Austin Stephens

PROFESSIONAL EXPERIENCE

Cloud Cost Efficiency Intern (FinOps)
Jun '24 - Present

Hennepin County
Remote/Hybrid

- **Cloud Optimization -** Helped manage 300+ Azure workloads, improving efficiency through rightsizing, reservations, and savings plans; supported ~$250,000 in annual cloud savings
- **Collaboration & IT Service Management** - Attended transition to HALO ITSM with IT operations; contributed to cross-departmental knowledge-sharing; established user documentation
- **Cost Analysis & Reporting** - Reinforced IT finance strategy through cost modeling and in-depth analysis of ~$1M in annual Azure cloud spend across Commercial and Government tenants
- **Workload Forecasting & Budget Support** - Estimated cloud workload deployments (including IoT and data-heavy workloads) while supporting budget forecasts to expand business value from cloud spend
- **KPIs & Unit Economics** - Defined, created, and implemented 10+ key metrics; contributed to the development of in-house cloud cost monitoring tools

Executive Associate
May '22 - Present

Fuhr Enterprise
Forest Lake, MN

- **IT & Systems Management** - Acted as IT generalist across 10+ buildings; supported POS systems, networking, server racks, and security equipment installation
- **Developed & Migrated** dealership website hosting to **Azure**, achieving **~91% annual savings.** Inlcudes creation of CMS & Admin Panels
- **Sales & Customer Support -** Improved client communication, lead generation, and reporting using Office Suite and DMS; assisted with in-store sales and customer engagement
- Enabled live **POS-synchronized** online storefront that now drives ~**6%** of total annual part revenue, creating a new profitable sales channel.
- **Marketing & Business Administration** - Created marketing materials, infographics, and internal documents; supported sales initiatives and general business operations
- **Partnership Coordination** - Led non-profit initiatives and managed partnerships with major corporate sponsors
- **Event Management & HR Support -** Managed online event ticketing, registration, and payment processing; provided ad-hoc administrative and HR support

Student Ambassador
Feb '22 - Jun '22

Rasmussen University
Blaine, MN

- **Student Engagement -** Represented the university at front desk; supported academic staff with scheduling and correspondence.
- **Diverse Communication -** Attended to and collaborated with 50-100 diverse audiences monthly.

Laboratory Phlebotomist
Oct '20 - Nov '21

MHealth – Fairview
Wyoming, MN

- **Patient Care & Lab Support -** Collected and processed blood samples across ER, ICU, Med-Surge, OBGYN, and legal units.
- **Compliance & Accuracy -** Ensured data accuracy and adherence to LIS/HIS protocols in a high-pressure environment.

EDUCATION

Bachelor of Science (B.S.) - Computer Science
Jul '23 - Jun '25

Rasmussen University | GPA: 3.66

Associate of Science (A.S.) – Software Application Development
Nov '21 - Mar '23

Rasmussen University | GPA: 3.73

CONTACT

- austinstephens103@gmail.com
- (651)-231-8917
- Minneapolis, MN
- Linkedin
- GitHub
- AustinStephens.me

SUMMARY

Results-driven Computer Science graduate with expertise in cloud cost optimization, having managed 300+ Azure workloads and contributed to ~$250,000 in annual savings. Cloud FinOps Certified Practitioner and Azure Administrator Associate, experienced in cost modeling, cross-department collaboration, and improving IT operations. Skilled at aligning technical strategies with business goals to drive efficiency and informed decision-making.

KEY SKILLS

- **Active Listening, Professional Correspondence, Cross-Department Teamwork**
- **Analytical Thinking, Process Improvement, Customer Engagement, Sales Support**
- **Project Support, Multitasking, Flexibility in Dynamic Environments**

TECHNICAL SKILLS
Microsoft Azure
(Cost Management, Resource Optimization, Governance)

IT Infrastructure & Networking
(Programming, Scripting, Data Analysis
HALO ITSM, Lightspeed POS, DMS, Microsoft Office Suite)

CERTIFICATIONS
Microsoft: Azure Administrator Assoc.
Microsoft: Azure Fundamentals
FinOps Certified Practitioner
CJIS: Privileged