#### Notation

A finite normal-form game with pure strategies is defined as a tuple

$$G = (N, \{S_i\}_{i \in N}, \{u_i\}_{i \in N}),$$

where:

- N is a finite set of players (e.g.,  $P_1, P_2, \ldots, P_n$ );
- For each  $i \in N$ ,  $S_i$  is the finite set of *pure strategies* available to player i;
- After the definition of pure strategies, note that player *i*'s mixed-strategy space is

$$\Delta(S_i) = \{ p_i : S_i \to [0,1] \mid \sum_{s_i \in S_i} p_i(s_i) = 1 \}.$$

• For each  $i \in N$ , the payoff function  $u_i$  is defined as

$$u_i: S_1 \times S_2 \times \cdots \times S_n \to \mathbb{R}$$
.

A pure strategy profile is denoted by

$$s = (s_1, s_2, \dots, s_n), \quad s_i \in S_i,$$

and we write  $s = (s_i, s_{-i})$  where  $s_{-i}$  denotes the strategies of all players except i.

## Linking Preferences, Strategies, and Payoffs

- 1. **Preferences:** Each player i has a preference relation  $\succeq_i$  over the set of outcomes, assumed to be complete and transitive.
- 2. **Utility Representation:** By the von Neumann–Morgenstern utility theorem [2], there exists a function

$$v_i:X\to\mathbb{R}$$

such that, for all  $x, y \in X$ ,

$$x \succeq_i y \iff v_i(x) \ge v_i(y).$$

- 3. Moreover,  $v_i$  is unique up to positive affine transformations.
- 4. Mapping Strategies to Outcomes: The game form

$$\gamma: S_1 \times \cdots \times S_n \to X$$

assigns an outcome to each strategy profile.

5. Payoff Functions: Player i's payoff is then

$$u_i(s) = v_i(\gamma(s)).$$

## Nash Equilibrium in a 2×2 Matrix

Consider

$$S_1 = \{T, B\}, \quad S_2 = \{L, R\}.$$

A payoff matrix is

$$\begin{array}{c|ccc} & L & R \\ \hline T & (a,b) & (c,d) \\ B & (e,f) & (g,h) \end{array}$$

A pure strategy profile  $s^* = (s_1^*, s_2^*)$  is a Nash equilibrium [1] if, for each player i,

$$u_i(s_i^*, s_{-i}^*) \ge u_i(s_i, s_{-i}^*)$$
 for all  $s_i \in S_i$ .

Remark on existence: While pure-strategy equilibria need not exist in all games, a mixed-strategy equilibrium always exists by Kakutani's fixed-point theorem.

# Application 1: A $2\times 2$ Game with a Unique Nash Equilibrium

Consider the payoff matrix

$$\begin{array}{c|cccc}
 & L & R \\
\hline
T & (x_1, y_1) & (x_2, y_2) \\
B & (x_3, y_3) & (x_4, y_4)
\end{array}$$

Impose:

a.  $x_1 > x_3$  and  $x_2 > x_4$ .

b.  $y_1 > y_2$  and  $y_3 > y_4$ .

These imply Player 1 strictly prefers T and Player 2 strictly prefers L, so the unique Nash equilibrium is

$$s^* = (T, L).$$

#### References

- [1] John F. Nash. Non-cooperative games. *Annals of Mathematics*, 54(2):286–295, 1951.
- [2] John von Neumann and Oskar Morgenstern. *Theory of Games and Economic Behavior*. Princeton University Press, 3rd edition, 1944.