## List of variables:

- 1. spam: Indicator for whether the email was spam.
- 2. to multiple: Indicator for whether the email was addressed to more than one recipient.
- 3. from: Whether the message was listed as from anyone (this is usually set by default for regular outgoing email).
- 4. cc: Indicator for whether anyone was CCed.
- 5. sent email: Indicator for whether the sender had been sent an email in the last 30 days.
- 6. image: Indicates whether any images were attached.
- 7. attach: Indicates whether any files were attached.
- 8. dollar: Indicates whether a dollar sign or the word 'dollar' appeared in the email.
- 9. winner: Indicates whether "winner" appeared in the email.
- 10. inherit: Indicates whether "inherit" (or an extension, such as inheritance) appeared in the email.
- 11. password: Indicates whether "password" appeared in the email.
- 12. num char: The number of characters in the email, in thousands.
- 13. line breaks: The number of line breaks in the email (does not count text wrapping).
- 14. format: Indicates whether the email was written using HTML (e.g. may have included bolding or active links) or plaintext.
- 15. re subj: Indicates whether the subject started with "Re:", "RE:", "re:", or "rE":
- 16. exclaim subj: Indicates whether there was an exclamation point in the subject.
- 17. urgent subj: Indicates whether the word "urgent" was in the email subject.
- 18. exclaim mess: The number of exclamation points in the email message.
- 19. number: Factor variable saying whether there was no number, a small number (under 1 million), or a big number