**Land Sale**

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **PROPERTY INFORMATION** | | | Subject Photo | | | | | | | | | |
|  | | |
| DEVELOP. NAME: | **gl\_development\_name** | |
| LOCATION: | address | |
| CITY, STATE: | city, shortname | |
| COUNTY: | county | |
| LEGAL DESCRIPTION: | legal\_desc | |
| SUBMARKET: | submarket | |
| PROPERTY TYPE: | propertytype propertysubtype | |
|  | | |
| **TRANSACTION INFORMATION** | | |
|  |  | |
| PAD OCCUP. NAME: | **Grantee/Buyer/Lessee** | |
| FEE EQUIV. PRICE: | fee\_equiv\_price | |
| CASH EQUIVALENT: | eff\_sale\_price\_stab - adj\_price\_comment | | DATE OF TRANSACTION: | | | | | | record\_date record\_date\_two sale\_status | | | |
| TRANSACT. TERMS: | type\_finance | | RECORDING: | | | | | | conv\_doc\_rec\_no conv\_doc\_type | | | |
| PROPERTY RIGHTS: | prop\_rights\_conv | | MARKETING TIME: | | | | | | market\_time | | | |
|  | | |  | | | | | | | | | |
| **PROJECT / SITE DATA** | | | | | | | | | | | | |
|  |  | |  | | | | |  | | | | |
| TOTAL GLA: | gl\_total\_project SF | | YEAR BUILT: | | | | | gl\_year\_built | | | | |
| ANCHORS TENANTS: | gl\_anchor\_tenants | | OTHER MAJOR TENANTS: | | | | | gl\_major\_tenants | | | | |
|  |  | |  | | | | |  | | | | |
| PAD SITE AREA: | net\_usable\_acre Acres / net\_usable\_sf SF | | UTILITIES: | | | | | utilities | | | | |
| BLDG. FOOTPRINT: | gl\_building\_footprint SF | | ORIENTATION: | | | | | orientation | | | | |
| SITE COVER. RATIO: | site\_cover\_primary | | SITE ACCESS: | | | | | site\_access | | | | |
| ZONING: | zoning\_code, zoning\_desc | | EXPOSURE: | | | | | exposure | | | | |
| TOPOGRAPHY: | topography | | FLOOD PLAIN: | | | | | flood\_plain | | | | |
| SHAPE: | shape | | EASEMENTS: | | | | | easement\_desc | | | | |
|  |  | |  | | | | |  | | | | |
| **LEASE DATA** | | | | | | | | | | | | |
|  |  | |  | | | | |  | | | | |
| LEASE TERM: | gl\_length | | BEGIN. ANNUAL RENT: | | | | | gl\_rent\_begin | | | | |
| LEASE OPTIONS: | gl\_options\_period | | ANNUAL RENT / SF PAD: | | | | | gl\_rent\_per\_sf\_land | | | | |
| RENT ESCALATIONS: | gl\_escalations | | ANNUAL RENT / SF BLDG. | | | | | gl\_rent\_per\_sf\_footprint | | | | |
| % RATE OF RETURN: | gl\_rate\_return | |  | | | | |  | | | | |
|  |  | |  | | |  | | | | |  | |
| **FEE EQUIVALENT LAND TRANSACTION ANALYSIS** | | | | | | | | | | | | |
|  |  | |  |  |  | | | | | | | |
| UNIT PRICES: | adj\_price\_sf\_net per SF Pad Land Area | | | | | |  | | | | | |
|  | adj\_price\_sf\_pad per SF Bldg. Footprint Area | | | | | |  | | | | | |
|  | | | | | | | | | | | | |
| **COMMENTS** | | | | | | | | | | | | |
|  | | | | | | | | | | | | |
| sale\_comments | | | | | | | | | | | | |
|  | |  | | | | | | | | | | |
| CONFIRMATION SOURCE: | | confirm\_1\_source | | | | | | | | VERIFIED BY: | | confirm\_by |
|  | | confirm\_2\_souce | | | | | | | |  | | confirm\_date |