

DAY 1 Task Name: Atif

* Objective:

Define the business foundation of your marketplace.

* Business Goals:

Define the objective and Purpose of your marketplace.

* Primary Goal:

Provide an online platform to connect buyers and sellers for products/services. Offer seamless user-friendly shopping experience.

* Key objective:

- Generate revenue through commissions, subscriptions or product sales.
- Build a strong customer base and ensure repeat customers.
- Optimize the platform for high scalability and low operating costs.
- Ensure trust and transparency between buyers and sellers.

Final : exam K20T 1 VAC

* Market Research:

Conduct research to validate your business idea and identify key factors.

* Target Audience:

- Define demographics (age, income level, interest)
- Study customers buying behavior.

* Competitor Analysis:

- identify competitor and analyze their strengths/weaknesses.
- Study Pricing, Policies and Customer Service Practices.

* Industry Trends:

- Track e-commerce trends, such as mobile first shopping, social commerce, or subscription models.

* Challenges & Opportunities:

- Potential obstacles like logistics, payment security, or customer retention. Pinpoint
- Highlight unique opportunities in the market

3. Data Schema Draft:

Prepare a draft data schema to structure the database for your marketplace.

Core Tables:

1. Users Tables:

- user ID, name, email, Password, Address, user Role (Buyer/seller/Admin), Date Created.

2. Products Table:

- Product ID, Name, Description, Price, Category, Seller (Fk), Stock, Date Added.

3. Orders Table:

- Order ID, Buyer ID (Fk) Product IDs (Fk) Quantity, Total Price, Status, Order Date

4. Payments Table:

- Payment ID, Order ID (Fk) Payment method, Payment Status, Date.

5. Categories Table:

- Categories ID, Category Name, ~~Pay~~ Parent Category

6. Review & Ratings Table:

- Review ID, Product ID (FK), User ID (FK), Rating, Comment, Date

7. Shipping Table:

- Shipping ID, Order ID (FK), Address, Carrier, Tracking Number, Status, Estimated Delivery.

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