



1

## UTILITY MAXIMIZATION (A Calculus Approach)

### Let's start by restating our consumer choice problem

Suppose George buys two goods,  $x$  and  $y$ , where prices per unit are  $P_x$  and  $P_y$ .

George has a utility function over  $x$  and  $y$  of  $u(x, y)$ .

His income is  $I$ .

George's goal is to

Maximize  $u(x, y)$

Subject to:  $P_x x + P_y y = I$

### How should we solve this problem?

- One option: find optimal ratio using tangency ( $\frac{MU_x}{MU_y} = \frac{P_x}{P_y}$ ), then plug into the constraint.
- A second (potentially better) option: use the [Lagrange multiplier method](#).

2

## LAGRANGE MULTIPLIER METHOD

Technique to maximize or minimize a function subject to one or more constraints.

George's goal is to

Maximize  $u(x, y)$

Subject to:  $P_x x + P_y y = I$

### Step 1: Form the Lagrangian

$$\mathcal{L} = \text{objective function} - \lambda(\text{constraint solve for zero})$$

Function we are seeking to maximize (or minimize).

$$u(x, y)$$

Budget line, solved to be equal to zero (rather than I).

$$P_x x + P_y y - I$$

$$\mathcal{L} = u(x, y) - \lambda(P_x x + P_y y - I)$$

3

## LAGRANGE MULTIPLIER METHOD

Technique to maximize or minimize a function subject to one or more constraints.

George's goal is to

Maximize  $u(x, y)$

Subject to:  $P_x x + P_y y = I$

### Step 2: Differentiate the Lagrangian

(first order conditions for a maximum)

1. Lagrangian:

$$\mathcal{L} = u(x, y) - \lambda(P_x x + P_y y - I)$$

$$\frac{\partial \mathcal{L}}{\partial x} =$$

$$\frac{\partial \mathcal{L}}{\partial y} =$$

$$\frac{\partial \mathcal{L}}{\partial \lambda} =$$

4

## LAGRANGE MULTIPLIER METHOD

Technique to maximize or minimize a function subject to one or more constraints.

George's goal is to

### Step 3: Solve the resulting equations

Maximize  $u(x, y)$

Subject to:  $P_x x + P_y y = I$

#### 1. Lagrangian

$$\mathcal{L} = u(x, y) - \lambda(P_x x + P_y y - I)$$

#### 2. Derivatives

$$(1) \frac{\partial \mathcal{L}}{\partial x} = MU_x - \lambda P_x = 0$$

$$(2) \frac{\partial \mathcal{L}}{\partial y} = MU_y - \lambda P_y = 0$$

$$(3) \frac{\partial \mathcal{L}}{\partial \lambda} = -(P_x x + P_y y - I) = 0$$

5

## WHAT DOES $\lambda$ TELL US?

Represents the extra utility generated when the budget constraint is relaxed...  
...the **marginal utility of income**, also referred to as the “**shadow price**”.

From previous work we know that...

$$\lambda = \frac{MU_x}{P_x} = \frac{MU_y}{P_y}$$

So, we could say that...

$$MU_I = \lambda = \frac{MU_x}{P_x} = \frac{MU_y}{P_y}$$

A derivation of this result can be found on Canvas

I will never ask you about this derivation.

6

## AN EXAMPLE USING THE LAGRANGE

Suppose that a consumer's utility function for two goods ( $x$  and  $y$ ) is

$$u(x, y) = 10x^{0.5} + 2y$$

$$P_x = \$5$$

$$P_y = \$10$$

The consumer has total income of \$175

1. Write the statement of the constrained optimization problem.

**Goal:** Determine the optimal basket

7

## AN EXAMPLE USING THE LAGRANGE

$$\begin{aligned} &\text{Maximize } 10x^{0.5} + 2y \\ &s.t. \ 5x + 10y = 175 \end{aligned}$$

2. Use the Lagrangian to solve the utility maximization problem.

$$\mathcal{L} = 10x^{0.5} + 2y - \lambda(5x + 10y - 175)$$

$$\frac{\partial \mathcal{L}}{\partial x} =$$

$$\frac{\partial \mathcal{L}}{\partial y} =$$

$$\frac{\partial \mathcal{L}}{\partial \lambda} =$$

8

## AN EXAMPLE USING THE LAGRANGE

Suppose that a consumer's utility function for two goods ( $x$  and  $y$ ) is

$$u(x, y) = 10x^{0.5} + 2y$$

$$P_x = \$5$$

$$P_y = \$10$$

The consumer has total income of \$175

$$\lambda = \frac{1}{5}, \quad x = 25, \quad y = 5$$

**More ways to find  $MU_I$**

$$MU_x = \frac{5}{\sqrt{x}} = \frac{5}{\sqrt{25}} = 1$$

$$\frac{MU_x}{P_x} = \frac{1}{5}$$

$$MU_y = 2$$

$$\frac{MU_y}{P_y} = \frac{2}{10} = \frac{1}{5}$$

3. Interpret the Lagrange multiplier.

4. What type of utility function is this?