

DATA ANALYSIS SUPPLY CHAIN PROJECT



وزارة الاتصالات
وتقنيه جيا المعلومات



مبادرة رواد مصر الرقمية

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PRESERNTATION TABLE OF CONTENTS



- 1. Project Overview & Data Understanding**
- 2. Data Cleaning & Transformation**
- 3. Exploratory Data Analysis**
- 4. Visualization**
- 5. Key Insights & Conclusion**



1



Project Overview & Data Understanding



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DATA ANALYSIS – SUPPLY CHAIN PROJECT



PROJECT OVERVIEW



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USAID Global Health Supply Chain Program

The USAID Global Health Supply Chain Program (GHSC) is a collection of 8 complementary projects working globally to achieve stronger, more resilient health supply chains.



Data Source :

<https://www.kaggle.com/datasets/divyeshardeshana/supply-chain-shipment-pricing-data>



PROJECT OVERVIEW

This project involves the analysis of **Global Health Supply Chain** data to track procurement, delivery, and logistics performance for various pharmaceutical and diagnostic products across multiple countries.



The data consists of 10324 rows and 33 columns.

The dataset comprises a mix of categorical, numerical, and date columns.



PROJECT OVERVIEW

Time
Interval

2015



2006



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OBJECTIVE

To Uncover operational inefficiencies.

- Delivery Delays: Analyze late shipments by vendor/product/region
- Cost Overruns: High-cost shipments vs. weight
- Vendor Issues: Performance scores (on-time %, cost efficiency, cost deviation)
- Product Bottlenecks: Items with recurring problems or delays



2

Data Cleaning & Transformation



DATA ANALYSIS – SUPPLY CHAIN PROJECT



IMPORT DATA

Import Libraries: pandas, numpy, matplotlib, seaborn

```
#Import Packages  
import pandas as pd  
import numpy as np  
import matplotlib.pyplot as plt  
import seaborn as sns
```



Load Data: Read dataset (XLS)

```
# importing supply chain data  
df= pd.read_excel(r"D:\aml\project\last choice\Supply_Chain_Shipment_Pricing.xlsx")
```



OVERVIEW

Quick Overview: `.head()`, `.info()`, `.shape()`

```
# Starting EDA
df.shape

(10324, 33)

df.columns

Index(['id', 'project code', 'pq #', 'po / so #', 'asn/dn #', 'country',
       'managed by', 'fulfill via', 'vendor inco term', 'shipment mode',
       'pq first sent to client date', 'po sent to vendor date',
       'scheduled delivery date', 'delivered to client date',
       'delivery recorded date', 'product group', 'sub classification',
       'vendor', 'item description', 'molecule/test type', 'brand', 'dosage',
       'dosage form', 'unit of measure (per pack)', 'line item quantity',
       'line item value', 'pack price', 'unit price', 'manufacturing site',
       'first line designation', 'weight (kilograms)', 'freight cost (usd)',
       'line item insurance (usd)'],
      dtype='object')
```

| | | | | | |
|----|------------------------------|-------|----------|----------------|--|
| 3 | po / so # | 10324 | non-null | object | |
| 4 | asn/dn # | 10324 | non-null | object | |
| 5 | country | 10324 | non-null | object | |
| 6 | managed by | 10324 | non-null | object | |
| 7 | fulfill via | 10324 | non-null | object | |
| 8 | vendor inco term | 10324 | non-null | object | |
| 9 | shipment mode | 9964 | non-null | object | |
| 10 | pq first sent to client date | 10324 | non-null | object | |
| 11 | po sent to vendor date | 10324 | non-null | object | |
| 12 | scheduled delivery date | 10324 | non-null | datetime64[ns] | |
| 13 | delivered to client date | 10324 | non-null | datetime64[ns] | |
| 14 | delivery recorded date | 10324 | non-null | datetime64[ns] | |
| 15 | product group | 10324 | non-null | object | |
| 16 | sub classification | 10324 | non-null | object | |
| 17 | vendor | 10324 | non-null | object | |
| 18 | item description | 10324 | non-null | object | |
| 19 | molecule/test type | 10324 | non-null | object | |
| 20 | brand | 10324 | non-null | object | |
| 21 | dosage | 8588 | non-null | object | |
| 22 | dosage form | 10324 | non-null | object | |
| 23 | unit of measure (per pack) | 10324 | non-null | int64 | |
| 24 | line item quantity | 10324 | non-null | int64 | |
| 25 | line item value | 10324 | non-null | float64 | |
| 26 | pack price | 10324 | non-null | float64 | |
| 27 | unit price | 10324 | non-null | float64 | |
| 28 | manufacturing site | 10324 | non-null | object | |
| 29 | first line designation | 10324 | non-null | bool | |
| 30 | weight (kilograms) | 10324 | non-null | object | |
| 31 | freight cost (usd) | 10324 | non-null | object | |
| 32 | line item insurance (usd) | 10037 | non-null | float64 | |





DATA CLEANING

Handle missing values, fix types

💡 Data Cleaning Summary Plan

Missing Values:

Shipment Mode: ~360 missing → consider imputation or flagging

Dosage: Nulls expected for HIV kits → keep as-is; filter when needed >>>> df_filtered = df[df['dosage'].notnull()]

Line Item Insurance (USD): Review based on analysis needs

Data Type Fixes:

Dates (object → datetime): PQ First Sent to Client Date, PO Sent to Vendor Date

Numerics (object → numeric): Weight (Kilograms), Freight Cost (USD)





DATA CLEANING

```
#make a copy of the original data before processing
#Now sc will be processed
```

```
sc = df.copy()
```

```
#replaces all NaN (missing) values in the shipment mode column with the string 'Missing'
#To make sure no value is NaN, especially before grouping, counting, or visualizing
sc['shipment mode'] = sc['shipment mode'].fillna('Missing')
```

```
# the most common shipment mode for each vendor
mode_mapping = sc.dropna().groupby('vendor')['shipment mode'].agg(lambda x: x.mode()[0]).to_dict()

# Fill missing shipment modes using the mapping
sc['shipment mode'] = sc.apply(lambda row: mode_mapping.get(row['vendor'], 'Unknown') if pd.isna(row['shipment mode']) else row['shipment mode'], axis=1)
sc['shipment mode'].isnull().sum()

np.int64(0)
```

```
# So, we will fill the missing values with the most common shipment mode in the dataset.
# Replace "Unknown" shipment modes with the most common mode
```

```
most_common_shipment_mode = sc["shipment mode"].mode()[0]

sc["shipment mode"] = sc["shipment mode"].replace(["Missing", None], most_common_shipment_mode)

# Verify that "Unknown" is now gone
print(sc["shipment mode"].value_counts())
```

```
shipment mode
Air           6473
Truck         2830
Air Charter    650
Ocean          371
Name: count, dtype: int64
```





DATA CLEANING

fix types

```
#2 numerical columns are of object type ( weight (kilograms),freight cost (usd) )
# change to numeric and convert text values by Nan
sc['weight (kilograms)'] = pd.to_numeric(sc['weight (kilograms)'], errors='coerce')
sc['freight cost (usd)'] = pd.to_numeric(sc['freight cost (usd)'], errors='coerce')
sc[['freight cost (usd)', 'weight (kilograms)']].head(10)
```

| | freight cost (usd) | weight (kilograms) |
|---|--------------------|--------------------|
| 0 | 780.34 | 13.0 |
| 1 | 4521.50 | 358.0 |
| 2 | 1653.78 | 171.0 |

```
def convert_to_datetime(df, columns, date_format="%Y-%m-%d"):
    for col in columns:
        df[col] = pd.to_datetime(df[col], format=date_format, errors='coerce')
    return df

date_cols = [
    "pq first sent to client date",
    "po sent to vendor date",
    "scheduled delivery date",
    "delivered to client date",
    "delivery recorded date"
]

sc = convert_to_datetime(sc, date_cols)
```





DATA CLEANING

Data Profiling & validation : Checking for Duplicates, Unique Values, Accuracy, and completeness

```
missing_values = sc.isnull().sum()
missing_values

id              0
project code    0
pq #            0
po / so #       0
asn/dn #        0
country          0
managed by      0
fulfill via     0
vendor inco term 0
shipment mode   0
pq first sent to client date  2681
po sent to vendor date  1931
scheduled delivery date  0
delivered to client date  0
delivery recorded date  0
product group    0
sub classification 0
vendor           0
item description 0
molecule/test type 0
brand            0
dosage           1736
dosage form      0
unit of measure (per pack) 0
line item quantity 0
...
freight cost (usd)_original 0
freight_included_flag 0
freight_cost_imputed 0
weight_per_unit    3952
dtype: int64
```

Output is truncated. View as a [scrollable element](#) or open in a [text editor](#). Adjust cell output settings.

```
### 1. Checking for Duplicates
duplicate= sc_cleaned.duplicated().sum()
print(f"Number od duplicate roes: {duplicate}")
```

Number od duplicate roes: 0

```
sc_cleaned["country"].unique()
```

```
array(['Côte d'Ivoire', 'VIETNAM', 'NIGERIA', 'ZAMBIA', 'TANZANIA',
       'RWANDA', 'HAITI', 'ZIMBABWE', 'ETHIOPIA', 'SOUTH AFRICA',
       'GUYANA', 'NAMIBIA', 'BOTSWANA', 'MOZAMBIQUE', 'KENYA',
       'KAZAKHSTAN', 'UGANDA', 'KYRGYZSTAN', 'SENEGAL', 'BENIN',
       'LESOTHO', 'PAKISTAN', 'SWAZILAND', 'GHANA', 'ANGOLA', 'LEBANON',
       'SIERRA LEONE', 'CAMEROON', 'SOUTH SUDAN', 'BURUNDI',
       'DOMINICAN REPUBLIC', 'MALAWI', 'CONGO, DRC', 'SUDAN', 'MALI',
       'GUATEMALA', 'TOGO', 'AFGHANISTAN', 'LIBERIA', 'BURKINA FASO',
       'GUINEA', 'LIBYA', 'BELIZE'], dtype=object)
```

```
sc_cleaned["country"] = sc_cleaned["country"].replace("Côte d'Ivoire", "Côte d'Ivoire")
```

```
sc_cleaned["country"].unique()
```

```
array(['Côte d'Ivoire', 'Vietnam', 'Nigeria', 'Zambia', 'Tanzania',
       'Rwanda', 'Haiti', 'Zimbabwe', 'Ethiopia', 'South Africa',
       'Guyana', 'Namibia', 'Botswana', 'Mozambique', 'Kenya',
       'Kazakhstan', 'Uganda', 'Kyrgyzstan', 'Senegal', 'Benin',
       'Lesotho', 'Pakistan', 'Swaziland', 'Ghana', 'Angola', 'Lebanon',
       'Sierra Leone', 'Cameroon', 'South Sudan', 'Burundi',
       'Dominican Republic', 'Malawi', 'Congo, DRC', 'Sudan', 'Mali',
       'Guatemala', 'Togo', 'Afghanistan', 'Liberia', 'Burkina Faso',
       'Guinea', 'Libya', 'Belize'])
```



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DATA CLEANING

- ✓ Finally the data is ready for analysis

```
[15] # Save the cleaned data to a new csv file (use encoding = "utf-8-sig" to avoid issues with special characters)
      sc_cleaned.to_csv(r"D:\aml\project\last choice\NEW\cleaned_data.csv", index=False, encoding="utf-8-sig")
```



3

Exploratory Data Analysis



DATA ANALYSIS – SUPPLY CHAIN PROJECT



EXPLORATORY DATA ANALYSIS

Import Libraries-Read Dataset

```

▶ # Step 1: Importing necessary libraries
# Pandas and NumPy are used for data manipulation.
# Matplotlib and Seaborn are used for data visualization.

import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
import seaborn as sns

[ ] # Step 2: Reading the supply chain dataset into a DataFrame.
# This step is essential to load the data into memory for further exploration.
# Read the dataset
df = pd.read_csv('/content/Supply_chain_cleaned_data.csv')

```



[] # Step 3: Displaying the first five rows of the dataset.
This preview helps to confirm that the data was loaded correctly and gives an initial look at the structure.
df.head()

| | | id | project code | pq # | po / so # | asn/dn # | country | managed by | fulfill via | vendor inco term | shipment mode | ... | manufacturing site | first line designation | weight (kilograms) | freight cost (usd) | line item insurance (usd) |
|---|----|------------|----------------|---------|-----------|---------------|----------|-------------|-------------|------------------|---------------|-------------------------------|--------------------|------------------------|--------------------|--------------------|---------------------------|
| 0 | 1 | 100-Cl-T01 | Pre-PQ Process | SCMS-4 | ASN-8 | Côte d'Ivoire | PMO - US | Direct Drop | EXW | Air | ... | Ranbaxy Fine Chemicals LTD | True | 13.0 | 780.34 | 38.45 | |
| 1 | 3 | 108-VN-T01 | Pre-PQ Process | SCMS-13 | ASN-85 | Vietnam | PMO - US | Direct Drop | EXW | Air | ... | Aurobindo Unit III, India | True | 358.0 | 4521.50 | 38.45 | |
| 2 | 4 | 100-Cl-T01 | Pre-PQ Process | SCMS-20 | ASN-14 | Côte d'Ivoire | PMO - US | Direct Drop | FCA | Air | ... | ABBVIE GmbH & Co.KG Wiesbaden | True | 171.0 | 1653.78 | 38.45 | |
| 3 | 15 | 108-VN-T01 | Pre-PQ Process | SCMS-78 | ASN-50 | Vietnam | PMO - US | Direct Drop | EXW | Air | ... | Ranbaxy, Paonta Shahib, India | True | 1855.0 | 16007.06 | 38.45 | |
| 4 | 16 | 108-VN-T01 | Pre-PQ Process | SCMS-81 | ASN-55 | Vietnam | PMO - US | Direct Drop | EXW | Air | ... | Aurobindo Unit III, India | True | 7590.0 | 45450.08 | 38.45 | |



EXPLORATORY DATA ANALYSIS



Check for Duplicates-Explore Unique Values in Categorical Columns

```
▶ # Detect and count duplicate rows in the dataset
df.duplicated().sum()
```

```
⇒ np.int64(0)
```

Result:

The `df.duplicated().sum()` function was used to check for duplicated rows in the dataset.

- The result shows **0 duplicated rows**.
- This confirms that the dataset is clean and free of duplicate entries, which is essential before proceeding to the analysis stage.

```
▶ # Display unique values for selected categorical columns
for col in df.select_dtypes(include='object').columns:
    print(f"Unique values in {col}:")
    print(df[col].unique())
    print('-'*50)
```

```
⇒ Show hidden output
```

Result:

This loop was used to explore the **unique values** of all categorical columns.

- The output provided an overview of the distinct values in each text-based column.
- This step helps in understanding the structure, detecting unexpected or inconsistent entries, and planning for future encoding or grouping in the analysis phase.



EXPLORATORY DATA ANALYSIS



Summary Statistics

```
# Generate descriptive statistics for numerical columns
df.describe()
```

| | id | unit of measure (per pack) | line item quantity | line item value | pack price | unit price | weight (kilograms) | freight cost (usd) | line item insurance (usd) | pq_to_po_days | weight_per_unit |
|-------|--------------|----------------------------|--------------------|-----------------|--------------|--------------|--------------------|--------------------|---------------------------|---------------|-----------------|
| count | 10324.000000 | 10324.000000 | 10324.000000 | 1.032400e+04 | 10324.000000 | 10324.000000 | 10324.000000 | 8870.000000 | 10324.000000 | 7643.000000 | 6372.000000 |
| mean | 51098.968229 | 77.990895 | 18332.534870 | 1.576506e+05 | 21.910241 | 0.611701 | 2699.627517 | 11673.565415 | 234.582169 | 39.704697 | 4.671812 |
| std | 31944.332496 | 76.579764 | 40035.302961 | 3.452921e+05 | 45.609223 | 3.275808 | 10937.883547 | 23341.216397 | 494.270775 | 65.393815 | 121.268278 |
| min | 1.000000 | 1.000000 | 1.000000 | 0.000000e+00 | 0.000000 | 0.000000 | 0.000000 | 0.000000 | 0.000000 | -224.000000 | 0.000000 |
| 25% | 12795.750000 | 30.000000 | 408.000000 | 4.314593e+03 | 4.120000 | 0.080000 | 75.000000 | 1570.462958 | 7.147500 | 24.000000 | 0.088684 |
| 50% | 57540.500000 | 60.000000 | 3000.000000 | 3.047147e+04 | 9.300000 | 0.160000 | 575.135144 | 4957.905000 | 42.815000 | 24.000000 | 0.140542 |
| 75% | 83648.250000 | 90.000000 | 17039.750000 | 1.664471e+05 | 23.592500 | 0.470000 | 2523.000000 | 13583.888640 | 241.750000 | 24.500000 | 0.367643 |
| max | 86823.000000 | 1000.000000 | 619999.000000 | 5.951990e+06 | 1345.640000 | 238.650000 | 857354.000000 | 826058.981376 | 7708.440000 | 414.000000 | 8529.750000 |

High variability: Metrics like line item quantity, value, weight, and freight cost show large spreads → expected due to commodity diversity, including RDC items.

Zeros in key fields:

- Freight cost = 0 is valid because cost is bundled into commodity price or RDC shipments.
- Unit price = 0 could result from low-value items priced via pack price.
- Insurance = 0 may relate to Incoterms or RDC transactions.

Negative values in pq_to_po_days:

Likely due to RDC lead time setups or system timestamps.

Missing data: Fields like freight cost and pq_to_po_days have nulls —> RDC transactions.

Outliers: Large values (e.g., weight > 800,000 kg) are acceptable for specific bulk commodities.



EXPLORATORY DATA ANALYSIS



Summary Statistics

```
df.describe( include= object)
```

```
[+]
```

| | project code | pq # | po / so # | asn/dn # | country | managed by | fulfill via | vendor inco term | shipment mode | first sent to client date | ... | product group | classification | sub vendor | item description | molecule/test type | brand | dosage | dosage form |
|--------|--------------|----------------|-------------|-----------|--------------|------------|-------------|------------------|---------------|---------------------------|-----|---------------|----------------|---------------|-----------------------------------|--------------------|---------|--------|-------------|
| count | 10324 | 10324 | 10324 | 10324 | 10324 | 10324 | 10324 | 10324 | 10324 | 7643 | ... | 10324 | 10324 | 10324 | 10324 | 10324 | 10324 | 8588 | 10324 |
| unique | 142 | 1237 | 6233 | 7030 | 43 | 4 | 2 | 8 | 4 | 763 | ... | 5 | 6 | 73 | 184 | 86 | 48 | 54 | 17 |
| top | 116-ZA-T30 | Pre-PQ Process | SCMS-199289 | ASN-19166 | South Africa | PMO - US | From RDC | N/A - FROM RDC | Air | 2014-09-11 | ... | ARV | Adult | Scms From Rdc | Efavirenz 600mg, tablets, 30 Tabs | Efavirenz | Generic | 300mg | Tablet |
| freq | 768 | 2681 | 67 | 54 | 1406 | 10265 | 5404 | 5404 | 6473 | 205 | ... | 8550 | 6595 | 5404 | 755 | 1125 | 7285 | 990 | 3532 |

4 rows x 24 columns



EXPLORATORY DATA ANALYSIS



Top 10 Most Frequent Categorical Values

```
# Display the top 10 most frequent values for selected categorical columns
categorical_cols = ['country', 'managed by', 'shipment mode', 'vendor inco term',
                    'product group', 'sub classification', 'vendor', 'brand', 'dosage form']

for col in categorical_cols:
    print(f"\nColumn: {col}")
    print(df[col].value_counts().head(10))

→ ARV      8550
HRDT     1728
ANTM      22
ACT       16
MRDT       8
Name: count, dtype: int64

Column: sub classification
sub classification
Adult            6595
Pediatric        1955
HIV test         1567
HIV test - Ancillary   161
Malaria          30
ACT              16
Name: count, dtype: int64
```



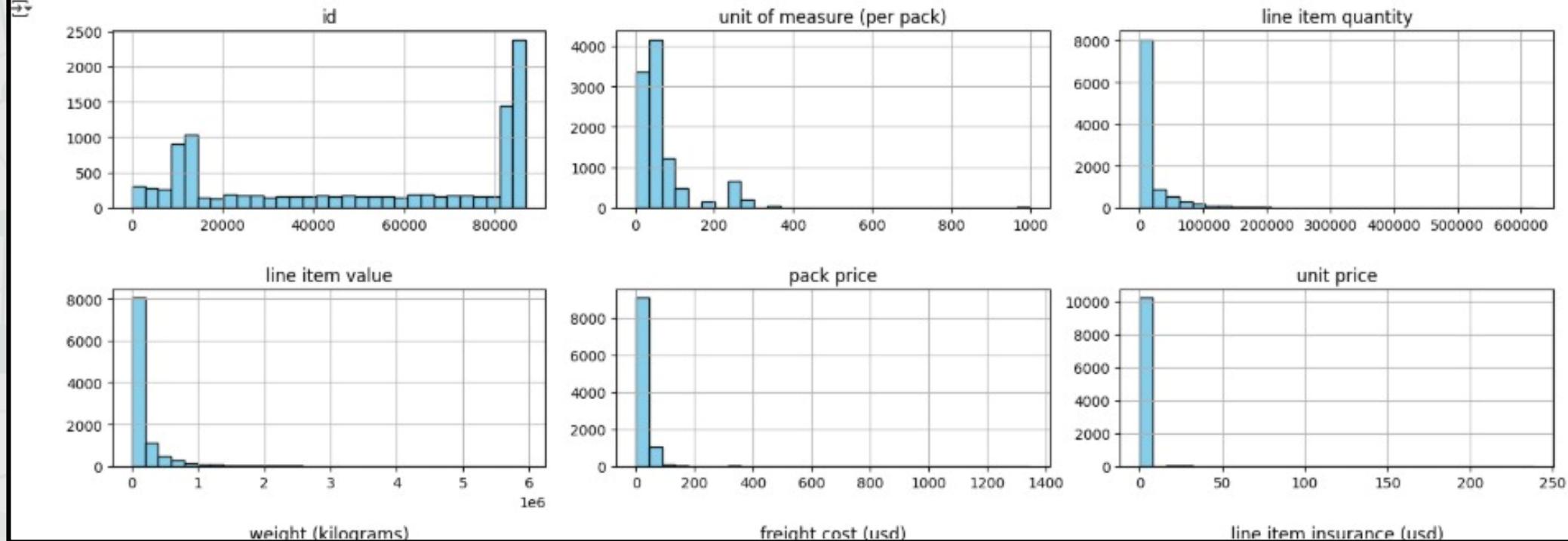
EXPLORATORY DATA ANALYSIS



Plotting Distribution of Numerical Features

The histograms reveal that most variables are highly skewed to the right (positively skewed)

```
❷ # Plot histograms for all numerical columns to visualize distribution
df.hist(bins=30, figsize=(15,10), color='skyblue', edgecolor='black')
plt.tight_layout()
plt.show()
```



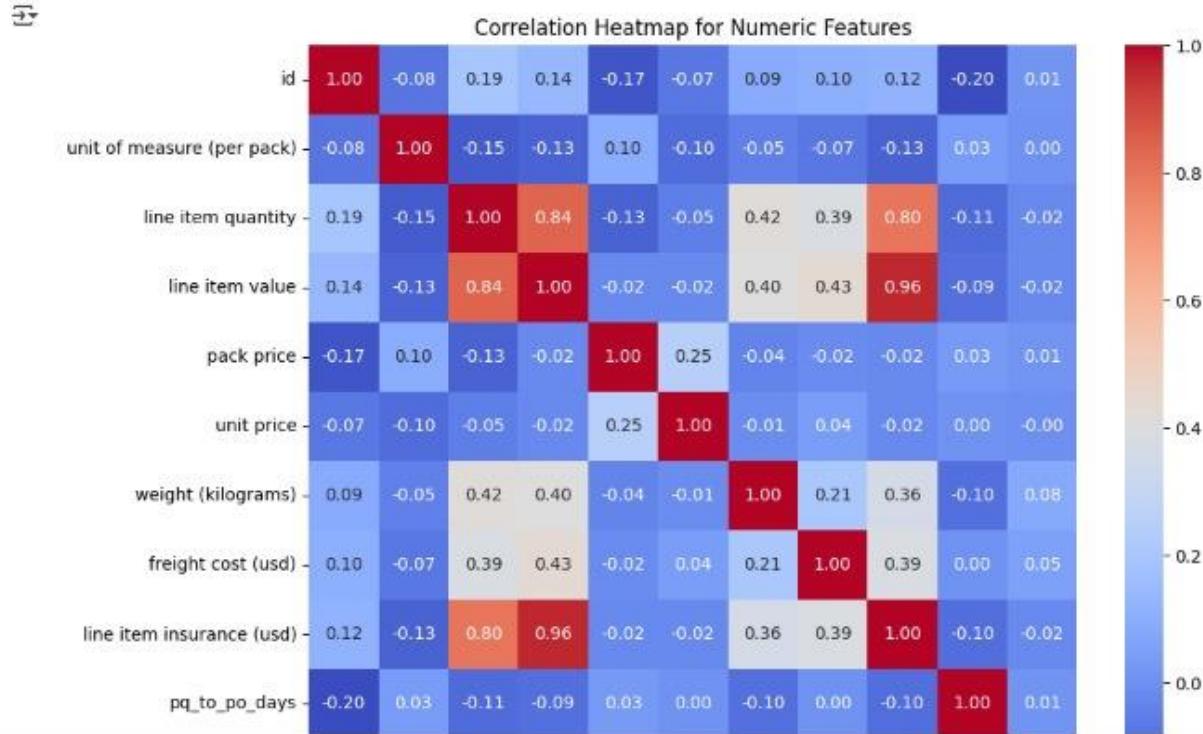


EXPLORATORY DATA ANALYSIS

Visualizing Correlation Between Numeric Variables

```
# Select only numerical columns for correlation analysis
numeric_df = df.select_dtypes(include=[np.number])

# Plot a correlation heatmap for numerical features
plt.figure(figsize=(10,8))
sns.heatmap(numeric_df.corr(), annot=True, cmap='coolwarm', fmt='.2f')
plt.title('Correlation Heatmap for Numeric Features')
plt.show()
```



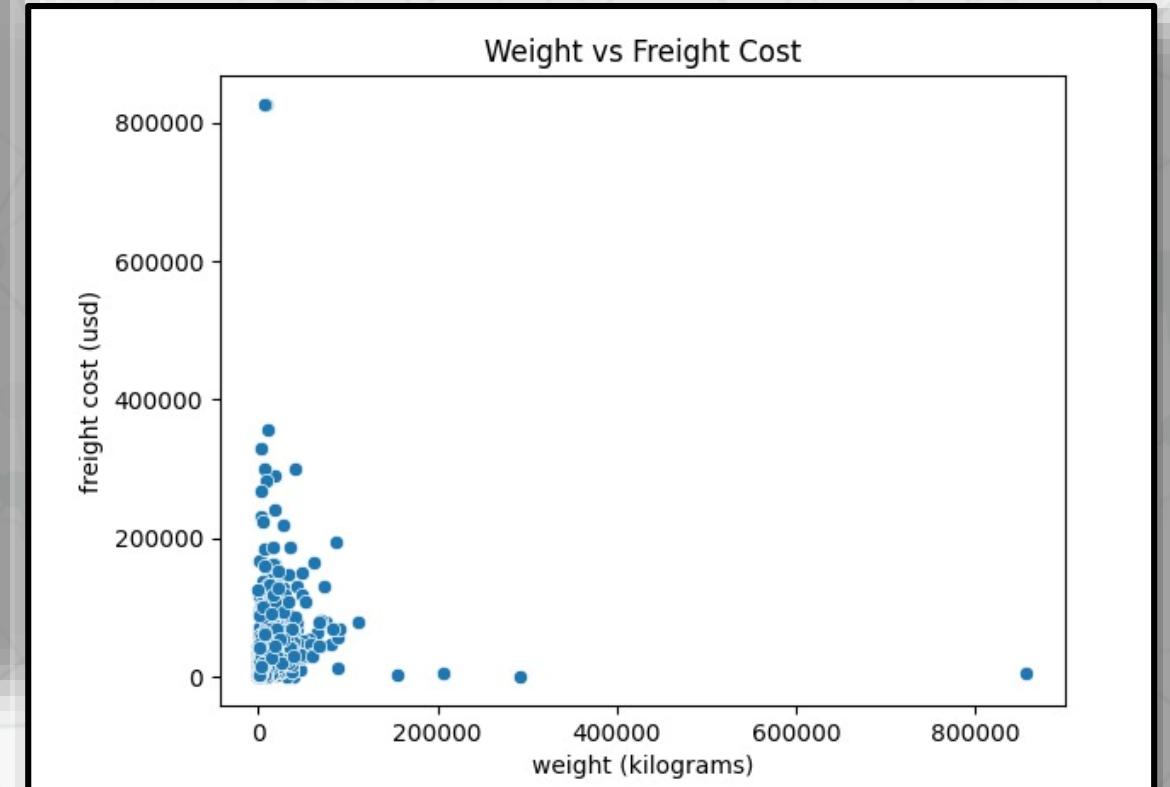
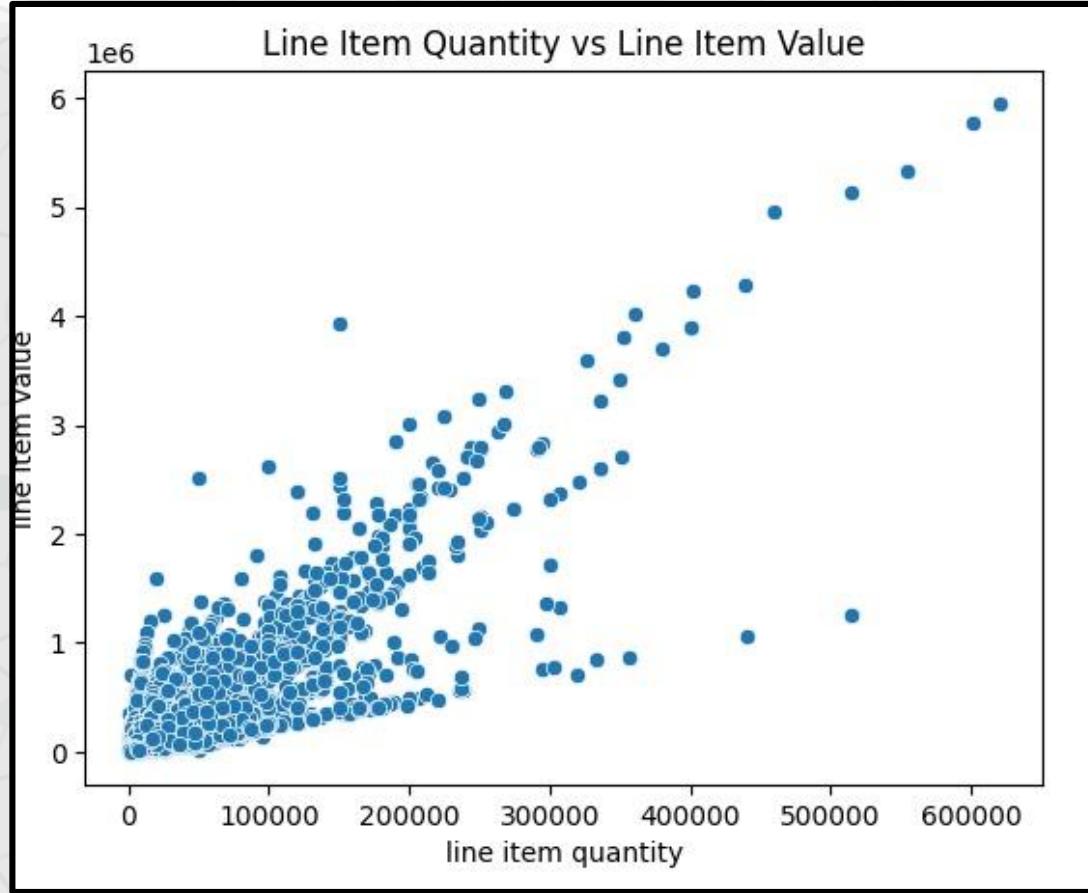
- line item quantity & line item value (0.82) as expected, **larger** quantities often increase the total value.
- pack price & unit price (0.49) **moderate** relationship due to unit scaling.



EXPLORATORY DATA ANALYSIS



Scatter Plot for Relationship Exploration



4

Visualization



DATA ANALYSIS – SUPPLY CHAIN PROJECT



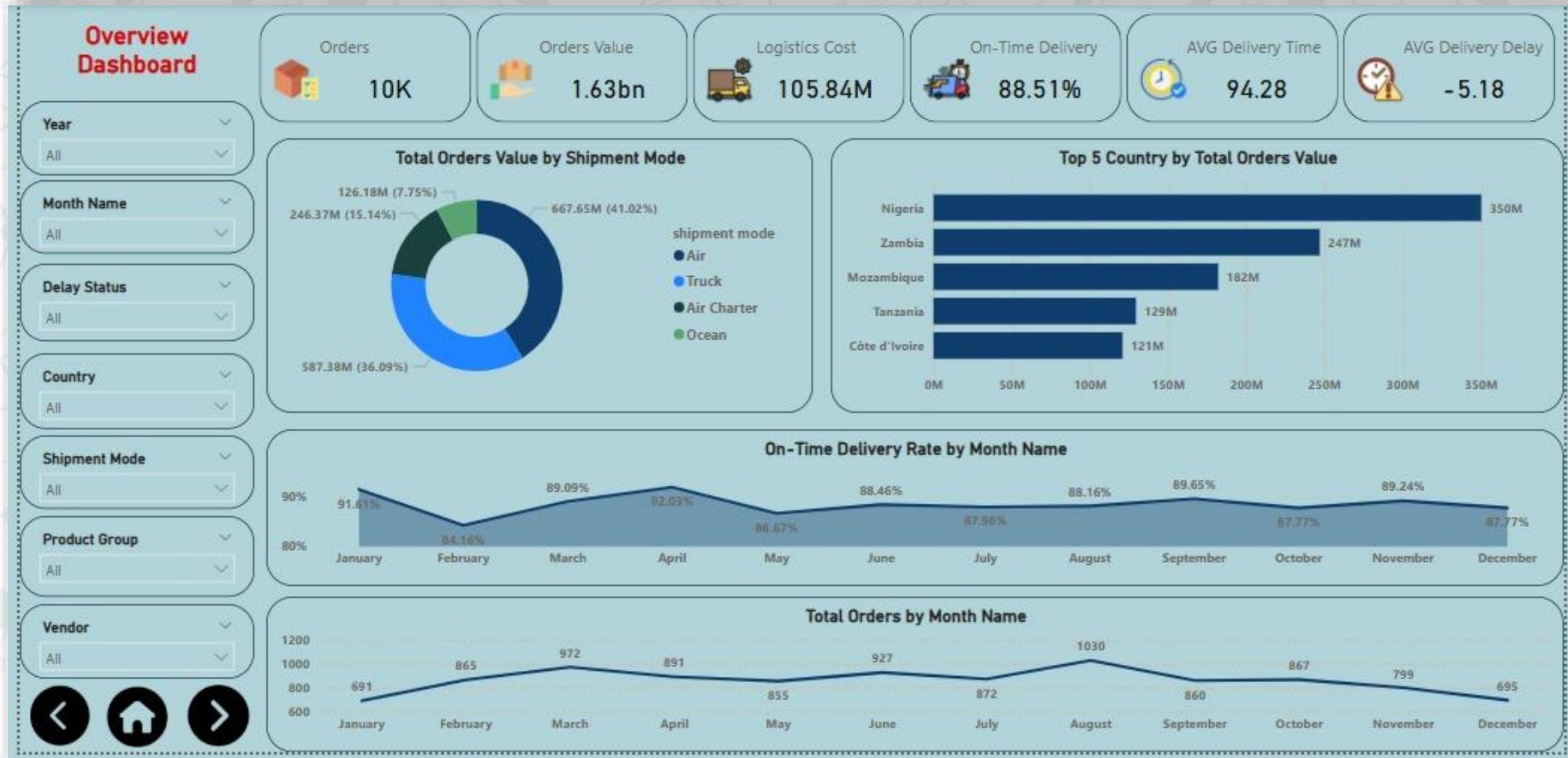
VISUALIZATION



The central image shows a hand interacting with a futuristic digital interface. A large circular overlay in the center contains the text: "Supply Chain Data Analysis For HIV Health Commodities". The background features a hexagonal grid with various icons related to logistics, healthcare, and data analysis, such as a medical kit, a heart, a truck, and a plane. A semi-transparent watermark at the bottom right reads "SUPPLY CHAIN DATA ANALYSIS". To the left, there is a vertical list of menu items: "Overview Dashboard", "Shipment & Logistics", "Vendor Performance", "Country Analysis", and "Product Insights".

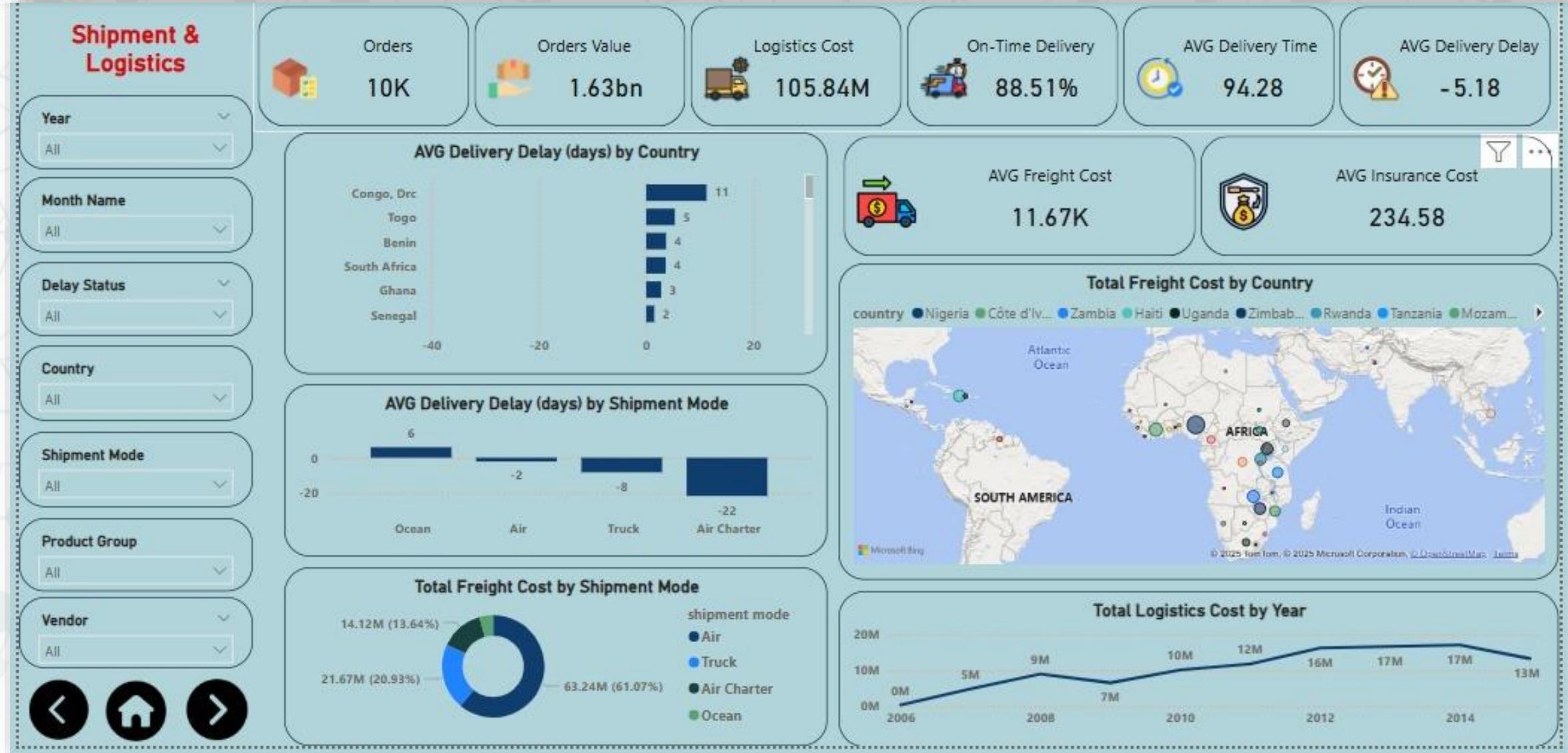


VISUALIZATION



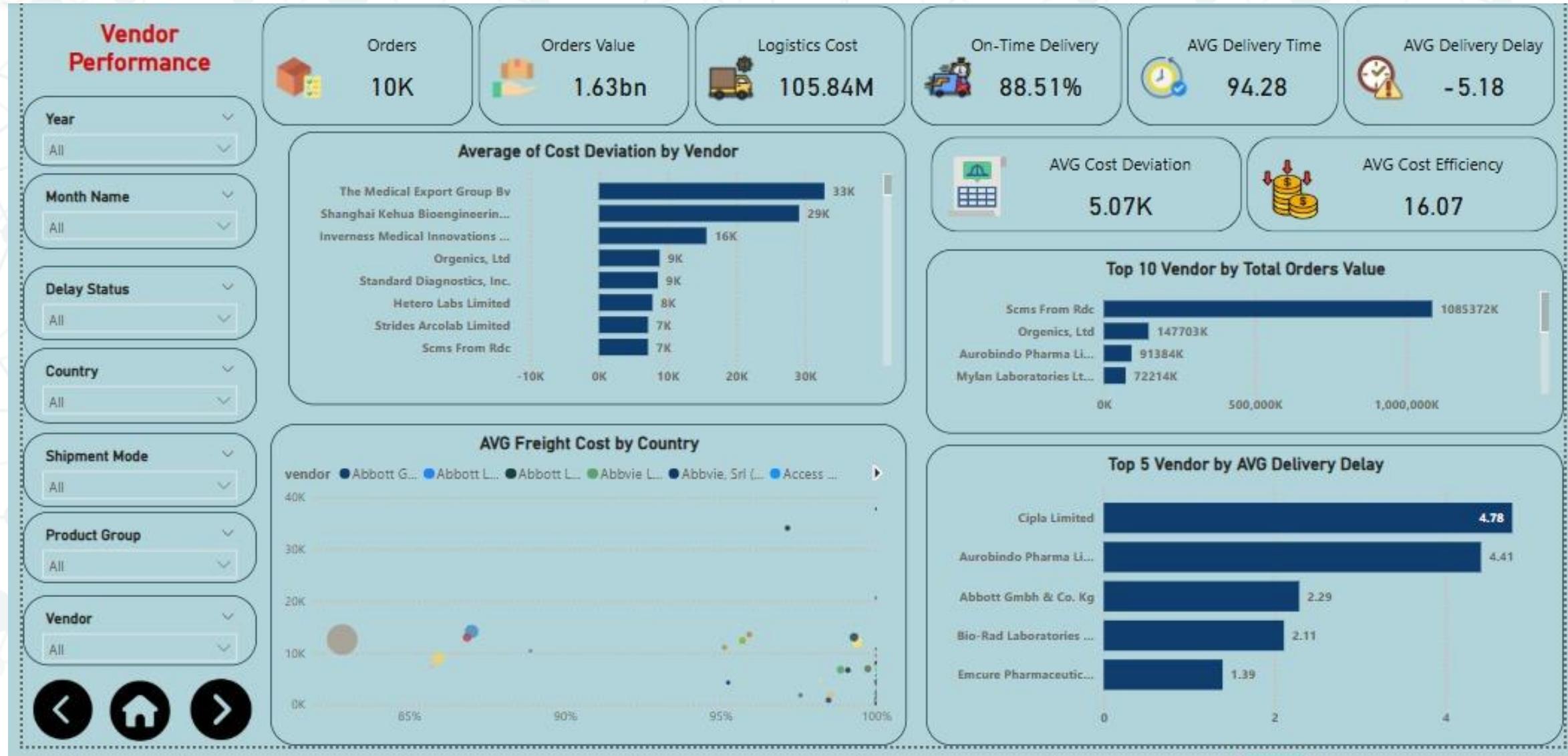


VISUALIZATION



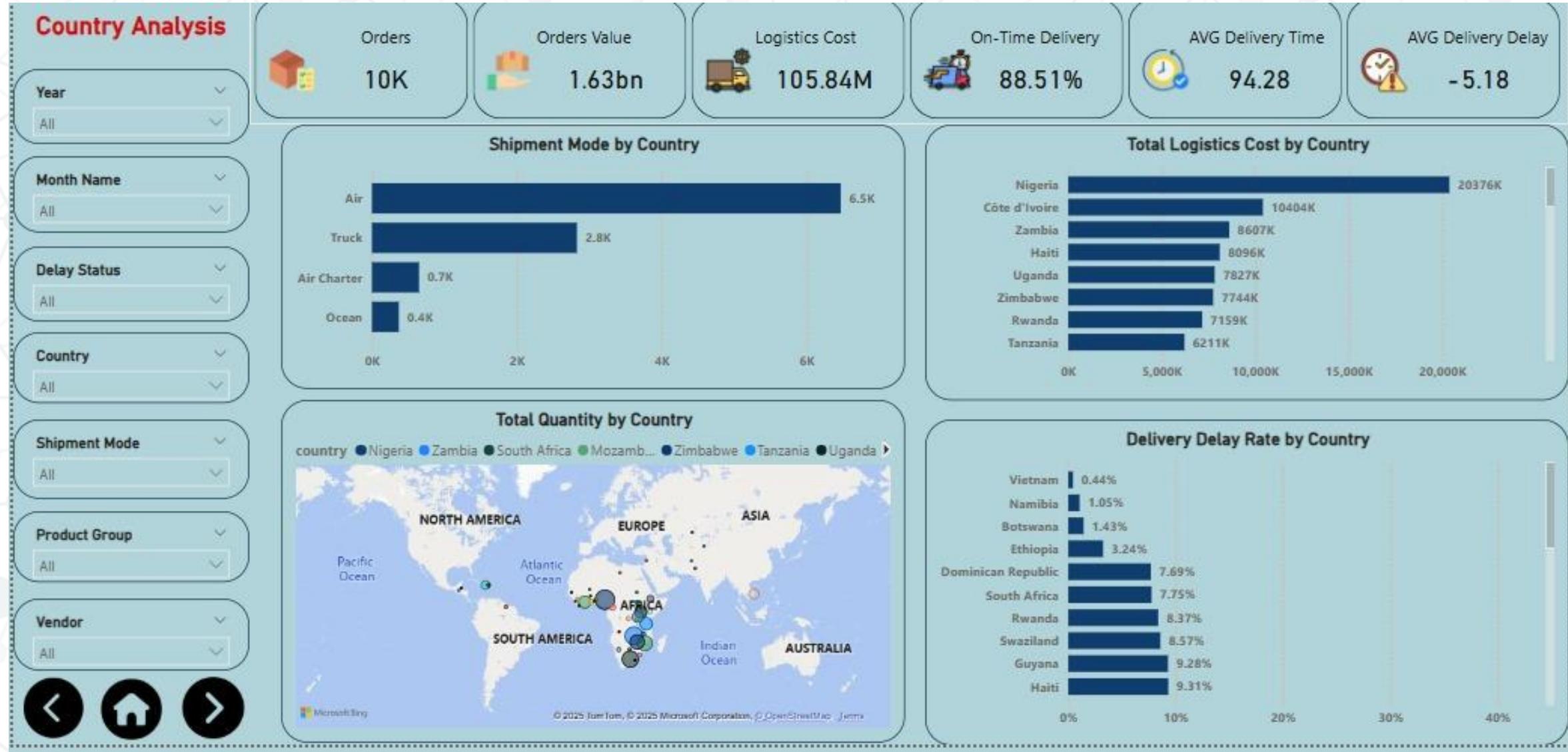


VISUALIZATION





VISUALIZATION





VISUALIZATION

Product Insights

Year

Delay Status

Freight Included

Country

Shipment Mode

Product Group

Vendor

Orders **10K**
Orders Value **1.63bn**
Logistics Cost **105.84M**
On-Time Delivery **88.51%**
AVG Delivery Time **94.28**
AVG Delivery Delay **-5.18**

Product Distribution

| Category | Percentage |
|----------|------------|
| ARV | 47.09% |
| HRDT | 44.97% |
| ANTM | 4.23% |
| MRDT | 1.06% |

Number Of Vendors Per Product Group

| Product Group | Number of Vendors |
|---------------|-------------------|
| ARV | 35 |
| HRDT | 30 |
| ANTM | 6 |
| MRDT | 4 |
| ACT | 3 |

Total Quantity by Product Group and Subclassification

| Product Group | Sub Classification | Total Quantity |
|---------------|----------------------|-------------------------|
| ARV | Adult | 1,360,122,113.46 |
| ARV | Pediatric | 53,097,959.42 |
| HRDT | HIV test | 212,961,651.72 |
| HRDT | HIV test - Ancillary | 383,110.09 |
| MRDT | Malaria | 81,065.10 |
| Total | | 1,627,584,457.29 |

Product Group **Sub Classification** **Total Orders Value** **Total Quantity** **Average of Cost Deviation** **On-Time Delivery Rate** **AVG Delivery Lead Time (days)** **AVG Cost Efficiency**

| Product Group | Sub Classification | Total Orders Value | Total Quantity | Average of Cost Deviation | On-Time Delivery Rate | AVG Delivery Lead Time (days) | AVG Cost Efficiency |
|---------------|----------------------|-------------------------|------------------|---------------------------|-----------------------|-------------------------------|---------------------|
| ACT | ACT | 664,380.94 | 134286 | 4,066.85 | 100.00% | 35.63 | 0.67 |
| ANTM | Malaria | 274,176.56 | 21023 | 2,978.34 | 100.00% | 76.86 | 0.28 |
| ARV | Adult | 1,360,122,113.46 | 172279581 | 6,590.13 | 87.43% | 102.19 | 6.34 |
| ARV | Pediatric | 53,097,959.42 | 12728808 | -594.51 | 87.52% | 101.71 | 17.31 |
| HRDT | HIV test | 212,961,651.72 | 3928054 | 6,695.07 | 93.24% | 73.75 | 0.41 |
| HRDT | HIV test - Ancillary | 383,110.09 | 170360 | -3,297.93 | 95.65% | 75.99 | 516.52 |
| MRDT | Malaria | 81,065.10 | 2978 | -3,916.80 | 100.00% | 13.00 | 0.53 |
| Total | | 1,627,584,457.29 | 189265090 | 5,071.59 | 88.51% | 97.15 | 16.07 |



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وتقنيات جيا المعلومات

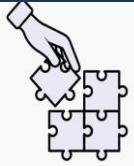


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Key Insights & Conclusion



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KEY INSIGHTS



Shipping Costs Vary Significantly by Country

Countries like Nigeria, Zambia, and Côte d'Ivoire tend to have the highest freight costs, possibly due to distance, logistics infrastructure, or vendor preferences.



Air Freight is Faster but Much More Expensive

Air shipments significantly reduce delivery time compared to ocean freight, but they come at a much higher cost. This method is best suited for urgent or sensitive medical supplies.



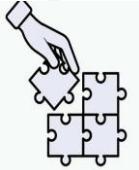
Supplier Performance Shows Clear Variation

Some vendors, such as Aspen Pharmacare, have consistently high on-time delivery performance, while others show frequent delays.



Wide Differences in Insurance and Shipping Charges Among Suppliers

Shipping and insurance costs vary even for similar products, indicating a need for cost benchmarking and negotiation.



CONCLUSION



Identify Gaps
We discovered major differences in shipping costs, delivery times, and supplier performance across countries and vendors.



Understand the Impact

These inefficiencies can lead to higher expenses, delays in delivery, and risk of stockouts for critical health commodities.

Learn from the Data

Reliable vendors and efficient freight methods (like ocean shipping for non-urgent goods) can significantly improve performance and cut costs.



Learn From Data



Act Strategically

With data-driven decisions, we can optimize procurement, improve supplier selection, and enhance logistics planning.

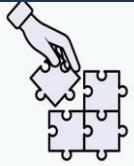


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Deliver Better Results

By following this approach, organizations can ensure faster, more cost-effective, and reliable delivery of life-saving health products where they're needed most.



RECOMMENDATION

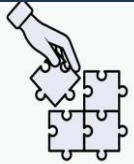
Work with High-Performing Suppliers

Focus on vendors with proven reliability and timely deliveries to reduce delays and disruptions.

Use Ocean Freight When Time Allows

To minimize costs, ocean shipping should be prioritized for non-urgent deliveries.





RECOMMENDATION

Implement a Supplier Rating System

Use KPIs like delivery time, shipping cost, and quality to evaluate and select suppliers.



Regularly Analyze Country-Specific Shipping Costs

This can uncover inefficiencies and help renegotiate rates or explore alternative logistics options.

Invest in Local Supply Chain Infrastructure

Improve warehousing and transportation networks in recipient countries to shorten delivery times and reduce reliance on expensive shipping methods.





THANK YOU



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