

# AWAKE SOUTH AFRICA - PRICE QUICK REFERENCE

Aweh Be Lekker (Pty) Ltd | Exclusive Importer & Distributor | December 2025

✓ Landed costs include customs & duty | ✓ Prices at 35% margin | ✓ Exchange rate: R19.85/EUR

Product	Landed Cost (ex-VAT)	Retail (ex-VAT)	Retail (inc-VAT)
<b> COMPLETE JETBOARDS</b>			
RÄVIK Explore XR 4	155323	209686	241139
RÄVIK Adventure XR 4	224814	303499	349024
RÄVIK Ultimate XR 4	259560	350406	402967
BRABUS Shadow (Limited)	291282	393231	452216
<b> COMPLETE eFOILS</b>			
VINGA Adventure LR 4	207441	280045	322052
VINGA Adventure XR 4	233500	315225	362509
VINGA Ultimate LR 4	224814	303499	349024
VINGA Ultimate XR 4	250873	338679	389481
<b> BATTERIES</b>			
Flex Battery LR 4 (90 min)	50734	68491	78765
Flex Battery XR 4 (65 min)	78530	106016	121918
<b> BOARDS ONLY (ex Battery)</b>			
RÄVIK Explore (board only)	85626	115595	132934
RÄVIK Adventure (board only)	137744	185954	213847
RÄVIK Ultimate (board only)	155117	209408	240819
VINGA Adventure (board only)	155117	209408	240819
VINGA Ultimate (board only)	163804	221135	254305
<b> eFOIL WING KITS</b>			
CRUISE 1600 Wing Kit	17499	23624	27168
POWDER 1800 Wing Kit	17499	23624	27168
POWDER 1400 Wing Kit	17499	23624	27168
FLUID 1300 Wing Kit	17499	23624	27168
FLUID 1000 Wing Kit	17499	23624	27168
<b> BAGS (20% Duty)</b>			
Board Bag Kit (RÄVIK/VINGA)	12500	16875	19406
Battery Bag	6196	8365	9620
Premium Travel Bag	10415	14060	16169
<b> SAFETY &amp; STORAGE (20% Duty)</b>			
Life Vest (CE Certified)	6196	8365	9620
Awake Dock (Floating)	50433	68085	78298
Wall Mount	19013	25668	29518
Board Stand	10415	14060	16169
<b> ELECTRONICS (0% Duty)</b>			
Flex Hand Controller	10450	14108	16224
Battery Charger	15885	21445	24662
Controller Charger	3625	4894	5628
<b> PARTS (0% Duty)</b>			
RÄVIK Fins (Set of 3)	3625	4894	5628
Carbon Fins (Set of 3)	5188	7004	8055

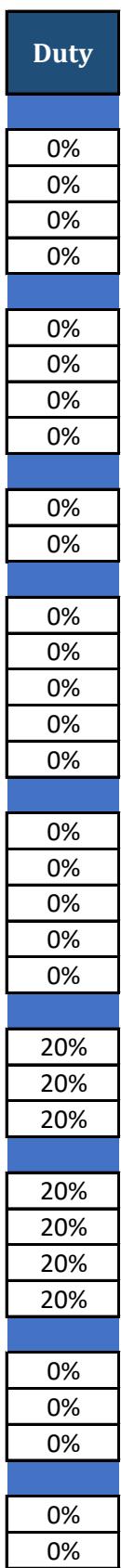
Foot Straps	5362	7239	8325
<b>APPAREL (45% Duty)</b>			
T-shirt	2115	2855	3283
Cap	1088	1469	1689
Beach Mat (5% duty)	3616	4882	5614

KEY: Landed Cost = FOB + Freight (9.4%) + Service Fees + Customs Duty (ex-VAT)

Retail = Landed Cost + 35% margin / Retail (inc-VAT) = Retail (ex-VAT) × 1.15

△ Exchange rate R19.85/EUR - update in SUMMARY sheet if rate changes

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0%
45%
45%
5%

# AWAKE SOUTH AFRICA - OFFICIAL CLOUD

Aweh Be Lekker (Pty) Ltd - Exclusive Importer & Distributor

Generated: December 2025 | Starting from Landed Costs (incl. Customs Duties)

## KEY PARAMETERS

Exchange Rate (EUR/ZAR)	19,85
Your Discount from Awake	20%
Freight % of FOB	9.4%
Service Fee (Main Units)	706
Service Fee (Batteries)	353
Service Fee (Accessories)	200
VAT Rate	15%

## CUSTOMS DUTY RATES BY HS CODE

HS Code	Description
9506.29.00	Water Sports Equipment
8507.60.00	Lithium-ion Batteries
8517.62.00	Electronic Controllers
8504.40.00	Battery Chargers
6307.20.90	Textile Articles
9403.70.90	Furniture/Stands
6109.10.00	Cotton T-shirts
6505.00.00	Caps/Headwear
5701.90.00	Carpets/Mats

# SHIPPING & DUTY PRICE LIST

*Shipping*

toms & Duty, excl. VAT)

*Current rate - adjust as needed*

*Dealer discount off MSRP*

*Based on actual shipping docs*

*Per board*

*Per battery*

*Average per accessory*

*SA Standard Rate*

Duty Rate	Applies To
0% (FREE)	Boards, Foils, Wings, Fins
0% (FREE)	All batteries
0% (FREE)	Hand controllers
0% (FREE)	All chargers
20%	Bags, Life Vests
20%	Board stands, Docks
45%	Apparel
45%	Caps
5%	Beach Mats

