

## **RAMI I. IBRAHIMI**

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September 16, 2018

McKinsey&Company Recruiting Team  
McKinsey&Company  
Gate Precinct 4, Level 4  
Dubai, United Arab Emirates

Dear McKinsey&Company Recruiting Team,

My name is Rami Ibrahimi, and I am currently a first-year student at the Darden Graduate School of Business. I am writing to express my interest in the full-time associate position at McKinsey. Having lived and worked in diverse functions in Jordan, the UAE, Turkey and the United States, I believe I would bring a uniquely modern, international perspective to the global team at McKinsey&Co.

I have thoroughly enjoyed learning about McKinsey&Co throughout the recruiting process this fall and prior. I was particularly impressed with the culture and community of exceptional people at the firm. Furthermore, the exposure to broad strategic decision making within industry transformational projects would allow me to enhance my strategic perspective while utilizing my experience in manufacturing and operations. Additionally, the strong focus on training, development and innovation, and the plethora of opportunities for internal mobility within the firm make it the ideal place where I can have a very well-rounded and long term career through which I can have an impact on the industries I am most passionate about.

Progressing rapidly through different roles and locations, my work experience at Philip Morris International includes joining the freshly acquired affiliate in Jordan as a member of a small team tasked with restructuring the new acquisition from the ground up. I have experienced rapid personal and professional growth throughout, given the necessity to work in diverse areas. These experiences include leading a global team for the launch of the first ever product export at the Jordanian affiliate, and building complex excel models for the long-term budget cycle at the Turkish affiliate - the largest affiliate and the biggest CPG in Turkey. These are some of the experiences that have provided me with the global leadership, project management, technical, and other versatile skills that would be essential for a successful career in consulting and strategy. Most recently, I have completed my summer internship at Google in Mountain View, CA. where I got to work within the hardware operations team on live projects with the internal team and the contract manufacturer in support of next generation Pixel phone launch.

Outside of work, I strove to further develop my skills. Learning how to code VB, Java, SQL, XML and other languages, pursuing training in project management, and ultimately electing to pursue an MBA, I have eventually identified that through a role in consulting, I can most utilize my skill-set and have the greatest impact. Generally, being part of the strategic planning process and leading transformational initiatives across cross-functional teams is work that I would very excited about doing on a daily basis.

I am very excited at the possibility of interviewing for the McKinsey&Co Associate program.

Thank you for your time and consideration, and I look forward to speaking with you in the future.

Sincerely,

Rami Ibrahimi  
MBA Candidate, Class of 2019  
Darden Graduate School of Business