

Who is the #1 prescriber for buying stuff?

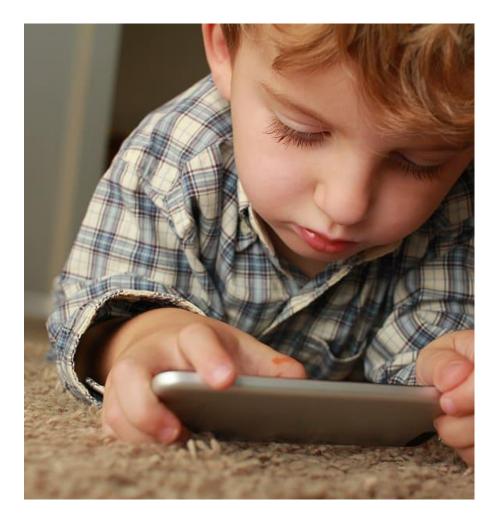
It's Kids!



iWanIt

Your kids want it? YOU BUY IT!"

Mobile ad generator that creates sales pitches to help kids beg their parents for stuff



Page 4 Personal Wishlist

Modules

JoyScanner



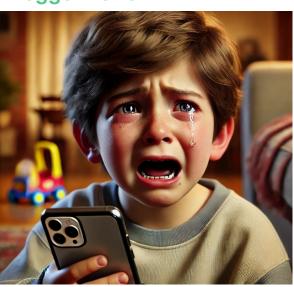
Analyze the reviews left on products by parents to find the best and most inciting arguments

ToyFinder



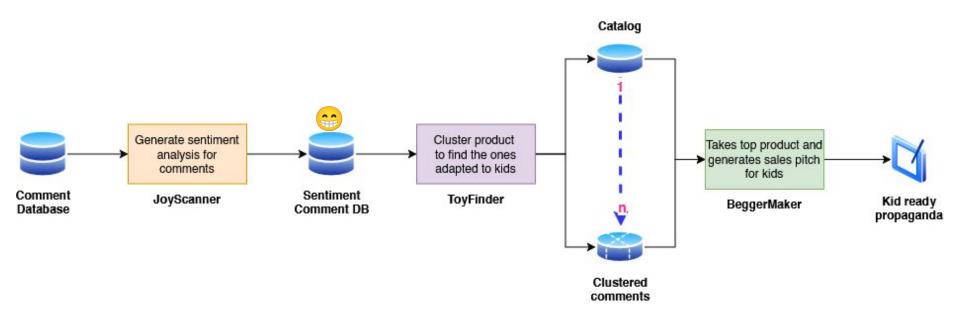
Sort your catalog of products to optimize targeting for kids

BeggerMaker



Generate speech to help kids to beg their parents for stuff

Architecture



Global pre-processing

Training data set - Kaggle Amazon reviews

- 1. Joined 3 CSV available on Kaggle => +74k reviews
- Removed duplicates for reviews.text + reviews.id
 "Nan" product names, reviews text & titles => +48k reviews
- 3. Generated a NEG / NEU / POS column based on ratings for sentiment checking
- 4. Removed "Amazon" from product name for TF-IDF + K-Means Clustering
- 5. Generated a new DF called "Catalog" for general control => 81 products

JoyScanner

Challenge:

Speech analysis of a DB of reviews to determine a sentiment temperature for each of them.

Why?

Models needs to use comments that are the most positive about a product.

Implementation:

2 models tested with minimal cleaning (html & double spaces)

VADER - Rule based & light to run

Est. acc.: 88.96%

PySentimiento - Transformer-based & heavy to run

Est. acc.: 90.45%

Used separately titles & reviews to make an average. In most cases, VADER will be able to run in English smoothly. PySentimiento is to be used for other languages or larger lexicons.



Challenge:

Build a clusterer that can segment accurate categories

Why?

Need to find kid products

Implementation:

Data preprocessing on 'name', 'brand', 'categories'. Cleaning + lemmatization + BoW + TF-IDF

Compared 4 different clustering using elbow curves:

- Brand + Name + Categories (finalist)
- 2. Name
- 3. Name + Categories
- 4. Categories

=> 6 final clusters used to generate the data frame Catalog



Cluster 0: Amazon tablets

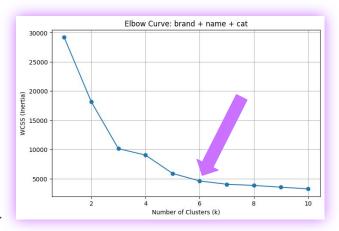
Cluster 1: Speakers

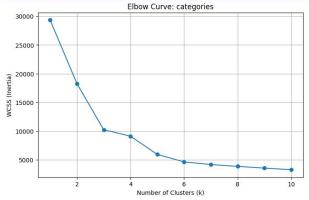
Cluster 2: Household accessories (batteries etc)

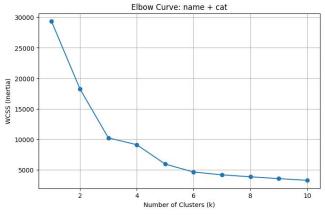
Cluster 3: New Amazon tablet

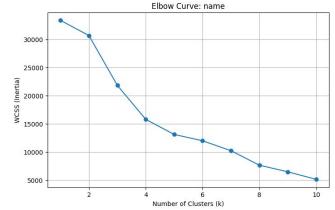
Cluster 4: Kindles & e-reader

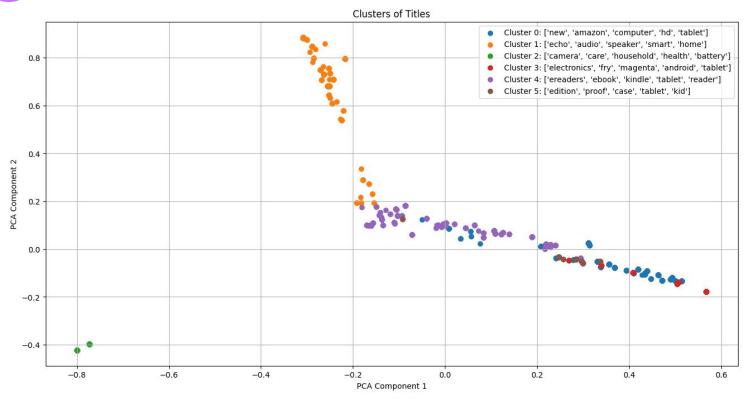
Cluster 5: Kid and toy accessories



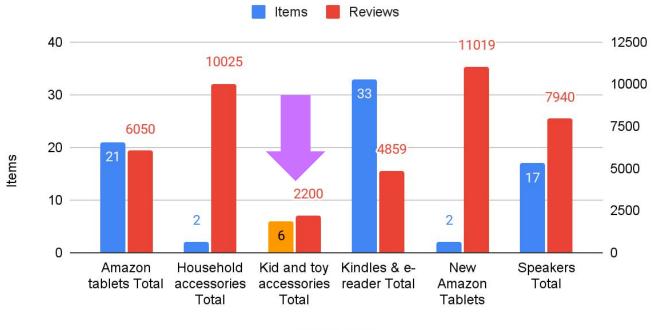








Items vs. Cluster name in the catalog



Cluster name

BeggerMaker

Challenge:

Spot the best products to push to parents through kids & generate convincing sales pitch

Why?

Because that's where the money is

Implementation:

Implemented using Llama 3.2 3B

Selection of products is made using weight on the catalog:

```
def sort_top_products (catalog_df, top_n=3):
    weight_rating = 0.2
    weight # reviews = 0.5
    weight sentiment = 0.8
```

Model customization through N-Shots + Prompt engineering



BeggerMaker

Strategies:

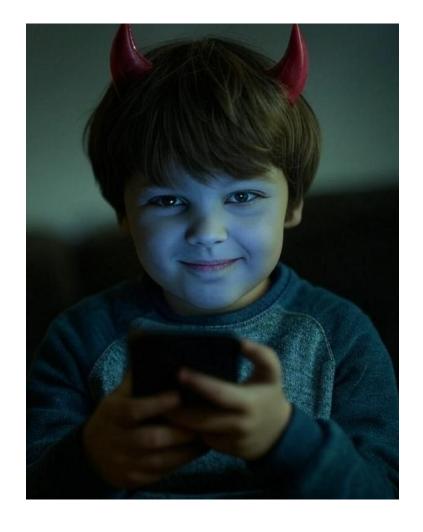
Acknowledged product issues but still create beg request:

```
Example 2:

Reviews: "I found the product unreliable, it broke after a week. Customer support was unhelpful."

Summary: "Timmy's dad has one! I know broke like the next day. But when it worked IT WAS AWESOME. Can we get one? I really want one!"
```

 Also works with non-kid product! (displayed in demo)



BeggerMaker

Rouge / Bleu scores:

Average over the 6 kids product in the data base, 1 summary per product built with 20 reviews.

ROUGE-1: 0.252960 (25.30%)
ROUGE-L: 0.156623 (15.66%)
BLEU: 0.010734 (1.07%)

BEEG: 0.010754 (1.07 70)

Terrible numbers but to be expected as we are generating reviews in kid speech and adding begging elements.



Take-away

Sentiment module - low complexity
Mainly applying well-tuned models

Clusterer module - high complexity

Requires thourough data exploration & multiple test + not easily transferable

Review generator - medium complexity

Easier because building on the shoulders of giants but very costly in ressources

Medal for.... **DEMOS!**

(& project concept;)



in tilo demos

iWanlt 1.0 demo



"

Mom can we get one of those tablets?
People say it's easy to use.

My friend Emma, she can learn new things and play games!

Plus it's really lightweight and durable. "

iWanlt 1.0 demo 2



"

Mom I really wants this Kindle.

It's perfect for reading because it's small, the screen is bright and it's easy to use. It will last forever because the battery last 3 days.

My friend Emily has one and she loves it, and my grand-ma says it's like reading a paper book.

Can we please get one?"

iWanlt 1.0 demo 3



"

Mom,

can I please get this paintball gun?

It's so realistic, it feels like a real gun and it's perfect for my school project. My teacher said we can use it for a project and I want to get it so I can be the best.

Plus, I saw my friend Timmy's dad has one and he said it's really good."

THANK YOU VERY MUCH THANK YOU VERY MUCH THANK YOU VERYMUCH THANK YOU VERY MUCH **MIK YOU VERY MUCH** ANK YOU VERY MU

