Dear Hiring Team,

I am excited to apply for the GenAl/Machine Learning Technical Project Manager position within Deloitte's Human Capital Offering Portfolio. The opportunity to spearhead generative Al initiatives that enhance organizational performance and engagement aligns closely with my technical expertise, leadership experience, and passion for leveraging Al to solve real-world challenges.

Over the past 18 months, I have transitioned into a more technical role in AI and machine learning, recognizing the transformative potential of this field. During this time, I completed a certification in AI and machine learning at Columbia Engineering, where I gained hands-on experience with frameworks like TensorFlow, PyTorch, and OpenAI's GPT models. I have led self-driven projects, such as an AI-powered transcription tool with 20% improved accuracy and a full-stack AI-powered application integrating GPT models. These experiences reflect my ability to bridge technical and strategic domains to deliver impactful AI solutions.

At Google, I managed cross-functional teams to deploy machine-learning models, achieving operational cost savings of over \$10 million and optimizing processes at scale. These projects honed my skills in coordinating diverse teams, managing complex timelines, and delivering results in fast-paced environments. My recent experience includes leveraging Agile and Scrum methodologies to guide teams through every phase of project development, ensuring alignment with both technical roadmaps and business goals.

What excites me most about this role is the opportunity to deliver cutting-edge generative Al projects while collaborating with cross-functional teams to align technical capabilities with tangible business value. My experience managing large-scale initiatives, and knowledge of cloud technologies (AWS, GCP, Azure), positions me to excel in this role. I am particularly drawn to Deloitte's emphasis on creating people-centric solutions, as it resonates with my own approach to building tools that enhance user experience and deliver measurable impact.

Beyond my technical and program management experience, I thrive in environments that demand adaptability, collaboration, and continuous improvement. Whether coaching junior team members, guiding teams through Agile transformations, or managing risks to ensure project success, I bring a results-oriented mindset and a commitment to fostering healthy, high-performing teams.

Thank you for considering my application. I look forward to the opportunity to contribute to Deloitte's mission of delivering innovative, human-centered Al solutions. I would welcome the chance to discuss how my skills and experiences align with your team's needs.

Best regards, Rami Ibrahimi MBA, Class of 2019 Darden School of Business, University of Virginia B.Sc. in Mechatronics Engineering, Class of 2013 University of Jordan