

# AJAY SAI MIRYALA

Atlanta, GA | +1 (240) 360-7905

[sai.ajaysai@gmail.com](mailto:sai.ajaysai@gmail.com) - [linkedin.com/in/ajay-sai](https://linkedin.com/in/ajay-sai) - [ajaymiryala.com](http://ajaymiryala.com) - [github.com/ajay-sai](https://github.com/ajay-sai)

## PROFESSIONAL SUMMARY

Data Scientist & Generative AI/ML Engineer with **9+ years** in Data analytics and Data Science, including **3+ years** building production GenAI systems at Fortune 50 scale | Expertise in **GraphRAG**, **Agentic Design Patterns**, LLM fine-tuning, and MLOps | **5x Google Cloud Certified** | Delivered **\$20M+** business impact | Shipped chatbots serving **200+ daily users** | Reduced inference latency by 40% | Optimized **\$10M+** marketing spend (18% ROI) | Mentored **8 engineers** (3 promoted).

## WORK EXPERIENCE

### Data Scientist | Generative AI/ML Engineer

Jan 2025 - Present

#### *The Home Depot*

Atlanta, GA

- Spearheaded the **GenAI Center of Excellence**, and served as AI champion, defining architectural standards and agentic workflows adopted by **300+ data scientists** across the USA and Canada.
- Engineered the Home Depot **CoreAI** platform for agentic workflows, reducing time-to-market for new agents by **40%** via standardized evaluation (**DeepEval**), **Grafana** observability, and **MLflow** tracking.
- Deployed a production **GraphRAG** (RAG 2.0) system utilizing **Neo4j** and vector hybrid-search. Serving **200+** internal IPR analysts, achieving **92% accuracy** across **1M+** internal documents.
- Implemented advanced RAG strategies (Adaptive, Corrective, Fusion) with fine-tuned embeddings on **100GB+ multi-modal data** using **Gemini 2.5 Pro** and **Flash**.
- Implemented Reinforcement Learning from Human Feedback (RLHF) pipeline for chat-based support agents, achieving **92% user satisfaction** (+38 pts) across **10k+ daily interactions** with sub-second p95 latency.
- Led fine-tuning of LLMs using **LoRA**, **QLoRA**, and **PEFT** methods with Hugging Face Transformers, achieving **28% improvement** in supply chain IPR domain-specific F1 scores while reducing training time by **65% using Unsloth**.
- Engineered a high-throughput inference layer using **vLLM** and custom semantic caching. Reduced **P99 latency by 40%** (**2s → 1.2s**) and cut API costs by **35%** via intelligent prompt compression and routed model cascading (**Gemini Flash Lite → Flash → Pro**).
- Developed **image-to-text pipelines** integrating Stable Diffusion and Vision Transformers for product tagging, improving search relevance by **42%** and enabling automated metadata generation for **1M+ SKUs**.
- Built generative AI systems using **transformer architectures** (GPT-4, BERT, Gemini) for text summarization, Q&A bots, and **Text-to-SQL data agents** on multi-TB data sets for **automated data reporting** needs.

### Senior Data Scientist - Product Analytics | Decision Analytics

Jun 2023 - Jan 2025

#### *The Home Depot*

Atlanta, GA

- Developed deep learning models (**ResNet**, **Vision Transformers**) for image classification and object detection on **50K+ MLS listing images** to **predict House renovation score**, achieving **87% accuracy** vs 64% baseline, piloted with marketing team to segment **5M+** properties for campaign targeting, projecting **\$20M** in marketing savings.
- Led an offshore **engineering team of 4** to optimize and migrate **30+ ETL** workflows (BigQuery to Google Dataform and dbt), integrating **50TB+ data** (2.5 TB daily ingest) from **15 sources** and delivering **40% faster ETL runtime, 35% lower compute cost**, 99.9% SLO-backed data quality, and **180 FTE hours/year** freed from manual refresh and troubleshooting.
- Designed and executed **40+ A/B experiments** using Bayesian sequential testing, hypothesis testing frameworks, and multi-armed bandit algorithms for dynamic content optimization, increasing conversion rates by **12%** while reducing time-to-decision by **50%**.
- Delivered **10+ real-time analytics dashboards**, **OLAP cubes** using **BigQuery and Tableau** for critical Tier 1 events (Black Friday, Cyber Monday), enabling A/B testing and data-driven decisions impacting **\$100M+** in GMV. Adoption metrics: Avg 12 dashboard views/day per user, 60% of optimization decisions now self-executed.
- Engineered **Marketing Mix Models** using Bayesian hierarchical methods and time series forecasting via Google Meridian to optimize **\$10M+ annual media spend** across **12 channels**, improving marketing ROI by **18%** through data-driven attribution and budget reallocation strategies.
- Applied **causal inference techniques** (Difference-in-Differences, propensity score matching, synthetic control) to measure incremental lift of marketing campaigns, informing **\$25M+** in strategic budget decisions with **95% confidence intervals**.
- To improve guided product search on Home Depot online website, built a **multi-modal image generation pipeline** combining Google Image Gen-3, Stable Diffusion (generate images), LLMs (Gemini-1.5 Pro, Text-Bison-32k) (generate dynamic product filters) and text embeddings (**Text-embedding-004**, **Gecko@002**) (image-keyword alignment), yielding 45% higher visual relevance scores than legacy static catalog images.

### Senior Data Analyst

Mar 2022 - Jun 2023

#### *The Home Depot*

Atlanta, GA

- Delivered **customer behavior analytics and executive reporting** for Category Experience and Brand Advocate teams supporting **300+ associates** with ad-hoc analysis and automated dashboards.
- Closely partnered with **Adobe Analytics** data architect (AAPEs) team to design eVar/prop/event mappings, leading tag management implementation and QA to ensure lossless capture of key behavioral signals.
- Implemented analytics tracking for **15+ Tier 1 events** - (Black Friday, Christmas sales, etc) to optimize Click-Through Rate (CTR) and Conversion Rate (CVR) across product pages.

- Acted as **Adobe Analytics** and **CJA subject matter expert**, training **80+** associates on self-serve analytics and building reusable workspaces and reports that reduced ad-hoc reporting requests by **20%**.
- Directed a cross-functional task force of **7** in the Voice of Associates (VOA) initiative, spearheading the Liftoff platform to streamline **data science onboarding**, reducing onboarding time by **20%** and increasing satisfaction by **10%** through department-specific insights shared by senior leadership.

## Data Engineer | Data Analyst

Feb 2020 - March 2022

Milwaukee, WI

### *Harley Davidson Motor Company*

- Analyzed General Merchandise data and EDI transactions to identify trends, **providing recommendations** for product placement and new product launches with **weekly metrics to leadership**.
- Built **optimized ETL pipelines** and data models using **SQL** and **Alteryx** to support BI dashboards in **Tableau, Power BI, and SAP Analytics Cloud**, reducing data processing time by **80%**.
- Drove **Root Cause Analysis** with SMEs for supply chain inefficiencies, achieving **55%** decrease in open purchase orders and **30%** reduction in inventory count mismatches.
- Maintained the master dataset and performed batch inserting/updating of accounts, product information, lead times, BOM, dealer information, and other objects in SAP using **FLEX PLM**.

## Marketing Analyst

May 2019 - Dec 2019

College Park, MD

### *Anahata Art and Design Pvt - Stoned Santa*

- Created and managed **3-week Google Ads Campaign** with **\$300 budget**, with **110 ad copies** with **6,000 keywords**, achieving **200% increase** in traffic and **113 sales (\$3,100 revenue)** while minimizing CPC to **\$0.11**.
- Analyzed multi-source data (web analytics, external) to propose market expansion, product updates, and campaign optimization recommendations for gifting startup client.

## Data Scientist

Aug 2019 - Dec 2019

College Park, MD

### *Principal Financial Group*

- Predicted market regime of Russell 1000 companies to evaluate prospective investments, performing data aggregation on multi-TB **high-frequency financial time-series data** using **SQL**.
- Implemented machine learning algorithms (Logistic Regression, Random Forest, XGBoost) with hyperparameter tuning achieving **78% accuracy** and **5% improvement** in prediction accuracy for investment decisions.

## Graduate Assistant

May 2019 - Dec 2019

College Park, MD

### *University of Maryland*

- Led a team of **10** undergraduate assistants to triage student inquiries and maintain records for **4,000 students**.
- Informed academic advisors on undergraduate program improvements using SQL data extraction visualizations to analyze career opportunities and industry trends.

## Data Analyst

May 2017 - May 2018

Bangalore, India

### *Bridge Solutions*

- Introduced **Docker** application to deploy **IBM OMS 9.5 and WMS 9.5**, adopted by **75%** of workforce for streamlined deployments.
- Created interactive dashboards in Tableau and Excel, reporting key KPIs for multiple clients; built relational databases using Microsoft SQL Server for root-causing board failure data in an agile environment.
- Developed inventory target models using data mining and analytical modeling, resulting in **\$1M cost reduction**.

## TECHNICAL SKILLS

**Languages & Frameworks:** Python (Pandas, NumPy, Scikit-learn, matplotlib, etc), SQL, R, PySpark, PyTorch, TensorFlow, Hugging Face, XGBoost, FastAPI, PyTest, Bash, DBT.

**GenAI & Agents:** LangChain, LangGraph, AutoGen, CrewAI, Google ADK, GraphRAG, OpenAI/Gemini/Claude, Neo4j, Pinecone, DeepEval, Stable Diffusion, LlamaIndex, DSPy, W&B, claude-mem, Ollama.

**LLM Infra & MLOps:** vLLM, Ray Serve, LoRA/QLoRA/PEFT,DPO, Quantization, MLflow, Docker, Kubernetes, GitHub Actions, Grafana, Vertex AI, Terraform, Prometheus, CI/CD.

**Cloud & System Design:** GCP (BigQuery, Dataflow), Airflow, Dataform, Distributed Systems, Microservices, Event-Driven Architecture, Kafka, Redis, AWS(Lambda, Glue, Bedrock, EC2).

**Analytics & Science:** Tableau, Power BI, A/B Testing, Causal Inference, MMM, Bayesian Methods, NLP, CV, RLHF, Vision Transformers, Time Series, Experiment Design.

**Leadership:** Agile/Scrum, Technical Leadership, Stakeholder Management, Mentorship, OKRs, Code Review.

## CERTIFICATIONS

### **Google Cloud Platform (GCP):**

[Professional Data Engineer](#) | [Professional Cloud Database Engineer](#) | [Generative AI Leader](#) | [Associate Data Practitioner](#)

### **AI/ML Specializations:**

[AI Agents in LangGraph](#) | [AI Agentic Design Patterns with AutoGen](#) | [Multi AI Agent Systems with crewAI](#)

[Practical Multi AI Agents and Advanced Use Cases with crewAI](#) | [Grokking the Generative AI System Design](#)

**Additional:** Google Ads Professional, Data Scientist (DataCamp), and Data Analyst (Python) - Edureka.

## EDUCATION

### *University of Maryland, College Park*

Aug 2018 - Dec 2019

*Master of Science in Business Analytics and Statistics (MSBA)*

Robert H Smith School of Business, Maryland, USA

### *SRM University*

May 2013 - May 2017

*Bachelor of Technology in Computer Science*

Kattankulathur, India