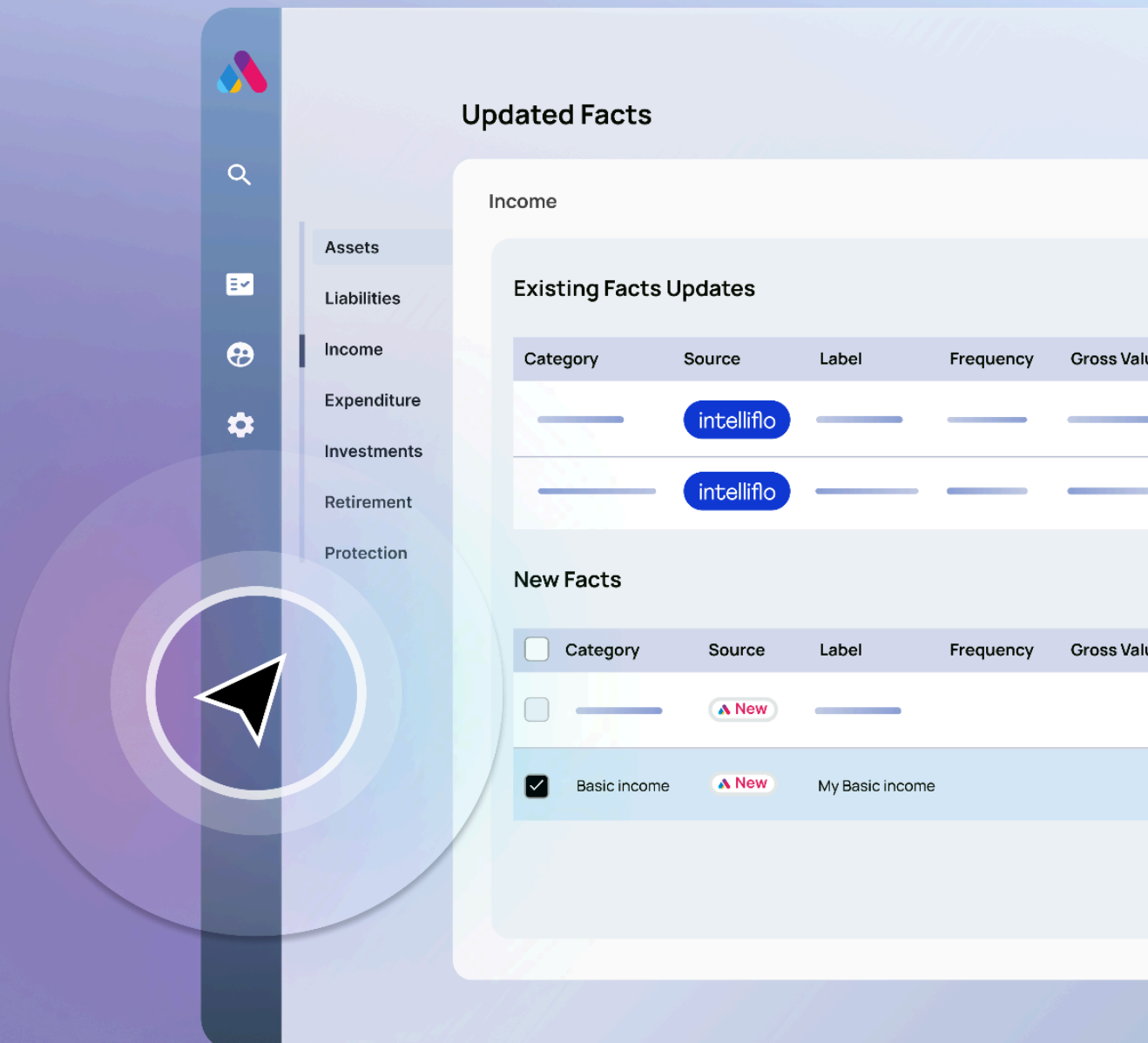


iO Fact Find Integration



The image displays a software interface for financial fact-finding. On the left is a dark sidebar with a search icon, a list icon, and a settings icon. Below these are menu items: Assets, Liabilities, Income (highlighted), Expenditure, Investments, Retirement, and Protection. A large circular graphic with a white arrow points towards the 'Income' section. The main content area is titled 'Updated Facts' and shows the 'Income' category selected. It contains two tables: 'Existing Facts Updates' and 'New Facts'. The 'Existing Facts Updates' table has two rows, both with 'intelliflo' as the source. The 'New Facts' table has two rows; the first is unchecked and has a 'New' tag, while the second is checked and has a 'New' tag.

Updated Facts

Income

Existing Facts Updates

Category	Source	Label	Frequency	Gross Value
	intelliflo			
	intelliflo			

New Facts

<input type="checkbox"/>	Category	Source	Label	Frequency	Gross Value
<input type="checkbox"/>		New			
<input checked="" type="checkbox"/>	Basic income	New	My Basic income		

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1. What This Integration Does

With Aveni Assist integrated into your workflow, you can:

- Automatically extract important client and plan information from your Fact Find meetings
- Review and edit:
 - ◆ Existing data already stored in your CRM
 - ◆ New data identified by Aveni Assist
- Easily select and push updated facts into iO
- Access full context with evidence from the meeting transcript
- Work efficiently across fact finding of key financial areas:
 - ◆ Income
 - ◆ Expenditure
 - ◆ Assets
 - ◆ Liabilities
 - ◆ Investments
 - ◆ Retirement
 - ◆ Protection

2. How It Works

Key Features

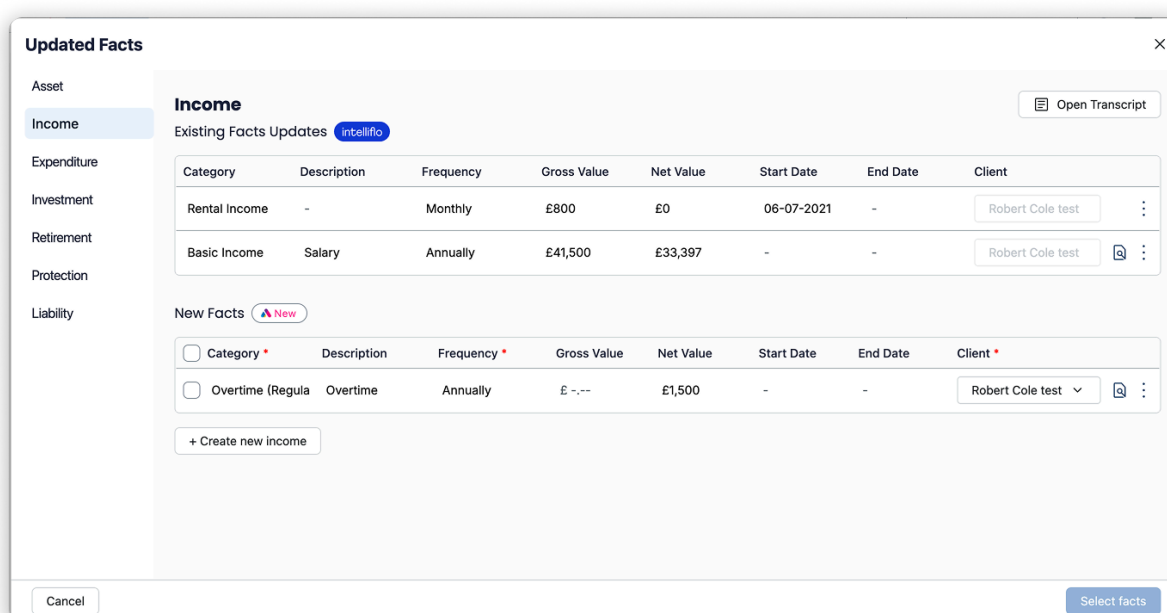
- Meeting link required: Ensure each meeting is linked to the correct iO client record
- Flexible categorisation: You can move information between categories (e.g., from 'Income' to 'Expenditure')

- **Mandatory fields:** Certain fields (marked with an asterisk *) must be completed before data can be pushed to iO
- **Support for joint facts:** You can assign a second client owner to a fact, but both individuals must be linked in your CRM
- **Note:** Some limitations apply to joint data—see [Section 3](#)

2a. Income

- **Fields Required:** Category, Description, Frequency, Gross Value, Net Value, Start/End Date, Client

Example:



Updated Facts

Asset

Income

Expenditure

Investment

Retirement

Protection

Liability

Income

Existing Facts Updates [Intellifio](#)

Category	Description	Frequency	Gross Value	Net Value	Start Date	End Date	Client
Rental Income	-	Monthly	£800	£0	06-07-2021	-	Robert Cole test
Basic Income	Salary	Annually	£41,500	£33,397	-	-	Robert Cole test

New Facts [New](#)

<input type="checkbox"/> Category *	Description	Frequency *	Gross Value	Net Value	Start Date	End Date	Client *
<input type="checkbox"/> Overtime (Regula	Overtime	Annually	£ --	£1,500	-	-	Robert Cole test

[+ Create new income](#)

[Cancel](#) [Select facts](#)

- **Where it goes in iO:** Client > Fact Find > Budget > Income

2b. Expenditure

- **Fields Required:** Category, Description, Frequency, Net Value, Start/End Date, Client

Example:

Updated Facts

Asset

Income

Expenditure

Investment

Retirement

Protection

Liability

Expenditure

Existing Facts Updates intellifio

Category	Description	Frequency	Net Value	Start Date	End Date	Client
Liabilities: Mortgage	Mortgage Payment	Monthly	£300	-	-	Robert Cole test

New Facts New

<input type="checkbox"/> Category *	Description	Frequency *	Net Value *	Start Date	End Date	Client *
<input type="checkbox"/> Essential: Building Ir	House Insurance	Monthly	£70	-	-	Robert Cole test
<input type="checkbox"/> Essential: Building Ir	Car Insurance	Select...	£ -,-	-	-	Robert Cole test
<input type="checkbox"/> Non-Essential: Life/	Mortgage Protecti...	Select...	£ -,-	-	-	Robert Cole test
<input type="checkbox"/> Select...	-	Select...	£ -,-	-	-	Robert Cole test

+ Create new expenditure

Cancel

Select facts

→ Where it goes in iO: Client > Fact Find > Budget > Expenditure

2c. Assets

→ **Fields Required:** Category, Description, Purchase Amount, Purchase Date, Current Value, Valuation Date, Client

Example:

Updated Facts

Asset

Income

Expenditure

Investment

Retirement

Protection

Liability

Asset

Existing Facts Updates intellifio

Category	Description	Purchase Amount	Purchase Date	Value	Value Date	Client
Main Residence	123 Address Lane	£200,000	-	£560,000	-	Robert Cole test

New Facts New

<input type="checkbox"/> Category *	Description	Purchase Amount	Purchase Date	Value	Value Date	Client *
<input type="checkbox"/> Main Residence	Main Residence	£130,000	01-05-2019	£300,000	30-06-2025	Robert Cole test
<input type="checkbox"/> Collectibles / Art / C	Rolex Watch	£ -,-	-	£ -,-	30-06-2025	Robert Cole test
<input type="checkbox"/> Collectibles / Art / C	Record Collection	£ -,-	-	£ -,-	30-06-2025	Robert Cole test
<input type="checkbox"/> Cash	NS&I Account	£ -,-	-	£3,000	30-06-2025	Robert Cole test
<input type="checkbox"/> Cash	Barclays Bank Ac...	£ -,-	-	£5,000	30-06-2025	Robert Cole test
<input type="checkbox"/> Cash	Cash ISAs	£ -,-	-	£25,000	30-06-2025	Robert Cole test

Cancel

Select facts

Open Transcript

→ Where it goes in iO: Client > Fact Find > Budget > Expenditure

2d. Investments

→ **Fields Required:** Category, Plan Type, Policy Number, Provider, Value, Valuation Date, Client

Example:

Updated Facts

Asset

Income

Expenditure

Investment

Retirement

Protection

Liability

Investment

Existing Facts Updates Intellifio

Open Transcript

Category	Plan Type	Policy Number	Provider	Value	Valuation Date	Clients
Investment Plan	General Investment #	-	Vanguard	£450,000	03-07-2025	Robert Cole test
Investment Plan	ISA (Stocks And Sha	1347960	Close Brothers	£1,400	01-07-2025	Robert Cole test
Life Assured Investme	Offshore Bond	12506	Canada Life	£880,000	01-07-2025	Robert Cole test

New Facts New

Category *	Plan Type *	Policy Number	Provider *	Value	Valuation Date	Clients *
Investment Plan	ISA (Stocks And Sha	-	Select plan type...	£25,000	01-07-2025	Robert Cole test

+ Create new investment

Cancel

Select facts

→ Where it goes in iO: Client > Plans

2e. Retirement

→ **Fields Required:** Category, Plan Type, Policy Number, Provider, Value, Valuation Date, Client

Example:

Updated Facts

Asset

Income

Expenditure

Investment

Retirement

Protection

Liability

Retirement

Existing Facts Updates Intellifio

Open Transcript

Category	Plan Type	Policy Number	Provider	Value	Valuation Date	Clients
Pension Contribution	SIPP	-	AJ Bell	£400,000	07-07-2025	Robert Cole test
Pension Contribution	Money Purchase Cor	LG900800	Legal & General	£880,000	01-07-2025	Robert Cole test

New Facts New

Category *	Plan Type *	Policy Number	Provider *	Value	Valuation Date	Clients *
Pension Contribution	Money Purchase Co	-	Select plan type...	£440,000	01-07-2025	Robert Cole test

+ Create new retirement

Cancel

Select facts

→ Where it goes in iO: Client > Plans

2f. Protection

→ **Fields Required:** Category, Plan Type, Policy Number, Provider, Sum Assured / Value, Valuation Date, Client(s)

Example:

Updated Facts

Asset

Income

Expenditure

Investment

Retirement

Protection

Liability

Protection

Existing Facts Updates Intellifio

Category	Plan Type	Policy Number	Provider	Value / Sum Assured	Valuation Date	Clients
Personal Protection P	Term Protection (Mor	-	Abbey Life	£6,000	07-07-2025	Robert Cole test

New Facts New

Category *	Plan Type *	Policy Number	Provider *	Value / Sum Assured	Valuation Date	Clients *
<input type="checkbox"/> General Medical Insu	General Insurance (f	-	Select plan type...	£ --	-	Robert Cole test
<input type="checkbox"/> Select...	Select category....	-	Select plan type...	£ --	-	Robert Cole test

+ Create new protection

Cancel

Select facts

→ Where it goes in iO: Client > Plans

2g. Liabilities

→ **Fields Required:** Category, Plan Type, Provider, Repayment Method, Outstanding Amount, Date, Initial Term, Interest Rate, Client(s)

Example:

Updated Facts

Asset

Income

Expenditure

Investment

Retirement

Protection

Liability

Liability

Existing Facts Updates Useful

Category	Plan Type	Provider	Repayment Method	Amount Outstanding	Date	Initial Term (Months)	Rate Type	Interest Rate (%)	Clients
Mortgage Plan	Mortgage (Standar	Halifax	Capital and Interest	£400,000	01-07-2025	0	Select rate type...	0	Robert Cole test
Mortgage Plan	Mortgage (Standar	Abbey National Life	Capital and Interest	£500,000	01-07-2025	25	Capped	3	Robert Cole test

New Facts New

Category	Plan Type	Provider	Repayment Method	Amount Outstanding	Date	Initial Term (Months)	Rate Type	Interest Rate (%)	Clients
Loan Credit Plan	Credit Card	Barclays Bank	Capital and Interest	£5,000	01-07-2025	-	Select rate type...	-	Robert Cole test

+ Create new liability

Cancel

Select facts

→ Where it goes in iO: Client > Fact Find > Budget > Expenditure

3. Known Limitations

Area	Details
Meeting Type	Currently available only for Fact Find meeting types within Assist
Non-Mortgage Liabilities	Can be captured but cannot be pushed to iO due to Liabilities API limitations
Mortgage Liabilities	Supported and pushed into iO under the "Plans" section
Expenditure	Only supports Detailed Expenditure Breakdown (not total monthly figures)
Field Editing	Some fields (e.g., Plan Type) may not be editable if restricted by iO user permissions

Joint Clients	iO API does not support joint data for Expenditure. Both clients must be CRM-linked to push shared facts to both iO client records.
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