Stephen Garcia



PROFESSIONAL EXPERIENCE

2009 - 2013

Joy Global, Inc. Field Service Representative III

Commissioned and provided support for over \$50 million of equipment. Assessed OE and Rebuild equipment during manufacturing to ensure compliance and quality. Managed relationships with 16 customer sites, each housing a minimum of 5 pieces of equipment. Coordinated and/or provided machine service, both planned and emergency. Managed the quality program for the region. Administered all motor warranties for the region. Implemented multiple programs to improve reliability. Trained customers on a wide range of curricula.

Key Achievements

Promoted to top tier within 3 years. Assumed QA management over the region after only 6 months in position. Implemented a program that led to a 30% decrease in premature motor failures of a specific application. Successfully led the deployment of a large population of machines outfitted with a revolutionary proximity detection system.

2007 - 2009

HBSX

Field Service Engineer & Analyst

Serviced and supported 150+ pieces of equipment at 100+ customer sites. Factory refurbished equipment for resale to customers. Installed, configured, and commissioned equipment. Trained customers at their site, in groups and individually. Developed comprehensive networking and digital storage solutions to meet customer needs. Provided IT solutions for system integration.

2004 - 2007

GBC, INC.

Asst. Project Coordinator & Team Lead

Successfully led a 3-5 employee production team, consistently exceeding performance metrics. Developed and Maintained vendor and contractor relationships. Completed material take-offs for new contracts and maintained inventory levels. Sustained positive customer relationships. Administered the warranty process for the company.

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KEY STRENGTHS

Troubleshooting Product Development Preventative Maintenance Machine Repair Root Cause Analysis Field Testing Quality Assurance **KPI** Analysis Project Management Account Management Relationship Development **Technical Sales** Life Cycle Management Commissioning Complex Problem Solving Team Leadership Deductive Reasoning **Inductive Reasoning** Continuous improvement Multitasking **Technical Presentations Technical Training**

TECHNICAL KNOWLEDGE

Machinery Specific Control Systems,

Logic Controllers (PLCs),

AC/DC Motors,

Motor Drives (VFD,SCR), Power Systems to 1000v, Mechanical Systems, Reducers, Gear Boxes, Hydraulic Systems, Conveyor Systems

Computer Specific SAP, CRM, Access

Database Administration, OpenOffice, Linux, Microsoft Windows, Microsoft Office Suite,

PC Hardware & Support

EDUCATION

2002 Web Development Programs

President's List Lehigh Valley College

2000 Electrical Engineering Technology

Hunterdon County Polytech