



BIOGRAPHY

'Web Development' trained with 2 years of system development degree.

Passion for writing functional, testable, clean code that employs the latest and most efficient technologies with practice.

CONTACT

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🐙 <https://github.com/Aumysr>

CERTIFICATIONS

- Object-Oriented Java, Codecademy
- Databases using SQL, Codecademy
- Full-Stack Engineer, Codecademy

PROJECTS

- Weather App by using API & Python
- Car Rental (Full stack) by using PHP and SQL
- Todo List by using Python

RAWIWAN YAMSUMRUAL

KEY SKILLS

- HTML5 & CSS3 & JavaScript
- React Front-end Frameworks
- SQL
- Python
- PHP
- Jira / Scrum
- Protégé Ontology
- Angular Knowledge
- Postman API

EDUCATION

- **University of Wollongong** 2021- June 2023
Master's Degree of Information Technology (System development)
- **Greenwich Management College** 2020
Diploma of Project Management
- **Ramkhamhaeng University** 2014
Bachelor's Degree of Business management

WORK EXPERIENCES

CRM Data Administrator at Maclean Financial Pty Ltd

2021 – Current

- Managing, monitoring, and maintaining company databases via CSV and XML formats
- Making requested changes, updates, and modification database
- Ensuring database accuracy, validate the leads and deals in the CRM tools (Zoho)
- Collaborate with the external developers using JIRA.

B2B marketing lead generation at CBS Interactive Pty Ltd

2019-2021

- Prospecting for new clients/ lead generation, supporting leading IT companies in uncovering opportunities.
- Follow up and qualify contacts from web registrations, promotions, other marketing, and sales activities
- Dealing in the B2B space, with various clients including Google, IBM, HP, Dell, DocuSign

Business Development Advisor, Bloomigo Company Limited

2018 – 2019

- Work with team to develop proposals that speaks to the client's needs, concerns, and objectives.
- Planning and overseeing new marketing initiatives and the overall business development strategy
- Researching organizations and individuals online to identify potential of new markets as ODM/OEM

Duty Manager, About life Pty Ltd

2016-2018

- Responsible for overseeing the general daily operations of a business, including administration, facilities, and customer service