

Dear Hiring Team at Mastercard,

I am thrilled to apply for the Manager, Product Management – Security Solutions – AI (R-237371) position at Mastercard. With a diverse background in engineering, strategy, and operations across Jordan, the UAE, Turkey, and the United States, I bring a global perspective that aligns with Mastercard's mission to advance secure and innovative payment solutions.

Over the past 18 months, I have immersed myself in artificial intelligence and software engineering, driven by the realization that generative AI will transform the global economy. Recognizing this as a critical moment, I made the deliberate decision to upskill and reskill, not just to adapt, but to actively contribute to shaping this shift. Through an AI and Machine Learning Bootcamp at Columbia Engineering, I gained hands-on experience with tools like TensorFlow and PyTorch. I also pursued self-driven projects, such as developing an AI-powered interface that integrates multiple models and APIs, deepening my expertise in delivering secure, scalable, and innovative solutions.

My career has consistently operated at the intersection of technology and strategy. At Google, I led machine-learning-driven initiatives across Asia and North America, achieving significant operational cost savings. At Philip Morris International, I spearheaded supply chain transformations, including launching the company's first product export from Jordan to Africa. These roles honed my ability to align technical goals with strategic objectives while navigating complex cultural and regulatory landscapes.

Growing up in a family business and later gaining experience across the CPG and tech industries, I developed a profound appreciation for the role of high-quality data in driving both security and innovation. Mastercard's commitment to delivering secure, cutting-edge AI solutions resonates with me because I see its transformative potential—not just across industries, but within every facet of business operations. I am drawn to the opportunity to tackle complex challenges as unique puzzles, leveraging my technical and strategic expertise to design solutions that not only address immediate needs but also enable sustainable, long-term growth.

This role excites me because it offers the chance to work at the cutting edge of AI and security, tackling challenges that have tangible, far-reaching impacts. Mastercard's focus on developing innovative solutions to protect businesses and individuals aligns with my passion for solving complex, high-stakes problems. I'm motivated by the opportunity to collaborate with diverse teams, bring ideas to life, and contribute to building technology that not only drives progress but also instills trust and security in a rapidly evolving world.

Thank you for considering my application. I look forward to the opportunity to discuss how my background, skills, and passion for secure AI solutions align with Mastercard's mission and the goals of your team.

Sincerely,
Rami Ibrahimi
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