



Remy Bertrand

Sales manager

CONTACT



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SKILLS

- Sales management
- Business development
- Commercial negotiating
- Key account management
- Leadership and team management
- Customer service
- Market analysis
- Sales forecast

LANGUAGES

French
English (Level B2)

HOBBIES

- Soccer
- Car race
- Camping

PROFILE

Dynamic sales manager with more than X years of experience in sales and team management. Strong business development, negotiation and key account management skills. Proven ability to achieve sales targets and significantly increase revenue. Results oriented, motivated and focused on customer satisfaction.

PROFESSIONAL EXPERIENCE

Sales Manager, Company ABC, City, Country

January 20XX – Present

- Lead a team of X sales reps
- Develop and implement sales strategies to meet and exceed monthly and annual sales targets.
- Build strong relationships with existing customers and key accounts
- Negotiate contracts and agreements with clients
- Prepare sales reports, performance analysis

Sales Representative, Company XYZ, City, Country

January 20XX - December 20XX

- Manage a portfolio of clients and develop new business relationships.
- Present products and services to potential customers
- Negotiate terms of sale and conclude contracts successfully.
- Collaborate with internal teams to ensure customer satisfaction and resolve any issues.
- Achieve and exceed assigned sales targets.

Sales Representative, Company XYZ, City, Country

January 20XX - December 20XX

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EDUCATION

Bachelor of Business Administration, XYZ University, City, Country

Year of graduation

