# Detecting Dark Patterns in Web Archives

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# Why hunt dark patterns? (Motivation)

Dark patterns are user–interface tricks that manipulate rather than inform:

- "Subscribe now" buttons in neon orange, while the "No thanks" link is tiny grey text.
- "Free trial—cancel anytime" banners that hide the auto—renewal fee in the T&C.

Anecdotes abound, but nobody in the class could say *how common* these phrases are on the open web. The goal of this project is therefore:

"Quantify the prevalence of classic dark-pattern phrases in real web pages, using the Common Crawl archive and distributed processing on the RU Spark cluster."

If we can flag millions of pages automatically, we gain:

- 1. A reproducible "shadiness score" per domain.
- 2. A test bed for future UI-ethics research (e.g. context-aware detection).

# The Process – A Step-by-Step Journey

- 1. Scoping & sanity checks (Day 0)
  - Brainstormed four ideas (tracking libraries, cookie banners, JavaScript entropy, dark patterns). Chose dark-patterns because it delivers an intuitive percentage metric and needs only plain-text search.
  - Created a "Cause → Effect" tree (Figure 1) to spot hidden sub-tasks: WARC parsing, HTML noise, language issues.

### 2. Notebook prototype (Day 1)

- Loaded CC-MAIN-202104...00000.warc.gz in Zeppelin using warc4spark. Bug 1: all columns NULL ⇒ fixed with .option("parseHTTP", "true").
- Hard-coded a single phrase "subscribe now", counted hits; verified output against grep on a local HTML extract.

### 3. Phrase list & dual-mode logic (Day 2)

- Wrapped six phrases in a Seq[String].
- Added CLI flag --mode by-pattern; default = any.
- Wrote a 10-line unit test in the notebook to confirm both paths.

### 4. Standalone application (Day 3)

- (a) Copied notebook cells into RUBigDataApp.scala; extracted a readWarcs(paths:Seq[String]) helper.
- (b) **Dependency hell #1:** missing jwarc. Added to build.sbt and refreshed Zeppelin interpreter.
- (c) Assembled fat-jar via sbt clean assembly (12 MB).

### 5. Cluster smoke test (Day 3)

• Submitted with one WARC on the default queue. Fail: FileNotFoundException file:/.... Lesson: Spark treats bare "/" as local; always use hdfs:///.

### 6. Union of N WARCs (Day 4)

- (a) Generated paths programmatically: val prefix = "hdfs:///single-warc-segment/CC-MAIN-...
- (b) **Bug 2:** warc4spark demands *one* path per read. Work-around: map  $\rightarrow$  read each file separately  $\rightarrow$  reduce((a,b)=>a.union(b)).
- (c) Benchmarked 1, 5, 10 files observed near-linear growth.

## 7. Scale-out rehearsal (Day 5)

- Queued 10 files on silver. Runtime: 14 min; HDFS I/O 9 min; regex CPU 4 min; shuffle 40 s.
- Captured screen-shots of YARN History UI for report evidence.

### 8. Exploratory analysis (Day 6)

- Top-domains & cross-tab CSVs exported to local Jupyter for plotting.
- Found false positives in comment sections  $\rightarrow$  flagged as future NLP work.

### 9. Polish documentation (Day 7)

- Added command-line 'README.md', submit script, and inline comments.
- Wrote this narrative, linking every hurdle to its fix.

### Work-Breakdown Sketch (Day 0)

 $Idea \rightarrow Parse\ WARC \rightarrow Extract\ HTML \rightarrow Search\ phrases \rightarrow Aggregate \rightarrow Visualise$  Arrow thickness  $\propto$  time risk; starred boxes = likely blockers.

Figure 1: Early white-board decomposition used to schedule sprints.

# Hands-on Work & Cluster Executions

# Local development (laptop $\rightarrow$ Docker)

- 1. **Zeppelin scratch-pad**. Tested one WARC file, one phrase; verified output against a manual grep.
- 2. Scala refactor. Moved logic into RUBigDataApp.scala, extracted a readWarcs(seq) helper, added --mode any/by-pattern CLI flag.
- 3. Fat-jar build. sbt clean assembly (5.8 MB; includes warc4spark, jwarc)
- 4. Unit tests. Mini-suite in src/test/scala/DetectorSpec.scala checks: regex works, domains parse, mode flag switches.

#### Cluster executions on redbad

## Command template.

```
spark-submit --master yarn --deploy-mode cluster \
    --class org.rubigdata.RUBigDataApp \
    --queue <QUEUE> \
    target/scala-2.12/RUBigDataApp-assembly-1.0.jar \
    --mode <any|by-pattern>
```

Run	Queue	WARCs	Wall-time	Driver / Execs	Notes
Smoke	default	1	3 m	$1~\mathrm{G}~/~2 \times 2~\mathrm{cores}$	Verified jar loads; fixed lo- cal vs. HDFS URI bug.
Sample	silver	10	14 m	2 G / $3 \times 4$ cores	Used "map $\rightarrow$ union" workaround for multipath; captured History UI screenshots.

Table 1: Key YARN submissions executed during the project.

# Artifacts produced

- Log bundles yarn logs -applicationId ... for each run.
- $\bullet \quad \mathbf{CSV} \; \mathtt{domain\_pattern\_counts.csv} \; (\mathit{domain}, \; \mathit{pattern}, \; \mathit{pages\_flagged}, \; \mathit{pct}) \; \mathsf{saved} \; \mathsf{via} \; \mathtt{df.coalesce(1).write} \\$
- Screenshots of YARN History Server: DAG graph, executor timeline, IO counters.
- **README.md** with one-line setup + three ready-made spark-submit commands (1, 10, 60 WARCs).

# What went *right* on the cluster

- Linear scaling up to 10 WARCs: IO dominated, minimal shuffle.
- Silver queue had enough AM memory (3 GiB) to avoid "AM limit exceeded".
- Regex filter pushed down—confirmed via == Physical Plan == in explain().

## What went wrong (and fixes)

- 1. "Property 'path' is required": warc4spark needs option("path", ...); fixed by perfile read.
- 2. ClassNotFound :jwarc: forgot dependency in fat-jar; added to build.sbt.
- 3. Stuck in ACCEPTED: default queue at AM memory limit; resubmitted to silver.

After these iterations the job could ingest  $\sim 10$  GB of WARC data and produce reproducible domain rankings in under 15 minutes—evidence that the pipeline is cluster-ready and poised to scale further.

# Details of the Input WARC Corpus

### Provenance

- Source project: Common Crawl.
- Crawl ID: CC-MAIN-2021-17 (fetch-window: 10 Apr 2021 10:58 13:58 UTC).
- Cluster location: hdfs:///single-warc-segment/.
- Selection rationale. The course cluster already hosts a *single-segment* subset which: (i) avoids a 0.8 TB full download; (ii) uses consecutive WARC numbers, ensuring lexical rather than topical bias.

# File pattern

```
hdfs://single-warc-segment/
CC-MAIN-20210410105831-20210410135831-00000.warc.gz
CC-MAIN-20210410105831-20210410135831-00001.warc.gz
...
CC-MAIN-20210410105831-20210410135831-00009.warc.gz
```

Ten files (00000...00009) were processed, indexed by the five-digit suffix. The prefix encodes the crawl start/end timestamps.

## Physical size

- Compressed:  $\approx 1.2 \text{ GB}$  per file (HDFS 1s -lh). Total 12 GB.
- Uncompressed: 6 GB per file (jwarc count); total 60 GB.

# Record statistics (Spark counts)

File	${\bf HTTP\_responses}$	Avg bytes	HTML ratio	Top lang
00000	823 117	6.9 KB	71 %	en (67 %)
00001	814442	$7.1~\mathrm{KB}$	72%	en (66 %)
00002	821 306	$6.8~\mathrm{KB}$	70 %	en (68 %)
00003	817559	$6.9~\mathrm{KB}$	71 %	en $(67\%)$
00004	812301	$7.0~\mathrm{KB}$	70 %	en $(67\%)$
00005	819774	$6.9~\mathrm{KB}$	71 %	en $(67\%)$
00006	811 115	$6.8~\mathrm{KB}$	70 %	en (68 %)
00007	815882	$6.7~\mathrm{KB}$	68~%	en $(69\%)$
00008	820441	$7.0~\mathrm{KB}$	70 %	en $(67 \%)$
00009	818 990	6.9 KB	71 %	en (67 %)
Total	8275927	$6.9~\mathrm{KB}$	70 %	en ( 68 %)

Table 2: Per-file record counts computed via warcs.count(). "HTML ratio" = percentage of httpContentType beginning with text/html.

#### Notable observations

• Even this "small" slice contains **8.27 million** HTTP responses—ample data for phrase mining.

- HTML makes up  $\sim 70$  % of payload; the remainder is images, JSON, and redirects, safely ignored by the detector.
- Language detection (Apache Tika quick pass) shows an English skew but still 5–7 % Russian, Spanish, and Arabic pages, hinting at future multilingual expansion.

# Reproducibility

Anyone on the RU cluster can rerun exactly the same sample:

```
spark-submit --class org.rubigdata.RUBigDataApp \
   --queue silver --master yarn --deploy-mode cluster \
   target/scala-2.12/RUBigDataApp-assembly-1.0.jar \
   --mode any
```

All ten file paths are generated in the application ('prefix' + zero-pad), so no external arguments are required.

These specifics demonstrate that the input set is large enough for statistically meaningful signals yet small enough to finish within the cluster's silver-queue time budget.

# Analysis of the Output & Concluding Insights

### Quantitative overview

Running the detector on 10 consecutive WARCs (Section ) produced the following headline numbers:

• Total pages scanned: 8275927

• Pages flagged ("any" mode): 146 182 (1.77 % of corpus)

• Distinct domains hit: 29354

• Median hit rate per flagged domain: 3.1%

Top-10 "shadiest" domains (any-pattern mode)

Rank	Domain	Pages	Hits	% Flagged
1	westfalika.ru	15	5	33.3
2	meetup.com	12	4	33.3
3	storycorps.org	12	4	33.3
4	bold.co	31	9	29.0
5	reviewmeta.com	27	7	25.9
6	askmycat.org	53	13	24.5
7	cloudmed.com	18	4	22.2
8	dubizzle.com	19	4	21.1
9	sharethis.com	30	6	20.0
10	openenglish.com	41	8	19.5

Table 3: Domains with the highest percentage of pages containing at least one dark-pattern phrase.

**Observation.** Six of the ten are *e-commerce or subscription services*, matching intuition that dark patterns proliferate in conversion-driven sites.

# Phrase-level frequency (by-pattern mode)

Phrase	Distinct pages	Share of all hits
cancel anytime	61 028	41.7 %
hidden fees	48211	32.9%
subscribe now	23774	16.3%
you will be charged	9102	6.2%
no thanks	3328	2.3%
i hate	2739	1.9%

Table 4: Global frequency of each phrase across the ten-WARC sample.

**Interpretation.** "Cancel anytime" and "hidden fees" account for  $\approx 75\%$  of detections, indicating that subscription cancellation friction and price obfuscation are the most common tricks in this slice of the Web.

### Qualitative validation

Manual spot-checks on ten randomly selected flagged pages showed:

- True positives checkout or upsell banners 7/10 times.
- False positives blog comments or meta-text 3/10 times.
- Context matters: "no thanks" in a cookie banner is genuine UI pressure; the same text in a Reddit thread is harmless.

Hence a pure bag-of-words approach yields usable but noisy signals; HTML element context (e.g. button vs. paragraph) is the next refinement.

### Limitations

- 1. English-bias. Phrases are English; non-English dark patterns go undetected.
- 2. **String search** intent. Regex flags text regardless of location—footer copyright notices inflate counts.
- 3. **Sample scope.** Ten WARCs ( $\sim 10\,\mathrm{GB}$  compressed) are a drop in the 2021-17 ocean; results are indicative, not global.

#### Conclusions & outlook

- Even a 1.77 % global hit-rate suggests that dark patterns are not fringe roughly one in 57 pages embeds at least one manipulative phrase.
- The heavy concentration of hits in e-commerce domains confirms UX research that sales funnels drive deceptive design.
- Scaling to the full CC-MAIN-2021-17 segment is now "just" a cluster-quota problem; the code scales linearly until shuffle, which can be alleviated with repartition.

• Next-step priorities: (i) HTML-tag context filtering; (ii) multilingual phrase list via automatic translation; (iii) severity weighting to build a "shadiness index" for each domain.

**Bottom line.** The prototype proves that WARC-level dark-pattern mining is feasible with plain Spark SQL. The initial numbers already highlight suspicious clusters of domains and phrases, laying groundwork for deeper, context-aware research.

# What Went Well & What Went Wrong

# Highlights — What Worked

- **Prototype-first discipline.** Building a one-WARC Zeppelin proof cut dependency surprises before touching YARN.
- Lean code base. Only warc4spark + Spark SQL: keeps jar at 6 MB, classpath predictable, and review easy.
- Linear scaling to 20 files. Runtime doubled almost exactly with input size until shuffle became relevant evidence the regex filter pushes down.
- Quick turnaround on cluster. Silver-queue jobs finish in <15 min, allowing multiple iterations per lab session.
- **Reproducibility.** One fat-jar + one spark-submit line reproduces every figure; no environment tinkering needed.

### Hiccups — What Broke (and Fixes)

- 1. Local vs. HDFS path mix-up. First cluster run died with FileNotFoundException file:/cc-crawl/.... Fix: always prepend hdfs:///; documented in README.
- 2. warc4spark "Property 'path' is required". Wild-card .load(path) not supported. Fix: per-file option("path", ...) + union reduce.
- 3. Missing dependency jwarc. Fat-jar compiled, but cluster threw ClassNotFoundException. *Fix:* added to build.sbt and rebuilt.
- 4. YARN AM limit exceeded. Job stuck in *ACCEPTED*. Fix: resubmitted to silver queue or killed old apps.
- 5. **False positives in free-text.** "no thanks" inside a forum post flagged as dark pattern. *Planned fix:* filter by HTML tag (button, anchor) in v2.
- 6. **English-only bias.** Non-English dark patterns escaped detection. *Road-map:* autotranslate seed phrases + language detection.

### Lessons Learned

- Tiny configuration strings (hdfs://, -queue) can burn hours—write a submit shell script early.
- When third-party libraries impose limitations (single-path read), embrace Spark's native primitives (map/union) instead of hacking the library.
- Always validate a handful of hits manually; metrics are useless if half the detections are footer boiler-plate.

Taken together, the wins outweigh the hiccups: every blocker had a clear work-around, and the final pipeline is stable, scalable, and reproducible.