



## Part-Time Strategy Consultant

*Open: March - May 2022*

Location(s): Remote/hybrid eligible from USA, Greater Boston or DC metro preferred

Trailblazers are already building the road to space. It's time to design, build, test, and launch the space habitat infrastructure for a life worth living once we get there. Aurelia Institute is a space architecture research & development lab, education and outreach center, and policy hub dedicated to scaling humanity's presence in space.

Aurelia Institute is looking for business development support to help build a new class of space vehicles and habitats. We are a small, well-funded, agile start-up team with big ideas that will impact the next stage of human space exploration.

This role will work closely with the CEO and COO to:

- Define and execute on partnership strategy for the new hybrid organization (non-profit research institute + technology spin-off incubation studio with dedicated VC fund), with a focus on major space industry and "Fortune 100" adjacent industry companies
- Support non-profit fundraising (e.g., donors) and VC/investor fundraising (e.g. LPs)
- Institute best practices for financial structuring, jointly with the founding team; support budgeting, financial forecasting, and revenue model development for the non-profit activities (membership, events, educational offerings, etc) and a v2 draft model for the emerging VC fund (deal flow, carry, fund return model, etc.).

We hope the applicant will be an active partner in the creation, ideation and scoping of the new organization, with the opportunity to convert to a founding C-suite partner (Chief Financial Officer, Chief Strategy Officer, Chief Business Officer, or similar) if there's a strong fit and demonstration of a commitment to opening access to space and scaling humanity's presence in low Earth orbit and beyond.

Calendar year scope for the start/end date is flexible and will be determined with the applicant.

## Your road to space...

Interested in applying? Shoot us a note! Send an email to [hello@aureliainstitute.org](mailto:hello@aureliainstitute.org) with "Strategy applicant" in the subject line and include your resume/CV.