

# Resume

**PRALHAD DNYANBA IDOLE**  
**MBA in Materials Management / B.Com.**  
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**Supply Chain Professional /Commercial/Operation with more than 19 years' experience. Operations Executive who creates strategic alliances with organization leaders to effectively align with and key business initiatives.**

## Skill Highlights

- |                               |  |                   |
|-------------------------------|--|-------------------|
| • Leader Ship / Team Building | * Honesty & Dedicated work             | * Sincerity       |
| • Positive Attitude           | * Quick Learner                        | * Self Motivated  |
| • Team Management             | * Complex Problem Solving              | * Flexibility     |
| • Ownership                   | * Strong Analytical                    | * Team Work       |
| • Lean Management             | * Communication & Interpersonal skills | * Multi Task Work |

## CORE COMPETENCIES

- |                                     |                               |                                 |
|-------------------------------------|-------------------------------|---------------------------------|
| • Purchase / Sourcing Management    | * Demand Materials Planning   | * Stores & Warehouse Management |
| • Logistics / 3 Party Management    | * Distribution                | * Operations Management         |
| • Inventory Control                 | * Materials Management        | * Vendors/ Suppliers Management |
| • Negotiations Expert               | * Transportation              | * Customers Oriented            |
| • Cost Saving / Reduce Cost         | * Knowledge of Indirect Taxes | * All type Commercial Activity. |
| • Relations with Government offices | * Continuous Improvement      |                                 |

## Soft Skills

1. SAP MM & PH 4.7 & Tally    2. Windows Professional, windows 98, 2000    3. Certificate Course in ADCA.

## Additional Qualifications:-

1. Internal Auditor of ISO / TS16949:2009 certified by M/s TUV NORD (Certificate No.8110034169/01)

**Companies Worked For – Varroc / Amtek/ Premier MNC's group of Companies & Chanda Group.**

**Job Titles Held - DGM -Leader SCM, Head SCM-Commercial & Manager Supply Chain.**

## Professional Experience

**General Manager - Plant Commercial/Operation, Purchase, Planning, Stores, Inventory, Warehouse, Logistics & Distributions.**

**Om Sai Industries, Auranagabd.**

**From Sep.18**

This is subsidiary of OM Sai Group of Company, engaged in manufacturing of Automobile Parts and reputed big Plating shop of Zink /Nickel chrome and mainly supplier to Endurance Group, Badve ,Varroc, Mahindra BAJAJ & Akar Group

**Leader/ Head Supply Chain – Stores, Purchase, Planning, Inventory, Logistics & Distributions.**

**Patil Group, Pune**

**From Sep. 2017 to Sep.18**

Patil Automation Group Pune is top company in the category of special purpose machine manufacturer, Automation of big project, Robotic line, cell, Welding and automated assembly line and working for Mahindra, TVS Motors, SKH, JCB, JBM Group, Lear Automation, Sharda Motors, IFB , New Holand, Toyota, Piaggio and Honda group.

**Head Supply Chain/Commercial - Purchase, Stores, Logistics, Inventory & Distributions.**

**Premier Irrigation Adritec Pvt. Ltd. Nagpur (MS), India**

**From April 2016 to Sep. 2017 – 1 Years 5 Months.**

**Premier Irrigation®** is the pioneer manufacturer of modern water saving irrigation systems and equipment in India. Adritec established in 1983 specializes in drip irrigation and has factories in Jordan, Syria, Egypt, Tunisia, Morocco, Greece, Mexico and South Africa.

**Manager Supply Chain - Stores, Purchase, Logistics, Inventory & Scrap Sales**  
**Metalyst Forging Ltd. Unit of Amtek Group, Aurangabad. Maharashtra, India**  
**From June 2011 to April 2016 - 4 Years 10 Months**

**Metalyst Forging Ltd /Ahmednagar Forgings Ltd** is manufacturing forged and machines component like Axle Beam, Crank Shaft, Stub Axle, Sumo Grande, Flange Yoke, Front Wheel Hub & working for Ashok Leyland, Tata Motors, Mahindra & Mahindra, Greaves Cotton, Force Motors, Daimler, Mahabal Auto and Escort. This is the Amtek group of Industries and having turnover is \$ 600 million.

**Executive Purchase, Stores, Dispatch & Indirect Taxes – Supply Chain**  
**Varroc Group, Aurangabad. Maharashtra, India.**  
**From August 2006 to June 2011. – 4 Years 10 Months.**

**Varroc Elastomers Pvt Ltd;** is a world class automotive rubber and, rubber to metal bonded manufacturing company. Varroc Elastomers- certified TS 16949-2009 & ISO-14001& ISO-18001 company is a part of Varroc group, a \$ 260 Million group of companies.

**Sr. Stores Officer – Stores, Purchase & Indirect Taxes.**  
**Chanda Group of Company, Aurangabad. Maharashtra, India.**  
**From July 1998 to August 2006 – 8 Years.**

This is subsidiary of Delhi based Chanda Group of Company, engaged in manufacturing of Automobile & Electrical Parts of Aluminum and mainly supplier to Endurance Group, YAMAHA, BAJAJ, MARUTI, Having Group turnover was of INR 400 Crore.

#### **Supply chain /Commercial professional Job Profile: -**

❑ **Material Planning/Inventory Management:** Preparing material requirement plan as per production floor needs. Tracking and maintaining inventory levels in the stores for all items required in the plant. Generating purchase orders as and when inventory levels reach reorder levels. Efficiently managing the inventory levels, for ensuring ready availability of material to meet production and dispatch targets. To Control / maintain minimum & maximum inventory levels.

❑ **Sourcing / Procurement/Purchase:** Handling sourcing through identification of cost-effective suppliers for procurement with an aim of improving quality & reliability. Budgeting funds for procurement and sourcing of materials ensuring optimum utilization of materials & maximum cost savings. Co-ordination and Liaoning in Purchase and materials support to all departments to ensure smooth SCM, Timely project execution. Plan, organize and carry out purchasing program to ensure quality materials, parts, capital & sub-assemblies, components are obtained at the best prices with expeditious supplies and terms. Complete Supply chain management like to call offers, technical and commercial evaluation and approve of order etc. To arrange/ ensure materials with quality standards. Expediate deliveries, certification of supplier's invoices for payments. Coordination with all internal customers, Plant management & associates, listen to issue and concerns and respond and try to maintain smooth flow of materials for production. Control on all pricing contract records. To provide monthly schedule to vendors for supplies & coordination with accounts for supplier's payment. Cost saving on Purchase.

❑ **Stores/ Warehouse Management:** overseeing the store management and maintaining reduced inventory levels. Maintaining the stock of material without any variance by conducting perpetual stock verification and documentation. Implementing Standard Operating Procedures within the warehouse and training team members in maintaining compliance with these procedures. Ensuring quality packaging to prevent goods from getting damaged in transit. Control on materials receipt & issuance as per given budget for production. Ensure proper storage of Materials with location. Strictly Control on slow and nonmoving materials. Ensure proper stock rotation/ FIFO and disposal of non-conforming, Shelf life over materials. To avoid down time or loss of production with proper control on logistics and receipt the materials. Coordination with internal departments for all types materials for support to production and resolving issues there off. Timely deliver materials to customers. To

conduct physical inventory and ensuring on discrepancy. Control on minimum & maximum inventory levels as per ABC analyses. Monthly Reconciliation of Job Worker

- **Logistics/ Distribution:** Supervising logistic operations viz., inland transportation up to factory warehousing. C&F Agents and other external agencies for ensuring timely clearances and cost-effective transport solutions. Negotiating with transporters, shippers, etc. to ensure seamless and cost-effective movement of consignment. Planning for materials loading and unloading with proper manning. Planning for logistics operation to ensure delivery of good materials to customers as per committed time. Controlling on effective costing system for cost deduction and procedure for improving performance. Planning and achieving targeted service fulfilment to support business growth. Review and improve logistics sourcing policies. Contract Management. To ensure that all deal risks and assumptions are correctly defined, assessed and quantified. Analyses the Supplier Market and Opportunities for Business Development. To negotiate commercial terms with potential customers, partners and suppliers as per our policy. Obtaining necessary approvals in accordance with the relevant procedures and legal regulations. Monitor the on-time and complete performance of suppliers. Manage the various vendor relationships to produce the service level requirement to support supply chain. To monitor progress toward meeting the logistics plan and to identify the cause and impact of delays. Appointing new vendors and managing the supply chain. MIS of Freight inward/outward.

**Systems Development:** Interacting for system study, requirements gathering and analysis. Designing & Development and Coding. Handling the system design and creation of algorithms. Debugging and troubleshooting the application. Managing smooth implementation and testing of the application at the location.

**Indirect Taxes :** - Knowledge of Central Excise, Import & Export – ARE 1 / LUT Bond , VAT & Service Tax. Faced department Audit, Submission of monthly/ Annually Return. Personally, Handled Government office like EPF, MPCB, Central Excise, Sales Tax Office and Banks.

#### **Achievements:**

- Never line stoppage due to receipt of timely materials.
- Materials delivery on time to customers with proper planning.
- Reduced inventory cost approx. 20% of RM & Consumable items.
- Saving Cost / Reduced consumption cost around 10%.
- Made rack form Scrap materials for RM as customer requirement & cost saving around 45 Lacs.
- Received Best Employee award continue 2 years from MD for Cost Saving & timely delivery of materials to customers.

**Reporting to: - Director Commercial/MD**

#### **Academic Credentials:**

Examination	Board/University	Year of Passing	Grade / Div.
M.B.A (Material & Taxation Mgmt.)	Mahatma Gandhi International Hind University,	April.2010	I st Division
B.Com	DR. B.A.M.University, A'bad	March 1997	IIInd Division.

#### **Personal Information :-**

**Date of Birth** : 05.05.1974  
**Married Status** : Married  
**Relocation** : Willing to relocate.  
**Availability** : Immediately after notice period of two month.  
**Salary last drawn** :