**Land Sale**

|  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **PROPERTY INFORMATION** | | | Subject Photo | | | | | | | | |
|  | | |
| PROJECT NAME: | property\_name | |
| LOCATION: | address | |
| CITY, STATE: | city, shortname | |
| COUNTY: | county | |
| LEGAL DESCRIPTION: | legal\_desc | |
| SUBMARKET: | submarket | |
| PROPERTY TYPE: | propertytype | |
|  | | |
| **SALE INFORMATION** | | |
|  |  | |
| GRANTOR: | grantor | |
| GRANTEE: | grantee | |
| SALE PRICE: | sale\_price | |
| ADJUSTED PRICE: | eff\_sale\_price\_stab - adj\_price\_comment | | DATE OF SALE: | | | | | record\_date record\_date\_two sale\_status | | | |
| TERMS OF SALE: | type\_finance | | RECORDING: | | | | | conv\_doc\_rec\_no conv\_doc\_type | | | |
| PROPERTY RIGHTS: | prop\_rights\_conv | | MARKETING TIME: | | | | | market\_time | | | |
|  | | |  | | | | | | | | |
| **SITE DATA** | | | | | | | | | | | |
|  |  | |  | | | |  | | | | |
| GROSS LAND AREA: | gross\_land\_acre Acres / gross\_land\_sf SF | | UTILITIES: | | | | | utilities | | | |
| NET LAND AREA: | net\_usable\_acre Acres / net\_usable\_sf SF | | OFF SITES: | | | | | off\_site\_imp | | | |
| ZONING: | zoning\_code, zoning\_desc | | SITE ACCESS: | | | | | site\_access | | | |
| TOPOGRAPHY: | topography | | EXPOSURE: | | | | | exposure | | | |
| SHAPE: | shape | | FLOOD PLAIN: | | | | | flood\_plain | | | |
| SITE AMENITIES: | site\_amenities | | EASEMENTS: | | | | | easement\_desc | | | |
|  |  | |  | | |  | | | |  | |
| **PROJECT DATA** | | | | | | | | | | | |
|  |  | |  | | | |  | | | | |
| NO. OF LOTS: | no\_lots | | ENTITLEMENTS INCLUDED: | | | | | inc\_entitlement | | | |
| FUTURE LOT TYPE: | type\_residential\_land / unit\_lot\_type | | ENTITLEMENT VALUE: | | | | | value\_entitle (value\_entitlement\_lot / lot) | | | |
| DENSITY / NET ACRE: | unit\_density lots / acre | | AVG. FUTURE LOT PRICE: | | | | | proj\_fut\_avg\_finish\_price | | | |
| LOT SIZE RANGE: | fut\_finish\_size\_range | | AVG. FUTURE UNIT PRICE: | | | | | fut\_avg\_home\_price | | | |
| LOT SIZE AVERAGE: | fut\_finish\_size\_avg | | LOT TO HOME PRICE RATIO: | | | | | lot\_home\_price\_ratio | | | |
| HARD COST ($/LOT):: | hard\_cost\_lot | | LOT COMPLETION DATE: | | | | | lot\_complete\_date | | | |
|  |  | |  | | |  | | | |  | |
| **SALE ANALYSIS** | **(without entitlements)** | | **(with entitlements)** | | | | | | | | |
|  |  | |  |  |  | | | | | | |
| UNIT PRICES: | sale\_price\_net\_acre\_wo | | sale\_price\_net\_acre\_with per Net Usable Acre | | | | | | | | |
|  | price\_net\_sf\_wo | | price\_net\_sf\_with per Net Usable SF | | | | | | | | |
|  | sale\_price\_lot\_wo | | sale\_price\_lot\_with per Raw Lot | | | | | | | | |
|  | | | | | | | | | | | |
| **COMMENTS** | | | | | | | | | | | |
|  | | | | | | | | | | | |
| sale\_comments | | | | | | | | | | | |
|  | |  | | | | | | | | | |
| CONFIRMATION SOURCE: | | confirm\_1\_source | | | | | | | VERIFIED BY: | | confirm\_by |
|  | | confirm\_2\_souce | | | | | | |  | | confirm\_date |