

# **Feature Engineering**

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#### 1 USERS FEATURE

- U1 User frequency of use
- U2 User frequency of not use
- U3 User coupon use/non-use ratio
- U4 User coupon use rate (under coupon collection consumptions)
- U5 User coupon non-use rate (under coupon collection consumptions)
- U6 User frequency of ordinary consumption
- U7 User consumption count
- U8 User coupon use rate (under all consumption)
- U9 User consumption gap (all consumption)
- U10 User consumption gap (ordinary consumption)
- U11 User consumption gap(coupon consumption)
- U12 User full discount type coupon collection times
- U13 User discount type coupon collection times

### 2 MERCHANT FEATURE

- M1 The total number of purchases made by the user at each merchant
- M2 The number of coupons used per merchant
- M3 How many coupons are issued by each merchant
- M4 The average distance from the merchant to the merchant who used the voucher at each merchant
- M5 The maximum distance between users who use coupons at each merchant and the merchant
- M6 The minimum value of the minimum distance from a user who uses a coupon at each merchant to that merchant
- M7 Median distance from users who used coupons at each merchant to that merchant
- M8 The usage rate of the issued coupons at the merchant
- M9 Probability of using a coupon in each merchant sale



#### **3** COUPON FEATURE

- C1 Coupon type(full discount and direct discount)
- C2 Coupon received historical number
- C3 Coupon verified historical number
- C4 Coupon verified rate
- C5 -Coupon verified interval
- C6 Coupon received date of week
- C7 Coupon verified date of week
- C8 Coupon frequency received by different users
- C9 Coupon frequency verified by different users
- C10 Coupon verified rate by different users
- C11 Coupon with full discount threshold
- C12 Coupon with full discount rate (discount amount/ full discount threshold)

## 4 USER INTERACTION WITH MERCHANT FEATURE

- UM1 The number of times the user receives the merchant's coupons
- UM2 The number of times the user does not use after receiving the merchant's coupons
- UM3 The number of times the user uses after receiving the merchant's coupons
- UM4 Usage rate after users receive coupons from merchants (times of using/times of not using)
- UM5 The ratio of users' non-use times for each merchant to the total number of users' non-use times
- UM6 Total number of times the user has consumed in the store
- UM7 Ordinary consumption times of users in the store
- UM8 Times of users receiving coupons at each merchant
- UM9 The number of merchants that a user has received coupons from
- UM10 The number of merchants that a user has verified coupons
- UM11 Ratio of the number of different merchants whose coupons have been written off by users to all different merchants
- UM12 The average number of coupons written off by users for each merchant