

BEP Problems

28)

Given That

$$\text{Fixed Cost} = ₹ 4,500/-$$

$$\text{Sales} = ₹ 15,000/-$$

$$\text{Variable cost} = ₹ 7,500/-$$

$$\begin{aligned} \textcircled{1} \text{ P/V Ratio} &= \frac{S-V}{S} \times 100 \\ &= \frac{15000 - 7500}{15000} \times 100 \\ &= \frac{7500}{15000} \times 100 = 50\% \end{aligned}$$

$$\boxed{\text{P/V Ratio} = 50\%}$$

$$\textcircled{2} \text{ Profit} = ?$$

$$S - V = F + P$$

$$15000 - 7500 = 4500 + P$$

$$7500 = 4500 + P$$

$$\boxed{3000/- = P}$$

$$\textcircled{3} \text{ BEP} = \frac{F}{\text{P/V Ratio}} = \frac{4500}{50\%} \Rightarrow \frac{4500}{50} \times 100 = 9000/-$$

$$\boxed{\text{BEP} = 9000/-}$$

$$\textcircled{4} \text{ M/s} = \frac{\text{present Sales} - \text{BE Sales}}{15000 - 9000}$$

$$\boxed{\text{M/s} = 6000/-}$$

$\textcircled{5}$ The volume of sales to earn a profit of Rs 6000/-

$$\text{BEP Sales} = \frac{F + DP}{\text{P/V Ratio}} = \frac{4500 + 6000}{50\%} \Rightarrow \frac{10500}{50} \times 100$$

$$\boxed{\text{Desired sales} = 21000/-}$$

30)

Given That

Fixed Expenses ₹ 12,000/-

Break even Sales ₹ 60,000/-

Profit ₹ 1000/-

(1)

$$\boxed{\text{P/V Ratio} = \frac{S - V}{S} \times 100} \rightarrow \text{Not suitable}$$

$$\text{BEP Sales} = \frac{F}{\text{P/V Ratio}}$$

$$60000 = \frac{12000}{\text{P/V Ratio}} \Rightarrow 60000 \times \text{P/V Ratio} = 12000$$

$$\text{P/V Ratio} = \frac{20}{60000} \times 100$$

$$\boxed{\text{P/V Ratio} = 20\%}$$

(2)

$$M/s = \text{present Sales} - \text{BE Sales (or)} \frac{\text{Profit}}{\text{P/V Ratio}}$$

=

$$= \frac{1000}{20\%} = \frac{1000}{20} \times 100$$

$$\boxed{M/s = 5000/-}$$

(3)

Sales = ?

$$M/s = \text{present Sales} - \text{BE Sales}$$

$$5000 = \text{present Sales} - 60000$$

$$5000 + 60000 = \text{present Sales}$$

$$\boxed{65000/- = \text{Sales}}$$

(4)

Variable Cost

$$S - V = F + P$$

$$65000 - V = 12000 + 1000$$

$$65000 - 13000 = V$$

$$\boxed{52,000/- = V}$$

32) Given That

$$\begin{aligned} \text{Selling price per unit} &= 100 \\ \text{Less:- Trade discount } 10\% \times \frac{10}{100} &= 10 \\ \text{New Selling price} &= 90 \end{aligned}$$

Variable Cost:

$$\begin{aligned} \text{Direct material cost per unit} &= 30 \\ \text{Direct labour cost per unit} &= 10 \\ \text{Variable overheads @ 200\% on} & \\ \text{Direct labour } 10 \times \frac{200}{100} &= 20 \\ \text{Variable Cost} &= 60 \end{aligned}$$

$$\text{Fixed Overheads} = 60000/-$$

$$\textcircled{1} \text{ BEP in Units} = \frac{F}{S-V} = \frac{60000}{90-60} \Rightarrow \frac{60000}{30} = 2000 \text{ Units}$$

$$\boxed{\text{BEP in Units} = 2000 \text{ Units}}$$

$$\textcircled{2} \text{ BEP in Sales} = \frac{F}{S-V} \times S \Rightarrow \frac{60000}{90-60} \times 90 \Rightarrow \frac{60000}{30} \times 90 = 180000/-$$

$$\boxed{\text{BEP in Sales} = 1,80,000/-}$$

③ profit when :-

Sales are 20% above BEP

$$\text{BEP in Units} = 2000 \text{ Units}$$

$$\text{Add:- Increase 20\%} \\ \frac{20\% \times 2000}{100} = \frac{400 \text{ Units}}{2400 \text{ Units}}$$

$$\text{profit when sales are 20\% above BEP} \\ \boxed{\text{profit} = 12,000/-}$$

$$\text{BEP in Units} = \frac{F+DP}{S-V}$$

$$= 2400 = \frac{60000 + DP}{90-60}$$

$$\Rightarrow 2400 \times 30 = 60000 + DP$$

$$72000 - 60000 = DP$$

$$\text{₹ } 12,000/- = DP$$

④ profit when :-

Sales are 40% above BEP

$$\text{BEP Sales} = 2000 \text{ units}$$

Add:- Increase 40%.

$$\frac{2000 \times 40}{100} = \frac{800 \text{ units}}{2800 \text{ units}}$$

$$\text{BEP in units} = \frac{F + DP}{S - V}$$

$$2800 = \frac{60000 + DP}{90 - 60}$$

$$2800 \times 30 = 60000 + DP$$

$$84000 = 60000 + DP$$

$$84000 - 60000 = DP$$

$$\boxed{\text{₹ } 24000/- = P}$$

33

Given that;

Selling price per unit = 60/-

Variable Cost:

Variable mfg cost = 33/-

Variable selling cost = 7/- 40/-

Fixed Exp:-

Fixed factory Overheads 180000/-

Fixed selling costs $\frac{84000/-}{2,64,000/-}$

$$\textcircled{1} \text{ Break even Sales} = \frac{F}{S-v} \times Q \Rightarrow \frac{2,64,000}{60-40} \times 60 \Rightarrow \frac{2,64,000}{20} \times 60$$

$$\boxed{\text{Be Sales} = 7,92,000/-}$$

② No of units that must be sold to earn a profit of ₹ 20000/- per year

$$\begin{aligned} \text{BEP in units} &= \frac{f + DP}{S - V} \Rightarrow \frac{264000 + 20000}{60 - 40} \Rightarrow \frac{284000}{20} \\ & \text{[Desired sales in units]} \end{aligned}$$

$$\boxed{\text{Desired sales in units} = 14,200 \text{ units}}$$

③ What should be the selling price per unit if BEP is brought down to 12000 units

$$\text{BEP in units} = \frac{f + DP}{S - V} \quad \frac{f}{S - V}$$

$$12000 = \frac{264000 + DP}{S - 40}$$

$$12000 \times (S - 40) = 264000$$

$$12000S - 480000 = 264000$$

$$12000S = 264000 + 480000$$

$$12000S = 744000$$

$$S = \frac{744000}{12000} = 62$$

$$\boxed{\text{Selling price} = 62/-}$$

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Given That:

$$\text{Fixed Cost} = 8,00,00/-$$

$$\text{Desired profit} = 2,00,00/-$$

$$\text{Selling price per unit} = 10/-$$

$$\text{Variable Cost} = 8/-$$

$$\text{BEP Sales} = \frac{F + DP}{S - V} \times S$$

$$= \frac{800000 + 200000}{10 - 8} \times 10$$

$$= \frac{1000000}{2} \times 10$$

$$= 500000/-$$

Desired sales when profit of 200000/-
5,00,00/-

(38)

$$\text{Contribution Ratio} = \frac{\text{Selling price} - \text{Variable cost}}{\text{Selling price}} \times \% \text{ of share in sales}$$

$$B = \frac{40 - 16}{40} \times 0.4 \Rightarrow \frac{24}{40} \times 0.4 \rightarrow 0.24$$

$$C = \frac{50 - 20}{50} \times 0.6 \Rightarrow \frac{30}{50} \times 0.6 \rightarrow \frac{0.36}{0.60}$$

$$\begin{aligned} \text{Total Contribution} &= 8000000 \times 0.60 = 4,80,000/- \\ (-) \text{ Fixed Cost} &= 1,00,000/- \end{aligned}$$

$$\text{Profit} = \underline{3,80,000/-}$$

Contribution Ratio

$$C = \frac{50 - 20}{50} \times 0.7 \Rightarrow \frac{30}{50} \times 0.7 \rightarrow 0.42$$

$$D = \frac{60 - 28}{60} \times 0.3 \Rightarrow \frac{32}{60} \times 0.3 \rightarrow \frac{0.16}{0.58}$$

$$\begin{aligned} \text{Total Contribution} &= 9000000 \times 0.58 = 5,22,000/- \\ (-) \text{ Fixed Cost} &= 1,25,000/- \end{aligned}$$

$$\text{Profit} = \underline{3,97,000/-}$$

By B & C products producing, The Company gets profit of 3,80,000/- and By drop the product B and Adding D The Company gets profit of 3,97,000/-. so I suggest proposed product mix.