

# Michael Marini

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1233 Arguello Blvd  
San Francisco, CA  
94122 United States

## EDUCATION

**Lewis & Clark College Portland, Oregon** (2010-2014)

B.A. Degree in Economics, B.A. Degree in German Studies

Cumulative GPA 3.4 | High School GPA 4.15 | SAT 2240 (99th Percentile)

- Study abroad: one year in Munich, Germany at Ludwig Maximillian Universität 2012-13
- Merit Scholarship - Trustee Endowed Scholarship
- Active member of the German Club and the Soccer Club
- German Club president 2013/14

### Relevant Coursework:

- Thesis Research Topic: "Can Behavioral Models Explain Slow Adoption of Technology in the Developing World"; paper examining seemingly irrational behavior in developing countries and considering solutions based on theories of procrastination and projection bias
- Econ Stats, Decisions, and Econometrics; 3 analysis based courses focusing on modeling in Excel and Stata respectively
- Risk Management, Money and Banking; 2 investment focused courses

## EXPERIENCE

**EY San Francisco, Ca** (December 2014 - Present)

Valuation Analyst

Provide valuation services to internal and external clients

**Santa Cruz Chamber of Commerce, Santa Cruz, CA** (2014)

Intern

Supervised office and performed a variety of administrative tasks for local chamber of commerce.

- Completed large-scale research projects on local businesses/economic outlook
- Produced membership marketing materials and analysed retention efforts
- Managed client profiles in WebLink, processed payments and ensured accuracy of accounts
- Played a key role in setting up various Chamber functions

**Watzek Library Writing Center Lewis & Clark College, Portland, OR** (2011-2014)

Peer Tutor, AES (Academic English Studies) Tutor

Assisted fellow students with grammar, writing style and structure. Provided comments and advice on projects and papers from every department. Additionally offered individual one-on-one tutoring to foreign language exchange students.

- Position required professor recommendation, proven writing and language ability and excellent interpersonal skills
- Preceded by a semester-long training course focused on learning effective communication techniques and honing writing/organizational skills

**Pure Water of Santa Cruz Santa Cruz, CA** (Summer 2007/2008/2012)

Store Manager

Managed the retail operations of a local water-filtration business which provides drinking water to consumers.

- Interfaced with customers and operated the storefront
  - Used a custom POS system to track retail sales, installation orders and jobs
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## SKILLS

### Languages

English (native), German (proficient)

### Miscellaneous Skills

Highly proficient with Microsoft suite of applications (Word, Excel, Powerpoint, etc.) as well as familiar with Adobe applications such as Photoshop, InDesign and Illustrator

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