

## Contact

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## Top Skills

Amazon Web Services (AWS)  
SAP Sales & Distribution  
Leadership

## Certifications

Sales Knowledge 2021 - SAP  
Partner Digital and Social Selling  
Expert  
AWS Knowledge: Cloud Essentials  
The SAP Franchise Sales  
Methodology - Selling4Success  
AWS Cloud Practitioner Essentials

# Karan Rajput

Independent and self-motivated graduate with proven negotiation, ERP End User - Salesforce & SAP SD sales and marketing skills, serving as a Technology Consultant in SAP, Microsoft PowerTool, and AWS Cloud.

Mumbai, Maharashtra, India

## Experience

SAVIC Inc.

Deputy Associate Consultant SAP SD

August 2023 - Present (2 months)

Maharashtra, India

Sporjo

Sales Team Lead

October 2021 - August 2022 (11 months)

Mumbai, MH, India

A one-stop destination to help you build a successful career in the Indian sports industry

Achievements/Tasks(8-10 SALES MANAGER TEAM)

- ~ Monthly Revenue 75000
- ~ per week ARPU INR 50,000
- ~ per week Conversion 2%
- ~ TalkTime 150 minutes per day
- ~ TalkTime 150 minutes per day Unique customer touch points 30 per day
- ~ Attendance and reporting hygiene 100% adherence
- ~ Revenue generating Idea 1 per month

WhiteHat Jr

Sales Manager

October 2020 - October 2021 (1 year 1 month)

Mumbai, Maharashtra, India

Online live coding course, Math Course & Music Course , spl. for the kids of 6-14 years of age

RNR

- ~ RNR Winner in both INDIA & UK Process
- ~ TownHall Winner

~ Over achieved targets

### BYJU'S FutureSchool

Sales Manager

October 2020 - October 2021 (1 year 1 month)

United Kingdom

Online live coding course, Math Course & Music Course , spl. for the kids of 6-14 years of age

### Wanderworld Holiday's

Creator/Founder

March 2016 - March 2020 (4 years 1 month)

Mumbai, Maharashtra, India

Tour Packages & Trip Planner

Achievements/Tasks :

~ We have covered for all gateways and wanderlusting

~ 2019 December - conducted 1600 student trip in himachal Pradesh

~ Turnover till now is around 2 Cr

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