

# Ess Kay Fincorp Limited

## Refinance Grid - Rajasthan (w.e.f. 24 may 2019)

Performance Grid - Rajasthan (w.e.f. 24 may 2019)		Used Commercial Vehicle													
OEM	Vehicle Make	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006	
Multi Utility Vehicle															
M&M	M&M Bolero DI	725000	625000	550000	500000	450000	420000	375000	340000	310000	280000	250000	225000	200000	
M&M	M&M Bolero Plus / XL	750000	650000	575000	525000	475000	425000	400000	350000	325000	290000	265000	240000	220000	
M&M	M&M Bolero SLE / DX	750000	650000	600000	540000	480000	440000	400000	360000	325000	300000	275000	240000	220000	
M&M	M&M Bolero SLX/ ZLX	800000	700000	630000	575000	535000	500000	450000	400000	360000	340000	300000	260000	225000	
M&M	M&M CL 500/550	NA	NA	NA	NA	NA	NA	NA	335000	310000	285000	260000	240000	220000	
M&M	M&M Commander	NA	NA	NA	NA	NA	NA	NA	330000	315000	300000	290000	280000	260000	
M&M	M&M Maxx	NA	NA	NA	NA	NA	NA	350000	325000	300000	270000	235000	NA	NA	
M&M	M&M Savari (Without OTT)	NA	NA	NA	NA	NA	NA	NA	NA	360000	330000	300000	270000	240000	
M&M	M&M Savari (With OTT)	NA	NA	NA	NA	NA	NA	NA	NA	400000	375000	340000	300000	275000	
M&M	M&M Thar 2WD /4WD	575000	550000	475000	450000	400000	375000	330000	300000	275000	NA	NA	NA	NA	
Maruti	MARUTI EECO 5 STR STD	325000	300000	270000	240000	200000	180000	160000	145000	NA	NA	NA	NA	NA	
Maruti	MARUTI EECO 5 STR WITH AC+HTR	325000	300000	275000	250000	225000	200000	175000	160000	NA	NA	NA	NA	NA	
Maruti	MARUTI EECO 7 STR STD	325000	300000	270000	240000	200000	180000	160000	145000	NA	NA	NA	NA	NA	
Maruti	Maruti Swift Dzire Tour Diesel	600000	550000	500000	450000	400000	375000	325000	300000	275000	250000	225000	200000	175000	
Maruti	Maruti Swift Dzire Tour Petrol	500000	425000	400000	375000	325000	300000	275000	250000	NA	NA	NA	NA	NA	
Maruti	Maruti Omni	175000	150000	140000	130000	120000	110000	100000	NA	NA	NA	NA	NA	NA	
Innova	E / EV (AC model only)	NA	NA	NA	NA	NA	NA	NA	500000	450000	400000	370000	330000	300000	
Innova	G	NA	1100000	975000	875000	800000	725000	650000	600000	525000	475000	440000	400000	350000	
Innova	GX /G4	NA	1100000	1025000	925000	825000	750000	675000	600000	525000	475000	440000	400000	350000	
Innova	VX /V	NA	1225000	1100000	1000000	900000	800000	750000	675000	600000	550000	500000	450000	400000	
Innova	Crysta MT G	1100000	1100000	1000000	900000	NA	NA	NA	NA	NA	NA	NA	NA	NA	
Innova	Crysta MT GX	1300000	1200000	1100000	1000000	NA	NA	NA	NA	NA	NA	NA	NA	NA	
Innova	Crysta MT VX	1550000	1400000	1300000	1200000	NA	NA	NA	NA	NA	NA	NA	NA	NA	
Force	Force Cruiser Tempo Trax Toofan / Cruiser (Without OTT)	725000	625000	575000	500000	450000	425000	375000	340000	300000	275000	250000	225000	200000	
Force	Force Cruiser Tempo Trax Toofan / Cruiser (With OTT)	750000	650000	600000	525000	500000	450000	400000	360000	300000	275000	250000	225000	200000	
Light Commercial Vehicle															
M&M	Bolero Maxi Truck	500000	475000	425000	400000	375000	350000	325000	300000	275000	250000	225000	180000	160000	
M&M	Bolero Pick Up - 2WD /CBC	625000	600000	525000	500000	475000	450000	425000	400000	375000	330000	300000	275000	260000	
M&M	Bolero Camper/Utility Flat Bed	635000	600000	550000	500000	440000	415000	375000	350000	325000	300000	275000	250000	225000	
M&M	Camper Gold	725000	625000	575000	525000	475000	425000	400000	375000	340000	325000	275000	260000	240000	



OEM	Vehicle Make	2018	2017	2016	2015	2014	2013	2012	2011	2010	2009	2008	2007	2006
M&M	M&M Maximo (loading)	200000	190000	170000	140000	120000	100000	85000	NA	NA	NA	NA	NA	NA
Eicher	Eicher 10.50 Fully Built Truck/ Pro	732000	622000	560000	510000	500000	475000	450000	425000	400000	350000	300000	250000	225000
Eicher	Eicher 10.59 (Other than XP model)	750000	700000	630000	565000	525000	475000	435000	400000	375000	350000	300000	250000	225000
Eicher	Eicher 10.80 Fully Built Truck	840000	750000	650000	610000	575000	525000	475000	425000	375000	350000	325000	275000	250000
Eicher	Eicher 10.90 (Other than XP model) / 10.95	1065000	960000	860000	780000	700000	630000	570000	525000	490000	450000	400000	350000	320000
Eicher	Eicher 11.10 (Other than XP model)	1325000	1125000	1025000	925000	825000	775000	725000	675000	625000	575000	475000	400000	370000
Eicher	Eicher 11.12 Fully Built Truck	900000	900000	800000	750000	675000	615000	550000	500000	450000	400000	375000	325000	NA
Eicher	Eicher 11.14 Fully Built Truck	1200000	1075000	975000	925000	880000	800000	725000	650000	600000	550000	500000	450000	400000
Tata	Tata Ace EX (with OTT)	300000	275000	240000	215000	175000	150000	140000	120000	110000	90000	NA	NA	NA
Tata	Tata Super Ace (with OTT)	300000	275000	240000	215000	175000	150000	NA	NA	NA	NA	NA	NA	NA
Tata	Tata Ace HT / Refresh (with OTT) *	385000	345000	315000	290000	260000	240000	215000	200000	180000	165000	145000	130000	120000
Tata	Tata Ace MEGA (with OTT)	385000	350000	315000	285000	250000	225000	200000	NA	NA	NA	NA	NA	NA
Tata	Tata Ace ZIP (with OTT)	215000	195000	175000	160000	140000	125000	110000	NA	NA	NA	NA	NA	NA
Tata	Tata SFC 407	775000	650000	600000	550000	500000	450000	400000	360000	325000	300000	275000	225000	215000
Tata	Tata LPT 407	800000	700000	650000	600000	550000	500000	450000	425000	375000	350000	315000	290000	270000
Tata	Tata 407 Pickup	625000	540000	500000	450000	400000	360000	325000	300000	275000	225000	200000	NA	NA
Tata	TATA SFC / LPT 709 / 712	900000	800000	700000	650000	600000	525000	475000	425000	375000	340000	315000	290000	250000
Tata	Tata SFC / LPT 909 / 912	925000	815000	735000	660000	610000	535000	485000	435000	390000	350000	325000	300000	260000
Tata	TATA LPT 1109 (19 Ft.) / 1112	1300000	1100000	1000000	950000	875000	800000	750000	650000	600000	525000	450000	400000	360000
AL	AL Dost (Kamani Patta only)	400000	325000	275000	240000	215000	190000	NA	NA	NA	NA	NA	NA	NA
AL	AL ecomet 1012	800000	750000	650000	550000	475000	400000	NA	NA	NA	NA	NA	NA	NA
AL	AL 1212/1214	1100000	1000000	900000	850000	800000	775000	725000	700000	650000	625000	NA	NA	NA
Tata	Tata LP 407/410 (School Bus)	950000	900000	825000	725000	625000	575000	525000	450000	400000	375000	350000	300000	275000
Tata	Tata LP 712 / LP 709 (School Bus)	1275000	1100000	975000	900000	800000	725000	650000	600000	550000	500000	425000	380000	350000
Tata	Tata LP 912 / LP 909 (School Bus)	1350000	1150000	1050000	950000	850000	775000	700000	625000	575000	525000	460000	425000	375000
Force	Force Tempo Travel 9 Seater	925000	800000	715000	650000	585000	525000	475000	430000	390000	350000	320000	290000	265000
Force	Force Tempo Travel 11 / 13 Seater	1125000	960000	865000	780000	700000	640000	575000	520000	470000	425000	385000	350000	315000
Force	Force Tempo Traveler 17 Seater	1100000	950000	850000	775000	700000	640000	575000	525000	475000	425000	380000	350000	325000
M&M	Tourister 32 Seater	800000	750000	650000	600000	550000	500000	475000	450000	425000	400000	NA	NA	NA
M&M	Tourister 25 Seater	775000	725000	625000	575000	525000	475000	450000	425000	400000	375000	NA	NA	NA
M&M	Tourister 15 Seater	600000	550000	500000	450000	400000	375000	360000	340000	325000	310000	NA	NA	NA
M&M	Tourister 17 Seater	850000	775000	715000	650000	575000	525000	475000	425000	390000	350000	300000	270000	250000
Force	Force Cruiser Trax Ambulance (For Ambulance owner only)	625000	530000	480000	435000	400000	360000	325000	295000	270000	245000	225000	200000	185000
M&M	M&M Bolero Ambulance (For Ambulance	625000	525000	475000	425000	400000	350000	325000	300000	260000	240000	215000	200000	NA

Dear All,

Please find Vintage model Refinance Grid of Vehicle vertical for Rajasthan region.

OEM	Model Description	Fixed funding									
		2005	2004	2003	2002	2001	2000	1999	1998		
Toyota	Innova E / EV (Only AC model)	22000	16500	NA	NA	NA	NA	NA	NA		
Toyota	Innova G	25000	20000	NA	NA	NA	NA	NA	NA		
Toyota	Innova GX / G4	25000	20000	NA	NA	NA	NA	NA	NA		
Toyota	Innova V / VX	29000	22500	NA	NA	NA	NA	NA	NA		
M&M	Bolero DI	14500	11000	85000	7500	0	NA	NA	NA		
M&M	Bolero XL	16000	12000	95000	7500	0	NA	NA	NA		
M&M	Bolero DX / LX	16000	13000	10000	8000	0	NA	NA	NA		
M&M	CL 500/550	16000	12500	95000	7500	0	6000	5500	5000		
M&M	Commander	19000	14500	11000	8500	0	6500	6000	5500		
M&M	Savari	17500	13500	10000	8000	0	6500	6000	5500		
M&M	Bolero Camper	17500	13500	10000	7500	0	NA	NA	NA		
M&M	Bolero Pick Up	20000	17500	12000	9000	0	7000	6000	5500		
Force	Tempo Trax Toofan / Cruiser	14500	11000	85000	6500	0	NA	NA	NA		

This is the fixed funding grid, you may consider it as the final loan amount i.e. grid value equal to loan amount.

#### Important Notes:

1. IRR: for model 2001 to 2005 - 28% or above, model 1998 to 2000 - 30% or above
2. Tenure will be maximum 18 months.
3. Guarantor would be mandatory except for SVSH cases.
4. Vehicle must be OTT paid
5. Payment will made only after RC HPN & Transfer.