Secil - Portugal - Operational Performance - Portugal Aggregates - North (YTD vs Budget vs LY)

|        | Month      |            | Var                  |                        |   |         | YTD          |         | Var.                |                      |
|--------|------------|------------|----------------------|------------------------|---|---------|--------------|---------|---------------------|----------------------|
| Aug-25 | B Aug-25   | Aug-24     | % B                  | % LY                   |   | Aug-25  | B Aug-25     | Aug-24  | % B                 | % LY                 |
|        |            |            |                      |                        | SECIL AGREGADOS   |         |              |         |                     |                      |
|        |            |            |                      |                        | Sales   |         |              |         |                     |                      |
| 882    | 840        | 745        | 5%                   | 18%                    | Sales Aggregates IM   | 6.997   | 7.060        | 6.345   | -1%                 | 10%                  |
| 111    | 110        | 95         | 1%                   | 18%                    | Volume Aggregates - kton  | 872     | 923          | 797     | -6%                 | 9%                   |
| 7,9    | 7,6        | 7,9        | 3,5%                 | 0,5%                   | Price Aggregates - EUR/ton  | 8,02    | 7,65         | 8,0     | 4,9%                | 0,8%                 |
| -      | 7          | -          | -100%                | -                      | Sales Aggregates EM   | 1       | 62           | 1       | -99%                | -41%                 |
| -      | 0          | -          | -100%                | -                      | Volume Aggregates - kton  | 0       | 4            | 0       | -99%                | -5%                  |
| 0,0    | 15,0       | 0,0        | -100,0%              | -                      | Price Aggregates - EUR/ton Other Income                             | 25,0    | 15,0         | 40,0    | 66,7%               | -37,5%               |
| 8      | 20         | (12)       | -63%                 | -161%                  | Net sales of goods  | 140     | 171          | 109     | -18%                | 28%                  |
| 0      | -          | 0          | -0376                | 813%                   | Net transport costs - Cost  | (19)    | 1/1          | (16)    | -10/0               | 23%                  |
| 1      | 1          | 10         | -56%                 | -94%                   | Other operating income  | 213     | 11           | 33      | 1833%               | 548%                 |
| 1      |            | 10         | 3070                 | 3470                   | Operacional Costs   | 213     | - 11         | 33      | 103370              | 34070                |
| (185)  | (163)      | (187)      | 13%                  | -1%                    | Variable Costs  | (1.587) | (1.371)      | (1.610) | 16%                 | -1%                  |
| 1,5    | 1,5        | 1,4        | 1%                   | 7%                     | Variable Costs - EUR/ton  | 1,8     | 1,5          | 1,8     | 21%                 | -1%                  |
| (50)   | (53)       | (52)       | -6%                  | -3%                    | Fuel  | (458)   | (444)        | (570)   | 3%                  | -20%                 |
| 0,4    | 0,5        | 0,4        | -16%                 | 4%                     | Fuel - EUR/ton  | 0,5     | 0,5          | 0,6     | 8%                  | -19%                 |
| (28)   | (34)       | (56)       | -17%                 | -49%                   | Electricity   | (361)   | (289)        | (373)   | 25%                 | -3%                  |
| 0,2    | 0,3        | 0,4        | -26%                 | -45%                   | Electricity - EUR/ton   | 0,4     | 0,3          | 0,4     | 31%                 | -3%                  |
| (106)  | (76)       | (79)       | 40%                  | 34%                    | Other Variable Costs  | (768)   | (638)        | (667)   | 20%                 | 15%                  |
| 0,9    | 0,7        | 0,6        | 25%                  | 45%                    | Other Variable Costs - EUR/ton                                      | 0,9     | 0,7          | 0,7     | 26%                 | 16%                  |
| (446)  | (511)      | (558)      | -13%                 | -20%                   | Fixed Costs   | (3.841) | (4.155)      | (4.102) | -8%                 | -6%                  |
| 3,6    | 4,6        | 4,2        | -22%                 | -14%                   | Fixed Costs - EUR/ton   | 4,3     | 4,5          | 4,6     | -3%                 | -6%                  |
| (121)  | (146)      | (147)      | -17%                 | -18%                   | Employees   | (961)   | (1.167)      | (946)   | -18%                | 2%                   |
| 1,0    | 1,3        | 1,1        | -26%                 | -11%                   | Employees - EUR/ton   | 1,1     | 1,3          | 1,1     | -14%                | 2%                   |
| 44     | 51         | 43         | -14%                 | -2%                    | #FTEs   | 44      | 51           | 45      | -14%                | -2%                  |
| 2,8    | 2,9        | 3,4        | -4%                  | -19%                   | Average Cost - EUR/FTE  | 21,8    | 22,9         | 21,0    | -5%                 | 4%                   |
| 12%    | 13%        | 17%        | -1,3 pp              | -4,6 pp                | Employee Costs/ Turnover - %  | 11%     | 13%          | 12%     | -1,3 pp             | -0,7 pp              |
| 31%    | 75%        | 135%       | -4374%               | -10375%                | Employee Costs/ EBITDA - %  | 48%     | 66%          | 90%     | -1792%              | -4245%               |
| (132)  | (154)      | (143)      | -15%                 | -8%                    | Maintenance costs   | (1.031) | (1.296)      | (1.214) | -20%                | -15%                 |
| 1,1    | 1,4        | 1,1        | -24%                 | -0%                    | Maintenance costs - EUR/ton   | 1,2     | 1,4          | 1,4     | -17%                | -14%                 |
| (39)   | (33)       | (35)       | 18%                  | 12%                    | Renting   | (351)   | (264)        | (275)   | 33%                 | 28%                  |
| 0,3    | 0,3        | 0,3        | 5%                   | 21%                    | Renting - EUR/ton   | 0,4     | 0,3          | 0,3     | 39%                 | 29%                  |
| (154)  | (178)      | (234)      | -14%                 | -34%                   | Other Costs   | (1.499) | (1.428)      | (1.667) | 9%                  | -5%                  |
| 1,2    | 1,6        | 1,8        | -23%                 | -29%                   | Other Costs - EUR/ton   | 1,7     | 1,5          | 1,9     | 10%                 | -9%                  |
| 127    | 0,0        | 111        | 420/                 | 14%                    | Production Variance   | 110     | -            | 290     | -                   | -62%                 |
| 124    | 110        | 133        | 12%                  | -7%                    | Production - Aggregates - kton                                      | 885     | 927          | 891     | -5%                 | -1%                  |
| 12     | 0          | 39         | 2417%<br><b>99%</b>  | -68%<br><b>255%</b>    | Production Variance - ton   | 13      | 4            | 94      | 210%<br><b>13%</b>  | -86%<br><b>92%</b>   |
| 386    | 194<br>1,8 | 109<br>1,2 | 99%                  | 255%                   | EBITDA IFRS - Aggregates EBITDA IFRS - Aggregates - EUR/ton         | 2.012   | 1.778<br>1,9 | 1.049   | 20%                 | 75%                  |
| 39%    | 18%        | 12%        | 20,7 pp              |                        | EBITDA IFRS - Aggregates - EUR/ton  EBITDA IFRS Margin - Aggregates | 24%     | 19%          | 14%     | 4,5 pp              | 10,5 pp              |
| 6,4    | 6,2        | 6,5        | 20,7 pp<br><b>4%</b> | 26,2 pp<br>- <b>1%</b> | Unit variable margin - EUR /ton                                     | 6,2     | 6,2          | 6,1     | 4,5 pp<br><b>0%</b> | 10,5 pp<br><b>1%</b> |
| 386    | 194        | 109        | 99%                  | 255%                   | EBITDA IFRS - Aggregates  | 2.012   | 1.778        | 1.049   | 13%                 | 92%                  |
|        |            |            |                      |                        |   |         |              |         |                     |                      |
| 1.002  | 1.086      | 879        | -8%                  | 14%                    | Turnover - Aggregates   | 8.381   | 9.132        | 7.759   | -8%                 | 8%                   |

Secil - Portugal - Operational Performance - Portugal Aggregates - Center (YTD vs Budget vs LY)

|        | Month    |        | Var      |         |                                    |         | YTD      |         | Var.    |        |
|--------|----------|--------|----------|---------|------------------------------------|---------|----------|---------|---------|--------|
| Aug-25 | B Aug-25 | Aug-24 | % B      | % LY    |                                    | Aug-25  | B Aug-25 | Aug-24  | % B     | % LY   |
|        |          |        |          |         | SECIL AGREGADOS                    |         |          |         |         |        |
|        |          |        |          |         | Sales                              |         |          |         |         |        |
| 1.200  | 1.228    | 896    | -2%      | 34%     | Sales Aggregates IM                | 9.805   | 9.660    | 9.117   | 1%      | 8%     |
| 156    | 186      | 120    | -16%     | 30%     | Volume Aggregates - kton           | 1.316   | 1.459    | 1.346   | -10%    | -2%    |
| 7,7    | 6,6      | 7,5    | 16,4%    | 3,2%    | Price Aggregates - EUR/ton         | 7,45    | 6,62     | 6,8     | 12,5%   | 10,0%  |
|        |          |        |          |         | Other Income                       |         |          |         |         |        |
| 0      | 1        | 1      | -82%     | -83%    | Net sales of goods                 | 5       | 8        | 12      | -38%    | -58%   |
| (1)    | -        | 1      | -        | -231%   | Net transport costs - Cost         | (6)     | -        | (6)     | -       | 1%     |
| 128    | 131      | 174    | -3%      | -26%    | Other operating income             | 1.170   | 1.049    | 1.227   | 12%     | -5%    |
|        |          |        |          |         | Operacional Costs                  |         |          |         |         |        |
| (196)  | (218)    | (207)  | -10%     | -5%     | Variable Costs                     | (1.775) | (1.718)  | (1.883) | 3%      | -6%    |
| 1,8    | 1,2      | 1,6    | 54%      | 14%     | Variable Costs - EUR/ton           | 1,4     | 1,2      | 1,4     | 22%     | -1%    |
| (102)  | (115)    | (113)  | -11%     | -9%     | Fuel                               | (914)   | (903)    | (934)   | 1%      | -2%    |
| 0,9    | 0,6      | 0,9    | 52%      | 9%      | Fuel - EUR/ton                     | 0,7     | 0,6      | 0,7     | 19%     | 3%     |
| (11)   | (30)     | (42)   | -63%     | -73%    | Electricity                        | (220)   | (239)    | (353)   | -8%     | -38%   |
| 0,1    | 0,2      | 0,3    | -37%     | -68%    | Electricity - EUR/ton              | 0,2     | 0,2      | 0,3     | 9%      | -35%   |
| (83)   | (73)     | (52)   | 13%      | 58%     | Other Variable Costs               | (641)   | (576)    | (595)   | 11%     | 8%     |
| 0,8    | 0,4      | 0,4    | 93%      | 91%     | Other Variable Costs - EUR/ton     | 0,5     | 0,4      | 0,5     | 31%     | 13%    |
| (398)  | (390)    | (381)  | 2%       | 4%      | Fixed Costs                        | (3.263) | (3.098)  | (2.948) | 5%      | 11%    |
| 3,7    | 2,1      | 2,9    | 75%      | 26%     | Fixed Costs - EUR/ton              | 2,6     | 2,1      | 2,3     | 24%     | 16%    |
| (124)  | (143)    | (117)  | -13%     | 6%      | Employees                          | (1.006) | (1.141)  | (987)   | -12%    | 2%     |
| 1,1    | 0,8      | 0,9    | 48%      | 28%     | Employees - EUR/ton                | 0,8     | 0,8      | 0,8     | 4%      | 7%     |
| 45     | 48       | 43     | -6%      | -       | #FTEs                              | 45      | 48       | 45      | -6%     | -      |
| 2,7    | 3,0      | 2,7    | -8%      | 1%      | Average Cost - EUR/FTE             | 22,3    | 23,8     | 21,9    | -6%     | 2%     |
| 9%     | 9%       | 10%    | -0,4 pp  | -1,3 pp | Employee Costs/ Turnover - %       | 9%      | 9%       | 9%      | -0,7 pp | 0,1 pp |
| 23%    | 19%      | 23%    | 405%     | 1%      | Employee Costs/ EBITDA - %         | 18%     | 19%      | 18%     | -178%   | -73%   |
| (137)  | (154)    | (142)  | -11%     | -3%     | Maintenance costs                  | (1.309) | (1.209)  | (1.181) | 8%      | 11%    |
| 1,3    | 0,8      | 1,1    | 52%      | 17%     | Maintenance costs - EUR/ton        | 1,1     | 0,8      | 0,9     | 28%     | 16%    |
| (104)  | (61)     | (66)   | 70%      | 59%     | Renting                            | (591)   | (489)    | (460)   | 21%     | 29%    |
| 1,0    | 0,3      | 0,5    | 192%     | 92%     | Renting - EUR/ton                  | 0,5     | 0,3      | 0,4     | 43%     | 35%    |
| (34)   | (32)     | (58)   | 5%       | -41%    | Other Costs                        | (358)   | (258)    | (321)   | 27%     | 22%    |
| 0,3    | 0,2      | 0,4    | 79%      | -29%    | Other Costs - EUR/ton              | 0,3     | 0,2      | 0,2     | 63%     | 17%    |
| (196)  | 0,0      | 23     | -        | -949%   | Production Variance                | (208)   | -        | (122)   | -       | 71%    |
| 108    | 186      | 131    | -42%     | -17%    | Production - Aggregates - kton     | 1.237   | 1.459    | 1.299   | -15%    | -5%    |
| (47)   | -        | 11     | -        | -       | Production Variance - ton          | (79)    | -        | (47)    | -       | 66%    |
| 537    | 752      | 506    | -29%     | 6%      | EBITDA IFRS - Aggregates           | 5.728   | 5.901    | 5.397   | -3%     | 6%     |
| 3,4    | 4,1      | 4,2    | -15%     | -18%    | EBITDA IFRS - Aggregates - EUR/ton | 4,4     | 4,0      | 4,0     | 8%      | 9%     |
| 38%    | 48%      | 44%    | -10,3 pp | -5,5 pp | EBITDA IFRS Margin - Aggregates    | 49%     | 48%      | 47%     | 1,1 pp  | 2,4 pp |
| 5,9    | 5,4      | 5,9    | 8%       | -0%     | Unit variable margin - EUR /ton    | 6,0     | 5,4      | 5,3     | 10%     | 13%    |
| 537    | 752      | 506    | -29%     | 6%      | EBITDA IFRS - Aggregates           | 5.728   | 5.901    | 5.397   | -3%     | 6%     |
| 1.405  | 1.551    | 1.158  | -9%      | 21%     | Turnover - Aggregates              | 11.602  | 12.220   | 11.498  | -5%     | 1%     |

Secil - Portugal - Operational Performance - Portugal Aggregates - South (YTD vs Budget vs LY)

|        | Month    |        | Var      |         |                                    |          | YTD      |         | Var     |         |
|--------|----------|--------|----------|---------|------------------------------------|----------|----------|---------|---------|---------|
| Aug-25 | B Aug-25 | Aug-24 | % B      | % LY    |                                    | Aug-25   | B Aug-25 | Aug-24  | % B     | % LY    |
|        |          |        |          |         | SECIL AGREGADOS                    |          |          |         |         |         |
|        |          |        |          |         | Sales                              |          |          |         |         |         |
| 844    | 751      | 737    | 12%      | 14%     | Sales Aggregates IM                | 7.304    | 6.612    | 6.482   | 10%     | 13%     |
| 95     | 85       | 83     | 13%      | 15%     | Volume Aggregates - kton           | 841      | 745      | 743     | 13%     | 13%     |
| 8,8    | 8,9      | 8,9    | -0,3%    | -0,3%   | Price Aggregates - EUR/ton         | 8,68     | 8,87     | 8,7     | -2,2%   | -0,5%   |
|        |          |        |          |         | Other Income                       |          |          |         |         |         |
| (10)   | -        | (1)    | -        | 822%    | Net transport costs - Cost         | (49)     | -        | (3)     | -       | 1714%   |
| 78     | 24       | 47     | 225%     | 67%     | Other operating income             | 235      | 192      | 244     | 22%     | -4%     |
|        |          | 4      |          |         | Operacional Costs                  | <i>t</i> | ,        |         |         |         |
| (151)  | (111)    | (150)  | 36%      | 0%      | Variable Costs                     | (1.489)  | (977)    | (1.182) | 52%     | 26%     |
| 1,8    | 1,3      | 1,8    | 36%      | -1%     | Variable Costs - EUR/ton           | 1,8      | 1,3      | 1,5     | 38%     | 21%     |
| (106)  | (57)     | (81)   | 87%      | 31%     | Fuel                               | (810)    | (499)    | (637)   | 62%     | 27%     |
| 1,3    | 0,7      | 1,0    | 87%      | 29%     | Fuel - EUR/ton                     | 1,0      | 0,7      | 0,8     | 47%     | 22%     |
| (15)   | (26)     | (43)   | -40%     | -65%    | Electricity                        | (337)    | (225)    | (282)   | 50%     | 19%     |
| 0,2    | 0,3      | 0,5    | -40%     | -65%    | Electricity - EUR/ton              | 0,4      | 0,3      | 0,4     | 36%     | 15%     |
| (29)   | (29)     | (26)   | 2%       | 14%     | Other Variable Costs               | (342)    | (253)    | (263)   | 35%     | 30%     |
| 0,3    | 0,3      | 0,3    | 1%       | 13%     | Other Variable Costs - EUR/ton     | 0,4      | 0,3      | 0,3     | 23%     | 25%     |
| (385)  | (277)    | (286)  | 39%      | 35%     | Fixed Costs                        | (2.703)  | (2.285)  | (2.310) | 18%     | 17%     |
| 4,6    | 3,3      | 3,4    | 39%      | 33%     | Fixed Costs - EUR/ton              | 3,3      | 3,1      | 2,9     | 7%      | 12%     |
| (103)  | (106)    | (78)   | -2%      | 32%     | Employees                          | (846)    | (847)    | (697)   | -0%     | 21%     |
| 1,2    | 1,3      | 0,9    | -2%      | 31%     | Employees - EUR/ton                | 1,0      | 1,1      | 0,9     | -9%     | 17%     |
| 36     | 38       | 31     | -5%      | 16%     | #FTEs                              | 36       | 38       | 31      | -5%     | 16%     |
| 2,9    | 2,8      | 2,5    | 3%       | 14%     | Average Cost - EUR/FTE             | 23,5     | 22,3     | 22,5    | 6%      | 5%      |
| 11%    | 12%      | 9%     | -1,1 pp  | 1,7 pp  | Employee Costs/ Turnover - %       | 10%      | 11%      | 10%     | -0,8 pp | 0,8 pp  |
| 32%    | 27%      | 22%    | 473%     | 983%    | Employee Costs/ EBITDA - %         | 26%      | 24%      | 21%     | 207%    | 526%    |
| (102)  | (84)     | (90)   | 21%      | 14%     | Maintenance costs                  | (849)    | (740)    | (788)   | 15%     | 8%      |
| 1,2    | 1,0      | 1,1    | 21%      | 13%     | Maintenance costs - EUR/ton        | 1,0      | 1,0      | 1,0     | 4%      | 3%      |
| (137)  | (58)     | (95)   | 134%     | 44%     | Renting                            | (735)    | (468)    | (578)   | 57%     | 27%     |
| 1,6    | 0,7      | 1,1    | 134%     | 43%     | Renting - EUR/ton                  | 0,9      | 0,6      | 0,7     | 43%     | 22%     |
| (43)   | (29)     | (23)   | 49%      | 90%     | Other Costs                        | (273)    | (231)    | (247)   | 44%     | 22%     |
| 0,5    | 0,3      | 0,3    | 49%      | 88%     | Other Costs - EUR/ton              | 0,3      | 0,3      | 0,3     | 7%      | 6%      |
| (54)   | 0,0      | 5      | -        | -1128%  | Production Variance                | (39)     | -        | 136     | -       | -129%   |
| 85     | 85       | 84     | 0%       | 1%      | Production - Aggregates - kton     | 822      | 745      | 789     | 10%     | 4%      |
| (11)   | -        | 1      | -        | -       | Production Variance - ton          | (20)     | -        | 46      | -       | -       |
| 322    | 387      | 352    | -17%     | -8%     | EBITDA IFRS - Aggregates           | 3.258    | 3.542    | 3.367   | -8%     | -3%     |
| 3,4    | 4,6      | 4,2    | -26%     | -20%    | EBITDA IFRS - Aggregates - EUR/ton | 3,9      | 4,8      | 4,5     | -19%    | -15%    |
| 35%    | 45%      | 42%    | -10,1 pp | -7,5 pp | EBITDA IFRS Margin - Aggregates    | 40%      | 47%      | 46%     | -6,9 pp | -6,2 pp |
| 7,0    | 7,6      | 7,1    | -8%      | -2%     | Unit variable margin - EUR /ton    | 6,8      | 7,6      | 7,2     | -10%    | -6%     |
| 322    | 387      | 352    | -17%     | -8%     | EBITDA IFRS - Aggregates           | 3.258    | 3.542    | 3.367   | -8%     | -3%     |
| 926    | 862      | 832    | 8%       | 11%     | Turnover - Aggregates              | 8.180    | 7.574    | 7.321   | 8%      | 12%     |

Secil - Portugal - Operational Performance - Portugal Aggregates - External Quarrying Service (YTD vs Budget vs LY)

|        | Month    |        | Var     |        |                                 |         | YTD      |         | Var     |        |
|--------|----------|--------|---------|--------|---------------------------------|---------|----------|---------|---------|--------|
| Aug-25 | B Aug-25 | Aug-24 | % B     | % LY   |                                 | Aug-25  | B Aug-25 | Aug-24  | % B     | % LY   |
|        |          |        |         |        | SECIL AGREGADOS                 |         |          |         |         |        |
|        |          |        |         |        | Sales                           |         |          |         |         |        |
| 60     | 84       | 51     | -29%    | 18%    | Sales Gypsum IM                 | 568     | 507      | 528     | 12%     | 89     |
| 7      | 10       | 6      | -29%    | 11%    | Volume Gypsum - kton            | 65      | 58       | 64      | 12%     | 2      |
| 8,8    | 8,80     | 8,3    | -0,0%   | 6,0%   | Price Gypsum Natural - EUR/ton  | 8,78    | 8,80     | 8,3     | -0,3%   | 5,7    |
|        |          |        |         |        | Other Income                    |         |          |         |         |        |
| 228    | 239      | 309    | -5%     | -26%   | Other operating income          | 1.852   | 1.916    | 1.935   | -3%     | -4     |
|        |          |        |         |        | Operacional Costs               |         |          |         |         |        |
| (54)   | (73)     | (93)   | -27%    | -42%   | Variable Costs                  | (509)   | (445)    | (610)   | 14%     | -179   |
| (52)   | (62)     | (60)   | -17%    | -14%   | Fuel                            | (444)   | (376)    | (481)   | 18%     | -89    |
| (1)    | (1)      | (2)    | 85%     | -42%   | Electricity                     | (9)     | (3)      | (9)     | 161%    | 0      |
| (1)    | (11)     | (31)   | -90%    | -96%   | Other Variable Costs            | (56)    | (66)     | (121)   | -15%    | -539   |
| (129)  | (210)    | (154)  | -39%    | -17%   | Fixed Costs                     | (1.276) | (1.491)  | (1.417) | -14%    | -109   |
| (66)   | (87)     | (70)   | -24%    | -5%    | Employees                       | (638)   | (698)    | (579)   | -9%     | 109    |
| 27     | 32       | 26     | -16%    | -7%    | #FTEs                           | 27      | 32       | 29      | -16%    | -79    |
| 2,5    | 2,7      | 2,7    | -10%    | -8%    | Average Cost - EUR/FTE          | 23,6    | 21,8     | 20,0    | 8%      | 189    |
| 23%    | 27%      | 20%    | -3,6 pp | 3,8 pp | Employee Costs/ Turnover - %    | 27%     | 29%      | 24%     | -2,0 pp | 3,0 p  |
| 65%    | 219%     | 60%    | -71%    | 438%   | Employee Costs/ EBITDA - %      | 100%    | 143%     | 131%    | -4362%  | -31229 |
| (34)   | (97)     | (72)   | -65%    | -53%   | Maintenance costs               | (423)   | (589)    | (588)   | -28%    | -289   |
| (19)   | (17)     | (18)   | 14%     | 6%     | Renting                         | (119)   | (135)    | (136)   | -12%    | -139   |
| (9)    | (9)      | 6      | -0%     | -      | Other Costs                     | (96)    | (69)     | (114)   | 5%      | -149   |
| (2,40) | 0,0      | 3,3 -  |         | (1,7)  | Production Variance             | 5,4     | 0,0      | 6,6 -   |         | (0,18  |
| 103    | 40       | 116    | 158%    | -11%   | EBITDA IFRS - Aggregates        | 641     | 487      | 443     | 32%     | 45%    |
| 36%    | 12%      | 32%    | 23,9 pp | 3,7 pp | EBITDA IFRS Margin - Aggregates | 27%     | 20%      | 18%     | 6,8 pp  | 8,7 p  |
| 103    | 40       | 116    | 158%    | -11%   | EBITDA IFRS - Aggregates        | 641     | 487      | 443     | 32%     | 459    |
| 283    | 323      | 356    | -12%    | -20%   | Turnover - Aggregates           | 2.380   | 2.423    | 2.432   | -2%     | -2'    |

|                     | Month              |                    | Var.                   |                      | MORTARS  |                      | YTD                  |                      | Var.                 |                        |
|---------------------|--------------------|--------------------|------------------------|----------------------|--|----------------------|----------------------|----------------------|----------------------|------------------------|
| Aug-25<br>2.181     | B Aug-25<br>3.188  | Aug-24<br>2.935    | % B<br>-32%            | % LY<br>-26%         | Proveitos Operacionais                                     | Aug-25<br>24.026     | B Aug-25<br>26.038   | Aug-24<br>23.189     | % B<br>-8%           | % LY<br>4%             |
| 2.101               | 3.100              | 2.555              |                        | -20%                 | Vendas   | 24.020               | 20.038               | 23.163               | -876                 |                        |
| 2.835               | 3.225              | 3.021              | -12%                   | -6%                  | Vendas €   | 25.219               | 26.433               | 24.039               | -5%                  | 5%                     |
| 25.822<br>109,8     | 29.000<br>111,2    | 27.793<br>108,7    | -11%<br>-1%            | -7%<br>1%            | Volume - Ton<br>PMV - Eur/ton                              | 226.110<br>111,5     | 237.675<br>111,2     | 224.351<br>107,1     | -5%<br>0%            | 1%<br>4%               |
| 2.633               | 2.811              | 2.672              | -6%                    | -1%                  | Vendas MI €  | 22.567               | 23.042               | 21.211               | -2%                  | 6%                     |
| 24.927<br>105,6     | 27.255<br>103,2    | 26.392<br>101,2    | -9%<br>2%              | -6%<br>4%            | Volume MI - Ton<br>PMV MI - Eur/ton                        | 215.292<br>104,8     | 223.374<br>103,2     | 212.011<br>100,0     | -4%<br>2%            | 2%<br>5%               |
| 202                 | 414                | 349                | -51%                   | -42%                 | Vendas ME €  | 2.651                | 3.391                | 2.828                | -22%                 | -6%                    |
| 896<br>225,7        | 1.745<br>237,1     | 1.400<br>249,3     | -49%<br>-5%            | -36%<br>-9%          | Volume ME - Ton<br>PMV ME - Eur/ton                        | 10.818<br>245,1      | 14.301<br>237,1      | 12.339<br>229,2      | -24%<br>3%           | -12%<br>7%             |
|                     |                    |                    | 4/1                    | <u> </u>             | Mercadorias  | ,_                   |                      |                      |                      | .,,=                   |
| 238<br>190          | 0                  | 166<br>117         | -<br>78%               | 43%<br>62%           | Proveito   | 1.911<br>1.454       | 0                    | 1.920<br>1.154       | -<br>52%             | 0%<br>26%              |
| 48                  | 107<br>-107        | 49                 | -145%                  | -1%                  | Custo<br>Margem  | 457                  | 954<br>-954          | 766                  | -148%                | -40%                   |
| 20%                 | 0%                 | 29%                | -                      | -31%                 | Margem %   | 24%                  | 0%                   | 40%                  | -                    | -40%                   |
| 178                 | 156                | 163                | 14%                    | 9%                   | Transporte<br>Proveito                                     | 1.365                | 1.278                | 1.211                | 7%                   | 13%                    |
| 128                 | 148                | 163                | -13%                   | -21%                 | Custo Entrega cliente                                      | 1.147                | 1.211                | 1.130                | -5%                  | 2%                     |
| 46                  | 0<br>8,2           | -5,1               | -51%                   | -178%                | Custo Outros transportes<br>NTC                            | -83,5                | 67,2                 | 59<br>22,1           | -224%                | -477%                  |
| 0,2                 | 0,3                | -0,2               | -45%                   | -184%                | NTC (eur/ton)  | -0,4                 | 0,3                  | 0,1                  | -231%                | -474%                  |
| 128%                | 105%               | 100%               | 22%                    | 28%                  | Taxa cobertura   | 116%                 | 105%                 | 107%                 | 10%                  | 9%                     |
| -468<br>8           | 61<br>9            | 37<br>-6           | -863%<br>- <b>17</b> % | -1363%<br>-239%      | Outros Proveitos Outros                                    | 345<br>41            | 492<br>75            | 282<br>14            | -30%<br>-45%         | 22%<br>185%            |
| 22                  | 45                 | 17                 | -51%                   | 26%                  | Assistencia Tecnica  | 128                  | 359                  | 83                   | -64%                 | 53%                    |
| 1.681               | 2.318              | 2.158              | -27%                   | -22%                 | Custos Operacionais  | 18.005               | 18.870               | 16.875               | -5%                  | 7%                     |
| 1.405<br>52,1       | 1.649<br>56,9      | 1.585<br>54,2      | -15%<br>-8%            | -11%<br>-4%          | Custos Variáveis Custos Variáveis (eur/ton)                | 12.594<br>54,5       | 13.517<br>56,9       | 12.254<br>54,3       | -7%<br>-4%           | 3%<br>0%               |
| 8                   | 76                 | 46                 | -89%                   | -82%                 | Energia Térmica  | 491                  | 623                  | 458                  | -21%                 | 7%                     |
| 0,3<br><b>-8</b>    | 2,6<br><b>50</b>   | 1,6<br><b>37</b>   | -0,9<br><b>-115%</b>   | -0,8<br><b>-121%</b> | Energia Térmica (eur/ton)<br><b>Gás</b>                    | 2,1<br><b>326</b>    | 2,6<br><b>413</b>    | 2,0<br><b>311</b>    | -0,2<br><b>-21%</b>  | 0,0<br><b>5%</b>       |
| -0,3                | 1,7                | 1,3                | -1,2                   | -1,2                 | Gás (eur/ton)  | 1,4                  | 1,7                  | 1,4                  | -0,2                 | 0,0                    |
| <b>12</b><br>0,4    | <b>19</b><br>0,6   | <b>4</b><br>0,1    | - <b>37%</b><br>-0,3   | <b>184%</b> 2,1      | Petcoque<br>Petcoque (eur/ton)                             | <b>129</b><br>0,6    | <b>154</b><br>0,6    | 112<br>0,5           | - <b>16%</b><br>-0,1 | 15%<br>0,1             |
| 4                   | 7                  | 4                  | -42%                   | -6%                  | Gasóleo  | 36                   | 5 <b>7</b>           | 35                   | -37%                 | 4%                     |
| 0,1                 | 0,2                | 0,1                | -38%                   | 2%                   | Gasóleo (eur/ton) Outros                                   | 0,2                  | 0,2<br><b>0</b>      | 0,2                  | -35%                 | 1%                     |
| <b>0</b><br>0,0     | <b>0</b><br>0,0    | <b>0</b><br>0,0    | -                      | <b>0%</b><br>0%      | Outros<br>Outros (eur/ton)                                 | <b>0</b><br>0,0      | 0,0                  | <b>0</b><br>0,0      | -                    | - <b>136%</b><br>-135% |
| 19                  | 39                 | 46                 | -52%                   | -59%                 | Eletricidade   | 218                  | 318                  | 323                  | -32%                 | -33%                   |
| 0,7<br><b>1.070</b> | 1,3<br>1.246       | 1,6<br>1.182       | -48%<br><b>-14%</b>    | -55%<br><b>-9%</b>   | Eletricidade (eur/ton)  Matérias-Primas                    | 0,9<br><b>9.402</b>  | 1,3<br>10.215        | 9.139                | -30%<br>- <b>8%</b>  | -34%<br><b>3%</b>      |
| 39,7                | 43,0               | 40,4               | -8%                    | -2%                  | Matérias-Primas (eur/ton)                                  | 40,7                 | 43,0                 | 40,5                 | -5%                  | 0%                     |
| <b>425</b><br>0,0   | <b>458</b><br>0,0  | <b>436</b><br>0,0  | - <b>7%</b><br>0%      | - <b>3%</b><br>6%    | Cimento<br>Cimento (eur/ton)                               | <b>3.595</b><br>0,0  | <b>3.757</b><br>0,0  | <b>3.413</b><br>0,0  | <b>-4%</b><br>-2%    | <b>5%</b><br>3%        |
| 172,3               | 0,0                | 169,7              | -                      | 2%                   | Cimento (eur/ton consumida)                                | 172,3                | 0,0                  | 167,9                | -                    | 3%                     |
| <b>302</b><br>11,2  | <b>353</b><br>12,2 | <b>324</b><br>11,1 | <b>-14%</b><br>-8%     | - <b>7%</b><br>1%    | Agregados<br>Agregados (eur/ton)                           | 2.603<br>11,3        | <b>2.894</b><br>12,2 | <b>2.527</b><br>11,2 | <b>-10%</b><br>-7%   | <b>3%</b><br>1%        |
| 12,8                | 0,0                | 13,7               |                        |                      | Agregados (eur/ton consumida)                              | 13,5                 | 0,0                  | 12,9                 | -770                 | 5%                     |
| <b>310</b><br>11,5  | <b>402</b><br>13,9 | <b>385</b><br>13,2 | <b>-23%</b><br>-17%    | <b>-19%</b><br>-13%  | Aditivos   | <b>2.936</b><br>12,7 | <b>3.294</b><br>13,9 | 2.931                | <b>-11%</b><br>-8%   | <b>0%</b><br>-2%       |
| 11,5                | 0,0                | 1,6                | -1/76                  | -13%                 | Aditivos (eur/ton)<br>Aditivos (eur/ton consumida)         | 1,6                  | 0,0                  | 13,0<br>0,9          | -676                 | 83%                    |
| 32                  | 33                 | 36                 | -3%                    | -11%                 | Outros   | 269                  | 270                  | 268                  | -1%                  | 0%                     |
| 1,2<br>165,3        | 1,1<br>0,0         | 1,2<br>165,6       | 5%                     | -4%<br>0%            | Outros (eur/ton) Outros (eur/ton consumida)                | 1,2<br>168,4         | 1,1<br>0,0           | 1,2<br>166,5         | 2%                   | -2%<br>1%              |
| 2                   | 0                  | 4                  | -                      | -52%                 | Matérias Subsidiárias                                      | 33                   | 0                    | 24                   | -                    | 35%                    |
| 0,1<br><b>307</b>   | 0,0<br>288         | 0,1<br><b>307</b>  | 6%                     | -47%<br><b>0%</b>    | Matérias Subsidiárias (eur/ton)  Embalagem                 | 0,1<br><b>2.450</b>  | 0,0<br><b>2.361</b>  | 0,1<br>2.309         | 4%                   | 31%<br><b>6%</b>       |
| 11,4                | 9,9                | 10,5               | 15%                    | 8%                   | Embalagem (eur/ton)  | 10,6                 | 9,9                  | 10,2                 | 7%                   | 4%                     |
| 49                  | 6                  | 94                 | 712%                   | -48%                 | Outros variáveis   | 609                  | 48                   | 194                  | 1168%                | 213%                   |
| 58,1                | 54,9               | 54,1               | 6%                     | 7%                   | Margem s/ Variáveis (eur/ton)                              | 56,8                 | 54,9                 | 53,0                 | 3%                   | 7%                     |
| 276                 | 669                | 573                | -59%                   | -52%                 | Custos Fixos   | 5.411                | 5.353                | 4.621                | 1%                   | 17%                    |
| 10,2<br>379         | 23,1<br>368        | 19,6<br><b>284</b> | -56%<br><b>3%</b>      | -48%<br><b>33%</b>   | Custos Fixos (eur/ton) Custos c/ Pessoal                   | 23,4<br><b>2.971</b> | 22,5<br><b>2.946</b> | 20,5<br><b>2.454</b> | 4%<br>1%             | 14%<br><b>21%</b>      |
| 14,0                | 12,7               | 9,7                | 11%                    | 45%                  | Custos c/ Pessoal (eur/ton)                                | 12,9                 | 12,4                 | 10,9                 | 4%                   | 18%                    |
| 234                 | 261                | 170<br>5.8         | -10%<br>-3%            | 37%<br>49%           | Pessoal Interno  | 1.933                | 2.084                | 1.570                | -7%<br>-5%           | 23%                    |
| <b>8,7</b><br>76    | <b>9,0</b><br>85   | <b>5,8</b><br>58   | - <b>3%</b><br>-11%    | 49%<br>31%           | Pessoal Interno (eur/ton)<br>#FTEs Internos                | <b>8,4</b><br>76     | <b>8,8</b><br>85     | <b>7,0</b><br>58     | -5%<br>-11%          | <b>20%</b><br>31%      |
| 3.077               | 3.065              | 2.935              | 0%                     | 5%                   | Custo Médio - Eur/FTE                                      | 3.178                | 3.065                | 3.383                | 4%                   | -6%                    |
| 8%<br>48%           | 8%<br>30%          | 5%<br>22%          | 1%<br>62%              | 45%<br>123%          | Employee Costs/ Turnover - %<br>Employee Costs/ EBITDA - % | 7%<br>31%            | 8%<br>29%            | 6%<br>25%            | -3%<br>6%            | 17%<br>24%             |
| 145                 | 108                | 114                | 34%                    | 27%                  | Pessoal Externo  | 1.039                | 862                  | 884                  | 20%                  | 17%                    |
| <b>5,4</b><br>51    | <b>3,7</b><br>54   | <b>3,9</b><br>53   | <b>45%</b><br>-6%      | <b>38%</b><br>-4%    | Pessoal Externo (eur/ton)<br>#FTEs Externos                | <b>4,5</b><br>51     | <b>3,6</b><br>54     | <b>3,9</b><br>53     | <b>24%</b><br>-6%    | 15%<br>-4%             |
| 2.837               | 1.995              | 2.148              | 42%                    | 32%                  | Custo Médio - Eur/FTE                                      | 2.546                | 1.995                | 2.086                | 28%                  | 22%                    |
| 5%<br>30%           | 3%<br>12%          | 4%<br>15%          | 51%<br>142%            | 34%<br>107%          | Employee Costs/ Turnover - %                               | 4%<br>17%            | 3%<br>12%            | 4%<br>14%            | 26%<br>37%           | 12%<br>18%             |
| 92                  | 63                 | 74                 | 47%                    | 25%                  | Employee Costs/ EBITDA - %  Manutenção                     | 557                  | 502                  | 420                  | 11%                  | 33%                    |
| 3,4                 | 2,2                | 2,5                | 58%                    | 35%                  | Manutenção (eur/ton)                                       | 2,4                  | 2,1                  | 1,9                  | 14%                  | 30%                    |
| 2,6                 | <b>72</b> 2,5      | 57<br>1,9          | <b>-5%</b>             | <b>21%</b><br>32%    | Trabalhos especializados  rabalhos especializados (eur/ton | <b>636</b> 2,8       | 578<br>2,4           | <b>498</b><br>2,2    | 10%<br>13%           | <b>28%</b><br>25%      |
| -263                | 166                | 159                | -259%                  | -266%                | Outros custos fixos  | 1.247                | 1.327                | 1.249                | -6%                  | 0%                     |
| -9,8                | 5,7                | 5,4                | -271%                  | -280%                | Outros custos fixos (eur/ton)                              | 5,4                  | 5,6                  | 5,5                  | -3%                  | -3%                    |
| - <b>17</b>         | 0                  | 7                  | -                      | -334%                | Variação da Produção                                       | 262                  | 0                    | 19                   | -                    | <b>1253%</b><br>1221%  |
| -0,6<br><b>27</b>   | 0,0<br><b>29</b>   | 0,3<br><b>29</b>   | -7%                    | -8%                  | Variação da Produção (eur/ton)  Produções                  | 1,1<br><b>231</b>    | 0,0<br><b>238</b>    | 0,1<br><b>225</b>    | -3%                  | 1221%<br><b>2%</b>     |
| 1,1                 | 0,0                | 1,4                | -                      | -22%                 | Variação da Produção kton)                                 | 4,9                  | 0,0                  | 1,1                  | -                    | 329%                   |
| 483                 | 870                | 785                | -44%                   | -38%                 | EBITDA   | 6.283                | 7.168                | 6.333                | -12%                 | -1%                    |
| 17,9<br>18,7        | 30,0<br>30,0       | 26,8<br>28,2       | -40%<br>-38%           | -33%<br>-34%         | EBITDA (eur/ton prod) EBITDA (eur/ton vend)                | 27,2<br>27,8         | 30,2<br>30,2         | 28,1                 | -10%<br>-8%          | -3%<br>-2%             |
| 19%                 | 25%                | 24%                | -25%                   | -22%                 | EBITDA (culyton vend)                                      | 23%                  | 25%                  | 25%                  | -8%                  | -6%                    |
|                     |                    |                    |                        |                      |  |                      |                      |                      |                      |                        |

| ıg-25  | Month<br>B Aug-25  | Aug-24   | Var.<br>% B  | % LY   | Comercial  | Aug-25   | YTD<br>B Aug-25  | Aug-24   | Var.<br>% B   | 9 |
|--|--|--|--|--|--|--|--|--|---|---|
|  |  |  |  |  | Vendas Totais  |  | 06:  | 24   |   |   |
| 2.835  | 3.225  | 3.021  | -12%   | -6%  | Vendas €   | 25.219   | 26.433   | 24.039   | -5%   |   |
| 25.822   | 29.000   | 27.793   | -11%   | -7%  | Volume - Ton   | 226.110  | 237.675  | 224.351  | -5%   |   |
| 109,8  | 111,2<br>2.811   | 108,7  | -1%<br>-6%   | 1%<br>-1%  | PMV - Eur/ton<br>Vendas MI €   | 111,5<br>22.567  | 111,2  | 107,1<br>21.211  | -2%   |   |
| 2.633<br>24.927  | 27.255   | 2.672<br>26.392  | -6%<br>-9%   | -1%  | Vendas IVII €<br>Volume MI - Ton   | 215.292  | 23.042<br>223.374  | 21.211   | -2%<br>-4%  |   |
| 105,6  | 103,2  | 101,2  | 2%   | 4%   | PMV MI - Eur/ton   | 104,8  | 103,2  | 100,0  | 2%  |   |
| 202  | 414  | 349  | -51%   | -42%   | Vendas ME €  | 2.651  | 3.391  | 2.828  | -22%  |   |
| 896  | 1.745  | 1.400  | -49%   | -36%   | Volume ME - Ton  | 10.818   | 14.301   | 12.339   | -24%  |   |
| 225,7  | 237,1  | 249,3  | -5%  | -9%  | PMV ME - Eur/ton   | 245,1  | 237,1  | 229,2  | 3%  |   |
| 2.835  | 3.225  | 3.021  | -12%   | -6%  | Valor (Eur)  | 25.219   | 26.433   | 24.039   | -5%   |   |
| 131  | 264  | 259  | -50%   | -49%   | Cal  | 1.958  | 2.162  | 2.007  | -9%   |   |
| 61   | 115  | 88   | -47%   | -31%   | Cal Hidráulica (HL)  | 855  | 943  | 880  | -9%   |   |
| 70   | 149  | 170_   | -53%   | -59%   | Cal Hidráulica Natural (NHL)   | 1.103  | 1.219  | 1.127  | -10%  |   |
| 2.704  | 2.961  | 2.762  | -9%  | -2%  | Argamassas   | 23.261   | 24.271   | 22.032   | -4%   |   |
| 2.563  | 2.763  | 2.595  | -7%  | -1%  | Saco   | 22.082   | 22.644   | 20.731   | -2%   |   |
| 639  | 688  | 644  | -7%  | -1%  | Redur  | 5.500  | 5.635  | 5.235  | -2%   |   |
| 236  | 278  | 252  | -15%   | -6%  | Alvenaria  | 2.172  | 2.278  | 2.066  | -5%   |   |
| 181<br>252   | 189<br>317   | 201<br>237   | -4%<br>-20%  | -10%<br>6%   | Plan<br>Adhere   | 1.528<br>2.144   | 1.545<br>2.597   | 1.451<br>2.294   | -1%<br>-17%   |   |
| 262  | 238  | 227  | 10%  | 15%  | Betão-S  | 2.324  | 1.952  | 1.796  | 19%   |   |
| 554  | 579  | 619  | -4%  | -10%   | Isovit   | 4.521  | 4.746  | 4.268  | -5%   |   |
| 127  | 142  | 146  | -11%   | -13%   | Reabilita  | 1.392  | 1.161  | 1.103  | 20%   |   |
| 124  | 156  | 142  | -21%   | -13%   | Isodur   | 971  | 1.280  | 1.268  | -24%  |   |
| 10   | 12   | 6  | -12%   | 77%  | Ecocork  | 110  | 97   | 93   | 13%   |   |
| 24   | 27   | 18   | -11%   | 30%  | B-Repara   | 188  | 218  | 207  | -14%  |   |
| 98   | 86   | 74   | 15%  | 33%  | Hidrostop  | 819  | 701  | 632  | 17%   |   |
| 49   | 38   | 26   | 28%  | 91%  | Micro Art  | 368  | 314  | 275  | 17%   |   |
| 0  | 0  | 0  | -  | 0%   | Termoface  | 0  | 0  | 0  | -   |   |
| 0  | 10   | 0  | -100%  | -100%  | Scala  | 4  | 85<br>35   | 19   | -95%<br>10%   |   |
| 6<br><b>141</b>  | 4<br>199   | 2<br><b>166</b>  | 49%<br><b>-29%</b>   | 175%<br>- <b>15%</b>   | Outros<br><b>Granel</b>  | 41<br><b>1.179</b>   | 35<br><b>1.627</b>   | 23<br><b>1.301</b>   | 18%<br>- <b>28%</b>   |   |
| 26   | 22   | 22   | 17%  | 22%  | Redur  | 1.179  | 184  | 167  | 4%  |   |
| 114  | 175  | 140  | -34%   | -18%   | Alvenaria  | 974  | 1.431  | 1.119  | -32%  |   |
| 0  | 1  | 5  | -100%  | -100%  | Plan   | 13   | 12   | 15   | 9%  |   |
| 25.822   | 29.000   | 27.793   | -11%   | -7%  | Quantidade (Ton)   | 226.110  | 237.675  | 224.351  | -5%   |   |
| 768  | 1.654  | 1.490  | -54%   | -48%   | Cal  | 11.442   | 13.556   | 13.258   | -16%  |   |
| 495  | 962  | 751  | -49%   | -34%   | Cal Hidráulica (HL)  | 6.531  | 7.880  | 7.585  | -17%  |   |
| 273  | 693  | 740  | -61%   | -63%   | Cal Hidráulica Natural (NHL)   | 4.912  | 5.676  | 5.673  | -13%  |   |
| 25.054   | 27.346   | 26.302   | -8%  | -5%  | Argamassas   | 214.667  | 224.119  | 211.092  | -4%   |   |
| 21.233   | 22.516   | 21.827   | -6%  | -3%  | Saco   | 183.508  | 184.533  | 174.366  | -1%   |   |
| 9.077  | 9.949  | 9.515  | -9%  | -5%  | Redur  | 78.922   | 81.538   | 77.269   | -3%   |   |
| 3.984  | 4.586  | 4.015  | -13%   | -1%  | Alvenaria  | 34.782   | 37.585   | 34.704   | -7%   |   |
| 2.456  | 2.344  | 2.697  | 5%   | -9%  | Plan   | 20.365   | 19.211   | 18.885   | 6%  |   |
| 1.018<br>2.362   | 1.320<br>1.909   | 953<br>1.795   | -23%<br>24%  | 7%<br>32%  | Adhere<br>Betão-S  | 9.155<br>19.229  | 10.819<br>15.645   | 9.779<br>14.677  | -15%<br>23%   |   |
| 1.302  | 1.379  | 1.717  | -6%  | -24%   | Isovit   | 10.914   | 11.299   | 10.581   | -3%   |   |
| 722  | 712  | 844  | 1%   | -14%   | Reabilita  | 7.688  | 5.834  | 5.872  | 32%   |   |
| 163  | 180  | 200  | -9%  | -19%   | Isodur   | 1.255  | 1.475  | 1.543  | -15%  |   |
| 26   | 25   | 12   | 4%   | 124%   | Ecocork  | 247  | 204  | 196  | 21%   |   |
| 36   | 37   | 19   | -4%  | 84%  | B-Repara   | 278  | 303  | 275  | -8%   |   |
| 65   | 58   | 52   | 12%  | 25%  | Hidrostop  | 529  | 474  | 446  | 11%   |   |
| 10   | 7  | 5  | 42%  | 92%  | Micro Art  | 72   | 58   | 56   | 24%   |   |
| 0  | 0  | 0  | -  | 0%   | Termoface  | 0  | 0  | 0  | -   |   |
| 0  | 5  | 0  | -100%  | -100%  | Scala  | 7  | 41   | 48   | -83%  |   |
| 12   | 6  | 3  | 107%   | 287%   | Outros   | 65   | 46   | 37   | 42%   |   |
| 3.821  | 4.830  |  |  | 4 = - 1  | C1   |  | 20 522   |  |   |   |
| 525  | 407  | 4.475  | -21%   | -15%   | Granel   | 31.159   | 39.586   | 36.726   | -21%  |   |
| 3 206  | 497<br>4 298   | 507  | 6%   | 4%   | Redur  | <b>31.159</b><br>4.138   | 4.069  | 3.833  | - <b>21%</b><br>2%  |   |
| 3.296<br>0   | 4.298  | 507<br>3.858   | 6%<br>-23%   | 4%<br>-15%   | Redur<br>Alvenaria   | <b>31.159</b><br>4.138<br>26.761   | 4.069<br>35.221  | 3.833<br>32.527  | - <b>21%</b><br>2%<br>-24%  |   |
| ō  | 4.298<br>3 <u>6</u>  | 507<br>3.858<br>109  | 6%<br>-23%<br>-100%  | 4%<br>-15%<br>-100%  | Redur<br>Alvenaria<br>Pl <u>a</u> n  | <b>31.159</b> 4.138 26.761 260   | 4.069<br>35.221<br>296   | 3.833<br>32.527<br>367   | -21%<br>2%<br>-24%<br>-12%  |   |
| 0<br>109,8   | 4.298<br>36<br>111,2   | 507<br>3.858<br>109<br>108,7   | 6%<br>-23%<br>-100%<br>-1%   | 4%<br>-15%<br>-100%<br>-1%   | Redur<br>Alvenaria<br>Pl <u>a</u> n<br>PMV (Eur/ton)   | 31.159<br>4.138<br>26.761<br>260<br>111,5  | 4.069<br>35.221<br>296<br>111,2  | 3.833<br>32.527<br>367<br>107,1  | -21%<br>2%<br>-24%<br>-12%<br>0%  |   |
| 0<br>109,8<br><b>171,0</b>   | 4.298<br>36<br>111,2<br>159,5  | 507<br>3.858<br>109<br>108,7<br>173,6  | 6%<br>-23%<br>-100%<br>-1%<br><b>7%</b>  | 4%<br>-15%<br>-100%<br>1%<br>-2%   | Redur<br>Alvenaria<br>Plan<br>PMV (Eur/ton)<br>Cal   | 31.159<br>4.138<br>26.761<br>260<br>111,5<br>171,1   | 4.069<br>35.221<br>296<br>111,2<br>159,5   | 3.833<br>32.527<br>367<br>107,1<br><b>151,4</b>  | -21%<br>2%<br>-24%<br>-12%<br>0%<br>7%  |   |
| 0<br>109,8<br><b>171,0</b><br>123,5  | 4.298<br>36<br>111,2<br>159,5<br>119,6   | 507<br>3.858<br>109<br>108,7<br><b>173,6</b><br>117,7  | 6%<br>-23%<br>-100%<br>-1,<br>-1%<br><b>7%</b><br>3%                                     | 4%<br>-15%<br>-100%<br>-11%<br>-2%<br>-5%  | Redur<br>Alvenaria<br>Plan<br>PMV (Eur/ton)<br>Cal<br>Cal Hidráulica (HL)  | 31.159 4.138 26.761 260 111,5 171,1  | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6  | 3.833<br>32.527<br>367<br>107,1<br><b>151,4</b><br>116,1   | -21% 2% -24% -12% -7% -7% 9%  |   |
| 0<br>109,8<br><b>171,0</b><br>123,5<br>257,2   | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8  | 507 3.858 109 108,7 173,6 117,7 230,3  | 6%<br>-23%<br>-100%<br>-1*<br>-1%<br>-7%<br>3%<br>20%                                    | 4%<br>-15%<br>-100%<br>1%<br>-2%<br>5%<br>12%  | Redur<br>Alvenaria<br>Plan<br>PMV (Eur/ton)<br>Cal<br>Cal Hidráulica (HL)<br>Cal Hidráulica Natural (NHL)  | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5  | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8   | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7   | -21% 2% -24% -12% -12% -7% 9% 5%  |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9   | 4.298<br>36<br>111,2<br>159,5<br>119,6   | 507 3.858 109 108,7 173,6 117,7 230,3 105,0  | 6%<br>-23%<br>-100%<br>-1,<br>-1%<br><b>7%</b><br>3%                                     | 4%<br>-15%<br>-100%<br>-11%<br>-2%<br>-5%  | Redur<br>Alvenaria<br>Plan<br>PMV (Eur/ton)<br>Cal<br>Cal Hidráulica (HL)  | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4  | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3  | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4  | -21% 2% -24% -12% -7% -7% 9%  |   |
| 0<br>109,8<br><b>171,0</b><br>123,5<br>257,2   | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3   | 507 3.858 109 108,7 173,6 117,7 230,3  | 6%<br>-23%<br>-100%<br>-1*<br>-1%<br>-7%<br>3%<br>20%<br>0%                              | 4% -15% -100%  1% -2% 5% 12% 3%  | Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas   | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5  | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8   | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7   | -21% 2% -24% -12% 0% 7% 9% 5%   |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7  | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7  | 507<br>3.858<br>109<br>108,7<br>173,6<br>117,7<br>230,3<br>105,0<br>118,9  | 6% -23% -100% -1% -1% -3% -20% -0% -2%   | 4% -15% -100% -100% -2% -2% -12% -3% -2% -2%   | Redur<br>Alvenaria<br>Plan<br>PMV (Eur/ton)<br>Cal Cal Hidráulica (HL)<br>Cal Hidráulica Natural (NHL)<br>Argamassas   | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3  | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7   | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9   | -21% 2% -24% -12% 0% 7% 9% 5% 0% -2%  |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>59,3<br>73,6  | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4  | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7   | 6% -23% -100% -10% -1% -7% -3% -20% -2% -2% -8%  | 4% -15% -100%  1% -2%  5% 12%  3%  2%  4% -6% -1%  | Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan   | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1   | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4   | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9<br>67,8<br>59,5<br>76,8   | -21% 2% -24% -12% -0% 7% 9% 5% 0% -2% 1% 3% -7%   |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>59,3<br>73,6<br>247,9   | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0   | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0   | 6% -23% -100% -1% -7% -7% -3% -20% -2% -2% -2% -8% -3%                                   | 4% -15% -100% -100% -2% -5% 12% -2% -4% -6% -1% -6% -1%  | Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere  | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2   | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0  | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9<br>67,8<br>59,5<br>76,8<br>234,6  | -21% 2% -24% -12% -7% 9% -24% -12% -7% -2% -7% -2%  |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>59,3<br>73,6<br>247,9<br>111,0  | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7  | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0 126,6   | 6% -23% -100% -1% -7% -3% -20% -2% -2% -2% -2% -3% -11%                                  | 4% -15% -100%  1% -2% 5% 12%  3%  2% 4% -6% -1% 0% -12%  | Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S  | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9   | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7   | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9<br>67,8<br>59,5<br>76,8<br>234,6<br>122,4   | -21%     2%     -24%     -12%     -0%     7%     9%     5%     0%     -2%     1%     3%     -7%     -2%     -3% |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>59,3<br>73,6<br>247,9<br>111,0<br>425,8   | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0   | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0 126,6 360,7   | 6% -23% -100% -100% -1% -7% -3% -20% -2% -2% -2% -8% -3% -11% -11%                       | 4% -15% -100% -1% -2% -5% -12% -6% -1% -6% -11% -18%   | Redur Alvenaria Plan  PMV (Eur/ton)  Cal  Cal Hidráulica (HL)  Cal Hidráulica Natural (NHL)  Argamassas  Saco  Redur Alvenaria Plan Adhere Betão-S Isovit  | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3   | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0  | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9<br>67,8<br>59,5<br>76,8<br>234,6<br>122,4<br>403,4  | -21% 2% -24% -12% -0% 7% 9% 9% -2% -1% -2% -3% -1%  |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>59,3<br>73,6<br>247,9<br>111,0<br>425,8<br>175,2  | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0  | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0 126,6 360,7 172,8   | 6% -23% -100% -11% -7% -3% -20% -2% -2% -2% -2% -3% -11% -11% -11% -12%                  | 4% -15% -100% -1% -2% -2% -4% -6% -1% -1% -18% -12%  | Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita   | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3 181,1   | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0                                       | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9<br>67,8<br>59,5<br>76,8<br>234,6<br>122,4<br>403,4<br>187,8                                       | -21% 2% -24% -12% -0% 7% 9% 5% -2% 1% -7% -2% -3% -3% -3% -9%   |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>59,3<br>73,6<br>247,9<br>111,0<br>425,8<br>175,2<br>758,1   | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8   | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0 126,6 360,7 172,8 708,2   | 6% -23% -100% -100% -1% -7% -3% -20% -2% -2% -2% -3% -11% -11% -12% -13%                 | 4% -15% -100% -1% -2% -12% -6% -1% -0% -12% -18 -18 -76  | Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur  | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3 181,1 773,6   | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8                              | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9<br>67,8<br>59,5<br>76,8<br>234,6<br>122,4<br>403,4<br>403,4<br>187,8<br>821,8                     | -21%     2%     -24% -12% -7%     9%     -2%     1% -2% -1%2% -3% -1% -9% -11%                                  |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>59,3<br>73,6<br>247,9<br>111,0<br>425,8<br>175,2<br>758,1<br>402,6                                | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8<br>476,7  | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0 126,6 360,7 172,8 708,2 510,3   | 6% -23% -100% -100% -1% -7% -3% -20% -2% -2% -2% -11% -11% -13% -16%                     | 4% -15% -100% 5% 12% 5% 12% 2% 4% -6% -1% 0% 18% 1% 7% 6-21%   | Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Eccocrk  | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3 181,1 773,6 443,5   | 4.069 35.221 296 111,2 159,5 119,6 214,8 108,3 122,7 69,1 60,6 80,4 240,0 124,7 420,0 199,0 199,0 867,8 476,7  | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9<br>67,8<br>59,5<br>76,8<br>234,6<br>122,4<br>403,4<br>187,8<br>821,8<br>475,1                     | -21% 2% 244 -12%  |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>59,3<br>73,6<br>247,9<br>111,0<br>425,8<br>175,2<br>758,1<br>402,6<br>664,1                       | 4.298<br>36<br>111,2<br>159,5<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8<br>476,7<br>718,5  | 507<br>3.858<br>109<br>108,7<br>173,6<br>117,7<br>230,3<br>105,0<br>118,9<br>67,7<br>62,8<br>74,7<br>249,0<br>126,6<br>360,7<br>172,8<br>708,2<br>510,3<br>941,6 | 6% -23% -100% -100% -1% -7% -3% -20% -2% -2% -2% -8% -3% -11% -12% -13% -16% -8%         | 4% -15% -100% -2% -5% -12% -3% -4% -6% -1% -0% -11% -11% -7% -29%  | Redur Alvenaria Plan Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara  | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3 181,1 773,6 443,5 674,1                                   | 4.069 35.221 296 111,2 159,5 119,6 214,8 108,3 122,7 69,1 60,6 80,4 240,0 124,7 420,0 199,0 867,8 476,7 718,5  | 3.833<br>32.527<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9<br>67,8<br>59,5<br>76,8<br>234,6<br>122,4<br>403,4<br>187,8<br>821,8<br>821,8<br>475,1<br>753,9          | -21% 2% -24% -12% -0% 7% 9% 9% -2% 1% -2% -1% -2% -11% -9% -11% -1% -6%   |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>70,3<br>59,3<br>73,6<br>247,9<br>111,0<br>425,8<br>175,2<br>758,1<br>402,6<br>664,1<br>1.512,9                     | 4.298<br>36<br>111,2<br>159,5<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8<br>476,7<br>718,5<br>1.478,6   | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0 126,6 360,7 172,8 708,2 510,3 941,6 1.421,7   | 6% -23% -100% -11% -7% -3% -20% -2% -2% -2% -2% -11% -3% -11% -12% -13% -16% -8% -2%     | 4% -15% -100% -2% -5% -2% -5% -2% -4% -6% -1% -1% -1% -1% -1% -7% -21% -21% -6%  | Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara Hidrostop                                       | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3 181,1 773,6 443,5 674,1 1.547,7                           | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8<br>476,7<br>718,5<br>1.478,6 | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9<br>67,8<br>59,5<br>76,8<br>234,6<br>122,4<br>403,4<br>187,8<br>821,8<br>475,1<br>753,9<br>1.418,6 | -21% 2% -24% -12% -7% 9% 5% -2% 1% -3% -7% -2% -1% -9% -11% -9% -11% -5% -6% -5%                                |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>59,3<br>73,6<br>247,9<br>111,0<br>425,8<br>175,2<br>758,1<br>402,6                                | 4.298<br>36<br>111,2<br>159,5<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8<br>476,7<br>718,5  | 507<br>3.858<br>109<br>108,7<br>173,6<br>117,7<br>230,3<br>105,0<br>118,9<br>67,7<br>62,8<br>74,7<br>249,0<br>126,6<br>360,7<br>172,8<br>708,2<br>510,3<br>941,6 | 6% -23% -100% -100% -1% -7% -3% -20% -2% -2% -2% -8% -3% -11% -12% -13% -16% -8%         | 4% -15% -100% -2% -5% -12% -3% -4% -6% -1% -0% -11% -11% -7% -29%  | Redur Alvenaria Plan Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara  | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3 181,1 773,6 443,5 674,1                                   | 4.069 35.221 296 111,2 159,5 119,6 214,8 108,3 122,7 69,1 60,6 80,4 240,0 124,7 420,0 199,0 867,8 476,7 718,5  | 3.833<br>32.527<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9<br>67,8<br>59,5<br>76,8<br>234,6<br>122,4<br>403,4<br>187,8<br>821,8<br>821,8<br>475,1<br>753,9          | -21% 2% -24% -12% -0% 7% 9% 9% -2% 1% -2% -1% -2% -11% -9% -11% -1% -6%   |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>70,3<br>59,3<br>73,6<br>247,9<br>111,0<br>425,8<br>175,2<br>758,1<br>402,6<br>664,1<br>1.512,9                     | 4.298<br>36<br>111,2<br>159,5<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8<br>476,7<br>718,5<br>1.478,6   | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0 126,6 360,7 172,8 708,2 510,3 941,6 1.421,7   | 6% -23% -100% -11% -7% -3% -20% -2% -2% -2% -2% -11% -3% -11% -12% -13% -16% -8% -2%     | 4% -15% -100% -2% -2% -2% -2% -2% -2% -4% -6% -12% -12% -12% -12% -12% -21% -29% -6% -1,5% | Redur Alvenaria Plan Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara Hidrostop Micro Art                        | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3 181,1 773,6 443,5 674,1 1.547,7                           | 4.069<br>35.221<br>296<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8<br>476,7<br>718,5<br>1.478,6 | 3.833<br>32.527<br>367<br>107,1<br>151,4<br>116,1<br>198,7<br>104,4<br>118,9<br>67,8<br>59,5<br>76,8<br>234,6<br>122,4<br>403,4<br>187,8<br>821,8<br>475,1<br>753,9<br>1.418,6 | -21%     2%     -24% -12% -76     9%     5%     5% -2%     1% -2% -1% -2% -11% -7% -11% -7% -6% -6% -5%         |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>70,3<br>59,3<br>73,6<br>247,9<br>111,0<br>425,8<br>175,2<br>758,1<br>402,6<br>664,1<br>1.512,9                     | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8<br>476,7<br>718,5<br>1.478,6<br>5.421,5                             | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0 126,6 360,7 172,8 708,2 510,3 941,6 1.421,7 4.959,0                                       | 6% -23% -100% -11% -7% -3% -20% -2% -2% -2% -2% -11% -3% -11% -12% -13% -16% -8% -2%     | 4% -15% -100% 5% 12% 5% 12% 4% -6% -1% -12% 18% -12% -12% -12% -14% -0% -11% -0%   | Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara Hidrostop Micro Art Termoface                   | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3 181,1 773,6 443,5 674,1 1.547,7 5.141,6                   | 4.069 35.221 296 111,2 159,5 119,6 214,8 108,3 122,7 69,1 60,6 80,4 240,0 124,7 420,0 199,0 867,8 476,7 718,5 1.478,6 5.421,5  | 3.833 32.527 367 107,1 151,4 116,1 198,7 104,4 118,9 67,8 59,5 76,8 234,6 122,4 403,4 187,8 821,8 475,1 753,9 1.418,6 4.955,0  | -21% 2% -24% -12% -0% 7% 9% 9% -2% 1% -2% -1,6 -2% -1,6 -9% -1,16 -9% -1,16 -5% -5%                             |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>73,6<br>247,9<br>111,0<br>425,8<br>175,2<br>758,1<br>402,6<br>664,1<br>1,512,9<br>4,918,1         | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8<br>476,7<br>718,5<br>1.478,6<br>5.421,5<br>2.077,1                  | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0 126,6 360,7 172,8 708,2 510,3 941,6 1.421,7 4.959,0                                       | 6% -23% -100% -100% -1% -7% -3% -20% -2% -2% -2% -8% -3% -11% -112% -13% -166-8% -8% -9% | 4% -15% -100% -2% -5% -1% -6% -1% -1% -1% -21% -6% -1.4 -21% -6% -1.4 -21% -6% -1.4 -0% -1.6 -0% -1.6 -0% -1.6 -0% -1.6 -0% -1.6 -0% -1.6 -0% -1.6 -0% -1.6 -0% -1.6 -0% -1.6 -0% -1.6 -0% -1.6 -0%  | Redur Alvenaria Plan Plan  PMV (Eur/ton) Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara Hidrostop Micro Art Termoface Scala           | 31.159 4.138 26.761 260 111,5 171,1 131,0 224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3 181,1 773,6 443,5 674,1 1.547,7 5.141,6                   | 4.069 35.221 296 111,2 159,5 119,6 214,8 108,3 122,7 69,1 60,6 80,4 240,0 124,7 420,0 199,0 867,8 476,7 718,5 1.478,6 5.421,5  | 3.833 32.527 107,1 151,4 116,1 118,9 67,8 59,5 76,8 234,6 122,4 403,4 187,8 821,8 475,1 753,9 1.418,6 4.955,0  | -21% 2% -24% -12% 0% 7% 9% 9% -5% -2% 1% -3% -1% -9% -11% -6% -5% -5% -5%                                       |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>59,3<br>73,6<br>247,9<br>111,0<br>425,8<br>175,2<br>758,1<br>402,6<br>664,1<br>1.512,9<br>4.918,1 | 4.298<br>36<br>111,2<br>159,5<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8<br>476,7<br>718,5<br>5.421,5<br>2.077,1<br>759,6                             | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0 126,6 360,7 172,8 708,2 510,3 941,6 1.421,7 4.959,0 426,6 773,6                           | 6% -23% -100% -1% -7% -3% 20% -2% -2% -2% -2% -11% -11% -11% -112% -13% -16% -8% -9%28%  | 4% -15% -100% -2% -5% -2% -5% -2% -6% -1% -12% -18% -7% -21% -29% -6% -1% -0% -29%   | Redur Alvenaria Plan Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara Hidrostop Micro Art Termoface Scala Outros | 31.159 4.138 26.761 260 111,5 171,1 131,0 1324,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3 181,1 773,6 443,5 674,1 1.547,7 5.141,6 611,8 631,7      | 4.069 35.221 296 111,2 159,5 119,6 119,6 60,6 80,4 240,0 124,7 420,0 199,0 867,8 476,7 718,5 1.478,6 5.421,5 2.077,1 759,6 41,1 45,2   | 3.833 32.527 367 107,1 151,4 116,1 198,7 104,4 118,9 67,8 59,5 76,8 234,6 122,4 403,4 187,8 821,8 475,1 753,9 1.418,6 4.955,0  | -21% 2% -24% -12% -7% 9% -2% 1% -7% -2% -1% -9% -11% -7% -5% -11% -7% -5% -5% -5% -5% -71% -71% -77%            |   |
| 0<br>109,8<br>171,0<br>123,5<br>257,2<br>107,9<br>120,7<br>70,3<br>73,6<br>247,9<br>111,0<br>425,8<br>175,2<br>758,1<br>402,6<br>664,1<br>1.512,9<br>4,918,1         | 4.298<br>36<br>111,2<br>159,5<br>119,6<br>214,8<br>108,3<br>122,7<br>69,1<br>60,6<br>80,4<br>240,0<br>124,7<br>420,0<br>199,0<br>867,8<br>476,7<br>718,5<br>1.478,6<br>5.421,5<br>2.077,1<br>759,6<br>41,1 | 507 3.858 109 108,7 173,6 117,7 230,3 105,0 118,9 67,7 62,8 74,7 249,0 126,6 360,7 172,8 708,2 510,3 941,6 1.421,7 4.959,0 426,6 773,6 37,2                      | 6% -23% -100% -100% -1% -7% -3% -20% -2% -2% -2% -11% -11% -16% -8% -9%28% -10%          | 4% -15% -100% -2% 5% 12% -2% 4% -6% -12% 18% 17% -21% -29% 6% 6% -1,% 0% -1,%  | Redur Alvenaria Plan Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara Hidrostop Micro Art Termoface Scala Outros Granel                       | 31.159 4.138 26.761 260 111,5 171,1 131,0 1224,5 108,4 120,3 69,7 62,4 75,1 234,2 120,9 414,3 181,1 773,6 443,5 674,1 1.547,7 5.141,6 611,8 631,7 37,8 | 4.069 35.221 296 111.2 159,5 119,6 214,8 108,3 122,7 69,1 60,6 80,4 240,0 124,7 420,0 199,0 867,8 476,7 718,5 1.478,6 5.421,5  | 3.833 32.527 367 107,1 151,4 116,1 198,7 104,4 118,9 67,8 59,5 76,8 234,6 122,4 403,4 187,8 821,8 475,1 753,9 1.418,6 4.955,0 394,7 618,1 35,4                                 | -21% 2% 244 -12% -24% -12% -9% 9% -2,6 -2,6 -3,6 -1,6 -1,7 -6,7 -5,6 -7,7 -7,7 -6,7 -7,7 -7,7 -7,7 -7,7 -7      |   |

| ug-25  | Month<br>B Aug-25  | Aug-24  | Var.<br>% B  | % LY  | Comercial MI   | Aug-25   | YTD<br>B Aug-25   | Aug-24   | Var.<br>% B   | % LY |
|--|--|---|--|---|--|--|---|--|---|------|
| 2.025  | 2 225  | 2.024   | 420/   | C01   | Vendas Totais  | 25.240   | 26.422  | 24.020   | F0/   |      |
| 2.835<br>25.822  | 3.225<br>29.000  | 3.021<br>27.793   | -12%<br>-11%   | -6%<br>-7%  | Vendas €<br>Volume - Ton   | 25.219<br>226.110  | 26.433<br>237.675   | 24.039<br>224.351  | -5%<br>-5%  |      |
| 109,8  | 111,2  | 108,7   | -11%   | 1%  | PMV - Eur/ton  | 111,5  | 111,2   | 107,1  | -5%   |      |
| 2.633  | 2.811  | 2.672   | -6%  | -1%   | Vendas MI €  | 22.567   | 23.042  | 21.211   | -2%   |      |
| 24.927   | 27.255   | 26.392  | -9%  | -6%   | Volume MI - Ton  | 215.292  | 223.374   | 212.011  | -4%   |      |
| 105,6  | 103,2  | 101,2   | 2%   | 4%  | PMV MI - Eur/ton   | 104,8  | 103,2   | 100,0  | 2%  |      |
| 202  | 414  | 349   | -51%   | -42%  | Vendas ME €  | 2.651  | 3.391   | 2.828  | -22%  |      |
| 896  | 1.745  | 1.400   | -49%   | -36%  | Volume ME - Ton  | 10.818   | 14.301  | 12.339   | -24%  | -1   |
| 225,7  | 237,1  | 249,3   | -5%  | -9%   | PMV ME - Eur/ton   | 245,1  | 237,1   | 229,2  | 3%  |      |
| 2.633  | 2.811  | 2.672   | -6%  | -1%   | Valor (Eur)  | 22.567   | 23.042  | 21.211   | -2%   |      |
| <b>67</b><br>58  | 130<br>102   | <b>93</b><br>85   | - <b>49%</b><br>-43%   | - <b>28%</b><br>-31%  | Cal Hidráulica (HL)  | <b>1.064</b><br>825  | <b>1.067</b><br>836   | 1.043<br>818   | -1%   |      |
| 58<br>8  | 28   | 85<br>8   | -43%<br>-71%   | -31%  | Cal Hidráulica Natural (NHL)   | 239  | 231   | 224  | -1%<br>3%   |      |
| 2.566  | 2.681  | 2.579   | -4%  | 0%  | Argamassas   | 21.503   | 21.975  | 20.168   | -2%   |      |
| 2.426  | 2.483  | 2.412   | -2%  | 1%  | Saco   | 20.324   | 20.347  | 18.867   | 0%  |      |
| 622  | 653  | 629   | -5%  | -1%   | Redur  | 5.348  | 5.355   | 5.028  | 0%  |      |
| 236  | 278  | 252   | -15%   | -6%   | Alvenaria  | 2.170  | 2.275   | 2.061  | -5%   |      |
| 181  | 187  | 201   | -4%  | -10%  | Plan   | 1.528  | 1.536   | 1.443  | 0%  |      |
| 228  | 264  | 222   | -14%   | 3%  | Adhere   | 1.952  | 2.164   | 1.972  | -10%  |      |
| 262  | 235  | 226   | 11%  | 16%   | Betão-S  | 2.312  | 1.928   | 1.779  | 20%   |      |
| 498  | 434  | 511   | 15%  | -2%   | Isovit   | 3.525  | 3.560   | 3.283  | -1%   |      |
| 99<br>124  | 108<br>156   | 111<br>142  | -8%<br>-21%  | -11%<br>-13%  | Reabilita<br>Isodur  | 1.059<br>969   | 886<br>1.277  | 864<br>1.266   | 20%<br>-24%   | _    |
| 2  | 7  | 142   | -21%<br>-72%   | -13%<br>72%   | Ecocork  | 55   | 53  | 1.200  | -24%<br>3%  | -    |
| 24   | 25   | 17  | -72%<br>-6%  | 41%   | B-Repara   | 186  | 206   | 196  | -10%  |      |
| 95   | 83   | 72  | 15%  | 32%   | Hidrostop  | 810  | 681   | 616  | 19%   |      |
| 49   | 38   | 26  | 29%  | 90%   | Micro Art  | 367  | 312   | 265  | 18%   |      |
| 0  | 0  | 0   | -  | 0%  | Termoface  | 0  | 0   | 0  | -   |      |
| 0  | 10   | 0   | -100%  | -100%   | Scala  | 4  | 85  | 19   | -95%  | -    |
| 6  | 4  | 2   | 71%  | 175%  | Outros   | 40   | 31  | 20   | 30%   | 1    |
| 141  | 199  | 166   | -29%   | -15%  | Granel   | 1.179  | 1.627   | 1.301  | -28%  |      |
| 26   | 22   | 22  | 17%  | 22%   | Redur  | 192  | 184   | 167  | 4%  |      |
| 114  | 175  | 140   | -34%   | -18%  | Alvenaria  | 974  | 1.431   | 1.119  | -32%  | -    |
| 0  | 1  | 5   | -100%  | -100%   | Plan   | 13   | 12  | 15   | 9%  |      |
| 24.927   | 27.255   | 26.392  | -9%  | -6%   | Quantidade (Ton)   | 215.292  | 223.374   | 212.011  | -4%   |      |
| 512  | 1.031  | 762   | -50%   | -33%  | Cal  | 7.597  | 8.446   | 8.363  | -10%  |      |
| 470  | 866  | 723   | -46%   | -35%  | Cal Hidráulica (HL)  | 6.285  | 7.097   | 7.043  | -11%  | -    |
| 42   | 165  | 39_   | -75%   | 7%  | Cal Hidráulica Natural (NHL)   | 1.312  | 1.349   | 1.320_   | -3%   |      |
| 24.414   | 26.224<br>21.394   | 25.630<br>21.155  | -7%<br>-4%   | -5%<br>-3%  | Argamassas<br>Saco   | 207.695<br>176.535   | 214.927<br>175.341  | 203.648<br>166.922   | -3%<br>1%   |      |
| 8.831  | 9.478  | 9.293   | -7%  | -5%   | Redur  | 76.609   | 77.681  | 74.259   | -1%   |      |
| 3.979  | 4.580  | 4.007   | -13%   | -1%   | Alvenaria  | 34.754   | 37.537  | 34.626   | -7%   |      |
| 2.456  | 2.342  | 2.697   | 5%   | -9%   | Plan   | 20.364   | 19.195  | 18.871   | 6%  |      |
| 917  | 1.022  | 879   | -10%   | 4%  | Adhere   | 7.776  | 8.375   | 7.924  | -7%   |      |
| 2.359  | 1.894  | 1.787   | 25%  | 32%   | Betão-S  | 19.150   | 15.526  | 14.575   | 23%   |      |
| 1.219  | 1.218  | 1.559   | 0%   | -22%  | Isovit   | 9.644  | 9.981   | 9.514  | -3%   |      |
| 545  | 555  | 654   | -2%  | -17%  | Reabilita  | 5.937  | 4.552   | 4.650  | 30%   |      |
| 163  | 180  | 200   | -9%  | -19%  | Isodur   | 1.252  | 1.472   | 1.541  | -15%  | -    |
| 4  | 14   | 2   | -73%   | 66%   | Ecocork  | 108  | 117   | 119  | -7%   |      |
| 36   | 37   | 19  | -3%  | 89%   | B-Repara   | 275  | 302   | 273  | -9%   |      |
| 63<br>10   | 56<br>7  | 49<br>5   | 12%<br>42%   | 29%<br>92%  | Hidrostop<br>Micro Art   | 522<br>71  | 460<br>58   | 433<br>54  | 13%<br>24%  |      |
| 0  | 0  | 0   | 42/0   | 0%  | Termoface  | 0  | 0   |  | 24/0  |      |
| 0  | 5  | 0   |  | 070   |  |  |   |  |   |      |
| 12   |  |   | -100%  | -100%   |  |  |   | 0<br>48  | -83%  |      |
|  | 5  | 3   | -100%<br>114%  | -100%<br>287%   | Scala<br>Outros  | 7<br>65  | 41<br>45  | 48<br>36   | -<br>-83%<br>45%  |      |
| 3.821  | 4.830  |   |  |   | Scala  | 7  | 41  | 48   |   |      |
| <b>3.821</b> 525   |  | 3   | 114%   | 287%  | Scala<br>Outros  | 7<br>65  | 41<br>45  | 48<br>36   | 45%   | -    |
| 525<br>3.296   | <b>4.830</b><br>497<br>4.298   | 3<br><b>4.475</b><br>507<br>3.858   | 114%<br>- <b>21%</b><br>6%<br>-23%   | 287%<br>- <b>15%</b><br>4%<br>-15%  | Scala<br>Outros<br><b>Granel</b><br>Redur<br>Alvenaria   | 7<br>65<br><b>31.159</b><br>4.138<br>26.761  | 41<br>45<br><b>39.586</b><br>4.069<br>35.221  | 48<br>36<br><b>36.726</b><br>3.833<br>32.527   | 45%<br>- <b>21%</b><br>2%<br>-24%   | -    |
| 525  | <b>4.830</b><br>497  | 3<br><b>4.475</b><br>507  | 114%<br>- <b>21%</b><br>6%   | 287%<br>- <b>15%</b><br>4%  | Scala<br>Outros<br><b>Granel</b><br>Redur  | 7<br>65<br><b>31.159</b><br>4.138  | 41<br>45<br><b>39.586</b><br>4.069  | 48<br>36<br><b>36.726</b><br>3.833   | 45%<br>- <b>21%</b><br>2%   | -    |
| 525<br>3.296   | <b>4.830</b><br>497<br>4.298   | 3<br><b>4.475</b><br>507<br>3.858   | 114%<br>- <b>21%</b><br>6%<br>-23%   | 287%<br>- <b>15%</b><br>4%<br>-15%  | Scala<br>Outros<br><b>Granel</b><br>Redur<br>Alvenaria   | 7<br>65<br><b>31.159</b><br>4.138<br>26.761  | 41<br>45<br><b>39.586</b><br>4.069<br>35.221  | 48<br>36<br><b>36.726</b><br>3.833<br>32.527   | 45%<br>- <b>21%</b><br>2%<br>-24%   | -    |
| 525<br>3.296<br>0  | <b>4.830</b><br>497<br>4.298<br>36   | 3<br><b>4.475</b><br>507<br>3.858<br>109  | 114%<br>-21%<br>6%<br>-23%<br>-100%  | 287%<br>-15%<br>4%<br>-15%<br>-100%   | Scala<br>Outros<br><b>Granel</b><br>Redur<br>Alvenaria<br>Pl <u>a</u> n  | 7<br>65<br><b>31.159</b><br>4.138<br>26.761<br>260   | 41<br>45<br><b>39.586</b><br>4.069<br>35.221<br>296   | 48<br>36<br><b>36.726</b><br>3.833<br>32.527<br>367  | 45%<br>- <b>21%</b><br>2%<br>-24%<br>-12%   | -    |
| 525<br>3.296<br>0<br>105,6   | 4.830<br>497<br>4.298<br>36<br>103,2   | 3 4.475 507 3.858 109 101,2 122,0 117,8   | 114%<br>-21%<br>6%<br>-23%<br>-100%  | 287% -15% 4% -15% -100% -7% 6%  | Scala<br>Outros<br><b>Granel</b><br>Redur<br>Alvenaria<br>Plan<br>PMV (Eur/ton)  | 7<br>65<br><b>31.159</b><br>4.138<br>26.761<br>260<br>104,8  | 41<br>45<br><b>39.586</b><br>4.069<br>35.221<br>296   | 48<br>36<br><b>36.726</b><br>3.833<br>32.527<br>367<br>100,0   | 45% -21% 2% -24% -12% -2%   | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5  | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5  | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9   | 114% -21% 6% -23% -100% 2% 3% 6% 13%   | 287% -15% -4% -100% -100% -7% -6% -4%   | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL)  | 7<br>65<br><b>31.159</b><br>4.138<br>26.761<br>260<br>104,8<br><b>140,1</b><br>131,3<br>182,4  | 41<br>45<br><b>39.586</b><br>4.069<br>35.221<br>296<br>103,2<br><b>126,4</b><br>117,8<br>171,5  | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0   | 45% -21% 2% -24% -12% 2% 11% 11% 6%   | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5  | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5  | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6   | 114% -21% 6% -23% -100% 2% 3% 6% 13%   | 287% -15% 4% -15% -100% -7% 6% -4% 4%   | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas   | 7<br>65<br>31.159<br>4.138<br>26.761<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5  | 41<br>45<br><b>39.586</b><br>4.069<br>35.221<br>296<br>103,2<br>126,4<br>117,8<br>171,5   | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0   | 45% -21% -24% -12% -212% -111%  | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8  | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0  | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0   | 114% -21% 6% -23% -100% -3% 3% 6% 63% 13% 1%   | 287% -15% 4% -15% -100% -7% -6% -4% -4% -3%   | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco  | 7<br>65<br>31.159<br>4.138<br>26.761<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5  | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2   | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0  | 45% -21% 2% -24% -12% 211% 11% 6% 11% -1%   | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4  | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9  | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7  | 114% -21% 6% -23% -100% 29% 3% 6% 63% 13% 1% 2%  | 287% -15% 4% -15% -100% 4% 7% 6% -4% 4% 3% 4%   | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica (NHL) Argamassas Saco Redur  | 7<br>65<br>31.159<br>4.138<br>26.761<br>260<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5<br>115,1<br>69,8  | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9  | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7  | 45% -21% 2% -24% -12% -11% 11% 6% -1% -1%   |      |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3  | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6  | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8   | 114% -21% 6% -23% -100% -2% 3% 6% 13% 1% 2% -2%  | 287% -15% 4% -15% -100% 4% 7% 6% -4% 4% 4% -6%  | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria  | 7<br>65<br>31.159<br>4.138<br>26.761<br>260<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5<br>115,1<br>69,8<br>62,4  | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103.2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6  | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5  | 45% -21% 2% -24% -12% -12% -11% -11% -6% -1% -1% -1% -3%                                  | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6  | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0  | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8 74,7  | 114% -21% 6% -23% -100% -3% 6% 13% 3% 1% 2% -2% -8%  | 287% -15% 4% -10% -10% -7% 6% -4% 4% 3% -6% -1%   | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan   | 7<br>65<br>31.159<br>4.138<br>26.761<br>260<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5<br>115,1<br>69,8<br>62,4<br>75,1  | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0  | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>76,5  | 45% -21% -24% -12% -12% -11% -11% -11% -11% -1% -1% -1% -1% -1                            | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4   | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3   | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8 74,7 252,1  | 114% -21% -6% -23% -100% -2% -3% -5% -3% -6% -3% -6% -2% -8% -8% -4%   | 287% -15% -4% -100% -7% -6% -4% -4% -4% -6% -1% -1%   | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere  | 7<br>65<br>31.159<br>4.138<br>26.761<br>260<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5<br>115,1<br>69,8<br>62,4<br>75,1<br>251,1   | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3   | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>248,9   | 45% -21% 2% -24% -12% -11% 11% 6% -1% -1% -1% -1% -3% -6% -3%                             | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0  | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2  | 3<br>4.475<br>507<br>3.858<br>109<br>101,2<br>122,0<br>117,8<br>200,9<br>100,6<br>114,0<br>67,7<br>62,8<br>74,7<br>252,1<br>126,7                                     | 114% -21% 6% -23% -100% 3% 6% 13% 3% 1% 2% -2% -8% -4% -11%  | 287% -15% 4% -15% -100% -100% -7% -6% -4% 4% -4% -1% -1% -12%   | Scala Outros Granel Redur Alvenaria Plan PMIV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S   | 7<br>65<br>31.159<br>4.138<br>26.761<br>260<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5<br>115,1<br>69,8<br>62,4<br>75,1<br>120,7   | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>116,9<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2   | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>76,5<br>248,9<br>122,0  | 45% -21% 2% -24% -12% -11% -11% 6% -11% -1% -1% -3% -5% -3%                               | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0<br>408,7   | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7   | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8 74,7 252,1 126,7 327,6  | 114% -21% 6% -23% -100% 2% 3% 6% 63% 13% 1% 2% -2% -8% -4% -11% 15%  | 287% -15% -4% -15% -100% -4% -7% -6% -4% -4% -4% -1% -1% -12% -25%  | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit   | 7<br>65<br>31.159<br>4.138<br>26.761<br>260<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5<br>115,1<br>69,8<br>62,4<br>75,1<br>251,1<br>120,7<br>365,5                                     | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103.2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7   | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>76,5<br>248,9<br>122,0<br>345,1   | 45% -21% 2% -24% -12% -11% 11% 6% -11% -6% -1% -3% -3% -3% -3% -2%                        | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0<br>408,7<br>181,5  | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6  | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8 74,7 252,1 126,7 327,6 169,5  | 114% -21% -6% -23% -100% -3% -5% -5% -5% -6% -6% -13% -6% -6% -11% -15% -7%  | 287% -15% -4% -15% -100% -7% -6% -4% -4% -6% -1% -1% -1% -7%  | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita   | 7<br>65<br>31.159<br>4.138<br>26.761<br>260<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5<br>115,1<br>69,8<br>62,4<br>75,1<br>251,1<br>120,7<br>365,5<br>178,3                            | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>116,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6  | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>67,7<br>59,5<br>248,9<br>122,0<br>345,1<br>185,8   | 45% -21% -24% -12% -12% -11% -11% -11% -1% -1% -1% -1% -1% -1%                            | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0<br>408,7   | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7   | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8 74,7 252,1 126,7 327,6  | 114% -21% 6% -23% -100% 2% 3% 6% 63% 13% 1% 2% -2% -8% -4% -11% 15%  | 287% -15% -4% -15% -100% -4% -7% -6% -4% -4% -4% -1% -1% -12% -25%  | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit   | 7<br>65<br>31.159<br>4.138<br>26.761<br>260<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5<br>115,1<br>69,8<br>62,4<br>75,1<br>251,1<br>120,7<br>365,5                                     | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103.2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7   | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>76,5<br>248,9<br>122,0<br>345,1   | 45% -21% 2% -24% -12% -11% 11% 6% -11% -6% -1% -3% -3% -3% -3% -2%                        |      |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0<br>408,7<br>181,5<br>758,1   | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2   | 3<br>4.475<br>507<br>3.858<br>109<br>101,2<br>122,0<br>117,8<br>200,9<br>100,6<br>114,0<br>67,7<br>62,8<br>74,7<br>252,1<br>126,7<br>327,6<br>169,5<br>708,2          | 114% -21% -23% -100% -23% -100% -3% -3% -5% -100% -2% -2% -8% -8% -4% -11% -15% -7% -13%                             | 287% -15% -4% -10% -10% -10% -4% -4% -4% -4% -4% -6% -1% -12% -25% -7%  | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur  | 7<br>65<br>31.159<br>4.138<br>26.761<br>260<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5<br>115,1<br>69,8<br>62,4<br>75,1<br>120,7<br>365,5<br>178,3<br>773,4                            | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>116,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2   | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>76,5<br>248,9<br>122,0<br>345,1<br>185,8<br>821,4   | 45% -21% -24% -24% -12% -12% -11% -11% -6% -13% -3% -3% -3% -3% -8% -11%                  |      |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0<br>408,7<br>181,5<br>758,1<br>480,6                                | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5  | 3<br>4.475<br>507<br>3.858<br>109<br>101,2<br>122,0<br>117,8<br>200,9<br>100,6<br>114,0<br>67,7<br>62,8<br>74,7<br>252,1<br>126,7<br>327,6<br>169,5<br>708,2<br>462,9 | 114% -21% 6% -23% -100% 3% 6% 13% 6% 13% 2% -2% -2% -8% -4% -11% 15% -7% 13% 5%                                      | 287% -15% -4% -100% -7% -6% -4% -4% -11% -12% -25% -7% -4% -4% -4% -4% -4% -4% -4% -4% -4% -4                       | Scala Outros Granel Redur Alvenaria Plan PMIV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Eccocrk   | 7<br>65<br>31.159<br>4.138<br>26.761<br>260<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5<br>115,1<br>251,1<br>120,7<br>365,5<br>178,3<br>773,4<br>509,1                                  | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103.2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5  | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>76,5<br>248,9<br>122,0<br>345,1<br>185,8<br>821,4<br>464,1  | 45% -21% 2% -24% -12% -11% 11% -6% -1% -1% -1% -6% -1% -6% -3% -6% -3% -3% -3% -111% -12% |      |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0<br>408,7<br>181,5<br>758,1<br>480,6<br>663,1                       | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0   | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8 74,7 252,1 126,7 327,6 169,5 708,2 462,9 889,4  | 114% -21% 6% -23% -100% 3% 6% 6% 13% 2% -2% -8% -4% -11% 15% -7% -13% 5% -3%   | 287% -15% -4% -100% -7% -4% -4% -4% -4% -4% -1% -1% -12% -7% -7% -4% -25% -7% -25%                                  | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara   | 7<br>65<br>31.159<br>4.138<br>26.761<br>260<br>104,8<br>140,1<br>131,3<br>182,4<br>103,5<br>115,1<br>69,8<br>62,4<br>75,1<br>251,1<br>120,7<br>365,5<br>178,3<br>773,4<br>509,1<br>674,5 | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103.2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0   | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>76,5<br>248,9<br>122,0<br>345,1<br>185,8<br>821,4<br>464,1<br>719,4   | 45% -21% 2% -24% -12% 11% 11% 6% 11% -6% -3% -6% -3% -3% -8% -11% -12% -12% -16%          | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0<br>408,7<br>181,5<br>758,1<br>480,6<br>663,1<br>1.512,3            | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0<br>1.478,7                                | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8 74,7 252,1 126,7 327,6 169,5 708,2 462,9 889,4 1.467,9  | 114% -21% -6% -23% -100% -2% -3% -6% -13% -11% -2% -8% -4% -11% -15% -7% -13% -5% -3% -3% -3% -3%                    | 287% -15% -4% -15% -100% -7% -6% -4% -4% -4% -6% -1% -1% -1% -1% -25% -3% -3%                                       | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara Hidrostop   | 7 655 31.159 4.138 26.761 260 104,8 140,1 131,3 182,4 103,5 115,1 69,8 62,4 75,1 120,7 365,5 178,3 773,4 509,1 1.551,1   | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0<br>1.478,7  | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>248,9<br>122,0<br>345,1<br>185,8<br>821,4<br>464,1<br>719,4<br>1.423,2   | 45% -21% -24% -12% -11% -11% -11% -1% -1% -1% -1% -5% -8% -11% -1% -1% -1% -5%            | -    |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0<br>408,7<br>181,5<br>758,1<br>480,6<br>663,1<br>1.512,3            | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0<br>1.478,7<br>5.405,6                     | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8 74,7 252,1 126,7 327,6 169,5 708,2 462,9 889,4 1.467,9 4.986,0                                    | 114% -21% -6% -23% -100% -2% -3% -6% -13% -11% -2% -8% -4% -11% -15% -7% -13% -5% -3% -3% -3% -3%                    | 287% -15% -4% -15% -100% -7% -4% -4% -4% -4% -6% -1% -1% -12% -7% -25% -3% -1% -0% -0% -0%                          | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara Hidrostop Micro Art                               | 7 655 31.159 4.138 26.761 260 104,8 140,1 131,3 182,4 103,5 115,1 69,8 62,4 75,1 120,7 365,5 178,3 773,4 509,1 1.551,1   | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>116,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0<br>1.478,7<br>5.405,6<br>2.077,1                  | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>248,9<br>122,0<br>345,1<br>185,8<br>821,4<br>464,1<br>719,4<br>1.423,2   | 45% -21% -24% -12% -11% -11% -11% -1% -1% -1% -1% -5% -8% -11% -1% -1% -1% -5%            |      |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0<br>408,7<br>758,1<br>480,6<br>663,1<br>1.512,3<br>4.920,5          | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0<br>1.478,7<br>5.405,6<br>2.077,1<br>686,7 | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8 74,7 252,1 126,7 327,6 169,5 708,2 462,9 889,4 1.467,9 4.986,0                                    | 114% -21% 6% -23% -100% 3% 6% 13% 3% 19% -2% -8% -4% -11% 15% -3% -3% -2% -9% -3% -3% -3% -3% -3% -3% -3% -3% -3% -3 | 287% -15% -15% -10% -15% -100% -1% -4% -4% -4% -6% -1% -12% -25% -7% -4% -25% -3% -3% -1% -0% -29%                  | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara Hidrostop Micro Art Termoface Scala Outros                | 7 655 31.159 4.138 26.761 260 104.8 26.761 131.3 182.4 103.5 115.1 69.8 62.4 75.1 120.7 365.5 178.3 773.4 509.1 674.5 1.551.1 5.147.9 611.8 614.8  | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0<br>1.478,7<br>5.405,6                                      | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>76,5<br>248,9<br>122,0<br>345,1<br>185,8<br>821,4<br>464,1<br>719,4<br>1,423,2<br>4,938,5<br>394,7<br>554,1         | 45% -21% -24% -12% -12% -11% -1% -1% -1% -1% -1% -1% -1% -5% -5% -71% -10%                |      |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0<br>408,7<br>181,5<br>758,1<br>480,6<br>663,1<br>1.512,3<br>4.920,5 | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0<br>1.478,7<br>5.405,6<br>2.077,1<br>686,7<br>41,1  | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8 74,7 252,1 126,7 327,6 169,5 708,2 462,9 889,4 1.467,9 4.986,0 426,6 773,6 37,2                   | 114% -21% 6% -23% -100% 3% 3% 13% 3% 19% -2% -2% -8% -44% -11% 15% -7% -13% 5% -3% -9% -9% -10%                      | 287% -15% -4% -100% -6% -4% -4% -6% -11% -12% -25% -7% -25% -3% -4% -25% -3% -1% -17% -17% -17% -17% -17% -17% -17% | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica Natural (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara Hidrostop Micro Art Termoface Scala Outros Granel | 7 65 31.159 4.138 26.761 260 104,8 140,1 131,3 182,4 103,5 115,1 69,8 62,4 75,1 120,7 365,5 178,3 773,4 509,1 674,5 1.551,1 5.147,9 611,8 614,8 37,8                                     | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>116,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0<br>1.478,7<br>5.405,6<br>2.077,1<br>686,7<br>41,1 | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>76,5<br>248,9<br>122,0<br>345,1<br>185,8<br>821,4<br>464,1<br>719,4<br>1.423,2<br>4.938,5<br>394,7<br>554,1<br>35,4 | 45% -21% 2% -24% -12% -11% -11% -6% -1% -1% -1% -1% -5% -5% -71% -10% -8%                 |      |
| 525<br>3.296<br>0<br>105,6<br>130,0<br>124,3<br>193,5<br>105,1<br>117,8<br>70,4<br>59,3<br>73,6<br>248,4<br>111,0<br>408,7<br>758,1<br>480,6<br>663,1<br>1.512,3<br>4.920,5          | 4.830<br>497<br>4.298<br>36<br>103,2<br>126,4<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0<br>1.478,7<br>5.405,6<br>2.077,1<br>686,7 | 3 4.475 507 3.858 109 101,2 122,0 117,8 200,9 100,6 114,0 67,7 62,8 74,7 252,1 126,7 327,6 169,5 708,2 462,9 889,4 1.467,9 4.986,0                                    | 114% -21% 6% -23% -100% 3% 6% 13% 3% 19% -2% -8% -4% -11% 15% -3% -3% -2% -9% -3% -3% -3% -3% -3% -3% -3% -3% -3% -3 | 287% -15% -15% -10% -15% -100% -1% -4% -4% -4% -6% -1% -12% -25% -7% -4% -25% -3% -3% -1% -0% -29%                  | Scala Outros Granel Redur Alvenaria Plan PMV (Eur/ton) Cal Cal Hidráulica (HL) Cal Hidráulica (NHL) Argamassas Saco Redur Alvenaria Plan Adhere Betão-S Isovit Reabilita Isodur Ecocork B-Repara Hidrostop Micro Art Termoface Scala Outros                | 7 655 31.159 4.138 26.761 260 104.8 26.761 131.3 182.4 103.5 115.1 69.8 62.4 75.1 120.7 365.5 178.3 773.4 509.1 674.5 1.551.1 5.147.9 611.8 614.8  | 41<br>45<br>39.586<br>4.069<br>35.221<br>296<br>103,2<br>117,8<br>171,5<br>102,2<br>116,0<br>68,9<br>60,6<br>80,0<br>258,3<br>124,2<br>356,7<br>194,6<br>867,2<br>456,5<br>682,0<br>1.478,7<br>5.405,6                                      | 48<br>36<br>36.726<br>3.833<br>32.527<br>367<br>100,0<br>124,7<br>116,2<br>170,0<br>99,0<br>113,0<br>67,7<br>59,5<br>76,5<br>248,9<br>122,0<br>345,1<br>185,8<br>821,4<br>464,1<br>719,4<br>1,423,2<br>4,938,5<br>394,7<br>554,1         | 45% -21% -24% -12% -12% -11% -1% -1% -1% -1% -1% -1% -1% -5% -5% -71% -10%                |      |

| lug-25       | Month<br>B Aug-25 | Aug-24       | Var<br>% B    | % LY        | Comercial ME                    | Aug-25         | YTD<br>B Aug-25 | Aug-24         | Var<br>% B    | % LY      |
|--------------|-------------------|--------------|---------------|-------------|---------------------------------|----------------|-----------------|----------------|---------------|-----------|
| 2.835        | 3.225             | 3.021        | -12%          | -6%         | Vendas Totais<br>Vendas €       | 25.219         | 26.433          | 24.039         | -5%           |           |
| 25.822       | 29.000            | 27.793       | -11%          | -7%         | Volume - Ton                    | 226.110        | 237.675         | 224.351        | -5%           |           |
| 109,8        | 111,2             | 108,7        | -1%           | 1%          | PMV - Eur/ton                   | 111,5          | 111,2           | 107,1          | 0%            |           |
| 2.633        | 2.811             | 2.672        | -6%           | -1%         | Vendas MI €                     | 22.567         | 23.042          | 21.211         | -2%           | -         |
| 24.927       | 27.255            | 26.392       | -9%           | -6%         | Volume MI - Ton                 | 215.292        | 223.374         | 212.011        | -4%           |           |
| 105,6<br>202 | 103,2<br>414      | 101,2<br>349 | -51%          | -42%        | PMV MI - Eur/ton<br>Vendas ME € | 104,8<br>2.651 | 103,2<br>3.391  | 100,0<br>2.828 | 2%<br>-22%    |           |
| 896          | 1.745             | 1.400        | -49%          | -36%        | Volume ME - Ton                 | 10.818         | 14.301          | 12.339         | -24%          | -1        |
| 225,7        | 237,1             | 249,3        | -5%           | -9%         | PMV ME - Eur/ton                | 245,1          | 237,1           | 229,2          | 3%            | _         |
| 202          | 414               | 349          | -51%          | -42%        | Valor (Eur)                     | 2.651          | 3.391           | 2.828          | -22%          |           |
| 65           | 134               | 166          | -51%          | -61%        | Cal                             | 894            | 1.095           | 965            | -18%          |           |
| 3            | 13                | 3            | -80%          | -16%        | Cal Hidráulica (HL)             | 30             | 107             | 62             | -72%          | -5        |
| 62           | 121               | 163_         | -48%          | -62%        | Cal Hidráulica Natural (NHL)    | 863            | 988             | 902_           | -13%          |           |
| 137          | 280               | 183          | -51%          | -25%        | Argamassas                      | 1.758          | 2.296           | 1.863          | -23%          |           |
| 137          | 280               | 183          | -51%          | -25%        | Saco                            | 1.758          | 2.296           | 1.863          | -23%          |           |
| 17           | 34                | 15           | -51%          | 14%         | Redur                           | 152            | 280             | 207            | -46%          | -2        |
| 0            | 0<br>1            | 0            | -13%<br>-100% | -31%<br>0%  | Alvenaria<br>Plan               | 2              | 3<br>9          | 5<br>8         | -40%<br>-100% | -6<br>-10 |
| 25           | 53                | 16           | -54%          | 55%         | Adhere                          | 192            | 433             | 322            | -56%          | -10       |
| 0            | 3                 | 1            | -86%          | -48%        | Betão-S                         | 12             | 23              | 17             | -48%          | -3        |
| 56           | 145               | 109          | -61%          | -48%        | Isovit                          | 997            | 1.186           | 984            | -16%          | -         |
| 28           | 34                | 35           | -18%          | -21%        | Reabilita                       | 334            | 275             | 239            | 21%           | 4         |
| 0            | 0                 | 0            | -100%         | 0%          | Isodur                          | 3              | 3               | 2              | -18%          | 2         |
| 9            | 5                 | 5            | 61%           | 78%         | Ecocork                         | 54             | 44              | 38             | 24%           | 4         |
| 0            | 1                 | 1            | -97%          | -97%        | B-Repara                        | 2              | 12              | 11             | -84%          | -         |
| 3            | 3                 | 2            | 9%            | 38%         | Hidrostop                       | 9              | 21              | 17             | -57%          |           |
| 0            | 0                 | 0            | -100%         | -100%       | Micro Art                       | 1              | 2               | 10             | -59%          | -9        |
| 0<br>0       | 0                 | 0            |               | 0%<br>0%    | Termoface<br>Scala              | 0              | 0               | 0              | -             |           |
| 0            | 1                 | 0            | -100%         | 0%          | Outros                          | 1              | 4               | 3              | -68%          | -9        |
| 0            | 0                 | 0            | -             | 0%          | Granel                          | 0              | 0               | 0              | -             |           |
| 0            | 0                 | 0            |               | 0%          | Redur                           | 0              | 0               | 0              |               |           |
| 0            | 0                 | 0            |               | 0%          | Alvenaria                       | 0              | 0               | 0              |               |           |
| 0            | 0                 | 0            | -             | 0%          | Plan                            | 0              | 0               | 0              | -             |           |
| 896          | 1.745             | 1.400        | -49%          | -36%        | Quantidade (Ton)                | 10.818         | 14.301          | 12.339         | -24%          | -:        |
| 256          | 623               | 728          | -59%          | -65%        | Cal                             | 3.845          | 5.110           | 4.895          | -25%          | -2        |
| 25           | 96                | 27           | -74%          | -9%         | Cal Hidráulica (HL)             | 245            | 783             | 542            | -69%          | -5        |
| 231          | 528               | 701          | -56%          | -67%        | Cal Hidráulica Natural (NHL)    | 3.599          | 4.326           | 4.353          | -17%          | -1        |
| 639          | 1.121             | 672          | -43%          | -5%         | Argamassas                      | 6.973          | 9.191           | 7.445          | -24%          |           |
| 639          | 1.121             | 672          | -43%          | -5%         | Saco                            | 6.973          | 9.191           | 7.445          | -24%          |           |
| 246          | 471               | 223          | -48%          | 10%         | Redur                           | 2.313          | 3.857           | 3.010          | -40%          | -2        |
| 5            | 6                 | 7            | -18%          | -34%        | Alvenaria                       | 27             | 48              | 78             | -43%          | -(        |
| 0<br>101     | 2<br>298          | 0<br>75      | -100%         | 0%          | Plan<br>Adhere                  | 1<br>1.379     | 16<br>2.444     | 14<br>1.855    | -96%<br>-44%  | -9<br>-1  |
| 4            | 298<br>15         | /5<br>7      | -66%<br>-75%  | 35%<br>-51% | Betão-S                         | 79             | 119             | 1.855          | -44%          |           |
| 83           | 161               | 158          | -48%          | -47%        | Isovit                          | 1.270          | 1.318           | 1.067          | -4%           | 1         |
| 178          | 156               | 190          | 14%           | -6%         | Reabilita                       | 1.751          | 1.282           | 1.221          | 37%           |           |
| 0            | 0                 | 0            | -100%         | 0%          | Isodur                          | 3              | 3               | 2              | 5%            |           |
| 22           | 11                | 9            | 109%          | 138%        | Ecocork                         | 139            | 87              | 78             | 60%           |           |
| 0            | 0                 | 1            | -98%          | -99%        | B-Repara                        | 3              | 2               | 2              | 87%           |           |
| 2            | 2                 | 3            | 5%            | -40%        | Hidrostop                       | 7              | 14              | 13             | -51%          | -4        |
| 0            | 0                 | 0            | -76%          | 0%          | Micro Art                       | 0              | 0               | 2              | 35%           | -8        |
| 0            | 0                 | 0            | -             | 0%          | Termoface                       | 0              | 0               | 0              | -             |           |
| 0<br>0       | 0                 | 0            | -100%         | 0%<br>0%    | Scala<br>Outros                 | 0<br>1         | 0<br>2          | 0<br>1         | -67%          | -9        |
| 0            | 0                 | 0            | -100%         | 0%          | Granel                          | 0              | 0               | 0              | -07/0         |           |
| 0            | 0                 | 0            |               | 0%          | Redur                           | 0              | 0               | 0              |               |           |
| 0            | 0                 | 0            |               | 0%          | Alvenaria                       | 0              | 0               | 0              |               |           |
| 0            | 0                 | 0            |               | 0%          | Plan                            | 0              | 0               | 0              | -             |           |
| 225,7        | 237,1             | 249,3        | -5%           | -9%         | PMV (Eur/ton)                   | 245,1          | 237,1           | 229,2          | 3%            |           |
| 253,0        | 214,2             | 227,6        | 18%           | 11%         | Cal                             | 232,4          | 214,2           | 197,1          | 8%            | :         |
| 107,1        | 136,6             | 116,4        | -22%          | -8%         | Cal Hidráulica (HL)             | 123,5          | 136,6           | 114,4          | -10%          |           |
| 268,7        | 228,3             | 231,9        | 18%           | 16%         | Cal Hidráulica Natural (NHL)    | 239,8          | 228,3           | 207,3          | 5%            |           |
| 214,7        | 249,8             | 272,9        | -14%          | -21%        | Argamassas                      | 252,1          | 249,8           | 250,3          | 1%            |           |
| 214,7        | 249,8             | 272,9        | -14%          | -21%        | Saco                            | 252,1          | 249,8           | 250,3          | 1%            |           |
| 68,2<br>63.7 | 72,6              | 65,9<br>60.1 | -6%<br>5%     | 3%<br>4%    | Redur                           | 65,6           | 72,6<br>50.5    | 68,9<br>59.6   | -10%<br>5%    |           |
| 62,7         | 59,5<br>570,4     | 60,1         | 5%            | 4%<br>0%    | Alvenaria<br>Plan               | 62,3<br>0,0    | 59,5<br>570,4   | 59,6<br>569,6  | 5%<br>-100%   | -1        |
| 243,5        | 177,3             | 212,5        | 37%           | 15%         | Adhere                          | 138,9          | 570,4<br>177,3  | 173,5          | -100%<br>-22% | -1        |
| 115,1        | 196,5             | 109,0        | -41%          | 6%          | Betão-S                         | 155,2          | 196,5           | 173,3          | -21%          |           |
| 676,5        | 899,7             | 687,8        | -25%          | -2%         | Isovit                          | 784,6          | 899,7           | 922,7          | -13%          | -         |
| 155,9        | 214,8             | 184,1        | -27%          | -15%        | Reabilita                       | 190,6          | 214,8           | 195,4          | -11%          |           |
|              | 1.126,3           |              | -             | 0%          | Isodur                          | 877,8          | 1.126,3         | 1.085,7        | -22%          | -         |
| 389,2        | 503,9             | 522,1        | -23%          | -25%        | Ecocork                         | 392,3          | 503,9           | 492,0          | -22%          | -         |
| 7.908,6      | 7.419,8           | 2.908,7      | 7%            | 172%        | B-Repara                        | 636,8          | 7.419,8         | 5.876,4        | -91%          | -         |
| 1.533,3      | 1.474,6           | 666,5        | 4%            | 130%        | Hidrostop                       | 1.288,1        | 1.474,6         | 1.268,7        | -13%          |           |
| 0,0          | 10.733,6          |              | -100%         | 0%          | Micro Art                       | 3.232,0        | 10.733,6        | 5.422,9        | -70%          | -         |
|              |                   |              | -             | 0%          | Termoface                       |                |                 |                | -             |           |
|              |                   |              | -             | 0%          | Scala                           |                |                 |                | -             |           |
|              | 2.806,5           |              | -             | 0%          | Outros                          | 2.740,4        | 2.806,5         | 2.740,4        | -2%           |           |
|              |                   |              | -             | 0%          | Granel                          |                |                 |                | -             |           |
|              |                   |              | -             | 0%          | Redur                           |                |                 |                | -             |           |
|              |                   |              |               | 0%          | Alvenaria                       |                |                 |                |               |           |

Secil - Portugal - Operational Performance - Terminal Group Madeira (YTD vs Budget vs LY)

| currency (100  | Month   |   | Var   |   |   |   | YTD   |  | Var.  |  |
|--|---|---|---|---|---|---|---|--|---|--|
| Aug-25   | B Aug-25  | Aug-24  | % B   | % LY  |   | Aug-25  | B Aug-25  | Aug-24   | vат.<br>% В   | % LY   |
|  |   |   |   |   | Cement<br>Sales   |   |   |  |   |  |
| 15   | 12  | 14  | 20%   | 7%  | Cement Market - kton  | 112   | 115   | 117  | -2%   | -4%  |
| 55%  | 55%   | 56%   | -1%   | -3%   | Market Share - %  | 56%   | 55%   | 58%  | 2%  | -3%  |
| 1.282  | 1.014   | 1.124   | 26%   | 14%   | Sales Cement  | 9.708   | 9.390   | 9.738  | 3%  | -0%  |
| 8,1  | 6,8   | 7,8   | 20%   | 4%  | Volume Cement - kton  | 63,0  | 63,2  | 68,0   | -0%   | -7%  |
| 157,3  | 148,7   | 143,6   | 5,8%  | 9,5%  | Price Cement - Eur/ton  | 154,1   | 148,7   | 143,1  | 3,7%  | 7,7%   |
| (15)   |   | (9)   |   | 62%   | Other Income  Net transport costs   | (58)  |   | (59)   |   | -1%  |
| 48   | 50  | 60  | -4%   | -20%  | Other operating income  | 432   | 398   | 434  | 9%  | -0%  |
|  |   |   | .,,_  |   | Operacional Costs   |   |   |  |   |  |
| (1.001)  | (818)   | (901)   | 22%   | 11%   | Variable Costs Cement   | (7.634)   | (7.580)   | (7.871)  | 1%  | -3%  |
| 122,9  | 120,0   | 115,1   | 2%  | 7%  | Variable Costs Cem - Eur/ton  | 121,2   | 120,0   | 115,7  | 1%  | 5%   |
| (968)  | (792)   | (872)   | 22%   | 11%   | Cement  | (7.373)   | (7.339)   | (7.624)  | 0%  | -3%  |
| 118,8  | 116,2   | 111,3   | 2%<br>28%   | 7%<br>15%   | Cement - Eur/ton Other Variable Costs   | 117,1   | 116,2   | 112,1  | 1%<br>8%  | 4%<br>5%   |
| (33)<br>4,1  | (26)<br>3,8   | (29)<br>3,7   | 28%<br>7%   | 10%   | Other Variable Costs Other Variable Costs - Eur/ton   | (261)<br>4,1  | (241)<br>3,8  | (248)<br>3,6   | 9%  | 14%  |
| (120)  | (139)   | (111)   | -14%  | 7%  | Fixed Costs   | (1.074)   | (1.136)   | (971)  | -5%   | 11%  |
| 14,7   | 20,3  | 14,2  | -28%  | 3%  | Fixed Costs - Eur/ton   | 17,1  | 18,0  | 14,3   | -5%   | 20%  |
| (63)   | (62)  | (53)  | 2%  | 19%   | Employees   | (525)   | (494)   | (460)  | 6%  | 14%  |
| 7,7  | 9,0   | 6,7   | -15%  | 14%   | Employees - Eur/ton   | 8,3   | 7,8   | 6,8  | 7%  | 23%  |
| 15   | 14  | 12  | 7%  | 15%   | #FTEs   | 15  | 14  | 13   | 7%  | 15%  |
| 4,2  | 4,4   | 4,4   | -5%   | -5%   | Average Cost - Eur/FTE  | 35,0  | 35,3  | 35,4   | -1%   | -1%  |
| 5%   | 6%  | 5%  | -1,1 pp   | 0,2 pp  | Employee Costs/ Turnover - %  | 5%  | 5%  | 5%   | 0,1 pp  | 0,7 pp   |
| (57)   | (77)  | (59)  | -26%  | -3%   | Other Costs   | (549)   | (642)   | (511)  | -14%  | 8%   |
| 7,0<br><b>194</b>  | 11,3<br><b>106</b>  | 7,5<br><b>163</b>   | -38%<br><b>82%</b>  | -7%<br><b>19%</b>   | Other Costs - Eur/ton  EBITDA IFRS - CEMENT   | 8,7<br><b>1.373</b>   | 10,2<br><b>1.072</b>  | 7,5<br><b>1.272</b>  | -14%<br><b>28%</b>  | 16%<br><b>8%</b>   |
| 23,8   | 15,6  | 20,8  | 52%   | 14%   | EBITDA IFRS - CEMENT - Eur/ton  | 21,8  | 17,0  | 18,7   | 28%   | 17%  |
| 15%  | 10%   | 14%   | 4,6 pp  | 0,8 pp  | EBITDA IFRS Margin - CEMENT   | 14%   | 11%   | 13%  | 2,6 pp  | 1,0 pp   |
| 32,6   | 28,7  | 27,4  | 14%   | 19%   | Unit variable margin - Eur /ton   | 32,0  | 28,7  | 26,6   | 12%   | 20%  |
| 194  | 106   | 163   | 82%   | 19%   | EBITDA IFRS - CEMENT  | 1.373   | 1.072   | 1.272  | 28%   | 8%   |
|  |   | 4.450   | 250/  |   | T OFMENT  |   |   | 40.007   | 40/   | 00/  |
| 1.315  | 1.047   | 1.169   | 26%   | 12%   | Turnover - CEMENT   | 10.026  | 9.660   | 10.037   | 4%  | -0%  |
| 1.315  | 1.047   | 1.169   | 26%   | 12%   |   | 10.026  | 9.660   | 10.037   | 4%  | -0%  |
| 1.315  | 1.047   | 1.169   | 26%   | 12%   | Building Materials Sales  | 10.026  | 9.660   | 10.037   | 4%  | -0%  |
| 439  | 331   | 345   | 0   | 0   | Building Materials  | 2.692   | 2.605   | 2.783  | 3%  |  |
|  |   |   |   |   | Building Materials<br>Sales   |   |   |  |   | -3%  |
| 439<br>4<br>109,9  | 331<br>3<br>105,2   | 345<br>3<br>104,4   | 0<br>27%<br>4%  | 0<br>21%<br>5%  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3  | 2.692<br>25<br>109,8  | 2.605<br>25<br>104,0  | 2.783<br>28<br>100,4   | 3%<br>-2%<br>6%   | -3%<br>-12%<br>9%  |
| 439<br>4<br>109,9<br>162   | 331<br>3<br>105,2<br>195  | 345<br>3<br>104,4<br>137  | 0<br>27%<br>4%<br>-17%  | 0<br>21%<br>5%<br>19%   | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates   | 2.692<br>25<br>109,8<br>1.128   | 2.605<br>25<br>104,0<br>1.267   | 2.783<br>28<br>100,4<br>1.016  | 3%<br>-2%<br>6%<br>-11%   | -3%<br>-12%<br>9%<br>11%   |
| 439<br>4<br>109,9<br>162<br>9  | 331<br>3<br>105,2<br>195<br>11  | 345<br>3<br>104,4<br>137<br>8   | 0<br>27%<br>4%<br>-17%<br>-14%  | 0<br>21%<br>5%<br>19%<br>18%  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton  | 2.692<br>25<br>109,8<br>1.128<br>61   | 2.605<br>25<br>104,0<br>1.267<br>69   | 2.783<br>28<br>100,4<br>1.016<br>61  | 3%<br>-2%<br>6%<br>-11%<br>-12%   | -3%<br>-12%<br>9%<br>11%<br>0%   |
| 439<br>4<br>109,9<br>162   | 331<br>3<br>105,2<br>195  | 345<br>3<br>104,4<br>137  | 0<br>27%<br>4%<br>-17%  | 0<br>21%<br>5%<br>19%   | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton   | 2.692<br>25<br>109,8<br>1.128   | 2.605<br>25<br>104,0<br>1.267   | 2.783<br>28<br>100,4<br>1.016  | 3%<br>-2%<br>6%<br>-11%   | -3%<br>-12%<br>9%<br>11%<br>0%   |
| 439<br>4<br>109,9<br>162<br>9  | 331<br>3<br>105,2<br>195<br>11  | 345<br>3<br>104,4<br>137<br>8   | 0<br>27%<br>4%<br>-17%<br>-14%  | 0<br>21%<br>5%<br>19%<br>18%  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton  | 2.692<br>25<br>109,8<br>1.128<br>61<br>18,5   | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2   | 2.783<br>28<br>100,4<br>1.016<br>61  | 3%<br>-2%<br>6%<br>-11%<br>-12%   | -3%<br>-12%<br>9%<br>11%<br>0%<br>11%  |
| 439<br>4<br>109,9<br>162<br>9<br>18,0  | 331<br>3<br>105,2<br>195<br>11<br>18,6  | 345<br>3<br>104,4<br>137<br>8<br>17,8   | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%   | 0<br>21%<br>5%<br>19%<br>18%<br>1%  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income  | 2.692<br>25<br>109,8<br>1.128<br>61   | 2.605<br>25<br>104,0<br>1.267<br>69   | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7  | 3%<br>-2%<br>6%<br>-11%<br>-12%<br>2%   | -3%<br>-12%<br>9%<br>11%<br>0%<br>11%  |
| 439<br>4<br>109,9<br>162<br>9<br>18,0  | 331<br>3<br>105,2<br>195<br>11<br>18,6  | 345<br>3<br>104,4<br>137<br>8<br>17,8   | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%   | 0<br>21%<br>5%<br>19%<br>18%<br>1%  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Other Sales (finished products)  | 2.692<br>25<br>109,8<br>1.128<br>61<br>18,5   | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2   | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7  | 3%<br>-2%<br>6%<br>-11%<br>-12%<br>2%   | -3%<br>-12%<br>9%<br>11%<br>0%<br>11%  |
| 439<br>4<br>109,9<br>162<br>9<br>18,0  | 331<br>3<br>105,2<br>195<br>11<br>18,6  | 345<br>3<br>104,4<br>137<br>8<br>17,8   | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%   | 0<br>21%<br>5%<br>19%<br>18%<br>1%  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost   | 2.692<br>25<br>109,8<br>1.128<br>61<br>18,5   | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2   | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7  | 3%<br>-2%<br>6%<br>-11%<br>-12%<br>2%   | -3%<br>-12%<br>9%<br>11%<br>0%<br>11%  |
| 439<br>4<br>109,9<br>162<br>9<br>18,0  | 331<br>3<br>105,2<br>195<br>11<br>18,6  | 345<br>3<br>104,4<br>137<br>8<br>17,8   | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%   | 0<br>21%<br>5%<br>19%<br>18%<br>1%  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income  | 2.692<br>25<br>109,8<br>1.128<br>61<br>18,5   | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2<br>49   | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43  | 3% -2% 6% -11% -12% 2% -19% -3%   | -3%<br>-12%<br>9%<br>11%<br>0%<br>11%  |
| 439<br>4<br>109,9<br>162<br>9<br>18,0<br>4<br>-<br>20<br>18  | 331<br>3<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>13<br>(11)<br>23  | 345<br>3<br>104,4<br>137<br>8<br>17,8<br>3<br>-<br>9<br>(2)<br>21   | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%<br>-264%<br>-72%  | 0<br>21%<br>5%<br>19%<br>18%<br>1%<br>17%<br>-1233%<br>-69%   | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operacional Costs  | 2.692<br>25<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>107<br>90   | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2<br>49<br>-<br>104<br>(86)<br>186  | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79  | 3% -2% -6% -11% -12% -2% -19% -3% -225% -51%  | -3% -12% 9% 11% 0% 11% -9% 206% 14%  |
| 439<br>4<br>109,9<br>162<br>9<br>18,0<br>4<br>-<br>20<br>18<br>7   | 331<br>3<br>105,2<br>195<br>11<br>18,6  | 345<br>3<br>104,4<br>137<br>8<br>17,8<br>3<br>-<br>9  | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%<br>-49%<br>-264%  | 0<br>21%<br>5%<br>19%<br>18%<br>1%<br>17%<br>   | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income  | 2.692<br>25<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>107   | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2<br>49<br>-<br>104<br>(86)   | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35  | 3% -2% 6% -11% -12% 2% -19% -3% -225%   | -3%<br>-12%<br>9%<br>11%<br>0%<br>11%<br>-9%<br>-<br>7%<br>206%  |
| 439<br>4<br>109,9<br>162<br>9<br>18,0<br>4<br>-<br>20<br>18  | 331<br>3<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>13<br>(11)<br>23  | 345<br>3<br>104,4<br>137<br>8<br>17,8<br>3<br>-<br>9<br>(2)<br>21   | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%<br>-38%<br>-264%<br>-72%<br>26%   | 0<br>21%<br>5%<br>19%<br>18%<br>1%<br>  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operacional Costs Variable Costs   | 2.692<br>25<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>107<br>90   | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2<br>49<br>-<br>104<br>(86)<br>186  | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79  | 3% -2% -6% -11% -12% -2% -19%3% -225% -51%  | -3% -12% 9% 11% 0% 11% -9% -7% 206% 14% -10%   |
| 439<br>44<br>109,9<br>162<br>9<br>18,0<br>4<br>-<br>-<br>20<br>18<br>7<br>(407)  | 331<br>3<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>13<br>(11)<br>23  | 345<br>3 104,4<br>137<br>8 17,8<br>3 -<br>9 (2)<br>21<br>(323)<br>(175)   | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%<br>38%<br>264%<br>-72%<br>26%<br>-17%   | 0<br>21%<br>5%<br>19%<br>18%<br>1%<br>  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs   | 2.692<br>25<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>107<br>90<br>(2.412)  | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2<br>49<br>-<br>104<br>(86)<br>186<br>(2.527)<br>(1.282)  | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)  | 3% -2% -6% -11% -12% -2% -19% -55% -51%   | -3% -12% 9% 11% 0% 11% -9% -7% 206% 14% -10%   |
| 439<br>4<br>109,9<br>162<br>9<br>18,0<br>4<br>-<br>20<br>18<br>7<br>(407)<br>(141)   | 331<br>3<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>13<br>(11)<br>23<br>(324)<br>(169)  | 345<br>3 104,4<br>137<br>8 17,8<br>3 -<br>9 (2)<br>21<br>(323)<br>(175)   | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%<br>38%<br>264%<br>-72%<br>26%<br>-17%   | 0<br>21%<br>5%<br>19%<br>18%<br>1%<br>  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees   | 2.692<br>2.5<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>107<br>90<br>(2.412)<br>(1.141)  | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2<br>49<br>-<br>104<br>(86)<br>186<br>(2.527)<br>(1.282)  | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)  | 3% -2% -6% -11% -12% -2% -19% -55% -51%   | -3% -12% 9% 11% 0% 11% -9% - 7% 206% 14% -10% 0%   |
| 439<br>4<br>109,9<br>162<br>9<br>18,0<br>4<br>-<br>20<br>18<br>7<br>(407)<br>(141)<br>(55)   | 331<br>3<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>13<br>(11)<br>23<br>(324)<br>(169)<br>(63)<br>20  | 345<br>3 104,4<br>137<br>8 17,8<br>3 -<br>9 (2)<br>21<br>(323)<br>(175)<br>(51) -<br>#DIV/O!<br>10%                             | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%<br><br>49%<br>-264%<br>-72%<br>-17%<br>-12%   | 0<br>21%<br>5%<br>19%<br>18%<br>1%<br>  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - %   | 2.692<br>25<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>107<br>90<br>(2.412)<br>(1.141)<br>(490)  | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2<br>49<br>-<br>104<br>(86)<br>186<br>(2.527)<br>(1.282)<br>(501)                                       | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)<br>(470)   | 3% -2% -6% -11% -12% -2% -19% -25% -51% -11% -2% -2% -0,2 pp  | -3% -12% 9% 11% 0% 11% -9% - 7% 206% 14% -10% 0%   |
| 439<br>4 109,9<br>162<br>9 18,0<br>4<br>-<br>20<br>18<br>7<br>(407)<br>(141)<br>(55)<br>20<br>2,8<br>8%  | 331<br>3<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>13<br>(11)<br>23<br>(324)<br>(169)<br>(63)<br>(20<br>3,1<br>11%<br>96%                                    | 345<br>3 104,4<br>137<br>8 17,8<br>17,8<br>3 -<br>9 (2)<br>21<br>(323)<br>(175)<br>(51)<br>-<br>#DIV/O!<br>10%<br>320%          | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%<br>-38%<br>-264%<br>-72%<br>-264%<br>-17%<br>-12%<br>-2,6 pp<br>-39,3 pp                            | 0 21% 5% 19% 18% 1% 17% - 108% -1233% -69% 26% 5% #DIV/O! -1,4 pp -263,8 pp   | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - %  | 2.692<br>2.5<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>107<br>90<br>(2.412)<br>(1.141)<br>(490)<br>20<br>24,5<br>12%<br>86%                           | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2<br>49<br>-<br>104<br>(86)<br>186<br>(2.527)<br>(1.282)<br>(501)<br>20<br>25,0<br>12%<br>158%          | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)<br>(470)<br>19<br>24,7<br>11%<br>153%  | 3% -2% -6% -11% -12% -2% -19% -25% -51% -5% -11% -2% -2% -0,2 pp -72,5 pp                                 | -3% -12% -9% -11% -9% -11% -9% -7% -206% -14% -10% -10% -10% -1% -1% -1% -1% -1% -1% -1% -1% -1% -1  |
| 439<br>44<br>109,9<br>162<br>9<br>18,0<br>4<br>-<br>20<br>18<br>7<br>(407)<br>(141)<br>(55)<br>20<br>2,8<br>8%<br>56%<br>(85)                        | 331<br>3<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>13<br>(11)<br>23<br>(324)<br>(169)<br>(63)<br>(20<br>3,1<br>11%<br>96%<br>(106)                           | 345<br>3 104,4<br>137<br>8 17,8<br>17,8<br>3 -<br>9 (2)<br>21<br>(323)<br>(175)<br>(51)<br>-<br>#DIV/O!<br>10%<br>320%<br>(124) | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%<br>-<br>49%<br>-264%<br>-72%<br>-<br>26%<br>-17%<br>-12%<br>-2,6 pp                                 | 0 21% 5% 19% 18% 1% 17% - 108% -1233% -69% 26% -19% 5% #DIV/O! -1,4 pp -263,8 pp -31%   | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs  | 2.692<br>2.592<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>107<br>90<br>(2.412)<br>(1.141)<br>(490)<br>20,24,5<br>12%<br>86%<br>(651)                   | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2<br>49<br>-<br>104<br>(86)<br>186<br>(2.527)<br>(1.282)<br>(501)<br>20<br>25,0                         | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)<br>(470)<br>470,<br>11%<br>153%<br>(669)   | 3% -2% -6% -11% -12% -2% -19% -25% -51% -11% -2% -2% -0,2 pp  | -3% -12% -9% -11% -9% -11% -9% -7% -206% -14% -10% -10% -10% -10% -10% -10% -10% -10   |
| 439<br>44<br>109,9<br>162<br>9<br>18,0<br>4<br>-<br>20<br>18<br>7<br>(407)<br>(141)<br>(55)<br>20<br>2,8<br>8%<br>56%<br>(85)                        | 331<br>3 105,2<br>195<br>11<br>18,6<br>6<br>-<br>13<br>(11)<br>23<br>(324)<br>(169)<br>(63)<br>20<br>3,1<br>11%<br>96%<br>(106)                               | 345<br>3 104,4<br>137<br>8 17,8<br>3 -<br>9 (2)<br>21<br>(323) (175)<br>(51) -<br>#DIV/O!<br>10%<br>320%<br>(124)               | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%<br>-264%<br>-72%<br>-264%<br>-12%<br>-12%<br>-2,6 pp<br>-39,3 pp<br>-20%                            | 0<br>21%<br>5%<br>19%<br>18%<br>1%<br>17%<br>-1233%<br>-69%<br>26%<br>-19%<br>9%<br>\$5%<br>#DIV/0!<br>-1,4 pp<br>-263,8 pp<br>-31%<br>-1704%                 | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operating income Operating income Tyriable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs Production Variance  | 2.692<br>2.55<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>107<br>90<br>(2.412)<br>(1.141)<br>(490)<br>20<br>24,5<br>12%<br>86%<br>(651)                 | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2<br>49<br>-<br>104<br>(86)<br>186<br>(2.527)<br>(1.282)<br>(501)<br>20<br>25,0<br>12%<br>158%<br>(781) | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)<br>(470)<br>19<br>24,7<br>11%<br>153%<br>(669)<br>58                             | 3% -2% -6% -11% -12% -2% -19% -25% -51% -5% -11% -2% -0,2 pp -72,5 pp -17%                                | -3% -12% -9% -11% -9% -11% -9% -206% -14% -10% -5% -19% -67,6 pp -3% -119%   |
| 439<br>44<br>109,9<br>162<br>9<br>18,0<br>4<br>-<br>20<br>18<br>7<br>(407)<br>(141)<br>(55)<br>20<br>2,8<br>8%<br>(85)<br>(85)                       | 331<br>331<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | 345<br>3 104,4<br>137<br>8 17,8<br>3 -<br>9 (2)<br>21<br>(323) (175)<br>(51) -<br>#DIV/0!<br>10%<br>320%<br>(124)<br>0 8        | 0<br>27%<br>4%<br>-17%<br>-14%<br>-38%<br>-38%<br>-264%<br>-72%<br>-264%<br>-17%<br>-12%<br>-2,6 pp<br>-39,3 pp<br>-20%<br>-16%                   | 0<br>21%<br>5%<br>19%<br>18%<br>1%<br>17%<br>-1233%<br>-69%<br>26%<br>-19%<br>9%<br>#DIV/0!<br>-1,4 pp<br>-263,8 pp<br>-31%<br>-1704%                         | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operational Costs Variable Costs Fixed Costs Employees #FTEs Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs Production Variance Production - Aggregates - kton   | 2.692<br>2.55<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>107<br>90<br>(2.412)<br>(1.141)<br>(490)<br>20<br>24,5<br>12%<br>(651)<br>(11)                | 2.605<br>25<br>104,0<br>1.267<br>69<br>18,2<br>49<br>   | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)<br>(470)<br>19<br>24,7<br>115%<br>(669)<br>58                                    | 3% -2% -6% -11% -12% 2% -19% -3% -225% -55% -11% -2% -0,2 pp -72,5 pp -17% -12%                           | -3% -38% -9% -11% -9% -1% -206% -14% -10% -5% -17% -17% -17% -17% -17% -17% -17% -17   |
| 439<br>44<br>109,9<br>162<br>9<br>18,0<br>4<br>-<br>-<br>20<br>18<br>7<br>(407)<br>(141)<br>(55)<br>20<br>2,8<br>8%<br>(85)<br>(3)<br>9              | 331<br>331<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>-<br>-<br>3<br>(11)<br>23<br>(324)<br>(169)<br>(63)<br>20<br>3,1<br>11%<br>(106)<br>0<br>11<br>66       | 345<br>3 104,4<br>137<br>8 17,8<br>3 -<br>9 (2)<br>21<br>(323)<br>(175)<br>(51) -<br>#DIV/0!<br>10%<br>(124)<br>0 8<br>16       | 0<br>27%<br>4%<br>-17%<br>-14%<br>-38<br>-38%<br>-264%<br>-72%<br>-12%<br>-12%<br>-2,6 pp<br>-39,3 pp<br>-20,5 pp<br>-20,5 pp<br>-16%<br>-50%     | 0<br>21%<br>5%<br>19%<br>18%<br>1%<br>17%<br>-108%<br>-1233%<br>-69%<br>26%<br>-19%<br>9%<br>#DIV/0!<br>-1,4 pp<br>-263,8 pp<br>-31%<br>-1704%<br>15%<br>522% | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operational Costs Variable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ Firnover - % Employee Costs/ Firnover - % Other Costs Production Variance Production - Aggregates - kton EBITDA IFRS - BUILDING MATERIALS   | 2.692<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>90<br>(2.412)<br>(1.141)<br>(490)<br>20<br>24,5<br>12%<br>(651)<br>(11)<br>61                         | 2.605 25 104,0 1.267 69 18,2 49 104 (86) 186 (2.527) (1.282) (501) 20 25,0 12% (781) 69 316   | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)<br>(470)<br>19<br>24,7<br>115%<br>(669)<br>58<br>65                              | 3% -2% -6% -11% -12% -2% -19%3% -225% -51% -5% -11% -2% -0,2 pp -72,5 pp -17% -12% -80%                   | -3% 9% 911% 0% 11% -9% -9% 206% 14% -10% -5% -17% -17% -17% -17% -17% -17% -17% -17  |
| 439 44 109,9 162 9 18,0 4 - 20 18 7 (407) (141) (55) 20 2,8 8% 56% (85) (3) 9 99   | 331<br>331<br>105,2<br>195<br>111<br>18,6<br>6<br>-<br>13<br>(11)<br>23<br>(324)<br>(169)<br>(63)<br>20<br>3,1<br>11%<br>96%<br>(106)<br>0<br>11<br>66<br>11% | 345 3 104,4 137 8 17,8 17,8 3 - 9 (2) 21 (323) (175) (51) - #DIV/O! 10% 320% (124) 0 8 16 3%                                    | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%<br>-264%<br>-72%<br>-264%<br>-72%<br>-12%<br>-12%<br>-2,6 pp<br>-39,3 pp<br>-20%<br>-50%<br>-3,3 pp | 0<br>21%<br>5%<br>19%<br>18%<br>1%<br>17%<br>-1233%<br>-69%<br>26%<br>-19%<br>9%<br>#DIV/0!<br>-1,4 pp<br>-263,8 pp<br>-31%<br>-1704%<br>15%<br>522%          | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs Production Variance Production - Aggregates - kton EBITDA IFRS - BUILDING MATERIALS EBITDA IFRS Margin - Building Materials  | 2.692<br>2.95<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>(107<br>90<br>(2.412)<br>(1.141)<br>(490)<br>24,5<br>12%<br>86%<br>(651)<br>(11)<br>61<br>570<br>13% | 2.605 2.605 104,0 1.267 69 18,2 49 - 104 (86) 186 (2.527) (1.282) (501) 20 25,0 12% 158% (781) - 69 316 7%  | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)<br>(470)<br>24,7<br>11%<br>153%<br>(669)<br>58<br>65<br>306<br>7%                | 3% -2% -6% -11% -12% -2% -19% -55% -51% -5% -11% -2% -0,2 pp -72,5 pp -17% -12% -28% -30% -6,0 pp         | -3% -12% -9% -11% -9% -11% -9% -7% -206% -14% -10% -5% -17% -67,6 pp -37% -119% -5% -5% -5% -5% -5% -5% -5% -5% -6,2 pp  |
| 439<br>4 109,9<br>162<br>9<br>18,0<br>4<br>-<br>20<br>18<br>7<br>(407)<br>(141)<br>(55)<br>(20,8<br>8%<br>56%<br>(85)<br>(3)<br>9<br>99<br>15%       | 331<br>3105,2<br>195<br>11<br>18,6<br>6<br>-<br>13<br>(11)<br>23<br>(324)<br>(169)<br>(63)<br>20<br>3,1<br>11%<br>96%<br>(106)<br>0<br>11<br>66<br>11%        | 345 3 104,4 137 8 17,8 3 - 9 (2) 21 (323) (175) (51) - #DIV/0! 10% 320% (124) 0 8 16 3%   | 0 27% 4% -17% -14% -3% -38% -264% -72% -12% -2,6 pp -39,3 pp -20% -16% 3,3 pp 50%   | 0 21% 5% 19% 18% 1% 17% - 108% -1233% -69% 9% 5% #DIV/O! -1,4 pp -263,8 pp -31% 15% 522% 11,7 pp 522%   | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net Sales of goods Other services Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs Production Variance Production - Aggregates - kton EBITDA IFRS - BUILDING MATERIALS EBITDA IFRS - BUILDING MATERIALS   | 2.692<br>2.95<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>107<br>90<br>(2.412)<br>(1.141)<br>(490)<br>24,5<br>12%<br>(651)<br>(11)<br>61<br>657<br>13%  | 2.605 25 104,0 1.267 69 18,2 49 - 104 (86) 186 (2.527) (1.282) (501) 20 25,0 12% 158% (781) - 69 316  | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)<br>(470)<br>24,7<br>11%<br>153%<br>(669)<br>58<br>65<br>306                      | 3% -2% -6% -11% -12% -2% -19%3% -225% -51% -11% -2% -2,5 pp -72,5 pp -17%12% -80% -6,0 pp -80%            | -3% -12% -9% -11% -9% -11% -9% -206% -14% -10% -5% -1% -1,4 pp -67,6 pp -3% -119% -58% -58% -58% -58% -58% -58% -58% -58   |
| 439 44 109,9 162 9 18,0 4 - 20 18 7 (407) (141) (55) 20 2,8 8% 56% (85) (3) 9 99   | 331<br>331<br>105,2<br>195<br>111<br>18,6<br>6<br>-<br>13<br>(11)<br>23<br>(324)<br>(169)<br>(63)<br>20<br>3,1<br>11%<br>96%<br>(106)<br>0<br>11<br>66<br>11% | 345 3 104,4 137 8 17,8 17,8 3 - 9 (2) 21 (323) (175) (51) - #DIV/O! 10% 320% (124) 0 8 16 3%                                    | 0<br>27%<br>4%<br>-17%<br>-14%<br>-3%<br>-38%<br>-264%<br>-72%<br>-264%<br>-72%<br>-12%<br>-12%<br>-2,6 pp<br>-39,3 pp<br>-20%<br>-50%<br>-3,3 pp | 0<br>21%<br>5%<br>19%<br>18%<br>1%<br>17%<br>-1233%<br>-69%<br>26%<br>-19%<br>9%<br>#DIV/0!<br>-1,4 pp<br>-263,8 pp<br>-31%<br>-1704%<br>15%<br>522%          | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operating income Operating income Operating income Fixed Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs Production Variance Production - Aggregates - kton EBITDA IFRS - BUILDING MATERIALS EBITDA IFRS - BUILDING MATERIALS  Turnover - BUILDING MATERIALS  | 2.692<br>2.95<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>(107<br>90<br>(2.412)<br>(1.141)<br>(490)<br>24,5<br>12%<br>86%<br>(651)<br>(11)<br>61<br>570<br>13% | 2.605 2.605 104,0 1.267 69 18,2 49 - 104 (86) 186 (2.527) (1.282) (501) 20 25,0 12% 158% (781) - 69 316 7%  | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)<br>(470)<br>24,7<br>11%<br>153%<br>(669)<br>58<br>65<br>306<br>7%                | 3% -2% -6% -11% -12% -2% -19% -55% -51% -5% -11% -2% -0,2 pp -72,5 pp -17% -12% -28% -30% -6,0 pp         | -3% -12% -9% -11% -9% -11% -9% -7% -206% -14% -10% -5% -1% -17% -67,6 pp -3% -119% -58% -58% -58% -58% -58% -58% -58% -58  |
| 439 44 109,9 162 9 18,0 4 - 20 18 7 (407) (141) (55) 20 2,8 8% 56% (85) (3) 9 99 15%   | 331<br>331<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | 345 3 104,4 137 8 17,8 3 - 9 (2) 21 (323) (175) (51) - #DIV/0! 320% (124) 0 8 16 3%   | 0 27% 44% -17% -14% -38% -264% -72% -12% -2,6 pp -39,3 pp -20% -16% 50% 3,3 pp 50% 16%  | 0 21% 5% 19% 18% 1% 17% 108% -1233% -69% 9% 5% #DIV/0! -1,4 pp -263,8 pp -31% -1704% 15% 522% 11,7 pp 522% 28%  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operational Costs Variable Costs Fixed Costs Employees #FTEs Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs Production Variance Production - Aggregates - kton EBITDA IFRS - BUILDING MATERIALS EBITDA IFRS - BUILDING MATERIALS Turnover - BUILDING MATERIALS   | 2.692<br>2.95<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>90<br>(2.412)<br>(1.141)<br>(490)<br>20,24,5<br>12%<br>(651)<br>(11)<br>61<br>570<br>13%      | 2.605 2.5 104,0 1.267 69 18,2 49 104 (86) 186 (2.527) (1.282) (501) 20 25,0 12% (781) 69 316 7% 316   | 2.783 28 100,4 1.016 61 16,7 43 100 35 79 (2.670) (1.139) (470) 19 24,7 1153% (669) 58 65 306 7% 306   | 3% -2% -6% -11% -12% 2% -19% -3% -225% -55% -54 -12% -2,5 pp -72,5 pp -17% -12% 80% -6,0 pp 80% -0%       | -3% -3% 9% 11% 0% 11% -9% -1% 206% 14% -10% -10% -5% -1% -5% -3% -119% -5% -119% -5% -119% |
| 439<br>44<br>109,9<br>162<br>9<br>18,0<br>4<br>-<br>-<br>20<br>18<br>7<br>(407)<br>(141)<br>(55)<br>20<br>2,8<br>8%<br>(85)<br>(3)<br>9<br>99<br>15% | 331<br>331<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | 345<br>347<br>3104,4<br>137<br>8 17,8<br>3 - 9<br>(2)<br>21<br>(323)<br>(175)<br>(51)   | 0 27% 4% -17% -14% -3% -38% -264% -72% -12% -2,6 pp -39, pp -20% -16% -50% -16% -50% -16% -70%  | 0 0 21% 5% 19% 18% 1% 17% 17% 108% -1233% -69% 9% #DIV/0! -1,4 pp -31% -1704% 15% 522% 11,7 pp 522% 28%   | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operational Costs Variable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ Firnover - % Employee Costs/ Firnover - % Employee Tosts/ Firnover - % Employee Costs/ Firnover - | 2.692<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>90<br>(2.412)<br>(1.141)<br>(490)<br>20<br>24,5<br>12%<br>(651)<br>(11)<br>61<br>570<br>13%           | 2.605 2.5 104,0 1.267 69 18,2 49 104 (86) 186 (2.527) (1.282) (501) 20 25,0 12% (781) 69 316 7% 316 4.247   | 2.783<br>28<br>100,4<br>1.016<br>61<br>16,7<br>43<br>-<br>100<br>35<br>79<br>(2.670)<br>(1.139)<br>(470)<br>19<br>24,7<br>115%<br>(669)<br>58<br>65<br>306<br>7%<br>306<br>4.185 | 3% -2% -6% -11% -12% -2% -19% -3 -255% -51% -5% -11% -2% -0,2 pp -72,5 pp -17% -12% -80% -6,0 pp -80% -0% | -3% -12% -9% -11% -9% -1% -9% -206% -14% -10% -9% -19% -5% -149 -5% -5% -19% -19% -119% -5% -119% -5% -119% -119% -5% -119% -1 |
| 439 44 109,9 162 9 18,0 4 - 20 18 7 (407) (141) (55) 20 2,8 8% 56% (85) (3) 9 99 15%   | 331<br>331<br>105,2<br>195<br>11<br>18,6<br>6<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-<br>-  | 345 3 104,4 137 8 17,8 3 - 9 (2) 21 (323) (175) (51) - #DIV/0! 320% (124) 0 8 16 3%   | 0 27% 44% -17% -14% -38% -264% -72% -12% -2,6 pp -39,3 pp -20% -16% 50% 3,3 pp 50% 16%  | 0 21% 5% 19% 18% 1% 17% 108% -1233% -69% 9% 5% #DIV/0! -1,4 pp -263,8 pp -31% -1704% 15% 522% 11,7 pp 522% 28%  | Building Materials Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other Income Other Sales (finished products) Net sales of goods Other services Net transport costs - Cost Other operating income Operational Costs Variable Costs Fixed Costs Employees #FTEs Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs Production Variance Production - Aggregates - kton EBITDA IFRS - BUILDING MATERIALS EBITDA IFRS - BUILDING MATERIALS Turnover - BUILDING MATERIALS   | 2.692<br>2.95<br>109,8<br>1.128<br>61<br>18,5<br>39<br>(28)<br>107<br>90<br>(2.412)<br>(1.141)<br>(490)<br>20,24,5<br>12%<br>(651)<br>(11)<br>61<br>570<br>13%      | 2.605 2.5 104,0 1.267 69 18,2 49 104 (86) 186 (2.527) (1.282) (501) 20 25,0 12% (781) 69 316 7% 316   | 2.783 28 100,4 1.016 61 16,7 43 100 35 79 (2.670) (1.139) (470) 19 24,7 1153% (669) 58 65 306 7% 306   | 3% -2% -6% -11% -12% 2% -19% -3% -225% -55% -54 -12% -2,5 pp -72,5 pp -17% -12% 80% -6,0 pp 80% -0%       | -3% -9% -11% -9% -11% -9% -206% -14% -10% -5% -3% -3,4 pp -3,4 pp -3,5 6,4 pp -3,6 pp -3,6 pp -3,7 6,7 pp -3,8 6,6 8,6 8,6 8,6 8,6 pp  |

Secil - Portugal - Operational Performance - Terminal Cape Verde (YTD vs Budget vs LY)

|  | rrency (1000 | Month |        | Var.   |          |  |         | YTD     |         | Var     |         |
|--|--------------|-------|--------|--------|----------|--|---------|---------|---------|---------|---------|
| 10   12   14   22%   31%   Cement Market-Mon   288   58   110   10%   -20%   -20%   29%   29%   18   72%   -20%   -20%   18   -22%      | Aug-25       |       | Aug-24 |        |          |  | Aug-25  |         | Aug-24  |         |         |
| 10   |              |       |        |        |          |  |         |         |         |         |         |
| 488   R53   S75   -27K   -20K   Sales Cement   100   2.9   8.6   8.49   4.49   4.29K   -20K   195,6   172,0   199,1   -7.28K   5.69K   Price Cement - 160   2.8   2.8   2.8   2.8   2.9   2.9   195,6   172,0   199,1   -7.28K   5.69K   Price Cement - 160   173,0   173,0   166,4   -11,9 K   -10,0    | 10           | 12    | 14     | -22%   | -31%     | 2.5                                      | 88      | 98      | 110     | -10%    | -20%    |
| 2,5 3,6 3,4 -21W - 24W - |              |       |        |        |          |  |         |         |         |         | 23%     |
| 199, 6   |              |       |        |        |          |  |         |         |         |         |         |
| According   Column    |              |       |        |        |          |  |         |         |         |         |         |
| Q1   |              |       |        |        | -3,0%    | •  |         |         |         |         | -10,076 |
| 187.      |              |       | -      |        |          |  |         |         |         |         |         |
| 88   -       22   -   21694   Net Sales of Goods   (27)   -   (5)   -   5076   |              |       | 0,0    |        | -        | Price Mortars - Eur/ton                  |         |         | 0,0     |         |         |
| O  |              |       |        |        |          |  |         |         |         |         |         |
| 1992   1969   1479   -24%   -18%   Variable Costs Genet   13.469   (4.463)   (3.752)   -14%   -8%   139.7   156.8   140.8   -13%   -3%   Variable Costs Genet   134.3   156.8   142.4   -14%   -6%   136.5   141.3   140.7   -3%   -3%   -26%   -14%   -6%   -12%   -14%   -6%   -12%   -14%   -12%   -12%   -14%   -12%   -12%   -14%   -12%      |              | -     |        | -      |          |  |         |         |         |         |         |
| 3382   1569   4479   -248   -1384      | 0            | -     | 155    | -      | -100%    | Other operating income Operacional Costs | 394     | 3/1     | 469     | 6%      | -16%    |
| 3392   (5.13)   (478)   -24%   -18%   Cement   (3.460)   (4.022)   (17.48)   -14%   -5%   -14%   -3%   -3%   Cement   Euri/ron   -142   -141,   -142,   -243,   -14%   -5%   -5%   -6%   -6%   -100%   -   | (392)        | (569) | (479)  | -24%   | -18%     | · · · · · · · · · · · · · · · · · · ·    | (3.469) | (4.463) | (3.752) | -14%    | -8%     |
| 136.6   141.3   140.7   -3%   -3%   -3%   -3%   -5   -6   -100%   -1   | 136,7        | 156,8 | 140,8  | -13%   | -3%      | Variable Costs Cem - Eur/ton             | 134,3   | 156,8   | 142,4   | -14%    | -6%     |
| Color  |              |       |        |        |          |  |         |         | , ,     |         | -8%     |
| O    O    O    O    O    O    O    S3%   Other Variable Costs   C    C    C    C    C    C    C  |              | -     |        |        | -3%      | · · · · · · · · · · · · · · · · · · ·    | 134,2   |         | •       |         | -6%     |
| O.   |              |       |        |        | 920/     |  | - (2)   |         |         |         | 170/    |
| [24] [24] [30] 15% -20% Fixed Costs [255] [189] [193] 55% 32% 32% 8.3 6,5 8,7 28% 55% Fixed Costs -Eur/fon 9,9 6,6 7,3 49% 32% 83% [9] (10) [9] -6% 1% Employees (82) (83) (73) 10% 49% 32% 60,0 10 10 10 10 - " #FTES 10 10 10 10 10 " #FTES 10 10 10 10 10 " #FTES 110 10 10 10 10 " #FTES 110 10 10 10 10 " #FTES 110 10 10 10 " #FTES 110 10 10 10 10 " #FTES 113% 13% 0.5 pp 0.4 pp Employee Costs/Turnover % 22% 2% 2% 0.4 pp 0.4 pp Employee Costs/EUR/FTE 8,2 8,2 8,3 7,8 2% 49% 20% 13% 0.5 pp 7.8 pp Employee Costs/EUR/FTE 8,2 8,2 8,3 7,8 2% 49% 20% 0.5 pp 7.8 pp Employee Costs/EUR/FTE 8,2 8,2 8,3 7,8 2% 49% 20% 13% 0.5 pp 7.8 pp Employee Costs/EUR/FTE 8,2 8,2 8,3 7,8 2% 49% 20% 0.5 pp 7.8 pp Employee Costs/EUR/FTE 8,2 8,2 8,3 7,8 2% 49% 49% 15% 13% 13% 15% 0.5 pp 7.8 pp Employee Costs/EUR/FTE 8,2 8,2 8,3 7,8 2% 0.4 pp 0.3 pp (15) (13) (21) 34% 28% Other Costs 1173) (106) (115) 92% 51% 15% 13% 15% 4.5 % EBITOA HRS -EMMENT 885 1.144 1.282 2.23% 3.13% 126 4.5 % 4.5 % EBITOA HRS -EMMENT 885 1.144 1.282 2.23% 3.13% 15% 4.5 % EBITOA HRS -EMMENT 885 1.144 1.282 2.23% 3.13% 15% 4.5 % EBITOA HRS -EMMENT 885 1.144 1.282 2.23% 3.13% 15% 15% 15% 13% 15% 15% 15% 15% 15% 15% 15% 15% 15% 15   |              |       |        |        |          |  |         |         |         |         |         |
| 8.3  |              |       |        |        |          |  |         |         |         |         |         |
| 3.0   2.9   2.5   6%   20%   Employees - Eur/foro   3.2   2.9   3.0   8%   6%  |              |       |        |        |          |  |         |         |         |         | 35%     |
| 10   | (9)          | (10)  | (9)    | -6%    | 1%       | Employees                                | (82)    | (83)    | (78)    | 10%     | 4%      |
| 1,0  | 3,0          |       | 2,5    | 6%     | 20%      |  | 3,2     | 2,9     | 3,0     | 8%      | 6%      |
| 2%   2%   1%   0.3 pp  |              |       |        | -      | -        |  |         |         |         | -       | -       |
| 11%   13%   3%   0.5 pp   7.8 pp   Employee Costs/ EBITDA - %   9%   7%   6%   1.9 pp   3.1 pp   1.5 pc   1.5   |              |       |        |        |          | · · · · · · · · · · · · · · · · · · ·    |         |         |         |         |         |
| 15   |              |       |        |        |          |  |         |         |         |         |         |
| Sample   S   |              |       |        |        |          |  |         |         |         |         |         |
| The color of the   |              |       |        |        |          |  |         |         |         |         |         |
| 16%   14%   43%   1,7 pp   -27,3 pp   EBITDA IFRS Margin - CEMENT   21%   21%   27%   -0,1 pp   -5,9 pp   22,9   15,2   28,3   51%   -19%   Unit variable margin - Eur / Iron   17,3   15,2   26,0   -14%   -33%   -33%   -347%   -28%   -20%   Turnover - CEMENT   4,215   5,425   4,759   -22%   -11%   -22%   -11%   -22%   -11%   -22%   -23   |              |       |        |        |          |  |         |         |         |         |         |
| 15,2   | 27,6         | 27,3  | 79,3   | 1%     | -65%     | EBITDA IFRS - CEMENT - Eur/ton           | 34,3    | 40,2    | 48,7    | -15%    | -30%    |
| Page   |              |       |        |        |          |  |         |         |         |         | -5,9 pp |
| Sulcis   S   | 22,9         | 15,2  | 28,3   | 51%    | -19%     | Unit variable margin - Eur /ton          | 17,3    | 15,2    | 26,0    | 14%     | -33%    |
| Sulding Materials   Sales  | 79           | 99    | 269    | -20%   | -71%     | EBITDA IFRS - CEMENT                     | 885     | 1.144   | 1.282   | -23%    | -31%    |
| Sales   Sale   | 495          | 692   | 622    | -28%   | -20%     | Turnover - CEMENT                        | 4.215   | 5.425   | 4.759   | -22%    | -11%    |
| Sales   Sale   |              |       |        |        |          | Building Materials                       |         |         |         |         |         |
| 3,3 6 5 -46% -31% Volume Aggregates - kton 30 48 37 -38% -20% 7,6 7,7 7,2 2-% 4% Price Aggregates - Eur/ton 7,9 7,7 7,2 2% 10% 24 26 17 -5% 43% Sales Prefabricated 168 202 142 1-17% 13% 0,3 0,3 0,3 0 -7% 45% Volume Prefabricated - kton 2,0 2,5 2 -2.2% 7% 82,0 80,4 83,3 2% -1% Price Prefabricated - kton 2,0 2,5 2 -2.2% 7% 82,0 80,4 83,3 2% -1% Price Prefabricated - kton 85,4 80,4 77,3 66% 11% Other income 20 0 0 17 - 100% Other operating income 15 14 15 6% 0% 0% 0 17 - 100% Other income (0) - 142 - 12  |              |       |        |        |          |  |         |         |         |         |         |
| 7,6         7,7         7,2         -2%         4%         Price Aggregates - Eur/ton         7,9         7,7         7,2         2%         10%           24         26         17         -5%         43%         Sales Prefabricated         168         202         142         -17%         18%           82,0         80,4         83,3         2%         -1%         Price Prefabricated - Eur/ton         85,4         80,4         77,3         6%         11%           Other income         15         14         15         6%         0%           0         (0)         17         -         -100%         Other income         (0)         -         142         -           (21)         (32)         (25)         -35%         -18%         Variable Costs         (182)         (251)         (187)         -27%         -2%           (29)         (33)         (24)         -14%         21%         Fixed Costs         (292)         (266)         (268)         10%         9%           (18)         (22)         (20)         -18%         -6%         Employee         (160)         (179)         (169)         -11%         -5%           18  |              |       |        |        |          |  |         |         |         |         |         |
| 24         26         17         -5%         43%         Sales Prefabricated         168         202         142         -17%         18%           0,3         0,3         0         -7%         45%         Volume Prefabricated - kur/ton         85,4         80,4         77,3         6%         11%           Object of the profabricated - kur/ton         85,4         80,4         77,3         6%         11%           Object of the profabricated - kur/ton         85,4         80,4         77,3         6%         11%           Object of the profabricated - kur/ton         85,4         80,4         77,3         6%         11%           Object of the profabricated - kur/ton         85,4         80,4         77,3         6%         11%           Object of the profabricated - kur/ton         85,4         80,4         77,3         6%         11%           Object of the profabricated - kur/ton         85,4         80,4         77,3         6%         11%           Object of the profabricated - kur/ton         15         14         15         6%         0%           Object of the profabricated of the profabition of the profabit of the profabition of the profabition of the profabition of the   |              |       |        |        |          | 35 5                                     |         |         |         |         |         |
| 0,3         0,3         0         -7%         45%         Volume Prefabricated - kton         2,0         2,5         2         -22%         7%           82,0         80,4         83,3         2%         -1%         Price Prefabricated - Eur/ton         85,4         80,4         77,3         6%         11%           O         0         0         17         -         -10%         Other operating income         15         14         15         6%         0%           O         0         0         17         -         -10%         Other income         (0)         -         142         -         -           (21)         (32)         (25)         -35%         -18%         Variable Costs         (182)         (251)         (187)         -27%         -2%           (29)         (333)         (24)         -14%         21%         Fixed Costs         (292)         (266)         (268)         10%         9%           (18)         (22)         (20)         -18%         -6%         Employee Costs (60)         (160)         (179)         (169)         -11         -5%           18         19         19         -5%         -5%         ##TES   |              |       |        |        |          |  |         |         |         |         |         |
| 82,0 80,4 83,3 2% -1% Price Prefabricated - Eur/ton 85,4 80,4 77,3 6% 11% Other income  2 2 2 2 2 -0% -19% Other operating income 15 14 15 6% 0% Other income  (0) -142  |              |       |        |        |          |  |         |         |         |         |         |
| Other income   15  |              |       |        |        |          |  |         |         |         |         |         |
| O (0) 17100% Other income (0) - 142  | 02,0         | 20, . | 23,3   | 2,3    | 2,0      |  | 33, .   | 30, .   | ,c      | 3,0     | 22/0    |
| Carrell  | 2            | 2     | 2      | -0%    |          | , ,                                      | 15      | 14      | 15      | 6%      | 0%      |
| (21)         (32)         (25)         -35%         -18%         Variable Costs         (182)         (251)         (187)         -27%         -28%           (29)         (33)         (24)         -14%         21%         Fixed Costs         (292)         (266)         (268)         10%         9%           (18)         (22)         (20)         -18%         -6%         Employees         (160)         (179)         (169)         -11%         -5%           18         19         19         -5%         -5%         #FTES         18         19         19         -5%         -5%           1,0         1,2         1,0         -13%         -1%         Average Cost - Eur/FTE         8,9         9,4         8,9         -6%         -0%           19%         16%         19%         3,3 pp         0,3 pp         Employee Costs/ Turnover - %         22%         16%         23%         5,5 pp         -1,0 pp           279%         188%         800%         90,7 pp         -521,2 pp         Employee Costs/ EBITDA - %         545%         200%         -2948%         345,1 pp         3492,7 pp           (10)         (11)         (4)         -6%         149%         O   | 0            | (0)   | 17     | -      | -100%    |  | (0)     | -       | 142     | -       |         |
| (29)         (33)         (24)         -14%         21%         Fixed Costs         (292)         (266)         (268)         10%         9%           (18)         (22)         (20)         -18%         -6%         Employees         (160)         (179)         (169)         -11%         -5%           18         19         19         -5%         -5%         #FTES         18         19         19         -5%         -5%           1,0         1,2         1,0         -13%         -1%         Average Cost - Eur/FTE         8,9         9,4         8,9         -6%         -0%           19%         16%         19%         3,3 pp         0,3 pp         Employee Costs/ Turnover - %         22%         16%         23%         5,5 pp         -1,0 pm           19%         16%         19%         3,3 pp         0,3 pp         Employee Costs/ EBITDA - %         22%         16%         23%         5,5 pp         -1,0 pm           (10)         (11)         (4)         -6%         149%         Other Costs         (132)         (87)         (99)         51%         34%           5         3         (3)         83%         -285%         Production Variance   | (21)         | (22)  | (25)   | -25%   | -19%     |  | (192)   | (251)   | (197)   | -27%    | -2%     |
| (18)         (22)         (20)         -18%         -6%         Employees         (160)         (179)         (169)         -11%         -5%           18         19         19         -5%         -5%         #FTES         18         19         19         -5%         -5%           1,0         1,2         1,0         -13%         -1%         Average Cost - Eur/FTE         8,9         9,4         8,9         -6%         -0%           19%         16%         19%         3,3 pp         0,3 pp         Employee Costs/ Turnover - %         22%         16%         23%         5,5 pp         -1,0 pp           279%         188%         800%         90,7 pp         -521,2 pp         Employee Costs/ Furnover - %         22%         16%         23%         5,5 pp         -1,0 pp         -10,0 pp         10         111         (4)         -6%         149%         Other Costs         (132)         (87)         (99)         51%         345,1 pp         349,7 pp         10         11         27         310%         228%           5         3         (3)         83%         -285%         Production Variance         87         21         27         310%         228%   |              |       |        |        |          |  |         |         |         |         |         |
| 18         19         19         -5%         -5%         #FTEs         18         19         19         -5%         -5%           1,0         1,2         1,0         -13%         -1%         Average Cost - Eur/FTE         8,9         9,4         8,9         -6%         -0%           19%         16%         19%         3,3 pp         0,3 pp         Employee Costs/ Turnover - %         22%         16%         23%         5,5 pp         -1,0 pp           279%         188%         800%         90,7 pp         -521,2 pp         Employee Costs/ EBITDA - %         545%         200%         -2948%         345,1 pp         3492,7 pp           (10)         (11)         (4)         -6%         149%         Other Costs         (132)         (87)         (99)         51%         34%           5         3         (3)         83%         -285%         Production Variance         87         21         27         310%         228%           2         6         6         -61%         -60%         Production Variance         87         21         27         310%         228%           7         12         2         -44%         170%         EBITDA IFRS - BUILDING MAT   |              |       |        |        |          |  |         |         |         |         | -5%     |
| 19%         16%         19%         3,3 pp         0,3 pp         Employee Costs/ Turnover - %         22%         16%         23%         5,5 pp         -1,0 pp           279%         188%         800%         90,7 pp         -521,2 pp         Employee Costs/ EBITDA - %         545%         200%         -2948%         345,1 pp         3492,7 pp           (10)         (11)         (4)         -6%         149%         Other Costs         (132)         (87)         (99)         51%         34%           5         3         (3)         83%         -285%         Production Variance         87         21         27         310%         228%           2         6         6         -61%         -60%         Production - Aggregates - kton         43         48         59         -11%         -28%           7         12         2         -44%         170%         EBITDA IFRS - BUILDING MATERIALS         29         89         (6)         -67%         -612%           52         20         53         156%         -1%         EBITDA IFRS - BUILDING MATERIALS         357         155         322         130%         11%           97         142         104         -32%   |              |       |        |        |          | • •                                      |         |         |         |         |         |
| 279%         188%         800%         90,7 pp         -521,2 pp         Employee Costs/ EBITDA - %         545%         200%         -2948%         344,1 pp         3492,7 pp           (10)         (11)         (4)         -6%         149%         Other Costs         (132)         (87)         (99)         51%         34%           5         3         (3)         83%         -285%         Production Variance         87         21         27         310%         228%           2         6         6         -61%         -60%         Production - Aggregates - kton         43         48         59         -11%         -28%           7         12         2         -44%         170%         EBITDA IFRS - BUILDING MATERIALS         29         89         (6)         -67%         -612%           52         20         53         156%         -1%         EBITDA IFRS - BUILDING MATERIALS         357         155         322         130%         11%           97         142         104         -32%         -7%         Turnover - BUILDING MATERIALS         743         1.115         750         -33%         -1%           TERMINAL CAPE VERDE         915         1.233  | 1,0          | 1,2   | 1,0    | -13%   | -1%      | Average Cost - Eur/FTE                   | 8,9     | 9,4     | 8,9     | -6%     | -0%     |
| (10)         (11)         (4)         -6%         149%         Other Costs         (132)         (87)         (99)         51%         34%           5         3         (3)         83%         -285%         Production Variance         87         21         27         310%         228%           2         6         6         -61%         -60%         Production - Aggregates - kton         43         48         59         -11%         -28%           7         12         2         -44%         170%         EBITDA IFRS - BUILDING MATERIALS         29         89         (6)         -67%         -612%           52         20         53         156%         -1%         EBITDA IFRS - BUILDING MATERIALS         357         155         322         130%         11%           97         142         104         -32%         -7%         Turnover - BUILDING MATERIALS         743         1.115         750         -33%         -1%           TERMINAL CAPE VERDE           86         111         272         -23%         -68%         EBITDA IFRS Margin - TERMINAL CAPE VERDE         915         1.233         1.277         -26%         -28%           16%         15% <td></td> <td></td> <td></td> <td>3,3 pp</td> <td>0,3 pp</td> <td></td> <td></td> <td>16%</td> <td>23%</td> <td>5,5 pp</td> <td></td>  |              |       |        | 3,3 pp | 0,3 pp   |  |         | 16%     | 23%     | 5,5 pp  |         |
| 5         3         (3)         83%         -285%         Production Variance         87         21         27         310%         228%           2         6         6         -61%         -60%         Production - Aggregates - kton         43         48         59         -11%         -28%           7         12         2         -44%         170%         EBITDA IFRS - BUILDING MATERIALS         29         89         (6)         -67%         -612%           52         20         53         156%         -1%         EBITDA IFRS - BUILDING MATERIALS         357         155         322         130%         11%           97         142         104         -32%         -7%         Turnover - BUILDING MATERIALS         743         1.115         750         -33%         -1%           TERMINAL CAPE VERDE           86         111         272         -23%         -68%         EBITDA IFRS - TERMINAL CAPE VERDE         915         1.233         1.277         -26%         -28%           16%         15%         41%         1,1 pp         -24,9 pp         EBITDA IFRS Margin - TERMINAL CAPE VERDE         20%         21%         25%         -0,8 pp         -4,9 pp   |              |       |        |        |          |  |         |         |         |         |         |
| 2         6         6         -61%         -60%         Production - Aggregates - kton         43         48         59         -11%         -28%           7         12         2         -44%         170%         EBITDA IFRS - BUILDING MATERIALS         29         89         (6)         -67%         -612%           52         20         53         156%         -1%         EBITDA IFRS - BUILDING MATERIALS         357         155         322         130%         11%           97         142         104         -32%         -7%         Turnover - BUILDING MATERIALS         743         1.115         750         -33%         -1%           TERMINAL CAPE VERDE           86         111         272         -23%         -68%         EBITDA IFRS - TERMINAL CAPE VERDE         915         1.233         1.277         -26%         -28%           16%         15%         41%         1,1 pp         -24,9 pp         EBITDA IFRS Margin - TERMINAL CAPE VERDE         20%         21%         25%         -0,8 pp         -4,9 pp  |              |       |        |        |          |  |         |         |         |         |         |
| 7         12         2         -44%         170%         EBITDA IFRS - BUILDING MATERIALS         29         89         (6)         -67%         -612%           52         20         53         156%         -1%         EBITDA IFRS - BUILDING MATERIALS         357         155         322         130%         11%           97         142         104         -32%         -7%         Turnover - BUILDING MATERIALS         743         1.115         750         -33%         -1%           TERMINAL CAPE VERDE           86         111         272         -23%         -68%         EBITDA IFRS - TERMINAL CAPE VERDE         915         1.233         1.277         -26%         -28%           16%         15%         41%         1,1 pp         -24,9 pp         EBITDA IFRS Margin - TERMINAL CAPE VERDE         20%         21%         25%         -0,8 pp         -4,9 pp  |              |       |        |        |          | -  |         |         |         |         |         |
| 52         20         53         156%         -1%         EBITDA IFRS - BUILDING MATERIALS         357         155         322         130%         11%           97         142         104         -32%         -7%         Turnover - BUILDING MATERIALS         743         1.115         750         -33%         -1%           TERMINAL CAPE VERDE           86         111         272         -23%         -68%         EBITDA IFRS - TERMINAL CAPE VERDE         915         1.233         1.277         -26%         -28%           16%         15%         41%         1,1 pp         -24,9 pp         EBITDA IFRS Margin - TERMINAL CAPE VERDE         20%         21%         25%         -0,8 pp         -4,9 pp   |              |       |        |        |          |  |         |         |         |         | -612%   |
| TERMINAL CAPE VERDE           86         111         272         -23%         -68%         EBITDA IFRS - TERMINAL CAPE VERDE         915         1.233         1.277         -26%         -28%           16%         15%         41%         1,1 pp         -24,9 pp         EBITDA IFRS Margin - TERMINAL CAPE VERDE         20%         21%         25%         -0,8 pp         -4,9 pp  | 52           | 20    | 53     | 156%   | -1%      | EBITDA IFRS - BUILDING MATERIALS         | 357     | 155     | 322     | 130%    | 11%     |
| 86         111         272         -23%         -68%         EBITDA IFRS - TERMINAL CAPE VERDE         915         1.233         1.277         -26%         -28%           16%         15%         41%         1,1 pp         -24,9 pp         EBITDA IFRS Margin - TERMINAL CAPE VERDE         20%         21%         25%         -0,8 pp         -4,9 pp  | 97           | 142   | 104    | -32%   | -7%      | Turnover - BUILDING MATERIALS            | 743     | 1.115   | 750     | -33%    | -1%     |
| 86         111         272         -23%         -68%         EBITDA IFRS - TERMINAL CAPE VERDE         915         1.233         1.277         -26%         -28%           16%         15%         41%         1,1 pp         -24,9 pp         EBITDA IFRS Margin - TERMINAL CAPE VERDE         20%         21%         25%         -0,8 pp         -4,9 pp  |              |       |        |        |          | TERMINAL CAPE VERDE                      |         |         |         |         |         |
|  |              |       |        | -23%   | -68%     | EBITDA IFRS - TERMINAL CAPE VERDE        |         |         |         | -26%    | -28%    |
| 545 757 668 -28% -18% Turnover - TERMINAL CAPE VERDE 4.576 5.930 5.122 -23% -11%   | 16%          | 15%   | 41%    | 1,1 pp | -24,9 pp | EBITDA IFRS Margin - TERMINAL CAPE VERDE | 20%     | 21%     | 25%     | -0,8 pp | -4,9 pp |
|  | 545          | 757   | 668    | -28%   | -18%     | Turnover - TERMINAL CAPE VERDE           | 4.576   | 5.930   | 5.122   | -23%    | -11%    |

Secil - Portugal - Operational Performance - Terminal Netherland (YTD vs Budget vs LY)

|        | Month    |        | Var.   |         |  |         | YTD      |         | Var.    |        |
|--------|----------|--------|--------|---------|--|---------|----------|---------|---------|--------|
| Aug-25 | B Aug-25 | Aug-24 | % B    | % LY    |  | Aug-25  | B Aug-25 | Aug-24  | % B     | % LY   |
|        |          |        |        |         | Cement                                   |         |          |         |         |        |
|        |          |        |        |         | Sales                                    |         |          |         |         |        |
| 1.312  | 1.672    | 1.242  | -22%   | 6%      | Sales Cement                             | 15.204  | 17.537   | 16.435  | -13%    | -7%    |
| 8,7    | 11,0     | 8,1    | -21%   | 7%      | Volume Cement - kton                     | 102,9   | 114,3    | 110,5   | -10%    | -7%    |
| 150,5  | 152,5    | 152,7  | -1,3%  | -1,4%   | Price Cement - Eur/ton                   | 147,7   | 153,4    | 148,8   | -3,7%   | -0,7%  |
|        |          |        |        |         | Other Income                             |         |          |         |         |        |
| (97)   | (150)    | (118)  | -35%   | -18%    | Net transport costs                      | (1.152) | (1.561)  | (1.515) | -26%    | -24%   |
| 11     | 13       | 15     | -14%   | -26%    | Other operating income                   | 101     | 100      | 104     | 1%      | -4%    |
|        |          |        |        |         | Operacional Costs                        |         |          |         |         |        |
| (799)  | (1.047)  | (724)  | -24%   | 10%     | Variable Costs Cement                    | (9.319) | (10.922) | (9.944) | -15%    | -6%    |
| 91,7   | 95,5     | 89,1   | -4%    | 3%      | Variable Costs Cem - Eur/ton             | 90,5    | 95,5     | 90,0    | -5%     | 1%     |
| (797)  | (1.039)  | (718)  | -23%   | 11%     | Cement                                   | (9.264) | (10.853) | (9.878) | -15%    | -6%    |
| 91,5   | 94,7     | 88,3   | -3%    | 4%      | Cement - Eur/ton                         | 90,0    | 94,9     | 89,4    | -5%     | 1%     |
| (2)    | (9)      | (6)    | -81%   | -74%    | Other Variable Costs                     | (54)    | (69)     | (66)    | -21%    | -19%   |
| 0,2    | 0,8      | 0,8    | -76%   | -75%    | Other Variabe Costs - Eur/ton            | 0,5     | 0,6      | 0,6     | -13%    | -13%   |
| (93)   | (100)    | (89)   | -7%    | 5%      | Fixed Costs                              | (816)   | (816)    | (817)   | 0%      | -0%    |
| 10,7   | 9,1      | 10,9   | 17%    | -2%     | Fixed Costs - Eur/ton                    | 7,9     | 7,1      | 7,4     | 11%     | 7%     |
| (29)   | (31)     | (28)   | -7%    | 5%      | Employees                                | (217)   | (250)    | (212)   | -13%    | 2%     |
| 3,3    | 2,9      | 3,4    | 17%    | -2%     | Employees - Eur/ton                      | 2,1     | 2,2      | 1,9     | -4%     | 10%    |
| 3      | 3        | 3      | -      | -       | #FTEs                                    | 3       | 3        | 3       | -       | -      |
| 9,7    | 10,4     | 9,2    | -7%    | 5%      | Average Cost - Eur/FTE                   | 72,3    | 83,4     | 70,7    | -13%    | 2%     |
| 2%     | 2%       | 2%     | 0,3 pp | 0,0 pp  | Employee Costs/ Turnover - %             | 1%      | 1%       | 1%      | 0,0 pp  | 0,1 pp |
| 9%     | 8%       | 9%     | 0,6 pp | 0,2 pp  | Employee Costs/ EBITDA - %               | 5%      | 6%       | 5%      | -0,4 pp | 0,4 pp |
| (64)   | (68)     | (61)   | -6%    | 5%      | Other Costs                              | (599)   | (566)    | (605)   | 6%      | -1%    |
| 7,3    | 6,2      | 7,5    | 18%    | -2%     | Other Costs - Eur/ton                    | 5,8     | 4,9      | 5,5     | 18%     | 6%     |
| 333    | 388      | 325    | -14%   | 3%      | EBITDA IFRS - CEMENT                     | 4.017   | 4.338    | 4.263   | -7%     | -6%    |
| 38,3   | 35,4     | 40,0   | 8%     | -4%     | EBITDA IFRS - CEMENT - Eur/ton           | 39,0    | 37,9     | 38,6    | 3%      | 1%     |
| 25%    | 23%      | 26%    | 2,2 pp | -0,8 pp | EBITDA IFRS Margin - CEMENT              | 26%     | 25%      | 26%     | 1,7 pp  | 0,5 pp |
| 47,7   | 43,4     | 49,1   | 10%    | -3%     | Unit variable margin - Eur /ton          | 46,0    | 44,2     | 45,0    | 4%      | 2%     |
| 333    | 388      | 325    | -14%   | 3%      | EBITDA IFRS - CEMENT                     | 4.017   | 4.338    | 4.263   | -7%     | -6%    |
| 1.312  | 1.672    | 1.242  | -22%   | 6%      | Turnover - CEMENT                        | 15.204  | 17.537   | 16.435  | -13%    | -7%    |
|        |          |        |        |         |  |         |          |         |         |        |
|        |          |        |        |         | TERMINAL Netherland                      |         |          |         |         |        |
| 333    | 388      | 325    | -14%   | 3%      | EBITDA IFRS - TERMINAL Netherland        | 4.017   | 4.338    | 4.263   | -7%     | -6%    |
| 25%    | 23%      | 26%    | 2,2 pp | -0,8 pp | EBITDA IFRS Margin - TERMINAL Netherland | 26%     | 25%      | 26%     | 1,7 pp  | 0,5 pp |
| 1.312  | 1.672    | 1.242  | -22%   | 6%      | Turnover - TERMINAL Netherland           | 15.204  | 17.537   | 16.435  | -13%    | -7%    |

Secil - Portugal - Operational Performance - Terminal Spain (YTD vs Budget vs LY)

|  |  |  |  |   |   |   | VIII   |  |   |   |
|--|--|--|--|---|---|---|--|--|---|---|
| Aug-25   | Month<br>B Aug-25  | Aug-24   | Var.<br>% B  | % LY  |   | Aug-25  | YTD<br>B Aug-25  | Aug-24   | Var.<br>% B   | % LY  |
| Aug-23   | D Aug-23   | Aug-24   | /0 D   | /0 L1   | Cement  | Aug-23  | D Aug-23   | Aug-24   | /0 D  | /0 L1   |
|  |  |  |  |   | Sales   |   |  |  |   |   |
| 633  | 702  | 593  | -10%   | 7%  | Sales Cement  | 4.854   | 5.402  | 4.841  | -10%  | 0%  |
| 5,6  | 6,3  | 5,5  | -11%   | 2%  | Volume Cement - kton  | 43,0  | 48,9   | 44,9   | -12%  | -4%   |
| 112,7  | 111,4  | 108,1  | 1,2%   | 4,2%  | Price Cement - Eur/ton  | 112,8   | 110,4  | 107,9  | 2,2%  | 4,6%  |
| (-)  |  | _  |  |   | Other Income  | _   |  |  |   |   |
| (0)  | -  | 0  | -  |   | Net Sales of Goods  | 5   | -  | 61   | -   | -92%  |
| 3  | 3  | 4  | 21%  | -18%  | Net transport costs Operacional Costs   | 18  | 22   | 22   | -17%  | -18%  |
| (277)  | (427)  | (271)  | -12%   | 2%  |   | (2.077)   | (2.210)  | (2.027)  | -10%  | -2%   |
| (377)<br>67,1  | (427)<br>67,7  | (371)<br>67,7  | -12%   | -1%   | Variable Costs Cement Variable Costs Cem - Eur/ton  | (2.977)<br>69,2   | (3.310)<br>67,6  | (3.037)<br>67,6  | 2%  | 2%  |
| (375)  | (424)  | (369)  | -12%   | 2%  | Cement  | (2.960)   | (3.289)  | (3.020)  | -10%  | -2%   |
| (373)  | 67,3   | (309)<br>67,2  | -12%   | -1%   | Cement - Eur/ton  | (2.960)   | (5.269)  | (3.020)  | -10%<br>2%  | -2%<br>2%   |
|  |  |  | -20%   | -1%<br>-6%  | Other Variable Costs  |   |  |  | -20%  | -0%   |
| (2)  | (3)  | (2)  | -20%   | -8%   | Other Variable Costs Other Variable Costs - Eur/ton   | (17)<br>0,4   | (21)<br>0,4  | (17)   | -20%<br>-9%   | 4%  |
| (54)   | 0,4<br><b>(50)</b>   | 0,4<br><b>(49)</b>   | 9%   | 11%   | Fixed Costs   | (402)   | (402)  | 0,4<br><b>(418)</b>  | 0%  | -4%   |
| 9,7  | 8,0  | 9,0  | 22%  | 8%  | Fixed Costs Fixed Costs - Eur/ton   | 9,4   | 8,2  | 9,3  | 14%   | 1%  |
| (23)   | (21)   | (22)   | 10%  | 4%  | Employees   | (180)   | (165)  | (175)  | 9%  | 3%  |
| 4,0  | 3,3  | 4,0  | 23%  | 2%  | Employees - Eur/ton   | 4,2   | 3,4  | 3,9  | 24%   | 7%  |
| 3  | 3,3<br>4   | 4,0  | -25%   | -25%  | #FTEs   | 3   | 3,4<br>4   | 3,9<br>4   | -25%  | -25%  |
| 7,5  | 5,1  | 5,4  | 47%  | 39%   | Average Cost - Eur/FTE  | 60,0  | 41,2   | 43,7   | 46%   | 37%   |
| 3%   | 3%   | 4%   | 0,6 pp   | -0,1 pp   | Employee Costs/ Turnover - %  | 4%  | 3%   | 4%   | 0,7 pp  | 0,1 pp  |
| 11%  | 9%   | 12%  | 2,0 pp   | -0,1 pp<br>-1,2 pp  | Employee Costs/ FBITDA - %  | 12%   | 10%  | 12%  | 2,4 pp  | 0,1 pp<br>0,1 pp  |
| (32)   | (30)   | (28)   | 8%   | 16%   | Other Costs   | (223)   | (237)  | (243)  | -6%   | -8%   |
| 5,7  | 4,7  | 5,0  | 21%  | 13%   | Other Costs Other Costs - Eur/ton   | 5,2   | 4,8  | 5,4  | 7%  | -4%   |
| 205  | 228  | 177  | -10%   | 16%   | EBITDA IFRS - CEMENT  | 1.498   | 1.712  | 1.471  | -12%  | 2%  |
| 36,4   | 36,1   | 32,3   | 1%   | 13%   | EBITDA I RS - CEMENT - Eur/ton  | 34,8  | 35,0   | 32,8   | -0%   | 6%  |
| 32%  | 32%  | 29%  | -0,1 pp  | 2,4 pp  | EBITDA II RS - CEIMERT - CEMENT   | 30%   | 31%  | 30%  | -0,7 pp   | 0,5 pp  |
| 46,1   | 44,1   | 41,2   | 5%   | 12%   | Unit variable margin - Eur /ton   | 44,1  | 43,2   | 40,7   | 2%  | 8%  |
|  |  |  |  |   |   |   |  |  |   |   |
| 205  | 228  | 177  | -10%   | 16%   | EBITDA IFRS - CEMENT  | 1.498   | 1.712  | 1.471  | -12%  | 2%  |
| 649  | 720  | 606  | -10%   | 7%  | Turnover - CEMENT   | 4.968   | 5.541  | 4.967  | -10%  | 0%  |
|  |  |  |  |   |   |   |  |  |   |   |
|  |  |  |  |   | Puilding Matarials  |   |  |  |   |   |
|  |  |  |  |   | Building Materials Sales  |   |  |  |   |   |
| 231  | 280  | 499  | (0)  | (1)   | Sales   | 2.866   | 2.238  | 4.944  | 28%   | -42%  |
| 231  | 280  | 499  | (0)<br>-27%  | (1)<br>-53%   | Sales<br>Sales Ready-mix  | 2.866   | 2.238  | 4.944<br>58  | 28%<br>21%  | -42%<br>-40%  |
| 3  | 4  | 6  | -27%   | -53%  | Sales<br>Sales Ready-mix<br>Volume Ready-mix - km3  | 35  | 29   | 58   | 21%   | -40%  |
|  | 4<br>78,3  |  |  | -53%<br>-2%   | Sales<br>Sales Ready-mix<br>Volume Ready-mix - km3<br>Price Ready-mix - Eur/m3  | 35<br>82,2  | 29<br>77,5   | 58<br>85,7   | 21%<br>6%   | -40%<br>-4%   |
| 3<br>87,8  | 4  | 6<br>90,0  | -27%<br>12%  | -53%  | Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates  | 35  | 29   | 58   | 21%   | -40%<br>-4%<br>0%   |
| 3<br>87,8<br>142<br>16   | 4<br>78,3<br>132<br>15   | 6<br>90,0<br>121<br>14   | -27%<br>12%<br>7%  | -53%<br>-2%<br>17%  | Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton   | 35<br>82,2<br>1.332<br>153  | 29<br>77,5<br>1.072<br>125   | 58<br>85,7<br>1.329<br>179   | 21%<br>6%<br>24%  | -40%<br>-4%   |
| 3<br>87,8<br>142   | 78,3<br>132  | 6<br>90,0<br>121   | -27%<br>12%<br>7%<br>6%  | -53%<br>-2%<br>17%<br>18%   | Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates  | 35<br>82,2<br>1.332   | 29<br>77,5<br>1.072  | 58<br>85,7<br>1.329  | 21%<br>6%<br>24%<br>22%   | -40%<br>-4%<br>0%<br>-15%   |
| 3<br>87,8<br>142<br>16   | 4<br>78,3<br>132<br>15   | 6<br>90,0<br>121<br>14   | -27%<br>12%<br>7%<br>6%  | -53%<br>-2%<br>17%<br>18%   | Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton  | 35<br>82,2<br>1.332<br>153  | 29<br>77,5<br>1.072<br>125   | 58<br>85,7<br>1.329<br>179   | 21%<br>6%<br>24%<br>22%   | -40%<br>-4%<br>0%<br>-15%   |
| 3<br>87,8<br>142<br>16<br>8,7  | 4<br>78,3<br>132<br>15   | 6<br>90,0<br>121<br>14<br>8,7  | -27%<br>12%<br>7%<br>6%  | -53%<br>-2%<br>17%<br>18%<br>-0%  | Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Net sales of goods Net transport costs - Cost   | 35<br>82,2<br>1.332<br>153<br>8,7   | 29<br>77,5<br>1.072<br>125   | 58<br>85,7<br>1.329<br>179<br>7,4  | 21%<br>6%<br>24%<br>22%   | -40%<br>-4%<br>0%<br>-15%<br>17%  |
| 3<br>87,8<br>142<br>16<br>8,7  | 4<br>78,3<br>132<br>15<br>8,6  | 6<br>90,0<br>121<br>14<br>8,7  | -27%<br>12%<br>7%<br>6%<br>1%  | -53%<br>-2%<br>17%<br>18%<br>-0%  | Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Net sales of goods Net transport costs - Cost Other operating income  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)  | 29<br>77,5<br>1.072<br>125<br>8,6  | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)  | 21%<br>6%<br>24%<br>22%<br>2%   | -40%<br>-4%<br>0%<br>-15%<br>17%  |
| 3<br>87,8<br>142<br>16<br>8,7<br>0<br>(36)<br>6  | 4<br>78,3<br>132<br>15<br>8,6<br>-<br>(40)<br>7  | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5  | -27%<br>12%<br>7%<br>6%<br>1%<br><br>-9%<br>-23%   | -53%<br>-2%<br>17%<br>18%<br>-0%<br>-110%<br>-60%<br>7%   | Sales  Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Net sales of goods Net transport costs - Cost Other operating income Operacional Costs   | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207  | 29<br>77,5<br>1.072<br>125<br>8,6<br>-<br>(325)<br>60  | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54   | 21%<br>6%<br>24%<br>22%<br>2%<br>-<br>8%<br>247%  | -40%<br>-4%<br>0%<br>-15%<br>17%<br>-92%<br>-60%<br>281%  |
| 3<br>87,8<br>142<br>16<br>8,7<br>0<br>(36)<br>6  | 4<br>78,3<br>132<br>15<br>8,6<br>-<br>(40)<br>7  | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5  | -27%<br>12%<br>7%<br>6%<br>1%<br><br>-9%<br>-23%   | -53%<br>-2%<br>17%<br>18%<br>-0%<br>-110%<br>-60%<br>7%   | Sales  Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Net sales of goods Net transport costs - Cost Other operating income Operacional Costs Variable Costs  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207  | 29<br>77,5<br>1.072<br>125<br>8,6<br>-<br>(325)<br>60<br>(1.534)   | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54   | 21%<br>6%<br>24%<br>22%<br>2%<br>-<br>8%<br>247%  | -40% -4% -6% -15% -17% -92% -60% -281%  |
| 3<br>87,8<br>142<br>16<br>8,7<br>0<br>(36)<br>6<br>(131)   | 4<br>78,3<br>132<br>15<br>8,6<br>-<br>(40)<br>7<br>(190)   | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)  | -27% 12% 7% 6% 1% -9% -31% -9%   | -53% -2% 17% 18% -0%  -110% -60% 7%  -59% -19%  | Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Net sales of goods Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs   | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)  | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)   | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)   | 21%<br>6%<br>24%<br>22%<br>2%<br>-<br>8%<br>247%<br>12%<br>-3%                              | -40% -4% -60% -15% -60% -281% -43% -33%   |
| 3<br>87,8<br>142<br>16<br>8,7<br>0<br>(36)<br>6<br>(131)<br>(148)  | 4<br>78,3<br>132<br>15<br>8,6<br>-<br>(40)<br>7<br>(190)<br>(162)  | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)  | -27% 12% 7% 6% 1% -9% -23% -31% -9% 2%   | -53% -2% 17% 18% -0%  -110% -60% 7%  -59% -19% -33%   | Sales  Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3  Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income  Net sales of goods Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)  | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)   | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)   | 21%<br>6%<br>24%<br>22%<br>2%<br>-<br>8%<br>247%<br>12%<br>-3%<br>-14%                      | -40% -4% -4% -15% 17% -92% -60% 281% -43% -43% -45%   |
| 3<br>87,8<br>142<br>16<br>8,7<br>0<br>(36)<br>6<br>(131)<br>(148)<br>(63)  | 4<br>78,3<br>132<br>15<br>8,6<br>-<br>(40)<br>7<br>(190)<br>(162)<br>(61)<br>15                                      | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21  | -27% 12% 7% 6% 1% -9% -23% -31% -9% 2% 13%   | -53% -2% 17% 18% -0%  -110% -60% 7%  -59% -19% -33% -19%  | Sales Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Net sales of goods Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees #FTES   | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)   | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)  | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)   | 21%<br>6%<br>24%<br>22%<br>2%<br>   | -40% -4% -4% -15% 17% -92% -60% 281% -43% -43% -45% -19%  |
| 3<br>87,8<br>142<br>16<br>8,7<br>0<br>(36)<br>6<br>(131)<br>(148)<br>(63)<br>17<br>3,7   | 4<br>78,3<br>132<br>15<br>8,6<br>(40)<br>7<br>(190)<br>(162)<br>(61)<br>15<br>4,1                                    | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5   | -27% 12% 7% 6% 1% -9% -23% -31% -9% 2% 13% -10%  | -53% -2% 17% 18% -0%  -110% -60% 7%  -59% -19% -33% -19% -17%   | Sales  Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3  Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income  Net sales of goods Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs  Employees #FTES Average Cost - Eur/FTE  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8   | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7  | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5  | 21%<br>6%<br>24%<br>22%<br>2%<br>   | -40% -4% -4% -15% 17% -92% -60% 281% -43% -43% -45% -19% -32%   |
| 3<br>87,8<br>142<br>16<br>8,7<br>0<br>(36)<br>6<br>(131)<br>(148)<br>(63)<br>17<br>3,7   | 4<br>78,3<br>132<br>15<br>8,6<br>(40)<br>7<br>(190)<br>(162)<br>(61)<br>15<br>4,1                                    | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%  | -27% 12% 7% 6% 1%9% -23% -31% -9% 2% 13% -10% 1,5 pp   | -53% -2% 17% 18% -0% -110% -60% -7% -59% -19% -33% -19% -17% 1,2 pp   | Sales  Sales Ready-mix  Volume Ready-mix - km3  Price Ready-mix - Eur/m3  Sales Aggregates  Volume Aggregates - kton  Price Aggregates - Eur/ton  Other income  Net sales of goods  Net transport costs - Cost  Other operating income  Operacional Costs  Variable Costs  Fixed Costs  Employees  #FTES  Average Cost - Eur/FTE  Employee Costs/ Turnover - %  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%  | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%   | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%   | 21%<br>6%<br>24%<br>22%<br>2%<br>2%<br>   | -40% -4% 0% -15% 17% -92% -60% 281% -43% -43% -45% -19% -32% -2,1 pp  |
| 3 87,8 142 16 8,7 0 (36) 6 (131) (148) (63) 17 3,7 16% 156%  | 4<br>78,3<br>132<br>15<br>8,6<br>(40)<br>7<br>(190)<br>(162)<br>(61)<br>15<br>4,1<br>14%<br>95%                      | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%<br>147%                                  | -27% 12% 7% 6% 1%9% -23% -31% -9% 2% 13% -10% 1,5 pp 60,9 pp   | -53% -2% 17% 18% -0% -110% -60% -7% -59% -19% -33% -19% -17% 1,2 pp 9,3 pp                                      | Sales  Sales Ready-mix  Volume Ready-mix - km3  Price Ready-mix - Eur/m3  Sales Aggregates  Volume Aggregates - kton  Price Aggregates - Eur/ton  Other income  Net sales of goods  Net transport costs - Cost  Other operating income  Operacional Costs  Variable Costs  Fixed Costs  Employees  #FTES  Average Cost - Eur/FTE  Employee Costs/ Turnover - %  Employee Costs/ EBITDA - %  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>34%   | 29<br>77,5<br>1.072<br>125<br>8,6<br>-<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%<br>97%                                 | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%  | 21%<br>6%<br>24%<br>22%<br>2%<br>2%<br>   | -40% -4% 0% -15% 17% -92% -60% 281% -43% -43% -45% -19% -32% -2,1 pp -46,7 pp                                     |
| 3 87,8 142 16 8,7 0 (36) 6 (131) (148) (63) 17 3,7 16% (85)  | 4<br>78,3<br>132<br>15<br>8,6<br>(40)<br>7<br>(190)<br>(162)<br>(61)<br>15<br>4,1<br>14%<br>95%<br>(100)             | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%<br>147%<br>(88)                          | -27% 12% 7% 6% 1%  | -53% -2% 17% 18% -0% -110% -60% -7%  -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3%                                 | Sales  Sales Ready-mix  Volume Ready-mix - km3  Price Ready-mix - Eur/m3  Sales Aggregates  Volume Aggregates - kton  Price Aggregates - Eur/ton  Other income  Net sales of goods  Net transport costs - Cost  Other operating income  Operacional Costs  Variable Costs  Fixed Costs  Employees  #FTES  Average Cost - Eur/FTE  Employee Costs/ Turnover - %  Employee Costs/ EBITDA - %  Other Costs   | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>34%<br>(836)  | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%<br>97%<br>(810)                             | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)   | 21%<br>6%<br>24%<br>22%<br>2%<br>2%<br>   | -40% -4% 0% -15% 17% -92% -60% 281% -43% -43% -45% -19% -32% -2,1 pp -46,7 pp -26%                                |
| 3 87,8 142 16 8,7 0 (36) 6 (131) (148) (63) 17 3,7 16% (85) (23)   | 4<br>78,3<br>132<br>15<br>8,6<br>(40)<br>7<br>(190)<br>(162)<br>(61)<br>15<br>4,1<br>14%<br>95%<br>(100)             | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%<br>147%<br>(88)                          | -27% 12% 7% 6% 1%  | -53% -2% 17% 18% -0% -110% -60% -7%  -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3% -185%                           | Sales  Sales Ready-mix  Volume Ready-mix - km3  Price Ready-mix - Eur/m3  Sales Aggregates  Volume Aggregates - kton  Price Aggregates - Eur/ton  Other income  Net sales of goods  Net transport costs - Cost  Other operating income  Operacional Costs  Variable Costs  Fixed Costs  Employees  #FTES  Average Cost - Eur/FTE  Employee Costs/ Turnover - %  Employee Costs/ EBITDA - %  Other Costs  Production Variance  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>34%<br>(836)  | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%<br>97%<br>(810)<br>297                      | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)   | 21%<br>6%<br>24%<br>22%<br>2%<br>2%<br>   | -40% -4% 0% -15% 17% -92% -60% 281%  -43% -43% -45% -19% -32% -2,1 pp -46,7 pp -26% -63%                          |
| 3 87,8 142 16 8,7 0 (36) 6 (131) (148) (63) 17 3,7 16% (85) (23) 12  | 4<br>78,3<br>132<br>15<br>8,6<br>(40)<br>7<br>(190)<br>(162)<br>(61)<br>15<br>4,1<br>14%<br>95%<br>(100)<br>37       | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%<br>147%<br>(88)<br>27                    | -27% 12% 7% 6% 1%  | -53% -2% 17% 18% -0% -110% -60% -7% -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3% -185% -32%                       | Sales  Sales Ready-mix  Volume Ready-mix - km3  Price Ready-mix - Eur/m3  Sales Aggregates  Volume Aggregates - kton  Price Aggregates - Eur/ton  Other income  Net sales of goods  Net transport costs - Cost  Other operating income  Operacional Costs  Variable Costs  Fixed Costs  Employees  #FTES  Average Cost - Eur/FTE  Employee Costs/ Turnover - %  Employee Costs/ EBITDA - %  Other Costs  Production Variance  Production - Aggregates - kton  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>34%<br>(836)<br>165                                 | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%<br>97%<br>(810)<br>297<br>171               | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)<br>442<br>226                               | 21% 6% 24% 22% 2% 2%  | -40% -4% 0% -15% 17% -92% -60% 281%  -43% -43% -45% -19% -2,1 pp -46,7 pp -26% -63% -19%                          |
| 3 87,8 142 16 8,7 0 (36) 6 (131) (148) (63) 17 3,7 16% (85) (23) 12 40   | 4<br>78,3<br>132<br>15<br>8,6<br>(40)<br>7<br>(190)<br>(162)<br>(61)<br>15<br>4,1<br>14%<br>95%<br>(100)<br>37<br>21 | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%<br>147%<br>(88)<br>27<br>18<br>64        | -27% 12% 7% 6% 1%9% -23% -31% -9% 2% 13% -10% 1,5 pp 60,9 pp -15% -162% -42% -38%                    | -53% -2% 17% 18% -0% -110% -60% -7% -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3% -185% -32% -37%                  | Sales  Sales Ready-mix  Volume Ready-mix - km3  Price Ready-mix - Eur/m3  Sales Aggregates  Volume Aggregates - kton  Price Aggregates - Eur/ton  Other income  Net sales of goods  Net transport costs - Cost  Other operating income  Operacional Costs  Variable Costs  Fixed Costs  Employees  #FTES  Average Cost - Eur/FTE  Employee Costs/ Turnover - %  Employee Costs/ EBITDA - %  Other Costs  Production Variance  Production - Aggregates - kton  EBITDA IFRS - BUILDING MATERIALS  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>34%<br>(836)<br>165<br>183                          | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%<br>97%<br>(810)<br>297<br>171               | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)<br>442<br>226<br>947                        | 21% 6% 24% 22% 2% 2%  | -40% -4% 0% -15% 17% -92% -60% 281%  -43% -43% -45% -19% -32% -2,1 pp -46,7 pp -26% -63% -19% 31%                 |
| 3 87,8 142 16 8,7 0 (36) 6 (131) (148) (63) 17 3,7 16% (85) (23) 12  | 4<br>78,3<br>132<br>15<br>8,6<br>(40)<br>7<br>(190)<br>(162)<br>(61)<br>15<br>4,1<br>14%<br>95%<br>(100)<br>37       | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%<br>147%<br>(88)<br>27                    | -27% 12% 7% 6% 1%  | -53% -2% 17% 18% -0% -110% -60% -7% -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3% -185% -32%                       | Sales  Sales Ready-mix  Volume Ready-mix - km3  Price Ready-mix - Eur/m3  Sales Aggregates  Volume Aggregates - kton  Price Aggregates - Eur/ton  Other income  Net sales of goods  Net transport costs - Cost  Other operating income  Operacional Costs  Variable Costs  Fixed Costs  Employees  #FTES  Average Cost - Eur/FTE  Employee Costs/ Turnover - %  Employee Costs/ EBITDA - %  Other Costs  Production Variance  Production - Aggregates - kton  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>34%<br>(836)<br>165                                 | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%<br>97%<br>(810)<br>297<br>171               | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)<br>442<br>226                               | 21% 6% 24% 22% 2% 2%  | -40% -4% 0% -15% 17% -92% -60% 281%  -43% -43% -45% -19% -2,1 pp -46,7 pp -26% -63% -19%                          |
| 3 87,8 142 16 8,7 0 (36) 6 (131) (148) (63) 17 3,7 16% (85) (23) 12 40   | 4<br>78,3<br>132<br>15<br>8,6<br>(40)<br>7<br>(190)<br>(162)<br>(61)<br>15<br>4,1<br>14%<br>95%<br>(100)<br>37<br>21 | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%<br>147%<br>(88)<br>27<br>18<br>64        | -27% 12% 7% 6% 1%9% -23% -31% -9% 2% 13% -10% 1,5 pp 60,9 pp -15% -162% -42% -38%                    | -53% -2% 17% 18% -0% -110% -60% -7% -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3% -185% -32% -37%                  | Sales  Sales Ready-mix  Volume Ready-mix - km3  Price Ready-mix - Eur/m3  Sales Aggregates  Volume Aggregates - kton  Price Aggregates - Eur/ton  Other income  Net sales of goods  Net transport costs - Cost  Other operating income  Operacional Costs  Variable Costs  Fixed Costs  Employees  #FTES  Average Cost - Eur/FTE  Employee Costs/ Turnover - %  Employee Costs/ EBITDA - %  Other Costs  Production Variance  Production - Aggregates - kton  EBITDA IFRS - BUILDING MATERIALS  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>34%<br>(836)<br>165<br>183                          | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%<br>97%<br>(810)<br>297<br>171               | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)<br>442<br>226<br>947                        | 21% 6% 24% 22% 2% 2%  | -40% -4% 0% -15% 17% -92% -60% 281%  -43% -43% -45% -19% -32% -2,1 pp -46,7 pp -26% -63% -19% 31%                 |
| 3<br>87,8<br>142<br>16<br>8,7<br>0<br>(36)<br>6<br>(131)<br>(148)<br>(63)<br>17<br>3,7<br>16%<br>(85)<br>(23)<br>12<br>40        | 4 78,3 132 15 8,6 (40) 7 (190) (162) (61) 15 4,1 14% 95% (100) 37 21 65 15%  | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%<br>(88)<br>27<br>18<br>64<br>10%         | -27% 12% 7% 6% 11%9% -23% -31% -9% 2% 13% -10% 1,5 pp 60,9 pp -15% -42% -42% -38% -4,9 pp            | -53% -2% 17% 18% -0% -110% -60% 7% -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3% -185% -32% -32% -37% 0,2 pp       | Sales  Sales Ready-mix  Volume Ready-mix - km3  Price Ready-mix - Eur/m3  Sales Aggregates  Volume Aggregates - kton  Price Aggregates - Eur/ton  Other Income  Net sales of goods  Net transport costs - Cost Other operating income  Operacional Costs  Variable Costs  Employees  #FTES  Average Cost - Eur/FTE  Employee Costs/ Turnover - %  Employee Costs/ EBITDA - %  Other Costs  Production Variance  Production - Aggregates - kton  EBITDA IFRS - BUILDING MATERIALS  EBITDA IFRS - BUILDING MATERIALS  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>(836)<br>165<br>183<br>1.236<br>28%                 | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%<br>97%<br>(810)<br>297<br>171<br>507<br>15% | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)<br>442<br>226<br>947<br>14%                 | 21% 6% 24% 22% 2% 2% 8% 247%  12%3% -14% -24% -4,6 pp -62,6 pp 3% -45% 7% 144% 13,4 pp 144% | -40% -4% 0% -15% 17% -92% -60% 281% -43% -43% -45% -19% -32% -2,1 pp -46,7 pp -26% -63% -19% 31% 13,6 pp          |
| 3 87,8 142 16 8,7 0 (36) 6 (131) (148) (63) 17 3,7 16% (85) (23) 12 40 10%   | 4 78,3 132 15 8,6 (40) 7 (190) (162) (61) 15 4,1 14% 95% (100) 37 21 65  | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>147%<br>(88)<br>27<br>18<br>64               | -27% 12% 7% 6% 1% -9% -23% -31% -98 2% 13% -10% 1,5 pp 60,9 pp -15% -162% -42% -38% -4,9 pp          | -53% -2% 17% 18% -0% -110% -60% -7% -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3% -185% -32% -32% -37% 0,2 pp      | Sales  Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3  Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income  Net sales of goods Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs  Production Variance Production - Aggregates - kton EBITDA IFRS - BUILDING MATERIALS EBITDA IFRS Margin - Building Materials  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>(836)<br>165<br>183<br>1.236                        | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%<br>97%<br>(810)<br>297<br>171<br>507        | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)<br>442<br>226<br>947<br>14%                 | 21% 6% 24% 22% 2% 2% 8% 247%  12% -34% -14% -24% -4,6 pp -62,6 pp 3% -45% 7% 144% 13,4 pp   | -40% -4% 0% -15% 17% -92% -60% 281% -43% -43% -45% -19% -2,1 pp -46,7 pp -26% -63% -19% -19% -196                 |
| 3<br>87,8<br>142<br>16<br>8,7<br>0<br>(36)<br>6<br>(131)<br>(148)<br>(63)<br>17<br>3,7<br>16%<br>(85)<br>(23)<br>12<br>40        | 4 78,3 132 15 8,6 (40) 7 (190) (162) (61) 15 4,1 14% 95% (100) 37 21 65 15%  | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%<br>(88)<br>27<br>18<br>64<br>10%         | -27% 12% 7% 6% 11%9% -23% -31% -9% 2% 13% -10% 1,5 pp 60,9 pp -15% -42% -42% -38% -4,9 pp            | -53% -2% 17% 18% -0% -110% -60% 7% -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3% -185% -32% -32% -37% 0,2 pp       | Sales  Sales Ready-mix  Volume Ready-mix - km3  Price Ready-mix - Eur/m3  Sales Aggregates  Volume Aggregates - kton  Price Aggregates - Eur/ton  Other Income  Net sales of goods  Net transport costs - Cost Other operating income  Operacional Costs  Variable Costs  Employees  #FTES  Average Cost - Eur/FTE  Employee Costs/ Turnover - %  Employee Costs/ EBITDA - %  Other Costs  Production Variance  Production - Aggregates - kton  EBITDA IFRS - BUILDING MATERIALS  EBITDA IFRS - BUILDING MATERIALS  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>(836)<br>165<br>183<br>1.236<br>28%                 | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%<br>97%<br>(810)<br>297<br>171<br>507<br>15% | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)<br>442<br>226<br>947<br>14%                 | 21% 6% 24% 22% 2% 2% 8% 247%  12%3% -14% -24% -4,6 pp -62,6 pp 3% -45% 7% 144% 13,4 pp 144% | -40% -4% 0% -15% 17% -92% -60% 281% -43% -43% -45% -19% -32% -2,1 pp -46,7 pp -26% -63% -19% 31% 13,6 pp          |
| 3<br>87,8<br>142<br>16<br>8,7<br>0<br>(36)<br>6<br>(131)<br>(148)<br>(63)<br>17<br>3,7<br>16%<br>(85)<br>(23)<br>12<br>40        | 4 78,3 132 15 8,6 (40) 7 (190) (162) (61) 15 4,1 14% 95% (100) 37 21 65 15%  | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%<br>(88)<br>27<br>18<br>64<br>10%         | -27% 12% 7% 6% 11%9% -23% -31% -9% 2% 13% -10% 1,5 pp 60,9 pp -15% -42% -42% -38% -4,9 pp            | -53% -2% 17% 18% -0% -110% -60% 7% -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3% -185% -32% -32% -37% 0,2 pp       | Sales  Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Net sales of goods Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs Production Variance Production - Aggregates - kton EBITDA IFRS - BUILDING MATERIALS EBITDA IFRS - BUILDING MATERIALS EBITDA IFRS - BUILDING MATERIALS   | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>(836)<br>165<br>183<br>1.236<br>28%                 | 29<br>77,5<br>1.072<br>125<br>8,6<br>(325)<br>60<br>(1.534)<br>(1.301)<br>(491)<br>15<br>32,7<br>14%<br>97%<br>(810)<br>297<br>171<br>507<br>15% | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)<br>442<br>226<br>947<br>14%                 | 21% 6% 24% 22% 2% 2% 8% 247%  12%3% -14% -24% -4,6 pp -62,6 pp 3% -45% 7% 144% 13,4 pp 144% | -40% -4% 0% -15% 17% -92% -60% 281% -43% -43% -45% -19% -32% -2,1 pp -46,7 pp -26% -63% -19% 31% 13,6 pp          |
| 3<br>87,8<br>142<br>16<br>8,7<br>0<br>(36)<br>6<br>(131)<br>(148)<br>(63)<br>17<br>3,7<br>16%<br>(85)<br>(23)<br>12<br>40<br>10% | 4 78,3 132 15 8,6 (40) 7 (190) (162) (61) 15 4,1 14% 95% (100) 37 21 65 15%  | 6<br>90,0<br>121<br>14<br>8,7<br>(0)<br>(91)<br>5<br>(316)<br>(181)<br>(94)<br>21<br>4,5<br>14%<br>147%<br>(88)<br>27<br>18<br>64<br>10% | -27% 12% 7% 6% 1% -9% -23% -31% -9% 2% 13% -10% 1,5 pp 60,9 pp -15% -162% -42% -38% -4,9 pp -38% -7% | -53% -2% 17% 18% -0% -110% -60% -7% -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3% -185% -32% -37% 0,2 pp -37% -38% | Sales  Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3 Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income Net sales of goods Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs Production Variance Production - Aggregates - kton EBITDA IFRS - BUILDING MATERIALS EBITDA IFRS - BUILDING MATERIALS Turnover - BUILDING MATERIALS  | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>34%<br>(836)<br>165<br>183<br>1.236<br>28%          | 29 77,5 1.072 125 8,6 (325) 60 (1.534) (1.301) (491) 15 32,7 14% 97% (810) 297 171 507 15%   | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)<br>442<br>226<br>947<br>14%<br>947<br>6.550 | 21% 6% 24% 22% 2% 2% 8% 247% 12%3%14%24%4,6 pp 62,6 pp 3% 45% 7% 144% 13,4 pp 144% 27%      | -40% -4% 0% -15% 17% -92% -60% 281% -43% -43% -45% -19% -2,1 pp -46,7 pp -26% -63% -19% 31% 13,6 pp 31% -33%      |
| 3 87,8 142 16 8,7 0 (36) 6 (131) (148) (63) 17 3,7 16% (85) (23) 12 40 10% 400   | 4 78,3 132 15 8,6 (40) 7 (190) (162) (61) 15 4,1 14% 95% (100) 37 21 65 15% 65                                       | 6 90,0 121 14 8,7 (0) (91) 5 (316) (181) (94) 21 4,5 14% 147% (88) 27 18 64 10% 64   | -27% 12% 7% 6% 1% -9% -23% -31% -9% 2% 13% -10% 1,5 pp 60,9 pp -15% -162% -42% -38% -4,9 pp -38% -7% | -53% -2% 17% 18% -0% -110% -60% -7% -59% -19% -33% -19% -17% 1,2 pp 9,3 pp -3% -185% -32% -37% 0,2 pp -37% -38% | Sales  Sales Ready-mix Volume Ready-mix - km3 Price Ready-mix - Eur/m3  Sales Aggregates Volume Aggregates - kton Price Aggregates - Eur/ton Other income  Net sales of goods Net transport costs - Cost Other operating income Operacional Costs Variable Costs Fixed Costs Employees #FTES Average Cost - Eur/FTE Employee Costs/ Turnover - % Employee Costs/ EBITDA - % Other Costs Production Variance Production - Aggregates - kton EBITDA IFRS - BUILDING MATERIALS EBITDA IFRS - BUILDING MATERIALS Turnover - BUILDING MATERIALS  TERMINAL GROUP SPAIN EBITDA IFRS - TERMINAL SPAIN | 35<br>82,2<br>1.332<br>153<br>8,7<br>(5)<br>(350)<br>207<br>(1.719)<br>(1.259)<br>(422)<br>17<br>24,8<br>10%<br>34%<br>(836)<br>165<br>183<br>1.236<br>28%<br>1.236 | 29 77,5 1.072 125 8,6 (325) 60 (1.534) (1.301) (491) 15 32,7 14% 97% (810) 297 171 507 15% 507 3.473   | 58<br>85,7<br>1.329<br>179<br>7,4<br>(61)<br>(875)<br>54<br>(2.999)<br>(1.889)<br>(765)<br>21<br>36,5<br>12%<br>81%<br>(1.123)<br>442<br>226<br>947<br>14%<br>947<br>6.550 | 21% 6% 24% 22% 2% 2%  8% 247%  12% -346 -4,6 pp -62,6 pp 3% -45% 7% 144% 13,4 pp 144% 27%   | -40% -4% 0% -15% 17% -92% -60% 281% -43% -43% -45% -19% -32% -2,1 pp -46,7 pp -26% -63% -19% 31% 13,6 pp 31% -33% |

Secil - Portugal - Operational Performance - Portugal CCL - Clean Cement Line (YTD vs Budget vs LY)

|        | Month    |        | Var.       |       |                                     |         | YTD      |        | Var        |         |
|--------|----------|--------|------------|-------|-------------------------------------|---------|----------|--------|------------|---------|
| Aug-25 | B Aug-25 | Aug-24 | % B        | % LY  |                                     | Aug-25  | B Aug-25 | Aug-24 | % B        | % LY    |
| 80     | 152      | 0      | -47% -     |       | Revenue                             | 1.267   | 1.217    | 0      | 4% -       |         |
| 80     | 152      | -      | -47%       | -     | Operating Income                    | 1.267   | 1.217    | -      | 4%         | -       |
| (74)   | (152)    | (3)    | -52%       | 2241% | Costs                               | (1.838) | (1.217)  | (220)  | 51%        | 736%    |
| (0)    | -        | (0)    | -          | -76%  | Maintenance                         | (1.185) | -        | (0)    | -          | 248543% |
| (56)   | (97)     | (1)    | -42%       | 4185% | Employees                           | (435)   | (778)    | (130)  | -44%       | 234%    |
| (15)   | -        | (0)    | -          | 5774% | Travel and accommodation            | (57)    | -        | (12)   | -          | 366%    |
| (1)    | -        | (0)    | -          | 273%  | Car Expenses                        | (5)     | -        | (1)    | -          | 651%    |
| -      | (8)      | -      | -100%      | -     | Licences                            | -       | (67)     | (1)    | -100%      | -100%   |
| -      | -        | -      | -          | -     | Telephone Expenses (communications) | (0)     | -        | (1)    | -          | -94%    |
| -      | (13)     | -      | -100%      | -     | Specialized services                | (74)    | (100)    | (68)   | -26%       | 9%      |
| -      | (13)     | (0)    | -100%      | -100% | Insurance                           | -       | (106)    | (1)    | -100%      | -100%   |
| -      | -        | (0)    | -          | -100% | Cleaning Service                    | (0)     | -        | (3)    | -          | -100%   |
| (1)    | -        | (1)    | -          | 100%  | Rental Expenses                     | (31)    | -        | (6)    | -          | 379%    |
| (0)    | (21)     | (0)    | -99%       | 2187% | Other Operating Expenses            | (50)    | (167)    | 5      | 51%        | 736%    |
| 6      | (0)      | (3)    | -64331800% | -305% | EBITDA IFRS - CCL                   | (570)   | (0)      | (220)  | ########## | 159%    |
| 6      | (0)      | (3)    | -64331800% | -305% | EBITDA IFRS - CCL                   | (570)   | (0)      | (220)  | #########  | 159%    |

Secil - Portugal - Operational Performance - Portugal - Structure (YTD vs Budget vs LY)

|            | Month      |            | Va   | r.    |                               |               | YTD         |            | Va   | r.   |
|------------|------------|------------|------|-------|-------------------------------|---------------|-------------|------------|------|------|
| Aug-25     | B Aug-25   | Aug-24     | % B  | % LY  |                               | Aug-25        | B Aug-25    | Aug-24     | % B  | % LY |
|            |            |            |      |       | Portugal Structure            |               |             |            |      |      |
| (46,38)    | (76,65)    | (37,42)    | -39% | 24%   | CGPT                          | (719,23)      | (613,23)    | (652,79)   | 17%  | 10%  |
| 8,00       | 9,00       | 10,00      | -11% | -20%  | # FTE's                       | 8,00          | 9,00        | 10,00      | -11% | -20% |
| 18,36      | (141,20)   | (104,51)   | -    | -     | CIMP                          | (1.011,23)    | (1.129,61)  | (1.128,42) | -10% | -10% |
| 20,00      | 23,00      | 21,00      | -13% | -5%   | # FTE's                       | 20,00         | 23,00       | 21,00      | -13% | -5%  |
| (126,92)   | (153,33)   | (118,50)   | -17% | 7%    | СОМР                          | (1.238,78)    | (1.226,62)  | (979,69)   | 1%   | 26%  |
| 22,00      | 22,00      | 17,00      | 0%   | 29%   | # FTE's                       | 22,00         | 22,00       | 17,00      | 0%   | 29%  |
| (46,24)    | (51,20)    | (51,06)    | -10% | -9%   | EMAT                          | (525,86)      | (409,64)    | (467,58)   | 28%  | 12%  |
| 15,00      | 15,00      | 14,00      | 0%   | 7%    | # FTE's                       | 15,00         | 15,00       | 14,00      | 0%   | 7%   |
| (44,28)    | (51,75)    | (33,15)    | -14% | 34%   | ETERM                         | (458,65)      | (413,99)    | 2.762,41   | 11%  | -    |
| 4,00       | 3,00       | 3,00       | 33%  | 33%   | # FTE's                       | 4,00          | 3,00        | 3,00       | 33%  | 33%  |
| (45,58)    | (75,87)    | (37,98)    | -40% | 20%   | Ambiente e Sistemas de Gestão | (496,20)      | (607,00)    | (349,46)   | -18% | 42%  |
| 8,00       | 7,00       | 7,00       | 14%  | 14%   | # FTE's                       | 8,00          | 7,00        | 7,00       | 14%  | 14%  |
| (14,75)    | (35,70)    | (13,30)    | -59% | 11%   | JURD PT                       | (195,31)      | (285,58)    | (227,27)   | -32% | -14% |
| 1,00       | 1,00       | 1,00       | 0%   | 0%    | # FTE's                       | 1,00          | 1,00        | 1,00       | 0%   | 0%   |
| (70,89)    | (169,97)   | (53,13)    | -58% | 33%   | MKTG                          | (1.414,49)    | (1.359,74)  | (1.436,68) | 4%   | -2%  |
| 8,00       | 8,00       | 9,00       | 0%   | -11%  | # FTE's                       | 8,00          | 8,00        | 9,00       | 0%   | -11% |
| (43,92)    | (42,19)    | (26,14)    | 4%   | 68%   | RHBP                          | (463,02)      | (337,49)    | (472,78)   | 37%  | -2%  |
| 7,00       | 5,00       | 5,00       | 40%  | 40%   | # FTE's                       | 7,00          | 5,00        | 5,00       | 40%  | 40%  |
| (118,28)   | (113,35)   | (70,11)    | 4%   | 69%   | RHPT                          | (705,64)      | (906,77)    | (704,31)   | -22% | 0%   |
| 6,00       | 6,00       | 5,00       | 0%   | 20%   | # FTE's                       | 6,00          | 6,00        | 5,00       | 0%   | 20%  |
| (96,29)    | (94,30)    | (44,86)    | 2%   | 115%  | RIME                          | (326,67)      | (754,36)    | 137,97     | -57% | -    |
| 7,00       | 7,00       | 1,00       | 0%   | 600%  | # FTE's                       | 7,00          | 7,00        | 1,00       | 0%   | 600% |
| (282,35)   | (295,64)   | (243,47)   | -4%  | 16%   | SINC                          | (2.507,57)    | (2.365,15)  | (2.102,75) | 6%   | 19%  |
| 12,00      | 13,00      | 9,00       | -8%  | 33%   | # FTE's                       | 12,00         | 13,00       | 9,00       | -8%  | 33%  |
| (21,80)    | (105,81)   | (37,57)    | -79% | -42%  | TSOU                          | (324,42)      | (846,50)    | (355,60)   | -62% | -9%  |
| 3,00       | 3,00       | 9,00       | 0%   | -67%  | # FTE's                       | 3,00          | 3,00        | 9,00       | 0%   | -67% |
| 5,44       | (1,58)     | 0,19       | -    | 2729% | PART                          | 40,87         | (12,64)     | (12,73)    | -    | -    |
| 2,00       | 2,00       | 3,00       | 0%   | -33%  | # FTE's                       | 2,00          | 2,00        | 3,00       | 0%   | -33% |
| (297,80)   | (279,75)   | -          | 6%   | -     | Digital PT                    | (2.111,16)    | (2.238,03)  | -          | -6%  | -    |
| 19,00      | 16,00      | -          | 19%  | -     | # FTE's                       | 19,00         | 16,00       | -          | 19%  | -    |
| (6,34)     | (20,64)    | (37,27)    | -69% | -83%  | Excelência Comercial          | (99,84)       | (165,10)    | (93,06)    | -40% | 7%   |
| 1,00       | 1,00       | 1,00       | 0%   | 0%    | # FTE's                       | 1,00          | 1,00        | 1,00       | 0%   | 0%   |
| (80,45)    | (98,29)    | (79,76)    | -18% | 1%    | Segurança                     | (730,29)      | (786,36)    | (729,81)   | -7%  | 0%   |
| 14,00      | 16,00      | 14,00      | -13% | 0%    | # FTE's                       | 14,00         | 16,00       | 14,00      | -13% | 0%   |
| (79,98)    | (83,33)    | -          | -4%  | -     | Bundle Projetos               | (244,89)      | (666,67)    | -          | -63% | -    |
|            | -          | -          | -    | -     | # FTE's                       |               | -           | -          | -    | -    |
| (37,39)    | (43,24)    | (34,51)    | -14% | 8%    | Projetos PT                   | (479,92)      | (345,91)    | (343,99)   | 39%  | 40%  |
| 4,00       | 3,00       | 4,00       | 33%  | 0%    | # FTE's                       | 4,00          | 3,00        | 4,00       | 33%  | 0%   |
| (1.435,83) | (1.933,80) | (1.022,56) | -26% | 40%   | Portugal Structure            | (14.012,30)   | (15.470,38) | (7.156,53) | -9%  | 96%  |
| 161        | 160        | 133        | 1%   | 21%   | # FTE's                       | 161           | 160         | 133        | 1%   | 21%  |
| (996,16)   | (1.085,28) | (753,34)   | -8%  | 32%   | Employees                     | (9.306,00)    | (8.682,26)  | (7.425,78) | 7%   | 25%  |
| . , -,     |            | . , ,      |      |       | Employees Adjustment Budget   | . , , , , , , | -           | . , -,     |      |      |
| (597,47)   | (1.030,31) | (413,83)   | -42% | 44%   | Opex                          | (6.581,82)    | (8.242,49)  | (5.657,56) | -20% | 16%  |
| 157,80     | 181,80     | 144,61     | -13% | 9%    | Other Revenue                 | 1.875,53      | 1.454,37    | 5.926,82   | 29%  | -68% |
|            | •          |            |      |       |                               |               | -           | -          |      | -    |
| (1.435,8)  | (1.933,8)  | (1.022,6)  | -26% | 40%   | EBITDA Portugal Structure     | (14.012,3)    | (15.470,4)  | (7.156,5)  | -9%  | 96%  |

**Secil - Portugal - Rolling Forecast** 

| currency (1 | · ·     | nth      |        | Va    | r.    |                                  |          | YTD      |         | Vai  | •.    |
|-------------|---------|----------|--------|-------|-------|----------------------------------|----------|----------|---------|------|-------|
| Aug-25      | Sep-25  | B Sep-25 | Sep-24 | % B   | % LY  |                                  | Sep-25   | B Sep-25 | Sep-24  | % B  | % LY  |
|             |         |          |        |       |       | Cement                           |          |          |         |      |       |
| 124         | 141     | 145      | 132    | -3%   | 7%    | Local Cement Sales (kton)        | 1.247    | 1.278    | 1.279   | -2%  | -2%   |
| 21          | 31      | 22       | 30     | 37%   | 2%    | Terminal Sales (kton)            | 234      | 255      | 251     | -8%  | -7%   |
| 13          | 8       | 3        | 18     | 163%  | -57%  | Trading Sales (kton)             | 79       | 16       | 116     | 412% | -32%  |
| 142         | 130     | 91       | 140    | 44%   | -7%   | Clinker Production (kton)        | 1.186    | 1.310    | 1.197   | -9%  | -1%   |
| 163         | 169     | 168      | 169    | 1%    | 0%    | Cement Production (kton)         | 1.558    | 1.551    | 1.661   | 0%   | -6%   |
|             | -       | 2.987    | -      | -100% |       | CO2 Sales - EBITDA IFRS          | 5.150    | 8.962    | 164     | -43% | 3047% |
| 9.828       | 14.644  | 14.222   | 11.298 | 3%    | 30%   | Cement EBITDA IFRS               | 103.587  | 107.095  | 83.915  | -3%  | 23%   |
|             |         |          |        |       |       | Madeira                          |          |          |         |      |       |
| 8           | 8       | 7        | 9      | 6%    | -11%  | Local Cement Sales (kton)        | 71       | 71       | 77      | 0%   | -8%   |
| 292         | 285     | 193      | 226    | 47%   | 26%   | Cement Group Madeira EBITDA IFRS | 2.228    | 1.581    | 1.804   | 41%  | 24%   |
|             |         |          |        |       |       | Cape Verde                       |          |          |         |      |       |
| 3           | 3       | 4        | 2      | -8%   | 55%   | Local Cement Sales (kton)        | 29       | 32       | 28      | -9%  | 2%    |
| 86          | 154     | 106      | 63     | 46%   | 144%  | Cement Cape Verde EBITDA IFRS    | 1.069    | 1.339    | 1.340   | -20% | -20%  |
|             |         |          |        |       |       | Netherland                       |          |          |         |      |       |
| 9           | 14      | 14       | -36%   | -3%   | _     | Local Cement Sales (kton)        | 117      | 129      | 124     | -9%  | -6%   |
| 333         | 518     | 535      | 649    | -3%   | -20%  | Cement Netherland EBITDA IFRS    | 4.535    | 4.873    | 4.912   | -7%  | -8%   |
|             |         |          |        |       |       | Spain                            |          |          |         |      |       |
| 6           | 6       | 6        | 6      | 3%    | 5%    | Local Cement Sales (kton)        | 49       | 55       | 51      | -10% | -3%   |
| 245         | 300     | 291      | 416    | 3%    | -28%  | Cement Spain EBITDA IFRS         | 3.034    | 2.510    | 2.834   | 21%  | 7%    |
|             |         |          |        |       |       | Concrete                         |          |          |         |      |       |
| 132         | 144     | 132      | 125    | 9%    | 16%   | Ready-Mix Sales (km3)            | 1.199    | 1.158    | 1.134   | 4%   | 6%    |
| (56)        | (62)    | 253      | 516    | -     | -     | Ready-Mix Unibetão EBITDA IFRS   | 316      | 1.653    | 3.935   | -81% | -92%  |
| 116         | 86      | 86       | 139    | 0%    | -38%  | Ready-Mix Betotrans EBITDA IFRS  | 806      | 775      | 967     | 4%   | -17%  |
|             | -       | -        | (186)  | -     | -100% | Adjustments                      | (3)      | -        | (1.677) | -    | -100% |
| 60          | 24      | 340      | 469    | -93%  | -95%  | Ready-Mix EBITDA IFRS            | 1.118    | 2.429    | 3.225   | -54% | -65%  |
|             |         |          |        |       |       | Aggregates                       |          |          |         |      |       |
| 369         | 0       | 404      | 372    | -100% | -100% | Aggregates Sales (kton)          | 3.095    | 3.589    | 3.322   | -14% | -7%   |
| 1.235       | 1.423   | 1.423    | 1.048  | 0%    | 36%   | Aggregates EBITDA IFRS           | 12.302   | 12.410   | 10.787  | -1%  | 14%   |
|             |         |          |        |       |       | Mortars                          |          |          |         |      |       |
| 25          | 0       | 28       | 26     | -100% | -100% | Mortars Sales (kton)             | 215      | 251      | 238     | -14% | -10%  |
| 483         | 883     | 883      | 789    | 0%    | 12%   | Mortars EBITDA IFRS              | 7.166    | 8.051    | 7.122   | -11% | 1%    |
|             |         |          |        |       |       | Precast                          |          |          |         |      |       |
| (0)         | -       | -        | (0)    | -     | -100% | Precast EBITDA IFRS              | (2)      | -        | (19)    | -    | -91%  |
|             | -       |          |        |       |       | Others (1)                       | -        |          |         |      |       |
| (1.120)     | (1.653) | (1.653)  | (824)  | 0%    | 101%  | Others - EBITDA IFRS             | (13.814) | (15.007) | (6.941) | -8%  | 99%   |
| 11.442      | 16.577  | 16.339   | 14.134 | 1%    | 17%   | Portugal EBITDA IFRS             | 121.224  | 125.281  | 108.979 | -3%  | 11%   |
|             |         |          |        |       |       |                                  |          |          |         |      |       |

<sup>(1) -</sup> G&A, Bags, CCL and Other segments.

## Secil - Portugal - Net Working Capital (YTD vs Budget vs LY)\*

|                                    |         | YTD      |         |         |      | Var.     |      | Forecast | Real   |
|------------------------------------|---------|----------|---------|---------|------|----------|------|----------|--------|
|                                    | Aug-25  | B Aug-25 | Dec-24  | Aug-24  | % B  | % Dec-LY | % LY | Dec-24   | Dec-23 |
| Secil                              |         |          |         |         |      |          |      |          |        |
| Accounts receivable                | 86.454  | 67.504   | 62.798  | 84.656  | 28%  | 38%      | 2%   | 81.594   | 75.014 |
| Inventories                        | 60.957  | 58.706   | 63.186  | 55.276  | 4%   | -4%      | 10%  | 56.720   | 51.891 |
| Other Goods                        | 9.792   | -        | 12.105  | 10.911  | -    | -19%     | -10% | -        | 7.844  |
| Finished Goods                     | 21.124  | -        | 23.980  | 19.913  | -    | -12%     | 6%   | -        | 20.954 |
| Raw Materials                      | 9.929   | -        | 9.953   | 8.969   | -    | -0%      | 11%  | -        | 7.846  |
| Subsidiaries and Packing Materials | 4.562   | -        | 3.188   | 3.185   | -    | 43%      | 43%  | -        | 3.063  |
| Other Materials                    | 15.551  | 58.706   | 13.960  | 12.299  | -74% | 11%      | 26%  | 56.720   | 12.184 |
| Accounts payable                   | 69.572  | 84.433   | 79.058  | 79.201  | -18% | -12%     | -12% | 90.675   | 73.798 |
| Trade Working Capital              | 77.839  | 41.777   | 46.926  | 60.730  | 86%  | 66%      | 28%  | 47.639   | 53.107 |
| Turnover                           | 541.196 | 533.365  | 537.214 | 521.003 | 1%   | 1%       | 4%   |          |        |
| DSO (1)                            | 54      | 42       | 40      | 55      | 12   | 14       | -1   |          |        |
| DPO (2)                            | 67      | 81       | 75      | 77      | -14  | -8       | -10  |          |        |
| DIO (3)                            | 142     | 145      | 150     | 133     | -3   | -8       | 9    |          |        |
| Trade Working Capital/Turnover (4) | 14%     | 8%       | 9%      | 12%     | 7 pp | 6 pp     | 3 pp |          |        |

<sup>1.</sup> DSO = (Accounts Receivable /((Sales and Services Rendered Actual month + eleven previous months)\*(1+ VAT % and other apllicable taxes)))\*360

<sup>2.</sup> DPO = (Accounts Payable /((Cost of Goods Sold and Supplies and External Services Actual month + eleven previous months)\*(1+ VAT % and other apllicable taxes)))\*360

 $<sup>3.\</sup> DIO = (Inventory\ /((Cost\ of\ Goods\ Sold\ and\ Variation\ in\ Production\ Actual\ month\ +\ eleven\ previous\ months)))*360$ 

<sup>4. =</sup> Trade Working Capital / (Sales and Services Rendered Actual month + eleven previous months)

<sup>\*</sup> Includes intragroups between geographies and Group Structure.

## **Secil - Portugal - Cash Flow (YTD vs Budget vs LY)**

|   |          | YTD      |          | Var. |      |
|---|----------|----------|----------|------|------|
|   | Aug-25   | B Aug-25 | Aug-24   | % B  | % LY |
| EBITDA Portugal                             | 104.647  | 108.942  | 94.845   | -4%  | 0%   |
| EBITDA Group Structure                      | (13.210) | (15.265) | (16.853) | -13% | -22% |
| EBITDA Portugal + Group Structure           | 91.438   | 93.677   | 77.992   | -2%  | 17%  |
| De(in)crease Trade Working Capital          | (30.913) | 5.862    | (7.623)  | -    | 306% |
| De(in)crease Inventories                    | 2.229    | (1.986)  | (3.385)  | -    | -    |
| De(in)crease Trade Receivables              | (23.656) | 14.090   | (9.642)  | -    | 145% |
| (De)increase Trade payables                 | (9.486)  | (6.242)  | 5.403    | 52%  | -    |
| Other working capital variances             | (34.663) | (42.173) | (51.051) | -18% | -32% |
| CF from Operations                          | 25.862   | 57.367   | 19.318   | -55% | 34%  |
| Income Tax                                  | (11.801) | (16.051) | (7.187)  | -26% | 64%  |
| Net interest expenses                       | (6.853)  | (5.699)  | (4.994)  | 20%  | 37%  |
| CF from Operating Activities                | 7.208    | 35.616   | 7.136    | -80% | 1%   |
| Capex                                       | (33.059) | (52.506) | (32.456) | -37% | 2%   |
| CF from investment activities               | (33.059) | (52.506) | (32.456) | -37% | 2%   |
| Cash set free (tied up) after investments   | (25.851) | (16.889) | (25.320) | 53%  | 2%   |
| Net Cash Flow                               | (25.851) | (16.889) | (25.320) | 53%  | 2%   |
| Financial net debt - Opening Balance        | 218.858  | 241.790  | 208.366  | -9%  | 5%   |
| Effects of exchange rate change on Net Debt |          | -        |          |      | -    |
| Financial net debt - Closing Balance        | 244.709  | 258.679  | 233.686  | -5%  | 5%   |





## Secil - Angola - Health & Safety KPI's

|                | Frequency Ratio (1) |        |            |  |  |  |  |  |  |
|----------------|---------------------|--------|------------|--|--|--|--|--|--|
|                | Angola              | Cement | Non-Cement |  |  |  |  |  |  |
| Jan-25         | -                   | -      | -          |  |  |  |  |  |  |
| Feb-25         | -                   | -      | -          |  |  |  |  |  |  |
| Mar-25         | -                   | -      | -          |  |  |  |  |  |  |
| Apr-25         | -                   | -      | -          |  |  |  |  |  |  |
| May-25         | -                   | -      | -          |  |  |  |  |  |  |
| Jun-25         | -                   | -      | -          |  |  |  |  |  |  |
| Jul-25         | -                   | -      | -          |  |  |  |  |  |  |
| Aug-25         | -                   | -      | -          |  |  |  |  |  |  |
| Sep-25         | -                   | -      | -          |  |  |  |  |  |  |
| Oct-25         | -                   | -      | -          |  |  |  |  |  |  |
| Nov-25         | -                   | -      | -          |  |  |  |  |  |  |
| Dec-25         | -                   | -      | -          |  |  |  |  |  |  |
| YTD 2025       | -                   | -      | -          |  |  |  |  |  |  |
| Last 12 Months | -                   | -      | -          |  |  |  |  |  |  |
| FY 2024        | -                   | -      | -          |  |  |  |  |  |  |
| FY 2023        | -                   | -      | -          |  |  |  |  |  |  |
| Bdg 2025       | 3,60                | 3,60   | -          |  |  |  |  |  |  |

<sup>(1) -</sup>  $\underline{\text{Nº Lost Time Injuries x 1.000.000}}$ Total Manhours Worked

Secil - Angola - Operational Performance - Angola Cement (YTD vs Budget vs LY)

Currency (1000 AOA)

|           | Month     |          | Var      |            |  |           | YTD       |           | Va       | r.        |
|-----------|-----------|----------|----------|------------|--|-----------|-----------|-----------|----------|-----------|
| Aug-25    | B Aug-25  | Aug-24   | % B      | % LY       | Aug-25                                       |           | B Aug-25  | Aug-24    | % B      | % LY      |
|           |           |          |          |            | Internal Market                              |           |           |           |          |           |
| 184       | 281       | 373      | -34%     | -51%       | Cement Market - kton                         | 1.898     | 1.962     | 1.915     | -3%      | -1%       |
| 56        | 85        | 117      | -34%     | -52%       | Cement per Capita                            | 72        | 74        | 75        | -3%      | -4%       |
| 4,0%      | 3,3%      | 2,6%     | 0,7 pp   | 1,4 pp     | Market Share - %                             | 2,1%      | 3,1%      | 3,1%      | -1,1 pp  | -1,0 pp   |
| 7         | 9         | 10       | -21%     | -23%       | Volume Cement - kton                         | 39        | 62        | 59        | -36%     | -34%      |
| 68%       | 51%       | 52%      | 16,6 pp  | 15,8 pp    | % Volume Grey Bulk                           | 67%       | 56%       | 54%       | 11,0 pp  | 13,1 pp   |
| 32%       | 49%       | 48%      | -16,6 pp | -15,8 pp   | % Volume Grey Bagged                         | 33%       | 44%       | 46%       | -11,0 pp | -13,1 pp  |
| 127.586,7 | 108.736,9 | 82.278,6 | 17%      | 55%        | Price Cement - AOA/ton                       | 125.828,7 | 102.321,9 | 81.295,1  | 23%      | 55%       |
| 130.802,2 | 116.505,2 | 90.864,9 | 12,3%    | 44,0%      | Grey Bulk - AOA/ton                          | 127.258,5 | 109.794,4 | 86.467,7  | 15,9%    | 47,2%     |
| 120.847,2 | 100.630,9 | 73.029,7 | 20,1%    | 65,5%      | Grey Bagged - AOA/ton                        | 122.972,1 | 92.943,7  | 75.324,9  | 32,3%    | 63,3%     |
| (302)     | -         | (0)      | - ‡      | ******     | Net Transport Costs                          | (302)     |           | (0)       |          | 58090475% |
| (109.578) | (61.416)  | (60.405) | 78%      | 81%        | Transport Costs - Clients                    | (402.014) | (378.914) | (303.479) | 6%       | 32%       |
| 109.276   | 61.416    | 60.405   | 78%      | 81%        | Transport Revenue - Clients                  | 401.712   | 378.914   | 303.479   | 6%       | 32%       |
| 40,9      | -         | 0,0      | - ‡      | ########## | Net Transport costs - AOA/ton                | 7,6       | -         | 0,0       | -        | 87415704% |
| 127.545,8 | 108.736,9 | 82.278,6 | 17%      | 55%        | Price Cement - Net Transport Costs - AOA/ton | 125.821,0 | 102.321,9 | 81.295,1  | 23%      | 55%       |
|           |           |          |          |            | External Market                              |           |           |           |          |           |
| 1.051.891 | 1.124.245 | 872.181  | -6%      | 21%        | Turnover                                     | 5.373.352 | 6.822.996 | 5.256.686 | -21%     | 2%        |