
Abhinav Singh

abhinavsingh2022@vitbhopal.ac.in • +91-7004703274
LinkedIn: www.linkedin.com/in/abhinav-singh-207501265

Objective

To contribute to a dynamic and innovative organization by leveraging my technical expertise in gaming and technology, backed by strong analytical, problem-solving, and communication skills. With a keen interest in sales and client engagement, I aim to drive business growth by applying persuasive communication, negotiation skills, and data-driven decision-making while continuously learning and growing in a collaborative environment.

Education

Bachelor of Technology (B.Tech), Gaming and Technology

VIT Bhopal University (2024)
CGPA: 8.66/10

Senior Secondary (12th), CBSE (2018)

Percentage: 72.47

Skills

Sales & Communication:

- Strong persuasive communication and negotiation skills for effective client engagement.
- Ability to build and maintain relationships with stakeholders and clients.
- Expertise in storytelling and presentation to influence decision-making.

Technical & Analytical:

- Programming Languages: Core Java, JavaScript, SQL, HTML, JSON, XML.
- Frameworks: Spring, Hibernate, JPA, Spring Boot.
- Data Visualization: Power BI.
- Strong analytical mindset for interpreting sales data and customer insights.

Projects

Power BI: Sales Dashboard

- Analyzed a sales dataset and created an interactive dashboard to provide actionable insights into sales performance and trends.
- Presented data-driven recommendations to enhance revenue generation and customer engagement.

SQL: Population Analysis

- Examined population trends in various countries, identifying growth opportunities and consumer behavior patterns for market expansion.

2D Game: Whack-A-Mole

- Developed a 2D game using Unity with engaging gamification elements, showcasing creativity and technical skills in game design.
- Led a cross-functional team, ensuring smooth coordination and project execution.

Internship

Achievements & Strengths

- Excellent communication and interpersonal skills with the ability to influence and persuade.
- Strong analytical skills for data-driven decision-making in sales and customer engagement.
- Proven ability to work in a team-oriented environment and build professional relationships.
- Experience in sales-oriented presentations and business storytelling.