

OBJECTIVE



Analyze and Understand the movie production industry



Investigate 4 questions to address business problem



Provide beneficial suggestions to to help Microsoft in deciding what movies to produce to join the film production market Analyze and Understand the movie production industry

Obtained Movie Information from a movie datasets:

Box office Mojo

IMDB



Narrowed down analysis of movie to three criteria:

Movie Gross Profit

Movie Genre

Movie Rating

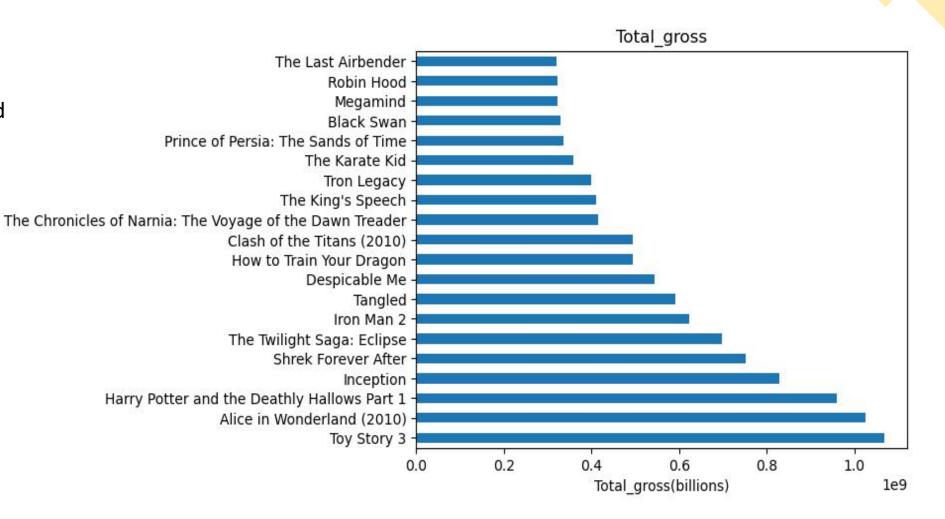
Movie runtime

Producers

Question 1: What is the Gross profit Margin for movies?

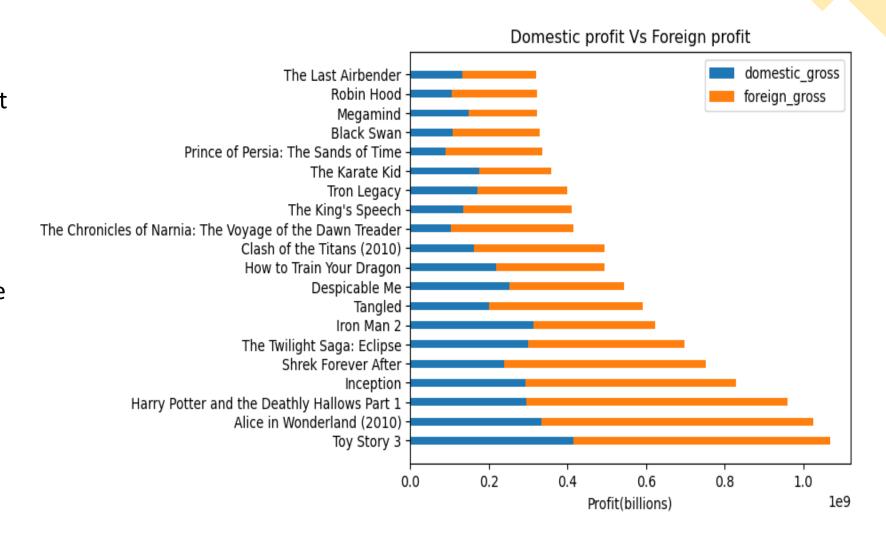
Total gross profit is the combination of Foreign and Domestic profit

❖ The highest Gross profit Margin is around 1.5 billion



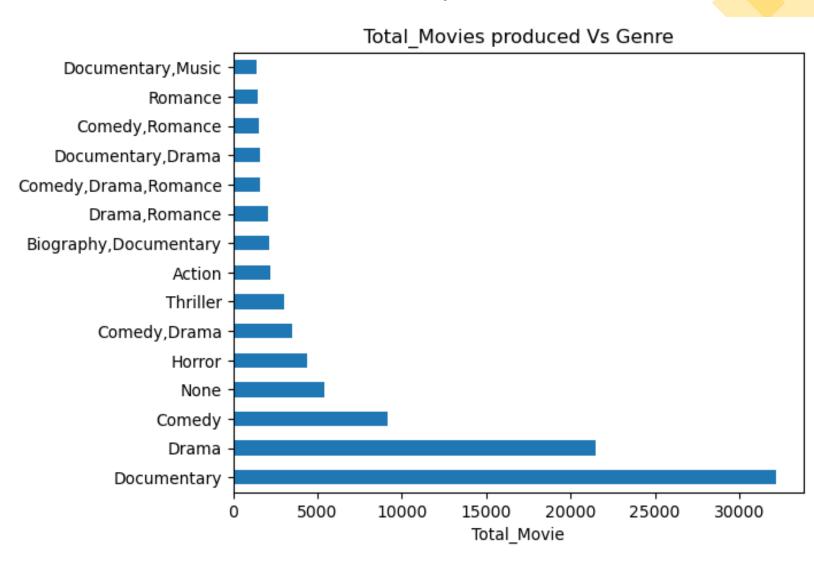
Question 1: Continuing What is the Gross profit Margin for movies?

- ➤ The foreign Profit contributes much higher than domestic profit towards Total Profit
- ➤ Based on this I suggest that the Marketing team should have a strategy that focuses on distribution the movie worldwide to obtain high profit margin



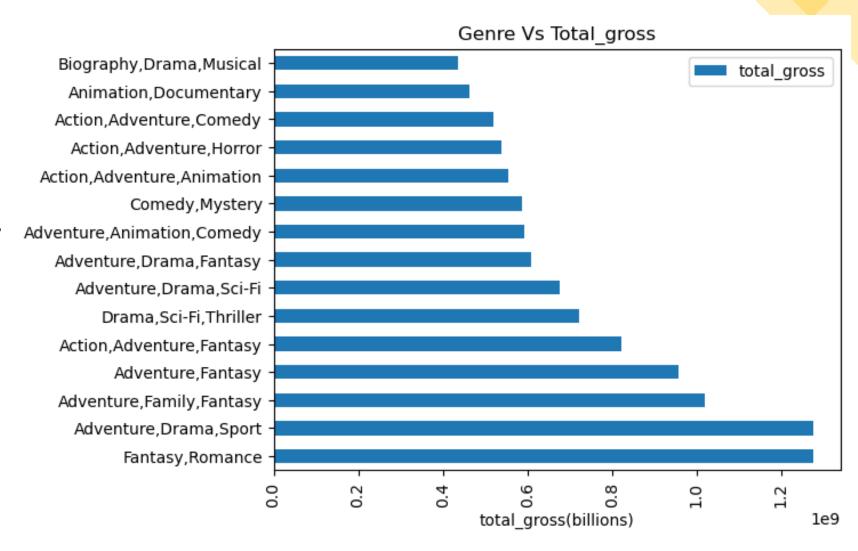
Question 2: Which Genre of movies should be considered for production?

- ➤ Most industries produce movies in Documentary or Drama Genre
- ➤ If the company is focused on competing with other movie producing studios, then I suggest they produce Documentary/Drama



Question 2: Continuing Which Genre of movies should be considered for production?

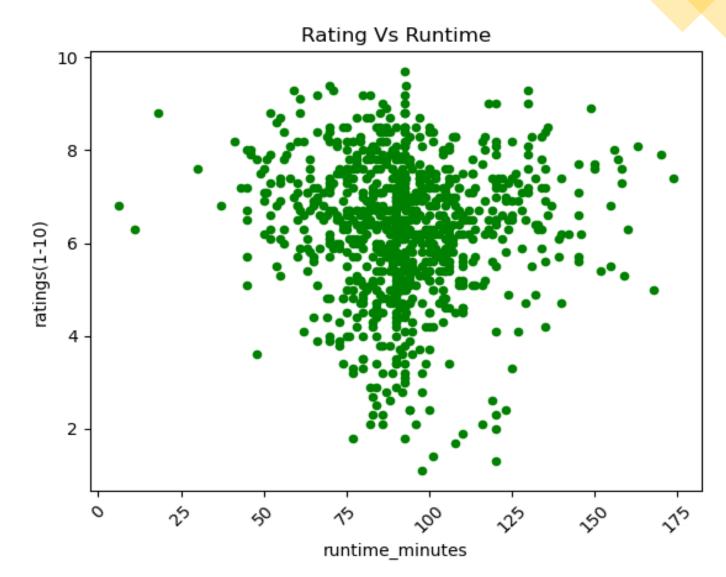
➤ Although If the aim of the company is to earn income money, then they should focus on high earning genre Fantasy/Romance



Question 3: What should be the runtime of the movie produced?

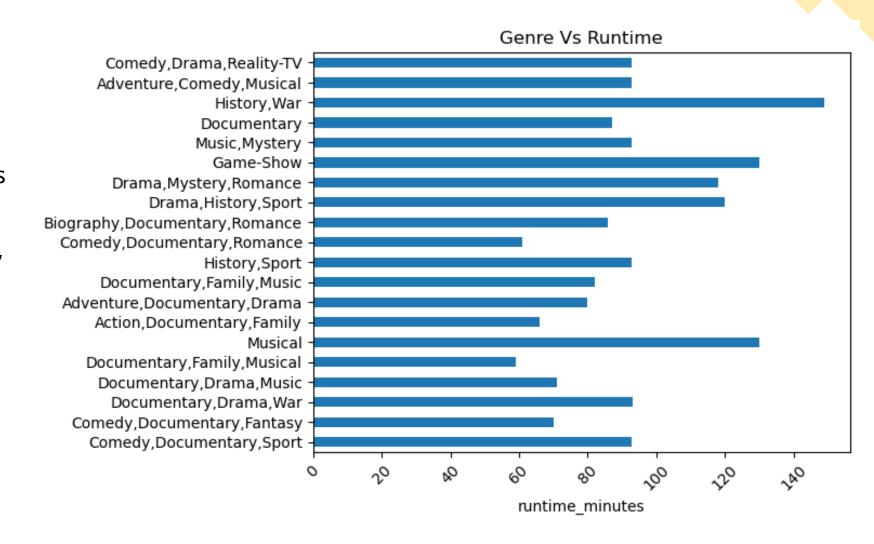
The most common runtime for movies with high rating is somewhere between 75-100 minutes

➤ In producing a movie, the company should aim to keep the movie runtime 74-100 minutes to keep audiences interested



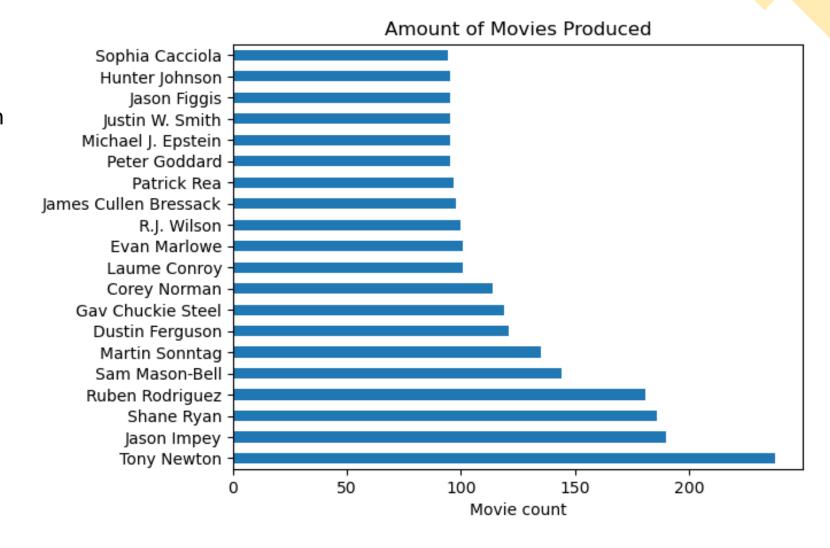
Question 3: Continuing What should be the runtime of the movie produced?

- Similarly, Genre that have high average ratings have movie runtime between 75-100 minutes
- From this analysis if the company is focused of movie rating, they should aim to have movie the average movie runtime.



Question 4: Who is the best director/producer to hire for production of the movie?

- ➤ Best producers are assessed based on your talent and skill. Production of a lot movies can be one indication for determining a fit producer
- As per the analysis I would consider producer with high movie count to have increased talent. So, I suggest the company higher a producer that has more experience in producing movie such as Tony Newton, Jason impey or Shane Ryan



Suggestions based on Analysis



If the company wants high Gross profit - I suggest they have a marketing team that strategizes worldwide movie advertisement



If the company want to compete with other competitors - I suggest they produce movies in Documentary/Drama genre



If the company wants net income - I suggest they produce movies in Fantasy/Romance Genre



If the company wants high ratings - I suggest they aim to make their movie runtime between 75-100 minutes



If the company wants to hire a producer - I suggest they hire someone with a lot of experience in movie production, i suggest they hire Tony Newton, Jason impey or Shane Ryan

Conclusion



The current analysis serves as a steppingstone in the process for new studio to produce movie.



We still need to keep in mind other factors for that could be assessed to determine how to make a successful movie