

## 2008 Half-Year Sales

While being affected by the depreciation of the British pound, Trigano 2008 half-year sales increased by 4.7% (+5.7% at constant exchange rates):

|                        |                  | <b>2008</b><br>financial year<br>(M€) | 2007<br>financial year<br>(M€) | Change<br>(%) | 2006<br>financial year<br>(M€) |
|------------------------|------------------|---------------------------------------|--------------------------------|---------------|--------------------------------|
| Leisure vehicles       | Q1 (Sept-Nov)    | <b>216.5</b>                          | 189.2                          | +14.4         | 201.4                          |
|                        | Q2 (Dec-Feb)     | <b>207.5</b>                          | 217.7                          | -4.7          | 179.3                          |
|                        | <b>Half-Year</b> | <b>424.0</b>                          | 406.9                          | <b>+4.2</b>   | 380.7                          |
| Leisure equipment      | Q1 (Sept-Nov)    | <b>22.8</b>                           | 19.9                           | +14.9         | 17.9                           |
|                        | Q2 (Dec-Feb)     | <b>23.3</b>                           | 22.0                           | +5.8          | 20.6                           |
|                        | <b>Half-Year</b> | <b>46.1</b>                           | 41.9                           | <b>+10.1</b>  | 38.5                           |
| <b>Half-Year Sales</b> |                  | <b>470.1</b>                          | 448.8                          | <b>+4.7</b>   | 419.2                          |

### Leisure vehicles

Activity in the first half-year was marked in particular by the absorption of motor caravan excess stocks built up by dealers at the end of last season. Additionally, the return to normal production conditions in all business units allowed the delivery of showroom models on a regular basis, contrary to the previous financial year that was marked by important shifts from Q1 to Q2.

All things considered, motor-caravan sales increased by 4.5% (+5.6% at constant exchange rates).

Caravan and Accessories for leisure vehicles sales are overall stable, while those of static caravans posted a good increase (+31.5%).

### Leisure equipment

Garden (+10.4%) and Camping equipment (+11.5%) activities are in low season, their good performance in the first half-year is therefore not significant.

Trailer sales (+10.0%) remain well oriented, particularly in the professional segment.

### Prospects

Thanks to the good orientation of the major markets in the first half-year (except Italy), to the improvement of production conditions and to the confirmation of Eura Mobil's recovery, Trigano expects to reach 1 billion euros sales in 2007/2008 and should improve its results starting this year.

**2008 Half-Year results will be reported on 30 April 2008**