## Aya Ramadan Ali

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## **About**

A Talent Acquisition professional with 2 years of solid work experience in end to end technical recruitment in both in-house and outsourced recruitment. Experienced in developing and executing recruiting and sourcing strategies and collaborating with hiring managers to deliver the right talent. Proven track record in full-cycle recruitment and delivering challenging recruitment projects in a timely and collaborative manner. Excellent at mapping talent, building pipelines, and supporting hiring managers to make hires that match the most thorough standards across the globe.

I am passionate about building high-functioning teams, process improvements, diversity hiring and providing the best-in-class candidates' and hiring manager's experience as well as successful placements for hiring managers.

## **Key Competencies:**

- **Talent Sourcing** ability to identify, qualify, attract top talent to address immediate and nearterm talent needs using differentiated sourcing channels and tools.
- Candidate experience Owning the candidate's journey and providing best in class candidate's experience during the recruitment process.
- Assessment & Screening Through a systems that guarantee delightful evaluation processes for candidates during the interview process.
- **Recruitment (ATS) tools** Greenhouse, Workable, LinkedIn Recruiter, Bamboo, and social media recruiting (Github, Facebook, Twitter, and Telegram).

### **Experience**:

# Technical Recruiter & Community Builder Nethermind - UK- Remotely

Mar 2022 - Present

- Responsible for end to end technical recruitment cycle, including sourcing and recruiting exemplary technical talent (Software Engineers, Technical Project Managers, Core Engineers, Blockchain Engineers, Data Engineers, and many more) globally.
- I helped Nethermind to grow from (+100 employees) to (+200 employees) from more than 45 countries.

- Developing and executing on a sourcing strategy to build a strong pipeline of top technical candidates from across the industry with a focus on diversity, compete hiring for hard to fill roles.
- Actively participating in providing feedback and recommendations to my team.
- Providing a training to all the new joiners for the talent acquisition team.
- Set the KPI's for the talent acquisition team.
- Identify new sourcing channels and tools through frequent research and ensuring the best-in-class selection process.
- Hiring top candidates globally who are passionate about Blockchain, Ethereum & decentralized finance.
- Providing feedback from our engineering team to the rejected candidates and encourage them to reapply again.
- Interviewing all the candidates for our talent acquisition team.
- Responsible for writing job specifications for different roles.
- Building the Nethermind community, and partnerships with universities like (Cambridge, Oxford, Warwick, IIT and many more).
- Identify popular Blockchain-focused job boards and advertise our jobs.

## Technical Recruiter Profolio Consulting - Egypt

Aug 2021- Feb 2022

- Managing the recruitment process end to end, working closely with hiring managers to identify the best talents.
- Crafting recruiting emails to attract passive candidates
- Designing and updating job descriptions.
- Coordinating the interview process, facilitating offers and employment negotiations.
- Performing background and reference checks.
- Performing phone and Zoom interviews with the candidates

#### **Market Researcher**

Sep 2020 - Dec 2020

**NielsenIQ** • Collaborate with other researchers in the planning, implementation, and evaluation of surveys.

- Conduct surveys and collect data, using methods such as interviews, questionnaires, focus groups, market analysis surveys, public opinion polls, literature reviews, and file reviews. Support, plan, and coordinate operations for single or multiple surveys.
- Direct and review the work of staff members, including survey support staff and interviewers who gather survey data

## Customer Service Advisor Vodafone

Jun 2019 - Nov 2019

Manages large amounts of incoming phone calls

- Identifies and assesses customers' needs to achieve satisfaction
- Builds sustainable relationships and trust with customer accounts through open and interactive communication
- Provides accurate, valid and complete information by using the right methods/tools

## **Education**

Faculty of Economics and Political Science - Cairo University

Major Department: Economics.

Minor Department: Public Administration

## **Skills & Interests:**

Programming: MS Office STATA, Spss and Minitab

Languages: English (Fluent), Arabic (Native), German: Basics

Interests: Work out, Dancing, Reading, Knowing new cultures and Meeting new people

## **Personal Skills**

- Excellent communication skills.
- Resilient and self-motivated.
- · Capable of motivating others to reach their goals
- · Fast learner.
- Passionate toward learning and experiencing new challenges...
- Time Management.

2021