**Avinash Kumar** S/O Deli Kumar

Salimpur Ahra,

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**Career Objective**

Looking forward to associate with a dynamic organisation, where I can apply my skills, ability and innovations for my professional growth and organization growth.

**Work Experience**

**1.6 years** (8th July, 2019 till 19th January, 2021)worked in **Bandhan Bank Ltd**. as an **Area Manager**

* **Key responsibilities:**
  + Heading the Team of Siwan area of 6 BU branch in Siwan Division as an Area Manager.
  + Responsible for CASA, FD, advances and Customer Service.
  + Lead a team of >50 employees towards achieving Area budget.
  + Identification of training needs in sales & operation and arranging training for the same.
  + Creating business targets for the BU branch.
  + Monitoring the BU branch readiness from the level of site selection along with lease deed sign to final completion of the project including infrastructure, electrical & IT works etc of Siwan area under Siwan Division.
  + Preparing detailed Business Report on daily basis of BU branch which involves daily transactions & loan details.
  + Comparative analysis of Business of BU branch.
  + MIS (Management Information System) reporting.
  + Providing solutions to the BU Managers and Lower level staffs.
  + Played a major role in Recruitment Drives for Bandhan Bank Ltd.

**Internship Exposure**

Successfully completed 45 days Internship at **OPPO Mobiles (DS) Pvt Ltd**., Patna on “**Mechanism and Impact of GST on OPPO mobiles.**”

* **Objective:**
* The objective of the study was to understand about GST and its impact in India with reference to OPPO.
* **Tools Used:**
* Several tools like Tally ERP 6.4, MS-Office in GST and Questionnaire, Observations were used and a Report was prepared at the conclusion.
* **Key Learnings:**
* Got valuable insights, understanding the organization environment and its culture.
* Gained knowledge about different department of Oppo like Branding & Marketing.

**Educational Qualification**

* Pursuing PG program in Data Science, Machine Learning & Artificial Intelligence from Data Trained.
* Completed MBA in Finance and Marketing from Amity University, Patna in the year 2019 with 9.09 CGPA.
* Graduate in Bachelor of Computer Application from IGNOU in the year 2016 with 70.00 %
* Intermediate in Science (Maths) from Keshav Saraswati Vidya Mandir, CBSE in the year 2012 with 65.60%
* Matriculation from Adelaide Convent School, CBSE in the year 2010 with 7 CGPA.

**Extra-Curricular Activities and Achievements:**

* Successfully secured first position in Stock Mind an Inter college virtual trading Competition by ICICI Direct 2017.
* Received recognition points for good performance in Bandhan Bank Ltd.
* Successfully achieved business targets of the area under me.
* Received certificate of appreciation in Bandhan Bank Ltd. for successfully achieving all the given targets and delivering before time.
* Won several Athletic events at school and college level
* Won Shree Baljit Shastri Award for the best in Human & Traditional Values.
* Awarded as the Best Student (Gold Medal) in MBA program.
* Actively participated, co-ordinated and managed various events (AmiPhoria, Sangathan, Fresher’s Orientation, etc.) at Amity University Patna

**IT Skills**

* MS Office
* Operating System
* SPSS
* SQL

**Hobbies**

* Listening to music
* Travelling
* Playing cricket

**Language Skills**

* English
* Hindi