Secil - Lebanon - Operational Performance - Lebanon Cement (YTD vs Budget vs LY)

	Month		Va	r.			YTD		Var.	
Aug-25	B Aug-25	Aug-24	% B	% LY		Aug-25	B Aug-25	Aug-24	% B	% LY
66	74	40	-11%	66%	Volume IM - kton	531	429	400	24%	339
79,4	80,0	77,4	-1%	3%	Price Cem - Net Transp Cost IM - 1000 USD/ton	80,3	80,0	77,9	0%	39
79,4	80,0	79,2	-1%	0%	Price Cement IM	80,3	80,0	77,9	0%	39
-	-	1,8	-	-100%	Net Transport Cost	-	-	0,0	-	-1009
53,2	46,8	98,2	14%	-46%	Variable Costs - 1000 USD/ton	56,3	49,4	60,7	14%	-79
11,7	13,7	0,0	-14%	27570%	Fuel	10,8	13,8	7,5	-22%	43
10,9	19,6	39,0	-44%	-72%	Electricity	20,1	22,5	21,9	-11%	-8
30,6	13,5	59,2	127%	-48%	Others*	25,5	13,1	31,2	94%	-18
(1.058)	(869)	(670)	22%	58%	Fixed Costs Plant (1000 USD)	(7.125)	(7.486)	(5.409)	-5%	32
(462)	(454)	(391)	2%	18%	Employee	(3.493)	(3.556)	(3.301)	-2%	6
(110)	(167)	(46)	-34%	138%	Maintenance**	(1.077)	(2.211)	(730)	-51%	48
(487)	(249)	(232)	96%	110%	Other	(2.555)	(1.719)	(1.378)	49%	85
(16)	14	26 -			Distribution Costs (1000 USD)	3	(18)	25 -		-88
(23)	(22)	(22)	3%	6%	Employee	(176)	(188)	(183)	-6%	-4
7	36	48	-80%	-85%	Other	179	170	208	6%	-14
(73)	(62)	(46)	18%	60%	Sales Costs (1000 USD)	(454)	(486)	(330)	-7%	38
(41)	(43)	(38)	-4%	9%	Employee	(283)	(338)	(248)	-16%	14
(32)	(19)	(8)	71%	310%	Other	(171)	(149)	(82)	15%	108
8	-	1	-	527%	Other Cement (1000 USD)	484	-	72	-	569
8	-	1		527%	Other revenue	484	-	72	-	569
117	-	(1.265)	-	-	Production Variance (1000 USD)	1.161	-	(1.024)	-	
836	1.558	(836)	-46% -		EBITDA IFRS Cement (1000 USD)	5.355	5.151	1.566	4%	242
12,7	20,9	(21,1)	-39%	-	EBITDA IFRS Cement - 1000 USD/ton	10,1	12,0	3,9	-16%	158
16,0%	25,8%	-23,9%	-10 pp	40 pp	EBITDA IFRS Cement Margin %	12,4%	14,7%	4,9%	-2 pp	8
26,2	33,3	(22,6)	-21%		Unit variable margin - 1000 USD/ton	23,9	30,6	17,2	-22%	39
(42)	69	(113) -		-63%	EBITDA IFRS Materials (1000 USD)	(209)	151	(136) -		54
(267)	(334)	(277)	-20%	-4%	EBITDA IFRS Others (1000 USD)***	(2.921)	(2.651)	(2.791)	10%	5
16	(10)	8 -		87%	EBITDA IFRS Corporate Margin (1000 USD)***	(83)	(83)	(60)	-0%	37
543	1.282	(1.217)	-58%		EBITDA IFRS Lebanon (1000 USD)	2.142	2.568	(1.421)	-17% -	
9,7%	19,8%	-32,5%	-10 pp	42 pp	EBITDA IFRS Lebanon Margin %	4,8%	6,8%	-4,3%	-2 pp	9

 $<sup>\</sup>hbox{\bf *-Includes Raw Materials, Subsidiary Materials, Packaging and other variable costs.}$ 

 $<sup>{\</sup>bf **} \ {\bf -Includes} \ {\bf Maintenance} \ {\bf and} \ {\bf Production} \ {\bf Store} \ {\bf Itens}, \ {\bf Maintenance} \ {\bf Services} \ {\bf and} \ {\bf Services} \ {\bf Components}.$ 

<sup>\*\*\*-</sup> Includes G&A and Others.

Secil - Lebanon - Operational Performance - Lebanon Materials (YTD vs Budget vs LY)

	Month		Va	r			YTD		Va	r
Δυσ 25		Λυσ 24	% B	 % LY		Aug 25		Λυσ 24	% B	" % LY
Aug-25	B Aug-25	Aug-24	/0 D	/0 L1		Aug-25	B Aug-25	Aug-24	/0 D	/0 L1
					Ready Mix					
7	7	3	0%	110%	Volume	42	42	21	0%	96%
65,2	72,7	74,2	-10%	-12%	Price - 1000 USD/m3	63,1	72,7	76,2	-13%	-17%
65,2	72,7	74,2	-10%	-12%	Price - Transport Cost - 1000 USD/m3	63,1	72,7	76,2	-13%	-17%
59,2	56,8	75,1	4%	-21%	Variable Costs - 1000 USD/m3	55,7	56,9	62,5	-2%	-11%
6,0	15,9	(0,9)	-62%	-	Unit margin - 1000 USD/m3	7,4	15,8	13,7	-53%	-46%
39	103	(3)	-62%		Variable contribuition (1000 USD)	312	662	295	-53%	6%
(77)	(76)	(107)	1%	-28%	Fixed Costs (1000 USD)	(617)	(634)	(552)	-3%	12%
(39)	27	(100)		C40/	EDITO A JEDE (4000 LICD)	(474)	20	(400)		130/
\ <i>I</i>	21	(108)	-	-64%	EBITDA IFRS (1000 USD)	(171)	28	(196)	-	-12%
-9%	6%	-47%	-14,8 pp	-64% 37,8 pp	EBITDA IFRS (1000 05D)  EBITDA IFRS Margin %	-6%	28 1%	-12%	-7,2 pp	5,7 pp
			-14,8 pp		EBITDA IFRS Margin %			• •	-7,2 pp	
-9%	6%	-47%		37,8 pp	EBITDA IFRS Margin %  Precast	-6%	1%	-12%		5,7 pp
<b>-9%</b>	134	<b>-47</b> %	-50%	37,8 pp	Precast Turnover (1000 USD)	<b>-6%</b>	<b>1%</b> 763	- <b>12</b> %	-42%	<b>5,7 pp</b>
-9%	6%	-47%		37,8 pp	EBITDA IFRS Margin %  Precast	-6%	1%	-12%		5,7 pp
<b>-9%</b>	134	<b>-47</b> %	-50%	37,8 pp	Precast Turnover (1000 USD)	<b>-6%</b>	<b>1%</b> 763	- <b>12</b> %	-42%	<b>5,7 pp</b>
-9% 67 (33)	134 (59)	- <b>47%</b> 63 (36)	-50% -45%	37,8 pp  6% -9%	Precast Turnover (1000 USD) Variable Costs (1000 USD)	-6% 442 (234)	763 (357)	- <b>12%</b> 418 (169)	-42% -35%	5,7 pp 6% 38%
- <b>9%</b> 67 (33) (40)	134 (59) (33)	-47% 63 (36) (42)	-50% -45%	37,8 pp 6% -9% -6%	Precast Turnover (1000 USD) Variable Costs (1000 USD) Fixed Costs (1000 USD)	-6% 442 (234) (257)	763 (357) (283)	-12% 418 (169) (224)	-42% -35%	5,7 pp 6% 38%
-9% 67 (33) (40) (3) -5%	134 (59) (33) 42 29%	-47% 63 (36) (42) (5) -7%	-50% -45% 21%	6% -9% -6% -30% 1,7 pp	Precast Turnover (1000 USD) Variable Costs (1000 USD) Fixed Costs (1000 USD) EBITDA IFRS (1000 USD) EBITDA IFRS Margin %	-6%  442 (234) (257) (38) -8%	763 (357) (283) 123 15%	-12%  418 (169) (224)  60 13%	-42% -35% -9%	5,7 pp  6% 38% 14%21,4 pp
-9% 67 (33) (40)	134 (59) (33) 42	-47% 63 (36) (42) (5)	-50% -45% 21%	37,8 pp 6% -9% -6% -30%	Precast Turnover (1000 USD) Variable Costs (1000 USD) Fixed Costs (1000 USD) EBITDA IFRS (1000 USD)	-6%  442 (234) (257) (38)	763 (357) (283) 123	-12% 418 (169) (224) 60	-42% -35% -9%	5,7 pp  6% 38% 14%

Secil - Lebanon - Operational Performance - Lebanon Others and G&A (YTD vs Budget vs LY)

	Month		Va	r.			YTD		Va	r.
Aug-25	B Aug-25	Aug-24	% B	% LY		Aug-25	B Aug-25	Aug-24	% B	% LY
					Others (1000 USD)		-			
					G&A		-			
6	0	3	-	115%	Revenue	30	0	5	-	455%
(185)	(197)	(162)	-6%	14%	Employees	(1.649)	(1.556)	(1.641)	6%	0%
59	58	57	2%	4%	#FTEs	59	58	57	2%	4%
(21)	(28)	(25)	-24%	-15%	Specialized Labour	(262)	(226)	(226)	16%	16%
(0)	(3)	(4)	-88%	-91%	Rents and rentals	(70)	(24)	(29)	191%	143%
(5)	(6)	(12)	-21%	-59%	Travel Expenses	(65)	(48)	(77)	36%	-15%
(61)	(100)	(77)	-39%	-21%	Other Costs	(906)	(797)	(823)	14%	10%
(267)	(334)	(277)	-20%	-4%	EBITDA IFRS G&A Net Costs	(2.921)	(2.651)	(2.791)	10%	5%
4,8%	5,2%	7,4%	0 рр	-3 pp	G&A Net Costs/ Turnover (%)	6,5%	7,1%	8,4%	-1 pp	-2 pp
16	(10)	8	-251%	87%	Lebanon Corporate Costs	(83)	(83)	(60)	-0%	37%
(251)	(344)	(268)	-27%	-6%	EBITDA IFRS + Others (1000 USD)	(3.004)	(2.734)	(2.851)	10%	5%
5.593	6.478	3.750	-14%	49%	Turnover - Lebanon	45.056	37.604	33.408	20%	35%

#### Secil - Lebanon - Operational Performance - Lebanon Corporate Costs (Detail) (YTD vs Budget vs LY)

	Month		Va	r.			YTD		Va	ır.
ug-25	B Aug-25	Aug-24	% B	% LY		Aug-25	B Aug-25	Aug-24	% B	9
					Corporate Costs (1000 USD)					
-	-	(1)	-	-100%	Trading Margin Other Merchandise	-	-	19	-	
28	31	25	-12%	12%	Technical assistance	242	250	223	-3%	
(5)	(31)	(10)	-85%	-56%	Employees	(220)	(250)	(218)	-12%	
(4)	(4)	(0)	-13%	2716%	Specialized Labour	(65)	(33)	(56)	93%	
(2)	(0)	(1)	261%	46%	Rents and rentals	(10)	(4)	(4)	166%	
(0)	(1)	(0)	-95%	102%	Travel Expenses	(11)	(11)	1	1%	-
(0)	-	(2)	-	-99%	Maintenance costs (1)	(2)	-	(2)	-	
(1)	(2)	(2)	-32%	-24%	Insurance	(9)	(13)	(12)	-35%	
(0)	(3)	(0)	-99%	89%	Licences	(6)	(21)	(8)	-73%	
(1)	(0)	(0)	#######	242%	Others Costs	(2)	-	(2)	-	
16	(10)	8	-251%	87%	Lebanon Corporate Costs	(83)	(83)	(60)	-0%	

Secil - Lebanon - Rolling Forecast

	Mont	h		Var.				YTD		Var	
Aug-25	Sep-25	B Sep-25	Sep-24	% B	% LY		Sep-25	B Sep-25	Sep-24	% B	% LY
						Cement					
66	65	72	72	-10%	-10%	Local Cement Sales (kton)	596	502	472	19%	26%
46	65	57	43	13%	50%	Clinker Production (ton)	422	400	199	6%	112%
65	65	72	87	-10%	-25%	Cement Production (kton)	595	502	483	19%	23%
836	950	1.479	1.086	-36%	-13%	Cement EBITDA IFRS	6.305	6.630	2.652	-5%	138%
						Concrete					
7	7	7	-	-		Concrete Sales (km3)	49	49	21	0%	129%
(39)	10	35	(0)	-71%		Concrete EBITDA IFRS	(161)	63	(196)	-	-18%
						Precast					
2	3	4	1	-21%	155%	Precast Sales (kton)	17	28	13	-40%	27%
(3)	1	40	-5	-97%	-	EBITDA IFRS Precast (1000 USD)	(37)	163	55	-	-
						Others (1)					
(251)	(340)	(344)	(283)	-1%	20%	EBITDA IFRS Others (1000 USD)	(3.344)	(3.078)	(3.134)	9%	7%
543	621	1.209	798	-49%	-22%	Lebanon EBITDA IFRS	2.763	3.777	(623)	-27%	-

<sup>(1) -</sup> G&A and Other segments.

#### Secil - Lebanon - P&L (YTD vs Budget vs LY)

	Month		Var				YTD		Var	
Aug-25	B Aug-25	Aug-24	% B	% LY		Aug-25	B Aug-25	Aug-24	% B	% LY
543	1.282	(1.217)	-58%	-145%	EBITDA IFRS	2.142	2.568	(1.421)	-17%	(3)
(94)	(350)	(84)	-73%	13%	Amortization, Depreciation and Grants	(738)	(2.237)	(718)	-67%	3%
(101)	(134)	(34)	-25%	196%	Provisions	(740)	(1.072)	(290)	-31%	155%
348	798	(1.335)	-56%	-126%	EBIT	665	(741)	(2.429)	-190%	-127%
-	-	-			Monetary Position	-	-	-		
(71)	(97)	(121)	-26%	-41%	Net financial costs	(160)	(748)	(523)	-79%	-69%
13	-	(6)	-	-337%	Operational Forex	115	-	202	-	-43%
-	-	-			Earnings of Associates and Joint Controlled Entities	-	-	-		
(58)	(97)	(127)	-40%	-54%	Financial Income	(46)	(748)	(321)	-94%	-86%
290	702	(1.462)	-59%	-120%	Profit Before Tax	619	(1.489)	(2.750)	-142%	-123%
(49)	-	222	_	-122%	Tax	(265)	-	418	-	-163%
241	702	(1.240)	-66%	-119%	Net income	354	(1.489)	(2.332)	-124%	-115%
				·						
10%	20%	-32%	-10,1 pp	42,2 pp	EBITDA IFRS Margin %	5%	7%	-4%	-2,1 pp	9,0 pp
6%	12%	-36%	-6,1 pp	41,8 pp	EBIT Margin %	1%	-2%	-7%	3,4 pp	8,7 pp





# Secil - Lebanon - Health & Safety KPI's

	Fr	equency Ratio (	1)
	Lebanon	Cement	Non-Cement
Jan-25	-	-	-
Feb-25	-	-	-
Mar-25	-	-	-
Apr-25	21,26	12,42	73,72
May-25	-	-	_
Jun-25	11,79	-	79,99
Jul-25	-	-	-
Aug-25	-	-	-
Sep-25	-	-	-
Oct-25	-	-	-
Nov-25	-	-	-
Dec-25	-	-	_
YTD 2025	3,8	1,5	16,1
Last 12 Months	3,6	2,1	11,5
FY 2024	3,0	2,3	6,8
FY 2023	1,1	-	7,5
Bdg 2025	2,3	1,3	7,8

Lo	ost Time Injury <sup>(</sup>	2)
Lebanon	Cement	Non-Cement
-	-	-
-	-	-
-	-	-
2,00	1,00	1,00
-	-	
1,00	-	1,00
-	-	
-	-	
-	-	
-	-	
-	-	
-	-	
3,00	1,00	2,00
4,00	2,00	2,00
3,00	2,00	1,00
1,00	-	1,00
2,00	1,00	1,00

(1) - <u>Nº Lost Time Injuries x 1.000.000</u>

Total Manhours Worked

(2) - Nº Lost Time Injuries x 1.000.000

### Secil - Lebanon - Turnover / EBITDA IFRS (YTD vs Budget vs LY)

	Month		Var				YTD		Var	
Aug-25	B Aug-25	Aug-24	% B	% LY	Turnover	Aug-25	B Aug-25	Aug-24	% B	% LY
5.593	6.478	3.750	-13,7%	49,1%	Lebanon	45.056	37.604	33.408	19,8%	34,9%
5.241	6.047	3.503	-13%	50%	Lebanon Cement	43.114	34.932	31.866	23%	35%
427	473	231	-10%	85%	Lebanon Ready Mix	2.737	3.053	1.640	-10%	67%
68	144	72	-53%	-6%	Lebanon Precast	467	820	449	-43%	4%
-	-	(1)		-100%	Lebanon Corporate Margin		-	24		-100%
(143)	(186)	(57)	-23%	152%	Lebanon Intercompany	(1.271)	(1.202)	(574)	6%	122%

	Month		Var	•			YTD		Var	
Aug-25	B Aug-25	Aug-24	% B	% LY	EBITDA IFRS	Aug-25	B Aug-25	Aug-24	% B	% LY
543	1.282	(1.217)	-58%	-145%	Lebanon	2.142	2.568	(1.421)	-17%	-251%
836	1.558	(836)	-46%	-200%	Lebanon Cement	5.355	5.151	1.566	4%	242%
836	1.558	(836)	-46%	-200%	Total Cement	5.355	5.151	1.566	4%	242%
(39)	27	(108)	-245%	-64%	Lebanon Ready Mix	(171)	28	(196)	-718%	-12%
(3)	42	(5)	-108%	-30%	Lebanon Precast	(38)	123	60	-131%	-163%
(42)	69	(113)	-161%	-63%	Total Building Materials	(209)	151	(136)	-238%	54%
(267)	(334)	(277)	-20%	-4%	Lebanon G&A	(2.921)	(2.651)	(2.791)	10%	5%
16	(10)	8	-251%	87%	Lebanon Corporate Margin	(83)	(83)	(60)	-0%	37%

<sup>(1) -</sup> Includes IAS29.

Secil - Lebanon - Headcount Evolution (YTD vs Budget vs LY)

Headcount	2020	2021	2022	2023	2024						2025 A	ctual						202	5 B
	FY	FY	FY	FY	FY	Jan	Fev	Mar	Abr	Mai	Jun	Jul	Ago	Set	Out	Nov	Dez	Aug	Dez
Lebanon	497	486	444	391	463	452	437	439	437	441	441	444	437	0	0	0	0	425	425
Lebanon Cement	322	310	322	294	336	322	316	306	303	310	308	315	308	0	0	0	0	303	303
Lebanon Cement - Plants	296		278	269	305	291	285	275	271	279	276	282	275	0	0	0	0	274	274
Lebanon Cement - Distribution			18	15	17	17	17	17	17	16	17	17	17	0	0	0	0	16	16
Lebanon Cement - Sales	9		8	10	14	14	14	14	0	15	15	16	16	0	0	0	0	13	13
Total Cement	322	310	322	294	336	322	316	306	303	310	308	315	308	0	0	0	0	303	303
Lebanon Ready Mix	54	56	50	30	44	48	50	51	50	49	49	49	49	0	0	0	0	42	42
Lebanon Precast	25	23	19	17	24	24	24	24	24	24	24	21	21	0	0	0	0	22	22
Total Building Materials	79	79	69	47	68	72	74	75	74	73	73	70	70	0	0	0	0	64	64
Lebanon G&A	96	97	53	50	59	58	47	58	60	58	60	59	59	0	0	0	0	58	58

2024 A
Aug
434
314
286
16
12
314
41
22
63

#### Secil - Lebanon - Capex Total / per Type (YTD vs Budget vs LY)

Currency (100	00 0301									
	Month		Var.				YTD		Var.	
Aug-25	B Aug-25	Aug-24	% B	% LY	Capex	Aug-25	B Aug-25	Aug-24	% B	% LY
549	518	161	-23%	240%	Lebanon	7.168	9.350	4.371	-23%	64%
508	498	124	-26%	309%	Lebanon Cement	6.344	8.577	3.966	-26%	60%
508	498	124	-26%	309%	Total Cement	6.344	8.577	3.966	-26%	60%
39	18	7	25%	485%	Lebanon Ready Mix	632	507	303	25%	108%
0	3	0	-65%	-29%	Lebanon Precast	6	16	8	-65%	-28%
0	20	7	22%	485%	Total Building Materials	637	523	311	22%	105%
1	0	30	-25%	-97%	Lebanon G&A	188	250	94	-25%	99%
		Recurring					Development		IEDC 4C	Capex
Land	Replacement	HSE	Other	Total	Capex per Type	Energy	Other	Total	IFRS 16	Total
0	4.597	0	0	4.597	Lebanon	0	712	712	1.860	7.168
0	3.967	0	0	3.967	Lebanon Cement	0	699	699	1.677	6.344
0	3.967	0	0	3.967	Total Cement	0	699	699	1.677	6.344
0	486	0	0	486	Lebanon Ready Mix	0	0	0	145	632
0	-7	0	0	-7	Lebanon Precast	0	13	13	0	6
				470	Total Building Materials	0	13	13	145	637
0	479	0	0	479	Total Building Materials	U	13	13	145	637
0	<b>479</b> 151	0	0	151	Lebanon G&A	0	0	0	37	188

Secil - Lebanon - Operational Performance - Lebanon Cement (YTD vs Budget vs LY)

	Month		Var				YTD		Var	
Aug-25	B Aug-25	Aug-24	% B	% LY		Aug-25	B Aug-25	Aug-24	% B	% LY
					Internal Market					
259	290	281	-11%	5%	Cement Market - kton	1.940	1.660	1.561	17%	24%
6.633	6.633	6.633	0%	0%	Population - Mpeople	6.633	6.633	6.633	0%	0%
469	525	508	-11%	-8%	Cement per capita	439	375	353	17%	24%
25,4%	25,7%	14,1%	-0,2 pp	11,3 pp	Market Share - %	27,4%	25,9%	25,6%	1,5 pp	1,7 pp
5.238	5.955	3.136	-12%	67%	Sales Cem IM	42.641	34.360	31.174	24%	37%
66	74	40	-11%	66%	Volume Cement - kton	531	429	400	24%	33%
54%	48%	58%	6,3 pp	-4,3 pp	% Grey Cement Bulk	47%	51%	46%	-3,5 pp	0,6 pp
46%	52%	42%	-6,3 pp	4,3 pp	% Grey Cement Bagged	53%	49%	54%	3,5 pp	-0,6 pp
79,4	80,0	79,2	-1%	0%	Price Cement - 1000 USD/ton	80,3	80,0	77,9	0%	3%
78,8	79,6	79,7	-1%	-1%	Grey Cement Bulk - 1000 USD/ton	79,4	79,6	78,0	0%	2%
80,2	80,4	78,5	0%	2%	Grey Cement Bagged - 1000 USD/ton	81,1	80,5	77,9	1%	49
0	0	(71)	-	-100%	Net Transport Costs	0	0	(0)	-	-100%
(61)	(80)	(133)	-23%	-54%	Transport Costs - Clients	(508)	(489)	(435)	4%	179
61	80	62	-23%	-2%	Transport Revenue - Clients	508	489	435	4%	179
0,0	0,0	1,8	-	-100%	Net Transport costs - 1000 USD/ton	0,0	0,0	0,0	-	-100%
79,4	80,0	77,4	-1%	3%	Price Cement - Net Transport Costs - 1000 USD/ton	80,3	80,0	77,9	0%	3%
					External Market					
5.238	5.955	3.136	-12%	67%	Sales Cement&Clinker	42.641	34.360	31.174	24%	379
0	0	(71)	-	-100%	Net transport costs	0	0	(0)	-	-100%
8	0	1	-	527%	Other Operating income	484	0	72	-	569%
5.246	5.955	3.066	-12%	71%	Total operating income (net) (1)	43.125	34.360	31.246	0	38%
5.241	6.047	3.503	-13%	50%	Turnover	43.114	34.932	31.866	23%	35%

<sup>(1) -</sup> Excludes revenue from logistics and sales.

Secil - Lebanon - Operational Performance - Lebanon Cement (YTD vs Budget vs LY)

1343	Currency (1000 U	•									
	Aug-25		Aug-24		% LY		Aug-25		Aug-24		% LY
1-3-2											
CRED   11.019   11.0   27%   8852196   Termic Ferry   10.5900   6.5922   12.533   3%   11.019   12.77   12.7											37% -7%
11.7 13.7 0.0 1-146											110%
Sept.   Sept	11,7	13,7	0,0	-14%	27570%		10,8	13,8	7,5	-22%	43%
49%   32%   33%   37.70   37.70   37.70   37.70   37.70   38.70   37						=:					0,0 pp
5%   1%   5%   6%   5%   7%   70   70   70   70   70   70   7											
ON											0,2 pp
17.8											0,0 pp
Company   Comp			-		-						1%
10.9   28.6   28.00   38.0   44.0   72.8   Electronary JUDIO 120, 12.5   11.9   11.9   11.9   12.0   12.5   11.9   11.9   12.0			(773)		-10%						-9% 35%
92 84 PRIVIDED 95 4119/(11) 932 1837 10.02 78 82 90 0 cit. 2 9 9 84 90 0 cit. 2 9 9 9 84 90 0 cit. 2 9 9 9 9 84 90 0 cit. 2 9 9 9 9 9 84 90 0 cit. 2 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9 9	10,9	19,6	39,0	-44%	-72%	Electricity - 1000 USD/ton	20,1	22,5	21,9	-11%	-8%
40   37   26   796   5466   Electrothy-Spec. Chart. Ceremet gray Nowlyton   33   38   38   596   597											0% -2%
113   4.50   631   695   1.96   7.2				7%	54%					5%	5%
11.3 5.8 41.9 5956 -7394 Row Materials - 1000 LISO/floor 1.7 5.8 2.2.6 15.48 -2.48 1.4 1.7 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0											-26% -8%
1.4 0.7 (0.0) 191%				95%	-73%					154%	-38%
0.0 0.4 (0.0) -94% - Sand 0.1 0.4 0.1 -80% 250					-16%						247%
0.0 0.2 (0.0) 98% - 15% Processed - 10.3 - 20.4 - 0.99% 98% 1.7 - 27.7 0.6 37% 196% Other required 10.3 - 20.4 - 4.6 1.7 2.7 0.6 37% 196% Other rear materials 1.4 2.7 1.1 4.99% 138 2.6 1.5 2.6 3.0 3.1 1.2 4.5 1.4 4					-						165%
1,7   2,7   0,6   37%   199%   Chiner orgulared   10,3   2,0,4   -49%   139%   Chiner orgulared   1,4   2,7   1,1   49%   139%   140%   221					-						20% -84%
[162]   (251)   (89)   -39%   82%   Packaging   (1.470)   (1.272)   (1.153)   144   22   2.6   3.4   4.5   -24%   -43%   Packaging   (1.000 M270m)   2.6   3.0   3.1   -12%   -		-		-	-85%			-/-	,	-	-49%
2.6 3.4 4.5 -24% -43% Procloging - 1000 USD/from				-37%		Other raw materials				-49%	18%
Control   Cont						= =	, ,				27%
16,7											-13%
1.0.98  (899) (670) (22%) S8W   Fixed Costs Plant											77%
16,7											32%
7.3 6,1 19,7 19% 6-3% Employees 100 USD/non 6,3 8,3 8,7 - 24% 228 275 274 286 0% - 44				43%	-51%	Fixed Costs - 1000 USD/ton				-27%	-11%
275   274   286   096   496   496   497   497   497   497   286   096   497   498   688						• •					6%
(110) (167) (46) -34% 138% Maintenance costs (1.077) (2.211) (730) -51% 48 (38) (30) (17) 22% 129% 58 chivies (200) (370) (551) 22% 129% (67) (130) (28) -48% 136% Materials (599) (1.351) (314) -62% 65 (40) (7) (1) -37% 326% Materials (599) (1.351) (314) -62% 65 (40) (7) (1) -37% 326% Materials (599) (1.351) (314) -62% 65 (40) (27) (22) -23 -22% -26% Maintenance costs -1000 USD/ton 19 5.2 1.9 -62% 6 (487) (249) (222) 96% 110% Other Costs (2555) (1.719) (1.378) 42% 58 (334) (105) (53) 217% 537% Rents and Fientials (1.263) (573) (233) 121% 42% (16) (277) (21) -36% -22% Specialized Labour (180) (244) (115) -16% 33 (17) (4) (9) 75% 1-16% Specialized Labour (180) (244) (115) -16% 33 (17) (4) (9) 75% 1-16% Cleaning (540) (115) (1											-28%
(38) (30) (17) 28% 129% Services (200) (370) (151) -22% 92% (67) (130) (28) -48% 136% Materials (59) (1351) (314) -62% 62% 62% (4) (7) (1) -37% 324% Production Store Items (278) (491) (265) -43% 59 1.7 (2.2 2.3 -22% -22% Montenance costs : 1000 USD/ton 1.9 5.2 1.9 -62% 6. 62											-4% 48%
(67) (130) (28) 48% 136% Materials (509) (1.351) (314) 4-62% 65 1.47 2.2 2.3 1-23% 3-26% Mointenance costs : 1000 USD/non 1.9 5.2 1.9 4-2% 5.0 1.7 2.2 2.3 1-23% 3-26% Mointenance costs : 1000 USD/non 1.9 5.2 1.9 4-62% 5.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1											92%
1,7   2,2   2,3   23%   26%   Mointenance costs - 1000 USD/ton   1,9   5,2   1,9   6,2%   C8   C8   C8   C8   C9   C9   C9   C9											62%
(487) (249) (232) 96% 110% Other Costs (2,555) (1,719) (1,378) 49% 88 (334) (105) (53) 217% 537% Rents and Rentals (1,263) (573) (233) 121% 442 (16) (277) (21) -3.89% -2.29% Specialized Labour (180) (214) (135) -1.69% 357 (77) (44) (9) 7.79% -1.81% Cleaning (54) (311) (36) 7.75% 557 (36) (77) (47) (73) (71) -1.31% -1.00% Insurance (480) (586) (473) -1.88% 1 1 (55) (39) (79) 66% -1.81% Other (577) (315) (500) 8.83% 1 1 (55) (39) (79) 66% -1.81% Other Costs -1.000 USD/ton 4,6 4,0 3,6 15% 226 (16) 14 26 -2135% -1.60% Distribution Costs - Trancism 3 (18) 25 -117% -88 (16) 14 26 -2135% -1.60% Distribution Costs - Trancism 3 (18) 25 -117% -88 (17) (23) (22) (22) 3% 6% Employees (176) (188) (188) (183) -6% -2.20% (176) (188) (188) (183) -6% -2.20% (176) (188) (183) -6% (176) (188) (188) (183) -6% (176) (188) (188) (183) -6% (176) (188) (188) (183) -6% (176) (188) (188) (183) -6% (176) (188) (188) (183) -6% (176) (188) (188) (183) -6% (176) (188) (188) (183) -6% (176) (188) (188) (188) (183) -6% (176) (188) (	(4)	(7)	(1)	-37%	324%	Production Store Items	(278)	(491)	(265)	-43%	5%
(16) (27) (21) -38% -22% Specialized Labour (180) (274) (135) -46% (38) (16) (277) (4) (9) 79% -18% Cleaning (54) (31) (36) 75% 51 (64) (73) (71) -13% -10% Insurance (480) (566) (473) -18% 51 (64) (73) (71) -13% -10% Insurance (480) (566) (473) -18% 51 (64) (73) (71) -13% -10% Insurance (480) (566) (473) -18% 51 (56) (56) (39) (79) 66% -18% Other Costs -1000 USD/ton (577) (315) (500) 83% 15 (77, 3.3) 11,7 129% -35% Other Costs -1000 USD/ton (4,6) 4,0 3,6 15% 52 (11% 6,6) (14) 4.6 4.0 3,6 15% 52 (11% 6,6) (14) 4.6 4.0 3,6 15% 52 (11% 6,6) (14) 4.0 4.0 3,6 15% 52 (11% 6,6) (14) 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0 4.0											0%
(16) (27) (21) 3-88% -22% Specialized Labour (180) (214) (135) -16% 33 (7) (4) (9) 79% -18% Cleaning (54) (31) (36) 75% 55 (64) (73) (71) -13% -10% Insurance (480) (586) (473) -128% 1 (65) (39) (79) 66% -18% Other (577) (315) (500) 83% 1 (77) 3,3 11,7 125% -35% Other Costs -1000 USD/ton 4,6 4,0 3,6 15% 26 (16) 14 26 -213% -160% Distribution Costs -Trancim 3 (18) 25 -117% -88 (16) (16) 14 26 -213% -160% Distribution Costs -Trancim 3 (18) 25 -117% -88 (17) (18) (19) (19) (19) (19) (19) (19) (19) (19											85%
(7) (4) (9) 79% -18% Cleaning (54) (31) (36) 75% 51 (64) (73) (71) -13% -10% Insurance (480) (586) (473) -18% 1 1 (65) (39) (79) 66% -18% Other (577) (315) (500) 83% 13 (77, 73, 33) 11,7 129% -35% Other Costs -1000 USD/ton 4,6 4,0 3,6 15% 26 (16) 14 26 -213% -160% Distribution Costs -17ancium 3 1(8) 25 -117% -88 (0.2 (0.2) (1.3) Distribution Costs -1700 USD/ton (0.0) 0,0 (0.1) 92 (23) (22) 3% 6% Employees (176) (188) (183) -6% -4 (177) 16 - 6% 6% 6% HFTEs 17 16 16 6% 6% 17 17 16 16 6% 6% 18 18 13% -77% -90% Soles Costs 179 170 170 170 170 170 170 170 170 170 170											33%
(64)   (73)   (71)   -13%   -10%   Insurance   (480)   (586)   (473)   -18%   1   (55)   (39)   (79)   66%   -18%   Other   (577)   (315)   (500)   83%   15   7.7   3.3   11,7   129%   -35%   Other Costs - 1000 USD/ton   4,6   4,0   3,6   15%   26   (16)   14   26   -213%   -160%   Distribution Costs - Trancin   3   (18)   25   -117%   -88   (16)   14   26   -213%   -160%   Distribution Costs - Trancin   3   (18)   25   -117%   -88   (17)   (18)   (18)   (18)   -2   (17)   (18)   (18)   (18)   (18)   -9   (17)   (18)   (18)   (18)   (18)   (18)   (18)   (18)   (18)   -6   (17)   (18)   (1											51%
1,				-13%	-10%					-18%	1%
(16)	(65)	(39)	(79)				(577)	(315)	(500)	83%	15%
O.2   O.2   O.2   O.3   O.2   O.3						•					26%
(23) (22) (22) 3% 6% Employees (176) (188) (183) -6% -4 17 16 - 6% 6% #FTES 17 16 16 6% 6 7 36 48 -80% -85% Other Revenues / Costs 179 170 208 6% -14 0% 11% 11% -77% -90% Soles costs / Tumover 0% 0% 0% 11% 1-14% -36 (73) (62) (46) 18% 60% Sales Costs (454) (486) (330) -7% 38 1,1 0,8 2,3 39% -50% Sales Costs (454) (486) (330) -7% 38 1,1 0,8 2,3 39% -50% Sales Costs -1000 USD/ton 0,8 1,1 0,9 -28% -6 (41) (43) (38) -4% 9% Employees (283) (338) (248) -1.6% 14 16 13 12 23% 33% #FTES 16 13 12 23% 33 (32) (19) (8) 71% 310% Other Revenues / Costs (171) (149) (82) 15% 108 (32) (19) (8) 71% 310% Other Revenues / Costs (171) (149) (82) 15% 108 (32) (19) (8) 71% 310% Other Revenues / Costs (171) (149) (82) 15% 108 (386 1.558 (836) -46% -200% EBITDA IFRS - CEMENT 1000 USD/ton 10,1 12,0 3,9 -16% 158 16.0% 25,8% -23,9% -10 pp 40 pp EBITDA IFRS - CEMENT 1000 USD/ton 10,1 12,0 3,9 -16% 158 16.0% 25,8% -23,9% -10 pp 40 pp EBITDA IFRS - CEMENT 1000 USD/ton 23,9 30,6 17,2 -22% 39 26,2 33,3 (20,8) -21% - Unit variable margin - 1000 USD/ton 23,9 30,6 17,2 -22% 39 26,2 33,3 (20,8) -21% - Production - Cement (kton) 557 429 378 30% 47 65 74 24 -12% 167% Production - Cement (kton) 557 429 378 30% 47 65 74 24 -12% 167% Production - Cement (kton) 557 429 378 30% 47 65 74 24 -12% 167% Production - Cement (kton) 550 429 396 24% 34 46 59 22% - Production - Cement (kton) 550 429 396 24% 34 46 59 22% - Production - Cement (kton) 550 429 378 30% 47 65 74 24 -12% 167% Production - Cement (kton) 550 429 378 30% 47 65 74 24 -12% 167% Production - Cement (kton) 557 429 378 30% 47 65 74 24 -12% 167% Production - Cement (kton) 557 429 378 30% 47 65 74 24 -12% 167% Production - Cement (kton) 557 429 378 30% 47 65 74 24 -12% 167% Production - Cement (kton) 550 429 396 24% 34 66 59 16 59% Clinker (kton) 550 429 396 24% 34 66 59 22% - Production - Cement (kton) 550 429 396 24% 34 66 59 26 - 25% - Production - Cement (kton) 550 429 396 24% 34 67 16 59% Clinker (kton) 550 429 396 24% 34 68 59% 153 pp 46 pp Production				-213%	-160%					-11/%	-88% -92%
17				3%	6%					-6%	-4%
0%         1%         1%         -77%         -90%         Sales costs/Tumover         0%         0%         1%         -14%         -36           (73)         (62)         (46)         18%         60%         Sales Costs         (454)         (486)         (330)         -7%         34           1,1         0,8         2,3         39%         -50%         Sales Costs - 1000 USD/ton         0,8         1,1         0,9         -28%         -6           (41)         (43)         (38)         -4%         9%         Employees         (283)         (338)         (248)         -16%         14           16         13         12         23%         33%         #FTES         16         13         12         23%         33           13%         1%         1%         37%         7%         Sales costs/ Tumover         1%         1%         1%         2-4%         2           117         -         (1,265)         -         109%         Production Variance         1.161         -         (1,024)         -         -         2-13           836         1.558         836)         -46%         -20%         EBITDA IFR Sompling - CEMENT         5.355<			-	6%	6%				16	6%	6%
(73) (62) (46) 18% 60% Sales Costs (454) (486) (330) -7% 38 1,1 0,8 2,3 39% 50% Soles Costs - 1000 USD/ton 0,8 1,1 0,9 -28% 6 (41) (43) (38) -4% 9% Employees (283) (338) (248) -16% 14 (16) 13 12 23% 33% Employees (283) (338) (248) -16% 14 (16) 13 12 23% 33% Employees (283) (338) (248) -16% 14 (16) 13 12 23% 33% (19) (19) (8) 71% 310% Other Revenues / Costs (171) (149) (82) 15% 108 (18) 11% 11% 37% 7% Soles Costs / Turnover 11% 11% 11% 11% -24% 2 (17) 117 - (1,265)109% Production Variance 1.161 - (1,024)213 (17) (17) (17) (18) (18) (18) (19) (19) (19) (19) (19) (19) (19) (19	7	36	48			Other Revenues / Costs	179	170	208		-14%
1,1 0,8 2,3 39% -50% Sales Costs - 1000 USD/ton 0,8 1,1 0,9 -28% -66 (41) (43) (38) (38) 4% 9% Employees (283) (338) (248) -1.6% 14 16 13 12 23% 33% #FFES 16 13 12 23% 33% (32) (19) (8) 71% 310% Other Revenues / Costs (171) (149) (82) 15% 108 11% 11% 12% 37% 7% Sales Costs / Turnover 11% 11% 11% 12% -2-4% 2 1177 - (1.265) 109% Production Variance 1.1.61 - (1.024) 2-13 836 1.558 (836) -46% -200% EBITDA IFRS - CEMENT 5.355 5.151 1.566 44% 242 12,7 20,9 (21,1) -39% - EBITDA IFRS - CEMENT 100 USD/ton 10,1 12,0 3,9 -16% 158 16,0% 25,5% -23,9% -10 pp 40 pp EBITDA IFRS - Margins 1000 USD/ton 23,9 30,6 17,2 -22% 39 26,2 33,3 (20,8) -21% - Unit variable margin - 1000 USD/ton 23,9 30,6 17,2 -22% 39 26,2 33,3 (20,8) -21% - Production - Cement (kton) 530 429 336 24% 34 46 59 22% 1 Production - Cement (kton) 530 429 336 24% 34 46 59 22% 1 Production - Cement (kton) 108 - 153 30 46 59 22% 1											-36%
(41)         (43)         (38)         -4%         9%         Employees         (283)         (338)         (248)         -16%         14           16         13         12         23%         33%         #FTES         16         13         12         23%         33           (32)         (19)         (8)         71%         310%         Other Revenues / Costs         (171)         (149)         (82)         15%         130           1%         1%         1%         37%         7%         Sales costs/ Turnover         1%         1%         1%         -24%         2           117         -         (1.265)         -         -109%         Production Variance         1.161         -         (1.024)         -         -213           836         1.558         (836)         -46%         -200%         EBITDA IRS - CEMENT         15.35         5.151         1.566         4%         220           16,0%         25,8%         -23,9%         -10 pp         40 pp         EBITDA IRS - CEMENT         12,4%         14,7%         4,9%         -2 pp         8           26,2         33,3         (22,6)         -21%         -         Unit cost CEMENT         12											38%
16 13 12 23% 33% #FTES 16 13 12 23% 33   (32) (19) (8) 71% 310% Other Revenues / Costs (171) (149) (82) 15% 108   1% 1% 11% 31% 37% 7% Sales costs / Turnover 11% 11% 11% 11% 11% 24% 2   117 - (1.265) 1.09% Production Variance 1.161 - (1.024)213   836 1.558 (836) -46% -200% EBITDA IFRS - CEMENT 5.355 5.151 1.566 4% 242   12,7 20,9 (21,1) -39% - EBITDA IFRS - CEMENT 1000 USD/ton 10,1 12,0 3,9 -16% 158   16,0% 25,8% -23,9% -10 pp 40 pp EBITDA IFRS - CEMENT 12,4% 14,7% 4,9% -2 pp 8    **Margins**  26,2 33,3 (22,6) -21% - Unit variable margin - 1000 USD/ton 23,9 30,6 17,2 -22% 39   26,2 33,3 (20,8) -21% - Unit variable margin - 1000 USD/ton 23,9 30,6 17,2 -22% 39   26,2 33,3 (20,8) -21% - Production 23,9 30,6 17,2 -22% 39   26,6 374 24 -12% 167% Production - 557 429 378 30% 47   65 74 24 -12% 167% Production - Cement (kton) 557 429 378 30% 24% 34   46 59 22% - Production - Cement (kton) 530 429 396 24% 34   46 59 22% - Production - Cement (kton) 530 429 396 24% 34   46 59 35% - Daily Clinker acquired and consumed (kton) 108 - 15330   1,5 2,435% - Daily Clinker Production - kton 1,9 2,4 2,3 -20% -19   83% 79% 84% 3,3 pp -1,0 pp % Integration Clk 83% 80% 83% 2,9 pp 0,0 p   44% 79%355 pp 44 pp Utilization factor (tons) (1) 44% 59% 19% -15 pp 25,1 p 48% 40% - 7,8 pp 47,9 pp Utilization factor (tons) (2) 39% 30% 14% 9,1 pp 25,1 p 48% 40% - 7,8 pp 47,9 pp Reliability Factor (3) 82% 99% 30% -17 pp 51,   Emissions kg/Co2 by ton clinker (4) 57% 99% 70% -42 pp -13 p   Emissions kg/Co2 by ton clinker (4) 57% 99% 70% -42 pp -13 p   Emissions kg/Co2 by ton clinker (4) 57% 99% 70% -42 pp -13 p											- <b>6%</b> 14%
1%         1%         1%         37%         7%         Sales costs/Turnover         1%         1%         1%         -24%         2           117         -         (1.265)         -         -109%         Production Variance         1.161         -         (1.024)         -         -213           386         1.558         (836)         -46%         -200%         EBITDA IFRS - CEMENT         5.355         5.151         1.566         4%         242           12,7         20,9         (21,1)         -39%         -         EBITDA IFRS - CEMENT - 1000 USD/ton         10,1         12,0         3,9         -16%         158           16,0%         25,8%         -23,9%         -10 pp         40 pp         EBITDA IFRS Margin - CEMENT         12,4%         14,7%         4,9%         -2 pp         8 lp           26,2         33,3         (22,6)         -21%         -         Unit variable margin - 1000 USD/ton         23,9         30,6         17,2         -22%         39           26,2         33,3         (22,6)         -21%         -         Unit cost denominator - kton         23,9         30,6         17,2         -22%         39           26,2         33,3         20											33%
117   - (1.265)  109%   Production Variance   1.161   - (1.024)  213     836   1.558   (836)   -46%   -200%   EBITDA IFRS - CEMENT   5.355   5.151   1.566   4%   242     12,7   20,9   (21,1)   -39%   -   EBITDA IFRS - CEMENT   1000 USD/ton   10,1   12,0   3,9   -16%   158     16,0%   25,8%   -23,9%   -10 pp   40 pp   EBITDA IFRS - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 production   10,1   12,0   3,9   -16%   158     26,2   33,3   (22,6)   -21%   -   Unit variable margin - 1000 USD/ton   23,9   30,6   17,2   -22%   39     26,2   33,3   (20,8)   -21%   -   Unit variable margin - 1000 USD/ton   23,9   30,6   17,2   -22%   39     26,2   33,3   (20,8)   -21%   -   Unit variable margin - 1000 USD/ton   23,9   30,6   17,2   -22%   39     26,2   33,3   (20,8)   -21%   -   Unit variable margin - 1000 USD/ton   23,9   30,6   17,2   -22%   39     26,2   33,3   (20,8)   -21%   -   Unit variable margin - 1000 USD/ton   23,9   30,6   17,2   -22%   39     26,2   33,3   (20,8)   -21%   -   Unit variable margin - 1000 USD/ton   23,9   30,6   17,2   -22%   39     26,2   33,3   (20,8)   -21%   -   Unit variable margin - 1000 USD/ton   23,9   30,6   17,2   -22%   39     26,2   33,3   (20,8)   -21%   -   Unit variable margin - 1000 USD/ton   23,9   30,6   17,2   -22%   39     26,2   33,3   (20,8)   -21%   -   Unit variable margin - 1000 USD/ton   23,9   30,6   17,2   -22%   39     27,2   39   30,6   17,2   -22%   39     28,3   30,6   17,2   -22%   39   30,6   17,2   -22%   39     466   59   -   -25%   -   Production - kton   557   429   378   30%   47     467   59   -   -25%   -   Daily Clinker Production - kton   1,9   2,4   2,3   -20%   -19     818   30,4   33,3   30,4   33,3   30,4   34,4   34,4     479   -   -4 pp   0 pp   Alternative Fuel Rate   -   1%   -   -1 pp   0,0     488   40%   -   -35 pp   44 pp   Utilization factor (tons) (1)   44%   59%   30%   14%   9,1 pp   25,1 pp   25				71%	310%			(149)			108%
B36		1%		37%				1%		-24%	2%
12,7 20,9 (21,1) -39% - BBITDA IFRS - CEMENT - 1000 USD/ton 10,1 12,0 3,9 -16% 158 16,0% 25,8% -23,9% -10 pp 40 pp EBITDA IFRS Margin - CEMENT 12,4% 14,7% 4,9% -2 pp 8 pm Margin - 1000 USD/ton 12,4% 14,7% 4,9% -2 pp 8 pm Margin - 1000 USD/ton 23,9 30,6 17,2 -22% 39 26,2 33,3 (20,8) -21% - Unit variable margin - 1000 USD/ton 23,9 30,6 17,2 -22% 39 pm MCem - 1000 USD/ton 23,9 30,6 17,2 -22% 39 mm MCem - 1000 USD/ton 100 USD/ton 23,9 30,6 17,2 -22% 39 mm MCem - 1000 USD/ton 100 USD/ton		1.558		-46%				5.151		<u>-</u> 4%	242%
16,0%   25,8%   -23,9%   -10 pp   40 pp   EBITDA IFRS Margin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   8 pmargin - CEMENT   12,4%   14,7%   4,9%   -2 pp   3,4%   3					-						158%
26,2 33,3 (22,6) -21% - Unit variable margin - 1000 USD/ton 23,9 30,6 17,2 -22% 39 26,2 33,3 (20,8) -21% - Unit variable margin - 1000 USD/ton 23,9 30,6 17,2 -22% 39 30,6 12,2 -22% 39 30,6 12,2 -22% 39 30,6 12,2 -22% 39 30,6 12,2 -22% 39 30,6 12,2 -22% 39 30,6 12,2 -22% 39 30,6 12,2 -22% 39 30,6 12,				-10 pp	40 pp	EBITDA IFRS Margin - CEMENT				-2 pp	8 pp
26,2 33,3 (20,8) -21% - IM Cem - 1000 USD/ton 23,9 30,6 17,2 -22% 39  Production  64 74 20 -15% 220% Unit cost denominator - kton 557 429 378 30% 47  65 74 24 -12% 167% Production - Cement (kton) 530 429 396 24% 34  46 5922% - Production - Clinker (kton) 357 342 156 4% 129  6 - 1659% Clinker acquired and consumed (kton) 108 - 15330  1,5 2,435% - Daily Clinker Production - kton 1,9 2,4 2,3 -20% -19  83% 79% 84% 3,3 pp -1,0 pp % Integration Clk 83% 80% 83% 2,9 pp 0,0 p  44% 79%4 pp 0 pp Alternative Fuel Rate - 1%1 pp 0 p  44% 79%35 pp 44 pp Utilization factor (tons) (1) 44% 59% 19% -15 pp 25 p  48% 40% - 7,8 pp 47,9 pp Utilization factor (tons) (2) 39% 30% 14% 9,1 pp 25,1 p  87% 98%11 pp 87 pp Reliability Factor (3) 82% 99% 30% -17 pp 51 p  Emissions kg/Co2 by ton clinker 930 909	26.2	22.2	(22.6)	210/			23.0	30.6	17 2	220/	39%
Production   S57   429   378   30%   47   48   48   49   49   49   49   49   49					-						39%
65         74         24         -12%         167%         Production - Cement (kton)         530         429         396         24%         34           46         59         -         -22%         -         Production - Clinker (kton)         357         342         156         4%         129           6         -         16         -         -59%         Clinker acquired and consumed (kton)         108         -         153         -         -30           1,5         2,4         -         -35%         -         Daily Clinker Production - kton         1,9         2,4         2,3         -20%         -19           83%         79%         84%         3,3 pp         -1,0 pp         Mintegration Clk         83%         80%         83%         2,9 pp         0,0 p           -         4%         -         -4 pp         0 pp         Alternative Fuel Rate         -         1%         -         -1 pp         0 p           44%         79%         -         -35 pp         44 pp         Utilization factor (tons) (1)         44%         59%         19%         -15 pp         25 pp           48%         40%         -         7,8 pp         47,9 pp         Uti						Production					
46         59         -         -22%         -         Production - Clinker (kton)         357         342         156         4%         129           6         -         16         -         -59%         Clinker acquired and consumed (kton)         108         -         153         -         -30           1,5         2,4         -         -35%         -         Daily Clinker Production - kton         1,9         2,4         2,3         -20%         -19           83%         79%         84%         3,3 pp         -1,0 pp         Mercative Fuel Rate         -         1%         2,3         -20%         -19           44%         79%         -         -4pp         0pp         Alternative Fuel Rate         -         1%         -         -1pp         0p           44%         79%         -         -35 pp         44 pp         Utilization factor (tons) (1)         44%         59%         19%         -15 pp         25 pp           48%         40%         -         7,8 pp         47,9 pp         Utilization factor (tons) (1)         44%         59%         19%         -15 pp         25,1           87%         98%         -         -11 pp         87 pp											47% 34%
6         -         16         -         -59%         Clinker acquired and consumed (kton)         108         -         153         -         -30           1,5         2,4         -         -35%         -         Daily Clinker Production - kton         1,9         2,4         2,3         -20%         -19           83%         79%         84%         3,3 pp         -1,0 pp         Mintegration Clk         83%         80%         83%         2,9 pp         0,0 p           -         4%         -         -4 pp         0 pp         Alternative Fuel Rate         -         1%         -         -1 pp         0 pt           44%         79%         -         -35 pp         44 pp         Utilization factor (tons) (1)         44%         59%         19%         -15 pp         25 p           48%         40%         -         7,8 pp         47,9 pp         Utilization factor (%) (2)         39%         30%         14%         9,1 pp         25,1 pp           87%         98%         -         -11 pp         87 pp         Reliability Factor (3)         82%         99%         30%         -17 pp         51 pp           46%         99%         -         -53 pp         46 pp			-		107/0						129%
1,5         2,4         -         -35%         -         Daily Clinker Production - kton         1,9         2,4         2,3         -20%         -19           83%         79%         84%         3,3 pp         -1,0 pp         % Integration Clk         83%         80%         83%         2,9 pp         0,0 p           -         4%         -         -4 pp         0 pp         Alternative Fuel Rate         -         1%         -         -1 pp         0 p           44%         79%         -         -35 pp         44 pp         Utilization factor (tons) (1)         44%         59%         19%         -15 pp         25 pp           48%         40%         -         7,8 pp         47,9 pp         Utilization factor (tons) (1)         44%         59%         19%         -15 pp         25 pp           87%         98%         -         -11 pp         87 pp         Reliability Factor (3)         82%         99%         30%         -17 pp         51 pp           46%         99%         -         -53 pp         46 pp         Performance Factor (4)         57%         99%         70%         -42 pp         -13 pp           Emissions kg/Co2 by ton clinker         930         909			16		-59%					-	-30%
- 4%4 pp 0 pp Alternative Fuel Rate - 1%1 pp 0 p 44% 79%35 pp 44 pp Utilization factor (tons) (1) 44% 59% 19% -15 pp 25 p 48% 40% - 7,8 pp 47,9 pp Utilization factor (%) (2) 39% 30% 14% 9,1 pp 25,1 p 87% 98%11 pp 87 pp Reliability Factor (3) 82% 99% 30% -17 pp 51 p 46% 99%53 pp 46 pp Performance Factor (4) 57% 99% 70% -42 pp -13 p Emissions kg/Co2 by ton clinker 930 909			-	-35%						-20%	-19%
44%     79%     -     -35 pp     44 pp     Utilization factor (tons) (1)     44%     59%     19%     -15 pp     25 p       48%     40%     -     7,8 pp     47,9 pp     Utilization factor (%) (2)     39%     30%     14%     9,1 pp     25,1 p       87%     98%     -     -11 pp     87 pp     Reliability Factor (3)     82%     99%     30%     -17 pp     51 pp       46%     99%     -     -53 pp     46 pp     Performance Factor (4)     57%     99%     70%     -42 pp     -13 pp       Emissions kg/Co2 by ton clinker     930     909     -     -     -	83%					<del>-</del>	83%		83%		0,0 pp
48% 40% - 7,8 pp 47,9 pp Utilization factor (%) (2) 39% 30% 14% 9,1 pp 25,1 pt 87% 98%11 pp 87 pp Reliability Factor (3) 82% 99% 30% -17 pp 51 pt 46% 99%53 pp 46 pp Performance Factor (4) 57% 99% 70% -42 pp -13 pt 18 pt	- 4407		-				- 4407		400/		0 pp
87%     98%     -     -11 pp     87 pp     Reliability Factor (3)     82%     99%     30%     -17 pp     51 p       46%     99%     -     -53 pp     46 pp     Performance Factor (4)     57%     99%     70%     -42 pp     -13 p       Emissions kg/Co2 by ton clinker     930     909     -     -			-								25 pp 25 1 nn
46% 99%53 pp 46 pp Performance Factor (4) 57% 99% 70% -42 pp -13 produced by the control of			-								23,1 pp 51 pp
Emissions kg/Co2 by ton clinker 930 909						The state of the s					-13 pp
836 1.558 (836) -46% -200% EBITDA IFRS - CEMENT 5.355 5.151 1.566 4% 242											
836 1.558 (836) -46% -200% EBITDA IFRS - CEMENT 5.355 5.151 1.566 4% 242											
	836	1.558	(836)	-46%	-200%	EBITDA IFRS - CEMENT	5.355	5.151	1.566	4%	242%

<sup>1.</sup> Utilization Factor (tons) - Tonnes produced/rated kiln capacity

Utilization Factor (%) - Hours of kiln utilization/Hours available
 Reliability Factor (%) - Hours Available/(Total Hours - Programmed Stopps)
 Performance Factor factor (%) - Average Actual Capacity Day/Rated kiln Capacity

Secil - Lebanon - Operational Performance - Lebanon Ready-Mix (YTD vs Budget vs LY)

	Month		Var.				YTD		Var	
Aug-25	B Aug-25	Aug-24	% B	% LY		Aug-25	B Aug-25	Aug-24	% B	% LY
					SOIME					
425	473	230	-10%	84%	Sales Sales Ready Mix (1)	2.660	3.053	1.637	-13%	62
7	7	3	0%	110%	Volume Ready Mix - km3	42	42	21	0%	96
65,2	, 72,7	74,2	-10,3%	-12,1%	Price Ready Mix -1000 USD/m3 (1)	63,1	72,7	76,2	-13,1%	-17,2
03,2	, , ,	77,2	10,570	12,170	Other Income	03,1	72,7	70,2	13,170	17,2
(0)	-	(1)	-	-100%	Net sales of goods	0	-	(6)	-	-104
0	-	0	-	-15%	Other services	13	-	0	-	5593
(1)	-	2	-	-162%	Other operating income	120	-	67	-	78
					Operacional Costs					
(386)	(369)	(233)	4%	65%	Variable Costs	(2.348)	(2.391)	(1.342)	-2%	75
59,2	56,8	75,1	4%	-21%	Variable Costs - 1000 USD/m3	55,7	56,9	62,5	-2%	-11
(199)	(186)	(122)	7%	63%	Cement	(1.220)	(1.202)	(690)	1%	77
30,6	28,6	39,4	7%	-22%	Cement - 1000 USD/m3	29,0	28,6	32,1	1%	-10
353,0	343,6	392,3	3%	-10%	Cement Consumption - kg/m3	338,2	344,5	351,5	-2%	-4
86,6	83,1	100,3	4%	-14%	Average Cement Price (1000 USD/ton)	85,6	83,1	91,4	3%	-6
(79)	(83)	(51)	-5%	55%	Aggregates	(528)	(539)	(273)	-2%	93
12,1	12,8	16,4	-6%	-26%	Aggregates - 1000 USD/m3	12,5	12,8	12,7	-2%	-2
(46)	(40)	(23)	16%	101%	Sand	(277)	(256)	(144)	8%	92
7,1	6,1	7,4	16%	-4%	Sand - 1000 USD/m3	6,6	6,1	6,7	8%	-2
(28)	(25)	(11)	14%	158%	Other Raw Materials	(136)	(159)	(67)	0%	84
4,3	3,8	3,5	14%	23%	Other Raw Materials1000 USD/m3	3,2	3,8	3,1	-14%	
(34)	(36)	(26)	-6%	29%	Other Variable Costs	(187)	(236)	(167)	-21%	12
5,2	5,5	8,4	-6%	-38%	Other Variable Costs - 1000 USD/m3	4,4	5,6	7,8	-21%	-43
(77)	(76)	(107)	1%	-28%	Fixed Costs	(617)	(634)	(552)	-3%	12
11,8	11,8	34,5	0%	-66%	Fixed Costs - 1000 USD/m3	14,6	15,1	25,7	-3%	-43
(53)	(51)	(62)	4%	-14%	Employees	(385)	(432)	(230)	-11%	68
8,2	7,9	19,9	4%	-59%	Employees - 1000 USD/m3	9,1	10,3	10,7	-11%	-15
49	42	41	17%	20%	#FTEs	49	42	41	17%	20
1,1	1,2	1,5	-11%	-28%	Average Cost - 1000 USD/FTE	7,9	10,3	5,6	-24%	40
12%	11%	27%	1,7 pp	-14,3 pp	Employee Costs/ Turnover - %	14%	-	14%	14,5 pp	0,4
-137%	190%	-57%	-327,2 pp	-79,7 pp	Employee Costs/ EBITDA - %	-225%	1558%	-117%	-1782,5 pp	-107,3
(22)	(17)	(35)	29%	-38%	Maintenance costs	(150)	(136)	(228)	10%	-34
3,4	2,6	11,3	29%	-70%	Maintenance costs - 1000 USD/m3	3,6	3,2	10,6	10%	-67
(2)	(8)	(10)	-82%	-85%	Other Costs	(82)	(67)	(93)	22%	-13
0,2	1,3	3,3	-82%	-93%	Other Costs - 1000 USD/m3	1,9	1,6	4,4	22%	-55
(39)	27	(108)	-245%	-64%	EBITDA IFRS - SOIME	(171)	28	(196)	-718%	-12
(6,0)	4,1	(34,8)	-	-83%	EBITDA IFRS - SOIME 1000 USD/m3	(4,1)	0,7	(9,1)	-	-55
-9%	6%	-47%	-14,8 pp	37,8 pp	EBITDA IFRS Margin - SOIME	-6%	1%	-12%	-7,2 pp	5,7
6,0	15,9	(0,9)	-62% -		Unit variable margin - 1000 USD/m3	7,4	15,8	13,7	-53%	-46
(39)	27	(108)	-245%	-64%	EBITDA IFRS - SOIME	(171)	28	(196)	-718%	-12
427	473	231	-10%	85%	Turnover - SOIME	2.737	3.053	1.640	-10%	6
(39)	27	(108)	-245%	-64%	READY-MIX EBITDA IFRS - READY MIX	(171)	28	(196)	-718%	-11
( <b>39</b> )	<b>27</b> 6%	(108) -47%	<b>-245%</b> -14,8 pp	- <b>64%</b> 37,8 pp	READY-MIX  EBITDA IFRS - READY MIX  EBITDA IFRS Margin - READY MIX	(171) -6%	<b>28</b> 1%	(196) -12%	<b>-718%</b> -7,2 pp	- <b>12</b>

<sup>(1) -</sup> Includes net transport costs - Revenue.

Secil - Lebanon - Operational Performance - Lebanon Precast (YTD vs Budget vs LY)

	Month		Var	•	YTD Var.					
Aug-25	B Aug-25	Aug-24	% B	% LY		Aug-25	B Aug-25	Aug-24	% B	% LY
					Ciments de Sibline, S.A.L.					
					Sales					
61	132	64	-54%	-5%	Sales PRECAST IM	422	750	410	-44%	3'
2	4	2	-54%	-5%	Volume PRECAST - ku	13	24	12	-44%	13
31,6	31,7	31,7	-0,2%	-0,1%	Price PRECAST - LBP/u	31,5	31,4	34,5	0,1%	-8,8
					Other Income					
6	2	(1)	190%	-626%	Net transport costs - Cost	19	12	7	57%	172
0	0	0	-100%	-100%	Other operating income	0	1	1	-100%	-100
(22)	(50)	(26)	-45%	00/	Operacional Costs	(224)	(257)	(150)	359/	20
(33)	(59)	(36)	17%	-9% -7%	Variable Costs	(234)	(357)	(169)	-35% 15%	38 20
16,7	14,2	17,9			Variable Costs - LBP/u	17,1	15,0	14,3		
(10)	(31)	(16)	-68%	-40%	Cement	(83)	(175)	(80)	-52%	4
4,9	7,3	7,9	-33%	-38%	Cement - LBP/u	6,1	7,3	6,7	-17%	-9
(15)	(22)	(8)	-34%	77%	Aggregates	(100)	(128)	(44)	-22%	128
7,5	5,3	4,1	40%	82%	Aggregates - LBP/u	7,3	5,3	3,7	37%	98
(3)	(2)	(1)	28%	86%	Other Raw Materials	(18)	(12)	(3)	-36%	58
1,3	0,5	0,7	170%	91%	Other Raw Materials - LBP/u	1,3	0,5	0,3	165%	378
(0)	(0)	(0)	-89%	-92%	Packaging	(1)	(1)	(1)	-33%	13
(4)	(3)	(2)	20%	150%	Electricity	(19)	(34)	(18)	-44%	5
2,0	0,8	0,8	154%	157%	Electricity - LBP/u	1,4	1,4	1,5	-2%	-9
(2)	(1)	(9)	79%	-79%	Other Variable Costs	(13)	(8)	(24)	60%	-46
0,9	0,2	4,3	278%	-79%	Other Variabe Costs - LBP/u	0,9	0,3	2,0	180%	-53
(40)	(33)	(42)	21%	-6%	Fixed Costs	(257)	(283)	(224)	-9%	14
20,2	7,9	20,9	156%	-4%	Fixed Costs - LBP/u	18,8	11,8	18,9	59%	-0
(27)	(29)	(26)	-9%	3%	Employees	(206)	(230)	(186)	-11%	11
13,5	7,0	12,8	92%	6%	Employees - LBP/u	15,1	9,6	15,7	56%	-4
21	22	22	-5%	-5%	#FTEs	21	22	22	-5%	-5
1,3	1,3	1,2	-5%	8%	Average Cost - EUR/FTE	9,8	10,5	8,5	-6%	16
39%	20%	36%	19,0 pp	3,2 pp	Employee Costs/ Turnover - %	44%	28%	41%	15,9 pp	2,5 p
-812%	70%	-549%	-88126%	-26219%	Employee Costs/ EBITDA - %	-545%	187%	310%	-73156%	-85493
(0)	(2)	(6)	-71%	-92%	Maintenance costs	(10)	(13)	(15)	-23%	-30
0,2	0,4	3,0	-39%	-92%	Maintenance costs - LBP/u	0,8	0,6	1,2	34%	-39
0 (12)	- (2)	(0)	-	-100%	Specialized Labour	(1)	- (20)	(0)	-	121
(13)	(2)	(10)	593%	24%	Other Costs	(40)	(39)	(23)	1%	69
6,4	0,4	5,1	1363%	27%	Other Costs - LBP/u	2,9	1,6	2,0	78%	47
2	0,0	11	-	-81%	Production Variance	11	- 24	36	420/	-70
(3)	4 <b>42</b>	2 (5)	-53% <b>-108%</b>		Production - PRECAST - ku  EBITDA IFRS - PRECAST	(38)	24 <b>123</b>	12 <b>60</b>	-43% <b>-131%</b>	16 - <b>163</b>
(1,7)	10,1	(2,3)			EBITDA IFRS - PRECAST EBITDA IFRS - PRECAST - LBP/u	(2,8)	5,2	5,0		-163
-5%	29%	-7%	2/ 1 nn	-27% 1,7 pp	EBITDA IFRS - PRECAST - LBP/U  EBITDA IFRS Margin - PRECAST	-8%	15%	13%	-23,1 pp	21 4 -
-5% <b>18,2</b>	18,0	13,2	-34,1 pp <b>1%</b>	38%	Unit variable margin - LBP/u		17,0	20,8	-23,1 pp - <b>7%</b>	-21,4 p <b>-24</b>
(3)	42	(5)	-108%	-30%	EBITDA IFRS - PRECAST	(38)	123	60	-131%	-163
		(-)	100/0			(30)			191/0	

### Secil - Lebanon - Rolling Forecast

	Mo	onth		Vai	r <b>.</b>			YTD		Var	
Aug-25	Sep-25	B Sep-25	Sep-24	% B	% LY		Sep-25	B Sep-25	Sep-24	% B	% LY
						Cement					
66	65	72	72	-10%	-10%	Local Cement Sales (kton)	596	502	472	19%	26%
46	65	57	43	13%	50%	Clinker Production (kton)	422	400	199	6%	112%
65	65	72	87	-10%	-25%	Cement Production (kton)	595	502	483	19%	23%
836	950	1.479	1.086	-36%	-13%	Cement EBITDA IFRS	6.305	6.630	2.652	-5%	138%
						Concrete					
7	7	7	-	0%	-	Ready-Mix Sales (km3)	49	49	21	0%	129%
(39)	10	35	(0)	-71%	-	Ready-Mix EBITDA IFRS	(161)	63	(196)	-	-18%
						Precast					
2	3	4	1	-21%	155%	Precast Sales (kton)	17	28	13	-40%	27%
(3)	1	40	(5)	-97%	-	Precast EBITDA IFRS	(37)	163	55	-	-
						Others (1)					
(251)	(340)	(344)	(283)	(0)	0	Others - EBITDA IFRS	(3.344)	(3.078)	(3.134)	9%	7%
543	621	1.209	798	-49%	-22%	Lebanon EBITDA IFRS	2.763	3.777	(623)	-27%	-

<sup>(1) -</sup> G&A and Other segments.

## Secil - Lebanon - Net Working Capital (YTD vs Budget vs LY)\*

		YTD			Var.	
	Aug-25	B Aug-25	Dec-24	Aug-24	% B	% LY
Secil						
Accounts receivable	831	765	(629)	333	9%	149%
Inventories	14.371	6.365	15.920	14.021	126%	3%
Finished Goods	5.974	-	4.802	1.554	-	284%
Raw Materials	2.693	-	5.232	6.269	-	-57%
Subsidiaries and Packing Materials	5.704	-	5.886	6.197	-	-8%
Other Materials	-	6.365	-	-	-100%	
Accounts payable	10.976	2.925	1.690,80	(4.256)	275%	-
Trade Working Capital	4.226	4.206	13.601	18.610	0%	-77%
Turnover	67.711	68.955	54.782	72.474	-2%	-7%
DSO (1)	4	4	(4)	2	-	3
DPO (2)	69	20	13	(25)	49	94
DIO (3)	197	91	246	159	106	39
Trade Working Capital/Turnover (4)	6%	6%	25%	26%	0 pp	-19 pp

<sup>1.</sup> DSO = (Accounts Receivable /((Sales and Services Rendered Actual month + eleven previous months)\*(1+ VAT % and other apllicable taxes)))\*360

<sup>2.</sup> DPO = (Accounts Payable /((Cost of Goods Sold and Supplies and External Services Actual month + eleven previous months)\*(1+ VAT % and other apllicable taxes)))\*360

 $<sup>3.\</sup> DIO = (Inventory / ((Cost\ of\ Goods\ Sold\ and\ Variation\ in\ Production\ Actual\ month + eleven\ previous\ months)))*360$ 

<sup>4. =</sup> Trade Working Capital / (Sales and Services Rendered Actual month + eleven previous months)

<sup>\*</sup> Includes intragroups between geographies.

## Secil - Lebanon - Cash Flow (YTD vs Budget vs LY)

		YTD		Var.	
	Aug-25	B Aug-25	Aug-24	% B	% LY
EBITDA Lebanon	2.142	2.568	-1.421	-17%	0%
EBITDA Lebanon + Group Structure	2.142	2.568	-1.421	-17%	-
De(in)crease Trade Working Capital	9.374	3.417	(8.187)	174%	-
De(in)crease Inventories	1.549	3.758	(4.507)	-59%	-
De(in)crease Trade Receivables	(1.460)	(341)	242	328%	-
(De)increase Trade payables	9.285		(3.922)		
Other working capital variances	(3.172)	2.814	14.656	-	
CF from Operations	8.344	8.800	5.049	-5%	65%
Income Tax	(265)	-	418	-	-
Net interest expenses	(46)	(748)	(321)	-94%	-86%
CF from Operating Activities	8.034	8.052	5.146	0%	56%
Capex	(7.168)	(9.350)	(4.371)	-23%	64%
CF from investment activities	(7.168)	(9.350)	(4.371)	-23%	64%
Cash set free (tied up) after investments	866	(1.298)	775	-	12%
Net Cash Flow	866	(1.298)	775	-	12%
Financial net debt - Opening Balance	10.234	10.409	(5.108)	-2%	
Effects of exchange rate change on Net Debt	-	-	(302)	-	-100%
Financial net debt - Closing Balance	9.368	11.708	(5.581)	-20%	-







Secil - Brazil - Health & Safety KPI's

		Frequency Ratio (1)	
	Brazil	Cement	Non-Cement
Jan-25	-	-	-
Feb-25	-	-	-
Mar-25	-	-	-
Apr-25	-	-	-
May-25	-	-	-
Jun-25	7,80	-	45,52
Jul-25	-	-	-
Aug-25	14,82	18,00	-
Sep-25	-	-	-
Oct-25	-	-	-
Nov-25	-	-	-
Dec-25	-	-	-
YTD 2025	2,81	2,22	6,02
Last 12 Months	3,06	2,18	7,82
FY 2024	3,62	2,38	11,91
FY 2023	1,23	0,72	4,08
Bdg 2025	1,84	1,07	8,15

<sup>(1) -</sup> Nº Lost Time Injuries x 1.000.000

Total Manhours Worked

Secil - Brazil - Operational Performance - Brazil Cement (YTD vs Budget vs LY)

Currency (1000 BRL)

	Month		Va	r.			YTD		Va	r.
Aug-25	B Aug-25	Aug-24	% B	% LY		Aug-25	B Aug-25	Aug-24	% B	% LY
					Internal Market					
2.531	2.485	2.598	2%	-3%	Cement Market - kton	18.831	17.850	18.052	5%	4%
377	371	390	2%	-3%	Cement per Capita	351	333	339	5%	4%
6,0%	6,1%	6,0%	-0,1 pp	0,0 pp	Market Share - %	6,2%	6,4%	5,8%	-0,2 pp	0,4 pp
151	152	156	-1%	-3%	Volume Cement - kton	1.160	1.141	1.041	2%	11%
51%	48%	50%	3,3 pp	1,0 pp	% Volume Grey Bulk	50%	46%	47%	4,3 pp	3,0 pp
49%	52%	50%	-3,4 pp	-1,0 pp	% Volume Grey Bagged	50%	54%	53%	-4,4 pp	-3,0 pp
427,2	420,5	399,6	2%	7%	Price Cement - BRL/ton	420,1	417,0	397,9	1%	6%
463,8	468,8	440,0	-1,1%	5,4%	Grey Bulk - BRL/ton	470,9	467,3	433,5	0,8%	8,6%
385,7	374,6	356,1	3,0%	8,3%	Grey Bagged - BRL/ton	366,6	372,9	363,8	-1,7%	0,8%
1.750,4	1.767,5	1.793,7	-1,0%	-2,4%	White - BRL/ton	1.847,3	1.772,9	1.782,0	4,2%	3,7%
(6.316)	(6.310)	(5.906)	0%	7%	Net Transport Costs	(47.668)	(45.868)	(39.760)	4%	20%
(368)	(729)	(548)	-50%	-33%	Transport Costs - Internal	(4.262)	(4.945)	(4.194)	-14%	2%
(5.948)	(5.581)	(5.358)	7%	11%	Transport Costs - Clients	(43.406)	(40.923)	(35.566)	6%	22%
41,9	41,6	38,0	1%	10%	Net Transport costs - BRL/ton	41,1	40,2	38,2	2%	8%
385,3	378,9	361,6	2%	7%	Price Cement - Net Transport Costs - BRL/ton	379,0	376,8	359,7	1%	5%
					External Market					
64.605	63.754	75.111	1%	-14%	Turnover	488.500	475.978	439.322	3%	11%