

Contact

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(LinkedIn)

Top Skills

Team Management
Technological Innovation
Start-up Leadership

Languages

English (Native or Bilingual)
Korean (Professional Working)

Jerry Lee

Co-Founder @ Wonsulting | Need a free resume? Visit wonsulting.ai/
| Forbes 30 under 30
New York City Metropolitan Area

Summary

If you're looking to land your dream job in 2024, then you're at the right place.

During my 1st year in college, I spent 100+ hours every year in hopes to land my dream internship. Nothing worked. Careers centers told me to keep applying to my dream jobs but I kept receiving messages that start with "Thank you for your interest but..."

Fast forward to my 3rd year in college, I became the first intern at Google from my school. Once I started full time as an Analyst at Google, I fortunately moved to become a Sr. Strategy & Operations Manager in 2 years; while interviewing at 20+ top tech companies including Facebook, DoorDash, LinkedIn & more.

I felt the recruiting pains and post on LinkedIn share my learnings and demystify the recruiting process.

Looking for help? Message me here or Instagram <https://www.instagram.com/jerryjhlee/>

Want to land your dream job on LinkedIn? www.wonsulting.com/services/

Interested in learning the entire recruiting cycle? wonsulting.com/courses

I use a SHIELD as my LinkedIn analytics solution. Join here: <https://www.shieldapp.ai/?via=jerry>

Experience

Wonsulting
Co-Founder
2021 - Present (3 years)
Los Angeles Metropolitan Area

Bridging the professional opportunities gap for students & professionals around the world.

Learn more: www.wonsulting.com

DECODE

Board of Advisors – Member

2024 - Present (less than a year)

Advising Decode, the largest student & professionals community focused on tech innovation across UC Berkeley and Stanford.

Learn more: <https://decode.build/>

Lucid

Manager, Product Strategy & Analytics

2020 - 2021 (1 year)

Google

3 years

Senior Strategy & Operations Manager

2019 - 2020 (1 year)

San Francisco Bay Area

Revenue Strategy & Operations, AppDev

Promoted in the second performance review cycle to reflect high impact project execution, deep problem solving capabilities & effective cross-functional stakeholder management.

Accelerated Google's app promo revenue by working with cross-functional partners and the executive team to create and execute go-to-market strategies globally.

Strategy & Operations Manager

2018 - 2019 (1 year)

San Francisco Bay Area

Revenue Strategy & Operations, AppDev

Accelerate Google's app promo revenue by working with cross-functional partners and the executive team to create and execute go-to-market strategies globally.

Strategist

2018 - 2018 (less than a year)

San Francisco Bay Area

Promoted in the first performance review cycle to reflect high impact project execution, innovative thinking and deep analytical capabilities.

Strategy, Analytics and Operations for global Google Ads financial fraud.

Operationalized & automated data-driven business processes to reduce abuse + drive product changes to unlock safe revenue for Google.

Analyst

2017 - 2018 (1 year)

San Francisco Bay Area

Awarded organization-wide Gold Award for creating & leading a cross-functional project across 6 teams

Spearheaded multiple projects to mitigate account abuse, improve effective abuse-fighting methods, & secure enforcement gaps by working with cross functional engineering, sales, legal, and product management teams

eat ssam

Co-Founder

2019 - 2020 (1 year)

Cofounded a food start up to modernize Korean Cuisine to the mass-market.

Rapid7

Business Intelligence

2016 - 2017 (1 year)

Boston, Massachusetts

Business partner to the VP of Global Services to drive business insights to optimize go to market strategies.

Business Intelligence + Data Analytics with MYSQL and Data Visualization on DOMO.

Education

Babson College

Bachelor of Science Degree in Business Management, Business Administration and Management, General

