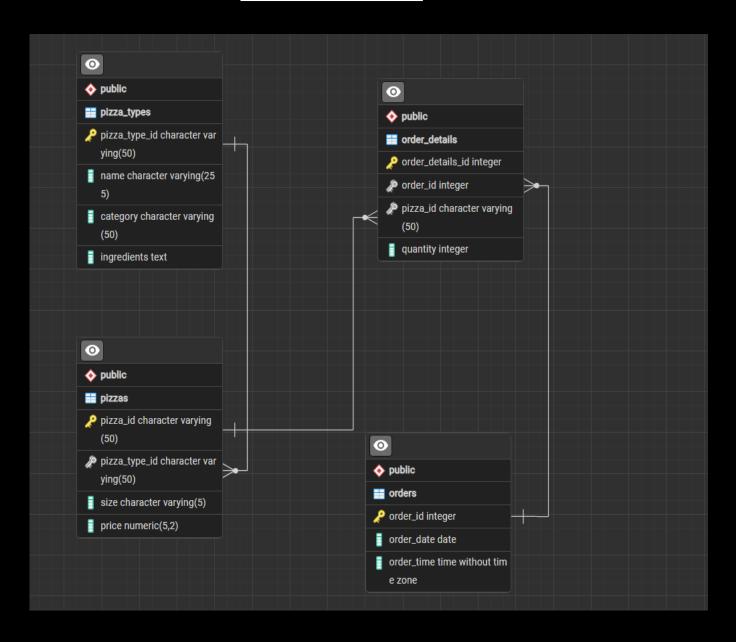
### <u>Introduction</u>

Welcome to the Pizza Sales Analysis Project! This project aims to provide a comprehensive analysis of pizza sales data for a fictional pizza restaurant. Using SQL and data analytics techniques, I explored various aspects of sales trends, customer preferences, and revenue generation.

### **Project Highlights**

- •Sales Trends: Analyzed monthly sales patterns and cumulative revenue growth.
- •Customer Insights: Identified peak sales time and popular pizza types.
- •Revenue Analysis: Determined top-performing products driving the most revenue.

# **ER-Diagram Model**



### Q1. Retrieve the total no. of orders placed

### <u>Code</u>

SELECT
COUNT(ORDER\_ID) AS "total orders"
FROM ORDERS;

### Answer Set

"Total orders" 21350

Q.2 Calculate the total revenue generated from pizza sales.

### <u>Code</u>

SELECT

SUM(PIZZAS.PRICE \* ORDER\_DETAILS.QUANTITY) AS "Revenue"

FROM

PIZZAS

JOIN ORDER\_DETAILS ON PIZZAS.PIZZA\_ID = ORDER\_DETAILS.PIZZA\_ID;

### **Answer Set**

"Revenue" 817860.05

# Q3. Identify the highest-priced pizza.

### Code

```
SELECT
NAME,
MAX(PRICE) AS "Max price"

FROM
PIZZAS
JOIN PIZZA_TYPES ON PIZZAS.PIZZA_TYPE_ID = PIZZA_TYPES.PIZZA_TYPE_ID

GROUP BY
NAME

ORDER BY
2 DESC

LIMIT
1;
```

| "name"            | "Max price" |
|-------------------|-------------|
| "The Greek Pizza" | 35.95       |

# Q4. Identify the most common pizza size ordered.

### <u>Code</u>

```
SELECT

PIZZAS.SIZE,

COUNT(ORDER_DETAILS.ORDER_DETAILS_ID)

FROM

PIZZAS

JOIN ORDER_DETAILS ON PIZZAS.PIZZA_ID =

ORDER_DETAILS.PIZZA_ID

GROUP BY

PIZZAS.SIZE

ORDER BY

2 DESC;
```

| "size" " | count" |
|----------|--------|
| "L"      | 18526  |
| "M"      | 15385  |
| "S"      | 14137  |
| "XL"     | 544    |
| "XXL"    | 28     |

# Q5. List the top 5 most ordered pizza types along with their quantities <u>Code</u>

```
SELECT
SUM(ORDER_DETAILS.QUANTITY) AS "Total quantity",
PIZZA_TYPES.name as "Pizza"

FROM
PIZZAS
JOIN PIZZA_TYPES ON PIZZA_TYPES.PIZZA_TYPE_ID = PIZZAS.PIZZA_TYPE_ID
JOIN ORDER_DETAILS ON PIZZAS.PIZZA_ID = ORDER_DETAILS.PIZZA_ID

GROUP BY
PIZZA_TYPES.name

ORDER BY
1 DESC

limit 5;
```

| "Total quantity" | "Pizza"                      |
|------------------|------------------------------|
| 2453             | "The Classic Deluxe Pizza"   |
| 2432             | "The Barbecue Chicken Pizza" |
| 2422             | "The Hawaiian Pizza"         |
| 2418             | "The Pepperoni Pizza"        |
| 2371             | "The Thai Chicken Pizza"     |

Q6. Join the necessary tables to find the total quantity of each pizza category

### <u>Code</u>

```
SELECT

SUM(ORDER_DETAILS.QUANTITY) AS "Total quantity",

PIZZA_TYPES.CATEGORY

FROM

PIZZAS

JOIN PIZZA_TYPES ON PIZZA_TYPES.PIZZA_TYPE_ID = PIZZAS.PIZZA_TYPE_ID

JOIN ORDER_DETAILS ON PIZZAS.PIZZA_ID = ORDER_DETAILS.PIZZA_ID

GROUP BY

PIZZA_TYPES.CATEGORY

ORDER BY

1 DESC;
```

| "Total quantity" | "category" |
|------------------|------------|
| 14888            | "Classic"  |
| 11987            | "Supreme'  |
| 11649            | "Veggie"   |
| 11050            | "Chicken"  |

Q7. Determine the distribution of orders by hour of the day.

### <u>Code</u>

```
SELECT

COUNT(ORDER_DETAILS.ORDER_ID) AS "Count",

EXTRACT(

HOUR

FROM

ORDER_TIME

) AS "Order hour"

FROM

ORDER_DETAILS

JOIN ORDERS ON ORDER_DETAILS.ORDER_ID = ORDERS.ORDER_ID

GROUP BY

"Order hour"

ORDER BY

"Count" DESC;
```

| "Count" | "Order hour" |
|---------|--------------|
| 6543    | 12           |
| 6203    | 13           |
| 5359    | 18           |
| 5143    | 17           |
| 4350    | 19           |
| 4185    | 16           |
| 3521    | 14           |
| 3487    | 20           |
| 3170    | 15           |
| 2672    | 11           |
| 2528    | 21           |
| 1370    | 22           |
| 68      | 23           |
| 17      | 10           |
| 4       | 9            |

Q8. Join relevant tables to find the category-wise distribution of pizzas.

# <u>Code</u>

```
SELECT
CATEGORY,
COUNT(NAME)
FROM
PIZZA_TYPES
GROUP BY
CATEGORY;
```

| "category" | "count' |
|------------|---------|
| "Supreme"  | 9       |
| "Classic"  | 8       |
| "Veggie"   | 9       |
| "Chicken"  | 6       |
| "category" | 1       |

Q9. Group the orders by date and calculate the average number of pizzas ordered per day.

### <u>Code</u>

```
SELECT
    TO_CHAR(AVG(QUANTITY), '999,999.00') AS "Avg pizza order"
FROM
    SELECT
        SUM(QUANTITY) AS "quantity",
        ORDER DATE
    FROM
       ORDER_DETAILS
       JOIN ORDERS ON ORDER_DETAILS.ORDER_ID = ORDERS.ORDER_ID
   GROUP BY
       ORDER DATE)
AS "order quantity";
                   Answer Set
                   "Avg pizza order"
                        "138.47"
```

Q10. Determine the top 3 most ordered pizza types based on revenue.

### <u>Code</u>

```
SELECT
PIZZA_TYPES.NAME,
SUM(PIZZAS.PRICE * ORDER_DETAILS.QUANTITY) AS "Revenue"

FROM
PIZZA_TYPES
JOIN PIZZAS ON PIZZA_TYPES.PIZZA_TYPE_ID = PIZZAS.PIZZA_TYPE_ID
JOIN ORDER_DETAILS ON PIZZAS.PIZZA_ID = ORDER_DETAILS.PIZZA_ID

GROUP BY
PIZZA_TYPES.NAME

ORDER BY
"Revenue" DESC

LIMIT

3;
```

| "Revenue" |
|-----------|
| 43434.25  |
| 42768.00  |
| 41409.50  |
|           |

Q11. Analyze the cumulative revenue generated over time.

### <u>Code</u>

```
SELECT
    order_date,
    SUM(Revenue) OVER (ORDER BY order_date) AS Cum_revenue
FROM
    SELECT
        orders.order_date,
        SUM(order_details.quantity * pizzas.price) AS Revenue
    FROM
       order_details
    JOIN
       pizzas
    ON
       order_details.pizza_id = pizzas.pizza_id
   JOIN
      orders
   ON
      orders.order_id = order_details.order_id
   GROUP BY
      orders.order_date) AS Sales
ORDER BY
     order_date;
```

| "order date" | "cum revenue" |
|--------------|---------------|
| "2015-01-01" | 2713.85       |
| "2015-01-02" | 5445.75       |
| "2015-01-03" | 8108.15       |
| "2015-01-04" | 9863.60       |
| "2015-01-05" | 11929.55      |
| "2015-01-06" | 14358.50      |
| "2015-01-07" | 16560.70      |
| "2015-01-08" | 19399.05      |
| "2015-01-09" | 21526.40      |
| "2015-01-10" | 23990.35      |
| "2015-01-11" | 25862.65      |
| "2015-01-12" | 27781.70      |
| "2015-01-13" | 29831.30      |
| "2015-01-14" | 32358.70      |
| "2015-01-15" | 34343.50      |
| "2015-01-16" | 36937.65      |
| "2015-01-17" | 39001.75      |
| "2015-01-18" | 40978.60      |
| "2015-01-19" | 43365.75      |
| "2015-01-20" | 45763.65      |