

ADAM V. MANNINO

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<https://github.com/Avmannino>

Full stack developer in New York City with expertise in JavaScript, Python, and CSS with a proficiency in React and Flask/SQL. My methodical approach to the entire development lifecycle ensures that the final product is not only robust and maintainable but also delivers a fluid user-experience.

EXPERIENCE

Flatiron School

Software Engineering Student

New York, NY

January 2024 – May 2024

- Graduate of a full-time software engineering cohort with a focus on JavaScript, React, Python and SQL/Flask fundamentals and their individual implementations and practices.

Munich Re Specialty Insurance Company

Assistant Vice President – E&S Excess Casualty

New York, NY

January 2022 – June 2023

- Responsible for the entire East Coast territory and Mid-West to Chicago (~50 brokerage offices).
- Review & pre-qualify 400+ submissions each quarter. 10-15 quotes/month.
- Coordinate & attend 15 marketing visits/calls per quarter with our key distribution partners.
- Bound a total of \$7.5M in Excess business (\$4.5M Renewal; \$3M New).

Jencap / WTIS

Assistant Vice President of Underwriting

New York, NY

January 2021 – August 2021

- Implemented underwriting "box" and assisted in constructing overall program guidelines.
- Responsible for pre-qualifying, producing, and brokering deals through the program, working closely in partnership with the carrier.
- Integral in the growth of the book to ~\$9M in six months.
- Established new relationships with top brokerages including Marsh, Alliant, ConnorStrong, EPIC, SterlingRisk, Willis & Lockton.
- Completed 100-hour pre-education course and obtained New York P&C Brokers License in May 2021.

QBE North America

Senior Underwriter – P&C Program Business

New York, NY

August 2017 – January 2021

Underwriter – E&S Primary & Excess Casualty

- Managed \$12M in premium (2019). Total overall renewal rate of +27%.
- Bound \$4M in excess liability new business for Q4 2020.
- Underwrite domestic risk with premium range of \$200,000-\$1,500,000.
- Played a key role in the growth of E&S portfolio; \$110M book as of 2018 close, \$80M book as of 2019 close.
- Integral in delivering the group's annual budget/plan.
- Responsible for executing quarterly team peer review audits. Entrusted by team leaders for quality control.
- Conducted various training sessions on functionality and use of Deloitte pricing models.
- Managing and executing QBE's agency due diligence and vetting process.
- Develop underwriting guidelines as well as form and rate filings for various programs.

Allianz Global Corporate & Specialty

Associate Graduate Underwriter – Commercial Programs Division

Liberty, New Jersey / New York, NY

July 2014 – August 2017

- Historic Property Program in the Commercial Programs Division.
- Responsible for \$4M in renewal business; \$1M in new business.

EDUCATION

High Point University, High Point, North Carolina; B.S., Business Administration, May 2014

Northern Valley Regional High School at Demarest, Demarest, New Jersey; Diploma, College Prep, June 2010