



Total Sales

1M

MoM % -79.5%

This Month 13.86K

Total Boxes

62K

MoM % -0.50

Total Month 3K

Total Shipments

185

MoM % -0.73

This Month 4

Total Costs

\$514.89918K

MoM % -0.39

This Month 23.39K

Total Profit

561K

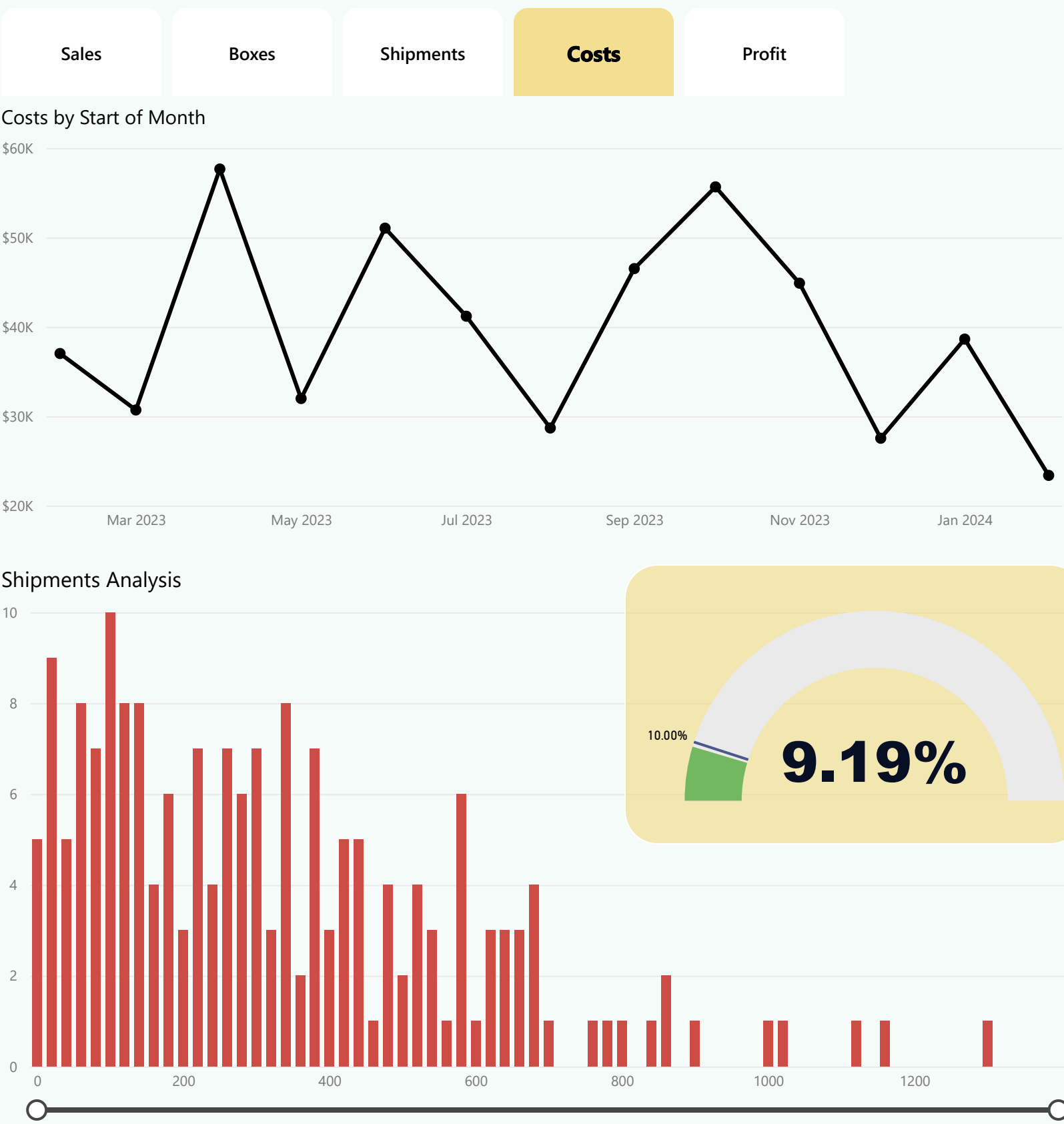
MoM % -1.33

This Month -9.52K

60.00%

52.15%

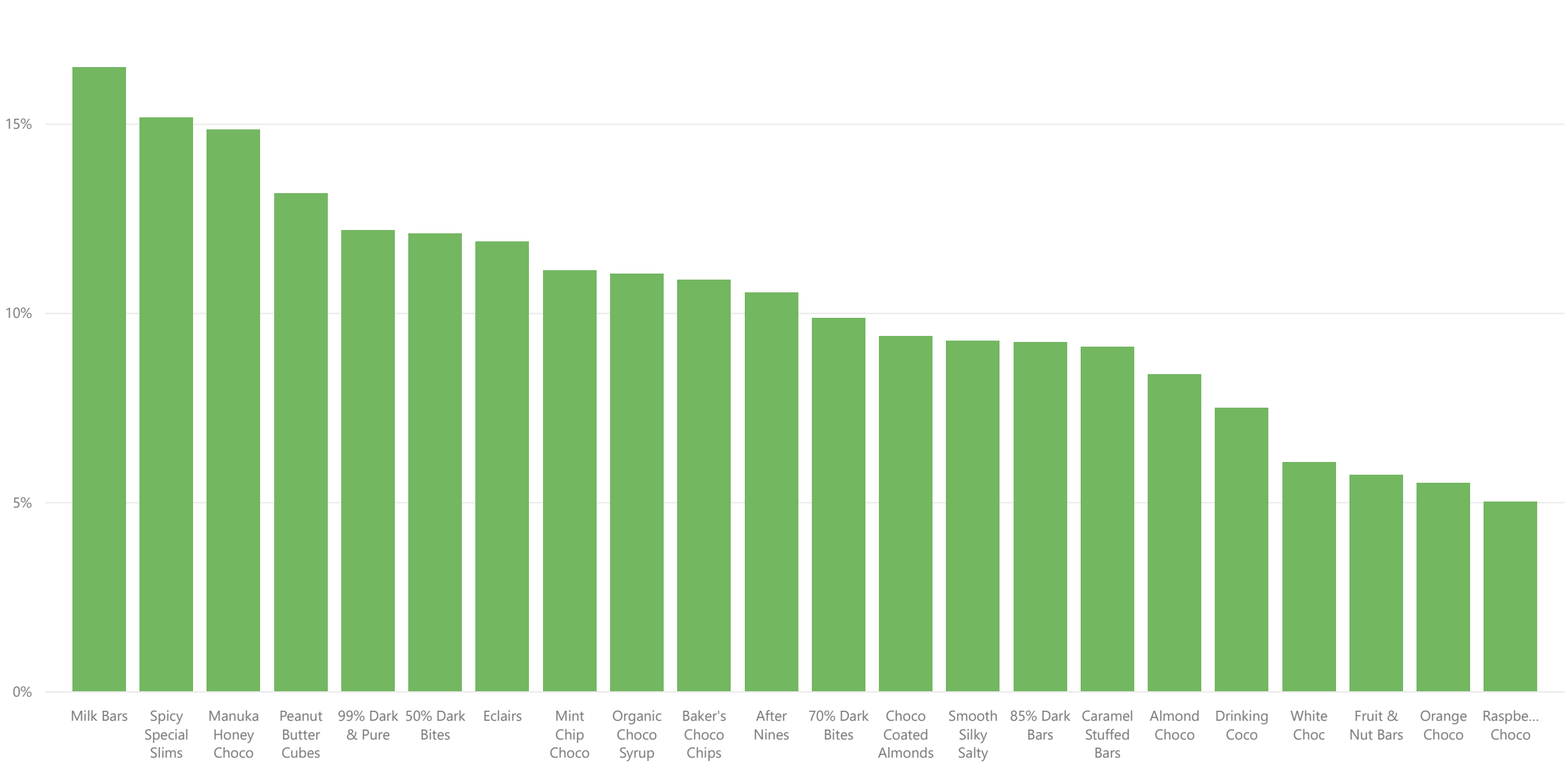
- Bars
- Bites
- Other
- Australia
- Canada
- India
- New Zealand
- UK
- USA



Picture	Sales person	Sales	Profit	Profit %	LBS %	
	Mallorie Waber	30K	22K	71.84%	50.00%	✓
	Camilla Castle	49K	34K	70.07%	37.50%	✓
	Andria Kimpton	36K	25K	68.91%	16.67%	✓
	Oby Sorrel	57K	33K	58.05%	14.29%	
	Kaine Padly	25K	-3K	-13.18%	14.29%	✗
	Jehu Rudeforth	46K	24K	51.82%	14.29%	✗
	Brien Boise	46K	24K	51.26%	12.50%	✗
	Curtice Advani	44K	22K	51.01%	12.50%	✗
	Gunar Cockshoot	63K	42K	66.27%	12.50%	✓
	Husein Augar	41K	12K	28.61%	12.50%	✗
	Gigi Bohling	67K	49K	73.78%	12.50%	✓
	Kelci Walkden	38K	24K	63.63%	12.50%	✓
	Jan Morforth	56K	33K	58.89%	12.50%	

2077844 Total Boxes	\$1,35,18,440.91 Total Costs	2,05,24,070 Total Profit	34042511 Total Sales	6113 Total Shipments	60.29% Profit %	624 LBS Count	10.21% LBS %
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LBS % by Product



Start of Month	Total Sales	Total Sales (prev months)	MoM Sales Change %	MoM Profit Change %	MoM Cost Change %	Latest Date	Total Sales Latest Month	Latest MoM Sales Change %
01 December 2023	2938829	\$22,79,049.75	28.9%	40.6%	13.5%	01-12-2023 00:00:00	29,38,828.50	28.9%
01 October 2023	2845233	\$26,49,667.5	7.4%	12.4%	0.3%	01-10-2023 00:00:00	28,45,233.00	7.4%
01 January 2024	2833090	\$29,38,828.5	-3.6%	-7.7%	3.1%	01-01-2024 00:00:00	28,33,089.75	-3.6%
01 May 2023	2797045	\$23,95,138.5	16.8%	13.0%	23.0%	01-05-2023 00:00:00	27,97,044.75	16.8%
01 March 2023	2769476	\$22,71,726	21.9%	21.3%	22.9%	01-03-2023 00:00:00	27,69,475.50	21.9%
01 September 2023	2649668	\$25,91,705.25	2.2%	0.0%	5.5%	01-09-2023 00:00:00	26,49,667.50	2.2%
01 July 2023	2599720	\$25,43,715	2.2%	-0.1%	5.6%	01-07-2023 00:00:00	25,99,719.75	2.2%
01 August 2023	2591705	\$25,99,719.75	-0.3%	0.7%	-1.8%	01-08-2023 00:00:00	25,91,705.25	-0.3%
01 June 2023	2543715	\$27,97,044.75	-9.1%	-9.0%	-9.2%	01-06-2023 00:00:00	25,43,715.00	-9.1%
01 February 2024	2528118	\$28,33,089.75	-10.8%	-4.9%	-19.3%	01-02-2024 00:00:00	25,28,118.00	-10.8%
01 April 2023	2395139	\$27,69,475.5	-13.5%	-11.4%	-16.8%	01-04-2023 00:00:00	23,95,138.50	-13.5%
01 November 2023	2279050	\$28,45,233	-19.9%	-25.1%	-11.8%	01-11-2023 00:00:00	22,79,049.75	-19.9%
01 February 2023	2271726					01-02-2023 00:00:00	22,71,726.00	
Total	34042511					01-02-2024 00:00:00	25,28,118.00	-10.8%

# 34M

## Sales

