











AWAKE SOUTH AFRICA - PRICE QUICK REFERENCE

Aweh Be Lekker (Pty) Ltd | Exclusive Importer & Distributor | December 2025

✓ Landed costs include customs & duty | ✓ Prices at 35% margin | ✓ Exchange rate: R19.85/EUR

| Product | Landed Cost (ex-VAT) | Retail (ex-VAT) | Retail (inc-VAT) |
|--|-------------------------|--------------------|---------------------|
|  COMPLETE JETBOARDS | | | |
| RÄVIK Explore XR 4 | 155323 | 209686 | 241139 |
| RÄVIK Adventure XR 4 | 224814 | 303499 | 349024 |
| RÄVIK Ultimate XR 4 | 259560 | 350406 | 402967 |
| BRABUS Shadow (Limited) | 291282 | 393231 | 452216 |
|  COMPLETE eFOILS | | | |
| VINGA Adventure LR 4 | 207441 | 280045 | 322052 |
| VINGA Adventure XR 4 | 233500 | 315225 | 362509 |
| VINGA Ultimate LR 4 | 224814 | 303499 | 349024 |
| VINGA Ultimate XR 4 | 250873 | 338679 | 389481 |
|  BATTERIES | | | |
| Flex Battery LR 4 (90 min) | 50734 | 68491 | 78765 |
| Flex Battery XR 4 (65 min) | 78530 | 106016 | 121918 |
|  BOARDS ONLY (ex Battery) | | | |
| RÄVIK Explore (board only) | 85626 | 115595 | 132934 |
| RÄVIK Adventure (board only) | 137744 | 185954 | 213847 |
| RÄVIK Ultimate (board only) | 155117 | 209408 | 240819 |
| VINGA Adventure (board only) | 155117 | 209408 | 240819 |
| VINGA Ultimate (board only) | 163804 | 221135 | 254305 |
|  eFOIL WING KITS | | | |
| CRUISE 1600 Wing Kit | 17499 | 23624 | 27168 |
| POWDER 1800 Wing Kit | 17499 | 23624 | 27168 |
| POWDER 1400 Wing Kit | 17499 | 23624 | 27168 |
| FLUID 1300 Wing Kit | 17499 | 23624 | 27168 |
| FLUID 1000 Wing Kit | 17499 | 23624 | 27168 |
|  BAGS (20% Duty) | | | |
| Board Bag Kit (RÄVIK/VINGA) | 12500 | 16875 | 19406 |
| Battery Bag | 6196 | 8365 | 9620 |
| Premium Travel Bag | 10415 | 14060 | 16169 |
|  SAFETY & STORAGE (20% Duty) | | | |
| Life Vest (CE Certified) | 6196 | 8365 | 9620 |
| Awake Dock (Floating) | 50433 | 68085 | 78298 |
| Wall Mount | 19013 | 25668 | 29518 |
| Board Stand | 10415 | 14060 | 16169 |
|  ELECTRONICS (0% Duty) | | | |
| Flex Hand Controller | 10450 | 14108 | 16224 |
| Battery Charger | 15885 | 21445 | 24662 |
| Controller Charger | 3625 | 4894 | 5628 |
|  PARTS (0% Duty) | | | |
| RÄVIK Fins (Set of 3) | 3625 | 4894 | 5628 |
| Carbon Fins (Set of 3) | 5188 | 7004 | 8055 |

| | | | |
|--|------|------|------|
| Foot Straps | 5362 | 7239 | 8325 |
|  APPAREL (45% Duty) | | | |
| T-shirt | 2115 | 2855 | 3283 |
| Cap | 1088 | 1469 | 1689 |
| Beach Mat (5% duty) | 3616 | 4882 | 5614 |

KEY: Landed Cost = FOB + Freight (9.4%) + Service Fees + Customs Duty (ex-VAT)

Retail = Landed Cost + 35% margin | Retail (inc-VAT) = Retail (ex-VAT) × 1.15

⚠ Exchange rate R19.85/EUR - update in SUMMARY sheet if rate changes

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| Duty |
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|-----|
| 0% |
| |
| 45% |
| 45% |
| 5% |

AWAKE SOUTH AFRICA - OFFICE

Awah Be Lekker (Pty) Ltd - Exclusive Importer & Distributor

Generated: December 2025 | Starting from Landed Costs (incl. Customs Duties)

KEY PARAMETERS

| | | |
|---------------------------|------|-------|
| Exchange Rate (EUR/ZAR) | | 19,85 |
| Your Discount from Awake | 20% | |
| Freight % of FOB | 9.4% | |
| Service Fee (Main Units) | | 706 |
| Service Fee (Batteries) | | 353 |
| Service Fee (Accessories) | | 200 |
| VAT Rate | 15% | |

CUSTOMS DUTY RATES BY HS CODE

| HS Code | Description |
|------------|------------------------|
| 9506.29.00 | Water Sports Equipment |
| 8507.60.00 | Lithium-ion Batteries |
| 8517.62.00 | Electronic Controllers |
| 8504.40.00 | Battery Chargers |
| 6307.20.90 | Textile Articles |
| 9403.70.90 | Furniture/Stands |
| 6109.10.00 | Cotton T-shirts |
| 6505.00.00 | Caps/Headwear |
| 5701.90.00 | Carpets/Mats |

DIAL PRICE LIST

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toms & Duty, excl. VAT)

Current rate - adjust as needed

Dealer discount off MSRP

Based on actual shipping docs

Per board

Per battery

Average per accessory

SA Standard Rate

| Duty Rate | Applies To |
|-----------|----------------------------|
| 0% (FREE) | Boards, Foils, Wings, Fins |
| 0% (FREE) | All batteries |
| 0% (FREE) | Hand controllers |
| 0% (FREE) | All chargers |
| 20% | Bags, Life Vests |
| 20% | Board stands, Docks |
| 45% | Apparel |
| 45% | Caps |
| 5% | Beach Mats |

