

Ryan Price

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EXPERIENCE

Sailpoint Technologies Inc

Finance Sales Operations Staff

Austin, TX

April 2016 – Present

- Responsible for invoicing of all professional services, milestone projects, time and material, training, and expense reports.
- Maintain cash collections on professional services items.
- Assisting with the maintenance and updates of accounting systems
- Work cross functionally with Account Management, Contracts, Professional Services, and Sales Teams to set up new deals, provide updates to current deals and maintain customer satisfaction.
- Work on VSOE review/updates and audit preparation/filings.
- Identify and develop potential time saving process improvements
- Developing VBA Macro enhancements to facilitate manual excel work
- Perform actual to forecast variance analysis on a monthly basis

YAHOO! Inc.

Staff Accountant

Omaha, NE

August 2014- March 2016

- Managed the global payment process for the Revenue Share Team (approximately \$6 Billion USD annually).
- Developed process enhancements to facilitate the payment coordination process generating annual time savings of 120 hours.
- Absorbed new responsibilities for monthly accrual and payment calculations for approximately 75 partners & \$1.5M/month.
- Create and implement monthly cash forecasting methodology for global third party payments totaling \$1Billion/quarter with an average accuracy of 2-5%. Provide ad hoc analysis of this data to teammates and upper management in order to understand trends and more accurately predict future trends.
- Worked directly with third-party partners as the global point of contact for payment inquiries. Utilize other teams within Yahoo to devise plans to find the cause of any payment problems, resolve the issue, and create processes to ensure the errors do not occur again to maintain a high level of partner satisfaction.
- Lead M&A activity for acquisitions resulting in an 80% increase in the total partnerships for Yahoo. This includes several cross-functional leadership roles with various Finance teams from setup through maintenance.
- Volunteered extra time to assist in Search Advertising by taking ownership of payment calculations, contract reviews, and payment processing generating annual time savings of 100 hours.
- Attended VBA/Macro training to advance Excel skill set.

YAHOO! Inc.

Accounting/Finance Intern

Omaha, NE

June 2014-July 2014

- Served as the project lead for the global centralization project around payments made to advertising agencies globally.
- Performed functions of Revenue Share Accountant and provided support to Revenue Share Team.
- Reviewed partner contracts & processing payments.
- Calculated variances & accruals.
- Automation of Ad Agency Rebates, US Content Automation, Accrual/True-Up Automation.

EDUCATION

CREIGHTON UNIVERSITY – Heider College of Business

Bachelor of Science in Business Administration

Omaha, NE

May 2014

Major: Financial Analysis

- GPA: 3.5, Dean's List

SKILLS

System Knowledge

- Microsoft Office proficiency in Excel (basic VBA/Macro knowledge), Word, and PowerPoint
- Oracle Applications
- Salesforce.com

Financial Skills

- Financial Modeling experience in Forecasting, Variance Analysis, and Trend Analysis

ASSOCIATIONS & CLUBS

- Volunteer Manager/Coach Keystone Little League (13/14 age group) (January 2015- June 2015)
- Creighton EDGE Mentor (January 2015 – Present)
- Fellowship of Christian Athletes (FCA) (2010-2014)
- Summer Collegiate Baseball (St Joseph Mustangs) (Summer 2011 and Summer 2012)

ACTIVITIES

CREIGHTON UNIVERSITY BASEBALL

NCAA Division 1 Left-Handed Pitcher

Omaha, NE

August 2010 – May 2013

- Developed numerous skills in various areas including teamwork, leadership, dealing with adversity, and time management in a rigorous, competitive program offered by the Creighton Baseball Program and the Creighton Heider College of Business
- Committed roughly 30 hours a week to competitive preparation 8 months of the year