# **DAC** User Guide

# **Item File Maintenance**

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#### **Getting Started**

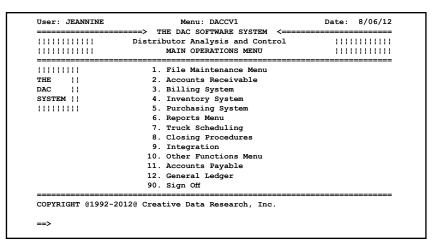
The Product Related File Maintenance applications are used to create and maintain the following records:

- Warehouse
- · Item category
- Sales class
- Product class
- · Book heading
- Item
- Scan Code.

Refer to the Tax System document for information about creating and maintaining:

- Tax class records and tax types
- Sales and stamp tax records.

Refer to the Vendors document for information about creating vendor records.



1. Users begin item-related file maintenance by selecting option 1 (File Maintenance Menu) from the Main Operations Menu. The File Maintenance screen appears.

```
User: JEANNINE
                                                             Date: 8/06/12
                              Menu: FMCV1
               =====> FILE MAINTENANCE <====
111111111
                        1. Customer Related Maintenance
                        2. Product Related Maintenance
DAC ||
SYSTEM ||
                        3. Billing Related Maintenance

    System Options Maintenance
    Inquiry Options

111111111
                        6. Price Maintenance
                        7. G/L Interface Maintenance
                        8. Scan Code Maintenance
                        MENU CALLS
19. Deletions
                                                    21. Reports
22.
                         23. Dac Main Menu
                                                   90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.

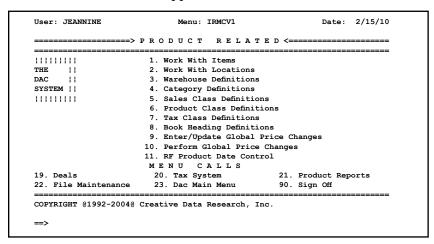
```
User: JEANNINE
                                                        Date: 8/06/12
                            Menu: IRMCV1
     1111111111
                      1. Work With Items
THE ||
DAC ||
                      2. Work With Locations
                     3. Warehouse Definitions
SYSTEM | |
                     4. Category Definitions
111111111
                     5. Sales Class Definitions
                      6. Product Class Definitions
                      7. Tax Class Definitions
                      8. Book Heading Definitions
                      9. Enter/Update Global Price Changes
                     10. Perform Global Price Changes
                     11. RF Product Date Control M E N U C A L L S
                       20. Tax System
19. Deals
                                                21. Product Reports
22. File Maintenance
                       23. Dac Main Menu
                                               90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

#### **Working With Warehouses**

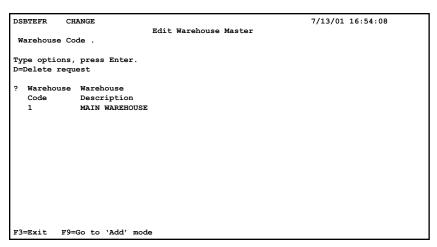
The Edit Warehouse Master application is used to add warehouse records in the Warehouse Master file. Each warehouse record includes a unique warehouse code consisting of a combination of any letters (A through Z) and numbers (0 through 9). The Warehouse Master already exists message appears if a previously used code is entered.

The warehouse code of one of the warehouse records must be entered for the **Default Warehouse Number** field of the SYS001 default system option. Refer to the DAC Default System Options document for information about the **Default Warehouse Number** and **Use Branch Code For Whse.** fields of the SYS001 default system option. Refer to the Warehousing document for additional information about the Warehousing system.

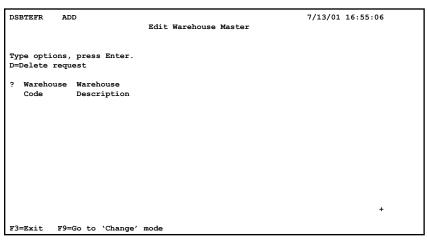
- 1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen. The File Maintenance screen appears.
- 2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.



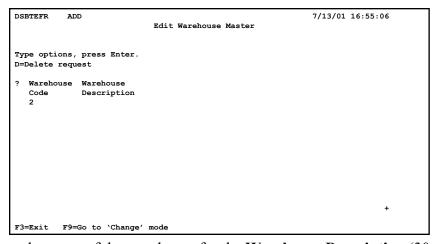
3. Select option 3 (Warehouse Definitions) from the Product Related screen. The Edit Warehouse Master screen appears with a list of warehouse records if any were previously defined.



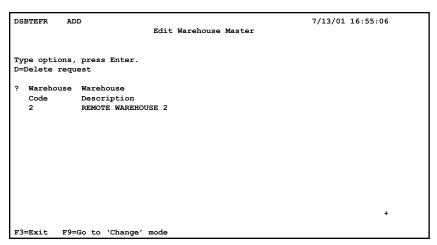
4. Press <F9> (Go to 'Add' mode). The Edit Warehouse Master screen is redisplayed without values for **Warehouse Code** and **Warehouse Description**.



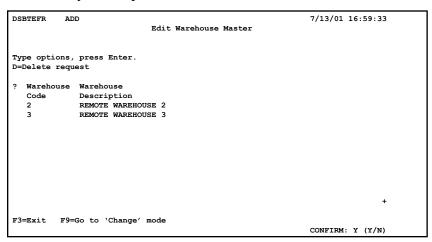
5. Enter a unique warehouse code for the **Warehouse Code** (6,a) field.



6. Enter the name of the warehouse for the **Warehouse Description** (30,a) field.



7. Continue entering warehouse codes and names as necessary, and press <Enter> when data entry is complete.



- 8. Press <Enter> when prompted to confirm. The Edit Warehouse Master screen is cleared.
- 9. Press <F3> to exit. The Product Related screen appears.

After the warehouse records are created, the Edit Company Name Master Details screen is used to add company name records. Refer to Working With Company Names of the System File Maintenance document for additional information.

## **Working With Item Categories**

Item categories are used to link items in broadly defined groups for a variety of purposes which may, according to the user's needs, include pricing, sales analysis, and printing reports and price books. For example, categories could be used to group cigarettes, tobacco products, snack items, grocery and general merchandise.

If the user participates in the PMStars reporting program, the item category number defined specifically for cigarettes must be entered for the **Sensitive Category** field of the SYS001 (General System Options) default system option field. Refer to the DAC Default System Options document for additional information. Refer to Working With Unitrac for information about using the Unitrac applications to process cigarette and tobacco product data.

If DAC's Purchasing system and Accounts Payable system are used, an A/P item record must be created for every category record *before* purchase orders are transferred to accounts payable. Refer to Working With Item Records of the Accounts Payable document for additional information.

If DAC's General Ledger system is used, the Work With G/L Interface application must be used to update G/L interface records every time an item category record is created or changed. Refer to Working With General Ledger Interface of the General Ledger document for additional information.

The following instructions describe using the Edit Item Category Master screen to add an item category record in the Item Category Master file. Each item category record includes a unique category number between 1 and 99. The *Item Category Master already exists* message appears if a previously used number is entered.

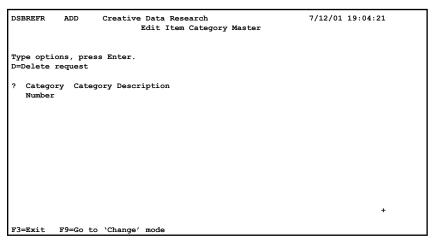
- 1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen. The File Maintenance screen appears.
- 2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.

```
Her: TEANNINE
                             Menu: TRMCV1
                                                          Date: 2/15/10
        ======> P R O D U C T R E L A T E D <==========
1111111111
                       1. Work With Items
THE | | |
DAC | |
                       2. Work With Locations
                      3. Warehouse Definitions
SYSTEM ||
                       4. Category Definitions
111111111
                       5. Sales Class Definitions
                       6. Product Class Definitions
                       7. Tax Class Definitions
                       8. Book Heading Definitions
                       9. Enter/Update Global Price Changes
                      10. Perform Global Price Changes
                      11. RF Product Date Control
                       MENU CALLS
                        20. Tax System
                                                  21. Product Reports
19. Deals
                        23. Dac Main Menu
                                                  90. Sign Off
22. File Maintenance
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

3. Select option 4 (Category Definitions) from the Product Related screen. The Edit Item Category Master screen appears with a list of item category records if any were previously defined.

```
DSBREFR
           CHANGE Creative Data Research
                                                               7/12/01 19:00:43
                           Edit Item Category Master
Category Number .
Type options, press Enter.
D=Delete request
? Category Category Description
  Number
             CIGARETTES
             TOBACCO/SNUFF/CIGARS
            CANDY/GUM
            GENERAL MERCHANDISE
            DRUGS/HBC
             SPECIALTY ITEMS FOR OUTLETS
           SPECIALTY ITEM
AUTO SUPPLIES
           OIL AND LUBE ITEMS
             CLOSE OUT ITEMS & TAX STAMPS
             STORE SUPPLIES
F3=Exit F9=Go to 'Add' mode
```

4. Press <F9> (Go to 'Add' mode). The Edit Item Category Master screen is redisplayed without values for **Category Number** and **Category Description**.



5. Enter a unique item category number for the Category Number (5,n) field.

```
DSBREFR ADD Creative Data Research 7/12/01 19:21:39
Edit Item Category Master

Type options, press Enter.
D=Delete request
? Category Category Description
Number 12

+
F3=Exit F9=Go to 'Change' mode
```

6. Enter the name of the item category for the Category Description (35,a) field.

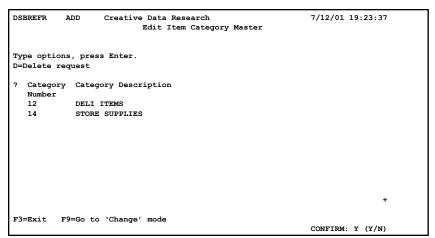
```
DSBREFR ADD Creative Data Research 7/12/01 19:22:25
Edit Item Category Master

Type options, press Enter.
D=Delete request

? Category Category Description
Number
12 DELI ITEMS

+
F3=Exit F9=Go to 'Change' mode
```

7. Continue entering item category numbers and names as necessary, and press <Enter> when data entry is complete.



- 8. Press <Enter> when prompted to confirm. The Edit Item Category Master screen is cleared.
- 9. Press <F3> to exit. The Product Related screen appears.

After the item category records are added, they must be linked to item records. The value of the **Category Number** field of item category records is entered for

the **Category** field of the item records (as illustrated in the screen below). Refer to Adding Item Records and Editing Item Records for additional information.

```
CHANGE Creative Data Research
                                                             5/30/01 14:21:40
GSYKE1R
                                  Edit Item
                       Description
                                                       Retail PK
W.H. 1
                                                                    Status
Item 211100 - 9
                   HERSHEY ALMOND BAR
                                                    $ Standard U/M 2
Category . . . 4 Vendor HER
Sales Class 255 Net Cost
                 4 Vendor HER100 Mfr# 24100
                                  11.700
                                                      Buying U/M
Product Class 110 Base Cost
                                  11.700 B%M
                                                      Catch Weight
Tax Class .

Book Heading 0200 MSRP . . .

Consumable Units
Tax Class .
                   List Price
                                  12.870 L%M 10.00
                                                      Inventory Sts Y
                                    .59 R%M 65.03 Location 01435
Book Exclusion
  U/M Mult Sell MOQ Mult UPC Numbers
                                         Weights On Hand Avail. On Order
                 1 N
       1 N
36 Y
1 EA
2 BOX
                     N 342410
                                                     130
                                                              130
3 CSE
        12 Y
                     N
                                           44.00
         1 N
                     N SS
                                 Substitute Item/Type
Max. Allocation Qty & U/M
Max. Allocation ***.

Restocking Fee % . . .
                                 Original Date
                                                 3/18/93
F2 F3 F4 F5=Cube F6=Loc F7=SChg F8=More F10=Alts F14=Data F15=Park F19 F24=Ext
```

#### **Working With Sales Classes**

Sales classes are primarily used to link items as a group for the purpose of defining customer (billing) contracts and retail contracts. Refer to Working With Customer Contracts, Working With Billing Matrix Contracts and Working With Retail Contracts of the Billing File Maintenance document for additional information.

Sales classes are also used to link items as a group for the purpose of participating in reporting programs such as PMStars. Refer to Defining Discount Brand Cigarettes, Defining USTRAD Item Classes and Defining ADAMS Item Classes in this section for additional information.

Sales classes can also be used for sorting items before printing retail labels with the Work With Retail Label Batches application.

A single sales class record must defined for adding miscellaneous item records which should be excluded from DAC profitability and sales analysis, such as the following:

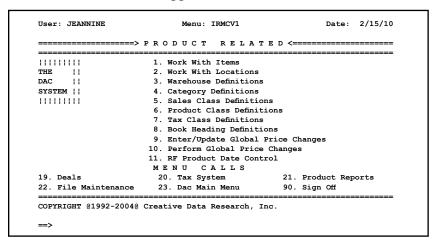
- Remote order fee that customers are charged. Refer to the DAC Default System Options document for information about the **Telxon Charge Item Number** field of the SYS001 default system option.
- Rebate credit memo that users can issue for accumulated rebates. Refer to the DAC Default System Options document for information about the Rebate Credit Item Number field of the SYS001 default system option.
- Tote charge that customers are assessed. Refer to the DAC Default System
   Options document for information about the Tote Charge Item Number field
   of the SYS001 default system option.
- Minimum order charge that customers are assessed. Users may choose not to use the miscellaneous item sales class record when adding a minimum order charge item record, in which case these fees are included in profitability and sales analysis. Refer to Working With Minimum Order Charges of the Billing File Maintenance document for additional information.
- Special billing charges, such as delivery fees, that customers are assessed. Users
  may choose not to use the miscellaneous item sales class record when adding
  a special billing charge item record, in which case these fees are included in
  profitability and sales analysis. Refer to Working With Special Billing Charges
  of the Billing File Maintenance document for additional information.

The sales class number of the sales class record defined for adding miscellaneous item records must be entered for the **Misc Charge Item Class** field of the SYS001 default system option. Refer to the DAC Default System Options document for additional information.

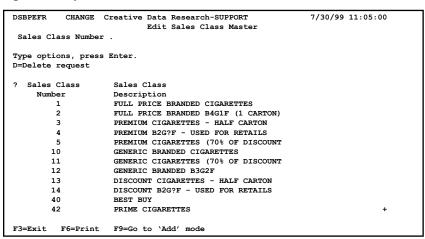
The following instructions describe using the Edit Sales Class Master screen to add a sales class record in the Sales Class Master file. Each sales class record includes

a unique sales class number between 1 and 99999. The Sales Class Master already exists message appears if a previously used number is entered.

- 1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen. The File Maintenance screen appears.
- 2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.



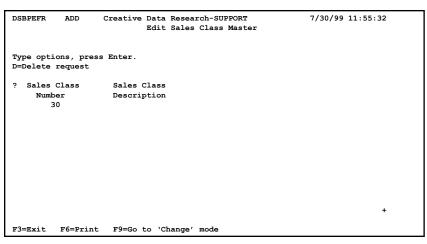
3. Select option 5 (Sales Class Definitions) from the Product Related screen. The Edit Sales Class Master screen appears with a list of sales class records if any were previously defined.



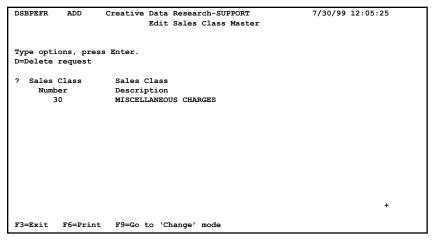
4. Press <F9> (Go to 'Add' mode). The Edit Sales Class Master screen is redisplayed without values for **Sales Class Number** and **Sales Class Description**.

| DSBPEFR               | ADD                  |                            | Research-SUPPORT<br>Sales Class Master | 7/30/99 11:31:28 |
|-----------------------|----------------------|----------------------------|--|------------------|
| Type opti<br>D=Delete | ons, pres<br>request | s Enter.                   |  |                  |
| ? Sales<br>Numb       |                      | Sales Class<br>Description |  |                  |
| F3=Exit               | F6=Print             | F9=Go to 'C                | hange' mode                            | •                |

5. Enter a unique sales class number for the **Sales Class Number** (5,n) field. If the sales class record will be used for adding miscellaneous item records which should be excluded from DAC profitability and sales analysis, the value of the **Sales Class Number** field must be entered for 1) the **Misc Charge Item Class** field of the SYS001 default system option, and 2) the **Sales Class** field of the miscellaneous item record.



6. Enter the name of the sales class for the Sales Class Description (35,a) field.



7. Continue entering sales class numbers and names as necessary, and press <Enter> when data entry is complete.

```
DSBPEFR
                   Creative Data Research-SUPPORT
                                                              7/30/99 12:13:01
                            Edit Sales Class Master
Type options, press Enter.
D=Delete request
  Sales Class
                     Sales Class
     Number
                    Description
       30
                    MISCELLANEOUS CHARGES
                    DELIVERY CHARGE
        35
F3=Exit F6=Print F9=Go to 'Change' mode
                                                              CONFIRM: Y (Y/N)
```

- 8. Press <Enter> when prompted to confirm. The Edit Sales Class Master screen is cleared.
- 9. Press <F3> to exit. The Product Related screen appears.

To verify data entry accuracy, repeat the previous steps and print a list of the sales class records (see below) by pressing <F6> (Print) when the Edit Sales Class Master screen appears.

After the sales class records are created, they must be linked to item records. The value of the **Sales Class Number** field of sales class records is entered for the **Sales Class** field of the item records (as illustrated in the screen below). Refer to Adding Item Records and Editing Item Records for additional information.

```
GSYKE1R
           CHANGE Creative Data Research
                                                                 5/30/01 14:21:40
                                    Edit Item
W.H. 1
                         Description
                                                          Retail PK
                                                                        Status
Item 211100 - 9
                     HERSHEY ALMOND BAR
Category . . .
                   4 Vendor HER100 Mfr# 24100
                                                       $ Standard U/M 2
                                 11.700
Sales Class 255 Net Cost
Product Class 110 Base Cost
                                                         Buving U/M
                                    11.700 B%M
                                                          Catch Weight
                                  12.870 L%M 10.00
                                                          Inventory Sts Y
Tax Class .
                    List Price
Tax Class . Sook Heading 0200 MSRP . . . Consumable Units
                                       .59 R%M 65.03
                                                         Location 01435
Book Exclusion
  U/M Mult Sell MOQ Mult UPC Numbers
                                            Weights On Hand Avail. On Order
                 1 N
1 EA
          1 N
        36 Y
2 BOX
                       N 342410
                                                        130
                                                                  130
3 CSE
         12 Y
                       N
                                              44.00
          1 N
                       N SS
Substitute Item/Type
                                   Mfr. Out of Stock Code Guarantee Return N
                                   Backorder Code . . . N Seasonal Code
Daily tracking Status N
Max. Allocation Qty & U/M
Max. Allocation ...
Restocking Fee % . . .
Pallet Tie/High .
                                    Original Date
                                                     3/18/93
F2 F3 F4 F5=Cube F6=Loc F7=SChg F8=More F10=Alts F14=Data F15=Park F19 F24=Ext
```

#### **Sales Class List**

```
Creative Data Research
                                            Print Sales Class Master
                                                                                     JTIPPIN
                                                                                                 BSIXPFR
                                                                                                            11/13/01 16:08:53 Page
Sales Class Number
                              Description
                      PREMIUM KING
         10
                      PREMIUM 100'S
         12
                      PREMIUM 120'S
         13
                      GENERIC KING
         14
                      GENERIC 100'S
         16
17
                      TWENTY FIVES
                      PROMOTIONAL
         20
                      MULTI PACK
                      LITTLE CIGARS
         22
23
30
                      BOX CIGARS
                      IMPORTED CIGARS
                      MOIST SNUFF
                      DRY SNUFF
                      CHEWING TOBACCO
         32
33
         34
40
                      SMOKING TOBACCO
                      MISC. ROLLING PAPERS
         41
50
51
                      MISC. SMOKING ACCESSORIES
                      CANDY .10, .15, & .25
         52
53
                      CANDY .50
CANDY KING SIZE
         54
                      CANDY SATHERS
                      CANDY SPECIALTY
         56
57
58
                      CANDY SEASONAL
                      GUM
                      SNACK, NUTS, & CRACKERS
                      MISC. FOOD
         61
62
                      CLEANING SUPPLIES
PET FOOD & SUPPLIES
         70
71
72
73
                      MEDICATION
                      GENERIC DRUGS
                      PERSONAL ITEMS
                      BEAUTY AIDS
                      BAGS
         81
82
                      CUPS & LIDS
                      PAPER PRODUCTS
                      MISC. BATTERIES
         90
                      MISC. CAMERA'S
         92
                      MISC. SCHOOL SUPPLIES
         93
                      MISC. ITEMS
         100
                      MISC. AUTOMOTIVE
        101
                      MISC. OIL
                      SOFT DRINKS
        110
                      MISC. BEVERAGES
        111
        112
                      MISC. CHARGE SALES CLASS
      99999
Final totals
** END OF REPORT **
```

#### **Working With Product Classes**

Product classes, which are used to link items regardless of item category or sales class, can be used for defining the following:

- Customer and billing matrix contracts.
- Retail contracts.
- Rebates.

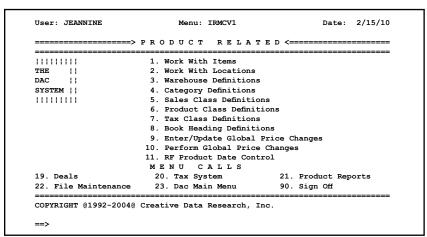
Refer to Working With Customer Contracts, Working With Billing Matrix Contracts, Working With Retail Contracts, and Working With Rebates of the Billing File Maintenance document for additional information.

Product classes are often used to link items as a group for the purpose of globally changing the net cost, base cost, wholesale (list) price, and suggested retail price of item records. Refer to Working With Global Price Changes for additional information.

Product classes can also be used for defining vendor deals. Refer to the Vendor Receivables document for additional information.

The following instructions describe using the Edit Product Class Master screen to add a product class record in the Product Class Master file. Each product class record includes a unique product class number between 1 and 99999. The *Product Class Master already exists* message appears if a previously used number is entered.

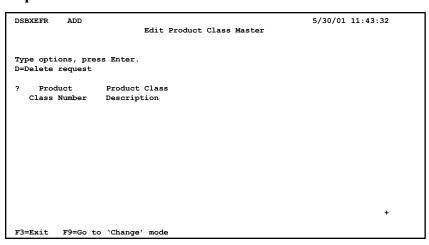
- 1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen. The File Maintenance screen appears.
- 2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.



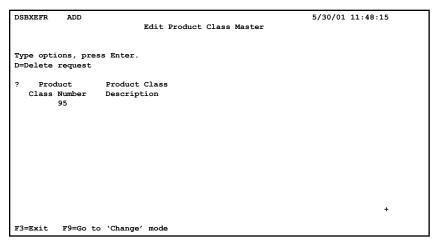
3. Select option 6 (Product Class Definitions) from the Product Related screen. The Edit Product Class Master screen appears with a list of product class records if any were previously defined.

```
DSBXEFR
           CHANGE
                                                                5/30/01 11:40:49
                            Edit Product Class Master
 Product Class Number .
Type options, press Enter.
D=Delete request
     Product
                   Product Class
   Class Number
                   Description
SMOKE SHOP ITEMS
                   CHEWING TOBACCO
         60
                   MOIST SNUFF
         70
                   DRY SNUFF
         80
                   CIGARS
                   SMOKING TOBACCO
        100
                   MISC SMOKING ITEMS
        110
                   BAR CANDY
                   MISC CANDY ITEMS
        120
                   GUM/MINTS
                   SPORT CARDS
        130
                   VEND ITEMS
F3=Exit F9=Go to 'Add' mode
```

4. Press <F9> (Go to 'Add' mode). The Edit Product Class Master screen is redisplayed without values for **Product Class Number** and **Product Class Description**.



5. Enter a unique product class number for the **Product Class Number** (5,n) field.



6. Enter the name of the product class for the Sales Class Description (35,a) field.

```
DSEXEFR ADD

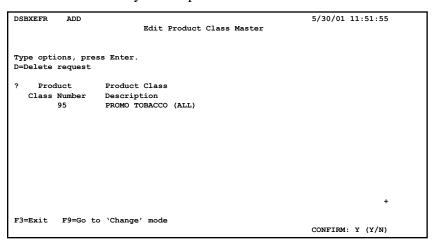
Edit Product Class Master

Type options, press Enter.
D=Delete request

Product Product Class
Class Number Description
95 PROMO TOBACCO (ALL)

+
F3=Exit F9=Go to 'Change' mode
```

7. Continue entering product class numbers and names as necessary, and press <Enter> when data entry is complete.



- 8. Press <Enter> when prompted to confirm. The Edit Product Class Master screen is cleared.
- 9. Press <F3> to exit. The Product Related screen appears.

After the product class records are created, they must be linked to item records. The value of the **Product Class Number** field of product class records is entered for the **Product Class** field of the item records (as illustrated in the screen below). Refer to Adding Item Records and Editing Item Records for additional information.

```
GSYKE1R
           CHANGE Creative Data Research
                                                               5/30/01 13:12:31
                        Description
                                                        Retail PK
                                                                     Status
Item 211100 - 9
                   HERSHEY ALMOND BAR
Category . . . 4 Vendor HER100 Sales Class 255 Net Cost
                4 Vendor HER100 Mfr# 24100
                                                     $ Standard U/M 2
                                   11.700
                                                       Buying U/M
Product Class 110 Base Cost
                                   11.700 B%M
                                                       Catch Weight N
Tax Class .
                   List Price
                                 12.870 L%M 10.00
                                                       Inventory Sts Y
Book Heading 0200 MSRP . . .
                                      .59 R%M 65.03
                                                       Location 01435
Book Seq. .
                   Consumable Units
Book Exclusion
  U/M Mult Sell MOO Mult UPC Numbers
                                          Weights On Hand Avail. On Order
                 1 N
        1 N
36 Y
12 Y
1 EA
                      N 342410
                                                      130
                                                               130
2 BOX
4
         1 N
                      N SS
Substitute Item/Type .
                                 Mfr. Out of Stock Code
                                                          Guarantee Return N
Max. Allocation Qty & U/M
                                  Backorder Code .
Restocking Fee % . . .
Pallet Tie/High . . .
                                  Daily tracking Status N
                                                  3/18/93
                                  Original Date
F2 F3 F4 F5=Cube F6=Loc F7=SChg F8=More F10=Alts F14=Data F15=Park F19 F24=Ext
```

## Working With Book Headings

Book headings are used to group items for printing the following:

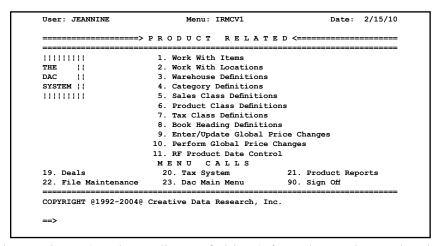
- Salesman and in-house price books, as well as the customer price/retail list (also called customer price book). Refer to Printing Salesman and In-House Price Books for additional information.
- Bar code order books (also called custom order books), and multi-week order books. Refer to the Order Books document for additional information.

Book headings can also be used for sorting when printing retail shelf labels. Refer to the Retail Shelf Labels document for additional information.

The following instructions describe using the Edit Book Headings screen to create a book heading record.

Each book heading record includes a heading code which must be unique. The *Product Heading Master already exists* message appears if a previously used code is entered.

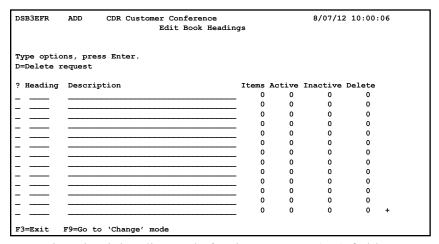
- 1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen. The File Maintenance screen appears.
- 2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.



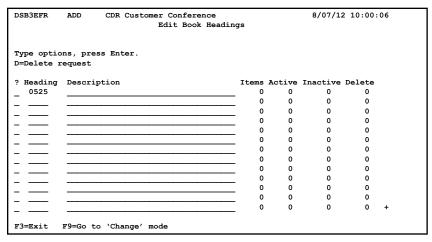
3. Select option 8 (Book Heading Definitions) from the Product Related screen. The Edit Book Headings screen appears with a list of book heading records if any were previously defined.

| DSB3EFR     | CHANGE CDR Customer Conference Edit Book Head: | ings  |        | 8/07/12  | 9:57:15 |
|-------------|--|-------|--------|----------|---------|
| Book Head   | ing:   |       |        |          |         |
| Type option | ns, press Enter.                               |       |        |          |         |
| D=Delete r  | equest   |       |        |          |         |
| ? Heading   | Description                                    | Items | Active | Inactive | Delete  |
| _ 0100      | PREMIUM CIGARETTES                             | 45    | 45     | 0        | 0       |
| _ 0101      | DISCOUNT CIGARETTES                            | 26    | 26     | 0        | 0       |
| _ 0200      | CHEWING TOBACCO                                | 2     | 2      | 0        | 0       |
| _ 0201      | SMOKING TOBACCO                                | 0     | 0      | 0        | 0       |
| _ 0300      | CIGARS   | 2     | 2      | 0        | 0       |
| _ 0400      | CANDY/GUM                                      | 10    | 10     | 0        | 0       |
| _ 0500      | GROCERY  | 67    |        | 0        | 0       |
| - 0800      | CLEANING SUPPLIES                              | 2     | 2      | 0        | 0       |
|             |  |       |        |          |         |
|             |  |       |        |          |         |
|             |  |       |        |          |         |
|             |  |       |        |          |         |
| F3=Exit     | F9=Go to 'Add' mode                            |       |        |          |         |

4. Press <F9> (Go to 'Add' mode).



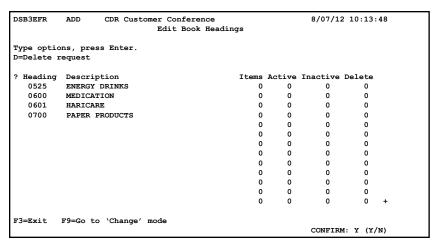
5. Enter a unique book heading code for the **Heading** (4,a) field. Note: Heading codes are numbers which are entered as alphanumeric characters; therefore, users should enter preceding zeros. For example, 0010 should be entered to designate the number 10.



6. Enter the heading's description for the **Description** (35,a) field.

| DSB3EFR                  | ADD      | CDR Customer Conference<br>Edit Book Headi | ngs   |        | 8/07/12  | 2 10:00: | 06 |
|--------------------------|----------|--|-------|--------|----------|----------|----|
| Type optio<br>D=Delete r |          | s Enter.                                   |       |        |          |          |    |
| D-Delete 1               | equesc   |  |       |        |          |          |    |
| ? Heading                | Descrip  | tion                                       | Items | Active | Inactive | Delete   |    |
| _ 0525                   | ENERGY   | DRINKS                                     | _ 0   | 0      | 0        | 0        |    |
|                          |          |  | 0     | 0      | 0        | 0        |    |
|                          |          |  | 0     | 0      | 0        | 0        |    |
|                          |          |  | _ 0   | 0      | 0        | 0        |    |
|                          |          |  | _ 0   | 0      | 0        | 0        |    |
|                          |          |  | _ 0   | 0      | 0        | 0        |    |
|                          |          |  | _ 0   | 0      | 0        | 0        |    |
|                          |          |  | _ 0   | 0      | 0        | 0        |    |
|                          |          |  | _ 0   | 0      | 0        | 0        |    |
|                          |          |  | _ 0   | 0      | 0        | 0        |    |
|                          |          |  | _ 0   | 0      | 0        | 0        |    |
|                          |          |  | _ 0   | 0      | 0        | 0        |    |
|                          |          |  | _ 0   | 0      | 0        | 0        | +  |
| F3=Exit                  | F9=Go to | 'Change' mode                              | _ `   |        |          |          |    |

7. Continue entering book heading codes and descriptions, as necessary, and press <Enter> when data entry is complete.

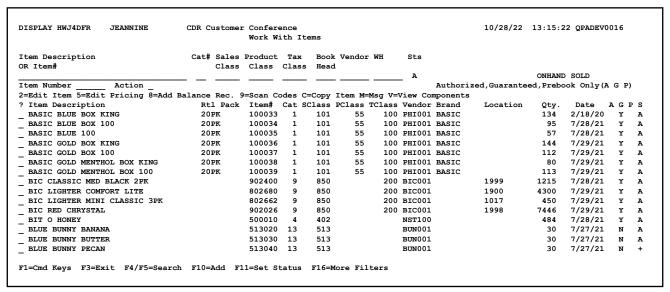


- 8. Press <Enter> when prompted to confirm. The Edit Book Headings screen is cleared.
- 9. Press <F3> to exit. The Product Related screen appears.

After a book heading record is created, it is linked to item records by entering its heading code for the **Book Heading** field of the item records. Refer to Adding Item Records for additional information.

#### Working With Item Records

The Work With Items application is used to create and maintain item records.



During the course of using the Work With Items screen, the following function keys can be used:

F1 (Cmd Keys) displays a list of the keys described below.

F2 displays the items' secondary lines which include UPC numbers for the first and second selling levels (units of measure) and the manufacturer's part number as illustrated below.

F3 (Exit) returns to the previous screen.

F4 (Search) displays a list of valid values from which to select when using the following restrictor fields at the top of the Work With Items screen:

- Item Description OR Item#
- Cat.#
- Sales Class
- Produuct Class
- Tax Class
- Book Head
- Vendor

For example, the Select Vendor Master screen appears when the cursor is located at the **Vendor** field and <F4> is pressed. Refer to Editing Item Records for information about using the Description "Contains" Search screen.

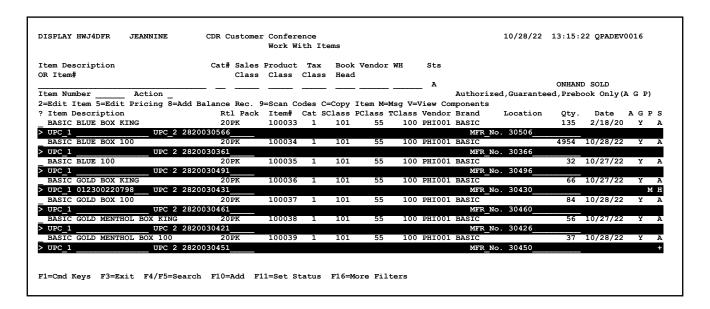
- F5 (Search) can be used to locate an item by UPC numbers and the manufacturer's part number.
- F7 (Surcharge/Discount By Class) allows users to enter surcharges and discounts for all items of a designated sales class. Refer to Entering Surcharges and Discounts for information about setting up surcharges and discounts for a single item.
- F8 (Item Messaging) can be used to enter messages that can be printed for specific items on the pick lists, Label Summary, invoices, customer price books, in-house price book and purchase orders. Refer to Working With Item Messaging of the Billing File Maintenance document for additional information.
- F10 (Add Item) is used to create item records as described in the instructions below.
- F11 (Edit Item Status Codes) is used to change an item's selling status code. Refer to Changing Item Selling Status Codes for additional information.

F16 (Item Restrictors)

F17 (Set Scan Limit)

F18 (Work With Item Suggestions)

F20 (Toggle Between OnHand and OnOrder)



The Work With Items application is used to create and maintain item records. For each product the distributor sells, one record is added in the Item Master file and one record is added in the Item Balance Master file. Additional records must be added in the Item Balance Master file if multiple warehouses are used to store the product. Refer to Adding Item Balance Master File Records for additional information.

| DCBJE1R CHAN    | IGE CDR Customer Confere |                | 6/06/2        | 2 14:19:45 |
|-----------------|--------------------------|----------------|---------------|------------|
|                 |                          | Item           |               |            |
| W.H. 1          | Description              |                | Retail PK     | Status     |
| Item 100033 - 5 | BASIC BLUE BOX KING      |                | 20PK          | C A        |
| Category        | 1 Vendor PHI001 Mfr#     | 30506          | Standard U/M  | 1 2        |
| Sales Class     | 101 Mfg. List 35.5       | 54             | Buying U/M    | 3 A        |
| Product Class   | 55 Net Cost 34.9         | 07 N%P 1.85-   | Catch Weight  | N          |
| Tax Class .     | 100 Base Cost 35.1       | 20 B%P .61     | Inventory Sts | Y          |
|                 | 0101 List Price 37.2     |                | -             |            |
|                 | MSRP 3.                  |                |               | its 200    |
| Book Exclusion  |                          |                | Servings Per  | SSU        |
| 1 EA 1 N        |                          | Weights On     |               |            |
|                 | N 2820030501             |                | 34 34         |            |
| 3 CSE 60 Y      | N 2820030506             |                | 2 2           |            |
| 4 1 _           | N                        |                |               |            |
| Pre-Priced Reta | il?(MSRP) HAZMA          | T Item?        | . NACS Cat.   | 290000     |
| Substitute Item | n/Type . — Mfr.          | Out of Stock C | ode Guarantee | Return Y   |
|                 | Qty & U/M Backo          |                |               |            |
|                 | % Daily                  |                |               |            |
|                 | 1 / Origi                |                |               |            |
| _               | l Keys F3=Exit           |                | ,             |            |
|                 |                          |                |               |            |

During the course of using the Work With Items application, the following function keys of the Edit Item screen can be used:

- F1 (Show Command Keys) displays a list of the keys described below.
- F2 (Show Descriptive) displays descriptive information including the item's category, sales class, product class, tax class, book heading and vendor.
- F3 (Exit Program) returns to the previous screen.
- F4 (Search) allows users to select from a list of valid values when adding (and editing) the item's vendor, category, sales class, product class, tax class, book heading, NACS category code, substitution item number, and seasonal code. For example, the Select Vendor Master screen appears when the cursor is located at the **Vendor** field and <F4> is pressed.
- F5 (Cubic Dimensions) allows users to enter the physical dimensions of an item to calculate its volume in cubic inches and feet. Refer to Entering Dimensions in Item Records for additional information.
- F6 (Display Item's Locations) allows users to edit the location records of an item. Refer to Working With Locations of the Warehousing document for additional information.
- F7 (Surcharges/Discounts) allows users to enter surcharges and discounts for an item's list price. Refer to Entering Surcharges and Discounts for additional information.

- F8 (More Information) allows users to cross-reference the item to an alternate vendor's item. This function is only available when editing an item record.
- F10 (Alternate Prices/Costs) allows users to enter alternate list price, alternate base cost and alternate MSRP amounts. This function is only available when editing an item record. Refer to Entering Alternate Prices for additional information.
- F12 (Item Key Screen) displays the Edit Item screen.
- F14 (Item Activity Data) displays quantity and sales information, and is only available when editing an item record. Refer to Editing Item Records for additional information.
- F15 (Park Cursor On a Field) temporarily holds cursor in place to expedite repetitive changes. This function key is only available when editing an item record. Refer to Editing Item Records for additional information.
- F17 (Costing Factors) displays the Edit Cost Factors Details screen.
- F18 (Product Cost Calculator) displays the Product Cost Calculator screen.
- F19 (Show On Order Information) displays purchase order information regarding the item, such as the status of the purchase order, and the quantity ordered at the standard buying and selling units of measure. This function key is only available when editing an item record. Refer to the Purchasing document for additional information about purchase orders.
- F24 (Extended Item Information) allows users to enter additional descriptive information and brand to an item record. This function key is only available when editing an item record. Refer to Editing Item Records for additional information.

The amount of data which can be entered for an item record is greater than that which is required to first create the record. For that reason, users may begin adding only the required data, and later complete the data entry by editing the records. Refer to Editing Item Records for additional information, and helpful hints.

The data for which user entry is not required in order to create an item record is labeled as "Optional" in the instructions which follow. Also, as noted in the instructions, some of the required data may be entered by system default, and no user entry is necessary. To facilitate data entry, item record worksheets are included following the instructions below.

Display fields appearing on the Edit Item screen include:

- W.H. (6,a) the item's warehouse code.
- **Item** (6,n) the item's number. The additional number appended with a dash is a check digit automatically calculated, and no longer used by DAC.
- **Status** (1,a) the completion status code and the selling status code appear below **Status**. The completion status code is displayed at the location where *C* appears above. When an item record is added with all the required data, the completion status will be *C* for complete; otherwise, it will be *I* for incomplete.

The selling status code is displayed on the left side or right side (as illustrated above) of the completion status code. Valid values for the selling status code are A for active, I for inactive and D for delete. It may be changed by the user with <F11> (Set Status) of the Work With Items screen.

• Location (9,a) - the item's warehouse location code appears after it is assigned with the Work With Locations application. If the item is assigned to multiple warehouse locations, *M* is displayed to the right of the code.

If necessary, press <F6> (Display Item's Locations) to edit the location records of an item. Refer to Working With Locations of the Warehousing document for additional information.

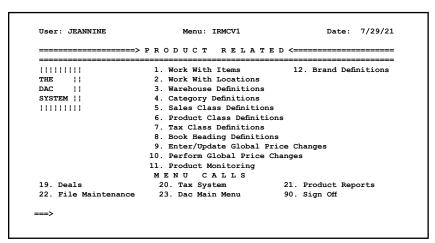
- On Hand1 On Hand4 (7,n) total quantity of the item currently in inventory at the corresponding selling level. The value of the Inventory Sts field must remain *Y*, or the values displayed for the On Hand1 On Hand4 fields will not be up-to-date.
- Avail1 Avail4 (7,n) quantity of the item less the amount allocated for customer orders at the corresponding selling level. The value of the **Inventory** Sts field must remain *Y*, or the values displayed for the Avail1 Avail4 fields will not be up-to-date.
- Optional: **On Order1 On Order4** (7,n) total quantity of the item that is currently on order from the vendor at the corresponding selling level.
- Original Date (6,n) the item record's entry date.

#### **Adding Item Records**

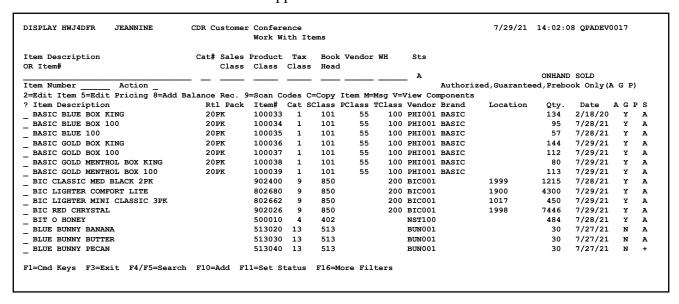
The step-by-step instructions which follow describe using the Edit Item screen to add an item record in the Item Master and Item Balance Master files. Refer to Adding Item Balance Master File Records for information about adding item records when multiple warehouses are used.

After an item is added, N is printed on invoices next to the item's unit price for 14 days. Refer to Working With Price Maintenance below for information about the S (dollar sign) that is printed on invoices when an item's list price changes.

- 1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen. The File Maintenance screen appears.
- 2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.



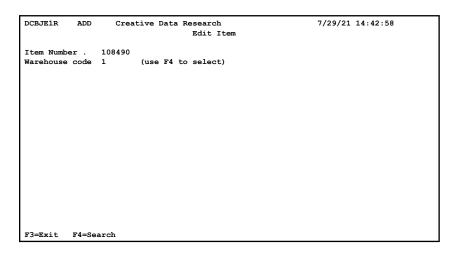
3. Select option 1 (Work With Items) from the Product Related screen. The Work With Items screen appears.



4. Press <F10> (Add). The Edit Item screen appears.

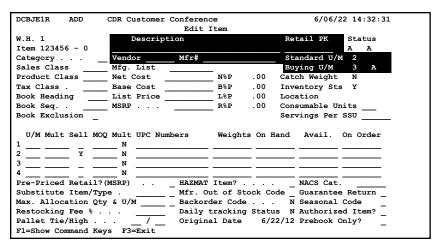
| DCBJE1R AD                     | DD CDR  | Customer     | Conference<br>Edit Item | 7/29/21 14:42:58 |
|--------------------------------|---------|--------------|-------------------------|------------------|
| Item Number .<br>Warehouse Cod |         | -<br>(Use F4 | To Select)              |                  |
|                                |         |              |                         |                  |
|                                |         |              |                         |                  |
|                                |         |              |                         |                  |
|                                |         |              |                         |                  |
| F3=Exit F4=                    | -Search |              |                         |                  |

5. Enter a number of six or fewer digits for the **Item Number** (6,n) field, and press <Field Exit>. The item's number, which is used to access the item's record, must be unique. The *Item Master already exists* message appears if a previously used number is entered. Users have the option of leaving **Item Number** blank. In this case, DAC defaults to the first, unused number beginning with 000001, and the *Item number will be automatically assigned* message appears at the bottom of the screen.



6. If necessary, enter a different warehouse code for the **Warehouse code** (6,a) field, and press <Enter>. Users may press <F4> to select a warehouse code from the Select Warehouse Master screen. The default value of the **Warehouse code** field is designated by the user with the **Default Warehouse Number** field of the SYS001 default system option. Refer to the DAC Default System Options document for additional information.

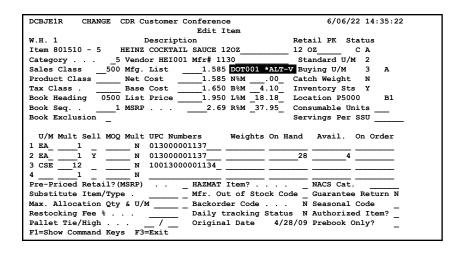
After the warehouse code is selected, the Edit Item screen appears.



- 7. Enter data for the following fields, as necessary, and press <Field Exit> after each entry:
  - **Description** (35,a) description of the item as it appears on pick lists, invoices, purchase orders, price books, etc. Refer to Editing Item Records for information about the **Extended Item Description** field.
  - Optional: **Vendor** (6,a) the code of the vendor from whom the item is purchased, with one exception:

If manufacturer reporting of the item is done, but the item is not purchased from the manufacturer, the manufacturer's code must be entered for the **Vendor** field, and the purchasing vendor's code must be entered for the **Primary Vendor** field when working with vendor items. Refer to Editing Item Movement of the Purchasing document for additional information.

If different vendors are designated for the **Vendor** field in the item record and the **Primary Vendor** field in the vendor item record, the purchasing vendor's code will appear with \*ALT-V to the right of the **Mfg. List** field as illustrated below.



- Optional: **Mfr**# (15,a) the manufacturer's or vendor's item number which must appear on purchase orders.
- Optional: **Retail PK** (10,a) description of the item as it is sold at the retail level to appear in order books.
- Standard U/M (1,n) the item's standard selling unit of measure, such that *I* designates unit of measure 1, 2 designates unit of measure 2, etc. The default value of Standard U/M is designated by the user, usually as 2 for unit of measure 2, with the Default Standard Sell U/M field of the SYS002 default system option.
- **Buying U/M** (1,n) the unit of measure at which the item is purchased. The default value of **Buying U/M** is designated by the user, usually as 3 for unit of measure 3, with the **Default Standard Buy U/M** field of the SYS002 default system option.
- The item's buying status field (1,a) appears to the immediate right of Buying U/M. Valid values for this status are A for active, I for inactive and D for discontinued.

|  | CDR Customer                          | Conferen                            | ice                            |           | 6/06/2   | 2 14:36:14                      |
|--|---------------------------------------|-------------------------------------|--------------------------------|-----------|--|---------------------------------|
|  |                                       | Edit                                | Item                           |           |  |                                 |
| W.H. 1   | Descript                              | tion                                |                                |           | Retail PK  | Status                          |
| Item 123456 - 0  |                                       |                                     |                                |           |  | A A                             |
| Category   | Vendor                                | Mfr#                                |                                |           | Standard U/M                                       | 2                               |
| Sales Class  | Mfg. List                             |                                     |                                |           | Buying U/M   | 3 A                             |
| Product Class  | Net Cost                              |                                     | N%P                            | .00       | Catch Weight                                       | N                               |
| Tax Class .  | Base Cost                             |                                     | B%P                            | .00       | Inventory Sts                                      | Y                               |
| Book Heading   | List Price                            |                                     | L%P                            | .00       | Location   |                                 |
| Book Seq   | MSRP                                  |                                     | R%P                            | .00       | Consumable Un                                      | its                             |
| Book Exclusion   |                                       |                                     |                                |           | Servings Per                                       | SSU                             |
| U/M Mult Sell MO   | ■<br>Q Mult UPC Nur                   | mbers                               | Weigh                          | ts On I   | Hand Avail.  | On Order                        |
| U/M Mult Sell MO 1   | Q Mult UPC Nur<br>N                   | mbers                               |                                |           | -  | On Order                        |
| 1  | N                                     | nbers                               |                                |           | Hand Avail.  | On Order                        |
| 1  | N                                     |                                     |                                |           | Hand Avail.  |                                 |
| 1  | N                                     | _ HAZMAT                            | ! Item?                        |           | Hand Avail.  |                                 |
| 1  | N N N N N N N N N N N N N N N N N N N | _ HAZMAT                            | ! Item?                        | tock Co   | Hand Avail.  | Return _                        |
| 1  | N N N N N N N N N N N N N N N N N N N | _ HAZMAT<br>_ Mfr. C<br>_ Backor    | Item?                          | tock Co   | Hand Avail.  NACS Cat. ode Guarantee               | Return _                        |
| 1Y 2Y 3 4 Pre-Priced Retail? Substitute Item/Ty Max. Allocation Qt | N N N N N N N N N N N N N N N N N N N | HAZMAT<br>Mfr. C<br>Backor<br>Daily | ! Item?<br>Out of S<br>der Cod | tock Cole | Hand Avail.  NACS Cat.  Date Guarantee  N Seasonal | Return _<br>Code _<br>d Item? _ |

• Category (2,n) - an item category number.

If the item is a cigarette, and manufacturer reporting of cigarettes is done, the category number defined specifically for cigarettes must be entered for the **Sensitive Category** field of the SYS001 (General System Options) default system option field. Refer to Getting Started With Unitrac for additional information.

- Sales Class (5,n) a sales class number. Sales classes are primarily used to group items for pricing.
- Optional: **Product Class** (5,n) a product class number. Product classes are also used for pricing, and often to designate the exceptions to prices that are set using sales classes.
- Optional: **Tax Class** (5,n) a tax class number. Refer to the Tax System document for information about tax classes.
- Optional: **Book Heading** (4,a) a book heading code. Book heading codes are used for printing salesman and in-house price books, as well as the customer price/retail list (also called customer price book).

Book heading codes are also used for printing bar code order books (also called custom order books), and multi-week order books. Users may print retail shelf labels sorted by book headings with the Work With Retail Label Batches application (option 5 of the Label Menu screen).

- Optional: **Book Seq** (5,n) a number assigned to the item, and used for sequentially printing items when book headings (see **Book Heading**) are printed in price books and order books. It is recommended that this field be left blank, and items will be listed in alphabetical order.
- Optional: **Book Exclusion** (1,a) *Y* designates that the item is not printed in price books and order books. If the field is left blank, the item is printed. Refer to Printing A Customer Price Book of the Customer File Maintenance document for information about the **Print Book Exclude** field.

| DCBJE1R ADD                            | CDR Customer Con   | ference        |           | 6/06/2      | 2 14:36:14 |
|--|--------------------|----------------|-----------|-------------|------------|
|  |                    | Edit Item      |           |             |            |
| W.H. 1                                 | Description        | ı              | Re        | etail PK    | Status     |
| Item 123456 - 0                        |                    |                |           |             | A A        |
| Category                               | Vendor M           | Ifr#           | s         | tandard U/M | 2          |
| Sales Class                            | Mfg. List          |                | B         | uying U/M   | 3 A        |
| Product Class                          | Net Cost           | N%P            | .00 Ca    | tch Weight  | N          |
| Tax Class .                            | Base Cost          | B%P            | .00 In    | ventory Sts | Y          |
| Book Heading                           | List Price         | L%P            | .00 Lo    | cation      |            |
| Book Seq                               | MSRP               | R%P            | .00 Co    | nsumable Un | its        |
| Book Exclusion                         |                    |                | Se        | rvings Per  | ssu        |
| 1                                      | OQ Mult UPC Number | s Weight       | s On Hand | Avail.      | On Order   |
| 2 Y _                                  | N                  |                |           |             |            |
| 3 — — —                                | N                  |                |           |             |            |
| 4                                      | N                  |                |           |             |            |
| Pre-Priced Retail                      | _                  | AZMAT Item? .  |           | _           |            |
| Substitute Item/T                      | <del></del> -      | Ifr. Out of St |           | _           | _          |
| Max. Allocation Q                      |                    | ackorder Code  |           |             |            |
| Restocking Fee %                       |                    | aily tracking  |           |             | _          |
| Pallet Tie/High .<br>F1=Show Command K |                    | riginal Date   | 6/22/1    | 2 Prebook O | nly? –     |
| 11-5110# Collinatio N                  | eys IS-DAIC        |                |           |             |            |

- Optional: **Mfg. List** (7.2,n) the distributor's cost excluding vendor terms for the item's standard selling unit of measure. It is recommended that users do not include tax in this amount. This cost can be used to generate inventory evaluation reports.
- **Net Cost** (9.3,n) the distributor's cost for the item's standard selling unit. This cost may, or may not, include vendor terms discounts, but should not include tax because it is typically used by the system for calculating stamp tax.

The Purchasing system uses net cost to calculate suggested order quantities, and the Accounts Payable system uses net cost to calculate discounts. This cost can also be used to generate inventory evaluation reports.

If a percentage is used to calculate stamp tax for items, their base cost can be used by entering Y for the **Use Base Cost For Stamps?** field of the SYS034 default system option.

• Base Cost (9.3,n) - the distributor's cost for the item's standard selling unit which includes freight and any necessary "padding," but should not include the vendor terms discount, nor any tax.

DAC uses base cost, not net cost, for calculating cost plus contracts, profitability and lost sales analysis.

- List Price (9.3,n) the distributor's default wholesale price for the item's standard selling unit. It is recommended that users do not include tax in this amount, which like base cost, can be used for pricing.
- Optional: MSRP (7.2,n) the default retail price of the item's unit which is specified by the **Default U/M for MSRP** field of the SYS006 default system option.

| DCBJE1R ADD CDR Customer Conferen |  |
|-----------------------------------|--|
| W.H. 1 Description                | Retail PK Status   |
| Item 123456 - 0                   | A A  |
| Category Vendor Mfr#              | Standard U/M 2   |
| Sales Class Mfg. List             | Buying U/M 3 A   |
| Product Class Net Cost            | N%P .00 Catch Weight N   |
| Tax Class . Base Cost             | B%P .00 Inventory Sts Y  |
| Book Heading List Price           | L%P .00 Location   |
| Book Seq MSRP                     | R%P .00 Consumable Units   |
| Book Exclusion                    | Servings Per SSU   |
| 1                                 | Weights On Hand Avail. On Order  Titem? NACS Cat. Out of Stock Code Guarantee Return cher Code N Seasonal Code tracking Status N Authorized Item? Lal Date 6/22/12 Prebook Only? |

- Optional: N%M or N%P (5.2,n) the percentage used in a markup or profit calculation to compute the net cost of the item based on the value of the Mfg. List field. If a fixed amount is entered for Net Cost, this field should be left blank; otherwise, the Net Cost field must be blanked out before this field can be used to calculate the net cost of the item.
- Optional: **B%M** or **B%P** (5.2,n) the percentage used in a markup or profit calculation to compute the base cost of the item based on its net cost. The **Use MFR List To Calc Base** field of the SYS008 default system option can be used to designate that the value of the **Mfg. List** field, rather than the **Net Cost** field, is used to calculate the base cost of items.

If a fixed amount is entered for **Base Cost**, this field (**B%M** or **B%P**) should be left blank; otherwise, the **Base Cost** field must be blanked out before this field can be used to calculate the base cost of the item.

- Optional: L%M or L%P (5.2,n) the percentage used in a markup or profit calculation to compute the list price of the item based on its base cost. If a fixed amount is entered for **List Price**, this field should be left blank; otherwise, the **List Price** field must be blanked out before this field can be used to calculate the list price of the item.
- Optional: **R%M** or **R%P** (5.2,n) the percentage used in a markup or profit calculation to compute the retail price of the item based on its list price. If a fixed amount is entered for **MSRP**, this field should be left blank; otherwise, the **MSRP** field must be blanked out before this field can be used to calculate the retail price of the item.

| DCBJE1R ADD         | CDR Customer ( |         |          |         | 6/06/2         | 2 14:36:14 |
|---------------------|----------------|---------|----------|---------|----------------|------------|
| W.H. 1              | Descript:      | Edit :  | rtem     |         | Retail PK      | Status     |
| Item 123456 - 0     | Descript.      | LOII    |          |         | Recall FR      | A A        |
| Category            | Vendor         | Mfr#    |          |         | Standard U/M   |            |
| Sales Class         | Mfg. List      | " —     |          |         | Buying U/M     |            |
| Product Class       |                |         | N%P      | .00     | Catch Weight   |            |
| Tax Class .         | Base Cost      |         | B%P      | .00     | Inventory Sts  | Y          |
| Book Heading        | List Price     |         | L%P      | .00     | Location       |            |
| Book Seq            | MSRP           |         | R%P      | .00     | Consumable Un  | its        |
| Book Exclusion      | =              |         | _        |         | Servings Per   | SSU        |
| U/M Mult Sell MOO   | Mult UPC Numb  | oers    | Weigh    | ts On H | and Avail.     | On Order   |
| 3 — — 1 —           | N              |         |          |         |                |            |
|                     | <u>n</u>       |         |          |         |                |            |
| Pre-Priced Retail?  | (MSRP)         | HAZMAT  | Item?    |         | NACS Cat.      |            |
| Substitute Item/Typ | pe .           | Mfr. O  | ut of S  | tock Co | de Guarantee   | Return     |
| Max. Allocation Qt  | 7 & U/M        | Backor  | der Code |         | N Seasonal     | Code       |
| Restocking Fee % .  |                | Daily   | tracking | Statu   | s N Authorize  | d Item? _  |
| Pallet Tie/High .   |                | Origina | al Date  | 6/2     | 2/12 Prebook O | nly?       |
| F1=Show Command Ke  | ys F3=Exit     |         |          |         |                |            |

- Optional: Catch Weight (1,a) Y for yes if adding an item that is sold by the pound and must be weighed after picking. If Y is entered for Catch Weight, the value of the Mult1 Mult4 multiplier fields must be I. The default value of Catch Weight is N for no.
- Optional: **Inventory Sts** (1,a) *Y* for yes and *N* for no designates if inventory is tracked. The quantities of the item which are available (**Avail1 Avail4**) and are on hand (**On Hand1 On Hand4**) are only tracked if **Inventory Sts** is *Y*. The default value of **Inventory Sts** is *Y* for yes.

If the DAC Unitrac applications are used to process the item's data for reporting programs, *Y* must be entered for the **Inventory Sts** field. Refer to Working With Unitrac for additional information.

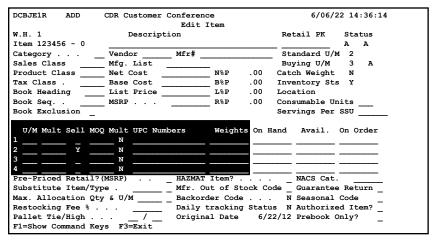
• **Location** (9,a) - the item's warehouse location code appears after it is assigned with the Work With Locations application. If the item is assigned to multiple warehouse locations, *M* is displayed to the right of the code.

If necessary, press <F6> (Display Item's Locations) to edit the location records of an item. Refer to Working With Locations of the Warehousing document for additional information.

• Optional: **Consumable Units** (3,n) - number of consumable units, such as 200 sticks in a carton, of the item's standard selling unit of measure.

This count is required to process cigarette data for the PMStars reporting program. If the item is a promotional cigarette product and the quantity is larger than 999, leave the **Consumable Units** field blank, and refer to Working With Unitrac for information about using the **Pack Quantity** field of promo item records to enter a consumable units quantity. Note: This count is also required for cigarette stamp tax reporting for some states.

• Optional: **Servings Per SSU** (5.1,n) - number of servings of the item's standard selling unit of measure, but it is not directly related to using the DAC Billing System. It is provided for the informational purposes of the user only.



• U/M1 - U/M4 (3,a) - abbreviated description used to identify the item's selling and buying levels (units of measure). For example, three units of measure for cigarettes are pack, carton and case; therefore, *PK*, *CTN* and *CSE* could be entered for three of these fields.

The **Item Maint U/M1 Default** field of the SYS015 default system option is used to speed up the data entry of item records with identical values for **U/M1**.

• Mult1 - Mult4 (5,n) - a multiplier used to quantify the number of items at each selling level. The default value of the Mult1 - Mult4 fields is *I*, and the default value of Mult1 (*I*) should not be changed by the user.

The value of **Mult2** is the number of units of **U/M1** which are contained in one unit of **U/M2**. For example, when adding an item record for cigarettes, **Mult2** equals 10 because 10 units of **U/M1** (10 packs) are contained in one unit of **U/M2** (one carton).

Likewise, **Mult3** equals 30 because 30 units of U/M2 (30 cartons) are contained in one unit of U/M3 (one case). The value of **Mult4** is calculated in the same manner as **Mult2** and **Mult3**.

Exception: If *Y* is entered for the **Catch Weight** field (see below), the default value of the **Mult1 - Mult4** fields (*I*) must be used.

• Sell1 - Sell4 (1,a) - the status Y for yes, N for no, and C for conditional which designates if the item can be sold at the corresponding selling level (U/M1 - U/M4). The selling status of the item's standard selling unit of measure (see Standard U/M) should be Y. The conditional sell status (C) is used to allow specific customers to purchase at a selling level, usually eaches, at which other customers do not. This exception is made for the customer by entering Y for the Buy Eaches Override field of a customer's options record.

DAC allows for the return of items at levels, such as eaches, at which the items are not sold by the distributor. Refer to the DAC Default System

Options document for information about the **Allow No-Sale UM To Return To Stock** field of the SYS033 (Billing Options) default system option.

- Optional: MOQ1 MOQ4 (5,n) the minimum order quantity of the item that can be sold at the corresponding selling level. An exception can be made for a specific customer by entering Y for the Exclude From Item MOQ? field of the customer's options record. Refer to Working With Customer Options of the Customer File Maintenance document for additional information.
- Optional: Mult1 Mult4 (1,a) Y for yes and N for no designates if the item must be sold in multiples of the minimum quantity specified by the MOQ1 MOQ4 field for the corresponding selling level. The default value of the Mult1 Mult4 fields is N for no.
- Optional: **UPC Numbers1 UPC Numbers4** (15,n) the universal product code of the item at the corresponding selling level.

Refer to Working With Scan Codes for information about adding, copying and importing scan codes. The UPC numbers can be used to sort items before printing customer invoices using invoice version B.

If the DAC Unitrac applications are used to process the item's data for the PMStars reporting program, the UPCs must be entered for every selling level at which the item is sold. It is recommended that 12-digit numbers are entered without dashes.

• Optional: Weights1 - Weights4 (7.2,n) - the total or average weight in pounds of the item at the corresponding selling level. If necessary, the value entered for the Weights1 field can represent ounces.

If Y is entered for the **Catch Weight** field (see above), the average weight is used to calculate the item's inventory value. Refer to Printing Inventory Evaluation Reports of the Physical Inventory document for additional information.

| DCBJE1R ADD CDR Cus            | stomer Conference<br>Edit Item | 6/06/22 14:36:14      |
|--------------------------------|--------------------------------|-----------------------|
| W.H. 1 De                      | escription                     | Retail PK Status      |
| Item 123456 - 0                | -                              | A A                   |
| Category Vendor                | Mfr#                           | Standard U/M 2        |
| Sales Class Mfg. I             | List                           | Buying U/M 3 A        |
| Product Class Net Co           |                                |                       |
| Tax Class . Base C             | Cost B%P .00                   | -                     |
|                                | Price L%P .00                  |                       |
| Book Seq MSRP .                |                                | Consumable Units      |
| Book Exclusion                 |                                | Servings Per SSU      |
| U/M Mult Sell MOQ Mult U 1 N N | JPC Numbers Weights On 1       | Hand Avail. On Order  |
| ] 3 N                          |                                |                       |
| 4 N                            |                                |                       |
| Pre-Priced Retail? (MSRP)      | HAZMAT Item?                   | . NACS Cat.           |
| Substitute Item/Type .         | _                              | ode Guarantee Return  |
| Max. Allocation Qty & U/M      |                                |                       |
| Restocking Fee %               |                                | us N Authorized Item? |
| Pallet Tie/High                | Original Date 6/2              | 22/12 Prebook Only?   |
| F1=Show Command Keys F3=E      | Exit                           |                       |

- Optional: **Pre-Priced Retail?(MSRP)** (1,a) the value *Y* for yes is enterd to designate that the value of the **MSRP** field will always be used as the retail price.
- Optional: **Substitute Item** (6,n) the item number of another item which can be used for substitution. If necessary, press <F4> to select an item number from the Select Item by Desc screen.

Exceptions can be made for specific customers who do not receive out of stock substitutions by entering N for the **Subst Code** field of the customers' records. To prohibit forced and out of stock substitutions, enter X for the **Subst Code** field.

• Optional: **Type** (1,a) - substitute status field is entered to the immediate right of **Substitute Item**. If an item number is entered for **Substitute Item** and **Type** is blank, the substitution can be made in an out of stock situation, but only if \*AVAIL is entered for the **Allocation Method** field of the SYS009 default system option.

If an item number is entered for **Substitute Item** and F (for forced) is entered for **Type**, the substitution can be made regardless of the ordered item's availability and the allocation method used.

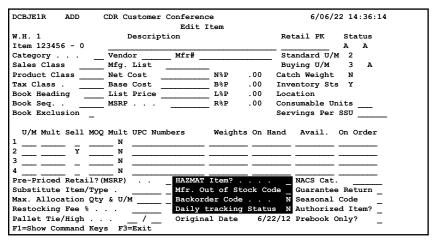
- Optional: **Max Allocation Qty** (5,n) the maximum quantity of the item that can be sold at a designated selling level (see U/M).
- Optional: U/M (1,n) the item's unit of measure to which Max Allocation Qty applies.
- Optional: **Restocking Fee** % (5.2,n) the percentage of the billing price used to calculate the amount charged for returning the item when fees are charged. Refer to Working With Billing Reasons of the Billing File Maintenance document for additional information.

If no amount is entered for **Restocking Fee** %, the percentage entered for the **Default Restocking Fee** % field of the SYS001 default system option is used.

The value of the **Restk Pct** field of the billing reason record, used when issuing a credit, overrides the value of both the **Restocking Fee** % field and the **Default Restocking Fee** % field with one exception. The item's **Restocking Fee** % field will be used when entered if N is entered for the item's **Guarantee Return** field, and \*YES is entered for the **Use Guarantee Flag For CR** field of the SYS033 (Billing Options) default system option. Refer to the DAC Default System Options document for additional information.

Exceptions can be made to exclude a specific customer from restocking charges by entering *Y* for the **Restk Fee Ovr** field of the customer's record. Refer to Working With Customer Orders of the Billing document for information about handling restocking charges on a per item basis when issuing a credit memo.

• Optional: **Pallet Tie** (2,n) the number of units of this item found on each level of a pallet, and **High** (2,n) the number of levels per pallet for this item are used to calculate the number of receiving labels printed by the system. Refer to the RF Warehouse System document for additional information about RF Receiving, the DAC optional module.



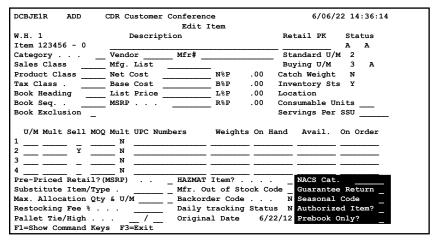
- Optional: **HAZMAT Item?** (1,a) the value *Y* for yes is enterd to designate that the item is hazardous material for use with PickRight, the DAC optional module.
- Optional: **Mfr. Out of Stock Code** (1,a) the value entered for this field determines what message is printed on invoices when the item is ordered but out of stock.

The invoice message defined for INV9 (Manufacturer Out of Stock) is printed if a valid character (A through Z) is entered for the Mfr. Out of Stock Code field of the item record, and no item-specific out of stock form message is defined.

The invoice message defined for INV10 (Above Item Out Of Stock -- Please ReOrder) is printed if no value is entered for the Mfr. Out of Stock Code field of the item's record.

Refer to Defining Form Messages of the Billing File Maintenance document for information about using item-specific out of stock messages. Refer to Editing Invoice Messages of the Billing File Maintenance document for information about editing the messages defined for INV9 and INV10.

- Optional: **Backorder Code** (1,a) the value *Y* for yes or *N* for no is enterd to designate if the item can be backordered, but it is not directly related to generating backorders with DAC. It is provided for the informational purposes of the user only.
- Optional: **Daily Tracking Status** (1,a) *Y* for yes if inventory movement is tracked for printing on the Daily Item Usage Report. The default value of **Daily Tracking Status** is *N* for no. Refer to Printing a Daily Item Usage Report of the Purchasing document for additional information.



- Optional: NACS Cat (6,n) the NACS category number is entered when the MCAT All Tobacco, MCAT Candy, Pepisco, InfoMetrics or WAM module is used.
- Optional: **Guarantee Return** (1,a) the value of N for no is entered to designate that the item is not guaranteed for return, and is used for informational purposes only with two exceptions.

The value of N can affect the restocking fee calculation. The item record's percentage fee is used, rather than the billing reason's percentage fee, when \*YES is entered for the **Use Guarantee Flag For CR** field of the SYS033 (Billing Options) and a billing reason with N (No Restock/Apply Fee) entered for the **Restock Inventory/Apply Restock Fee** field is used for creating credit memos with the DAC Billing System. Refer to Working With Billing Reasons of the Billing File Maintenance document for additional information.

The value of N can prohibit customers from receiving any credit for an item when the Returns Management module is used. Refer to the Returns Management document for additional information.

If bar code order books or profile order forms (with bar codes) are used, an N is printed for the item. Refer to Printing Profile Order Forms and Printing Bar Code Order Books of the Order Books document for additional information.

The default value of the **Guarantee Return** field is designated by the user with the **Guarantee Default** field of the SYS001 default system option.

- Optional: **Seasonal Code** (1,a) a season code used to designate a seasonal item, and alert buyers to upcoming periods of increased sales of the item. If necessary, press <F4> to select a season code from the Select Season Week Range screen. Refer to Defining Seasons and Reviewing Seasonal Sales Projections of the Purchasing document for additional information.
- Optional: **Authorized Item?** (1,a) *Y* for yes is entered to designate that the item can only be sold to customers who are authorized to purchase it. Refer to Working With Customer/Item Records of the Billing File Maintenance document for additional information.
- Optional: **Prebook Only?** (1,a) *Y* for yes is entered to designate that the item can only be ordered using the Pre-book Ordering System. Refer to the Pre-book Orders document for additional information.
- 8. Press <Enter> when data entry is complete, and press <Enter> when prompted to confirm. The Edit Item screen appears with the *Record added* message.
- 9. If necessary, users can repeat the previous instructions (beginning with step 5) to continue adding item records.
- 10. Press <F3> (Exit) when data entry is complete. The Work With Items screen appears.

## Item Data Worksheets

Data entry is strongly recommended, or required by the system, for the fields displayed in **bold** type.

### Edit Item screen

| Item Number (6,n)    | r (6,n)      |                         |                    | Warehouse Code (6,a)             | de (6,a)    |                    |                           |
|----------------------|--------------|-------------------------|--------------------|----------------------------------|-------------|--------------------|---------------------------|
| Description (35,a)   | (35,a)       |                         |                    |                                  |             | Reta               | Retail PK (10,a)          |
| Category (2,n)       | (L           | _ <b>Vendor</b> (6,a) _ |                    | Mfr#                             | Mfr# (15,a) |                    | Standard U/M (1,n)        |
| Sales Class (5,n)    | (5,n)        |                         | Mfg. List (9.3,n)  | ).3,n)                           |             |                    | <b>Buying U/M</b> (1,n/a) |
| Product Class (5,n)  | s (5,n)      |                         | Net Cost (9.3,n)   | 3.3,n)                           |             | or N% (5.2,n)      | Catch Weight (Y/N)        |
| Tax Class (5,n)_     | (F)          |                         | Base Cost (9.3,n)  | (9.3,n)                          |             | or B% (5.2,n)      | Inventory Sts (Y/N)       |
| Book Heading (4,a)   | g (4,a)      |                         | List Price (9.3,n) | 9.3,n)                           |             | or L% (5.2,n)      |                           |
| Book Seq (5,n)_      | (r           |                         | MSRP (7.2,         | .2,n)                            |             | or R% (5.2,n)      | Consumable Units (3,n)    |
| Book Exclusion (Y/N) | — (N/Y) nc   | -                       | Extended It        | Extended Item Description (35,a) | า (35,a)    |                    | Servings Per SSU (5.1,n)  |
|                      |              | _                       | Brand (10,a)       |                                  |             |                    |                           |
| <b>U/M</b> (3,a)     | Mult (5,n)   |                         | Sell (Y/N/C)       | MOQ (5,n)                        | Mult (Y/N)  | UPC Numbers (15,n) | Weights (7.2,n)           |
| <del>-</del> -       | <del>-</del> | <u>+</u> .              |                    | <del></del>                      | <del></del> |                    | 1.                        |
| 2.                   | 2.           | 2                       |                    | 2.                               | 2.          | 2.                 | 2.                        |
| 3.                   | .3           | 3.                      |                    | 33                               | ë.          | 9.                 | 3.                        |
| 4.                   | 4            | 4.                      |                    | 4.                               | 4.          | 4.                 | 4.                        |

age 1 of 2

### **Edit Item screen**

Guarantee Return (Y/N)\_ Authorized Item? (Y/N)\_\_ Seasonal Code (1,a) Prebook Only? (Y/N) NACS Cat (6,n) Mfr. Out of Stock Code (1,a) Daily Tracking Status (Y/N) Backorder Code (Y/N) HAZMAT Item? (Y/N)\_ Max Allocation Qty (5,n) & U/M (1,n) Pre-Priced Retail? (MSRP) (Y/N) \_ Substitute Item (6,n) / Type (1,a) Pallet Tie (2,n) / High (2,n) Restocking Fee % (5.2,n)

## Dimensions - Press <F5> command key

Height (5.1,n) ĸi რ. Width (5.1,n) ĸi <u>რ</u> 4. Length (5.1,n)  $^{\circ}$ ω.

# Surcharge/Discount - Press <F7> command key

 Amount (7.3,n)
 OR
 % (5.2,n)
 Base (Y/N)
 Net (Y/N)

 1.
 1.
 1.
 1.
 1.
 1.

 2.
 2.
 2.
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Page 2 of 2

### **Location Data Worksheet**

Data entry is strongly recommended, or required by the system, for the fields displayed in **bold** type.

| W                      |                  | Edit Loca           | tion               |  |              |
|------------------------|------------------|---------------------|--------------------|--|--------------|
| Warehouse Code (6,a)   |                  |                     |                    |  |              |
| Warehouse Location (9  | 9,a)             | <del></del>         |                    |  |              |
| Item Number (6,n)      | Descriptio       | <b>n</b> (25,a)     |                    | Stamp-Type                               | (1,a)        |
| Location Type (1,a)    | Cu               | rrent Unit (1,n) _  |                    | Juris. Test (6,a)                        |              |
| Pick Region (2,a)      | Sequence (1,n) _ | Pick Docu           | ıment I.D. (1,a) _ | Inventory Status                         | (Y/N)        |
| Height (5,n)           | _inches Wid      | dth (5,n)           | inches             | Depth (5,n)                              | inches       |
| Aisle (5,n)            | Column (5,n)     | Level               | (5,n)              | Weight Lmt. (5,n)                        | <del> </del> |
| Warehouse Area (6,a) _ | Code D           | Date (6,n)          | Control Nur        | nber (15,a)                              | ·            |
| Max Capacity (5,n)     | Replen           | ish Level (7,n) / l | Jnit (1,n)         |  |              |
| Check Digit (3,n)      | _ Manua          | I Check Digit? (Y   | /N)                |  |              |
| Data entry is stro     |                  | ion Data            |                    | <b>e</b> fields displayed in <b>bold</b> | type.        |
|                        |                  | Edit Loca           | tion               |  |              |
| Warehouse Code (6,a)   |                  |                     |                    |  |              |
| Warehouse Location (9  | 9,a)             |                     |                    |  |              |
| Item Number (6,n)      | Descriptio       | n (25,a)            |                    | Stamp-Type                               | (1,a)        |
| Location Type (1,a)    | Cu               | rrent Unit (1,n) _  |                    | Juris. Test (6,a)                        |              |
| Pick Region (2,a)      | Sequence (1,n) _ | Pick Docu           | ument I.D. (1,a) _ | Inventory Status                         | (Y/N)        |
| Height (5,n)           | _inches Wid      | dth (5,n)           | inches             | Depth (5,n)                              | inches       |
| Aisle (5,n)            | Column (5,n)     | Level               | (5,n)              | Weight Lmt. (5,n)                        |              |

**Warehouse Area** (6,a) \_\_\_\_\_ Code Date (6,n) \_\_\_\_ Control Number (15,a) \_\_\_\_\_

Manual Check Digit? (Y/N) \_\_\_\_\_

Replenish Level (7,n) / Unit (1,n) \_\_\_\_\_/ \_\_\_\_\_/

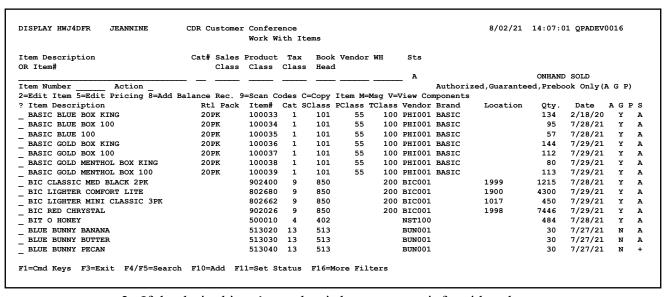
Max Capacity (5,n) \_\_\_\_\_

Check Digit (3,n) \_\_\_\_\_

### **Editing Item Records**

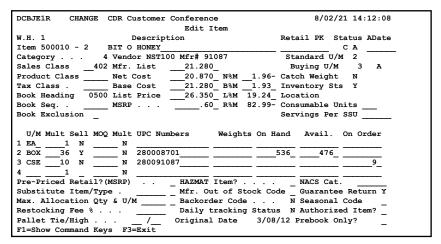
The following instructions describe using the Work With Items application to locate and select individual item records one at a time to edit one or more fields, and to edit a single field of numerous records one by one.

1. Select option 2 (Product Related Maintenance) from the File Maintenance screen, and select option 1 (Work With Items) from the Product Related screen. The Work With Items screen appears.



- 2. If the desired item's number is known, enter it for either the:
  - **Item Description OR Item#** field and press <Enter>. When the list is redisplayed beginning with the desired item, enter 2 (Edit Item) in the selection column next to the item's description and press <Enter>.
  - **Item Number** field and press <Enter>.

If the item exists in multiple warehouses, the Select Item Balance Rec. screen appears, and is used to select the desired record to edit before the Edit Item screen appears.



3. When the Edit Item screen appears, edit the fields of the screen as necessary. Refer to Adding Item Records for detailed descriptions of the fields of this screen.

Refer to Working With Global Price Changes for information about globally updating the net cost, base cost, wholesale (list) price, and suggested retail price of item records. Refer to Working With Item Reports for information about printing item changes and purging file changes.

| DISPLAY HWJ4DFR JEANNINE         | CDR Customer        | Work W           |    | tems |        |     |        |       | 8/02/21     | 14:07:0  | I QPADEV | 0016 |   |
|----------------------------------|---------------------|------------------|----|------|--------|-----|--------|-------|-------------|----------|----------|------|---|
| Item Description<br>OR Item#     | Cat# Sales<br>Class | Product<br>Class |    |      | Vendo: | WH  | Sts    |       |             |          |          |      |   |
|                                  |                     |                  |    |      |        |     | A      |       |             | ONHAND   |          |      |   |
| Item Number Action _             |                     |                  |    |      |        |     |        |       | ed,Guarante | ed,Prebo | ok Only( | AGP) | ) |
| 2=Edit Item 5=Edit Pricing 8=Add |                     |                  |    |      |        | -   |        | -     |             |          |          |      |   |
| ? Item Description               | Rtl Pack            |                  |    |      |        |     |        |       | Location    | Qty.     | Date     | AGI  |   |
| BASIC BLUE BOX KING              | 20PK                | 100033           | 1  | 101  | 55     |     | PHI001 |       |             | 134      | 2/18/20  |      | A |
| BASIC BLUE BOX 100               | 20PK                | 100034           | 1  | 101  | 55     |     | PHI001 |       |             | 95       | 7/28/21  |      | A |
| BASIC BLUE 100                   | 20PK                | 100035           | 1  | 101  | 55     |     | PHI001 |       |             | 57       | 7/28/21  |      | Α |
| BASIC GOLD BOX KING              | 20PK                | 100036           | 1  | 101  | 55     |     | PHI001 |       |             | 144      | 7/29/21  |      | A |
| BASIC GOLD BOX 100               | 20PK                | 100037           | 1  | 101  | 55     |     | PHI001 |       |             | 112      | 7/29/21  |      | A |
| _ BASIC GOLD MENTHOL BOX KING    | 20PK                | 100038           | 1  | 101  | 55     |     | PHI001 |       |             | 80       | 7/29/21  |      | Α |
| BASIC GOLD MENTHOL BOX 100       | 20PK                | 100039           | 1  | 101  | 55     |     | PHI001 | BASIC |             | 113      | 7/29/21  |      | A |
| BIC CLASSIC MED BLACK 2PK        |                     | 902400           | 9  | 850  |        |     | BIC001 |       | 1999        | 1215     | 7/28/21  |      | A |
| BIC LIGHTER COMFORT LITE         |                     | 802680           | 9  | 850  |        |     | BIC001 |       | 1900        | 4300     | 7/29/21  |      | A |
| BIC LIGHTER MINI CLASSIC 3PK     |                     | 802662           | 9  | 850  |        |     | BIC001 |       | 1017        | 450      | 7/29/21  |      | A |
| BIC RED CHRYSTAL                 |                     | 902026           | 9  | 850  |        | 200 | BIC001 |       | 1998        | 7446     | 7/29/21  |      | A |
| BIT O HONEY                      |                     | 500010           | 4  | 402  |        |     | NST100 |       |             | 484      | 7/28/21  |      | A |
| _ BLUE BUNNY BANANA              |                     | 513020           |    | 513  |        |     | BUN001 |       |             | 30       | 7/27/21  |      | A |
| BLUE BUNNY BUTTER                |                     | 513030           |    | 513  |        |     | BUN001 |       |             | 30       | 7/27/21  |      | A |
| _ BLUE BUNNY PECAN               |                     | 513040           | 13 | 513  |        |     | BUN001 |       |             | 30       | 7/27/21  | N    | + |
| F1=Cmd Keys F3=Exit F4/F5=Searc  |                     |                  |    |      |        |     |        |       |             |          |          |      |   |

- 4. If the desired item's number is not known, use one of the following methods to locate the desired item in the screen's list:
  - Enter a portion of the item's description, beginning with the first letter, for **Item Description OR Item#**, press <Enter>, and the list is redisplayed beginning with item descriptions matching the text entered.
  - Use one or more of the restrictor fields at the top of the screen to limit the list to include only those items which have data that precisely matches what is entered. For example, by entering the category number of the desired item for Cat #, and pressing <Enter>, the list is redisplayed with only those items of the specified category.
  - Press <F16> (More Filters) to use the Extended Item Restriction screen to further limit the items appearing on the Work With Items screen.
  - Use the Expanded Item Selection or Select Item by Description screens as described below to locate the desired item.
- 5. To use the Expanded Item Selection screen to locate the desired item, place the cursor at the **Item Description OR Item#** field of the Work With Items screen, and press <F4>. The Expanded Item Selection screen appears.

|                                   | Ī       | Expanded | Item   | Selection | on      |      |       |      |           |            |  |
|-----------------------------------|---------|----------|--------|-----------|---------|------|-------|------|-----------|------------|--|
| Item Description                  | Item# C | at SClas | s PCla | ass Vendo | or Book | UPC1 |       | UPC2 |           | UPC3       |  |
|                                   | Item#   | OH_Q     | Pack   | Size      | Sts     | Sub# | UPC 1 | UI   | PC 2      | UPC 3      |  |
| X=Select                          |         |          |        |           |         |      |       |      |           |            |  |
| _ MARLBORO BLEND BOX K/S SOFTPACK | 100001  | 108      |        | 20PK      | A A     |      |       |      | 320057261 |            |  |
| _ MARLBORO BLACK BOX K/S SOFTPACK | 100002  | 96       |        | 20PK      | A A     |      |       |      | 320058451 |            |  |
| _ MARLBORO BLACK BOX 100          | 100003  | 92       |        | 20PK      | A A     |      |       |      | 320058461 |            |  |
| _ MARLBORO BLACK MEN BOX 100      | 100004  | 40       |        | 20PK      | A A     |      |       |      | 320058471 |            |  |
| _ MARLBORO BLEND BOX KING #27     | 100005  | 132      | 10     | 20PK      | AA      |      |       |      | 320002641 |            |  |
| _ MARLBORO BLEND BOX KING #54     | 100006  | 96       | 10     | 20PK      | A A     |      |       | 28   | 320094161 | 2820094160 |  |
| _ MARLBORO BLEND BOX 100 #54      | 100007  | 101      | 10     | 20PK      | A A     |      |       | 28   | 320009421 | 2820019420 |  |
| MARLBORO BLUE MEN BOX K/S         | 100008  | 79       | 10     | 20PK      | A A     |      |       | 28   | 320013760 | 2820003766 |  |
| MARLBORO GOLD BOX KING            | 100009  | 104      | 10     | 20PK      | AA      |      |       | 28   | 320033241 | 2820033240 |  |
| MARLBORO BLUE MEN BOX 100         | 100010  | 30       | 10     | 20PK      | A A     |      |       | 28   | 320013770 | 2820003776 |  |
| MARLBORO GOLD KING                | 100011  | 120      | 10     | 20PK      | AA      |      |       | 28   | 320013780 | 2820003780 |  |
| MARLBORO GOLD MEN BOX 100         | 100012  | 125      | 10     | 20PK      | AA      |      |       | 28   | 320014710 | 2820004710 |  |
| MARLBORO BLUE MEN 72              | 100013  | 64       | 10     | 20PK      | AA      |      |       | 28   | 320019610 | 2820009616 |  |
| MARLBORO GREEN MEN 72             | 100014  | 79       | 10     | 20PK      | AA      |      |       | 28   | 320019620 | 2820009626 |  |
| MARLBORO BLUE MEN 72              | 100015  | 90       | 10     | 20PK      | A A     |      |       | 28   | 320019650 | 2820009650 |  |

Enter any portion of the item's description in the **Item Description** field, press <Enter>, and the Expanded Item Selection screen is redisplayed with only item descriptions containing the entered text.

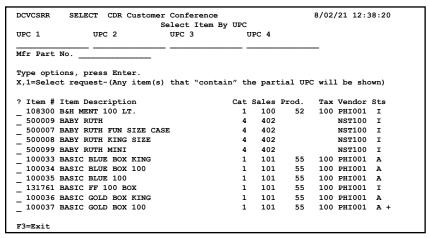
|                                   |         | Expa | anded  | Item | Selec | tion  |      |      |            |      |             |      |                |  |
|-----------------------------------|---------|------|--------|------|-------|-------|------|------|------------|------|-------------|------|----------------|--|
| Item Description<br>BLUE          | Item# C | at 8 | SClass | PCla | ss Ve | endor | Book | UPC1 |            | UPC2 | τ           | JPC3 |                |  |
|                                   | Item#   | ОН   | _Q     | Pack | Size  |       | Sts  | Sub# | UPC 1      |      | UPC 2       |      | UPC 3          |  |
| X=Select                          |         |      |        |      |       |       |      |      |            |      |             |      |                |  |
| _ MARLBORO BLUE MEN BOX K/S       | 100008  |      | 79     |      | 20PK  |       | AA   |      |            |      | 2820013760  |      | 2820003766     |  |
| _ MARLBORO BLUE MEN BOX 100       | 100010  |      | 29     |      | 20PK  |       | AA   |      |            |      | 2820013770  |      | 2820003776     |  |
| _ MARLBORO BLUE MEN 72            | 100013  |      | 64     |      | 20PK  |       | A A  |      |            |      | 2820019610  |      | 2820009616     |  |
| _ MARLBORO BLUE MEN 72            | 100015  |      | 87     |      | 20PK  |       | AA   |      |            |      | 2820019650  |      | 2820009650     |  |
| _ BASIC BLUE BOX KING             | 100033  |      | 13     |      | 20PK  |       | AA   |      |            |      | 2820030566  |      | 2820030506     |  |
| _ BASIC BLUE BOX 100              | 100034  |      | 35     |      | 20PK  |       | AA   |      |            |      | 2820030361  |      | 2820030366     |  |
| _ BASIC BLUE 100                  | 100035  |      | 57     |      | 20PK  |       | AA   |      |            |      | 2820030491  |      | 2820030496     |  |
| _ MERIT BLUE BOX KING             | 100040  |      | 36     |      | 20PK  |       | AA   |      |            |      | 2820030171  |      | 2820030176     |  |
| _ MERIT BLUE BOX 100              | 100041  |      | 28     |      | 20PK  |       | AA   |      |            |      | 2820030141  |      | 2820030146     |  |
| _ MERIT BLUE 100                  | 100042  |      | 45     |      | 20PK  |       | AA   |      |            |      | 2820030161  |      | 2820030166     |  |
| _ LAFFY TAFFY BLUE RASPBERRY ROPE | 500029  |      | 198    |      | 1.5   |       | AA   |      | 070640040  |      | 2800066677  | 2001 | 2800067677     |  |
| BLUE BUNNY VANILLA                | 513010  |      | 30     | 8    |       |       | AA   |      | 0706400406 |      | 00706400002 |      | 00706400002921 |  |
| BLUE BUNNY BANANA                 | 513020  |      | 30     | 8    |       |       | AA   |      | 0706400029 |      | 10070640002 |      | 10070640002952 |  |
| BLUE BUNNY BUTTER                 | 513030  |      | 30     | 8    |       |       | AA   |      | 0706400405 |      | 10070640040 |      | 10070640040589 |  |
| _ BLUE BUNNY PECAN                | 513040  |      | 30     | 8    |       |       | AΑ   |      | 0706400403 | 308  | 10070640040 | J305 | 10070640040305 |  |

After locating the desired item in the Expanded Item Selection screen (use <Page Down> or <Page Up> if necessary), enter X (Select) in the selection column next to the item's description and press <Enter>. The Work With Items screen is redisplayed with the desired item's number entered for the **Item Number** field.

|   |              | Work W  | th It | ems  |         |           |            |          |              |           |            |       |     |
|---|--------------|---------|-------|------|---------|-----------|------------|----------|--------------|-----------|------------|-------|-----|
| tem Description   | Cat# Sales   |         |       |      | Vendo   | WH :      | Sts        |          |              |           |            |       |     |
| OR Item#  | Class        | Class   | Class | Head | l       |           |            |          |              | ONHAND    |            |       |     |
| tem Number 500029 Action  |              |         |       |      |         |           | _ A        | 7+h.oi = | ed,Guarante  |           |            | 3 C D |     |
| Rem Number 500029 Action _<br>Remarks a remarks a | olongo Bos O | -Cann C | .d 0  |      | Thom Me | -Maa 17-1 | 7: arr Car |          | ed, Guarante | ed, Prebo | ook only ( | AGP   | ,   |
| P Item Description  | Rtl Pack     |         |       |      |         | -         |            | -        | Location     | Qty.      | Date       | AG    | ъ с |
| BASIC BLUE BOX KING   | 20PK         | 100033  | 1     | 101  | 55      |           | PHI001     |          | Location     | 134       | 2/18/20    |       | T   |
| BASIC BLUE BOX 100  | 20PK         | 100033  | 1     | 101  | 55      |           | PHI001     |          |              | 62        | 8/02/21    |       | 7   |
| BASIC BLUE 100  | 20PK         | 100035  | 1     | 101  | 55      |           | PHI001     |          |              | 21        | 8/02/21    |       | I   |
| BASIC GOLD BOX KING   | 20PK         | 100036  | 1     | 101  | 55      | 100       | PHI001     | BASIC    |              | 90        | 8/02/21    | Y     | I   |
| BASIC GOLD BOX 100  | 20PK         | 100037  | 1     | 101  | 55      | 100       | PHI001     | BASIC    |              | 49        | 8/02/21    | Y     | I   |
| BASIC GOLD MENTHOL BOX KING   | 20PK         | 100038  | 1     | 101  | 55      | 100       | PHI001     | BASIC    |              | 32        | 8/02/21    | Y     | I   |
| BASIC GOLD MENTHOL BOX 100  | 20PK         | 100039  | 1     | 101  | 55      | 100       | PHI001     | BASIC    |              | 87        | 8/02/21    | Y     | I   |
| BIC CLASSIC MED BLACK 2PK   |              | 902400  | 9     | 850  |         | 200       | BIC001     |          | 1999         | 1182      | 8/02/21    | Y     | I   |
| BIC LIGHTER COMFORT LITE  |              | 802680  | 9     | 850  |         | 200       | BIC001     |          | 1900         | 4268      | 8/02/21    | Y     | I   |
| BIC LIGHTER MINI CLASSIC 3PK  |              | 802662  | 9     | 850  |         | 200       | BIC001     |          | 1017         | 410       | 8/02/21    | Y     | I   |
| BIC RED CHRYSTAL  |              | 902026  | 9     | 850  |         | 200       | BIC001     |          | 1998         | 7392      | 8/02/21    | Y     | I   |
| BIT O HONEY   |              | 500010  | 4     | 402  |         |           | NST100     |          |              | 476       | 8/02/21    |       | I   |
| BLUE BUNNY BANANA   |              | 513020  | 13    | 513  |         |           | BUN001     |          |              | 23        | 8/02/21    |       | I   |
| BLUE BUNNY BUTTER   |              | 513030  | 13    | 513  |         |           | BUN001     |          |              | 26        | 8/02/21    |       | I   |
| BLUE BUNNY PECAN  |              | 513040  | 13    | 513  |         |           | BUN001     |          |              | 23        | 8/02/21    | N     | +   |

Press <Enter>. When the Edit Item screen appears, edit the fields of the screen as necessary.

6. To locate the desired item by a portion of the manufacturer's item number or any UPC of the item, place the cursor at the **Item Description OR Item#** field of the Work With Items screen, and press <F5>. The Select Item By UPC screen appears.



Enter any portion of the item's UPC in one of the **UPC** fields, or enter any portion of the manufacturer's item number in the **Mfr Part No.** field, and press <Enter>. The Select Item By UPC screen is redisplayed with only those items which meet the criteria entered.

| DCVCSRR SELECT CDR Customer Conference     |        |        |          | 8/02 | /21 12: | 46:28 |
|--|--------|--------|----------|------|---------|-------|
| Select Item :                              | By UPC |        |          |      |         |       |
| UPC 1 UPC 2 UPC 3                          |        | UPC 4  |          |      |         |       |
| Mfr Part No. 43                            |        |        |          | _    |         |       |
| Type options, press Enter.                 |        |        |          |      |         |       |
| X,1=Select request-(Any item(s) that "cont | ain" t | he par | tial UPC | wil: | l be sh | own)  |
| ? Item # Item Description                  | Cat    | Sales  | Prod.    | Tax  | Vendor  | Sts   |
| _ 100036 BASIC GOLD BOX KING               | 1      | 101    | 55       | 100  | PHI001  | A     |
| 101300 CARLTON MENTHOL                     | 1      | 101    | 51       | 100  | RJR100  | A     |
| 100016 MARLBORO GOLD 100                   | 1      | 100    | 50       | 100  | PHI001  | A     |
| _ 100057 VIRGINIA SLIM SILVER BOX 100      | 1      | 100    | 53       | 100  | PHI001  | A     |
|  |        |        |          |      |         |       |
|  |        |        |          |      |         |       |
|  |        |        |          |      |         |       |
|  |        |        |          |      |         |       |
|  |        |        |          |      |         |       |
|  |        |        |          |      |         |       |
| F3=Exit                                    |        |        |          |      |         |       |

After locating the desired item in the Expanded Item Selection screen, enter X or I (Select request) in the selection column next to the item's number and press <Enter>. The Work With Items screen is redisplayed with the desired item's number entered for the **Item Number** field.

|                                     |              | Work W   | ith It | cems   |         |         |         |           |              |        |         |     |     |
|-------------------------------------|--------------|----------|--------|--------|---------|---------|---------|-----------|--------------|--------|---------|-----|-----|
| Item Description                    | Cat# Sales   |          |        |        | Vendo   | WH      | Sts     |           |              |        |         |     |     |
| OR Item#                            | Class        | Class    | Class  | Head   | 1       |         | A       |           |              | ONHAND | O.TOP   |     |     |
| Item Number 101300 Action           |              |          |        |        |         |         | - **    | Authorize | ed, Guarante |        |         | AGP | ')  |
| 2=Edit Item 5=Edit Pricing 8=Add Ba | lance Rec. 9 | =Scan Co | des C  | C=Copv | Item M= | Msa V=V | Jiew Co |           | ,            | ,      |         |     | ′   |
| ? Item Description                  | Rtl Pack     | Item#    |        |        |         | _       |         | -         | Location     | Qty.   | Date    | AG  | P S |
| BASIC BLUE BOX KING                 | 20PK         | 100033   | 1      | 101    | 55      | 100     | PHI001  | BASIC     |              | 134    | 2/18/20 | Y   | A   |
| BASIC BLUE BOX 100                  | 20PK         | 100034   | 1      | 101    | 55      | 100     | PHI001  | BASIC     |              | 62     | 8/02/21 | Y   | A   |
| BASIC BLUE 100                      | 20PK         | 100035   | 1      | 101    | 55      | 100     | PHI001  | BASIC     |              | 21     | 8/02/21 | Y   | A   |
| BASIC GOLD BOX KING                 | 20PK         | 100036   | 1      | 101    | 55      | 100     | PHI001  | BASIC     |              | 90     | 8/02/21 | Y   | A   |
| BASIC GOLD BOX 100                  | 20PK         | 100037   | 1      | 101    | 55      | 100     | PHI001  | BASIC     |              | 49     | 8/02/21 | Y   | A   |
| BASIC GOLD MENTHOL BOX KING         | 20PK         | 100038   | 1      | 101    | 55      | 100     | PHI001  | BASIC     |              | 32     | 8/02/21 |     | A   |
| BASIC GOLD MENTHOL BOX 100          | 20PK         | 100039   | 1      | 101    | 55      |         | PHI001  | BASIC     |              | 87     | 8/02/21 |     | A   |
| BIC CLASSIC MED BLACK 2PK           |              | 902400   | 9      | 850    |         | 200     | BIC001  |           | 1999         | 1182   | 8/02/21 |     | A   |
| BIC LIGHTER COMFORT LITE            |              | 802680   | 9      | 850    |         |         | BIC001  |           | 1900         | 4268   | 8/02/21 |     | A   |
| BIC LIGHTER MINI CLASSIC 3PK        |              | 802662   | 9      | 850    |         |         | BIC001  |           | 1017         | 410    | 8/02/21 |     | A   |
| BIC RED CHRYSTAL                    |              | 902026   | 9      | 850    |         | 200     | BIC001  |           | 1998         | 7392   | 8/02/21 |     | A   |
| BIT O HONEY                         |              | 500010   | 4      | 402    |         |         | NST100  |           |              | 476    | 8/02/21 |     | A   |
| BLUE BUNNY BANANA                   |              | 513020   | 13     | 513    |         |         | BUN001  |           |              | 23     | 8/02/21 |     | A   |
| BLUE BUNNY BUTTER                   |              | 513030   | 13     | 513    |         |         | BUN001  |           |              | 26     | 8/02/21 |     | A   |
| _ BLUE BUNNY PECAN                  |              | 513040   | 13     | 513    |         |         | BUN001  |           |              | 23     | 8/02/21 | N   | +   |

Press <Enter>. When the Edit Item screen appears, edit the fields of the screen as necessary.

| DCBJE1R CHANGE CDR Customer Conference Edit Item                                 | 8/02/21 13:13:44        |
|--|-------------------------|
|  | Datail DV Otatura Boats |
|  | Retail PK Status ADate  |
|  | 20PK C A                |
| Category1 Vendor RJR100 Mfr# 4330003707  | Standard U/M 2          |
| Sales Class101 Mfr. List34.640_  | Buying U/M 3 A          |
| Product Class51 Net Cost34.270_ N%M1.07-   | Catch Weight N          |
| Tax Class100 Base Cost35.934_ B%M4.86_   | Inventory Sts Y         |
| Book Heading 0101 List Price36.100_ L%M46_                                       | Location 1009 A1        |
| Book SeqMSRP5.09 R%M 41.00   | Consumable Units 200    |
| Book Exclusion   | Servings Per SSU        |
| U/M Mult Sell MOQ Mult UPC Numbers Weights On H 1 EA1 N N 0433000004 2 CTN10 Y N | and Avail. On Order     |
| 3 CSE 30 Y N 04330003707   | 2 2                     |
| 4 1 N  |                         |
| Pre-Priced Retail?(MSRP) HAZMAT Item?  | NACS Cat.               |
| Substitute Item/Type Mfr. Out of Stock Co  | de Guarantee Return Y   |
| Max. Allocation Qty & U/M Backorder Code   |                         |
| Restocking Fee % Daily tracking Statu  |                         |
| Pallet Tie/High / Original Date 1/3  | 1/07 Prebook Only?      |
| F1=Show Command Keys F3=Exit   | - <del>-</del>          |

7. To edit the item's brand or add additional description for printing on invoices, press <F24>. The Edit Item Extension screen appears.

|          | Edi        | t Item Exte | ension |  |  |
|----------|------------|-------------|--------|--|--|
|          |            | ON MENTHOL  |        |  |  |
| Extended | l Item Des | cription    |        |  |  |
|          | RLTON      |             |        |  |  |

After entering the text for the **Extended Item Description** field (35,a) in the Edit Item Extension screen, it will appear below the **MSRP** field in the center of the Edit Item screen.

Refer to SYS032 Pick Options of the DAC Default System Options document for information about using the **Print Ext Item Description** field to print the additional description on pick documents too.

8. If a warehouse location code appears for the **Location** display field, the location record can be edited by moving the cursor to hover over the location code, and pressing <F6>. The Display Locations screen appears.

```
DSEEDFR
          DISPLAY CDR Customer Conference
                                                          8/02/21 13:15:36
                            Display Locations
                             Cur Type Loc
U/M U/M
      Item Description
                                                          W.H.
Number
101300 CARLTON MENTHOL
                                         2 CTN
Type options, press Enter.
   Whse. On Hand U/M Typ
                                     Tnv
  Location
                              Juris. Sts.
F2=Show All
```

Enter 2 (Edit) in the selection column next to the item's warehouse location,

- and press <Enter>. The Edit Location screen appears. Refer to Adding Location Records of the Warehousing document for additional information.
- 9. To quickly edit a single field of numerous records, one after the other, move the cursor to the desired field of the Edit Item screen, press <F15> and repeat the following steps:
  - **Step 1:** Press <Enter> when prompted to confirm. The Edit Item screen appears.
  - **Step 2:** Enter the item number of the next item to edit, and press <Field Exit>.
  - **Step 3:** If necessary, enter a warehouse code, and press <Field Exit>.
  - **Step 4:** Press <Enter> and the Edit Item screen appears with the cursor located at the desired field.
  - **Step 5:** Enter the value *without* using <F4> (Search) and press <Field Exit> if necessary.
  - **Step 6:** Press <Enter> and repeat these steps to continue editing the desired field, or press <F3> to exit.
- 10. Press <Enter> at the Edit Item screen when item record editing is complete.
- 11. Press <Enter> when prompted to confirm. The Edit Item will appear with the *Record Changed* message displayed at the bottom.

### **Entering Alternate Prices**

After an item is added, the Work With Items application can be used to enter an alternate list price, alternate base cost or alternate MSRP for the item. Alternate pricing is used when selling items at different prices to customers in different states.

Refer to Working With Customer Options of the Customer File Maintenance document for information about using the **Alternate Price Code** field of a customer's option record to designate the alternate pricing used for invoicing a customer.

Contact CDR support personnel for information about globally creating the item alternate records before following the instructions below.

- 1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen. The File Maintenance screen appears.
- 2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.
- 3. Select option 1 (Work With Items) from the Product Related screen. The Work With Items screen appears.
- 4. Enter a number for **Item Number**, and press <Enter>. The Edit Item screen appears.
- 5. Press <F10> (Alternate Prices/Costs), and press <Enter> when prompted to confirm. The Edit Alternate Prices screen appears.

```
BSHOEFR CHANGE Creative Data Research
Edit Alternate Prices

Item Number 11650 Warehouse Code 1 Alternate Price Code

Type options, press Enter.
D=Delete request

? Alternate Alternate Alternate Alternate
Price Code Price Base Cost MSRP

1
2

F3=Exit F9=Go to 'Add' mode
```

Contact CDR support personnel for information about globally creating the necessary item alternate records if no alternate price code(s) appear under **Alternate Price Code**.

6. Enter the alternate list price for the Alternate Price (9.3,n) field.

- 7. If necessary, enter the alternate base cost for the **Alternate Base Cost** (9.3,n) field.
- 8. If necessary, enter the alternate retail price for the **Alternate MSRP** (7.2,n) field.
- 9. Press <Enter> when data entry is complete, and press <Enter> when prompted to confirm.
- 10. Press <F3> (Exit). The Edit Item screen appears.
- 11. If necessary, repeat the previous instructions (beginning with step 4) to continue entering alternate prices.
- 12. Press <F3> (Exit) when data entry is complete.

### **Entering Alternate Vendor Information**

During the course of using the Work With Items application, the F8 function key can be used to designate an alternate vendor and alternate vendor item number for an item. An alternate vendor is used to designate a secondary source for ordering a product.

The alternate vendor item number only appears on the alternate vendor's purchase order if the alternate vendor's type code is *W* for wholesaler. Refer to the Vendors document for additional information about the **Vendor Type** field.

The alternate vendor item number can also be printed in the third version of the shortened buyers guide. It appears in a list of "Secondary Items" when the guide is printed for the alternate vendor. Refer to Printing Buyer Guides of the Purchasing document for additional information.

Refer to Editing Item Movement of the Purchasing document for information about designating the primary vendor for an item.

- 1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen. The File Maintenance screen appears.
- 2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.
- 3. Select option 1 (Work With Items) from the Product Related screen. The Work With Items screen appears.
- 4. Enter a number for **Item Number**, and press <Enter>. The Edit Item screen appears.
- 5. Press <F8> (More Information) and the Edit Other Fields screen appears.

```
BST8FVR ENTER Creative Data Research 6/29/01 16:11:33
Edit Other Fields

Item Number . . . . . : 108490 VIRGINIA SLIM UL MEN 100
Warehouse Code . . . . : 1

Alt. Vendor's Item # . . .

Alt. Vendor Number . . . .

F3=Exit F5=Heads Down Entry
```

6. Enter the alternate vendor's item number for the Alt. Vendor's Item # (6,a) field.

- 7. Enter the alternate vendor's code for the **Alt. Vendor Number** (6,a) field. The alternate vendor's code need not be entered for the **Alt. Vendor Number** field in order to print the item number on the alternate vendor's purchase order, but it must be entered for the **Alt. Vendor Number** field in order to print the item number in the buyers guide.
  - This field's value also appears for the **Alt. Vendor** field of the Edit Item Movement File Details screen when editing item movement. Refer to Editing Item Movement of the Purchasing document for additional information.
- 8. To continue entering alternate vendor information for other items, press <F5> (Heads Down Entry); otherwise, press <Enter> when data entry is complete, and press <Enter> when prompted to confirm. The Edit Item screen appears.

### **Entering Surcharges and Discounts**

During the course of using the Work With Item application, the F7 function key can be used to designate a surcharge or discount for an item sold at more than one unit. A surcharge is entered for selling units that are lower than the standard selling unit, and a discount is entered for selling units that are higher than the standard selling level.

Refer to Working With Customers of the Customer File Maintenance document for information about the **Surcharge Override** field.

- 1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen. The File Maintenance screen appears.
- 2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.
- 3. Select option 1 (Work With Items) from the Product Related screen. The Work With Items screen appears.
- 4. Enter a number for **Item Number**, and press <Enter>. The Edit Item screen appears.
- 5. Press <F7> (Surcharges/Discounts) and the Surcharge/Discount screen appears in the Edit Item screen.

|            | -       | /Discount |           |  |
|------------|---------|-----------|-----------|--|
| mount OR % | Price   | Base      | Net       |  |
|            | 2.990   | 2.835 N   | 2.820 N   |  |
|            | 29.900  | 28.350 N  | 28.200 N  |  |
|            | 199.600 | 113.400 N | 112.800 N |  |
|            | 199.600 | 113.400 N | 112.800 N |  |

- 6. To designate a surcharge or a discount:
  - Enter an amount under **Amount** or enter a percentage for calculating the amount under **OR** % at the desired unit of measure.
  - Enter *Y* for yes to the left of the corresponding base cost to designate that surcharge or discount is applied if the base cost is used for calculating the selling price.
  - Enter *Y* for yes to the left of the corresponding net cost to designate that surcharge or discount is applied if the net cost is used for calculating the selling price.
  - Press <Enter>.

|             | Surcharge/ | Discount  |                |
|-------------|------------|-----------|----------------|
| Amount OR % | Price      | Base      | Net            |
| 15.00       | 3.430      | 3.255 Y   | 3.240 Y        |
|             | 29.900     | 28.350 N  | 28.200 N       |
| 10.00       | 107.640    | 113.400 Y | 112.800 Y      |
|             | 107.640    | 113.400 N | 112.800 N      |
|             |            | CON       | NFIRM: Y (Y/N) |

Above is an example of 15% surcharge entered for the first selling unit (U/M1) and a 10% discount entered for a higher selling unit (U/M3).

7. Press <Enter> to confirm.

### **Entering Dimensions In Item Records**

By entering the physical dimensions (length, width and height in inches) in an item record, the Work With Items application calculates the item's volume in cubic inches and feet for use in the following ways:

- Choosing the correct size delivery truck by selecting option 4 (Route Recap Reports) of the Load Control screen. Refer to Working With Load Control and Totes of the Billing document for information about the Route Recap Report which displays the volume of an order by region in cubic feet.
- Satisfying vendor requirements for orders of a minimum size. Refer to the Vendors document for information about the **Minimum Qty Unit** field of the Edit Vendor Master Page 1 screen.
- Determining the number of totes required to pick orders in warehouse pick regions for which totes are used. Users derive the tote count by the number of tote labels printed when the **Tote Labels** field of the pick region record is *Y*. Refer to Defining Pick Regions of the Warehousing document for additional information.
- 1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen. The File Maintenance screen appears.
- 2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.
- 3. Select option 1 (Work With Items) from the Product Related screen. The Work With Items screen appears.
- 4. Enter a number for **Item Number**, and press <Enter>. The Edit Item screen appears.
- 5. Press <F5> (Cubic Dimensions) and the Dimensions screen appears in the dit Item screen.

- 6. Enter data for the following fields, as desired for the necessary units of measure, and press <Field Exit> after each entry:
  - Optional: Length (5.1,n) the length in inches of the item.
  - Optional: Width (5.1,n) the width in inches of the item.
  - Optional: **Height** (5.1,n) the height in inches of the item.
- 7. Press <Enter>. The dimensions of the item are displayed in cubic inches and feet in the Dimensions screen if data was entered for all three of the above fields.
- 8. Press <Enter> when prompted to confirm, and the Dimensions screen will close.
- 9. Press <Enter> at the Edit Item screen when changes to the item record are complete.
- 10. Press <Enter> when prompted to confirm.

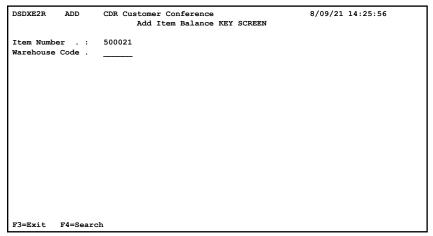
### **Adding Item Balance Master File Records**

Additional Item Balance Master file records are added when items are stored in more than one warehouse. Refer to Working With Item Reports for information about printing an Item Balance List.

1. Select option 2 (Product Related Maintenance) from the File Maintenance screen, and select option 1 (Work With Items) from the Product Related screen. The Work With Items screen appears.

|                                  |             | Work W   | ith It | ems   |        |         |        |          |              |           |             |        |   |
|----------------------------------|-------------|----------|--------|-------|--------|---------|--------|----------|--------------|-----------|-------------|--------|---|
| Item Description                 | Cat# Sales  |          |        |       | Vendo  | WH :    | Sts    |          |              |           |             |        |   |
| OR Item#                         | Class       | Class    | Class  | Head  | ı      |         |        |          |              | ONHAND    |             |        |   |
| Item Number Action               |             |          |        |       |        |         | _ A    | Authoria | ed,Guarante  |           |             | A C D  |   |
| 2=Edit Item 5=Edit Pricing 8=Add | Balance Rec | escan Co | ndee C | =Conv | Ttom M | Mea V=V |        |          | eu, Guarance | su, Flebu | OCK OHITY ( | a G F, |   |
| ? Item Description               | Rtl Pack    |          |        |       |        |         |        |          | Location     | Qty.      | Date        | AGI    | s |
| BASIC BLUE BOX KING              | 20PK        | 100033   | 1      | 101   | 55     |         | PHI001 |          |              | 134       | 2/18/20     | Y      | A |
| BASIC BLUE BOX 100               | 20PK        | 100034   | 1      | 101   | 55     | 100     | PHI001 | BASIC    |              | 95        | 7/28/21     |        | A |
| BASIC BLUE 100                   | 20PK        | 100035   | 1      | 101   | 55     | 100     | PHI001 | BASIC    |              | 57        | 7/28/21     | Y      | А |
| BASIC GOLD BOX KING              | 20PK        | 100036   | 1      | 101   | 55     | 100     | PHI001 | BASIC    |              | 144       | 7/29/21     | Y      | A |
| BASIC GOLD BOX 100               | 20PK        | 100037   | 1      | 101   | 55     | 100     | PHI001 | BASIC    |              | 112       | 7/29/21     | Y      | A |
| BASIC GOLD MENTHOL BOX KING      | 20PK        | 100038   | 1      | 101   | 55     | 100     | PHI001 | BASIC    |              | 80        | 7/29/21     | Y      | A |
| BASIC GOLD MENTHOL BOX 100       | 20PK        | 100039   | 1      | 101   | 55     | 100     | PHI001 | BASIC    |              | 113       | 7/29/21     | Y      | A |
| BIC CLASSIC MED BLACK 2PK        |             | 902400   | 9      | 850   |        | 200     | BIC001 |          | 1999         | 1215      | 7/28/21     | Y      | A |
| BIC LIGHTER COMFORT LITE         |             | 802680   | 9      | 850   |        | 200     | BIC001 |          | 1900         | 4300      | 7/29/21     |        | A |
| _ BIC LIGHTER MINI CLASSIC 3PK   |             | 802662   | 9      | 850   |        | 200     | BIC001 |          | 1017         | 450       | 7/29/21     |        | A |
| BIC RED CHRYSTAL                 |             | 902026   | 9      | 850   |        | 200     | BIC001 |          | 1998         | 7446      | 7/29/21     |        | A |
| BIT O HONEY                      |             | 500010   | 4      | 402   |        |         | NST100 |          |              | 484       | 7/28/21     |        | A |
| BLUE BUNNY BANANA                |             | 513020   | 13     | 513   |        |         | BUN001 |          |              | 30        | 7/27/21     |        | A |
| BLUE BUNNY BUTTER                |             | 513030   |        | 513   |        |         | BUN001 |          |              | 30        | 7/27/21     |        | A |
| BLUE BUNNY PECAN                 |             | 513040   | 13     | 513   |        |         | BUN001 |          |              | 30        | 7/27/21     | N      | + |
| F1=Cmd Keys F3=Exit F4/F5=Searc  | 10 -11 -    |          |        | -16.  |        |         |        |          |              |           |             |        |   |

- 2. Locate the desired item in the screen's list and enter  $\delta$  (Add Balance Rec.) in the selection column next to its description, or enter the desired item's number for **Item Number**, and enter  $\delta$  for **Action**.
- 3. Press <Enter>. The Add Item Balance KEY SCREEN appears.



4. Enter a warehouse code, or press <F4> to select a previously defined warehouse code from the Select Warehouse Master screen. The *Item Balance Master already exists* message appears if the record was previously entered for the warehouse.

5. Press <Enter>. The Add Item Balance Page 1 screen appears.

| Item Number : 5000 Warehouse Code : 2 Substitute Item Substitute Status | Status Code : A Completion Status :  |
|---|--------------------------------------|
| Warehouse Code : 2 Substitute Item Substitute Status                    | Status Code : A Completion Status :  |
| Warehouse Code : 2 Substitute Item Substitute Status                    | Status Code : A Completion Status :  |
| Substitute Item Substitute Status                                       | <del>-</del>                         |
| Substitute Status .   | <del>-</del>                         |
|   | ANK) Standard Sell Unit . 2          |
| Mfg. Out Of Stock? (Y,N,*BL   | •                                    |
| Units Of Measure Minimum Qty  | Minimum Mult Sell Status On Hand Qty |
| U/M 1 : EA 1  | 1 1 1.                               |
| U/M 2 : BOX 2 .   | 2 2 2.                               |
| U/M 3 : CSE 3   | 3 3 3.                               |
| U/M 4 : 4 :   | 4 : 4 : 4.                           |
| Maximum Allocation Qty  | Backorder Status Code                |
| Maximum Allocation Unit   |                                      |
| Pallet Tie  |                                      |
| Inventory Status  | Daily Tracking Status                |
|   |                                      |
|   | Exclude From Price Books?            |

6. Edit the fields of the screen as necessary.

Refer to Adding Item Records for detailed descriptions of the fields of this screen.

7. Use <Page Down> to edit the fields of the Add Item Balance Page 2 screen.

| Item Number                        |                                   | 2            |                      |         | DREAMY C             |              | : 2                  |
|------------------------------------|-----------------------------------|--------------|----------------------|---------|----------------------|--------------|----------------------|
| Net Cost Base Cost Wholesale Price |                                   |              |                      | dara so | 00                   |              |                      |
| mir sug. Retail                    |                                   | _            | se To Whsl           | -       |                      |              |                      |
|                                    | ge / Discount<br><br>*OR* Percent |              | Whsle.<br>Price      |         |                      | Conv.<br>Net |                      |
| U/M 1 EA                           |                                   | 1<br>12<br>1 | .000<br>.000<br>.000 | _       | .000<br>.000<br>.000 | _            | .000<br>.000<br>.000 |

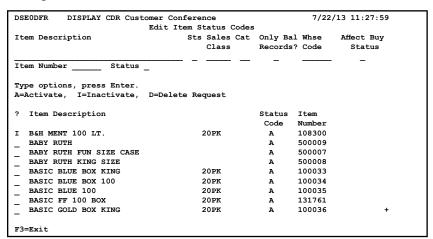
Refer to Entering Surcharges and Discounts for detailed descriptions of the fields of this screen.

- 8. Use <Page Up> and <Page Down> to toggle between the Add Item Balance screens as necessary.
- 9. Press <Enter> when data entry is complete, and press <Enter> when prompted to confirm. The Work With Item screen appears.

To edit the new item balance record, refer to Editing Item Records above.

### **Changing Item Selling Status Codes**

- 1. To change an item's selling status code, press <F11> (Set Status) of the Work With Items screen. The Edit Item Status Codes screen appears.
- 2. To change the status of item balance records only, enter *Y* in the **Only Bal Records?** field.
- 3. Locate the desired item record, and enter A for active, I for inactive, or D for delete request.



4. Press <Enter>.

Refer to Adding Item Records for information about the item record's buying status field (see **Buying U/M**).

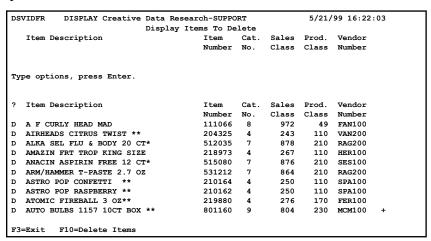
### **Deleting Item Records**

An item record is qualified for deletion if no year-to-date sales activity is associated with it, no quantity on hand exists for it, and its selling status code is *D* for delete. Refer to Changing Item Selling Status Codes for additional information.

1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen, and select option 19 (Deletions) from the File Maintenance screen. The Deletion Menu screen appears.

```
User: JEANNINE
                                                            Date: 2/15/10
                              Menu: DLTCV1
                  ===> DELETION
                                        MENU <=
                       1. Delete Qualified Customers
THE
                       2. Delete Oualified Items
DAC
                       3. Delete Qualified Buying Allowances
SYSTEM ||
                       4. Delete Qualified Analysis Records
                       5. Delete Qualified Tax Records
111111111
                       6. Delete Qualified Promo Records
                       7. Delete Oualified Inventory History Records
                       8. Reorganize Above History Files
                       9. Expire Deleted Customer Price Contracts
                      10. Expire Deleted Customer Retail Contracts
                       11. Delete Qualified Customer Weekly Analysis Rcds.
                       MENU CALLS
22. File Maintenance
                        23. Dac Main Menu
                                                  90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

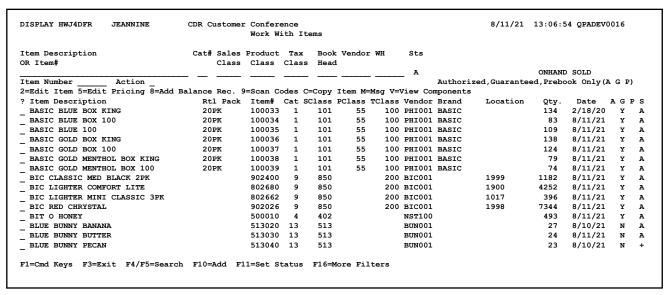
2. Select option 2 (Delete Qualified Items) from the Deletion Menu screen. The Display Items To Delete screen appears with a list of the item records which are qualified for deletion. The *No data to display* message appears if no item records are qualified for deletion.



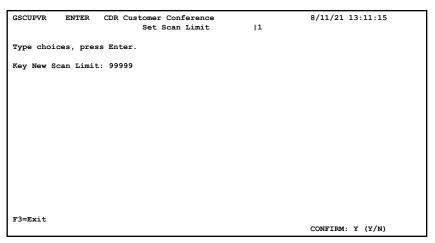
- 3. Press <F10> (Delete Items). A report listing the deleted item records is printed.
- 4. Press <F3> to exit. The Deletion Menu screen appears.

### **Changing An Item Search Scan Limit**

Users can temporarily increase or decrease the default number of records searched when working with item records. The scan limit reverts to the default setting after using <F3> to exit the Work With Items screen.



- 1. Press <F17>. The Set Scan Limit screen appears.
- 2. Enter the number of records to be scanned for the **Key New Scan Limit** (5,n) field, press <Field Exit>, and press <Enter>.



3. Press <Enter> when prompted to confirm. The Work With Items screen appears.

### **Working With Price Maintenance**

The Global Price Changes applications are used to change the Mfg List, Net Cost, Base Cost, List Price, and MSRP fields of item records. Global price change records are defined by item number, sales class number, product class number and vendor code. The changes can be restricted to a specific alternate base cost and alternate list price, and to the items of a specific warehouse.

Caution should be taken when using global price change records. There is often no simple process for reversing the changes made to the costs and prices of multiple item records. It is strongly recommended that the Upcoming Price Changes report is printed before using the Perform Global Price Changes application. Refer to Working With Customer Reports of the Customer File Maintenance document for additional information.

The Enter/Update Global Price Changes application is used to create global price change records. When the changes are due to go into effect, the Perform Global Price Changes application is used, and the Detail Price Change List is automatically printed.

When a global price change is used to change the price of an item which a customer is authorized to purchase, a notification can be printed. Refer to Printing Price Change Notifications of the Customer File Maintenance document for additional information.

After global price changes are made, the affect of the changes can be postponed for a designated number of days for specific customers. Refer to Working With Customers of the Customer File Maintenance document for information about the **Price Hold Days** field of customer records. Refer to Using Work With Customer/Item Flags of the Billing File Maintenance document for information about the **Current Price**, **Current Base Cost**, **Current Net Cost**, **Current Retail**, **Current Unit** and **Price Hold Date** fields in which cost and price data is stored for calculating prices when global price changes are held for a customer.

If the price change holding feature will not be used, \*NO should be entered for the Use Price Holds? field of the SYS030 default system option. Refer to the DAC Default System Options document for additional information.

When an item's list price changes, a \$ (dollar sign) is printed on invoices next to its unit price for 14 days after the change occurs, and prints regardless of whether the change resulted from editing the item's record, or using the Global Price Changes application. Refer to the DAC Default System Options document for information about the Use Price Change Notify For Price Change On Invoice? field of the SYS031 default system option.

Refer to Adding Item Records above for information about printing an N on invoices next to a new item's unit price for 14 days after the item is added.

Refer to Adding Invoice Box Records of the Billing File Maintenance document for information about printing other line item codes (T, B and R) on invoices.

### **Working With Global Price Changes**

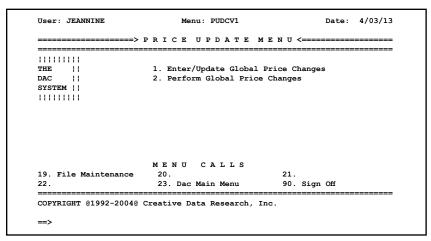
Price change records created for individual items by item number take precedence over records created for the items of a product class, which take precedence over records created for the items of a sales class.

The Enter/Update Global Price Changes application uses two methods to change costs and prices:

- Implied a designated amount is added to or subtracted from the manufacturer list, net cost, base cost, list price or retail price to *adjust* a cost or a price, or an amount is designated to *overlay* a cost or a price.
  - This method is also used to change the net cost, base cost, list price and retail price of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record. Refer to Adding Item Records for additional information about these item record fields.
- Formula one of 17 predefined DAC formulas is designated to change a cost or a price.

The following instructions describe using the Enter Price Changes screen to add global price change records.

1. Select option 6 (Price Maintenance) from the File Maintenance screen. The Price Update Menu screen appears.



2. Select option 1 (Enter/Update Global Price Changes) from the Price Update Menu screen. The Enter Price Changes screen appears with the *No data to display* message if no price change records currently exist.

| DCN1DF | R    | DISP      | LAY | CDR C | ıstomer<br>E |        |        | Changes |       | 4        | /03/13 | 10:31:40    |
|--------|------|-----------|-----|-------|--------------|--------|--------|---------|-------|----------|--------|-------------|
| Date   | Bas  | A/0       | Hld | Notif | , Fo         |        |        | -       | mount | Prod.    | Sales  | Vendor      |
| Whse   | Alt  | _<br>Item | #   | Mf:   | List         | - Net  | Cost   | Base    | Cost  | Pr       | ice    | Retail      |
| CHANGE | -    |           | _   |       | 8            |        | 8      |         | 8     |          | %      | <del></del> |
| 2=Edit | Reco | ord       | D=I | elete | Record       | C=Cd   | ору    | V=View  | Proje | cted Cha | nge    |             |
|        |      |           |     |       |              |        |        |         |       |          |        |             |
|        |      |           |     |       |              |        |        |         |       |          |        |             |
|        |      |           |     |       |              |        |        |         |       |          |        |             |
|        |      |           |     |       |              |        |        |         |       |          |        |             |
|        |      |           |     |       |              |        |        |         |       |          |        |             |
| F3=Exi |      |           |     |       | Mode :       | F10=01 | d Enti | ry      |       |          |        |             |

- 3. Press <F9> (Add/Change Mode) to change the mode from CHANGE to ADD.
- 4. Enter the date of the price change for the **Date** (6,n) field.
- 5. Enter data for the following fields, as necessary:
  - **Bas** (1,a) the method used to make the changes: enter *I* for implied and *F* for formula.
    - The value of I must be entered to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record.
  - Optional: A/O (1,a) if *I* for implied was entered for the **Bas** field, designate the way the changes will be made by entering *A* for adjust or *O* for overlay. The value of *O* must be entered for the A/O field in order to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record.
    - If F for formula was entered for the **Bas** field, the A/O field is left blank.
  - Optional: **Hold** (1,a) N for no designates that the price change will not be held for any customer. If the **Hold** field is left blank, or Y for yes is entered, the price change is held for customers for the number of days designated by the **Price Hold Days** field of the customer record.
  - Optional: **Notify** (1,a) N for no designates that a notification of the price change will not be printed for any customer including those who request it. If the **Notify** field is left blank, or Y for yes is entered, a notification can be printed if Y is entered for the **Notify Price Chg** field of the customer record.
- 6. If F for formula was entered for the **Bas** field, designate the way the change will be made by entering one of the following codes for the **Formula** field (1,a):
  - 1 Base cost equals net cost plus amount (see **Amount** below).
  - 2 Base cost equals net cost multiplied by a user-specified percentage multiplier (see **Pct** below).

- 3 Base cost equals base cost plus a user-specified amount (see **Amount** below).
- 4 Base cost equals base cost multiplied by a user-specified percentage multiplier (see **Pct** below).
- 5 Base cost equals wholesale price minus a user-specified amount (see **Amount** below).
- 6 Base cost equals wholesale price multiplied by a user-specified percentage multiplier (see **Pct** below).
- 7 Wholesale price equals net cost plus a user-specified amount (see **Amount** below).
- 8 Wholesale price equals net cost multiplied by a user-specified percentage multiplier (see **Pct** below).
- 9 Wholesale price equals base cost plus a user-specified amount (see **Amount** below).
- A Wholesale price equals base cost multiplied by a user-specified percentage multiplier (see **Pct** below).
- *B* Wholesale price equals wholesale price plus a user-specified amount (see **Amount** below).
- *C* Wholesale price equals wholesale price multiplied by a user-specified percentage multiplier (see **Pct** below).
- D Net cost equals net cost plus a user-specified amount (see **Amount** below).
- *E* Net cost equals net cost multiplied by a user-specified percentage multiplier (see **Pct** below).
- F Manufacturer list price equals manufacturer list plus a user-specified amount (see **Amount** below).
- G Manufacturer list price equals manufacturer list multiplied by a user-specified percentage multiplier (see **Pct** below).
- *H* Net cost equals manufacturer list price minus vendor terms discounts as designated for the vendor of an item's record. Refer to Working With Terms Definitions of the Customer File Maintenance document for additional information.

No value is entered for the **Formula** field when the price change record is used to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record.

- 7. If 2, 4, 6, 8, A, C, E or G was entered for the **Formula** field, enter a percentage multiplier for the **Pct** (5.2,n) field. For example, a percentage multiplier of 1.20 is entered to increase a price by 20 percent.
- 8. If 1, 3, 5, 7, 9, B, D or F was entered for the **Formula** field, enter an amount for the **Amount** (7.2,n) field.
- 9. To add a price change record for all the items of a product class, enter the product class number for the **Prod** (5,n) field. If necessary, press <F4> to select a product class number from the Select Product Class screen.

A value may also be entered for the **Vendor** field (see below) to further restrict the changes to items of a specific vendor.

No value is entered for the **Prod** field when the price change record is used to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record.

10. To add a price change record for all the items of a sales class, enter the sales class number for the **Sales** (5,n) field. If necessary, press <F4> to select a product class number from the Select Sales Class Master screen.

A value may also be entered for the **Vendor** field (see below) to further restrict the changes to items of a specific vendor.

No value is entered for the **Sales** field when the price change record is used to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record.

11. To add a price change record for all the items of a vendor, enter the vendor code for the **Vendor** (6,a) field. If necessary, press <F4> to select a vendor code from the Select Vendor Master screen.

No value is entered for the **Vendor** field when the price change record is used to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record.

- 12. If multiple warehouses are used, enter a warehouse code for the **Whse** (6,a) field. If left blank, the changes will apply to items at all the warehouses. A value must be entered for the **Whse** field in order to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record.
- 13. If necessary, enter an alternate price code for the **Alt** (1,n) field to restrict the change to a specific alternate list price or alternate base cost. Refer to Entering Alternate Prices for additional information about the **Alternate Price Code** field of the Edit Alternate Prices screen.

14. To add a price change record for a specific item, enter the item number for the **Item** # (6,n) field. If necessary, press <F4> to select an item number from the Select Item by Description screen.

If the user is changing the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record, a value must be entered for the Item # field.

- 15. Enter data for the following fields, as necessary:
  - Optional: **Mfr List** (8.3,n) If A was entered for the A/O field, the value entered for the **Mfr List** field will be added to or subtracted from the current manufacturer list price. If O was entered for the A/O field, the value entered for the **Mfr List** field will overlay the current manufacturer list.

To decrease the manufacturer list price, press the <Field Minus> key (not <Field Exit>) after entering the value for the **Mfr List** field. Note: A letter appears (such as J, K and L when I, I and I are entered, respectively) or a combination of characters appear (such as I) when I0 is entered), but it is converted to a negative number when data entry is complete.

A value may be entered for the **Mfr List** field in order to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record, but only if the current value of the item's net cost is less than the current value of its base cost.

• Optional: **Net Cost** (9.3,n) - If A was entered for the A/O field, the value entered for the **Net Cost** field will be added to or subtracted from the current net cost. If O was entered for the A/O field, the value entered for the **Net Cost** field will overlay the current net cost.

To decrease the net cost, press the <Field Minus> key (not <Field Exit>) after entering the value for the **Net Cost** field. Note: A letter appears (such as J, K and L when I, I and I are entered, respectively) or a combination of characters appear (such as I) when I0 is entered), but it is converted to a negative number when data entry is complete.

A value must be entered for the **Net Cost** field in order to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record, but only if the current value of the item's net cost is less than the current value of its base cost.

• Optional: **Base Cost** (9.3,n) - If A was entered for the A/O field, the value entered for the **Base Cost** field will be added to or subtracted from the current base cost. If O was entered for the A/O field, the value entered for the **Base Cost** field will overlay the current base cost.

To decrease the base cost, press the <Field Minus> key (not <Field Exit>) after entering the value for the **Base Cost** field. Note: A letter appears (such as *J*, *K* and *L* when *1*, *2* and *3* are entered, respectively) or a combination of characters appear (such as *1*} when *10* is entered), but it is converted to a negative number when data entry is complete.

No value is entered for the **Base Cost** field when the price change record is used to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record.

• Optional: **Price** (9.3,n) - If A was entered for the A/O field, the value entered for the **Price** field will be added to or subtracted from the current list price. If O was entered for the A/O field, the value entered for the **Price** field will overlay the current list price.

To decrease the list price, press the <Field Minus> key (not <Field Exit>) after entering the value for the **Price** field. Note: A letter appears (such as J, K and L when I, I and I are entered, respectively) or a combination of characters appear (such as I) when I0 is entered), but it is converted to a negative number when data entry is complete.

No value is entered for the **Price** field when the price change record is used to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record.

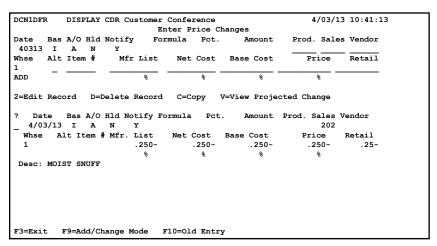
• Optional: **Retail** (7.2,n) - If A was entered for the A/O field, the value entered for the **Retail** field will be added to or subtracted from the current retail price. If O was entered for the A/O field, the value entered for the **Retail** field will overlay the current retail price.

To decrease the retail price, press the <Field Minus> key (not <Field Exit>) after entering the value for the **Retail** field. Note: A letter appears (such as J, K and L when I, I and I are entered, respectively) or a combination of characters appear (such as I) when I0 is entered), but it is converted to a negative number when data entry is complete.

No value is entered for the **Retail** field when the price change record is used to change the costs and prices of an item according to the percentages entered for N%, B%, L% and R% fields of the item's record.

```
4/03/13 10:37:55
           DISPLAY CDR Customer Conference
                            Enter Price Changes
      Bas A/O Hld Notify Formula Pct.
Date
                                              Amount
                                                        Prod Sales Vendor
040313 I
                                                             202
                     Mfr List -
      Alt Item #
                                Net Cost
                                           Base Cost
                                                          Price
                                                                   Retail
                         0.2N
                                    0.2N
                                                0.2N
                                                           0.2N
                                                                     0.2N
ADD
                                                 용
2=Edit Record D=Delete Record C=Copy
                                       V=View Projected Change
F3=Exit F9=Add/Change Mode
                             F10=Old Entry
You must enter a change date.
```

16. Press <Enter>.

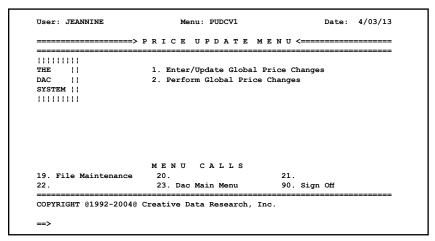


17. To view the item level price changes that will be made if a global price change is "performed," enter V (View Projected Change) in the selection column next to the price change record's date and press <Enter>. The Projected Price Change screen is displayed.

| DCCNDFR   | DISPLA    | Y CDR Customer<br>Pro    | Conference |        | 4/0       | 3/13 10:45 | :22 |
|-----------|-----------|--------------------------|------------|--------|-----------|------------|-----|
| Adjust Ex | kisting V | alue                     |            |        |           |            |     |
|           |           | MFR List                 | Net        | Base   | Wholesale | MSRP       |     |
| Adj./Ovr  | Values->  | .250-                    | .250-      | .250-  | .250-     | . 25-      |     |
| 1         |           | MFR List                 | Net        | Base   | Wholesale | MSRP       | 1   |
|           | Item Des  | cription<br>RRY LONG CUT |            |        |           |            |     |
| Before    | Change->  | 12.250                   | 12.004     | 12.250 | 15.078    | 3.24       |     |
|           | Change->  |                          | 11.754     | 12.000 | 14.828    | 2.99       |     |
| _ 200022  | COPENHAG  | EN FINE CUT              |            |        |           |            |     |
|           | Change->  |                          | 12.004     | 12.250 | 15.078    | 3.24       |     |
| After     | Change->  | 12.000                   | 11.754     | 12.000 | 14.828    | 2.99       |     |
| _ 200030  | COPENHAG  | EN LONG CUT              |            |        |           |            |     |
| Before    | Change->  | 12.250                   | 12.004     | 12.250 | 15.078    | 3.24       |     |
| After     | Change->  | 12.000                   | 11.754     | 12.000 | 14.828    | 2.99       | +   |
|           |           |                          |            |        |           |            |     |
|           |           |                          |            |        |           |            |     |
| F3=Exit   |           |                          |            |        |           |            |     |

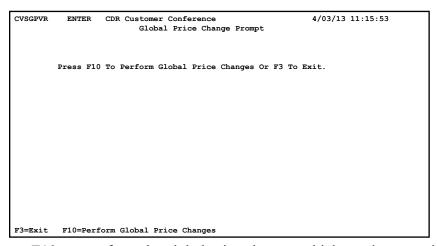
18. Use <Page Down> or <Page Up> to view the item level price changes, and press <F3> to exit.

19. Continue adding global price change records, or press <F3> to exit. The Price Update Menu screen appears.



20. When the price changes are due to go into effect, select option 2 (Perform Global Price Changes). The Global Price Change Prompt screen appears.

It is strongly recommended that the Upcoming Price Changes report is printed before using the Perform Global Price Changes application. Refer to Working With Customer Reports of the Customer File Maintenance document for additional information.



21. Press <F10> to perform the global price changes which are due to go into effect, and press <Enter> when prompted to confirm.

The item records which are affected by the changes are updated as described in the Detail Price Change List (see below). The global price change records added for changes which are not due to go into effect remain on the Enter Price Changes screen.

Refer to Printing Price Change Notifications of the Customer File Maintenance document for information about printing price change notifications as illustrated below.

# **Detail Price Change List**

# Price Change Notifications

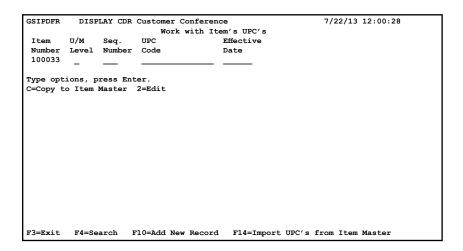
|                         |             |                                  |                                   |          | Date<br>Applied   | 4/03/13                    | 4/03/13                    | 4/03/13                     |  |  |
|-------------------------|-------------|----------------------------------|-----------------------------------|----------|-------------------|----------------------------|----------------------------|-----------------------------|--|--|
| 1                       |             |                                  |                                   |          | Retail<br>After   | 2.99                       | 2.99                       | 2.99                        |  |  |
| 3:38 Page               |             |                                  |                                   |          | Retail<br>Before  | 3.24                       | 3.24                       | 3.24                        |  |  |
| 4/03/13 11:23:38 Page   |             |                                  | plied date.                       |          |                   | -                          | -                          | _                           |  |  |
| INE DSSQPFR             |             |                                  | days after applied date.          |          | Price<br>After    | 16.590                     | 16.590                     | 16.590                      |  |  |
| JEANNINE                |             |                                  | ng held for                       |          | Price<br>Before   | 16.880                     | 16.880                     | 16.880                      |  |  |
| ice Changes             |             |                                  | Prices are being held for         |          | UPC Code          |                            | 073100014613               |                             |  |  |
| Notify of Price         |             |                                  |                                   | MS 39001 | Qty<br>Mult.      | ß                          | ß                          | Ŋ                           |  |  |
| Conference              | JOE BADEAUX | comer Name                       | MISS STOP N GO #110<br>PO BOX 779 | BRANCH   | Description       | 200022 COPENHAGEN FINE CUT | 200030 COPENHAGEN LONG CUT | 200014 SKOAL BERRY LONG CUT |  |  |
| CDR Customer Conference | Salesman 20 | Customer Customer Name<br>Number | 380110 MISS                       | BRAI     | Item De<br>Number | 200022 CC                  | 200030 CC                  | 200014 SF                   |  |  |

# **Working With Scan Codes**

The Scan Codes option of the Work With Items screen can be used to add and edit UPCs, copy UPCs to the Item Master file, and import scan codes from the Item Master file to the UPC Scan Master file. Refer to Collecting UPCs of the RF Warehouse System document for additional information about the DAC optional module.

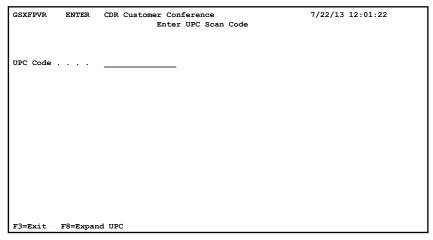
| DISPLAY HWJ4DFR JEANNINE         | CDR Customer        | Work W           |    | tems |        |     |        |       | 8/11/21     | 14:27:1  | .5 QPADEV | 0016 |   |
|----------------------------------|---------------------|------------------|----|------|--------|-----|--------|-------|-------------|----------|-----------|------|---|
| Item Description<br>OR Item#     | Cat# Sales<br>Class | Product<br>Class |    |      | Vendor | WH  | Sts    |       |             |          |           |      |   |
|                                  |                     |                  |    |      |        |     | A      |       |             | ONHAND   |           |      |   |
| Item Number Action _             |                     |                  |    |      |        |     |        |       | ed,Guarante | ed,Prebo | ok Only(  | AGP  | ) |
| 2=Edit Item 5=Edit Pricing 8=Add |                     |                  |    |      |        | -   |        | -     |             |          |           |      |   |
| ? Item Description               | Rtl Pack            |                  |    |      |        |     |        |       | Location    | Qty.     | Date      | A G  |   |
| BASIC BLUE BOX KING              | 20PK                | 100033           | 1  | 101  | 55     |     | PHI001 |       |             | 134      | 2/18/20   |      | A |
| BASIC BLUE BOX 100               | 20PK                | 100034           | 1  | 101  | 55     |     | PHI001 |       |             | 83       | 8/11/21   |      | A |
| BASIC BLUE 100                   | 20PK                | 100035           | 1  | 101  | 55     |     | PHI001 |       |             | 109      | 8/11/21   |      | P |
| BASIC GOLD BOX KING              | 20PK                | 100036           |    | 101  | 55     |     | PHI001 |       |             | 138      | 8/11/21   |      | A |
| BASIC GOLD BOX 100               | 20PK                | 100037           | 1  | 101  | 55     |     | PHI001 |       |             | 124      | 8/11/21   |      | A |
| BASIC GOLD MENTHOL BOX KING      | 20PK                | 100038           | 1  | 101  | 55     |     | PHI001 |       |             | 79       | 8/11/21   |      | A |
| BASIC GOLD MENTHOL BOX 100       | 20PK                | 100039           | 1  | 101  | 55     |     | PHI001 | BASIC |             | 74       | 8/11/21   |      | A |
| BIC CLASSIC MED BLACK 2PK        |                     | 902400           | 9  | 850  |        |     | BIC001 |       | 1999        | 1182     | 8/11/21   |      | A |
| BIC LIGHTER COMFORT LITE         |                     | 802680           | 9  | 850  |        |     | BIC001 |       | 1900        | 4252     | 8/11/21   |      | A |
| BIC LIGHTER MINI CLASSIC 3PK     |                     | 802662           | 9  | 850  |        |     | BIC001 |       | 1017        | 396      | 8/11/21   |      | A |
| BIC RED CHRYSTAL                 |                     | 902026           | 9  | 850  |        | 200 | BIC001 |       | 1998        | 7344     | 8/11/21   |      | A |
| BIT O HONEY                      |                     | 500010           | 4  | 402  |        |     | NST100 |       |             | 493      | 8/11/21   |      | A |
| _ BLUE BUNNY BANANA              |                     | 513020           |    | 513  |        |     | BUN001 |       |             | 27       | 8/10/21   |      | A |
| BLUE BUNNY BUTTER                |                     | 513030           |    | 513  |        |     | BUN001 |       |             | 24       | 8/11/21   |      | A |
| _ BLUE BUNNY PECAN               |                     | 513040           | 13 | 513  |        |     | BUN001 |       |             | 23       | 8/10/21   | N    | + |
| F1=Cmd Keys F3=Exit F4/F5=Searc  |                     |                  |    |      |        |     |        |       |             |          |           |      |   |

- 1. Locate the desired item in the Work With Items screen's list, and enter 9 (Scan Codes) in its selection column, or enter the desired item's number for **Item Number**, and enter 9 for **Action**.
- 2. Press <Enter>. The Work with Item's UPC's screen appears.



To automatically import all the UPCs from the Item Master file to the UPC Scan Master file, press <F14> (Import UPC's from Item Master). The WARNING! ALL UPC data will be copied from item master. message appears. To continue, press <F14>, or press <F3> to exit.

3. To add an individual scan code, press <F10> (Add New Record). The Enter UPC Scan Code screen appears.



- 4. Enter the UPC for the UPC Code (15,a) field, and press <Enter>.
- 5. Press <Enter> when prompted to confirm. The Edit Scan Code Entry Details screen appears.
- 6. Enter the item's number for the **Unit of Measure** field, or press <F4> to select the item.
- 7. Enter 1, 2, 3 or 4 for the Unit of Measure field.
- 8. Enter the necessary date (6,n) for the **Effective Date** field.
- 9. Enter a number (3,n) for the **Sequence Number** field. The DAC system uses the scan codes with the lowest sequence number first. Sequence numbers may also be used to force the system to deplete seasonal items first.
- 10. Press <Enter>.

```
GSILEIR ADD CDR Customer Conference
Edit Scan Code Entry Details

UPC Code . . . . . . : 2820030501

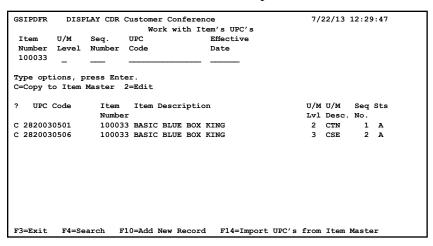
Type changes, press Enter.

Item Number . 100033
Unit of Measure 2
Effective Date 072213
Sequence Number 1
Status . . . :

F3=Exit F4=Search

CONFIRM: Y (Y/N)
```

- 11. Press <Enter> when prompted to confirm.
- 12. To automatically copy scan codes to item master records, enter *C* in the necessary selection columns as illustrated below, and press <Enter>.

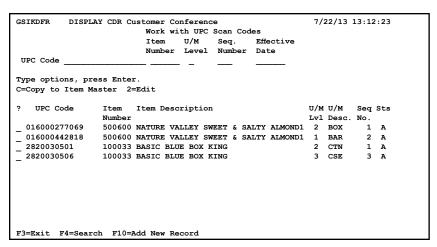


The Scan Code Maintenance option of the File Maintenance screen can be used to enter multiple scan codes for items, e.g., for seasonal or promotional packaging.

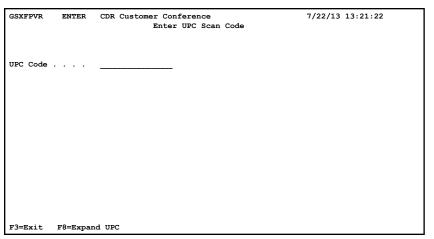
```
User: JEANNINE
                              Menu: FMCV1
                                                            Date: 8/07/12
                  ==> F I L E
                              MAINTENANCE <=
111111111
                        1. Customer Related Maintenance
THE
                        2. Product Related Maintenance
DAC
                        3. Billing Related Maintenance
SYSTEM ||
                        4. System Options Maintenance
                        5. Inquiry Options6. Price Maintenance
111111111
                        7. G/L Interface Maintenance
                        8. Scan Code Maintenance
                        MENU CALLS
19. Deletions
                                                   21. Reports
                         23. Dac Main Menu
                                                   90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

1. Select option 8 (Scan Code Maintenance) from the File Maintenance screen. The UPC Scan Codes screen appears.

2. Select option 1 (Work With UPC Codes in UPC Sequence) from the UPC Scan Codes screen. The Work With UPC Scan Codes screen appears.



3. To add a scan code, press <F10> (Add New Record). The Enter UPC Scan Code screen appears.



Refer to the previous instructions concerning the use of the Enter UPC Scan Code and Edit Scan Code Entry Details screens.

# **Working With Salesman Promotions**

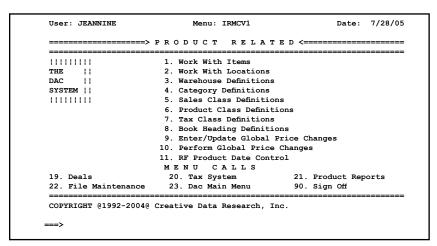
The Work With Salesman Promotions application is primarily used to create records for tracking bonus-type commissions earned for selling designated items. Promotion records include starting and ending dates, and designates the bonus as a dollar amount or percentage of the billing price.

When a promotion ends, it is listed in the Print Expired Deals/Promotions report which prints during end of day (EOD) processing. Refer to Printing End Of Day Reports of the DAC Closing Procedures document for additional information.

Promotion records are also used for tracking the return of totes by customers. Refer to Working With Load Control of the Billing document for additional information.

### **Adding Promotion Records**

- 1. Select option 1 (File Maintenance Menu) from the Main Operations Menu screen. The File Maintenance screen appears.
- 2. Select option 2 (Product Related Maintenance) from the File Maintenance screen. The Product Related screen appears.



3. Select option 19 (Deals) from the Product Related screen. The Deals screen appears.

```
User: JEANNINE
                          Menu: DLCV1
                                                     Date: 7/28/05
-----> D E A L S <-----
111111111
                     1. Work With Selling Allowances
THE ||
                    2. Work With Buying Allowances
DAC
                    3. Work With Salesman Promotions
SYSTEM ||
111111111
                     4. Selling Allowance Print Options
                     5. Promotion Print Options
                     6. Create Salesman Promotions TOOL
                     7. Print Current/Future Deals
                     MENU CALLS
19. Item Related Maint. 20.
                      23. Dac Main Menu
22. File Maintenance
                                             90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

4. Select option 3 (Work With Salesman Promotions) from the Deals screen. The Work With Salesman Promos screen appears with the *No data to display* message if no promotion records were previously added.

```
DSMLDFR DISPLAY Creative Data Research 7/28/05 14:48:32

Work With Salesman Promos

Start Item Promo Promo Warehouse
Date Number End Date Status Code

Type options, press Enter.
2=Edit

F3=Exit F6=Print F10=Add New Record
No data to display.
```

5. Press <F10> (Add New Record). The Edit Item Promotion File KEY SCREEN appears.

```
DSL6EIR ADD Creative Data Research 7/28/05 14:50:12
Edit Item Promotion File KEY SCREEN

Item Number . .
Warehouse Code .
Promo Start Date .

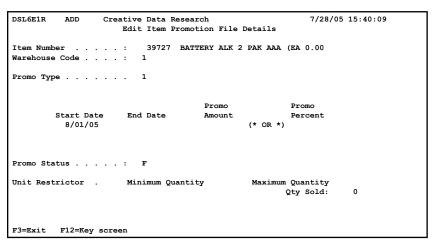
F3=Exit F4=Search F9=Go to 'Change' mode
```

6. Enter an item number for the **Item Number** (6,n) field, or press <F4> to select a number from the Select Item by Description screen. If entering a salesman promotion record, use the item number of the promotional item.

If entering a promotion record for tracking totes, enter the tote's item number. Refer to Working With Tote Charges of the Billing document for additional information about the tote item.

- 7. Enter a warehouse code for the **Warehouse Code** (6,a) field, or press <F4> to select a code from the Select Warehouse Master screen.
- 8. Enter a date for the **Promo Start Date** (6,n) field, and press <Enter>. The Edit Item Promotion File Details screen appears.

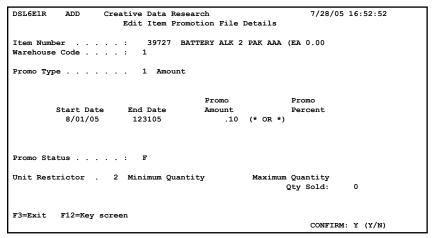
The date range designated by the values entered for the **Promo Start Date** and **End Date** (see below) determine the status of the promotion (see **Promo Status** below), and when DAC can be used to track the return of totes.



- 9. Enter data for the following fields, as necessary, and press <Field Exit> after each entry:
  - Displayed field: **Start Date** (6,n) promotion's starting date as entered above.
  - **Promo Type** (1,n) 1 for amount or 2 for percent. If entering a promotion record to track the return of totes, enter 1.
  - End Date (6,n) promotion's ending date.

    The date range designated by the values entered for the Promo Start Date (see above) and End Date determine the status of the promotion (see Promo Status below), and when DAC can be used to track the return of totes.
- 10. Enter data for one of the following fields, and press <Field Exit>:
  - **Promo Amount** (7.2,n) dollar amount (per standard selling unit of measure) that salesmen receive. If entering a promotion record to track the return of totes, enter .01.
    - If the promotion is limited to selling a unit other than the standard selling unit of measure (see **Unit Restrictor** below), the amount enter for the **Promo Amount** field is prorated accordingly to calculate the bonus.
  - **Promo Percent** (5.2,n) percentage of the item's billing price that salesmen receive.

- 11. Enter data for the following fields, as necessary, and press <Field Exit> after each entry:
  - Displayed field: **Promo Status** (1,a) promotion's status is set by DAC according to the promotion's starting and ending dates. The valid values are *A* for active, *E* for expired and *F* for future. The promotion's status must be *A* for active before DAC can be used to track the return of totes.
  - Optional: **Unit Restrictor** (1,n) the item's selling unit of measure to which the promotion is limited. The valid values are 1, 2, 3 and 4.
  - Optional: **Minimum Quantity** (5,n) the minimum number of items that must be sold per order to qualify for the promotion.
  - Optional: **Maximum Quantity** (5,n) the maximum number of items sold for which the promotion's bonus can be awarded. Credits posted for the return of promotional items are ignored when determining if the maximum quantity is sold.
  - Displayed field: **Qty Sold** the total number of items sold between the promotion's starting and ending dates. Credits posted for the return of promotional items are ignored when calculating the quantity sold.
- 12. Press <Enter> when data entry at the Edit Item Promotion File Details screen is complete.



- 13. Press <Enter> when prompted to confirm. The Edit Item Promotion File KEY SCREEN screen appears with the *Record added* message.
- 14. Continue entering promotion records as necessary, and press <F3> at the Edit Item Promotion File KEY SCREEN when data entry is complete. The Work With Salesman Promos screen appears.

```
DSMLDFR DISPLAY Creative Data Research 7/28/05 17:15:41

Work With Salesman Promos

Start Item Promo Promo Warehouse
Date Number End Date Status Code

Type options, press Enter.
2=Edit
? Item Description Item Start End
Number Date Date Sts
BATTERY ALK 2 PAK AAA (EA 0.00 39727 8/01/05 12/31/05 F
Amount .10 Percent .00 Unit Rst. EA Min. Qty 0 Max Qty 0
TOTE ITEM 888888 7/28/05 12/31/25 A
Amount .01 Percent .00 Unit Rst. Min. Qty 0 Max Qty 0

F3=Exit F6=Print F10=Add New Record
```

Illustrated above is an example of a promotion record added for tracking the return of totes by customers.

15. Press <F3> to exit. The Deals screen appears.

### **Printing Promotion Records**

The Promotion Print Options application is used to print reports of active or expired promotions restricted to warehouse, item number, vendor or salesman. Refer to the pages which follow for examples of the reports.

1. Select option 1 (File Maintenance) from the Main Operations Menu screen, select option 2 (Product Related Maintenance) from the File Maintenance screen, and select option 19 (Deals) from the Product Related screen. The Deals screen appears.

```
User: JEANNINE
                              Menu: DLCV1
                                                            Date: 2/15/10
                             => D E A L S <=
111111111
                       1. Work With Selling Allowances
    11
THE
                       2. Work With Buying Allowances
                       3. Work With Salesman Promotions
      11
SYSTEM !!
111111111
                       4. Selling Allowance Print Options
                       5. Promotion Print Options
                        6. Create Salesman Promotions TOOL
                        7. Print Current/Future Deals
                       MENU CALLS
19. Item Related Maint.
                        20.
                                                   21.
22. File Maintenance
                                                   90. Sign Off
                         23. Dac Main Menu
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```

2. Select 5 (Promotion Print Options) from the Deals screen. The Prompt for Promo Print screen appears.

```
BSNQPVR
          ENTER
                                                              4/12/99 16:38:59
                  Creative Data Research-SUPPORT
                            Prompt For Promo Print
Warehouse code
Item Number . .
Type A = Allowance, P = Promotion
Status A = Active, E = Expired . .
From Dates . . .
Vendor Number .
Salesman Number
Print Customer # Detail Y/N Y
                                 Sort By (S= Salesman, Item)
                                             (I= Item, Salesman)
Print Sales Rep Totals Y/N
                                             (C= Salesman, Customer)
                                             (A= Item, customer)
         F4=Search
                     F6=Print
```

- 3. To limit the report to a specific warehouse, enter a warehouse code for the **Warehouse code** (6,a) field, or press <F4> to select a number from the Select Warehouse Master screen.
- 4. To limit the report to a single item, enter an item number for the **Item Number** field, or press <F4> to select a number from the Select Item by Description screen.
- 5. Enter an A (Allowance) or P (Promotion) for the **Type** field.
- 6. Enter an A (Active), E (Expired), or B (for both active and expired) deals for the **Status** field.
- 7. Enter beginning and ending dates for the **From Dates** (6,n) and **to** (6,n) fields.

- 8. To limit the report to a specific vendor, enter a vendor code for the **Vendor Number** field, or press <F4> to select a number from the Select Vendor Master screen.
- 9. To limit the report to a specific sales representative, enter an employee code for the **Salesman Number** field, or press <F4> to select a code from the Select Employee Master screen.
- 10. Enter Y for the **Print Customer # Detail** field to print customer details.
- 11. Enter one of the following valid values for the **Sort By** field to designate the sort method used to generate the report:
  - S to sort by sales representative, then by item
  - I to sort by item, then by sales representative
  - C to sort by sales representative, then by customer
  - A to sort by item, then by customer.
- 12. Enter *Y* for the **Print Sales Rep Totals** field to print salesman totals.
- 13. Press <F6> (Print) when data entry is complete.
- 14. Press <Enter> when prompted to confirm.

### **Salesman Deal Print Report**

| Customer/                 | Name              | Start        | End      | Total Sales | Total Cost | Total           |         | Promo           | Extended          |   |
|---------------------------|-------------------|--------------|----------|-------------|------------|-----------------|---------|-----------------|-------------------|---|
| Item                      |                   |              |          |             |            | Qty So          | ld      | Amount          | Promo             |   |
| alesman Number 000001     | CONNIE FRANCS     |              |          |             |            |                 |         |                 |                   |   |
| 700300 AMERICA'S STORE    | #104              | 10/10/98     | 12/31/98 | 96.30       | 82.60      | 1               | CTN     | .00             |                   |   |
| 14212 DORAL FULL FLAV     | OR MENTHOL 0.00   | 10/10/98     | 12/31/98 | 96.30       | 82.60      | 1               | .0      | 0               | .00               |   |
| 700200 AMERICA'S STORE    | #103              | 9/01/98      | 10/31/98 | 219.56      | 198.80     | 17              | BOX     | .25             | 4.25              |   |
| 15400 BAR NONE HERSHE     | Y 24 CT 0.00      | 9/01/98      | 10/31/98 | 219.56      | 198.80     | 17              | .0      | 0               | 4.25              |   |
| 700300 AMERICA'S STORE    | #104              | 8/01/98      | 8/31/98  | 91.40       | 121.70     | 1               | DSP     | .00             |                   |   |
| 999888 DORAL SUMMER EN    | D DISPLAY         | 8/01/98      | 8/31/98  | 91.40       | 121.70     | 1               | .0      | 0               | .00               |   |
| Salesman Number 0         | 00001 CONNIE FRAI | ics          |          | 407.26      | 403.10     | 19              |         |                 | 4.25              |   |
| reative Data Research-    | SUPPORT           | Salesman Dea | l Print  |             | JTIPPIN BS | SZ4PFR          | 3/31/99 | 8:24:23         | Page              | 2 |
| Customer/                 | Name              | Start        | End      | Total Sales | Total Cost | Total<br>Qty So |         | Promo<br>Amount | Extended<br>Promo |   |
| alesman Number 050568     | SHERI S RICHARDS  | SON          |          |             |            | 2-7             |         |                 |                   |   |
| 700100 AMERICA'S STORE    | #102              | 9/01/98      | 10/31/98 | 47.04       | 46.85      | 4               | вох     | .25             | 1.00              |   |
| 15400 BAR NONE HERSHE     | Y 24 CT 0.00      | 9/01/98      | 10/31/98 | 47.04       | 46.85      | 4               | .0      | 0               | 1.00              |   |
| Salesman Number 0         | 50568 SHERI S RIC | CHARDSON     |          | 47.04       | 46.85      | 4               |         |                 | 1.00              |   |
| reative Data Research-    | SUPPORT           | Salesman Dea | l Print  |             | JTIPPIN BS | SZ4PFR          | 3/31/99 | 8:24:23         | Page              | 3 |
| Customer/                 | Name              | Start        | End      | Total Sales | Total Cost | Total           |         | Promo           | Extended          |   |
| Item<br>alesman Number 10 | SUZY SMITH        |              |          |             |            | Qty So          | ld      | Amount          | Promo             |   |
| 300200 COWBOY STOP N G    | 0                 | 9/01/98      | 10/31/98 | 47.04       | 47.60      | 4               | вох     | .25             | 1.00              |   |
| 15400 BAR NONE HERSHE     | Y 24 CT 0.00      | 9/01/98      | 10/31/98 | 47.04       | 47.60      | 4               | .0      | 0               | 1.00              |   |
| Salesman Number 1         | 0 SUZY SMITH      |              |          | 47.04       | 47.60      | 4               |         |                 | 1.00              |   |
| * END OF REPORT **        |                   |              |          |             |            |                 |         |                 |                   |   |
|                           |                   |              |          |             |            |                 |         |                 |                   |   |

### Salesman Deal Print 2 Report

| Nam    | omer Description<br>ne<br>n Number 000001 CONNIE FRANCS | Start    | End      | Total Sales | Total Cost | Total<br>Qty Sol | d   | Promo<br>Amount | Extended<br>Promo |
|--------|---|----------|----------|-------------|------------|------------------|-----|-----------------|-------------------|
| Custo  | mer Number 700200 AMERICA'S STORE                       | #103     |          |             |            |                  |     |                 |                   |
| 14212  | DORAL FULL FLAVOR MENTHOL 0.00                          | 6/07/98  | 12/31/98 | 140.60CR    | 131.60CR   | 9                | CTN | 4.80            | 43.20-            |
| 15400  | BAR NONE HERSHEY 24 CT 0.00                             | 9/01/98  | 10/31/98 | 219.56      | 198.80     | 17               | BOX | .25             | 4.25              |
| Custo  | mer Number 700200                                       |          |          | 78.96       | 67.20      | 8                |     |                 | 38.95CR           |
| Custo  | mer Number 700300 AMERICA'S STORE                       | #104     |          |             |            |                  |     |                 |                   |
| 14212  | DORAL FULL FLAVOR MENTHOL 0.00                          | 6/07/98  | 12/31/98 | 1249.00     | 1168.00    | 90               | CTN | 4.80            | 432.00            |
| 14212  | DORAL FULL FLAVOR MENTHOL 0.00                          | 10/10/98 | 12/31/98 | 96.30       | 82.60      | 1                | CTN | .00             |                   |
| 361855 | BOBS SWT STRIPES CINN BAG 5.05 OZ                       |          | 12/31/98 | 22.44       | 17.94      | 60               | EA  | 9.36            | 561.60            |
| 535600 | SNICKERS BAR 48/CT 48 COUNT                             |          | 6/20/98  | 23.34       | 16.25      | 1                | BOX | 4.00            | 4.00              |
| 890730 |   |          | 12/31/98 | .00         | .00        | 0                |     | .00             |                   |
| 999888 | DORAL SUMMER END DISPLAY                                | 8/01/98  | 8/31/98  | 91.40       | 121.70     | 1                | DSP | .00             |                   |
| Custo  | mer Number 700300                                       |          |          | 1482.48     | 1406.49    | 153              |     |                 | 997.60            |
| Sa     | lesman Number 000001 CONNIE FRANCS                      |          |          | 1561.44     | 1473.69    | 161              |     |                 | 958.65            |
|        | F REPORT **   |          |          |             |            |                  |     |                 |                   |

# **Promo Print Customer Seq Report**

| Creative Data Research-SUPPORT                                  | Promo Item T           | racking R        | eport                | JTIPPIN BS      | SNPPFR                      | 3/31/99 | 9:49:5 | 1 Page                      | 1 |
|---|------------------------|------------------|----------------------|-----------------|-----------------------------|---------|--------|-----------------------------|---|
| Customer Name   | Start                  | End              | Total Sales          | Total Cost      | Total                       | P       | romo   | Extended                    |   |
|   |                        |                  |                      |                 | Qty Sold                    | Am      | ount   | Promo                       |   |
| Type A  |                        |                  |                      |                 |                             |         |        |                             |   |
| Item 15400 BAR NONE HERSHEY 24 CT                               | 0.00                   |                  |                      |                 |                             |         |        |                             |   |
| 700200 AMERICA'S STORE #103                                     |                        | 10/31/98         | 219.56               | 198.80          | 17                          | BOX     | .25    | 4.25                        |   |
| Salesman Number 000001 CONNIE FR                                |                        |                  | 219.56               | 198.80          | 17                          |         |        | 4.25                        |   |
| 700100 AMERICA'S STORE #102                                     |                        | 10/31/98         | 47.04                | 46.85           | 4                           | BOX     | .25    | 1.00                        |   |
| Salesman Number 050568 SHERI S R                                |                        | 10/01/00         | 47.04                | 46.85           | 4                           | BOX     | 0.5    | 1.00                        |   |
| 800200 COWBOY STOP N GO   | 9/01/98                | 10/31/98         | 47.04<br>47.04       | 47.60<br>47.60  | 4                           | BOX     | .25    | 1.00                        |   |
| Salesman Number 10 SUZY SMIT                                    |                        | 0/21/00          | 47.04<br>313.64      | 47.60<br>293.25 | 25                          | .25     |        | 6.25                        |   |
| Cents Off Selling Allow.  Item Total 15400 BAR NONE HERSHEY 2   | 9/01/98 1<br>4 CT 0.00 | 0/31/98          | 313.64               | 293.25          | 25<br>25                    | .25     |        | 6.25                        |   |
| Item Iotal 15400 BAR NONE REASHET 2                             | 4 C1 0.00              |                  | 313.04               | 293.23          | 25                          |         |        | 6.25                        |   |
| Creative Data Research-SUPPORT                                  | Promo Item T           |                  |                      |                 | SNPPFR                      | 3/31/99 |        | -                           | 2 |
| Customer Name   | Start                  | End              | Total Sales          | Total Cost      | Total                       |         | romo   | Extended                    |   |
|   |                        |                  |                      |                 | Qty Sold                    | Am      | ount   | Promo                       |   |
| Type A  | 40 com                 |                  |                      |                 |                             |         |        |                             |   |
| Item 535600 SNICKERS BAR 48/CT                                  | 48 COUNT               | 6/00/00          | 23.34                | 16.25           |                             | BOX     | 4 00   | 4 00                        |   |
| 700300 AMERICA'S STORE #104<br>Salesman Number 000001 CONNIE FR |                        | 6/20/98          | 23.34                | 16.25<br>16.25  | 1                           | BUX     | 4.00   | 4.00                        |   |
| Cents Off Selling Allow.  | ANCS<br>6/01/98        | 6/20/08          | 23.34                | 16.25           | 1                           | 4.00    |        | 4.00                        |   |
| Item Total 535600 SNICKERS BAR 48/CT                            |                        |                  | 23.34                | 16.25           | 1                           | 4.00    |        | 4.00                        |   |
| Creative Data Research-SUPPORT<br>Customer Name                 | Promo Item T<br>Start  | racking R<br>End | eport<br>Total Sales | JTIPPIN BS      | SNPPFR<br>Total<br>Oty Sold | _       | 9:49:5 | 1 Page<br>Extended<br>Promo | 3 |
| Type A  |                        |                  |                      |                 | 20, 5014                    |         |        | 1100                        |   |
| Item 999888 DORAL SUMMER END DISPLAY                            |                        |                  |                      |                 |                             |         |        |                             |   |
| 700300 AMERICA'S STORE #104                                     | 8/01/98                | 8/31/98          | 91.40                | 121.70          | 1                           | DSP     | .00    |                             |   |
| Salesman Number 000001 CONNIE FR                                | ANCS                   |                  | 91.40                | 121.70          | 1                           |         |        | .00                         |   |
| Super Item Non Pre-Packed                                       | 8/01/98                | 8/31/98          | 91.40                | 121.70          | 1                           | .00     |        | .00                         |   |
| Item Total 999888 DORAL SUMMER END D                            | ISPLAY                 |                  | 91.40                | 121.70          | 1                           |         |        | .00                         |   |
| Creative Data Research-SUPPORT                                  | Promo Item T           | racking R        | eport                | JTIPPIN BS      | SNPPFR                      | 3/31/99 | 9:49:5 | il Page                     | 4 |
| Customer Name   | Start                  | End              | Total Sales          | Total Cost      | Total<br>Qty Sold           |         | romo   | Extended<br>Promo           |   |
| Type P  |                        |                  |                      |                 |                             |         |        |                             |   |
| Item 999918 MARLBORO BOX 100'S                                  |                        |                  |                      |                 |                             |         |        |                             |   |
| 800200 COWBOY STOP N GO   | 7/01/98                | 7/31/98          | 195.51CR             | 200.05CI        |                             | CTN     | .50    | 1.00-                       | - |
| Salesman Number 10 SUZY SMIT                                    |                        |                  | 195.51CR             | 200.05CI        |                             |         |        | 1.00CR                      |   |
| No Allowance  |                        | 7/31/98          | 195.51CR             | 200.050         |                             | .50     |        | 1.00CR                      |   |
| Item Total 999918 MARLBORO BOX 100'S                            |                        |                  | 195.51CR             | 200.050         | CR 2                        |         |        | 1.00CR                      |   |
| ** END OF REPORT **   |                        |                  |                      |                 |                             |         |        |                             |   |

# **Promo Item Tracking Report**

| Creative Data Research-SUPPORT   | Promo Item T                              | racking R                      | eport   | JTIPPIN BS   | NPPFR                                     | 3/31/99 9:4                                 | 49:51 Page 1  |
|--|---|--------------------------------|---|--|---|---|---|
| Customer Name  | Start                                     | End                            | Total Sales   | Total Cost   | Total                                     | Promo                                       |   |
|  |   |                                |   |  | Qty Sold                                  | Amoun                                       | t Promo   |
| Type A  Item 15400 BAR NONE HERSHEY 24 CT (  | 0.00                                      |                                |   |  |   |   |   |
| ICEM 13400 BAR NONE BERSHEI 24 CI  | 7.00                                      |                                |   |  |   |   |   |
| 700200 AMERICA'S STORE #103  | 9/01/98                                   | 10/31/98                       | 219.56  | 198.80   | 17  | BOX .                                       | 25 4.25   |
| Salesman Number 000001 CONNIE FRANC<br>700100 AMERICA'S STORE #102   | 9/01/98                                   | 10/31/98                       | 219.56<br>47.04   | 198.80<br>46.85  | 17<br>4                                   | вох .:                                      | <b>4</b> .25<br>25 1.00                                     |
| Salesman Number 050568 SHERI S RICE<br>800200 COWBOY STOP N GO   | HARDSON<br>9/01/98                        | 10/31/98                       | 47.04<br>47.04  | 46.85<br>47.60   | 4<br>4                                    | BOX .                                       | 1.00<br>25 1.00   |
| Salesman Number 10 SUZY SMITH  |   |                                | 47.04   | 47.60  | 4   |   | 1.00  |
| Cents Off Selling Allow.   | 9/01/98 1                                 | 0/31/98                        | 313.64  | 293.25   | 25  | .25   | 6.25  |
| Item Total 15400 BAR NONE HERSHEY 24 0   | O.00                                      |                                | 313.64  | 293.25   | 25  |   | 6.25  |
| reative Data Research-SUPPORT  | Promo Item T                              | racking Re                     | eport   | JTIPPIN BS   | NPPFR                                     | 3/31/99 9:4                                 | 49:51 Page 2  |
| Customer Name  | Start                                     | End                            | Total Sales   | Total Cost   | Total<br>Qty Sold                         | Promo                                       |   |
| Туре А   |   |                                |   |  |   |   |   |
| Item 535600 SNICKERS BAR 48/CT 48  | 3 COUNT                                   |                                |   |  |   |   |   |
| 700300 AMERICA'S STORE #104  | 6/01/98                                   | 6/20/98                        | 23.34   | 16.25  | 1   | вох 4.0                                     | 00 4.00   |
| Salesman Number 000001 CONNIE FRANC  | cs  |                                | 23.34   | 16.25  | 1   |   | 4.00  |
| Cents Off Selling Allow.   | 6/01/98                                   | 6/20/98                        | 23.34   | 16.25  | 1   | 4.00  | 4.00  |
| Item Total 535600 SNICKERS BAR 48/CT   | 48 COUNT                                  |                                | 23.34   | 16.25  | 1   |   | 4.00  |
| Creative Data Research-SUPPORT   | Promo Item T                              | racking R                      | eport   | JTIPPIN BS   | NPPFR                                     | 3/31/99 9:                                  | 49:51 Page 3  |
| Customer Name  | Start                                     | End                            | Total Sales   | Total Cost   | Total                                     | Promo                                       |   |
| Type A   |   |                                |   |  | Qty Sold                                  |   |   |
| -11  |   |                                |   |  | Oth sold                                  |   |   |
|  |   |                                |   |  | Qty Sold                                  |   |   |
| Item 999888 DORAL SUMMER END DISPLAY   | 8/01/98                                   | 8/31/98                        | 91.40   | 121.70   |   |   | 00  |
| Item 999888 DORAL SUMMER END DISPLAY   |   | 8/31/98                        | 91.40<br>91.40  | 121.70<br>121.70                                       |   |   | .00   |
| Item 999888 DORAL SUMMER END DISPLAY 700300 AMERICA'S STORE #104   |   |                                |   |  | 1   |   |   |
| Titem 999888 DORAL SUMMER END DISPLAY  700300 AMERICA'S STORE #104  Salesman Number 000001 CONNIE FRANC Super Item Non Pre-Packed  | 8/01/98                                   |                                | 91.40   | 121.70   | 1   | DSP .(                                      | .00   |
| Item 999888 DORAL SUMMER END DISPLAY  700300 AMERICA'S STORE #104  Salesman Number 000001 CONNIE FRANC Super Item Non Pre-Packed  Item Total 999888 DORAL SUMMER END DISP  | 8/01/98                                   | 8/31/98                        | 91.40<br>91.40<br>91.40                                     | 121.70<br>121.70<br>121.70                             | 1 1                                       | DSP .(                                      | .00   |
| Item 999888 DORAL SUMMER END DISPLAY  700300 AMERICA'S STORE #104  Salesman Number 000001 CONNIE FRANC Super Item Non Pre-Packed  Item Total 999888 DORAL SUMMER END DISP  | 8/01/98<br>PLAY                           | 8/31/98                        | 91.40<br>91.40<br>91.40                                     | 121.70<br>121.70<br>121.70                             | 1<br>1<br>1                               | .00 .00 .3/31/99 9:4                        | .00<br>.00<br>.00<br>49:51 Page 4                           |
| Ttem 999888 DORAL SUMMER END DISPLAY  700300 AMERICA'S STORE #104  Salesman Number 000001 CONNIE FRANC Super Item Non Pre-Packed  Item Total 999888 DORAL SUMMER END DISPLAY   | 8/01/98 PLAY Promo Item T                 | 8/31/98<br>racking R           | 91.40<br>91.40<br>91.40                                     | 121.70<br>121.70<br>121.70<br>JTIPPIN BS               | 1<br>1<br>1<br>1<br>NPPFR<br>Total        | .00 .00 .3/31/99 9:4                        | .00<br>.00<br>.00<br>49:51 Page 4                           |
| Item 999888 DORAL SUMMER END DISPLAY  700300 AMERICA'S STORE #104  Salesman Number 000001 CONNIE FRANC Super Item Non Pre-Packed  Item Total 999888 DORAL SUMMER END DISPLAY  Creative Data Research-SUPPORT  Customer Name  | 8/01/98 PLAY Promo Item T                 | 8/31/98<br>racking R           | 91.40<br>91.40<br>91.40                                     | 121.70<br>121.70<br>121.70<br>JTIPPIN BS               | 1<br>1<br>1<br>1<br>NPPFR<br>Total        | .00 .00 .3/31/99 9:4                        | .00<br>.00<br>.00<br>49:51 Page 4                           |
| Titem 999888 DORAL SUMMER END DISPLAY  700300 AMERICA'S STORE #104  Salesman Number 000001 CONNIE FRANC Super Item Non Pre-Packed  Item Total 999888 DORAL SUMMER END DISPLAY  Creative Data Research-SUPPORT  Customer Name   | 8/01/98 PLAY Promo Item T                 | 8/31/98<br>racking Re<br>End   | 91.40<br>91.40<br>91.40                                     | 121.70<br>121.70<br>121.70<br>JTIPPIN BS               | 1<br>1<br>1<br>NPPFR<br>Total<br>Qty Sold | .00<br>.00<br>3/31/99 9:-<br>Prom<br>Amount | .00<br>.00<br>.00<br>49:51 Page 4                           |
| Item 999888 DORAL SUMMER END DISPLAY  700300 AMERICA'S STORE #104  Salesman Number 000001 CONNIE FRANC Super Item Non Pre-Packed  Item Total 999888 DORAL SUMMER END DISPLAY  Creative Data Research-SUPPORT  Customer Name  Type P  Item 999918 MARLBORO BOX 100'S  | 8/01/98 PLAY Promo Item T Start           | 8/31/98<br>racking Re<br>End   | 91.40<br>91.40<br>91.40<br>eport<br>Total Sales             | 121.70<br>121.70<br>121.70<br>JTIPPIN BS<br>Total Cost | 1<br>1<br>1<br>NPPFR<br>Total<br>Qty Sold | .00<br>.00<br>3/31/99 9:-<br>Prom<br>Amount | .00<br>.00<br>.00<br>49:51 Page 4<br>o Extended<br>t Promo  |
| Item 999888 DORAL SUMMER END DISPLAY  700300 AMERICA'S STORE #104  Salesman Number 000001 CONNIE FRANC Super Item Non Pre-Packed  Item Total 999888 DORAL SUMMER END DISPLAY  Creative Data Research-SUPPORT  Customer Name  Type P  Item 999918 MARLBORO BOX 100'S  800200 COWBOY STOP N GO                                 | 8/01/98 PLAY Promo Item T Start           | 8/31/98 racking Re End 7/31/98 | 91.40<br>91.40<br>91.40<br>eport<br>Total Sales             | 121.70<br>121.70<br>121.70<br>JTIPPIN BS<br>Total Cost | 1 1 1 NPPFR Total Qty Sold                | .00<br>.00<br>3/31/99 9:-<br>Prom<br>Amount | .00<br>.00<br>.00<br>49:51 Page 4<br>o Extended<br>t Promo  |
| Titem 999888 DORAL SUMMER END DISPLAY  700300 AMERICA'S STORE #104  Salesman Number 000001 CONNIE FRANC Super Item Non Pre-Packed  Item Total 999888 DORAL SUMMER END DISPLAY  Creative Data Research-SUPPORT  Customer Name  Type P  Item 999918 MARLBORO BOX 100'S  800200 COWBOY STOP N GO  Salesman Number 10 SUZY SMITH | 8/01/98 PLAY  Promo Item T Start  7/01/98 | 8/31/98 racking Re End 7/31/98 | 91.40<br>91.40<br>91.40<br>eport<br>Total Sales<br>195.51CR | 121.70<br>121.70<br>121.70<br>JTIPPIN BS<br>Total Cost | 1 1 1 NPPFR Total Qty Sold                | DSP .00 .00 3/31/99 9:- Prome Amount        | .00<br>.00<br>.00<br>.49:51 Page 4<br>o Extended<br>t Promo |

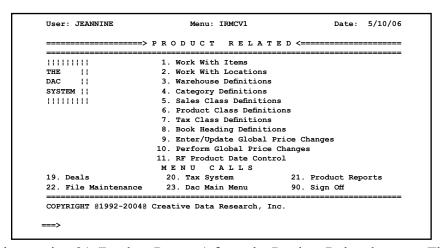
# **Working With Item Reports**

The Item Reports application (option 21 of the Product Related screen) is used to print the following reports:

- Active Items List
- Inactive Items List
- Item Balance List
- New Item Report
- Price Books and Index
- Item Changes
- Price Change List
- Items With No Assigned Location
- Item Costs and Prices

Refer to Working With Sales Classes for information about printing a list of sales class records.

The Item Analysis application (option 20 of the Item Reports screen) is used to print lists of the best selling and worst selling items, the No Sale Item List, and the Vendor Weekly Movement report. Refer to Working With Item Analysis Reports for additional information.



1. Select option 21 (Product Reports) from the Product Related screen. The Item Reports screen appears.

```
User: JEANNINE
                                  Menu: ITRCV1
                                                                     Date: 5/10/06
                       ===> I T E M R E P O R T S <===
1. Item Master Listing (Active Only)
                           2. Inactive Items Listing
                           3. Item Balance Listing
SYSTEM ||

    Salesman/In-House Price Books
    Display Item Changes

111111111
                           6. Price Change List(Input Date Range)
                           7. Purge File Changes
8. Print Items With No Location
                           9. Print Cost & Prices With Percents
                          10. New Item Report(Input Date Range)
11. Restricted Products Report
M E N U C A L L S
19. Item Related Maint. 20. Item Analysis 21.
                                                           21. Reports
                             23. Dac Main Menu
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```

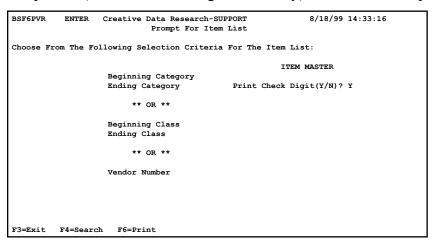
2. If desired, select option 20 (Item Analysis) from the Item Reports screen. The Item Analysis screen appears.

### **Printing An Active Items List**

The Item Master Listing application prints a list of all active items for a category range, sales class range or for a vendor. The list displays an item's number, description, sales class, product class, tax class, vendor code, units of measure, quantity multipliers, manufacturer's suggested retail price, UPC numbers, weights, catch weight status, and retail pack size.

```
User: JEANNINE
                             Menu: ITRCV1
                                                           Date: 2/15/10
111111111
                       1. Item Master Listing (Active Only)
THE ||
DAC ||
                       2. Inactive Items Listing
                       3. Item Balance Listing
SYSTEM | |
                       4. Salesman/In-House Price Books
111111111
                       5. Display Item Changes
                       6. Price Change List(Input Date Range)
                       7. Purge File Changes
                       8. Print Items With No Location
                       9. Print Cost & Prices With Percents
                      10. New Item Report(Input Date Range)
                      11. Restricted Products Report
M E N U C A L L S
19. Item Related Maint. 20. Item Analysis
22. File Maintenance 23. Dac Main Menu
                                                  21. Reports
                                                  90. Sign Off
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```

1. Select option 1 (Item Master Listing-Active Only) from the Item Reports screen.



- 2. Input a beginning and ending category number, or a beginning and ending class number, or vendor code; or press <F4> to search for a record.
- 3. Input a Y or an N to indicate if check digits should print.
- 4. Press <F6> to print.
- 5. Press <F3> to exit the program.

### **Active Items List**

| From Category           | 001 To 001       |              |        |                |     |        |     |        |          |         |          |        |              |       |        |
|-------------------------|------------------|--------------|--------|----------------|-----|--------|-----|--------|----------|---------|----------|--------|--------------|-------|--------|
| Item Item Des<br>Number | cription         |              |        | Prod.<br>Class |     |        |     | Qmult  | U/M<br>2 | Qmult   | U/M<br>3 | Qmult  | U/M Qmu<br>4 | 1t    | MSRP   |
| UPC Unit 1              | JPC Unit 2       | UPC Unit 3   | υ      | PC Unit        | : 4 | Weight | t 1 | Weight | 2 W      | eight 3 | We:      | ight 4 | C.W.         | Retai | l Pack |
| Category 1 CIGA         | RETTES           |              |        |                |     |        |     |        |          |         |          |        |              |       |        |
| Sales Class             | 1 FULL PRICE     | BRANDED CIGA | RETTES |                |     |        |     |        |          |         |          |        |              |       |        |
| 104670 8 B&H DELU       | KE ULTRA MEN 100 |              | 1      | 1106           | 1   | PHI100 | PAK | 20     | CTN      | 10      | CSE      | 60     |              | 1     | 2.06   |
| 2820000111              | 2820011110       | Н            | 0      | 6              |     |        |     |        |          |         |          | 99.00  | N            |       |        |
| .04630 0 B&H DELUX      | E ULTRA 100      |              | 1      | 1106           | 1   | PHI100 | PAK | 20     | CTN      | 10      | CSE      | 60     |              | 1     | 2.06   |
| 2820000110              | 2820011100       | Н            | 0      | 6              |     |        |     |        |          |         |          | 99.00  | N            |       |        |
| 104310 9 B&H GOLD       | 100              |              | 1      | 1106           | 1   | PHI100 | PAK | 20     | CTN      | 10      | CSE      | 60     |              | 1     | 2.06   |
| 2820000840              | 2820010400       | н            | 0      | 6              |     |        |     |        |          |         |          | 99.00  | N            |       |        |
| 104312 7 B&H GOLD       | 100 BOX          |              | 1      | 1106           | 1   | PHI100 | PAK | 20     | CTN      | 10      | CSE      | 30     |              | 1     | 2.06   |
| 288412                  | 2820010416       | Н            | 0      | 6              |     |        |     |        |          |         |          | 49.50  | N            |       |        |
| 104600 9 B&H LIGH       | г вох 100        |              | 1      | 1106           | 1   | PHI100 | PAK | 20     | CTN      | 10      | CSE      | 30     |              | 1     | 2.06   |
| 2820000890              | 2820010900       | Н            | 0      | 6              |     |        |     |        |          |         |          | 49.50  | N            |       |        |
| 104610 6 B&H LIGH       | F MEN BOX 100    |              | 1      | 1106           | 1   | PHI100 | PAK | 20     | CTN      | 10      | CSE      | 30     |              | 1     | 2.06   |
| 2820000891              | 2820010910       | Н            | 0      | 6              |     |        |     |        |          |         |          | 49.50  | N            |       |        |
| 104580 6 B&H LIGH       | r MENTHOL 100    |              | 1      | 1106           | 1   | PHI100 | PAK | 20     | CTN      | 10      | CSE      | 60     |              | 1     | 2.06   |
| 288522                  | 2820010520       | н            | 0      | 6              |     |        |     |        |          |         |          | 99.00  | N            |       |        |
| 104540 8 B&H LIGH       | r 100            |              | 1      | 1106           | 1   | PHI100 | PAK | 20     | CTN      | 10      | CSE      | 60     |              | 1     | 2.06   |
| 288512                  | 2820010510       | н            | 0      | 6              |     |        |     |        |          |         |          | 99.00  | N            |       |        |
| 104361 3 B&H MENT       | HOL BOX          |              | 1      | 1106           | 1   | PHI100 | PAK | 20     | CTN      | 10      | CSE      | 30     |              | 1     | 2.06   |
| 2820000842              | 2820010426       | н            | 0      | 6              |     |        |     |        |          |         |          | 49.50  | N            |       |        |
| 104360 4 B&H MENT       | HOL 100          |              | 1      | 1106           | 1   | PHI100 | PAK | 20     | CTN      | 10      | CSE      | 60     |              | 1     | 2.06   |
| 288432                  | 2820010431       | н            | 0      | 6              |     |        |     |        |          |         |          | 99.00  | N            |       |        |
| 100590 5 B&H MULT       | IFILTER KING     |              | 1      | 1140           | 1   | PHI100 | PAK | 1      | CTN      | 10      | CSE      | 30     |              | 1     | 2.06   |
| 288392                  | 2820010390       | ĸ            | 0      | 6              |     |        |     |        |          |         |          | 49.50  | N            |       |        |

### **Printing An Inactive Items List**

This program lists all items that have been marked inactive, and prints item description and number, category number, sales class number, product class number, tax class number, vendor code, warehouse code, and date of last sale.

```
User: JEANNINE
                                                              Date: 2/15/10
                    ====> I T E M R E P O R T S <===
                         1. Item Master Listing (Active Only)
THE
                         2. Inactive Items Listing
                        3. Item Balance Listing
DAC
SYSTEM ||
                         4. Salesman/In-House Price Books
111111111
                         5. Display Item Changes
                        6. Price Change List(Input Date Range)7. Purge File Changes
                         8. Print Items With No Location
                         9. Print Cost & Prices With Percents
                        10. New Item Report(Input Date Range)
                        11. Restricted Products Report
                        MENU CALLS
19. Item Related Maint. 20. Item Analysis
                                                    21. Reports
                         23. Dac Main Menu
                                                    90. Sign Off
22. File Maintenance
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==>
```

1. Select option 2 (Inactive Items Listing) from the Item Reports screen.

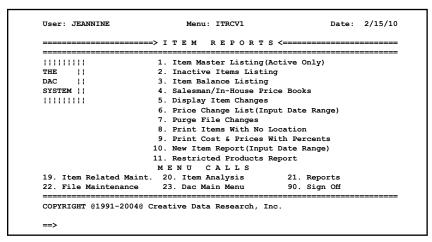
### **Inactive Items List**

| Creative Data Research              | Ina    | ctive Item           | s Lis | t              |     | J | TIPPIN | BSHAPFR | 8/18              | /99 15:05         | :53 Page          | 1 |
|-------------------------------------|--------|----------------------|-------|----------------|-----|---|--------|---------|-------------------|-------------------|-------------------|---|
| Description                         |        | Retail<br>Pack Desc. |       | Sales<br>Class |     |   |        |         | On Hand<br>Unit 2 | On Hand<br>Unit 3 | On Hand<br>Unit 4 |   |
| ARISTOCRAT 80 1.75 LT E152          | 806124 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| ARISTOCRAT 80 1.75 LT F152          | 806125 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| ARISTOCRAT 80 200 ML C152           | 806123 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| ARISTOCRAT 80 375 ML B152           | 806122 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| ARISTOCRAT 80 750 ML A404           | 806112 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| ARISTOCRAT 80 750ML A152            | 806121 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| AZTECA 40 750 ML A485               | 806224 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BABY RUTH KING PP.69                | 219761 |                      | 4     | 267            | 400 |   | NES100 |         |                   |                   |                   |   |
| BACARDI BLACK 80 A268 750 ML        | 806169 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI BLACK 80 C268 200 ML        | 806171 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI BLACK 80 B268 375 ML        | 806170 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI DARK 80 A265 750 ML         | 806166 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI DARK 80 B265 375 ML         | 806167 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI DARK 80 C265 200 ML         | 806168 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI LIGHT 80 C250 200 ML        | 806159 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI LIGHT 80 F250 1.75 LT       | 806162 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI LIGHT 80 B250 375 ML        | 806158 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI LIGHT 80 E250 1LT           | 806161 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI LIGHT 80 50 ML D250         | 806160 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI LIGHT 80 750ML A250         | 806157 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI 151 A262 750 ML             | 806164 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BACARDI 151 B262 375 ML             | 806165 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BAILEY'S ORIG ISISH CRM 34 B646 375 | 806229 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BARCARDI BREEZ CAL BERRY B271 375ML | 806254 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BARCARDI BREEZ KEY LIME B269 375 ML | 806251 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BARCARDI BREEZ PEACH B271 375 ML    | 806253 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BARCARDI BREEZ TROP FRUIT B270 375M | 806252 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BARTON LIGHT 80 A10 750 ML          | 806152 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BARTON'S Q T 80 750 ML A35          | 806029 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BARTON'S 80 750 ML A7               | 806062 |                      | 20    | 1000           | 600 |   | DUM100 |         |                   |                   |                   |   |
| BASIC B2G1F DISPLAY #13401          | 985605 |                      | 35    | 900            | 500 |   | PHI100 |         |                   |                   |                   |   |
| BASIC B2G1F DISPLAY #49801          | 985623 |                      | 35    | 900            | 500 |   | PHI100 |         |                   |                   |                   |   |

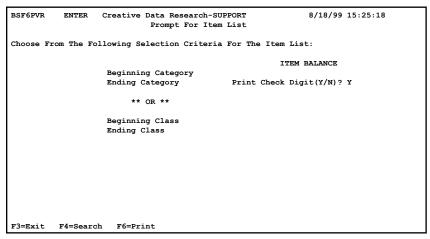
### **Printing An Item Balance List**

The Item Balance Listing application prints certain item information stored in the item balance file. That information includes units of measure, sell status codes, standard sell unit, pallet tie, pallet high, item status, substitution type, minimum quantity multiples, maximum sell quantity/unit, back order code, and restocking fee percentage.

Lists can be printed for a category or sales class of items.



1. Select option 3 (Item Balance Listing) from the Item Reports screen.



- 2. Input starting and ending category number, or a starting and ending sales class number; or press <F4> to search for a record.
- 3. Input a Y or an N to indicate if check digits should print.
- 4. Press <Enter> and <F6> to print. The Item Reports screen appears.

### **Item Balance List**

| From Cate     | gory 001 To 001          |                |             |       |             |       |             |       |             |         |                        |     |  |
|---------------|--------------------------|----------------|-------------|-------|-------------|-------|-------------|-------|-------------|---------|------------------------|-----|--|
| tem<br>Tumber | Item Description         | U/M 1          | Sell<br>Sts | U/M 2 | Sell<br>Sts | υ/м 3 | Sell<br>Sts | U/M 4 | Sell<br>Sts | SSU Pal | llet Pallet<br>Le High | Sts |  |
| ubst. I       | tem Description          | Type Of        | Subst.      |       |             |       |             |       |             |         | Qty Back<br>Order F    |     |  |
| ategory       | 1 CIGARETTES             |                |             |       |             |       |             |       |             |         |                        |     |  |
| Sales         | Class 1 FULL PRICE BRAN  | DED CIGARETTES |             |       |             |       |             |       |             |         |                        |     |  |
| .04670 8      | B&H DELUXE ULTRA MEN 100 | PAK            | N           | CTN   | Y           | CSE   | N           |       | N           | 2       |                        | A   |  |
| 0             |                          |                |             |       | 1 N         | N     | r           | N     |             | N       | N                      |     |  |
| .04630 0      | B&H DELUXE ULTRA 100     | PAK            | N           | CTN   | Y           | CSE   | N           |       | N           | 2       |                        | A   |  |
| 0             |                          |                |             |       | 1 N         | N     | ı           | N     |             | N       | N                      |     |  |
| .04310 9      | B&H GOLD 100             | PAK            | N           | CTN   | Y           | CSE   | N           |       | N           | 2       |                        | A   |  |
| 0             |                          |                |             |       | 1 N         | N     | ī           | N     |             | N       | N                      |     |  |
| .04312 7      | B&H GOLD 100 BOX         | PAK            | N           | CTN   | Y           | CSE   | N           |       |             | 2       |                        | A   |  |
| 0             |                          |                |             |       | N           | N     | ı           | N     |             |         | N                      |     |  |
| .04600 9      | B&H LIGHT BOX 100        | PAK            | N           | CTN   | Y           | CSE   | N           |       | N           | 2       |                        | A   |  |
| 0             |                          |                |             |       | 1 N         | N     | ī           | N     |             | N       | N                      |     |  |
| .04610 6      | B&H LIGHT MEN BOX 100    | PAK            | N           | CTN   | Y           | CSE   | N           |       | N           | 2       |                        | A   |  |
| 0             |                          |                |             |       | 1 N         | N     | ı           | N     |             | N       | N                      |     |  |
| .04580 6      | B&H LIGHT MENTHOL 100    | PAK            | N           | CTN   | Y           | CSE   | N           |       | N           | 2       |                        | A   |  |
| 0             |                          |                |             |       | 1 N         | N     | r           | N     |             | N       | N                      |     |  |
| .04540 8      | B&H LIGHT 100            | PAK            | N           | CTN   | Y           | CSE   | N           |       | N           | 2       |                        | A   |  |
| 0             |                          |                |             |       | 1 N         | N     | r           | N     |             | N       | N                      |     |  |
| .04361 3      | B&H MENTHOL BOX          | PAK            | N           | CTN   | Y           | CSE   | N           |       | N           | 2       |                        | A   |  |
| 0             |                          |                |             |       | 1 N         | N     | ī           | N     |             | N       | N                      |     |  |
| 104360 4      | B&H MENTHOL 100          | PAK            | N           | CTN   | Y           | CSE   | N           |       | N           | 2       |                        | A   |  |
| 0             |                          |                |             |       | 1 N         | N     | ı           | N     |             | N       | N                      |     |  |
| .00590 5      | B&H MULTIFILTER KING     | PAK            | N           | CTN   | Y           | CSE   | N           |       |             | 2       |                        | A   |  |
| 0             |                          |                |             |       | N           | N     | ī           | N     |             |         | N                      |     |  |
| .00390 7      | BARCLAY KING             | PAK            | N           | CTN   | Y           | CSE   | N           |       | N           | 2       |                        | A   |  |
| 0             |                          |                |             |       | 1 N         | N     | r           | N     |             | N       | N                      |     |  |

### **Printing A New Item Report**

The New Item Report application is used to print a list of items added during a designated date range for a specific warehouse. It can be printed with 1) the distributor's standard wholesale and retail prices, and the on hand quantities of each item, 2) specific customer prices, and no inventory quantities, or 3) available quantities of each item, and no prices.

```
Date: 7/24/13
1. Item Master Listing (Active Only)
THE ||
                    2. Inactive Items Listing
DAC
      11
                   Item Balance Listing
SYSTEM ||
                   4. Salesman/In-House Price Books
111111111
                   5. Display Item Changes
                    Price Change List(Input Date Range)
                    7. Purge File Changes
                    8. Print Items With No Location
                    9. Print Cost & Prices With Percents
                   10. New Item Report (Input Date Range)
                   11. Restricted Products Report
                    MENU CALLS
19. Item Related Maint. 20. Item Analysis
                                           21. Reports
                     23. Dac Main Menu
22. File Maintenance
                                           90. Sign Off
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```

1. Select option 10 (New Item Report) from the Item Reports screen. The Prompt For New Item List screen appears.

| GSB6PVR ENTER CDR Customer Conference                      | 7/24/13 13:17:17 |
|--|------------------|
| Prompt for New Item List                                   |                  |
| Enter Beginning and Ending Entry Date Range for New Items: |                  |
| Beginning Date   |                  |
| Ending Date  |                  |
| Warehouse 1 MAIN WAREHOUSE                                 |                  |
| Customer# (Ver.2 Only)                                     |                  |
| Exclude Zero Qty Avl Items? Y (Ver.3 Only)                 |                  |
| Omit Book Exclude Items? Y (Ver.1 & 2 Only)                |                  |
| Version 1  |                  |
| Version 1 Standard Price/Retail                            |                  |
| Version 2 Customer Specific Price/Retail                   |                  |
| Version 3 No Price/Retail, No Book Exclude Items,          | Qty Available    |
| F3=Exit F4=Search F6=Print                                 |                  |

- 2. Enter dates for the **Beginning Date** (6,n) and **Ending Date** (6,n) fields.
- 3. If desired, enter a diffferent warehouse code for the **Warehouse** (6,a) field.
- 4. To print the New Item Report with the distributor's standard wholesale and retail prices (and on hand quantities), enter data for the following fields:
  - Omit Book Exclude Items? (1,a) Y for yes or N for no to designate if the items which are not printed in price books and order books are omitted from the report.
  - **Version** (1,a) 1.

- 5. To print the New Item Report with a specific customer's contract and retail prices (and no inventory quantities), enter data for the following fields:
  - **Customer**# (6,n) a customer number. If necessary, press <F4> to select a number from the Select Customer Master screen.
  - Omit Book Exclude Items? (1,a) Y for yes or N for no to designate if the items which are not printed in price books and order books are omitted from the report.
  - Version (1,a) 2. This version of the report includes UPC numbers.
- 6. To print the New Item Report with the on hand quantities of each item (and no prices), enter data for the following fields:
  - Exclude Zero Qty Avl Items? (1,a) Y for yes or N for no to designate if the items with no on hand quantity are omitted from the report.
  - Version (1,a) 3. This version of the report omits items which are not printed in price books and order books.
- 7. Press <Enter> when data entry is complete.
- 8. Press <F6> and <Enter> when prompted to confirm. The Item Reports screen appears.

### **New Item Report (Version 1)**

| Whse: 1 MAIN WAREHOUSE            |                |   | 1 | From D | ate 3/0          | 9/12 To       | Date | 3/09/1  | 2 Book Exc | clusions | ? Y     |                 |  |
|-----------------------------------|----------------|---|---|--------|------------------|---------------|------|---------|------------|----------|---------|-----------------|--|
| Item Description                  | Item<br>Number |   |   |        | Vendor<br>Number | Unit<br>Price | U/M  | QMULT F | Rtl Pack   | MSRP     | On Hand | Date<br>Entered |  |
|                                   |                | - |   |        |                  |               |      |         |            |          |         |                 |  |
| LAFFY TAFFY APPLE JAR             | 500033         |   | 5 |        | NST100           | 10.16         |      |         |            | .08      | 464     | 3/09/12         |  |
| LAFFY TAFFY ASSORTED JAR          | 500034         |   | 5 |        | NST100           | 10.16         |      |         |            | .08      | 462     | 3/09/12         |  |
| LAFFY TAFFY BANANA JAR            | 500035         |   | 5 |        | NST100           | 10.16         |      |         |            | .08      | 438     | 3/09/12         |  |
| LAFFY TAFFY CHERRY JAR            | 500037         |   | 5 |        | NST100           | 10.16         |      |         |            | .08      | 316     | 3/09/12         |  |
| LAFFY TAFFY GRAPE JAR             | 500038         |   | 5 |        | NST100           | 10.16         |      |         |            | .08      | 337     | 3/09/12         |  |
| LAFFY TAFFY MYSTERY SWIRL ROPE    | 500042         |   | 5 |        | NST100           | 6.41          |      |         |            | . 33     | 571     | 3/09/12         |  |
| LAFFY TAFFY STAWBERRY JAR         | 500039         |   | 5 |        | NST100           | 10.16         |      |         |            | .08      | 346     | 3/09/12         |  |
| LAFFY TAFFY STRETCHY & TANGY BANA |                |   | 5 |        | NST100           | 17.90         |      |         |            | . 93     | 439     | 3/09/12         |  |
| LAFFY TAFFY STRETCHY & TANGY CHER |                |   | 5 |        | NST100           | 17.90         |      |         |            | . 93     | 1666    | 3/09/12         |  |
| LAFFY TAFFY WATERMELON JAR        | 500040         |   | 5 |        | NST100           | 10.16         |      |         |            | .08      | 474     | 3/09/12         |  |
| NERDS GRAPE/STRAWBERRY            | 500043         |   | 5 |        | NST100           | 17.90         |      |         |            | . 60     | 302     | 3/09/12         |  |
| NERDS ROPE                        | 500045         |   | 5 |        | NST100           | 17.90         |      |         |            | . 60     | 293     | 3/09/12         |  |
| NERDS SURF & TURF (T/PUNCH&B/RSP) |                |   | 5 |        | NST100           | 17.90         |      |         |            | . 60     | 478     | 3/09/12         |  |
| NESTLE CRUNCH                     | 500048         |   | 5 |        | NST100           | 26.35         |      |         |            | . 92     | 477     | 3/09/12         |  |
| NESTLE CRUNCH FUN SIZE CASE       | 500046         |   | 5 |        | NST100           | 43.04         |      |         |            | . 60     | 512     | 3/09/12         |  |
| NESTLE CRUNCH KING SIZE           | 500047         |   | 5 |        | NST100           | 23.39         |      |         |            | . 60     | 642     | 3/09/12         |  |
| PIXY STIX                         | 500049         |   | 5 |        | NST100           | 29.66         |      |         |            | . 37     | 540     | 3/09/12         |  |
| RAISINETS                         | 500051         |   | 5 |        | NST100           | 26.35         |      |         |            | . 92     | 383     | 3/09/12         |  |
| RAISINETS KING SIZE               | 500050         |   | 5 |        | NST100           | 30.85         |      |         |            | 1.61     | 662     | 3/09/12         |  |
| SHOCKERS                          | 500052         |   | 5 |        | NST100           | 17.90         |      |         |            | . 60     | 516     | 3/09/12         |  |
| SNOCAPS THEATRE BOX               | 500053         |   | 5 |        | NST100           | 19.02         |      |         |            | . 60     | 317     | 3/09/12         |  |
| SPREE ROLL                        | 500054         |   | 5 |        | NST100           | 26.35         |      |         |            | . 92     | 523     | 3/09/12         |  |
| SWEETART ROLL                     | 500055         |   | 5 |        | NST100           | 26.35         |      |         |            | . 92     |         | 3/09/12         |  |
| 100,000 BAR                       | 500056         | 4 | 5 | 402    | NST100           | 26.65         | BOX  | 36      |            | . 92     | 681     | 3/09/12         |  |
| ** END OF REPORT **               |                |   |   |        |                  |               |      |         |            |          |         |                 |  |
|                                   |                |   |   |        |                  |               |      |         |            |          |         |                 |  |
|                                   |                |   |   |        |                  |               |      |         |            |          |         |                 |  |

### New Item Report (Version 2)

| Whse: 1 MAIN WAREHOUSE               |        | From Date  | 3/09/12 To | Date 3/ | 09/12 |       |             |      |         |  |
|--------------------------------------|--------|------------|------------|---------|-------|-------|-------------|------|---------|--|
| Cust# 900300 USA CONVENIENCE STORE # | ŧ300   |            |            |         |       |       |             |      |         |  |
|                                      | Item   |            | Vendor     | Unit    |       |       | Retail Pack |      | Date    |  |
| Item Description                     | Number | UPC Number | Number     | Price   | U/M   | QMULT | Description | MSRP | Entered |  |
| Gales Class 402 CANDY - NOVELTY      |        |            |            |         |       |       |             |      |         |  |
| LAFFY TAFFY APPLE JAR                | 500033 | 2800074046 | NST100     | 9.97    | JAR   | 165   |             | .09  | 3/09/12 |  |
| LAFFY TAFFY ASSORTED JAR             | 500034 | 2800094105 | NST100     | 9.97    | JAR   | 165   |             | .09  | 3/09/12 |  |
| LAFFY TAFFY BANANA JAR               | 500035 | 2800093105 | NST100     | 9.97    | JAR   | 165   |             | .09  | 3/09/12 |  |
| LAFFY TAFFY CHERRY JAR               | 500037 |            | NST100     | 9.97    | JAR   | 165   |             | .09  | 3/09/12 |  |
| LAFFY TAFFY GRAPE JAR                | 500038 | 2800093205 | NST100     | 9.97    | JAR   | 165   |             | .09  | 3/09/12 |  |
| LAFFY TAFFY MYSTERY SWIRL ROPE       | 500042 | 2800066226 | NST100     | 6.28    | BOX   | 24    |             |      | 3/09/12 |  |
| LAFFY TAFFY STAWBERRY JAR            | 500039 | 2800011949 | NST100     | 9.97    | JAR   | 165   |             | .09  | 3/09/12 |  |
| LAFFY TAFFY STRETCHY & TANGY BANANA  | 500036 | 7920097861 | NST100     | 17.54   |       | 24    |             | .99  | 3/09/12 |  |
| LAFFY TAFFY STRETCHY & TANGY CHERRY  | 500041 | 7920060012 | NST100     | 17.54   |       | 24    |             |      | 3/09/12 |  |
| LAFFY TAFFY WATERMELON JAR           | 500040 | 2800093917 | NST100     | 9.97    | JAR   | 165   |             |      | 3/09/12 |  |
| NERDS GRAPE/STRAWBERRY               | 500043 | 7920024343 | NST100     | 17.54   | BOX   | 24    |             | .99  | 3/09/12 |  |
| NERDS ROPE                           | 500045 | 7920017323 | NST100     | 17.54   | BOX   | 24    |             | .99  | 3/09/12 |  |
| NERDS SURF & TURF (T/PUNCH&B/RSP)    | 500044 | 7920094801 | NST100     | 17.54   | BOX   | 24    |             | .99  | 3/09/12 |  |
| NESTLE CRUNCH                        | 500048 | 2800013179 | NST100     | 25.82   | BOX   | 36    |             | .99  | 3/09/12 |  |
| NESTLE CRUNCH FUN SIZE CASE          | 500046 | 2800052020 | NST100     | 42.18   | CSE   | 12    |             | 4.75 | 3/09/12 |  |
| NESTLE CRUNCH KING SIZE              | 500047 | 2800077921 | NST100     | 22.92   | BOX   | 18    |             | 1.75 | 3/09/12 |  |
| PIXY STIX                            | 500049 | 7920011042 | NST100     | 29.07   | BOX   | 100   |             | .39  | 3/09/12 |  |
| RAISINETS                            | 500051 | 2800008007 | NST100     | 25.82   | BOX   | 36    |             | .99  | 3/09/12 |  |
| RAISINETS KING SIZE                  | 500050 | 2800017945 | NST100     | 30.23   | BOX   | 24    |             | 1.75 | 3/09/12 |  |
| SHOCKERS                             | 500052 | 7920052445 | NST100     | 17.54   | BOX   | 24    |             | .99  | 3/09/12 |  |
| SNOCAPS THEATRE BOX                  | 500053 | 2800053300 | NST100     | 18.65   | CSE   | 18    |             | 1.45 | 3/09/12 |  |
| SPREE ROLL                           | 500054 | 7920015026 | NST100     | 25.82   | BOX   | 36    |             | .99  | 3/09/12 |  |
| SWEETART ROLL                        | 500055 | 7920013646 | NST100     | 25.82   |       | 36    |             |      | 3/09/12 |  |
| 100,000 BAR                          | 500056 | 2800020637 | NST100     | 26.12   | BOX   | 36    |             | . 99 | 3/09/12 |  |

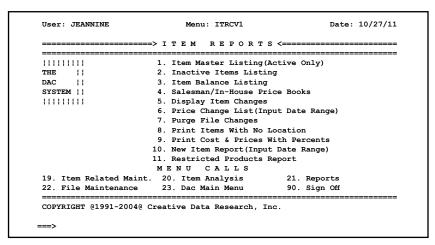
### **New Item Report (Version 3)**

| CDR Customer Conference             | New Item   | n List   |      |      | JEAN          | NINE    | GWXJP  | FR 7/24/1  | 3 12:47:27 | Page | 1 |
|-------------------------------------|------------|----------|------|------|---------------|---------|--------|------------|------------|------|---|
| Whse: 1 MAIN WAREHOUSE              | From       | Date 3/0 | 9/12 | To I | Date 3/09/12  | Exclude | e Unav | ailable? Y |            |      |   |
| Item Description                    | UPC        | Item#    | Cat  | U/M  | QMULT Rtl Pac | k Qty   | Avl    | Expected   |            |      |   |
| LAFFY TAFFY APPLE JAR               | 2800074046 | 500033   | 5    | JAR  | 165           |         | 450    | 6/18/13    |            |      |   |
| LAFFY TAFFY ASSORTED JAR            | 2800094105 | 500034   | 5    | JAR  | 165           |         | 460    | 7/25/13    |            |      |   |
| LAFFY TAFFY BANANA JAR              | 2800093105 | 500035   | 5    | JAR  | 165           |         | 427    | 7/25/13    |            |      |   |
| LAFFY TAFFY CHERRY JAR              | 2800027960 | 500037   | 5    | JAR  | 165           |         | 310    | 7/25/13    |            |      |   |
| LAFFY TAFFY GRAPE JAR               | 2800093205 | 500038   | 5    | JAR  | 165           |         | 327    | 6/26/13    |            |      |   |
| LAFFY TAFFY MYSTERY SWIRL ROPE      | 2800066226 | 500042   | 5    | BOX  | 24            |         | 557    | 6/26/13    |            |      |   |
| LAFFY TAFFY STAWBERRY JAR           | 2800011949 | 500039   | 5    | JAR  | 165           |         | 322    | 7/25/13    |            |      |   |
| LAFFY TAFFY STRETCHY & TANGY BANANA | 7920097861 | 500036   | 5    | BOX  | 24            |         | 428    | 7/11/13    |            |      |   |
| LAFFY TAFFY STRETCHY & TANGY CHERRY | 7920060012 | 500041   | 5    | BOX  | 24            |         | 1665   | 4/02/12    |            |      |   |
| LAFFY TAFFY WATERMELON JAR          | 2800093917 | 500040   | 5    | JAR  | 165           |         | 470    | 4/02/12    |            |      |   |
| NERDS GRAPE/STRAWBERRY              | 7920024343 | 500043   | 5    | BOX  | 24            |         | 302    | 7/11/13    |            |      |   |
| NERDS ROPE                          | 7920017323 | 500045   | 5    | BOX  | 24            |         | 285    | 4/02/12    |            |      |   |
| NERDS SURF & TURF (T/PUNCH&B/RSP)   | 7920094801 | 500044   | 5    | BOX  | 24            |         | 473    | 7/01/13    |            |      |   |
| NESTLE CRUNCH                       | 2800013179 | 500048   | 5    | BOX  | 36            |         | 459    | 6/26/13    |            |      |   |
| NESTLE CRUNCH FUN SIZE CASE         | 2800052020 | 500046   | 5    | CSE  | 12            |         | 498    | 7/25/13    |            |      |   |
| NESTLE CRUNCH KING SIZE             | 2800077921 | 500047   | 5    | BOX  | 18            |         | 634    | 7/01/13    |            |      |   |
| PIXY STIX                           | 7920011042 | 500049   | 5    | BOX  | 100           |         | 538    | 6/26/13    |            |      |   |
| RAISINETS                           | 2800008007 | 500051   | 5    | BOX  | 36            |         | 371    | 6/26/13    |            |      |   |
| RAISINETS KING SIZE                 | 2800017945 | 500050   | 5    | BOX  | 24            |         | 662    | 6/26/13    |            |      |   |
| SHOCKERS                            | 7920052445 | 500052   | 5    | BOX  | 24            |         | 516    | 7/25/13    |            |      |   |
| SNOCAPS THEATRE BOX                 | 2800053300 | 500053   | 5    | CSE  | 18            |         | 317    | 7/19/13    |            |      |   |
| SPREE ROLL                          | 7920015026 | 500054   | 5    | BOX  | 36            |         | 517    | 6/26/13    |            |      |   |
| SWEETART ROLL                       | 7920013646 | 500055   | 5    | BOX  | 36            |         | 406    | 7/01/13    |            |      |   |
| 100,000 BAR                         | 2800020637 | 500056   | 5    | BOX  | 36            |         | 679    | 6/26/13    |            |      |   |
| ** END OF REPORT **                 |            |          |      |      |               |         |        |            |            |      |   |
|                                     |            |          |      |      |               |         |        |            |            |      |   |
|                                     |            |          |      |      |               |         |        |            |            |      |   |
|                                     |            |          |      |      |               |         |        |            |            |      |   |
|                                     |            |          |      |      |               |         |        |            |            |      |   |
|                                     |            |          |      |      |               |         |        |            |            |      |   |

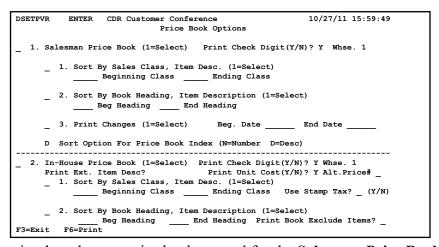
### **Printing Salesman and In-House Price Books**

The Price Book Options screen is used to print the Salesman Price Book and the In-House Price Book. Both books can be printed for a range of sales classes or book headings, and with an index. A Salesman Item Changes list can also be printed with the Salesman Price Book.

Refer to Working With Customer Reports of the Customer File Maintenance document for information about printing the Customer/Retail List (also called customer price book).



1. Select option 4 (Salesman/In-House Price Books) from the Item Reports screen. The Price Book Options screen appears.



- 2. To print the salesman price book, enter *I* for the **Salesman Price Book** (1,n) field, and enter data for the following fields:
  - **Print Check Digit** (1,a) *Y* for yes or *N* for no to designate if the check digit is printed.
  - Whse. (6,a) a warehouse code.

| DSETFVR ENTER CDR Customer Conference<br>Price Book Options  | 10/27/11 15:59:49        |
|--|--------------------------|
| 1 1. Salesman Price Book (1=Select) Print Check Di   | git(Y/N)? Y Whse. 1      |
| _ 1. Sort By Sales Class, Item Desc. (1=Select<br>Beginning Class Ending Class   |                          |
| _ 2. Sort By Book Heading, Item Description (1   | L=Select)                |
| _ 3. Print Changes (1=Select) Beg. Date _  | End Date                 |
| D Sort Option For Price Book Index (N=Number   | D=Desc)                  |
| _ 2. In-House Price Book (1=Select) Print Check Dig<br>Print Ext. Item Desc? Print Unit Co<br>_ 1. Sort By Sales Class, Item Desc. (1=Select<br>Beginning Class Ending Class | ost(Y/N)? Y Alt.Price# _ |
| _ 2. Sort By Book Heading, Item Description (1  Beg Heading End Heading Pri F3=Exit F6=Print   |                          |

To designate that the salesman price book items are sorted first by sales class (then by item description), enter data for the following fields:

- Sort By Sales Class, Item Desc (1,n) enter 1.
- Optional: **Beginning Class** and **Ending Class** (5,n) enter a range of sales class numbers to limit the items printed in the price book.

To designate that the salesman price book items are sorted first by book heading and then by item description, enter data for the following fields:

- Sort By Book Heading, Item Description (1,n) enter 1.
- Optional: **Beg Heading** and **End Heading** (4,a) enter a range of book heading codes to limit the items printed in the price book. Note: Book heading codes are entered as alphanumeric characters; therefore, users should enter preceding zeros. For example, 0010 should be entered to designate the number 10.

To print the Salesman Item Changes list with the salesman price book, enter data for the following fields:

- Print Changes (1,n) enter 1.
- Beg. Date and End Date (6,n) enter a range of dates to limit the changes that are included in the price book according to the date the changes were made.

To print the index for the price book, enter one of the following values for the **Sort Option For Price Book Index** (1,a) field to designate the sorting criteria:

- D item description
- *N* item number.

```
DSETPVR
          ENTER CDR Customer Conference
                                                             10/27/11 15:59:49
                              Price Book Options
1 1. Salesman Price Book (1=Select) Print Check Digit(Y/N)? Y Whse. 1
       1. Sort By Sales Class, Item Desc. (1=Select)
             00555 Beginning Class 00618 Ending Class
      _ 2. Sort By Book Heading, Item Description (1=Select)
           ____ Beg Heading ____ End Heading
     1 3. Print Changes (1=Select)
                                          Beg. Date 060101 End Date 062501
     D Sort Option For Price Book Index (N=Number D=Desc)
  2. In-House Price Book (1=Select) Print Check Digit(Y/N)? Y Whse. 1
                                       Print Unit Cost(Y/N)? Y Alt.Price#
     Print Ext. Item Desc?
     Print Ext. Item Desc? Print Unit Cost
_ 1. Sort By Sales Class, Item Desc. (1=Select)
               ___ Beginning Class _____ Ending Class Use Stamp Tax? _ (Y/N)
     _ 2. Sort By Book Heading, Item Description (1=Select)
                 Beg Heading ____ End Heading Print Book Exclude Items? _
F3=Exit F6=Print
```

- 3. To print the in-house price book, enter *I* for the **In-House Price Book** (1,n) field, and enter data for the following fields, as necessary:
  - **Print Check Digit** (1,a) *Y* for yes or *N* for no to designate if the check digit is printed.
  - Whse. (6,a) a warehouse code.
  - Optional: **Print Ext. Item Desc?** (1,a) *Y* to designate that extended item descriptions are printed also. Refer to Editing Item Records for information about the **Extended Item Description** field.
  - Print Unit Cost (1,a) Y for yes to print the unit cost.
  - Optional: **Alt.Price**# (1,n) enter a valid value (1 through 9) to designate an alternate price code for printing alternate prices, alternate base costs and alternate MSRPs of the items in the price book. Refer to Entering Alternate Prices for additional information.

To designate that the in-house price book items are sorted first by sales class (then by item description), enter data for the following fields:

- Sort By Sales Class, Item Desc (1,n) enter 1.
- Optional: **Beginning Class** and **Ending Class** (5,n) enter a range of sales class numbers to limit the items printed in the price book.
- Optional: Use Stamp Tax? (1,a) enter Y to designate that tax stamp will be included in the unit price and unit cost printed in the price book. Refer to the DAC Default System Options document for information about the Home State Jurisdiction field of the SYS034 default system option.

To designate that the in-house price book items are sorted first by book heading (then by item description), enter data for the following fields:

- Sort By Book Heading, Item Description (1,n) enter 1.
- Optional: **Beg Heading** and **End Heading** (4,a) enter a range of book heading codes to limit the items printed in the price book. Note: Book heading codes are entered as alphanumeric characters; therefore, users should enter preceding zeros. For example, 0010 should be entered to designate the number 10.
- Optional: **Print Book Exclude Items** (1,a) *Y* for yes to designate that items marked for exclusion are included in the price book. Refer to Adding Item Records for information about the **Book Exclusion** field.

To print the index for the price book(s), enter one of the following values for the **Sort Option For Price Book Index** (1,a) field to designate the sorting criteria:

- D item description
- *N* item number.

```
DSETPVR
          ENTER CDR Customer Conference
                                                            10/27/11 15:59:49
                             Price Book Options
1 1. Salesman Price Book (1=Select) Print Check Digit(Y/N)? Y Whse. 1
     _ 1. Sort By Sales Class, Item Desc. (1=Select)
            00555 Beginning Class 00618 Ending Class
     _ 2. Sort By Book Heading, Item Description (1=Select)
           ____ Beg Heading ____ End Heading
     1 3. Print Changes (1=Select)
                                         Beg. Date 060101 End Date 062501
     D Sort Option For Price Book Index (N=Number D=Desc)
1\quad \hbox{2. In-House Price Book (1=Select)} \quad \hbox{Print Check Digit(Y/N)? Y Whse. 1}
     Print Ext. Item Desc?
                                       Print Unit Cost(Y/N)? Y Alt.Price# _
     _ 1. Sort By Sales Class, Item Desc. (1=Select)
           _____ Beginning Class _____ Ending Class
                                                       Use Stamp Tax? _ (Y/N)
     1 2. Sort By Book Heading, Item Description (1=Select)
            0550 Beg Heading 0880 End Heading Print Book Exclude Items?
```

- 4. Press <Enter> when data entry is complete.
- 5. Press <F6>. The Item Reports screen appears.

### **Salesman Price Book Index**

| reative Data  | a Research          | Book Index |      | JTIPPIN | BSUQPFR | 6/26/01 15:13:05 Page | 1 |
|---------------|---------------------|------------|------|---------|---------|-----------------------|---|
| Class         | Description         | Start      | End  |         |         |                       |   |
|               |                     | Page       | Page |         |         |                       |   |
| 555           | PAPER PLATES        | 1          | 1    |         |         |                       |   |
| 558           | PAPER BAGS          | 1          | 1    |         |         |                       |   |
| 559           | PLASTIC BAGS        | 1          | 1    |         |         |                       |   |
| 561           | PAPER TOWELS        | 1          | 2    |         |         |                       |   |
| 564           | TABLE NAPKINS       | 2          | 2    |         |         |                       |   |
| 567           | TISSUE              | 2          | 2    |         |         |                       |   |
| 579           | PICNIC SUPPLIES     | 2          | 3    |         |         |                       |   |
| 585           | INSECTICIDES        | 3          | 3    |         |         |                       |   |
| 589           | JANITOTIAL SUPPLIES | 3          | 3    |         |         |                       |   |
| 591           | HAND SOAPS          | 3          | 4    |         |         |                       |   |
| 594           | BLEACH              | 4          | 4    |         |         |                       |   |
| 597           | STARCH              | 4          | 4    |         |         |                       |   |
| 600           | DISH DETERGENTS     | 4          | 4    |         |         |                       |   |
| 603           | FABRIC SOFTNERS     | 4          | 4    |         |         |                       |   |
| 606           | LAUNDRY DETERGENTS  | 4          | 5    |         |         |                       |   |
| 609           | CLEANING SUPPLIES   | 5          | 6    |         |         |                       |   |
| 612           | AIR FRESHENERS      | 6          | 6    |         |         |                       |   |
| 618           | CANNING SUPPLIES    | 6          | 6    |         |         |                       |   |
| ** END OF REI | PORT **             |            |      |         |         |                       |   |

### **In-House Price Book Index**

|           | a Research<br>Description   | Book Index<br>Start | End      | JTIPI | PIN | BSVCPFR | 6/26/01 15:14:20 Page | 1 |
|-----------|-----------------------------|---------------------|----------|-------|-----|---------|-----------------------|---|
|           | -                           | Page                | Page     |       |     |         |                       |   |
| 0550      | BAGS / PAPER / PLASTIC      | 1                   | 1        |       |     |         |                       |   |
| 0555      | BAGS / HOUSEHOLD            | 1                   | 1        |       |     |         |                       |   |
| 0560      | CANNING SUPPLIES            | 1                   | 2        |       |     |         |                       |   |
| 0565      | FOILS / WRAPS               | 2                   | 2        |       |     |         |                       |   |
| 0570      | PICNIC SUPPLIES             | 2                   | 2        |       |     |         |                       |   |
| 0575      | PAPER PLATES                | 2                   | 3        |       |     |         |                       |   |
| 0575      | NAPKINS                     | 3                   | 3        |       |     |         |                       |   |
| 0585      | PAPER TOWELS                | 3                   | 3        |       |     |         |                       |   |
|           |                             |                     |          |       |     |         |                       |   |
| 0590      | TISSUE                      | 3                   | 3        |       |     |         |                       |   |
| 0595      | SOAP                        | 3                   | 4        |       |     |         |                       |   |
| 0600      | DISH DETERGENTS             | 4                   | 4        |       |     |         |                       |   |
| 0605      | BLEACH                      | 4                   | 4        |       |     |         |                       |   |
| 0610      | STARCH                      | 4                   | 4        |       |     |         |                       |   |
| 0615      | FABRIC SOFTNERS             | 4                   | 5        |       |     |         |                       |   |
| 0620      | LANUDRY DETERGENTS          | 5                   | 5        |       |     |         |                       |   |
| 0625      | CLEANING SUPPLIES           | 5                   | 6        |       |     |         |                       |   |
| 0630      | DEODORIZERS                 | 6                   | 6        |       |     |         |                       |   |
| 0635      | CAT FOOD                    | 6                   | 7        |       |     |         |                       |   |
| 0640      | DOG FOOD                    | 7                   | 7        |       |     |         |                       |   |
| 0645      | LIVESTOCK / POULTRY FEED    | 7                   | 8        |       |     |         |                       |   |
| 0650      | PET SUPPLIES                | 8                   | 8        |       |     |         |                       |   |
| 0655      | INSECTICIDES                | 8                   | 8        |       |     |         |                       |   |
| 0660      | HOUSEHOLD ITEMS             | 8                   | 9        |       |     |         |                       |   |
| 0665      | SEWING NOTIONS              | 9                   | 9        |       |     |         |                       |   |
| 0670      | HARDWARE / TOOLS            | 9                   | 9        |       |     |         |                       |   |
| 0675      | GLUES / ADHESIVES / TAPE    | 9                   | 10       |       |     |         |                       |   |
| 0680      | PAINT SUPPLIES              | 10                  | 10       |       |     |         |                       |   |
| 0685      | GLOVES / CAPS               | 10                  | 10       |       |     |         |                       |   |
| 0690      | ELECTRICAL / WIRING         | 10                  | 10       |       |     |         |                       |   |
|           |                             |                     |          |       |     |         |                       |   |
| 0695      | LIGHT BULBS                 | 10                  | 11       |       |     |         |                       |   |
| 0700      | BATTERIES / FLASHLIGHTS     | 11                  | 11       |       |     |         |                       |   |
| 0705      | FILM / ACCESSORIES          | 11                  | 12       |       |     |         |                       |   |
| 0710      | SUNGLASSES / SUNTAN LOTIONS | 12                  | 12       |       |     |         |                       |   |
| 0715      | PANTY HOSE                  | 12                  | 12       |       |     |         |                       |   |
| 0720      | SHOE CARE / LACES           | 12                  | 13       |       |     |         |                       |   |
| 0725      | PLAYING CARDS               | 13                  | 13       |       |     |         |                       |   |
| 0730      | TOYS / GAMES                | 13                  | 14       |       |     |         |                       |   |
| 0735      | SCHOOL / OFFICE SUPPLIES    | 14                  | 15       |       |     |         |                       |   |
| 0740      | DRUGS / OVER THE COUNTER    | 15                  | 21       |       |     |         |                       |   |
| 0745      | DENTAL CARE                 | 21                  | 22       |       |     |         |                       |   |
| 0750      | MOUTHWASH                   | 22                  | 22       |       |     |         |                       |   |
| 0755      | HANKERCHIEFS                | 22                  | 22       |       |     |         |                       |   |
| 0760      | SHAVING SUPPLIES            | 22                  | 22       |       |     |         |                       |   |
| 0765      | CONTRACEPTIVES              | 22                  | 23       |       |     |         |                       |   |
| 0770      | FEMININE HYGIENE            | 23                  | 23       |       |     |         |                       |   |
| 0775      | SKIN CARE                   | 23                  | 23       |       |     |         |                       |   |
| 0785      | NAIL CARE                   | 23                  | 24       |       |     |         |                       |   |
| 0790      | HAIR CARE                   | 24                  | 25       |       |     |         |                       |   |
| 0795      | DEODRANTS                   | 25                  | 25       |       |     |         |                       |   |
| 0800      | INCENSE / AIR FRESHNERS     | 25                  | 25       |       |     |         |                       |   |
| 0805      | CAN HOLDERS                 | 25                  | 25<br>25 |       |     |         |                       |   |
|           |                             | 25<br>25            | 26       |       |     |         |                       |   |
| 0810      | MAPS                        |                     |          |       |     |         |                       |   |
| 0815      | AUTOMOTIVE SUPPLIES         | 26                  | 27       |       |     |         |                       |   |
| 0820      | LUBE ITEMS                  | 27                  | 27       |       |     |         |                       |   |
| 0825      | TRANSMISSION FLUIDS         | 27                  | 27       |       |     |         |                       |   |
| 0830      | OIL / 2-CYCLE               | 27                  | 28       |       |     |         |                       |   |
| 0835      | OIL                         | 28                  | 28       |       |     |         |                       |   |
| 0840      | OIL FILTERS                 | 28                  | 29       |       |     |         |                       |   |
| END OF RE | DODE 44                     |                     |          |       |     |         |                       |   |

### **Salesman Price Book**

|       | Item<br>Number | U/M   | Pack     | Size | Item Description             | Locat. | Retail | Retail<br>Profit % | Unit<br>Price |  |
|-------|----------------|-------|----------|------|------------------------------|--------|--------|--------------------|---------------|--|
| Sales | Class          | 555 P | APER PL  | ATES |                              |        |        |                    |               |  |
|       |                |       |          |      |                              |        |        |                    |               |  |
|       | 472245         |       | 1        |      | B V BOWLS 12 OZ 15 CT        | Q2054  | 1.19   | . 59               | .750          |  |
|       | 472253 5       |       | 1        |      | B-V FOAM PLATE 8" 50 CT      | Q2111  | 2.09   | . 55               | 1.350         |  |
|       | 472250 8       |       | 1        |      | B-VALUE P PLATES 9" 100CT    | Q2112  | 1.89   | . 55               | 1.220         |  |
|       | 472990 9       |       | 1        |      | CHINET PLATE DINNER 15 CT    | Q2114  | 3.17   | .54                | 2.060         |  |
|       | 472950 1       |       | 1        |      | CHINET PLT COMPRIMNT 15CT    | Q2113  | 3.17   | .54                | 2.060         |  |
|       | 472995 4       |       | 1        |      | DIXIE PLATES 9" 48 CT        | Q2034  | 3.35   | .54                | 2.180         |  |
|       | 472230 4       |       | 1        |      | HEFTY PLATES 9" 50 CT        | Q2014  | 2.55   | . 60               | 1.590         |  |
|       | 472240 1       | PKG   | 1        |      | SOLO COMP PLT 10 1/4 15CT    | Q2115  | 3.40   | . 53               | 2.220         |  |
| Sales | Class          | 558 P | APER BA  | GS.  |                              |        |        |                    |               |  |
|       | 474340 4       |       | 500      |      | PAPER BAG PINT LIQUOR        | F2221  |        | 1.00               | 14.370        |  |
|       | 474360 8       |       | 500      |      | PAPER BAG QUART LIQUOR       | F2222  |        | 1.00               | 21.560        |  |
|       | 474330         |       | 500      |      | PAPER BAG WHITE 12 LB        |        |        | 1.00               | 19.720        |  |
|       | 474300 6       |       | 500      |      | PAPER BAG WHITE 4 LB         | F2324  |        | 1.00               | 12.520        |  |
|       | 474320 (       |       | 500      |      | PAPER BAG WHITE 8 LB         | F2421  |        | 1.00               | 18.800        |  |
|       | 474040         |       | 500      |      | PAPER BAG 1 LB               | F2223  |        | 1.00               | 8.260         |  |
|       | 474260 9       |       | 400      |      | PAPER BAG 1/6 HEAVY DUTY #75 | F2412  |        | 1.00               | 36.520        |  |
|       | 474280 3       |       | 500      |      | PAPER BAG 1/6 REGULAR 57#    | F2411  |        | 1.00               | 35.960        |  |
|       | 474240 5       |       | 500      |      | PAPER BAG 1/8                | F2313  |        | 1.00               | 28.130        |  |
|       | 474140 6       |       | 500      |      | PAPER BAG 10 LB              | F2211  |        | 1.00               | 15.890        |  |
|       | 474160 (       |       | 500      |      | PAPER BAG 12 LB              | F2212  |        | 1.00               | 18.970        |  |
|       | 474180 4       |       | 500      |      | PAPER BAG 16 LB              | F2213  |        | 1.00               | 17.630        |  |
|       | 474060 1       |       | 500      |      | PAPER BAG 2 LB               | F2224  |        | 1.00               | 8.570         |  |
|       | 474200         |       | 500      |      | PAPER BAG 20 LB              | F2311  |        | 1.00               | 24.890        |  |
|       | 474220 1       |       | 500      |      | PAPER BAG 25 LB              | F2312  |        | 1.00               | 20.380        |  |
|       | 474080 5       | BDL   | 500      |      | PAPER BAG 4 LB               | F2321  |        | 1.00               | 9.430         |  |
|       | 474100 8       |       | 500      |      | PAPER BAG 6 LB               | F2322  |        | 1.00               | 12.510        |  |
|       | 474120 2       | 2 BDL | 500      |      | PAPER BAG 8 LB               | F2323  |        | 1.00               | 15.950        |  |
| Sales | Class          | 559 P | LASTIC I | BAGS |                              |        |        |                    |               |  |
|       | 478500 2       | 2 BOX | 2000     |      | ICE BAG TIES                 | H0321  |        | 1.00               | 1.920         |  |
|       | 478511 8       | BOX   | 500      |      | ICE BAG 8# W/WCKT R141120    | H0426  |        | 1.00               | 25.130        |  |
|       | 478450 8       | CSE   | 500      |      | ICE BAGS 10 LB 500CT         | H0427  |        | 1.00               | 32.592        |  |
|       | 478440 1       | CSE   | 500      |      | ICE BAGS 8 LB                | H0322  |        | 1.00               | 21.380        |  |
|       | 478507 5       | 5 EA  | 1        |      | ICE SCOOP PLAS LG 57.50Z     | F1626  |        | 1.00               | 5.950         |  |
|       | 474370 5       | BDL   | 1        |      | SONOCO BAG THANK YOU 1/6 1M  | F2623  |        | 1.00               | 15.600        |  |
|       | 474384 8       | BDL   | 8        |      | SONOCO BAGS SM 5M HAPPY FACE | H2035  |        | 1.00               | 73.890        |  |
|       | 474392         | ROL   | 4        |      | SONOCO CHEVRON BAGS LG 2M    | F21119 |        | 1.00               | 69.220        |  |
|       | 474390 9       | ROL   | 4        |      | SONOCO CHEVRON BAGS MED 2M   | F21118 |        | 1.00               | 62.480        |  |
|       | 474388 4       |       | 8        |      | SONOCO CHEVRON BAGS SM 5M    | F21117 |        | 1.00               | 72.650        |  |
|       | 474386         | BDL   | 4        |      | SONOCO HAPPY FACE MED 2M     | F2724  |        | 1.00               | 62.480        |  |
|       | 474382 (       | ) BDL | 4        |      | SONOCO SHELL BAGS MED 2M     | F21115 |        | 1.00               | 62.480        |  |
|       | 474380 2       | BDL   | 8        |      | SONOCO SHELL BAGS SM 5M      | F21114 |        | 1.00               | 73.650        |  |
|       | 474371 4       |       | 1000     |      | T-SACK 12# THANK YOU 1M      | F2624  |        | 1.00               | 12.570        |  |
| ales  | Class          | 561 P | APER TO  | WELS |                              |        |        |                    |               |  |
|       | 474700 2       | EA    | 1        |      | B-VALUE PAPER TOWEL          | F3112  | .88    | . 54               | . 570         |  |
|       | 474725 1       |       | 30       |      | B-VALUE PAPR TOWEL **CASE*   | F3111  | . 85   | .54                | 16.570        |  |
|       | 474560         |       | 1        |      | BOUNTY PAPER TOWELS DSGNR    | H1611  | 1.59   | .54                | 1.030         |  |
|       | 474562 4       |       | 1        |      | BOUNTY PAPER TOWELS WHITE    | H1712  | 1.59   | .54                | 1.030         |  |
|       |                |       |          |      |                              |        |        |                    |               |  |
|       |                |       |          |      |                              |        |        |                    |               |  |

### In-House Price Book

| Item<br>Number       | Item Description  | Locat.           | Unit       | Pack       | Size | UPC<br>Number | Unit<br>Price    | Unit<br>Cost     | Sugg.<br>Retail |
|----------------------|---|------------------|------------|------------|------|---------------|------------------|------------------|-----------------|
| Product He           | ading 0550 BAGS / PAPER / PLAST                             | cic              |            |            |      |               |                  |                  |                 |
| 478500 2             | ICE BAG TIES  | н0321            | вох        | 2000       |      |               | 1.920            | 1.308            |                 |
| 478511 8             |   | H0426            | BOX        | 500        |      |               | 25.130           | 16.750           |                 |
| 478450 8             | ICE BAGS 10 LB 500CT  | H0427            | CSE        | 500        |      |               | 32.592           | 17.140           |                 |
| 478440 1             | ICE BAGS 8 LB   | н0322            | CSE        | 500        |      |               | 21.380           | 14.250           |                 |
|                      | ICE SCOOP PLAS LG 57.50Z                                    | F1626            | EA         | 1          |      |               | 5.950            | 4.250            |                 |
| 474340 4<br>474360 8 | PAPER BAG PINT LIQUOR PAPER BAG QUART LIQUOR                | F2221<br>F2222   | BDL<br>BDL | 500<br>500 |      |               | 14.370<br>21.560 | 6.778<br>16.584  |                 |
| 474380 8             |   | FZZZZ            | BDL        | 500        |      |               | 19.720           | 14.080           |                 |
|                      | PAPER BAG WHITE 12 LB                                       | F2324            | BDL        | 500        |      |               | 12.520           | 6.298            |                 |
|                      | PAPER BAG WHITE 8 LB  | F2421            | BDL        | 500        |      |               | 18.800           | 9.258            |                 |
| 474040 7             |   | F2223            | BDL        | 500        |      |               | 8.260            | 4.179            |                 |
| 474260 9             | PAPER BAG 1/6 HEAVY DUTY #75                                | F2412            | BDL        | 400        |      |               | 36.520           | 27.050           |                 |
| 474280 3             | PAPER BAG 1/6 REGULAR 57#                                   | F2411            | BDL        | 500        |      |               | 35.960           | 19.620           |                 |
| 474240 5             | PAPER BAG 1/8   | F2313            | BDL        | 500        |      |               | 28.130           | 18.430           |                 |
| 474140 6             | PAPER BAG 10 LB   | F2211            | BDL        | 500        |      |               | 15.890           | 7.568            |                 |
| 474160 0             | PAPER BAG 12 LB   | F2212            | BDL        | 500        |      |               | 18.970           | 9.050            |                 |
|                      | PAPER BAG 16 LB   | F2213            | BDL        | 500        |      |               | 17.630           | 10.625           |                 |
|                      | PAPER BAG 2 LB  | F2224            | BDL        | 500        |      |               | 8.570            | 3.933            |                 |
| 474200 7             |   | F2311            | BDL        | 500        |      |               | 24.890           | 11.415           |                 |
|                      | PAPER BAG 25 LB   | F2312            | BDL        | 500        |      |               | 20.380           | 15.670           |                 |
|                      | PAPER BAG 4 LB  | F2321            | BDL        | 500        |      |               | 9.430            | 4.500            |                 |
| 474100 8             | PAPER BAG 6 LB  | F2322            | BDL        | 500        |      |               | 12.510           | 5.963            |                 |
|                      | PAPER BAG 8 LB  | F2323            | BDL        | 500        |      |               | 15.950           | 6.750            |                 |
| 474370 5             | SONOCO BAG THANK YOU 1/6 1M<br>SONOCO BAGS SM 5M HAPPY FACE | F2623<br>H2035   | BDL<br>BDL | 1<br>8     |      |               | 15.600<br>73.890 | 11.470<br>61.570 |                 |
|                      | SONOCO CHEVRON BAGS LG 2M                                   | F21119           | ROL        | 4          |      |               | 69.220           | 56.670           |                 |
|                      | SONOCO CHEVRON BAGS LG 2M<br>SONOCO CHEVRON BAGS MED 2M     | F21119<br>F21118 | ROL        | 4          |      |               | 62.480           | 51.340           |                 |
|                      | SONOCO CHEVRON BAGS MED 2M<br>SONOCO CHEVRON BAGS SM 5M     | F21117           | ROL        | 8          |      |               | 72.650           | 60.540           |                 |
|                      | SONOCO HAPPY FACE MED 2M                                    | F2724            | BDL        | 4          |      |               | 62.480           | 52.060           |                 |
| 474382 0             |   | F21115           | BDL        | 4          |      |               | 62.480           | 51.340           |                 |
| 474380 2             | SONOCO SHELL BAGS SM 5M                                     | F21114           | BDL        | 8          |      |               | 73.650           | 60.470           |                 |
|                      | T-SACK 12# THANK YOU 1M                                     | F2624            | BOX        | 1000       |      |               | 12.570           | 9.240            |                 |
| Product He           | eading 0555 BAGS / HOUSEHOLD                                |                  |            |            |      |               |                  |                  |                 |
| 495765 4             | B-VALUE SAND BAGS 150 CT                                    | Q1932            | вох        | 1          |      |               | .730             | . 643            | 1.15            |
|                      | B-VALUE TALL KITCHEN 15CT                                   | Q1945            | BOX        | 1          |      |               | .850             | .743             | 1.29            |
|                      | B-VALUE TRASH BAGS 20 CT                                    | Q2022            | BOX        | 1          |      | 7980198776    | 1.550            | 1.358            | 2.39            |
|                      | BES PAK PINT FRZ BG 25CT*                                   | Q2052            | BOX        | 1          |      | 2990010015    | . 460            | .396             | . 69            |
|                      | GLAD LAWN BAGS 5 CT   | Q2031            | BOX        | 1          |      | 1258700127    | 1.560            | 1.360            | 2.39            |
|                      | GLAD LG KITCH GARB 15 CT                                    | Q1944            | BOX        | 1          |      |               | 1.790            | 1.560            | 2.75            |
| 431040 0             | GLAD SANDWICH BAGS 80 CT                                    | Q1931            | BOX        | 1          |      | 1050700000    | .900             | .789             | 1.39            |
| 431110 8             | GLAD TRASH BG 30GAL 10 CT<br>HEFTY TRASH 30 GAL 12 CT       | Q2023            | BOX        | 1<br>1     |      | 1258700080    | 1.910<br>1.650   | 1.679<br>1.446   | 2.95<br>2.55    |
|                      | LUNCH BAGS 50 CT  | Q1941<br>Q1924   | BAG        | 1          |      |               | .720             | .624             | 1.09            |
|                      | PARADE SMALL GARBGE 30 CT                                   | Q1924<br>Q2032   | BOX        | 1          |      | 05070029112   | 1.280            | 1.110            | 1.09            |
|                      | ZIPLOCK FREEZER GAL 30 CT                                   | Q2032<br>Q1936   | BOX        | 1          |      | 030,0023112   | 3.390            | 2.990            | 5.09            |
|                      | ZIPLOCK FREEZER GAL 30 CI<br>ZIPLOCK FRZ PINTS 20 CT        | Q1936<br>Q1933   | BOX        | 1          |      |               | 1.700            | 1.500            | 2.59            |
|                      | ZIPLOCK FRZ PINIS 20 CT                                     | Q1934            | BOX        | 1          |      |               | 2.000            | 1.752            | 3.09            |
|                      | ZIPLOCK FRZ 1/2 GAL 13 CT                                   | Q1935            | BOX        | 1          |      |               | 2.160            | 1.891            | 3.29            |
|                      | ZIPLOCK SANDWICH 50 CT                                      | Q1925            | BOX        | 1          |      |               | 1.530            | 1.340            | 2.35            |
|                      |   |                  |            |            |      |               |                  |                  |                 |

### Salesman Item Changes

|            | Research                                | Sale               | esman Item Changes        | JTIPPIN DSFOPFR 6/26/01       | 17:35:16 Page 1  |
|------------|---|--------------------|---------------------------|-------------------------------|------------------|
| le Name-:  | Item Master                             |                    |                           |                               |                  |
| Fiel       | d Name                                  | Date of I          | Before Change             | After Change                  | Key of<br>Record |
|            |   | Change             |                           |                               | Necola           |
|            | Description                             |                    | POP SECRT BTR POPCRN 3 OZ | POP SECRT BTR POPCRN          | 455892           |
|            | Description                             |                    | GRANOLA PEANUT BUTTER     | GRANOLA CRUNCHY PEANUT BUTTER | 212606           |
|            | Description                             |                    | POP SECRT BTR POPCRN      | POP SECRET BUTTER POPCORN     | 455892           |
|            | Description                             |                    | POP SECRET LITE 3 OZ      | POP SECRET LITE POPCORN       | 455896           |
|            | Description                             |                    | POP SECRET POPCORN 3 OZ   | POP SECRET PLAIN POPCORN      | 455894           |
|            | Description                             |                    | POPCORN BAG 12 INCH       | POPCORN BAG                   | 456210           |
|            | Description                             |                    | POPCORN BAG 8 INCH        | POPCORN BAG                   | 456200           |
|            | Description                             |                    | POPCORN BOX 1 OZ          | POPCORN BOX<br>24 OZ          | 456240<br>212606 |
|            | il Pack Description                     | 6/01/01            |                           | 3 OZ                          |                  |
|            | il Pack Description                     | 6/01/01<br>6/05/01 |                           | 3 OZ<br>3 OZ                  | 455892<br>455896 |
|            | il Pack Description il Pack Description | 6/05/01            |                           | 3 OZ                          | 455894           |
|            | il Pack Description                     | 6/05/01            |                           | 12 INCH                       | 456210           |
|            | il Pack Description                     | 6/05/01            |                           | 8 INCH                        | 456210           |
|            | il Pack Description                     | 6/05/01            |                           | 1 OZ                          | 456240           |
|            | il Pack Description                     | 6/05/01            |                           | 2 OZ                          | 210917           |
|            | il Pack Description                     | 6/05/01            |                           | 1 OZ                          | 232280           |
|            | il Pack Description                     | 6/05/01            |                           | 1.5 OZ                        | 237340           |
|            | il Pack Description                     | 6/05/01            |                           | 1 OZ                          | 212602           |
|            | il Pack Description                     | 6/05/01            |                           | 3 OZ                          | 212604           |
|            | Suggested Retail                        | 6/25/01            | 0000034                   | 0000025                       | 220150           |
|            | Suggested Retail                        | 6/25/01            |                           | 0000500                       | 240185           |
|            | Suggested Retail                        | 6/25/01            |                           | 0000235                       | 061017           |
| END OF REP | ORT **                                  |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |
|            |   |                    |                           |                               |                  |

### **Printing Item Changes**

The Print Item Changes screen is used to print a list of the changes made to one *or all item records* by DAC users during a given date range. The Print File Maintenance report includes the values of the item record fields before and after a change was made; the date and time of the change; and the user ID used when the change was made.

The Print File Maintenance report lists the items in order by item number, and users have the option of printing a list of either the price and cost-related changes, or a list of the changes made to all the other item record fields. Refer to Printing A Price Change List for information about the Price Change List report.

Refer to Purging File Changes for information about purging records if necessary to free disk space.

```
User: JEANNINE
                             Menu: ITRCV1
                                                           Date: 4/23/08
                  ====> I T E M R E P O R T S <======
                       1. Item Master Listing(Active Only)
111111111
                       2. Inactive Items Listing
DAC
                       3. Item Balance Listing
SYSTEM ||
                       4. Salesman/In-House Price Books
                       5. Display Item Changes
                       6. Price Change List(Input Date Range)
                       7. Purge File Changes
                       8. Print Items With No Location
                       9. Print Cost & Prices With Percents
                      10. New Item Report (Input Date Range)
                      11. Restricted Products Report
                       MENU CALLS
19. Item Related Maint. 20. Item Analysis
22. File Maintenance
                        23. Dac Main Menu
                                                  90. Sign Off
COPYRIGHT @1991-2004@ Creative Data Research, Inc.
```

1. Select option 5 (Display Item Changes) from the Item Reports screen. The Display Maintenance screen appears.

```
DISPLAY Creative Data Research, Inc.
                                                           4/23/08 17:22:15
Chg Dte Number Field File User ID Type Distributed?
Type options, press Enter.
    Date Time User Number N 3/19/08 12:04:29 CUSTCONF 113200 MARLBORO 100 BOX
                                         WAREHOUSE: 1
      ITEM ALLOWANCE ADDED
 C N 3/19/08 9:54:44 CUSTCONF 561158 KEEBLER CHIPS DELUXE 20Z
 AMPR 000002860
                                         000002610 Net Cost
 C N 3/19/08 9:54:44 CUSTCONF 561158 KEEBLER CHIPS DELUXE 20Z
                                         01188 Administrative Pad %
    N 3/19/08 9:54:44 CUSTCONF 561158 KEEBLER CHIPS DELUXE 20Z
 FDPC 00958
                                         00000 MFG to Net Percent
    N 2/25/08 10:01:27 JEANNINE 439635 HERSHEY BITES 11 OZ
 AMPR 000020700
 C N 2/25/08 10:01:27 JEANNINE 439635 HERSHEY BITES 11 OZ
 ARPC 00203
                                         00154 Administrative Pad %
F1=Cust/Item/Rebate F3=Exit F4=Search
                                         F6=Print Changes
```

2. Press <F6> (Print Changes). The Print Item Changes screen appears.

```
DSCZPVR ENTER Creative Data Research, Inc. 4/23/08 17:24:07
Print Item Changes

Item Number . .

Beginning Date . 42308
Ending Date . 42308
User Id . . . .

Changes To Print: . . I (I=Item Master B=Item Balance)
```

- 3. To limit the report to a single item, enter the item number for the **Item Number** (6,n) field. Users may press <F4> to select the number from the Select Item by Description screen.
- 4. To print a list of the changes made to *all the item records* for a given date range, leave the **Item Number** field blank.
- 5. Enter dates for the **Beginning Date** and **Ending Date** (6,n) fields to designate the range of dates in which the changes were made.
- 6. To limit the report to item records changed by a specific user, enter a user ID for the **User Id** (8,a) field.
- 7. Enter one of the following values for the **Changes To Print** (1,a):
  - B limits the report to changes related to price and cost-related fields.
  - *I* limits the report to changes related to all other item record fields.
- 8. Press <F6> and <Enter> when prompted to confirm. The Display Maintenance screen appears.
- 9. Press <F3> to exit. The Item Reports screen appears.

# Print File Maintenance (Item Master Changes)

| 00041<br>DORAL FL FLVR BOX 100'S  | i                                   |   |
|-----------------------------------|-------------------------------------|---|
| FLVR BOX 100'S                    |                                     |   |
| FLVR BOX 100'S                    |                                     | 15:41:45  |
|                                   | DORAL FL FLVR BOX 100'S +\$3 OFF It | 15:41:45  |
|                                   | 12301 Vendor Number                 |   |
|                                   | 00001 Qty Multiplier 2              | 3/04/08 11:16:47 KIM  |
| MARLBORO BUY 3 G 2 FREE D02000 CT | MARLBORO BUY 2 G 1 FREE D02000 CT   | 3/04/08 11:16:47 KIM  |
|                                   |                                     | 3/04/08 11:16:47 KIM  |
|                                   |                                     | 11.16.47  |
|                                   | * Terrorian X                       |   |
|                                   | OFC Number                          |   |
|                                   |                                     |   |
|                                   | 10035106056993 UPC Number 3         | 3/19/08 17:12:43 DANETTE  |
|                                   | 000120 Vendor Number                | 3/19/08 17:12:43 DANETTE  |
|                                   | C                                   | 3/19/08 17:12:43 DANETTE  |
|                                   | Ott. M. 14:00                       | 10.51   |
|                                   | Xcy marcipiter                      | 12.10.21  |
|                                   | Qty Multiplier                      | 12:33:23  |
|                                   | Qty Multiplier                      | 4/03/08 12:31:21 KIM  |
|                                   | 00001 Qty Multiplier 2              | 4/03/08 12:33:23 KIM  |
|                                   | Oty Multiplier                      | 4/03/08 12-31-21 KTM  |
|                                   |                                     |   |
|                                   |                                     | /T: 65: 7T  |
|                                   |                                     |   |
|                                   |                                     | 3/19/08 12:43:17 KIM  |
|                                   |                                     | 2/27/08 15:42:09 DANETTE  |
|                                   |                                     |   |
|                                   | 1                                   | CO: 7#: CT  |
|                                   | Category Number                     | 10:58:03  |
| 160200216021602                   |                                     | 2/15/08 16:32:56 SHERI  |
|                                   |                                     | 3/18/08 10:45:38 SHERI  |
|                                   | Mumbos Mumbos                       | 16.33.17  |
|                                   | OFC Number                          |   |
|                                   |                                     |   |
|                                   |                                     | 3/19/08 12:43:49 KIM  |
|                                   |                                     | 3/19/08 12:43:49 KTM  |
|                                   |                                     |   |
|                                   |                                     | 16:41:37  |
|                                   | Oty Multiplier                      | 16:41:37  |
|                                   |                                     | 1/17/08 16:48:38 SHERI  |
|                                   |                                     | 3/19/08 17:08:26 DANETTE  |
|                                   |                                     |   |
|                                   | SZIOU VEHICOI INMINDEL              |   |
|                                   | 0000600 Weight Unit 1               | 3/21/08 11:07:33 DANETTE  |
|                                   | I Item Status Code                  | 2/14/08 9:46:32 KIM   |
|                                   |                                     | 12.06.37  |
|                                   |                                     |   |
|                                   | 000038/ Mir Suggested Retail        | CT: 7T: 7T  |
|                                   | 32 OZ BOTL Retail Pack Description  | 4/04/08 14:34:29 HARLAND  |
|                                   | Catable Maidht Ctatio               | 1/31/08 8:07:03 KTM   |
|                                   | משרכתו שבולתור פנשיתה               | 20.73.0   |
|                                   |                                     |   |
|                                   | 00000 Product Class Number          | 1/15/08 16:15:09 KIM  |
|                                   |                                     | 16.15.00  |
|                                   | 00045 Sales Class Number            | 1/15/08 16:15:09 KIM  |
|                                   |                                     | 16:15:09  |
|                                   |                                     | 16:15:09<br>16:15:09  |
| O <sub>2</sub>                    | 21602                               | 00006 00006 00006 00001 |

Print File Maintenance (Item Balance Changes)

| After Change 000036480 Net Cost 000038440 Base Cost 000042280 Wholesale Price 000027500 Net Cost 000027500 Net Cost 000027500 Net Cost 000027500 Met Cost 000027580 Wholesale Price 000025880 Wholesale Price 000025880 Wholesale Price 000025880 Wholesale Price | Date of Change 2/11/08 2/11/08 Price 2/11/08 2/11/08 Price 2/11/08 | f Time User                        |
|---|--|------------------------------------|
|   | o  |                                    |
|   |  | MTW 83.77.1 80                     |
|   |  | 1:77:67                            |
|   |  | 1:77:66                            |
| Base Cost<br>Wholesale<br>Net Cost<br>Base Cost<br>Wholesale<br>Wholesale   |  | 08 1:77:84 KIM                     |
| Wholesale Net Cost Base Cost Wholesale Wholesale  |  | 08 1:77:83 KIM                     |
| Net Cost<br>Base Cost<br>Wholesale<br>Wholesale   |  |                                    |
| Base Cost<br>Wholesale<br>Wholesale   | 2/11/08  | 08 1:77:92 KIM                     |
| Wholesale<br>Wholesale<br>Wholesale   | 2/11/08  | 08 1:77:91 KIM                     |
| Wholesale<br>Wholesale  | Price 2/11/08  | 08 1:77:90 KIM                     |
| Wholesale   | Price 2/11/08  | 08 1:79:65 KIM                     |
|   |  | 08 1:79:52 KIM                     |
| Wholesale   |  | 1:79:53                            |
| Wholesale   |  | 1:79:01                            |
|   | Price 2/11/08  | 08 1:79:03 KIM                     |
| 000024440 Wholesale   | Price 2/11/08  | 08 1:79:02 KIM                     |
| 000021270 Net Cost  | 2/11/08  | 1:76:84                            |
|   | 2/11/08  | 1:76:83                            |
| 000023641 Wholesale Price   |  |                                    |
| 000033870 Net Cost  |  | 08 1:76:80 KIM                     |
|   | 2/11/08  | 1:76:79                            |
|   |  | 1.76.78                            |
|   |  | 1 - 77 - 44                        |
|   | 2/11/08  | 1:77:43                            |
| Wholesole   | 0./II/0  | 1 - 77 - 42                        |
| +01   |  | 1.77.36                            |
|   | 2/11/08  | 1.77.35                            |
|   |  | 1 - 77 - 34                        |
|   |  |                                    |
| MUOTESALE   | Frice Z/II/O   | 1:6/:1                             |
|   | 80/TT/Z  | 1://:40                            |
|   |  | 1:77:39                            |
|   |  | 1:77:38                            |
|   |  | 08 1:79:12 KIM                     |
|   |  |                                    |
|   |  |                                    |
|   |  | Wholesale Price<br>Wholesale Price |

# **Purging File Changes**

The Purge File Changes application is used to purge records created to track changes made to Item Master file and Item Balance file records. Purging is typically done to free disk space.

```
Date: 2/15/10
User: JEANNINE
                                Menu: ITRCV1
                    ====> I T E M R E P O R T S <====
111111111
                          1. Item Master Listing (Active Only)
THE | | |
DAC | |
                          2. Inactive Items Listing
                          3. Item Balance Listing
SYSTEM !!
                          4. Salesman/In-House Price Books
                          5. Display Item Changes
111111111
                          6. Price Change List(Input Date Range)
                          7. Purge File Changes
8. Print Items With No Location
                          9. Print Cost & Prices With Percents
                         10. New Item Report(Input Date Range)
                         11. Restricted Products Report
$M E N U \, C A L L S 19. Item Related Maint. 20. Item Analysis
22. File Maintenance
                           23. Dac Main Menu
COPYRIGHT @1991-2004@ Creative Data Research, Inc.
==>
```

1. Select option 7 (Purge File Changes) from the Item Reports screen. The Prompt For Purge Criteria screen appears.

```
DSCTFVR ENTER Creative Data Research-SUPPORT 8/19/99 8:40:33

Prompt for Purge Criteria

File Name . . .

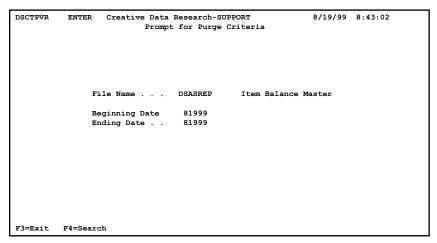
Beginning Date 81999
Ending Date . . 81999

F3=Exit F4=Search
```

2. Press <F4> to select the desired file to purge.

```
DSEKSRR
           SELECT Creative Data Research-SUPPORT
                                                              8/19/99 8:41:34
                           Select File Desc. Master
                DDS File Name Desc.
   DDS File
   Name
Type options, press Enter.
X=Select request
 DDS File
               DDS File Name Desc.
   DSABREP
               Customer Master
   DSACREP
               Customer Corporate Master
   DSANREP
   DSASREP
               Item Balance Master
   DSBAREP
               Item Movement Master
               Customer Options
F3=Exit
```

3. Enter X (Select request) in the selection column next to the desired file's name, and press <Enter>. The Prompt For Purge Criteria screen appears with the desired file name entered for the **File Name** field.



- 4. Enter dates for the **Beginning Date** and **Ending Date** fields to limit purging to change records created during a particular range of dates.
- 5. Press <Enter>.
- 6. Press <Enter> when prompted to confirm. The Item Reports screen appears.

### **Printing A Price Change List**

The Price Change List application details price changes, new items and deleted items by date range and warehouse. Refer to Working With Global Price Changes for information about the Detail Price Change List report which prints when the Perform Global Price Changes application is used.

```
User: JEANNINE
                          Menu: ITRCV1
                                                    Date: 2/15/10
111111111
                     1. Item Master Listing (Active Only)
                     2. Inactive Items Listing
THE ||
                    3. Item Balance Listing
DAC
     1.1
SYSTEM ||
                     4. Salesman/In-House Price Books
111111111
                     5. Display Item Changes
                     6. Price Change List(Input Date Range)
                     7. Purge File Changes
                     8. Print Items With No Location
                     9. Print Cost & Prices With Percents
                    10. New Item Report (Input Date Range)
                    11. Restricted Products Report
                    MENU CALLS
19. Item Related Maint. 20. Item Analysis
                                             21. Reports
22. File Maintenance
                     23. Dac Main Menu
                                             90. Sign Off
COPYRIGHT @1991-2004@ Creative Data Research, Inc.
```

1. Select option 6 (Price Change List) from the Item Reports screen.

```
GSMKPVR
           ENTER
                  Creative Data Research-SUPPORT
                                                              8/18/99 17:42:03
                         Prompt For Price Change List
Type choices, press Enter.
Enter Parameters For Price Change List:
From Date: 81899
To Date: 8
Tax Juris.
Beg. Class
End Class
 * OR *
Beg. Cat.
End Cat. . .
F3=Exit F6=Print
```

- 2. Enter values for the following fields as necessary to limit the price changes printed:
  - From Date and To Date a range of dates
  - Optional: Warehouse a warehouse code.
  - Optional: **Tax Juris.** a tax jurisdiction code.
- 3. Enter values for one of the following:
  - Beg. Class and End Class a range of sales class numbers.
  - Beg. Cat and End Cat a range of item category numbers.
- 4. Press <Enter>, then press <F6> to print.

# **Price Change List**

| eative Data | Research Price Char  | ige mist        |                | 011       | PPIN           | GSMJPFR    | 3/05/01 16:45:34 Page | 1 |
|-------------|--|-----------------|----------------|-----------|----------------|------------|-----------------------|---|
|             | NEW ITEMS / DROPPED ITEMS / PF                                   | RICE CHAN       | IGES FROM 9    | /01/00 TO | 12/31/0        | 00         |                       |   |
|             | Item Description   | Item #          | Retail Pack    | Retail    | Price          | INCR/DECR  | Date                  |   |
|             | A + C GRENADIERS LIGHT 6-PK                                      | 240050          | 6.00SPK.       | . 69      | 17.00          | 16.99      | 11/13/00              |   |
|             | A + C GRENADIERS LIGHT 6-PK A + C PANETELA DARK 4-PK             | 240030          | 4.00SPK.       | 13.77     | 57.14          | 17.14      | 10/11/00              |   |
|             | A + C PANETELA LIGHT 4-PK  | 240150          | 4.00SPK.       | .83       | 2.27           |            | 10/11/00              |   |
| DROPPED     | A MILDS 02000 PK   |                 |                |           |                |            | 12/27/00              |   |
|             | AIRHEADS WHITE MYSTERY 36 CT                                     | 61021           | 0.00           |           | 3.90           | .50        | 10/25/00              |   |
|             | AMAZIN FRT GUMMY BEAR KIN 0.00                                   | 10818           | 0.00           |           | 14.81          |            | 10/25/00              |   |
|             | AMERICAN LIGHTS MENTHOL 1 0.00                                   | 1975            | 0.00           |           | 17.41          |            | 11/13/00              |   |
|             | ANACIN EXTRA STRENGTH  | 552600          |                |           | 19.75          |            | 10/25/00              |   |
|             | AYC GRENADIER MINI 5/5 PK BABY RUTH FUN SIZE 12/16Z01600 OZ      | 8375<br>992231  | 0.00           |           | 6.09<br>16.32  |            | 11/02/00<br>10/25/00  |   |
|             | BABY RUTH KING BAR 24/CT02400 CT                                 |                 |                |           | 19.25          |            | 10/25/00              |   |
|             | BAR NONE   |                 | 3.5 OZ         |           | 2.88           |            | 10/25/00              |   |
|             | BEECHNUT CHEWING TOBACCO 01200 CT                                | 300200          | 01200 CT       |           | 23.15          | .50        | 11/13/00              |   |
|             | BENSON & HEDGES 10.00 OZ   |                 | 10.00 OZ       |           | 23.15          |            | 11/13/00              |   |
|             | BETWEEN 0.00   | 10010           | 0.00           |           | 23.15          |            | 11/13/00              |   |
|             | BOBS SWT STRIPES CINN BAG 5.05 OZ<br>BOXES                       | 634035          | 5.05 OZ        |           | 4.75<br>4.00   |            | 10/25/00<br>10/25/00  |   |
|             | BTCHR BOY BEAN&CHS BUR 2400500 OZ                                |                 | 00500 oz       |           | 3.00           |            | 12/19/00              |   |
|             | BUBBLICIOUS STRAWBERRY   | 300950          | 0.00           |           | 8.96           |            | 11/13/00              |   |
|             | BUTTERFINGER KING SIZE 24 0.00                                   | 16130           | 0.00           |           | 19.20          |            | 10/25/00              |   |
|             | CANDY  | 99999           | 0.00           |           | 23.15          |            | 11/13/00              |   |
|             | CANDY BAR CANDY CANES  | 59<br>1112      |                |           | 7.00           |            | 10/25/00              |   |
|             | CARLTON BOX 32.00 OZ   |                 | 32 00 07       |           | 46.03<br>23.15 |            | 10/25/00<br>11/13/00  |   |
|             | CARLTON BOX 100 MM   | 7670            | 0.00           |           | 23.15          |            | 11/13/00              |   |
|             | CARLTON MENTHOL BOX 100 MM                                       | 2055            | 0.00           |           | 23.15          |            | 11/13/00              |   |
|             | CIGARETTES PREMIUM 85 MM   | 10370           | 0.00           |           | 30.45          | .50        | 11/13/00              |   |
|             | COPENHAGEN 10 CAN ROLL   | 9510            | 0.00           |           | 29.46          |            | 11/13/00              |   |
|             |  |                 | 01500 CTN      |           | 23.15          |            | 11/13/00              |   |
|             | DEL MONTE KETCHUP 28 OZ 0.00                                     |                 | 0.00<br>3.5 OZ |           | 23.15<br>21.06 |            | 11/13/00<br>10/25/00  |   |
|             | DELICIOUS CANDY BAR<br>DISPLAY ALLOW - OFF INVOI 0.00            | 202000          | 0.00           |           | 23.45          | .50        | 11/13/00              |   |
|             | DORAL BOX FULL FLAVOR FKS  | 722             |                |           | 21.19          |            | 11/13/00              |   |
|             | DORAL BOX FULL FLAVOR MENTHOL                                    | 729             |                |           | 21.19          | .50        | 11/13/00              |   |
|             | DORAL BOX LIGHTS FKS   | 727             |                |           | 21.19          | .50        | 11/13/00              |   |
| NEW         | DORAL DISPLAY (SUNFLOWER TEST)                                   | 100199          |                |           | 1.00           |            | 12/01/00              |   |
|             | DORAL FULL FLAVOR MENTHOL 0.00<br>DORAL FULL FLAVOR MENTHOL 0.00 | 14212<br>142999 | 0.00<br>0.00   | .50       | 15.50<br>17.15 | .50        | 12/18/00<br>11/13/00  |   |
|             | DORAL FULL FLAVOR MENTHOL 0.00                                   | 999212          | 0.00           |           | 17.15          | .50        | 11/13/00              |   |
|             | DORAL FULL FLAVOR RED 100 0.00                                   | 15312           | 0.00           |           | 23.15          | .50        | 11/13/00              |   |
|             | DORAL FULL FLAVOR RED 85 0.00                                    | 16612           | 0.00           |           | 23.15          | .50        | 11/13/00              |   |
|             | DORAL LIGHT 85 B1G1F 0.00  | 100300          | 0.00           |           | 23.45          | .50        | 11/13/00              |   |
|             | GARD NON DETER 30WGH OIL 0.00                                    | 100802          | 0.00           |           | 23.15          | .50        | 11/13/00              |   |
|             | GOOD CANDY BARS GPC FULL FLAVOR 85 MM                            | 67<br>10100     | 0.00           |           | 14.00<br>23.45 | .50<br>.50 | 10/25/00<br>11/13/00  |   |
|             | HERSH ALMOND 36/CT 03600 CT                                      |                 |                |           | 18.25          |            | 10/25/00              |   |
|             | HERSHEY ALMOND 24/6 PAK  | 602910          | 0.00           |           | 54.50          |            | 10/25/00              |   |
|             | HERSHEY KRACKEL KING SIZE 18 CT                                  | 60732           | 0.00           |           | 15.31          | .50        | 10/25/00              |   |
|             | HERSHEY MINI 12/6 OZ 0.00 BAGG                                   |                 | 0.00 BAGG      |           | 19.75          |            | 10/25/00              |   |
|             | HERSHEY SPECIAL  | 919191          |                |           | 146.49         | .50        | 10/25/00              |   |
|             |  |                 |                |           |                |            |                       |   |
|             |  |                 |                |           |                |            |                       |   |
|             |  |                 |                |           |                |            |                       |   |
|             |  |                 |                |           |                |            |                       |   |
|             |  |                 |                |           |                |            |                       |   |
|             |  |                 |                |           |                |            |                       |   |
|             |  |                 |                |           |                |            |                       |   |
|             |  |                 |                |           |                |            |                       |   |
|             |  |                 |                |           |                |            |                       |   |
|             |  |                 |                |           |                |            |                       |   |
|             |  |                 |                |           |                |            |                       |   |
|             |  |                 |                |           |                |            |                       |   |

### **Printing Items With No Assigned Location**

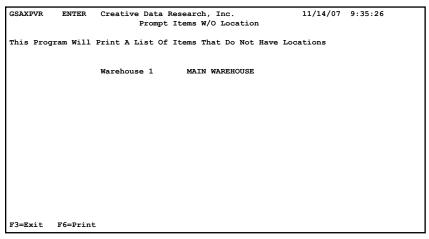
The Print Items With No Location application is used to print a list of items that are not assigned to a warehouse location.

```
User: JEANNINE
                                  Menu: ITRCV1
                                                                     Date: 11/14/07
1. Item Master Listing (Active Only)
THE ||
DAC ||

    Inactive Items Listing
    Item Balance Listing

SYSTEM ||
                           4. Salesman/In-House Price Books
111111111
                           5. Display Item Changes
                           6. Price Change List(Input Date Range)
                           7. Purge File Changes
                           8. Print Items With No Location
                           9. Print Cost & Prices With Percents
                          10. New Item Report(Input Date Range)
                          11. Restricted Products Report
                           {\tt M} \; {\tt E} \; {\tt N} \; {\tt U} \qquad {\tt C} \; {\tt A} \; {\tt L} \; {\tt L} \; {\tt S}
19. Item Related Maint. 20. Item Analysis 22. File Maintenance 23. Dac Main Menu
                                                          21. Reports
                                                          90. Sign Off
COPYRIGHT @1991-2004@ Creative Data Research, Inc.
```

1. Select option 8 (Print Items With No Location) from the Item Reports screen. The Prompt Items W/O Location screen appears.



- 2. Enter the warehouse code of the desired warehouse for the **Warehouse** (6,a) field, and press <F6>.
- 3. Press <F3> to exit. The Item Reports screen appears.

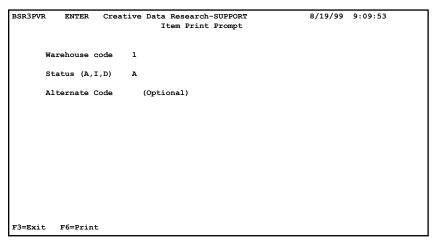
```
Creative Data Research, Inc.
                                        Ttems With No Locations
                                                                             TEANNINE BSNCPFR
                                                                                                  11/14/07 9:35:48 Page
                                                  Cat
                                                         S.S.U.
                                                                            UM1 OH
                                                                                     UM2 OH UM3 OH UM4 OH
     Description
                                                                  Status
Warehouse 1
                 MAIN WAREHOUSE
     FUEL CHARGE 20 MILES
                                         999997
      FUEL CHARGE 50 MILES
                                          999996
                                                   10
                                                         1 CHG
                                                                     A
      MIN ORDER CHG
                                          999999
                                                   10
                                                         1 CHG
                                                                     Α
     MIN ORDER CHG 2
                                          999998
                                                   10
                                                         1 CHG
      PO ALLOWANCE ITEM
                                          999100
** END OF REPORT **
```

# **Printing Item Costs and Prices**

The Print Costs & Price With Percents application is used to print a list of items with the net cost, base cost, wholesale price, and the profit or markup percentage.

```
User: JEANNINE
                              Menu: ITRCV1
                                                            Date: 2/15/10
                      => I T E M R E P O R T S <=
                        1. Item Master Listing (Active Only)
111111111
THE !!
                       2. Inactive Items Listing
DAC
                       3. Item Balance Listing
SYSTEM ||
                       4. Salesman/In-House Price Books
111111111
                       5. Display Item Changes
                        6. Price Change List(Input Date Range)
                        7. Purge File Changes
                        8. Print Items With No Location
                        9. Print Cost & Prices With Percents
                       10. New Item Report(Input Date Range)
                       11. Restricted Products Report
MENU CALLS
19. Item Related Maint. 20. Item Analysis
                                                   21. Reports
22. File Maintenance
                         23. Dac Main Menu
                                                   90. Sign Off
COPYRIGHT @1991-2004@ Creative Data Research, Inc.
```

1. Select option 9 (Print Cost & Prices With Percents) from the Item Reports screen. The Item Print Prompt screen appears.



- 2. Enter a warehouse code for the **Warehouse Code** (6,a) field.
- 3. Enter A (active), I (inactive), or D (marked delete) for the **Status** (1,a) field to designate the type of items included in the list. If the field is left blank, all items are included.
- 4. If necessary, enter an alternate price code for the **Alternate Code** (1,n) field if alternating pricing is used.
- 5. Press <F6>, and <Enter> when prompted to confirm. The Item Reports screen appears.

# **Items With Costs and Prices**

|  | Pack Desc. Stand.<br>U/M        | nd. Net Cost | Net to<br>Base % | Base Cost | Base to<br>List % | List   | MSRP | Alternates<br>Cost Price Retail |  |
|--|---------------------------------|--------------|------------------|-----------|-------------------|--------|------|---------------------------------|--|
|  |                                 |              |                  |           |                   |        |      |                                 |  |
| Sales Class Number 1 FULL PRICE E                | 1 FULL PRICE BRANDED CIGARETIES |              |                  |           |                   |        |      |                                 |  |
| 850157 HARLEY DAVIDSON F F BOX PROMO             | CIN                             | 15.404       | оЮ               | 15.404    | 9.52 %            | 16.870 | 2.06 |                                 |  |
| 850156 HARLEY DAVIDSON F F PROMO                 | CIN                             |              | dР               | 15.404    | 8.87 %            | 16.870 | 2.06 |                                 |  |
| 850159 HARLEY DAVIDSON LT BOX PROMO              | CIN                             | 15.404       | dР               | 15.404    | 8.87 %            | 16.870 | 2.06 |                                 |  |
| 850158 HARLEY DAVIDSON LT PROMO                  | CIN                             | 15.404       | dР               | 15.404    | 8.87 %            | 16.870 | 2.06 |                                 |  |
| 101300 HARLEY-DAVIDSON F F KING                  | CIN                             |              | dР               | 15.404    | 8.87 %            | 16.870 | 2.06 |                                 |  |
| 101302 HARLEY-DAVIDSON F F KING BOX              | CI                              | 15.404       | dР               | 15.404    | 8.87 %            | 16.870 | 2.06 |                                 |  |
| 101304 HARLEY-DAVIDSON LIGHT KING                | CIN                             | 15.404       | dР               | 15.404    | 8.87 %            | 16.870 | 2.06 |                                 |  |
| 101306 HARLEY-DAVIDSON LT KING BOX               | CIN                             | 15.404       | оlР              | 15.404    | 8.87 %            | 16.870 | 2.06 |                                 |  |
| Sales Class Number 10 GENERIC BRANDED CIGARETTES | NDED CIGARETTES                 |              |                  |           |                   |        |      |                                 |  |
| 100460 MONARCH F F MEN KING *                    | CIN                             | 12.792       | оľР              | 12.792    | 11.80 %           | 14.300 | 1.76 |                                 |  |
| Sales Class Number 42 PRIME CIGARETTES           | STTES                           |              |                  |           |                   |        |      |                                 |  |
| 860224 PRIME F F MEN 100 1.00 OFF                | CIN                             | 11.486       | оľР              | 11.486    | 3.63 %            | 11.910 | 1.62 |                                 |  |
| 860222 PRIME F F 100 1.00 OFF                    | CIN                             | 11.486       | dР               | 11.486    | 3.63 %            | 11.910 | 1.62 |                                 |  |
| 850214 PRIME LT KING 1.00 OFF                    | CIN                             |              | ф                | 11.486    | 3.63 %            | 11.910 | 1.62 |                                 |  |
| 860225 PRIME LT MEN 100 1.00 OFF                 | CIN                             |              | dР               | 11.486    | 3.63 %            | 11.910 | 1.62 |                                 |  |
| 860223 PRIME LT 100 1.00 OFF                     | CIN                             | 11.486       | dР               | 11.486    | 3.63 %            | 11.910 | 1.62 |                                 |  |
| 860226 PRIME ULTRA 100 1.00 OFF                  | CIN                             | 11.486       | dР               | 11.486    | 3.63 %            | 11.910 | 1.62 |                                 |  |

| Creative Data Research                     | Cost and Price Print    | e Print       |          | .,               | JTIPPIN   | BSR4PFR           | 8/19/99 | 9:28:37 Page | 2                        |               |  |
|--|-------------------------|---------------|----------|------------------|-----------|-------------------|---------|--------------|--------------------------|---------------|--|
| No. Description                            | Pack Desc. Stand<br>U/M | Stand.<br>U/M | Net Cost | Net to<br>Base % | Base Cost | Base to<br>List % | List    | MSRP         | Alternates<br>Cost Price | ces<br>Retail |  |
| Category 2 TOBACCO/SNUFF/CIGARS            |                         |               |          |                  |           |                   |         |              |                          |               |  |
| Sales Class Number 60 CHEWING TOBACCO PLUG | OBACCO PLUG             |               |          |                  |           |                   |         |              |                          |               |  |
| 120285 BROWNS MULE PLUG                    |                         | CEN           | 15.990   | аlP              | 15.990    | 10.01 %           | 17.590  | 1.51         |                          |               |  |
| Sales Class Number 90 SNUFF DRY            |                         |               |          |                  |           |                   |         |              |                          |               |  |
| 130315 BRUTON FAMILY PACK 15 OZ            |                         | вох           | 12.740   | оlo              | 12.740    | 13.03 %           | 14.400  | 18.46        |                          |               |  |
| 130675 DENTAL SC GIANT TUMB 5.58 OZ        |                         | TOM           | 4.540    | оЮ               | 4.540     | 11.01 %           | 5.040   | 6.46         |                          |               |  |
| 131497 ROOSTER PLASTIC TUMB 6 OZ           |                         | TOM           | 4.830    | dР               | 4.830     | 13.04 %           | 5.460   | 7.00         |                          |               |  |
| 131825 THREE THISTLES POCKET               |                         | вох           | 13.670   | оķ               | 13.670    | 12.07 %           | 15.320  | 1.64         |                          |               |  |
| Sales Class Number 105 SNUFF MOIST         | IS:                     |               |          |                  |           |                   |         |              |                          |               |  |
| 133280 HAPPY DAYS MINT SMLESS              |                         | ROL           | 19.690   | оlo              | 19.690    | 7.57 %            | 21.180  | 2.72         |                          |               |  |
| 160900 MINT SNUFF ORIGINAL NT              |                         | ROL           | 13.800   | ф                | 13.800    | 21.74 %           | 16.800  | 1.85         |                          |               |  |
| 160903 MINT SNUFF SPEARMINT NT             |                         | ROL           | 13.800   | о́Р              | 13.800    | 21.74 %           | 16.800  | 1.85         |                          |               |  |
| 133690 SKOAL BANDIT CLASSIC                |                         | ROL           | 19.630   | dР               | 19.630    | 7.90 %            | 21.180  | 2.72         |                          |               |  |
| 133695 SKOAL FLAVOR PACK CINN              |                         | ROL           | 19.630   | оļР              | 19.630    | 7.90 %            | 21.180  | 2.72         |                          |               |  |
| 133697 SKOAL FLAVOR PACK MINT              |                         | ROL           | 19.630   | оķо              | 19.630    | 7.90 %            | 21.180  | 2.72         |                          |               |  |

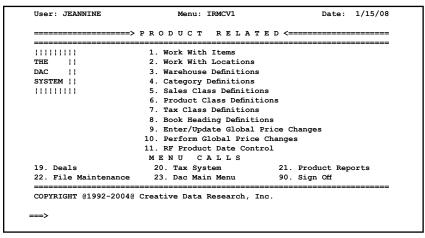
# **Working With Item Analysis Reports**

The Item Analysis application (option 20 of the Item Reports screen) is used to print the following year-to-date reports:

- Best Seller List By Item
- Best Seller List By Class
- Best Seller List By Category
- Worst Seller List By Item
- Worst Seller List By Class
- Worst Seller List By Category

The Item Analysis application is also used to print the No Sale Item List, Vendor Weekly Movement and Item Sales List By Percentage reports.

Refer to the Sales Analysis Reports document for information about reports related to customer, company, salesman, vendor and inventory.



1. Select option 21 (Product Reports) from the Product Related screen. The Item Reports screen appears.

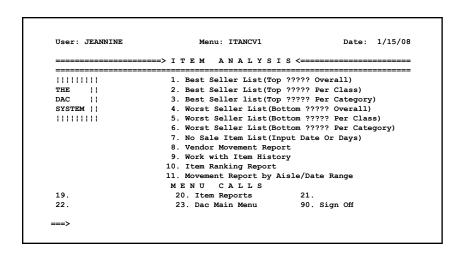
```
Date: 1/15/08
1. Item Master Listing (Active Only)
THE ||
DAC ||

    Inactive Items Listing
    Item Balance Listing

SYSTEM ||
                         4. Salesman/In-House Price Books
111111111
                         5. Display Item Changes
                         6. Price Change List(Input Date Range)7. Purge File Changes
                         8. Print Items With No Location
                         9. Print Cost & Prices With Percents
                        10. New Item Report (Input Date Range)
                        11. Restricted Products Report
M E N U C A L L S

19. Item Related Maint. 20. Item Analysis
22. File Maintenance 23. Dac Main Menu
                                                       21. Reports
                                                       90. Sign Off
COPYRIGHT @1991-2004@ Creative Data Research, Inc.
```

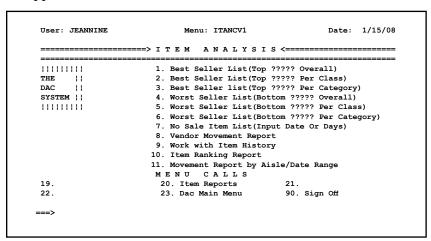
2. Select option 20 (Item Analysis) from the Item Reports screen. The Item Analysis screen appears.



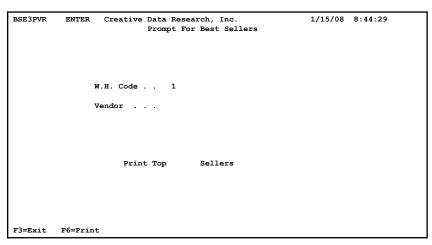
# **Printing Best And Worst Selling Items By Vendor Year-To-Date**

The Best Seller List By Item and Worst Seller List By Item reports detail the overall top and bottom selling items, respectively, per vendor for a designated warehouse. To print these year-to-date reports based on an entire year of sales data, they *must be printed before* using the End Of Year Processing application to close the year.

1. Select option 20 (Item Analysis) from the Item Reports screen. The Item Analysis screen appears.



2. Select option 1 (Best Seller List-Top ????? Overall) or option 4 (Worst Seller List-Bottom ????? Overall) from the Item Analysis screen. The Prompt For Best Sellers screen (illustrated below) or Prompt For Worst Sellers screen appears.



- 3. Enter a warehouse code for the **W.H. Code** (6,a) field.
- 4. Enter a vendor code for the **Vendor** (6,a) field.
- 5. Enter the number of top selling items to list in the report for the **Print Top Sellers** (5,n) field, or enter the number of worst selling items to list in the report for the **Print Bottom Sellers** (5,n) field.
- 6. Press <F6> (Print). The Item Analysis screen appears.

# **Best Seller List By Item**

| Creative Data Research, Inc.    | Best Seller List By   | , icem        | JEA           | NNINE BSE01   | rrk 1/15,     | /08 9:34:0    | , rage | 1                    |
|---------------------------------|-----------------------|---------------|---------------|---------------|---------------|---------------|--------|----------------------|
|                                 | (TOP 5 SELLERS)       |               |               |               |               |               |        |                      |
|                                 | MAIN WAREHOUSE        |               |               |               |               |               |        |                      |
| tem Item Description            | Sales<br>Year-To-Date | Orders<br>YTD | Unit 1<br>YTD | Unit 2<br>YTD | Unit 3<br>YTD | Unit 4<br>YTD | ssu    | Date Of<br>Last Sale |
| Warehouse Code 1 MAIN WAREHOUSE |                       |               |               |               |               |               |        |                      |
| .00500 CAMEL FILTER 85 BOX      | 74,760.60             | 345           | 30            | 2175          | 2             |               | CTN    | 12/28/07             |
| 30585 GPC 100 ULTRA BOX         | 57,733.25             | 355           |               | 2226          |               |               | CTN    | 12/28/07             |
| .01300 CARLTON MENTHOL          | 84,535.12             | 340           |               | 2142          | 2             |               | CTN    | 12/28/07             |
| .31200 BEST VALUE MENT 100 LT   | 48,305.99             | 319           |               | 2110          | 2             |               | CTN    | 12/28/07             |
| 11700 KOOL MENT 100 MILD        | 72,315.07             | 339           |               | 2162          |               |               | CTN    | 12/28/07             |
| ** END OF REPORT **             |                       |               |               |               |               |               |        |                      |
|                                 |                       |               |               |               |               |               |        |                      |
|                                 |                       |               |               |               |               |               |        |                      |
|                                 |                       |               |               |               |               |               |        |                      |
|                                 |                       |               |               |               |               |               |        |                      |
|                                 |                       |               |               |               |               |               |        |                      |
|                                 |                       |               |               |               |               |               |        |                      |

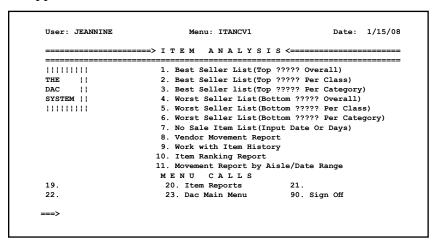
# **Worst Seller List By Item**

| Creative Data Research, Inc.    | Worst Seller List F   | By Item       | JEA           | NNINE BSE8    | PFR 1/15      | /08 9:32:51 Page  | a 1                  |
|---------------------------------|-----------------------|---------------|---------------|---------------|---------------|-------------------|----------------------|
|                                 | (BOTTOM 5 SELLE       | IRS)          |               |               |               |                   |                      |
|                                 | MAIN WAREHOUSE        |               |               |               |               |                   |                      |
| Item Item Description<br>Number | Sales<br>Year-To-Date | Orders<br>YTD | Unit 1<br>YTD | Unit 2<br>YTD | Unit 3<br>YTD | Unit 4 SSU<br>YTD | Date Of<br>Last Sale |
| Warehouse Code 1 MAIN WAREHOUSE |                       |               |               |               |               |                   |                      |
| 118800 VANTAGE MENT 100         | 29,977.88             | 195           |               | 844           |               | CTN               | 12/28/07             |
| 115401 PALL MALL 100 BOX        | 27,877.81             | 188           |               | 906           |               | CTN               | 12/28/07             |
| 120200 WINSTON 100 LIGHT        | 37,048.52             | 202           |               | 1121          |               | CTN               | 12/28/07             |
| 131200 BEST VALUE MENT 100 LT   | 48,305.99             | 319           |               | 2110          | 2             | CTN               | 12/28/07             |
| 125800 DORAL FF MENT 100        | 66,819.50             | 358           |               | 2142          |               | CTN               | 12/28/07             |
| ** END OF REPORT **             |                       |               |               |               |               |                   |                      |
|                                 |                       |               |               |               |               |                   |                      |
|                                 |                       |               |               |               |               |                   |                      |
|                                 |                       |               |               |               |               |                   |                      |
|                                 |                       |               |               |               |               |                   |                      |
|                                 |                       |               |               |               |               |                   |                      |
|                                 |                       |               |               |               |               |                   |                      |

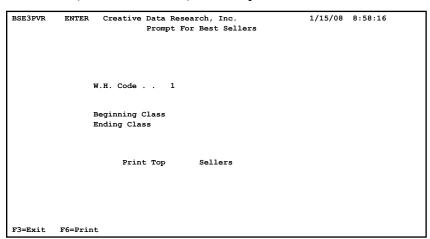
### Printing Best And Worst Selling Items By Sales Class Year-To-Date

The Best Seller List By Class and Worst Seller List By Class reports detail the top and bottom selling items, respectively, per sales class for a designated warehouse. To print these year-to-date reports based on an entire year of sales data, they *must be printed before* using the End Of Year Processing application to close the year.

1. Select option 20 (Item Analysis) from the Item Reports screen. The Item Analysis screen appears.



2. Select option 2 (Best Seller List-Top ????? Per Class) or option 5 (Worst Seller List-Bottom ????? Per Class) from the Item Analysis screen. The Prompt For Best Sellers screen (illustrated below) or Prompt For Worst Sellers screen appears.



- 3. Enter a warehouse code for the **W.H. Code** (6,a) field.
- 4. Enter sales class numbers for the **Beginning Class** and **Ending Class** (5,n) fields.
- 5. Enter the number of top selling items to list in the report for the **Print Top Sellers** (5,n) field, or enter the number of worst selling items to list in the report for the **Print Bottom Sellers** (5,n) field.
- 6. Press <F6> (Print). The Item Analysis screen appears.

# **Best Seller List By Class**

| Creative Data Research, Inc.       | Best Seller List B    | y Class       | JEA           | NNINE BSFD    | PFR 1/15      | /08 9:53:07 P   | age 1               |
|------------------------------------|-----------------------|---------------|---------------|---------------|---------------|-----------------|---------------------|
|                                    | (TOP 5 SELLERS        | PER CLASS)    |               |               |               |                 |                     |
|                                    | MAIN WAREHOUSE        |               |               |               |               |                 |                     |
| Item Item Description Number       | Sales<br>Year-To-Date | Orders<br>YTD | Unit 1<br>YTD | Unit 2<br>YTD | Unit 3<br>YTD | Unit 4 S<br>YTD | Date Of<br>Last Sal |
| Warehouse Code 1                   |                       |               |               |               |               |                 |                     |
| Sales Class 100 PREMIUM CIGARETTES |                       |               |               |               |               |                 |                     |
| 100500 CAMEL FILTER 85 BOX         | 74,760.60             | 345           | 30            | 2175          | 2             | С               | rn 12/28/07         |
| 111700 KOOL MENT 100 MILD          | 72,315.07             | 339           |               | 2162          |               | С               | rn 12/28/07         |
| 108300 B&H MENT 100 LT             | 74,768.48             | 315           |               | 1996          | 2             | С               | rn 12/28/07         |
| 113200 MARLBORO 100 BOX            | 36,785.96             | 235           |               | 1141          |               | С               | rn 12/28/07         |
| 120200 WINSTON 100 LIGHT           | 37,048.52             | 202           |               | 1121          |               | С               | TN 12/28/07         |
| ** END OF REPORT **                |                       |               |               |               |               |                 |                     |
|                                    |                       |               |               |               |               |                 |                     |
|                                    |                       |               |               |               |               |                 |                     |
|                                    |                       |               |               |               |               |                 |                     |
|                                    |                       |               |               |               |               |                 |                     |
|                                    |                       |               |               |               |               |                 |                     |
|                                    |                       |               |               |               |               |                 |                     |
|                                    |                       |               |               |               |               |                 |                     |

# **Worst Seller List By Class**

| reative Data Research, Inc.           | Worst Seller List | By CIS.    | JEA    | NNINE BSF3 | PFR 1/15 | /08 9:53:18 | Page | 1         |
|---------------------------------------|-------------------|------------|--------|------------|----------|-------------|------|-----------|
| (BO                                   | TTOM 5 SELLERS    | PER CLASS) |        |            |          |             |      |           |
| MAI                                   | N WAREHOUSE       |            |        |            |          |             |      |           |
| tem Item Description                  | Sales             | Orders     | Unit 1 | Unit 2     | Unit 3   | Unit 4      | ssu  | Date Of   |
| umber<br>arehouse Code 1              | Year-To-Date      | YTD        | YTD    | YTD        | YTD      | YTD         |      | Last Sale |
| ales Class 101 DISCOUNT CIGARETTES    |                   |            |        |            |          |             |      |           |
| 15401 PALL MALL 100 BOX               | 27,877.81         | 188        |        | 906        |          |             | CTN  | 12/28/07  |
| 02815 LIGGETT SELECT ULTRA 100 BX     | 36,263.34         | 288        |        | 1676       |          |             | CTN  | 12/28/07  |
| 31761 BASIC FF 100 BOX                | 62,927.83         | 295        |        | 1889       | 2        |             | CTN  | 12/28/07  |
| 02811 LIGGETT SELECT FF MENTH BOX 100 | 43,127.79         | 323        |        | 2020       |          |             | CTN  | 12/28/07  |
| 31200 BEST VALUE MENT 100 LT          | 48,305.99         | 319        |        | 2110       | 2        |             | CTN  | 12/28/07  |
| * END OF REPORT **                    |                   |            |        |            |          |             |      |           |
|                                       |                   |            |        |            |          |             |      |           |
|                                       |                   |            |        |            |          |             |      |           |
|                                       |                   |            |        |            |          |             |      |           |
|                                       |                   |            |        |            |          |             |      |           |
|                                       |                   |            |        |            |          |             |      |           |

### Printing Best And Worst Selling Items By Category Year-To-Date

The Best Seller List By Category and Worst Seller List By Category reports detail the top and bottom selling items, respectively, per category for a designated warehouse. To print these year-to-date reports based on an entire year of sales data, they *must be printed before* using the End Of Year Processing application to close the year.

1. Select option 20 (Item Analysis) from the Item Reports screen. The Item Analysis screen appears.

```
User: JEANNINE
                                                              Date: 1/15/08
                               Menu: ITANCV1
             ======> I T E M A N A L Y S I S <===

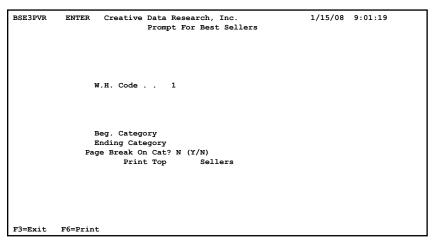
    Best Seller List(Top ????? Overall)

THE !!
                       2. Best Seller List(Top ????? Per Class)
DAC

    Best Seller list(Top ????? Per Category)
    Worst Seller List(Bottom ????? Overall)

SYSTEM ||
1111111111
                       Worst Seller List(Bottom ????? Per Class)
                        Worst Seller List(Bottom ????? Per Category)
                        7. No Sale Item List(Input Date Or Days)
                        8. Vendor Movement Report
                        9. Work with Item History
                       10. Item Ranking Report
                       11. Movement Report by Aisle/Date Range
                        MENU CALLS
                         20. Item Reports
                                                    90. Sign Off
                         23. Dac Main Menu
22.
```

2. Select option 3 (Best Seller List-Top ????? Per Category) or option 6 (Worst Seller List-Bottom ????? Per Category) from the Item Analysis screen. The Prompt For Best Sellers screen (illustrated below) or Prompt For Worst Sellers screen appears.



- 3. Enter a warehouse code for the W.H. Code (6,a) field.
- 4. Enter category numbers for the **Beg Category** and **Ending Category** (2,n) fields.
- 5. To page break by category, enter Y (for yes) for the **Page Break On Cat?** (1,a) field.
- 6. Enter the number of top selling items to list in the report for the **Print Top Sellers** (5,n) field, or enter the number of worst selling items to list in the report for the **Print Bottom Sellers** (5,n) field.
- 7. Press <F6> (Print). The Item Analysis screen appears.

# **Best Seller List By Category**

| Creative Data Research, Inc.              | Best Seller List B    | y Cat.        | JEA           | NNINE BSF1    | PFR 1/15      | /08 9:29:33 Page  | 1                    |
|---|-----------------------|---------------|---------------|---------------|---------------|-------------------|----------------------|
|   | (TOP 5 SELLERS        | PER CATEGOR   | RY)           |               |               |                   |                      |
|   | MAIN WAREHOUSE        |               |               |               |               |                   |                      |
| Item Item Description<br>Number           | Sales<br>Year-To-Date | Orders<br>YTD | Unit 1<br>YTD | Unit 2<br>YTD | Unit 3<br>YTD | Unit 4 SSU<br>YTD | Date Of<br>Last Sale |
| Warehouse Code 1                          |                       |               |               |               |               |                   |                      |
| Category Number 4 CANDY/GUM               |                       |               |               |               |               |                   |                      |
| 418950 HERSHEY ALMOND 36CT                | 14,341.47             | 266           |               | 883           |               | вох               | 12/28/07             |
| 439397 HERSHEY HUGS 12 OZ                 | 28,140.90             | 256           |               | 827           |               | BAG               | 12/28/07             |
| 439336 HERSHEY PLAIN GIANT BAR            | 29,365.56             | 221           |               | 780           |               | вох               | 12/28/07             |
| 439635 HERSHEY BITES 11 OZ                | 18,366.70             | 211           |               | 712           |               | BAG               | 12/28/07             |
| 439394 HERSHEY KISSES 12 OZ               | 41,679.44             | 188           |               | 604           |               | CSE               | 12/28/07             |
| Category Number 5 GROCERY                 |                       |               |               |               |               |                   |                      |
| 561759 KEEBLER CLUB CRACKER 5.25 OZ       | 13,675.34             | 299           |               | 1218          |               | вох               | 12/28/07             |
| 561158 KEEBLER CHIPS DELUXE 20Z           | 4,267.22              | 293           |               | 1205          |               | CTN               | 12/28/07             |
| 631127 KEEBLER FUDGE STRIPE COOKIES 11.50 | DZ 17,461.32          | 284           |               | 1169          |               | BAG               | 12/28/07             |
| 561161 KEEBLER PECAN SANDIES 2 OZ         | 14,797.79             | 274           |               | 1086          |               | вох               | 12/28/07             |
| 561167 KEEBLER VIENNA CREMES 20Z          | 14,382.60             | 263           |               | 1056          |               | CTN               | 12/28/07             |
| ** END OF REPORT **                       |                       |               |               |               |               |                   |                      |
|   |                       |               |               |               |               |                   |                      |

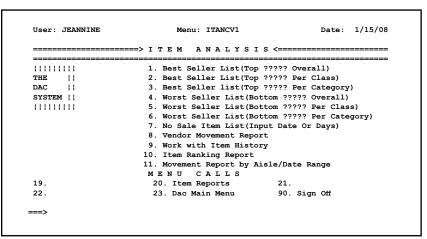
# **Worst Seller List By Category**

| Creative Data Research, Inc. Wo            | orst Seller List 1    | By Cat.       | JEA           | NNINE BSF4    | PFR 1/15      | /08 9:46:14   | Page | 1                    |
|--|-----------------------|---------------|---------------|---------------|---------------|---------------|------|----------------------|
| (BOT)                                      | FOM 5 SELLERS         | PER CATEGOR   | RY)           |               |               |               |      |                      |
| MAIN                                       | WAREHOUSE             |               |               |               |               |               |      |                      |
| Item Item Description Number               | Sales<br>Year-To-Date | Orders<br>YTD | Unit 1<br>YTD | Unit 2<br>YTD | Unit 3<br>YTD | Unit 4<br>YTD | ssu  | Date Of<br>Last Sale |
| Warehouse Code 1                           |                       |               |               |               |               |               |      |                      |
| Category Number 4 CANDY/GUM                |                       |               |               |               |               |               |      |                      |
| 439393 HERSHEY MINIATURES 12 OZ            | 37,025.02             | 183           |               | 538           |               |               | cs   | 12/28/07             |
| 403078 HERSHEY NUGGET ASSORTED             | 41,505.02             | 191           |               | 583           |               |               | cs   | 12/28/07             |
| 439394 HERSHEY KISSES 12 OZ                | 41,679.44             | 188           |               | 604           |               |               | CSE  | 12/28/07             |
| 439635 HERSHEY BITES 11 OZ                 | 18,366.70             | 211           |               | 712           |               |               | BAG  | 12/28/07             |
| 439336 HERSHEY PLAIN GIANT BAR             | 29,365.56             | 221           |               | 780           |               |               | вох  | 12/28/07             |
| Category Number 5 GROCERY                  |                       |               |               |               |               |               |      |                      |
| 616600 HERSHEY CHOCOLATE SYRUP BOTTLE 240Z | 1,246.57              | 210           |               | 722           |               |               | EA   | 12/28/07             |
| 561167 KEEBLER VIENNA CREMES 20Z           | 14,382.60             | 263           |               | 1056          |               |               | CTN  | 12/28/07             |
| 561161 KEEBLER PECAN SANDIES 2 OZ          | 14,797.79             | 274           |               | 1086          |               |               | вох  | 12/28/07             |
| 631127 KEEBLER FUDGE STRIPE COOKIES 11.50Z | 17,461.32             | 284           |               | 1169          |               |               | BAG  | 12/28/07             |
| 561158 KEEBLER CHIPS DELUXE 20Z            | 4,267.22              | 293           |               | 1205          |               |               | CTN  | 12/28/07             |
| ** END OF REPORT **                        |                       |               |               |               |               |               |      |                      |
|  |                       |               |               |               |               |               |      |                      |

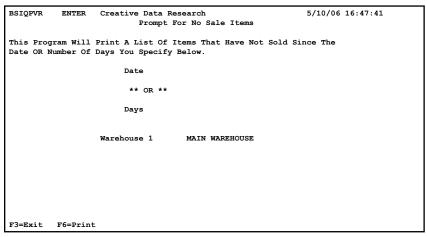
# **Printing A List of No Sale Items**

The No Sale Item List details all the items which have not sold since a designated date, or within a specified number of days for a particular warehouse.

1. Select option 20 (Item Analysis) from the Item Reports screen. The Item Analysis screen appears.



2. Select option 7 (No Sale Item List) from the Item Analysis screen. The Prompt For No Sale Items screen appears.



- 3. Enter a date for the **Date** (6,n) field to limit the list of items to those not sold since the designated date, or enter a number for the **Days** (3,n) field to limit the list of items to those not sold within the designated number of days.
- 4. Enter a warehouse code for the **Warehouse** (6,a) field.
- 5. Press <F6> (Print). The Item Analysis screen appears.

# No Sale Item List

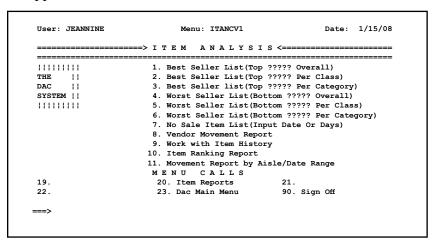
| reative       | Data Research-SUPPORT                          | No Sale Item                  | LIST        |                |             | JT           | IPPIN       | BSIYPFR              | 0/21/93 | , 14:13 | 3:19 Page        | 1                    |
|---------------|--|-------------------------------|-------------|----------------|-------------|--------------|-------------|----------------------|---------|---------|------------------|----------------------|
| tems Tha      | t Have Not Sold Since:                         | 365 Days                      | For W       | arehouse       | : 1         | MAIN         | WAREHO      | OUSE                 |         |         |                  |                      |
| tem<br>Jumber | Item Description                               | Unit On<br>1                  | Hand<br>Qty | Unit On<br>2   | Hand<br>Qty | Unit On<br>3 | Hand<br>Qty | Unit On Han<br>4 Qty |         | 3 YTD   | Value            | Date of<br>Last Sale |
|               | ALEIGH LIGHT KING                              | PAK                           |             | * CTN          | 24          | CSE          |             |                      |         |         | 369.60           | 5/25/98              |
|               | ATIN MENTHOL 100                               | PAK                           |             | * CTN          |             | CSE          |             |                      |         |         |                  | 1/29/98              |
|               | LPINE LIGHT MEN 100<br>ONARCH FULL FLAVOR 100  | PAK                           |             | * CTN<br>* CTN | 70<br>58    | CSE          |             |                      |         |         | 895.30<br>741.82 | 5/26/98              |
|               | YRAMID LIGHT 100                               | PAK<br>PAK<br>PAK             |             | * CTN          | 41          | CSE          |             |                      |         |         | 741.82<br>524.39 | 4/16/98<br>5/26/98   |
|               | ARGAIN BUY F F 100                             | PAK                           |             | * CIN          | 66          | CSE          |             |                      |         |         | 646.14           | 5/26/98              |
|               | COUNTRY BLEND CHEWING TOB                      | PAK                           |             | * CTN          | 00          | CSE          |             |                      |         |         | 040.14           | 3/27/96              |
|               | EVI GARRETT PLUG                               | EA                            |             | * CTN          | 10          | CSE          |             |                      |         |         | 183.30           | 5/25/98              |
| 33280 H       | APPY DAYS MINT SMLESS                          | CAN                           |             | * ROL          |             | CSE          |             |                      |         |         |                  | 1/01/97              |
| 12155 M       | URIEL MAGNUM BOX                               | EA                            |             | * BOX          | 5           | CSE          |             |                      |         |         | 51.10            | 5/13/98              |
|               | IR WALTER RALEIGH PCH                          | PCH                           |             | * CTN          | 9           | CSE          |             |                      |         |         | 115.56           | 5/12/98              |
|               | ROWNIE BABY RTH BAR .99*                       | EA                            |             | * BOX          |             | CSE          |             |                      |         |         |                  | 7/08/97              |
|               | IDDLE FADDLE CARAMEL 50Z                       | EA                            |             | * BOX          |             | CSE          |             |                      |         |         |                  | 2/25/98              |
|               | ATHERS KIDDIE MIX<br>ACK LINKS HOT BEEF STEAK  | BAG<br>EA                     |             | * BOX<br>* BOX | 52<br>9     | CSE          |             |                      |         |         | 193.44<br>131.76 | 5/26/98              |
|               | LIM J PEPPERONI & CHEESE                       | EA<br>EA                      |             | * BOX          | 6           | CSE          |             |                      |         |         | 58.38            | 5/26/98<br>5/05/98   |
|               | LIM J SUPER SLIM TOBASCO                       | EA                            |             | * BOX          | 12          | CSE          |             |                      |         |         | 106.56           | 5/19/98              |
|               | LIM JIM  | EA                            |             | * BOX          | 1           | CSE          |             |                      |         |         | 4.39             | 5/21/98              |
|               | LIM JIM BEEF & CHEESE                          | EA                            |             | * BOX          | 7           | CSE          |             |                      |         |         | 68.11            | 5/26/98              |
| 06660 s       | LIM JIM GIANT SLIM                             | EA                            |             | * BOX          | 35          | CSE          |             |                      |         |         | 411.25           | 5/26/98              |
| 06652 S       | LIM JIM RACING MUG 30CT                        | EAC                           |             | * MUG          |             | CSE          |             |                      |         |         |                  | 7/16/97              |
|               | LIM JIM SUPER SLIM                             | EA                            |             | * BOX          | 31          | CSE          |             |                      |         |         | 275.28           | 5/25/98              |
|               | HARMS POP SOUR                                 | EA                            |             | * BOX          | 20          | CSE          |             |                      |         |         | 62.40            | 5/26/98              |
|               | HARMS POP SWEET & SOUR 100 CT                  | EA                            |             | * BOX          | 6           | CSE          |             |                      |         |         | 39.00            | 4/28/98              |
|               | HARMS POP SWEET & SOUR 48 CT                   | EA<br>EA                      |             | * BOX<br>* BOX | 11          | CSE          |             |                      |         |         | 34.32            | 5/13/98              |
|               | HARMS SODA FTN POP 120CT                       | EA<br>EA                      |             | * BOX          | 6           | CSE          |             |                      |         |         | 12 66            | 11/20/97<br>5/20/98  |
| 11020 G       |  | EA                            |             | * BOX          | 13          | CSE          |             |                      |         |         | 101.40           | 5/26/98              |
|               | OOBERS 3/99>                                   | EA                            |             | * BOX          | 2           | CSE          |             |                      |         |         |                  | 12/31/97             |
|               |  | EA                            |             | * BOX          | 12          | CSE          |             |                      |         |         | 93.60            | 5/14/98              |
| 14350 S       | NACKWELLS CLUSTERS                             | EA                            |             | * BOX          | 25          | CSE          |             |                      |         |         | 195.00           | 5/07/98              |
|               | NACKWELLS RAISIN DIP                           | EA                            |             | * BOX          | 5           | CSE          |             |                      |         |         | 39.00            | 5/26/98              |
|               | LOW POP BYTES CHERRY                           | EA                            |             | * BOX          |             | CSE          |             |                      |         |         |                  | 12/17/97             |
|               | LOW POP BYTES WATERMELON                       | EA<br>EA<br>BAG<br>BAG<br>BAG |             | * BOX          |             | CSE          |             |                      |         |         |                  | 5/13/97              |
|               | TARBURST CALIF 8 OZ                            | BAG                           |             | * BAG<br>* BAG | 85<br>7     | CSE<br>CSE   |             |                      |         |         | 79.90            | 5/26/98              |
|               | TARBURST JELLY BEAN 80Z                        | BAG                           |             | * BAG<br>* BAG | 4-          |              |             |                      |         |         | 6.58             | 5/20/98<br>- 5/26/98 |
|               | TARBURST TROP 8 OZ                             | BAG                           |             | * BAG          | 12          | CSE          |             |                      |         |         | 11.28            | 5/21/98              |
|               | UBBLICIOUS BLUE BLOWOUT                        | EA                            |             | * BOX          | 72          | CSE          |             |                      |         |         | 349.92           | 5/26/98              |
|               | UBBLICIOUS PARADISE PNCH                       | EA                            |             | * BOX          | 41          | CSE          |             |                      |         |         | 199.26           | 5/26/98              |
| 34079 B       | UBBLICIOUS RADICAL RED                         | EA                            |             | * BOX          | 31          | CSE          |             |                      |         |         | 150.66           | 5/26/98              |
|               | AREFREE CINNAMON                               | EA                            |             | * BOX          | 24          | CSE          |             |                      |         |         | 100.80           | 5/18/98              |
|               | AREFREE PEPPERMINT                             | EA                            |             | * BOX          | 18          | CSE          |             |                      |         |         | 75.60            | 5/12/98              |
|               | RIDENT BUBBLE GUM                              | EA                            |             | * BOX          | 23          | CSE          |             |                      |         |         | 127.65           | 5/20/98              |
|               | RIDENT CHERRY                                  | EA                            |             | * BOX          | 22          | CSE          |             |                      |         |         | 122.10           | 4/15/98              |
|               | UBBLE TAPE WATERMELON AREFREE WINTERGRN BIG PK | EA<br>EA                      |             | * BOX<br>* BOX | 4<br>72     | CSE          |             |                      |         |         | 53.40<br>492.48  | 5/12/98<br>5/14/98   |
|               | RIDENT CINN VAL-U-PAK                          | EA<br>EA                      |             | * BOX          | 37          | CSE          |             |                      |         |         | 254.19           | 5/26/98              |
|               | LEER ULTRA BASKETBALL I                        | EA                            |             | * BOX          | ٠,          | CSE          |             |                      |         |         | 201.10           | 1/20/94              |
|               | OPPS BASE STA II'97                            | EA                            |             | * BOX          |             | CSE          |             |                      |         |         |                  | 6/26/97              |
|               | PPER DECK BASKETBALL I 96/97                   | EA                            |             | * BOX          |             | CSE          |             |                      |         |         |                  | 4/23/97              |
|               | EEBLER SOFT BATCH SHPR 96 CT                   | EA                            |             | * DIS          |             | DIS          |             |                      |         |         |                  | 3/27/96              |
|               | B CRISPS 2.75 OZ PP1.59                        | EA                            |             | * BAG          | 34          | CSE          |             |                      |         |         | 17.68            | 5/26/98              |
|               | PARK PLUG CHMP L-M J17LM                       | EA                            |             | * EA           | 24          | CSE          |             |                      |         |         | 31.44            | 4/28/98              |
|               | OLAROID 200 35MM 24 EXP                        | EA                            |             | * EA           | 75          | CSE          |             |                      |         |         | 99.75            | 5/26/98              |
|               | TILLER PAPER 300SH<br>TIREBOUND 1 SUB 40SH     | PAD<br>EA                     |             | * PAD<br>* EA  | 5<br>34     | CSE          |             |                      |         |         | 6.75             | 5/14/98              |
| PIARO M       | IREBOUND I SUB 4USH                            | EA                            |             | ^ EA           | 34          | CSE          |             |                      |         |         | 12.58            | 5/19/98              |

| Creative Data Research-SUPPORT   | No Sale Item | List        |              |                | J        | TIPPIN        | BSIYPFF | ₹ 8         | 3/21/99 | 14:13:19 P | age 44                  |
|--|--------------|-------------|--------------|----------------|----------|---------------|---------|-------------|---------|------------|-------------------------|
| Items That Have Not Sold Since:  | 365 Days     | For W       | arehou       | se: 1          | MAI      | N WAREHO      | OUSE    |             |         |            |                         |
| Item Item Description Number   | Unit On<br>1 | Hand<br>Qty | Unit<br>2    | On Hand<br>Qty | Unit O   | n Hand<br>Qty | Unit Or | Hand<br>Qty | Sales   | YTD Val    | ue Date of<br>Last Sale |
| 985200 ULTRA BUY FLOOR RACK PK TOPPER<br>985400 ULTRA BUY POSTER 15" X 22" | EA<br>EA     |             | * EA<br>* EA |                | EA<br>EA |               | EA      |             |         |            | 8/15/96<br>11/06/96     |
| Class 999 MISC FIXTURES  Category 35 RACK & MERCHANDISE                    |              |             |              | 139            |          |               |         |             |         |            |                         |
| Final totals  ** END OF REPORT **  |              | 12          |              | 152413         |          |               |         |             |         | 85022      | 1.36                    |

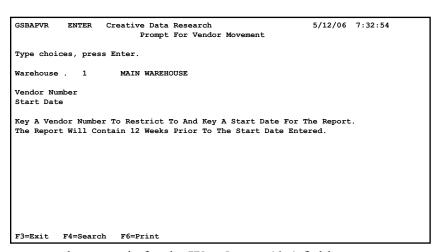
# **Printing A Vendor Weekly Movement Report**

The Vendor Weekly Movement report details 12 weeks of sales activity for a designated vendor's items at the standard selling level. This report does not include lost sales. Refer to the Purchasing document for information about printing a Daily Item Usage report which is generally used only for tracking cigarette sales.

1. Select option 20 (Item Analysis) from the Item Reports screen. The Item Analysis screen appears.



2. Select option 8 (Vendor Movement Report) from the Item Analysis screen. The Prompt For Vendor Movement screen appears.



- 3. Enter a warehouse code for the **Warehouse** (6,a) field.
- 4. Enter a vendor code for the **Vendor Number** (6,a) field.
- 5. Enter a date for the **Start Date** (6,n) field to limit the report of item activity to the 12 weeks prior to the designated date.
- 6. Press <F6> (Print), and <Enter> when prompted to confirm. The Item Analysis screen appears.

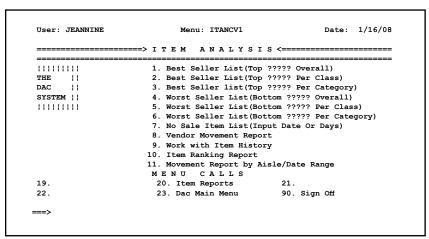
# **Vendor Weekly Movement Report**

| Item #   | Description                         | Week<br>Week |            | eek<br>eek |            | Week<br>Week |            | Week<br>Week |            | Week<br>Week |            | Week 6<br>Week 12 |        |   |   |
|----------|-------------------------------------|--------------|------------|------------|------------|--------------|------------|--------------|------------|--------------|------------|-------------------|--------|---|---|
| andan Nu | mber FAN100 FUENTE & NEWMAN PREMIUM |              |            | ock        |            | Date:        |            |              |            | neex         |            | Heek 12           |        |   |   |
|          | A F CHURCHILL NAT                   | 0            | BOX<br>BOX | -          | BOX<br>BOX | 0            | BOX<br>BOX | 0            | BOX<br>BOX | -            | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 111061   | A F CORONA EMPERIAL NAT             |              | BOX<br>BOX |            | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 112271   | A F CURLY HEAD NAT BOX 40           |              | BOX<br>BOX |            | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 111051   | A F DOUBLE CHATEAU NAT              |              | BOX<br>BOX |            | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 112273   | A F HEMINGWAY CLASSIC BOX           |              | BOX<br>BOX |            | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX | 1 BOX<br>0 BOX    | Total: |   | 3 |
| 111063   | A F HEMINGWAY MASTERPIECE NAT       |              | BOX<br>BOX |            | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 111059   | A F ROTHSCHILDS MAD                 |              | BOX<br>BOX |            | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 111058   | A F ROTHSCHILDS NAT                 |              | BOX<br>BOX |            | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 112266   | A FUE FL FINA 8-5-8 MAD             |              | BOX<br>BOX |            | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 112262   | A FUEN FL FINA 8-5-8 NAT            |              | BOX<br>BOX |            | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 4 |
| 112260   | A FUENT SPAN LONSDLE NAT            | -            | BOX<br>BOX |            | BOX<br>BOX |              | BOX<br>BOX | -            | BOX<br>BOX | -            | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 111050   | A FUENTE CUBAN COR NAT              |              | BOX<br>BOX |            | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX |              | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 112272   | A FUENTE HEM SHORT STRY BX          | 0            | BOX        | 0          | BOX<br>BOX | 0            | BOX<br>BOX | . 0          | BOX<br>BOX | 0            | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 2 |
| 111054   | A FUENTE HEM SIG NAT                | 0            | BOX<br>BOX | 0          | BOX<br>BOX | 0            | BOX        | . 0          | BOX<br>BOX | 0            | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 3 |
| 112259   | A FUENTE PAN FINA MAD BX            | 0            | BOX        | 0          | BOX<br>BOX | 0            | BOX<br>BOX | . 0          | BOX<br>BOX | 0            | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 112258   | A FUENTE PAN FINA NAT BX            | 0            | BOX<br>BOX | 0          | BOX<br>BOX | 0            | BOX<br>BOX | . 0          | BOX<br>BOX | 0            | BOX<br>BOX | 2 BOX<br>0 BOX    | Total: |   | 2 |
| 111052   | A FUENTE PETIT COR NAT              | 0            | BOX<br>BOX | 0          | BOX<br>BOX | 0            | BOX<br>BOX | . 0          | BOX<br>BOX | 0            | BOX<br>BOX | 0 BOX<br>0 BOX    | Total: |   | 0 |
| 112256   | A FUENTE SEL PRIVADA # 1 NAT        | 0            | вох        | 0          | вох        | 0            | вох        | . 0          | вох        | 0            | вох        | 0 BOX             |        |   |   |
| 112257   | A FUENTE SEL PRIVADA #1 MAD         | 2            | BOX        | 0          | BOX        | 0            | BOX        | . 0          | BOX        | 0            | BOX        | 0 BOX             | Total: |   | 3 |
| 112264   | MONTESINO CESAR #2 NAT BX           | 1            | BOX        | 0          | BOX        | 0            | BOX        | . 0          | BOX        | 0            | вох        | 0 BOX             | Total: |   | 2 |
| 112250   | MONTESINO DIPLOMATICO NAT BOX       | 0            | BOX        | 1          | BOX        | 1            | вох        | . 0          | BOX        | 0            | вох        | 0 BOX             | Total: |   | 1 |
| 112254   | MONTESINO GRAN COR NAT BX           | 0            | BOX        | 0          | BOX        | 0            | вох        | . 0          | BOX        |              | BOX        | 0 BOX             | Total: |   | 4 |
| 112270   | MONTESINO GRAN CORONA MAD           |              | вох        |            | BOX        |              | вох        |              | BOX        |              | BOX        | 0 BOX             | Total: |   | 0 |
| 112252   | MONTESINO NUMERO 1 BX               |              | BOX        |            | BOX        |              | вох        |              | BOX        |              | BOX        | 0 BOX             | Total: |   | 0 |
| inal tot |                                     |              | BOX        |            | BOX        |              | вох        |              | BOX        |              | BOX        | 0 BOX             | Total: |   | 2 |
|          | REPORT **                           |              |            |            |            |              |            |              |            |              |            |                   | 2-1.   | _ | - |
|          |                                     |              |            |            |            |              |            |              |            |              |            |                   |        |   |   |

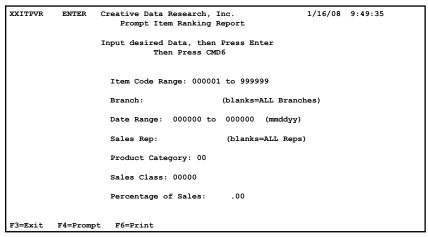
# **Printing An Item Sales List By Percentage**

The Item Sales List By Percentage report contains a list of items ranked by percentage of sales for a given date range, and details total sales and profit per item.

1. Select option 20 (Item Analysis) from the Item Reports screen. The Item Analysis screen appears.



2. Select option 10 (Item Ranking Report) from the Item Analysis screen. The Prompt Item Ranking Report screen appears.



- 3. To limit the report to a range of items, enter item numbers for the **Item Code Range to** (6,n) fields. Users may press <F4> to select numbers from the Select Item by Description screen.
- 4. To limit the report to a specific warehouse, enter the warehouse code for the **Branch** (6,a) field, or press <F4> to select a code from the Select Warehouse Master screen. If the **Branch** field is left blank, the designated items of all warehouses are included in the report.
- 5. Enter dates for the **Date Range to** fields to limit the report to sales of a particular range of dates.

- 6. To limit the report to a specific sales representative, enter an employee code for the **Sales Rep** field (6,a), or press <F4> to select a code from the Select Employee Master screen.
- 7. To limit the report to a specific item category, enter a category number for the **Product Category** (2,n) field, or press <F4> to select a number from the Select Item Category Master screen.
- 8. To limit the report to a specific sales class, enter a sales class number for the **Sales Class** (5,n) field, or press <F4> to select a number from the Select Sales Class Master screen.
- 9. To limit the report to a specific upper level percentage of sales for the designated items, enter a number between 1 and 100 for the **Percentage of Sales** field.
- 10. Press <F6> (Print). The Item Analysis screen appears.

### **Item Sales List By Percentages Report**

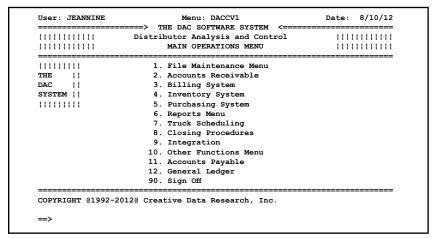
| Tem  |                       |             |                                 |                   |                |                       |        |
|--|-----------------------|-------------|---------------------------------|-------------------|----------------|-----------------------|--------|
| 101300 CARLTON MENTHOL 113,546.99 4,675.92 11.00 % 108300 B6H MENT 100 LT 101,796.56 4,356.69 10.00 % 100500 CAMEL FILTER 85 BOX 96,059.85 4,290.70 9.00 % 111700 KCOL MENT 100 MILD 91,021.55 4,001.88 9.00 % 131761 BASIC FF 100 BOX 83,987.85 4,131.04 8.00 % 125800 DORAL FF MENT 100 82,619.01 4,079.76 8.00 % 130585 GFC 100 ULTRA BOX 75,202.13 4,642.00 7.00 % 131200 BEST VALUE MENT 100 LT 67,709.21 5,436.00 6.00 % 102811 LIGGETT SELECT FF MENTH BOX 100 57,245.36 4,813.20 5.00 % 102815 LIGGETT SELECT ULTRA 100 BX 45,479.92 3,771.00 4.00 % 120200 WINSTON 100 LIGHT 44,467.19 1,985.82 4.00 % 113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 % 115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 % 118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 % 119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 % | Selection Criteria: I | tem: 000001 | 999999 Branch: *ALL Rep: *ALL   | Cat: 01 Cls: 0000 | 00 Date Range: | 7/01/07 12/29/07 Pct: | .00 ** |
| 108300 B6H MENT 100 LT 101,796.56 4,356.69 10.00 % 100500 CAMEL FILTER 85 BOX 96,059.85 4,290.70 9.00 % 111700 KOOL MENT 100 MILD 91,021.55 4,001.88 9.00 % 131761 BASIC FF 100 BOX 83,987.85 4,131.04 8.00 % 125800 DORAL FF MENT 100 82,619.01 4,079.76 8.00 % 130585 GFC 100 ULTRA BOX 75,202.13 4,642.00 7.00 % 131200 BEST VALUE MENT 100 LT 67,709.21 5,436.00 6.00 % 102811 LIGGETT SELECT FF MENTH BOX 100 57,245.36 4,813.20 5.00 % 102815 LIGGETT SELECT ULTRA 100 BX 45,479.92 3,771.00 4.00 % 120200 WINSTON 100 LIGHT 44,467.19 1,985.82 4.00 % 113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 % 115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 % 118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 % 119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 %  | Ite                   | em          | Description                     | Sales             | Profit         | Pct of Sales          |        |
| 100500 CAMEL FILTER 85 BOX 96,059.85 4,290.70 9.00 %  111700 KOOL MENT 100 MILD 91,021.55 4,001.88 9.00 %  131761 BASIC FF 100 BOX 83,987.85 4,131.04 8.00 %  125800 DORAL FF MENT 100 82,619.01 4,079.76 8.00 %  130585 GFC 100 ULTRA BOX 75,202.13 4,642.00 7.00 %  131200 BEST VALUE MENT 100 LT 67,709.21 5,436.00 6.00 %  102811 LIGGETT SELECT FF MENTH BOX 100 57,245.36 4,813.20 5.00 %  102815 LIGGETT SELECT ULTRA 100 BX 45,479.92 3,771.00 4.00 %  120200 WINSTON 100 LIGHT 44,467.19 1,985.82 4.00 %  113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 %  115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 %  118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 %  119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 %   | 10:                   | 1300        | CARLTON MENTHOL                 | 113,546.99        | 4,675.92       | 11.00 %               |        |
| 111700 KOOL MENT 100 MILD 91,021.55 4,001.88 9.00 %  131761 BASIC FF 100 BOX 83,987.85 4,131.04 8.00 %  125800 DORAL FF MENT 100 82,619.01 4,079.76 8.00 %  130585 GPC 100 ULTRA BOX 75,202.13 4,642.00 7.00 %  131200 BEST VALUE MENT 100 LT 67,709.21 5,436.00 6.00 %  102811 LIGGETT SELECT FF MENTH BOX 100 57,245.36 4,813.20 5.00 %  102815 LIGGETT SELECT ULTRA 100 BX 45,479.92 3,771.00 4.00 %  120200 WINSTON 100 LIGHT 44,467.19 1,985.82 4.00 %  113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 %  115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 %  118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 %  119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 %   | 108                   | 8300        | B&H MENT 100 LT                 | 101,796.56        | 4,356.69       | 10.00 %               |        |
| 131761 BASIC FF 100 BOX 83,987.85 4,131.04 8.00 % 125800 DORAL FF MENT 100 82,619.01 4,079.76 8.00 % 130585 GPC 100 ULTRA BOX 75,202.13 4,642.00 7.00 % 131200 BEST VALUE MENT 100 LT 67,709.21 5,436.00 6.00 % 102811 LIGGETT SELECT FF MENTH BOX 100 57,245.36 4,813.20 5.00 % 102815 LIGGETT SELECT ULTRA 100 BX 45,479.92 3,771.00 4.00 % 120200 WINSTON 100 LIGHT 44,467.19 1,985.82 4.00 % 113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 % 115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 % 118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 % 119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 %  | 100                   | 0500        | CAMEL FILTER 85 BOX             | 96,059.85         | 4,290.70       | 9.00 %                |        |
| 125800 DORAL FF MENT 100 82,619.01 4,079.76 8.00 % 130585 GPC 100 ULTRA BOX 75,202.13 4,642.00 7.00 % 131200 BEST VALUE MENT 100 LT 67,709.21 5,436.00 6.00 % 102811 LIGGETT SELECT FF MENTH BOX 100 57,245.36 4,813.20 5.00 % 102815 LIGGETT SELECT ULTRA 100 BX 45,479.92 3,771.00 4.00 % 120200 WINSTON 100 LIGHT 44,467.19 1,985.82 4.00 % 113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 % 115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 % 118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 % 119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 %  | 11:                   | 1700        | KOOL MENT 100 MILD              | 91,021.55         | 4,001.88       | 9.00 %                |        |
| 130585 GPC 100 ULTRA BOX 75,202.13 4,642.00 7.00 %  131200 BEST VALUE MENT 100 LT 67,709.21 5,436.00 6.00 %  102811 LIGGETT SELECT FF MENTH BOX 100 57,245.36 4,813.20 5.00 %  102815 LIGGETT SELECT ULTRA 100 BX 45,479.92 3,771.00 4.00 %  120200 WINSTON 100 LIGHT 44,467.19 1,985.82 4.00 %  113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 %  115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 %  118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 %  119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 %   | 13:                   | 1761        | BASIC FF 100 BOX                | 83,987.85         | 4,131.04       | 8.00 %                |        |
| 131200 BEST VALUE MENT 100 LT 67,709.21 5,436.00 6.00 %  102811 LIGGETT SELECT FF MENTH BOX 100 57,245.36 4,813.20 5.00 %  102815 LIGGETT SELECT ULTRA 100 BX 45,479.92 3,771.00 4.00 %  120200 WINSTON 100 LIGHT 44,467.19 1,985.82 4.00 %  113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 %  115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 %  118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 %  119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 %   | 129                   | 5800        | DORAL FF MENT 100               | 82,619.01         | 4,079.76       | 8.00 %                |        |
| 102811 LIGGETT SELECT FF MENTH BOX 100 57,245.36 4,813.20 5.00 % 102815 LIGGETT SELECT ULTRA 100 BX 45,479.92 3,771.00 4.00 % 120200 WINSTON 100 LIGHT 44,467.19 1,985.82 4.00 % 113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 % 115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 % 118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 % 119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 % 999,095.78 53,445.11   | 130                   | 0585        | GPC 100 ULTRA BOX               | 75,202.13         | 4,642.00       | 7.00 %                |        |
| 102815 LIGGETT SELECT ULTRA 100 BX 45,479.92 3,771.00 4.00 % 120200 WINSTON 100 LIGHT 44,467.19 1,985.82 4.00 % 113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 % 115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 % 118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 % 119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 % 999,095.78 53,445.11  | 13:                   | 1200        | BEST VALUE MENT 100 LT          | 67,709.21         | 5,436.00       | 6.00 %                |        |
| 120200 WINSTON 100 LIGHT 44,467.19 1,985.82 4.00 %  113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 %  115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 %  118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 %  119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 %  999,095.78 53,445.11  | 102                   | 2811        | LIGGETT SELECT FF MENTH BOX 100 | 57,245.36         | 4,813.20       | 5.00 %                |        |
| 113200 MARLBORO 100 BOX 43,991.85 2,882.28 4.00 % 115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 % 118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 % 119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 % 999,095.78 53,445.11  | 102                   | 2815        | LIGGETT SELECT ULTRA 100 BX     | 45,479.92         | 3,771.00       | 4.00 %                |        |
| 115401 PALL MALL 100 BOX 35,381.59 1,780.24 3.00 % 118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 % 119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 % 999,095.78 53,445.11  | 120                   | 0200        | WINSTON 100 LIGHT               | 44,467.19         | 1,985.82       | 4.00 %                |        |
| 118800 VANTAGE MENT 100 34,034.17 1,450.26 3.00 % 119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 % 999,095.78 53,445.11   | 11:                   | 3200        | MARLBORO 100 BOX                | 43,991.85         | 2,882.28       | 4.00 %                |        |
| 119526 VIRGINIA SLIM MENT 100 BOX 26,552.55 1,148.32 2.00 % 999,095.78 53,445.11   | 11!                   | 5401        | PALL MALL 100 BOX               | 35,381.59         | 1,780.24       | 3.00 %                |        |
| 999,095.78 53,445.11   | 118                   | 8800        | VANTAGE MENT 100                | 34,034.17         | 1,450.26       | 3.00 %                |        |
|  | 119                   | 9526        | VIRGINIA SLIM MENT 100 BOX      | 26,552.55         | 1,148.32       | 2.00 %                |        |
| END OF REPORT **   |                       |             |                                 | 999,095.78        | 53,445.11      |                       |        |
|  | * END OF REPORT **    |             |                                 |                   |                |                       |        |
|  |                       |             |                                 |                   |                |                       |        |
|  |                       |             |                                 |                   |                |                       |        |

# **Working With Unitrac**

The Unitrac applications are used to handle manufacturer reporting via MSA (Management Science Assoicates) and others. Contact CDR personnel for information about the DAC optional modules (MCAT Cigarette, MCAT Tobacco, MCAT Candy, Pepsico and PRISM) that are required for this reporting.

Before using MCAT Cigarette, MCAT Tobacco, MCAT Candy or Pepsico for manufacturer reporting, distributors must contact MSA to acquire a Distributor ID number (DID), and MSA's iDT software which is used to transmit sales data from the distributor's AS400 via the Internet.

Before using the PRISM module, contact Swedish Match to acquire a distributor ID number, and the e-mail address required for transmitting data files to them



1. Select option 10 (Other Functions Menu) from the Main Operations Menu screen. The Other Operations screen appears.

```
User: JEANNINE
                            Menu: OTHCV1
                                                        Date: 12/09/05
              ====>OTHER OPERATIONS <====
111111111
                      1. Archive Functions
                      2. Unitrac (PMSTARS Etc.)
DAC
      11
                      3. QDN Interface
SYSTEM | |
                      4. E-Mail
                      5. Pre-Booked Order System
                      6. Fast Track Reporting
                      7. Hershey Reporting
                      8. DEA Allocation
                      MENU CALLS
                       23. Dac Main Menu
                                               90. Sign Off
22
```

2. Select option 2 (Unitrac) from the Other Operations screen. The Unitrac Menu screen appears.

|          | ====> UNITRAC ME                       | : N U <======      |
|----------|--|--------------------|
|          | 1. Build Vendor Data                   | File               |
| THE      | <ol><li>Define Promo Items</li></ol>   |                    |
| DAC      | <ol><li>Define Discount Cig</li></ol>  |                    |
| SYSTEM   | <ol> <li>Rebuild From Histo</li> </ol> | ry File            |
| 11111111 | <ol><li>Build MSA Data Fil</li></ol>   | .e                 |
|          | <ol><li>Rebuild MSA Data F</li></ol>   | rom History        |
|          | <ol><li>Define MSA Smokeles</li></ol>  | s Items            |
|          | <ol><li>Define MSA Candy It</li></ol>  | ems                |
|          | 9. Define PRISM Item C                 | lasses             |
|          | 10. Define MSA PEPSICO                 | Items              |
|          | 11. Build MULTICAT Dat                 | a File             |
|          | MENU CALLS                             |                    |
| 19.      | 20.                                    | 21. S.O.M. Reports |
| 22.      | 23. Dac Main Menu                      | 90. Sign Off       |
|          | 20.                                    | -                  |

# **Getting Started With Unitrac**

Before using the MCAT modules for manufacturer reporting, the following steps must be completed by the distributor:

- MCAT Cigarette module steps 1 through 7, step 10 and step 11.
- MCAT Tobacco module step 1, steps 3 through 7, step 10, step 11 and step 13.
- MCAT Candy module step 1, steps 3 through 7, step 10, step 11 and step 14.
- Pepsico module step 1, steps 3 through 7, step 10, step 11 and step 15.

Refer to Using The PRISM Module for information about the getting started with it.

- **Step 1**: Use the Work With System Options application to make any necessary changes to the values of the SYS039 (Vendor Data Options) default system option fields. To use the Unitrac applications, *Y* (for yes) must be entered for the **UNITRAC Active** field. Refer to the DAC Default System Options document for information about all the fields of this system option.
- **Step 2**: If cigarette manufacturer reporting is done (MCAT Cigarette or PMStars) verify that the item category number defined specifically for cigarettes is entered for the **Sensitive Category** field of the SYS001 (General System Options) default system option field. Refer to the DAC Default System Options document for additional information.
- **Step 3**: Use the Edit Company Name Master application to enter values for the **Company ShipTo** fields of the company name records. Refer to Working With Company Names of the System File Maintenance document for additional information.
- **Step 4**: Verify that street address of the customer's shipping address is entered for the **Address Line 1** field of the DAC customer records. Refer to Working With Customers of the Customer File Maintenance document for information about the **Address Line 1** field.
- Step 5: Verify that the DAC item records of the products for which data will be reported, including promotional items, are entered according to the format required Item File Maintenance (Rev. 10/28/22)

by the manufacturers. Refer to Adding Item Records for information about the Consumable Units, Inventory Sts and UPC Numbers1 - UPC Numbers4 fields.

**Step 6**: Verify that the CV1COM folder exists by entering the **WRKFLR CV1COM** AS/400 command. If the *Folder not found* message appears, use the 1=Create option to create the CV1COM folder.

**Step 7**: A virtual drive (I: is recommended) must be mapped to QDLS on the AS/400 from every PC used for running the Unitrac applications.

**Step 8**: Contact CDR support personnel for information about using the SYS010 (User Point: Invoice Post) default system option to implement the PREPOSTCL prepost function. This step is not required for MCAT Cigarette, MCAT Tobacco, MCAT Candy or Pepsico.

**Step 9**: If MSA's iDT software is not used for transmitting data, and the PMStars, USTRAD or ADAMS program is used, (1) a folder named CV1COM must be created on the C: drive of every PC used by the distributor for running the Unitrac applications, and (2) the following files must be copied from I:\CV1COM to C:\CV1COM as described below:

- SLICETXT.EXE required for the PMStars, USTRAD and ADAMS program.
- SAVPM.BAT required for the PMStars program only.
- SAVUST.BAT - required for the USTRAD program only.
- SAVADAMS.BAT required for the ADAMS program only.

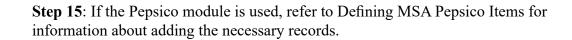
**Step 10**: If MSA's iDT software is used, I:\CV1COM must be designated as the Load Directory when installing the software.

**Step 11**: Use the Define Promo Items application to add the promo item records. Refer to Defining Promo Items below for additional information.

**Step 12**: If the PMStars program is used, refer to Defining Discount Brand Cigarettes for information about adding the necessary records before it is used for manufacturer reporting. This step is not required for MCAT Cigarette.

**Step 13**: If the USTRAD program or MCAT Tobacco module is used, refer to Defining MSA Smokeless Items for information about adding the necessary records before manufacturer reporting of smokeless tobacco can be done.

**Step 14**: If the ADAMS program or MCAT Candy module is used, refer to Defining MSA Candy Items for information about adding the necessary records before manufacturer reporting of candy can be done.



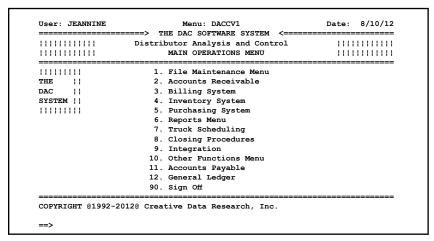
# **Using MCAT Modules**

Before using the MCAT modules for manufacturer reporting, the following steps of the Getting Started With Unitrac section above must be completed by the distributor:

- MCAT Cigarette module steps 1 through 7, step 10 and step 11.
- MCAT Tobacco module step 1, steps 3 through 7, step 10, step 11 and step 13.
- MCAT Candy module step 1, steps 3 through 7, step 10, step 11 and step 14.
- Pepsico module step 1, steps 3 through 7, step 10, step 11 and step 15.

CDR support personnel must also be contacted to confirm that the distributor has received the authorization required to use the MCAT modules, and to implement the necessary internal system default for distributors with multiple warehouses.

Note: The end of day closing process must be completed to include all the necessary sales data of posted invoices for a reporting period.



1. Select option 10 (Other Functions Menu) from the Main Operations Menu screen. The Other Operations screen appears.

```
User: JEANNINE
                           Menu: OTHCV1
                                                      Date: 7/06/06
         ======> OTHER OPERATIONS <======
                     1. Archive Functions
THE ||
                     2. Unitrac (PMSTARS Etc.)
DAC
                     3. QDN Interface
                     4. E-Mail
                     5. Pre-Booked Order System
111111111
                     6. Fast Track Reporting
                      7. Hershey Reporting
                      8. DEA Allocation
                     MENU CALLS
19.
                      20.
                                              21.
                                              90. Sign Off
                      23. Dac Main Menu
22.
```

2. Select option 2 (Unitrac) from the Other Operations screen. The Unitrac Menu screen appears.

```
User: JEANNINE
                                                          Date: 7/06/06
              =====> UNITRAC
                                       M E N U <=====
111111111
                       1. Build Vendor Data File
                       2. Define Promo Items
DAC
                      3. Define Discount Cigarette Classes
SYSTEM ||
                       4. Rebuild From History File
1111111111
                       5. Build MSA Data File
                       6. Rebuild MSA Data From History
                       7. Define MSA Smokeless Items
                       8. Define MSA Candy Items
                       9. Define PRISM Item Classes
                      10. Define MSA PEPSICO Items
                      11. Build MULTICAT Data File
                       MENU CALLS
19
                        20.
                                                 21. S.O.M. Reports
22.
                        23. Dac Main Menu
                                                 90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

3. Select option 11 (Build MULTICAT Data File). The Build MULTICAT Data screen appears.

```
DCWEPVR ENTER Creative Data Research
Build MULTICAT Data

Enter the start and end dates for the MSA file build. Press F10 to continue and build the data or press F3 to exit without building.

MSA Program: 1 = Cigarettes(PMSTARS, Etc.)
2 = Smokeless(USTRAD, Etc.)
3 = Candy(ADAMS, Etc.)
4 = PEPSICO

Warehouse Code: 1
Start Date:
End Date:
```

- 4. Enter one of the following values for the MSA Program (1,n) field:
  - 1 (Cigarettes) to use the MCAT Cigarette module.
  - 2 (Smokeless) to use the MCAT Tobacco module.
  - 3 (Candy) to use the MCAT Candy module.
  - 4 (PEPSICO) to use the MCAT Pepsico module.
- 5. Enter the warehouse code for the **Warehouse Code** (6,a) field which only appears for distributors with multiple warehouses.
- 6. Enter the starting and ending dates of the reporting period for the **Start Date** and **End Date** (6,n) fields.
- 7. Press <F10> (Continue), and press <Enter> when prompted to confirm.

After completing the instructions above, distributors must use MSA's iDT software to transmit sales data from the distributor's AS400 via the Internet.

# **Defining Promo Items**

Before using the Define Promo Items application, DAC item records (see example below) must be added for the promotional products according to the format required by the manufacturers. If the promotional product is a DAC super item, use the Work With Selling Allowances application to add an allowance record. Refer to Adding Super Item Prepacked Allowance Records and Adding Super Item Non-Prepacked Allowance Records of the Billing File Maintenance document for additional information.

```
11/07/01 13:05:34
GSYKE1R CHANGE Creative Data Research
                                          Edit Item
                           Description
W H 1
                                                                   Retail PK Status
Item 527654 - 7 WINSTON B2G1F 10 CARTON DISPLAY
Item 52/654
Category . . 1 Vendor 1614
Sales Class 17 Net Cost
Base Cost
The Price
                                                                 Standard U/M 2
                     1 Vendor 1810 Mfr# 601700
                                                                  Buying U/M 2
Product Class Base Cost 185.500 B*P Catch Weight N
Tax Class 350 List Price 190.569 L*P 2.66 Inventory Sts Y
Book Heading MSRF . . R*P Location
Book Sec. Consumable Units
                       Consumable Units
Book Seq. .
Book Exclusion Y
  U/M Mult Sell MOQ Mult UPC Numbers
                                                   Weights On Hand Avail. On Order
1 CTN 1 N N 1230029175
2 DSP 10 Y N 1230029175
Substitute Item/Type .
                                        Mfr Out of Stock Code Guarantee Return Y
Max. Allocation Qty & U/M
                                        Backorder Code . . . N Seasonal Code Daily tracking Status N
Max. Allocation 20.
Restocking Fee % . . .
                                         Original Date
                                                           11/27/01
F2 F3 F4 F5=Cube F6=Loc F7=SChg F8=More F10=Alts F14=Data F15=Park F19 F24=Ext
```

The instructions which follow describe using the Define Promo Items application to add promo item records before manufacturer reporting can be done.

```
User: JEANNINE
                              Menu: UNITRAC
                                                           Date: 12/09/05
                     => UNITRAC
111111111
                        1. Build Vendor Data File
THE ||
DAC ||
                        2. Define Promo Items
                        3. Define Discount Cigarette Classes
SYSTEM | |
                        4. Rebuild From History File
                        5. Build MSA Data File
111111111
                        6. Rebuild MSA Data From History
                        7. Define MSA Smokeless Items
                        8. Define MSA Candy Items
                        9. Define PRISM Item Classes
                       10. Define MSA PEPSICO Items
                      11. Build MULTICAT Data File
                        MENU CALLS
                                                  21. S.O.M. Reports
22.
                         23. Dac Main Menu
                                                  90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

1. Select option 2 (Define Promo Items) from the Unitrac Menu screen. The Define Promo Items screen appears with the *No data to display* message if no promo item records were previously added.

```
GSEODFR DISPLAY Creative Data Research
Define Promo Items

Item

Type options, press Enter.
2=Edit Record

F3=Exit F10=Add New Record
No data to display.
```

2. Press <F10> (Add New Record). The Define Promo Items Edit KEY SCREEN screen appears.

```
GSENEIR ADD Creative Data Research 12/12/05 14:05:25
Define Promo Items Edit KEY SCREEN

Application Id . . . : 010
Item Number . . . . .

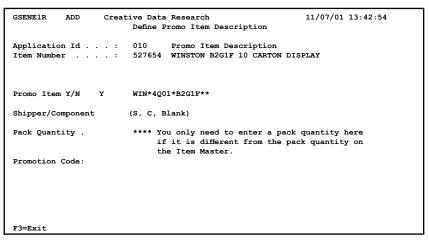
F3=Exit F4=Search F9=Go to 'Change' mode
```

3. Enter the item number of the promotional product for the **Item Number** (6,n) field, and press <Enter>. If necessary, press <F4> to select an item number from the Select Item Master screen.

```
12/12/05 14:07:22
GSENE1R
           ADD
                    Creative Data Research
                           Define Promo Item Description
Application Id . . . : 010
                                    Promo Item Description
Item Number . . . : 527654 WINSTON B2G1F 10 CARTON DISPLAY
Promo Item Y/N
                           527654 WINSTON B2G1F 10 CARTON DISPLAY
Shipper/Component
                          (S, C, Blank)
                           **** You only need to enter a pack quantity here if it is different from the pack quantity on
Pack Quantity .
                                 the Item Master.
Promotion Code:
```

As illustrated above, the Define Promo Item Description screen appears with the item's number and description for the **Item Number** and **Promo Item Description** fields.

4. Enter Y for the **Prom Item Y/N** (1,a) field, and if necessary, enter the description of the promotion.



- 5. If the Multicat format is used for manufacturer reporting (with the MCAT Cigarette, MCAT Tobacco, MCAT Candy or Pepsico modules), enter one of the following values for the **Shipper/Component** (1,a) field:
  - S to designate that the promotional product is a shipper.
  - C to designate that the item is a component of a promotional product.

The **Shipper/Component** field should be left blank if the item is neither a shipper or a component.

- 6. If (1) the PMStars program or the MCAT Cigarette module is used, (2) the promotional products are cigarettes, and (3) the following statements are true, then enter a value for the **Pack Quantity** (6,n) field; otherwise, continue with step 7:
  - The promotional products are defined as a super item prepacked or as a super item non-prepacked type of selling allowance.
  - The "master controls price" in the allowance record.
  - The count of consumable units is too great to be entered for the 3-digit **Consumable Units** field of the master item's record.

In this case, the value entered for the **Pack Quantity** field equals the count of consumable units at the standard selling unit of measure in the master item's record. Refer to Adding Item Records in this section for information about the **Consumable Units** field.

Refer to Working With Selling Allowances of the Billing File Maintenance document for information about the **Price Control** field of super item prepacked and super item non-prepacked selling allowance records.

7. If (1) the USTRAD program or the MCAT Tobacco module is used, (2) the promotional products are smokeless tobacco items, and (3) the promotion includes free items, a value must be entered for the **Pack Quantity** (6,n) field which equals the total quantity of free and non-free items at the standard selling unit of measure.

For example, the user may normally sell rolls of smokeless tobacco containing five cans per roll. If a buy one get one free promotion is offered, a value of 10 must be entered for the **Pack Quantity** field.

- 8. If a manufacturer promotion code is supplied by the manufacturer for the product, and any of the following are used for reporting, enter the code for the **Promotion** Code (10, a) field:
  - MCAT Cigarette module
  - MCAT Tobacco module
  - MCAT Candy module
  - Pepsico module
  - PMStars reporting program
  - USTRAD reporting program
  - ADAMS reporting program.
- 9. Press <Enter> when data entry is complete.

```
GSENEIR ADD Creative Data Research 11/07/01 13:42:54
Define Promo Item Description

Application Id . . : 010 Promo Item Description
Item Number . . . : 527654 WINSTON B2GIF 10 CARTON DISPLAY

Promo Item Y/N Y WIN*4Q01*B2GIF**

Pack Quantity . 2000 **** You only need to enter a pack quantity here if it is different from the pack quantity on the Item Master.

Promotion Code: 60606
```

10. Press <Enter> when prompted to confirm. The Define Promo Items Edit KEY SCREEN screen appears with the *Record added* message.

```
GSENEIR ADD Creative Data Research
Define Promo Items Edit KEY SCREEN

Application Id . . . : 010
Item Number . . . . .

F3=Exit F4=Search F9=Go to 'Change' mode
Record added.
```

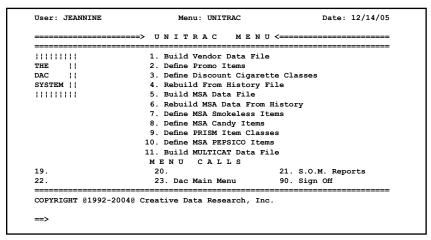
If necessary, users can repeat the previous instructions (beginning with step 3) to continue adding promo item records, and press <F3> to exit when data entry is complete. The Define Promo Items screen appears.

```
GSEODFR
           DISPLAY Creative Data Research
                                                              12/14/05 13:34:29
                              Define Promo Items
Item
Type options, press Enter. 2=Edit Record
? Item
                      Promo
                                             Promo Promo Code Shipper?
  Number
                   Description
                                             Item? Pack Q
  006050 WIN*4Q01*B2G1F**
                                                     2000 60606
F3=Exit
         F10=Add New Record
```

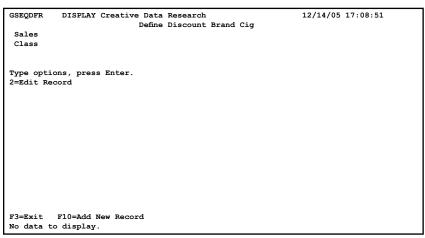
After promo item records are added, the  $2=Edit\ Record$  option can be used to change and delete the records.

# **Defining Discount Brand Cigarettes**

The instructions which follow describe adding the necessary records before the PMStars program can be used for manufacturer reporting of cigarettes. This is not required if the MCAT Cigarette module is used.



1. Select option 3 (Define Discount Cigarette Classes) from the Unitrac Menu screen. The Define Discount Brand Cig screen appears with the *No data to display* message if no discount cigarette class records were previously added.



2. Press <F10> (Add New Record). The Discount Brand Cig. Edit KEY SCREEN screen appears.

```
GSEPEIR ADD Creative Data Research 12/14/05 17:09:28
Discount Brand Cig. Edit KEY SCREEN

Application Id . . . : 011
Sales Class . . . . . .

F3=Exit F4=Search F9=Go to 'Change' mode
```

3. Enter a sales class number of the discount brand (generic) cigarette products for the **Sales Class** (5,n) field, and press <Enter>. If necessary, press <F4> to select a sales class number from the Select Sales Class Master screen.

```
GSEPEIR ADD Creative Data Research Discount Brand Cig. Edit Details

Application Id . . : 011 Discount Brand Cigs.
Sales Class . . . . : 5 DISCOUNT CIGARETTES

Discount Brand Y

NOTE: Enter only the discount brands of cigarettes here.
```

As illustrated above, the Discount Brand Cig. Edit Details screen appears with the number and description of the sales class.

4. Press <Enter>, and press <Enter> when prompted to confirm. The Discount Brand Cig. Edit KEY SCREEN screen appears with the *Record added* message.

```
GSEPEIR ADD Creative Data Research 12/14/05 17:10:44
Discount Brand Cig. Edit KEY SCREEN

Application Id . . . : 011
Sales Class . . . . .

F3=Exit F4=Search F9=Go to 'Change' mode
Record added.
```

5. If necessary, users can repeat the previous instructions (beginning with step 3) to continue adding discount cigarette class records, and press <F3> to exit when data entry is complete. The Define Discount Brand Cig screen appears.

```
GSEQDER DISPLAY Creative Data Research 12/14/05 17:12:19
Define Discount Brand Cig
Sales
Class

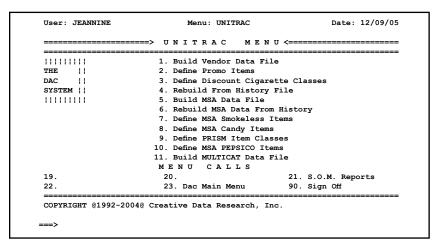
Type options, press Enter.
2=Edit Record

? Sales Sales Class Desc. Y/N
Class
5 DISCOUNT CIGARETTES Y
```

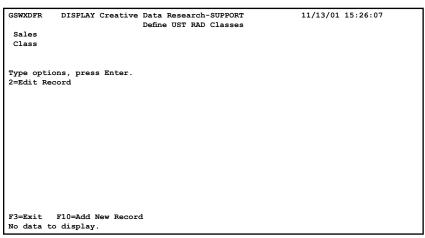
After discount cigarette class records are added, the 2=Edit Record option can be used to change and delete the records.

# **Defining MSA Smokeless Items**

The instructions which follow describe adding the necessary records before the USTRAD program or MCAT Tobacco module can be used for manufacturer reporting.



1. Select option 7 (Define MSA Smokeless Items) from the Unitrac Menu screen. The Define UST RAD Classes screen appears with the *No data to display* message if no records were previously added.



2. Press <F10> (Add New Record). The Edit UST RAD Classes KEY SCREEN screen appears.

```
GSWYEIR ADD Creative Data Research-SUPPORT 11/13/01 15:26:40
Edit UST RAD Classes KEY SCREEN

Application Id . . . : 013
Sales Class . . . . .

F3=Exit F4=Search F9=Go to 'Change' mode
```

3. Enter a sales class number of the necessary tobacco products for the **Sales Class** (5,n) field, and press <Enter>. If necessary, press <F4> to select a sales class number from the Select Sales Class Master screen.

```
GSWYEIR ADD Creative Data Research-SUPPORT 11/13/01 16:42:19
Edit UST RAD Classes Details

Application Id . . : 013 UST RAD Sales Classes
Sales Class . . . . : 30 MOIST SNUFF
```

As illustrated above, the Edit UST RAD Classes Details screen appears with the number and description of the sales class.

4. Press <Enter>.

```
GSWYEIR ADD Creative Data Research-SUPPORT 11/13/01 16:42:48
Edit UST RAD Classes Details

Application Id . . .: 013 UST RAD Sales Classes
Sales Class . . . .: 30 MOIST SNUFF

F3=Exit

CONFIRM: Y (Y/N)
```

5. Press <Enter> when prompted to confirm. The Edit UST RAD Classes KEY SCREEN screen appears with the *Record added* message.

```
GSWYE1R ADD Creative Data Research-SUPPORT 11/13/01 16:43:02
Edit UST RAD Classes KEY SCREEN

Application Id . . . : 013
Sales Class . . . . .

F3=Exit F4=Search F9=Go to 'Change' mode Record added.
```

6. If necessary, users can repeat the previous instructions (beginning with step 3) to continue adding USTRAD item class records, and press <F3> to exit when data entry is complete. The Define UST RAD Classes screen appears.

```
GSWXDFR DISPLAY Creative Data Research-SUPPORT
Define UST RAD Classes

Sales
Class

Type options, press Enter.
2=Edit Record

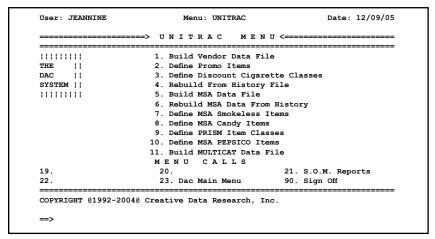
Sales Sales Class Desc.
Class
30 MOIST SNUFF

F3=Exit F10=Add New Record
```

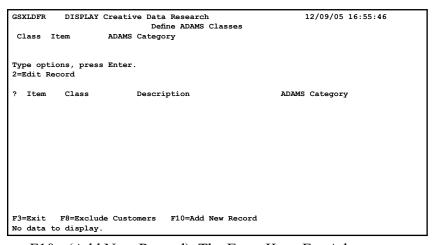
After USTRAD item class records are added, the  $2=Edit\ Record$  option can be used to change and delete the records.

# **Defining MSA Candy Items**

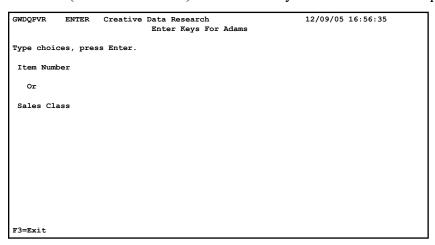
The instructions which follow describe adding the necessary records before the ADAMS program or MCAT Candy module can be used for manufacturer reporting.



1. Select option 8 (Define MSA Candy Items) from the Unitrac Menu screen. The Define ADAMS Classes screen appears with the *No data to display* message if no records were previously added.



2. Press <F10> (Add New Record). The Enter Keys For Adams screen appears.



- 3. Enter data for one of the following fields:
  - **Item Number** (6,a) an item number. If necessary, press <F4> to select an item number from the Select Item By Description screen.
  - Sales Class (5,n) a sales class number. If necessary, press <F4> to select a sales class number from the Select Sales Class Master screen.

```
GSXMEIR ADD Creative Data Research 12/09/05 17:20:10 Edit ADAMS Classes Details

Application Id . . . : 014 ADAMS Sales Classes

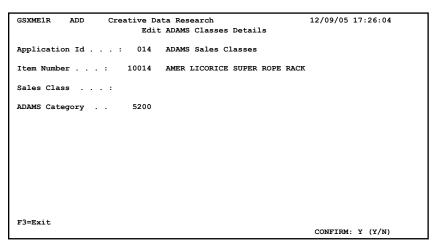
Item Number . . . : 10014 AMER LICORICE SUPER ROPE RACK

Sales Class . . . :

ADAMS Category . .
```

As illustrated above, the Edit ADAMS Classes Details screen appears with the number and description of the item or the sales class.

4. Enter the necessary value for the **ADAMS Category** (6,n) field (as designated by MSA), and press <Enter> when complete.



5. Press <Enter> when prompted to confirm. The Enter Keys For Adams screen appears.

```
GWDQFVR ENTER Creative Data Research 12/09/05 17:29:42 Enter Keys For Adams

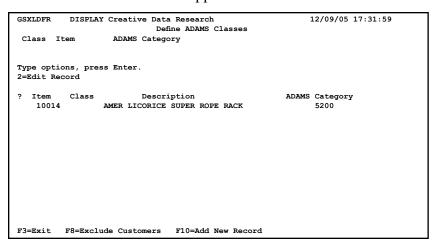
Type choices, press Enter.

Item Number 10014

Or

Sales Class
```

6. If necessary, users can repeat the previous instructions (beginning with step 3) to continue adding records, and press <F3> to exit when data entry is complete. The Define ADAMS Classes screen appears.



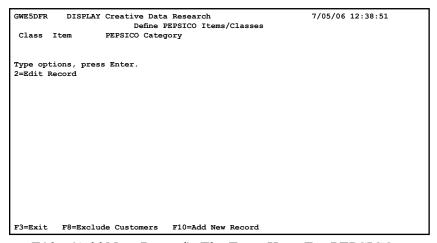
The 2=Edit Record option can be used to change and delete the records.

# **Defining MSA Pepsico Items**

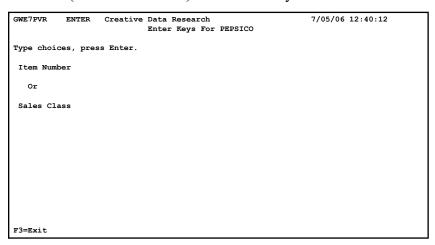
The instructions which follow describe adding the necessary records before the Pepsico module can be used for manufacturer reporting.

```
Date: 7/05/06
     ======> U N I T R A C
                                      M E N U <========
1111111111
                     1. Build Vendor Data File
THE
                      2. Define Promo Items
DAC
                      3. Define Discount Cigarette Classes
SYSTEM | |
                      4. Rebuild From History File
                      5. Build MSA Data File
111111111
                      6. Rebuild MSA Data From History
                      7. Define MSA Smokeless Items
                      8. Define MSA Candy Items
                      9. Define PRISM Item Classes
                      10. Define MSA PEPSICO Items
                      11. Build MULTICAT Data File
                      MENU CALLS
                                                21. S.O.M. Reports
22.
                       23. Dac Main Menu
                                                90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

1. Select option 10 (Define MSA PEPSICO Items) from the Unitrac Menu screen. The Define PEPSICO Items/Classes screen appears with the *No data to display* message if no records were previously added.



2. Press <F10> (Add New Record). The Enter Keys For PEPSICO screen appears.



- 3. Enter data for one of the following fields:
  - **Item Number** (6,a) an item number. If necessary, press <F4> to select an item number from the Select Item By Description screen.
  - Sales Class (5,n) a sales class number. If necessary, press <F4> to select a sales class number from the Select Sales Class Master screen.

```
GWE6EIR ADD Creative Data Research 7/05/06 12:43:05
Edit PEPSICO Classes Details

Application Id . . . : 020 PEPSICO Items

Item Number . . . : 105756 TROP TWIST ORG/RASP LITE 0.00

Sales Class . . . :

PEPSICO Category . .

F3=Exit
```

As illustrated above, the Edit PEPSICO Classes Details screen appears with the number and description of the item or the sales class.

4. Enter the necessary value for the **PEPSICO Category** (6,n) field (as designated by MSA), and press <Enter> when complete.

```
GWE6E1R ADD Creative Data Research 7/05/06 12:46:25
Edit PEPSICO Classes Details

Application Id . . : 020 PEPSICO Items

Item Number . . : 105756 TROP TWIST ORG/RASP LITE 0.00

Sales Class . . . :

PEPSICO Category . . 2000

F3=Exit

CONFIRM: Y (Y/N)
```

5. Press <Enter> when prompted to confirm. The Enter Keys For PEPSICO screen appears.

```
GWE7PVR ENTER Creative Data Research 7/05/06 12:47:02
Enter Keys For PEPSICO

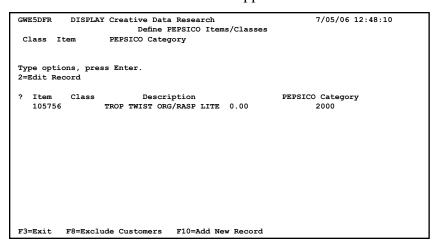
Type choices, press Enter.

Item Number 105756

Or

Sales Class
```

6. If necessary, users can repeat the previous instructions (beginning with step 3) to continue adding records, and press <F3> to exit when data entry is complete. The Define PEPSICO Items/Classes screen appears.



The 2=Edit Record option can be used to change and delete the records.

# **Using The PRISM Module**

Before using the PRISM module for manufacturer reporting, the following steps must be completed by the distributor. CDR support personnel must also be contacted to confirm that the distributor has received the authorization required to use the PRISM module, and to implement the necessary internal system default for distributors with multiple warehouses.

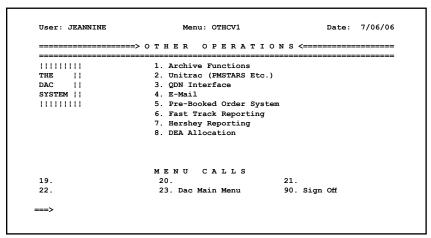
- **Step 1**: Use the Work With System Options application to make any necessary changes to the values of the SYS039 (Vendor Data Options) default system option fields. To use the Unitrac applications, *Y* (for yes) must be entered for the **UNITRAC Active** field. Refer to the DAC Default System Options document for information about all the fields of this system option.
- **Step 2**: Use the Edit Company Name Master application to enter values for the **Company ShipTo** fields of the company name records. Refer to Working With Company Names of the System File Maintenance document for additional information.
- **Step 3**: Verify that street address of the customer's shipping address is entered for the **Address Line 1** field of the DAC customer records. Refer to Working With Customers of the Customer File Maintenance document for information about the **Address Line 1** field.
- **Step 4**: Verify that the DAC item records of the products for which data will be reported, including promotional items, are entered according to the format required by the manufacturers. Refer to Adding Item Records for information about the **Consumable Units, Inventory Sts** and **UPC Numbers1 UPC Numbers4** fields.
- **Step 5**: Verify that the CV1COM folder exists by entering the **WRKFLR CV1COM** AS/400 command. If the *Folder not found* message appears, use the 1=Create option to create the CV1COM folder.
- **Step 6**: A virtual drive (I: is recommended) must be mapped to QDLS on the AS/400 from every PC used for running the Unitrac applications.
- **Step 7**: Contact CDR support personnel for information about using the SYS010 (User Point: Invoice Post) default system option to implement the PREPOSTCL prepost function.
- **Step 8**: Use the Define Promo Items application to add the promo item records. Refer to Defining Promo Items for additional information.
- **Step 9**: Use the Define PRISM Item Classes application to add the necessary records. Refer to Defining PRISM Item Classes for additional information.

The instructions that follow describe using the PRISM module by distributors with:

- Multiple warehouses The end of day closing process must be completed to include all the necessary sales data of posted invoices for a reporting period.
- A single warehouse Invoices must be posted for the reporting period, but completing the end of day closing process is not required.

```
User: JEANNINE
                              Menu: DACCV1
                                                            Date: 8/10/12
                   ===> THE DAC SOFTWARE SYSTEM <==
.....
                 Distributor Analysis and Control
                                                              1111111111111
1111111111111
                          MAIN OPERATIONS MENU
                                                              1111111111111
                     1. File Maintenance Menu
THE
    !!
                        2. Accounts Receivable
DAC
                        3. Billing System
SYSTEM ||
                        4. Inventory System
111111111
                        5. Purchasing System
                        6. Reports Menu
7. Truck Scheduling
                        8. Closing Procedures
                        9. Integration
                       10. Other Functions Menu
                       11. Accounts Payable
                       12. General Ledger
                       90. Sign Off
COPYRIGHT @1992-2012@ Creative Data Research, Inc.
```

1. Select option 10 (Other Functions Menu) from the Main Operations Menu screen. The Other Operations screen appears.



2. Select option 2 (Unitrac) from the Other Operations screen. The Unitrac Menu screen appears.

```
Date: 7/06/06
             ======> U N I T R A C
                                       M E N U <=========
111111111
                      1. Build Vendor Data File
                       2. Define Promo Items
DAC
                      3. Define Discount Cigarette Classes
SYSTEM ||
                      4. Rebuild From History File
111111111
                      5. Build MSA Data File
                      6. Rebuild MSA Data From History
                      7. Define MSA Smokeless Items
                       8. Define MSA Candy Items
                       9. Define PRISM Item Classes
                      10. Define MSA PEPSICO Items
                      11. Build MULTICAT Data File
                      MENU CALLS
19.
                        20.
                                                 21. S.O.M. Reports
22.
                        23. Dac Main Menu
                                                 90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

3. Distributors with a single warehouse, must select option 5 (Build MSA Data File); otherwise, those with multiple warehouse must continue with step 4 below.

```
GSRWPVR ENTER Creative Data Research 7/06/06 13:55:58
Build MSA Data File

(*USTRAD, *ADAMS, *WATCH, *PRISM)

Enter the Week Ending Date for which the data will be built.

The Program will be submitted to batch. Upon completion of the build a report with the current totals will be printed.

A save file with the current weeks data will be created and should be saved off to an archive tape. The file will be cleared for the next week's data.

Is this the last MSA file Build? (*YES or *NO)

Week Ending Date 70606

Input Job Queue *JOBD
```

Enter \*PRISM at the top of the screen as illustrated below.

```
GSRWFVR ENTER Creative Data Research

*PRISM (*USTRAD,*ADAMS,*WATCH,*PRISM)

Enter the Week Ending Date for which the data will be built.

The Program will be submitted to batch. Upon completion of the build a report with the current totals will be printed.

A save file with the current weeks data will be created and should be saved off to an archive tape. The file will be cleared for the next week's data.

Is this the last MSA file Build? (*YES or *NO)

Week Ending Date 70606

Input Job Queue *JOBD
```

If this screen (Build MSA Data File) will also be used to build data for the USTRAD or ADAMS program for the same reporting period, \*NO must be entered for the **Is this the last MSA file Build?** (4,a) field.

Note: If it becomes necessary to rebuild data for the PRISM program for the same reporting period, this screen cannot be used. Refer to step 4 below for additional information.

If this screen will not be used to build data for the other programs for the same reporting period, \*YES must be entered for the **Is this the last MSA file Build?** field.

```
GSRWPVR ENTER Creative Data Research 7/06/06 16:00:54

Build MSA Data File

*PRISM (*USTRAD,*ADAMS,*WATCH,*PRISM)

Enter the Week Ending Date for which the data will be built.

The Program will be submitted to batch. Upon completion of the build a report with the current totals will be printed.

A save file with the current weeks data will be created and should be saved off to an archive tape. The file will be cleared for the next week's data.

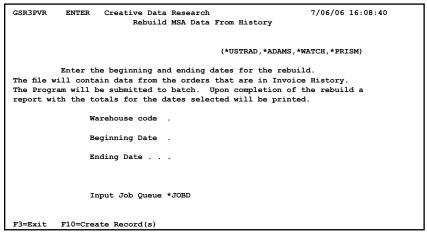
Is this the last MSA file Build? *YES (*YES or *NO)

Week Ending Date 63006

Input Job Queue *JOBD
```

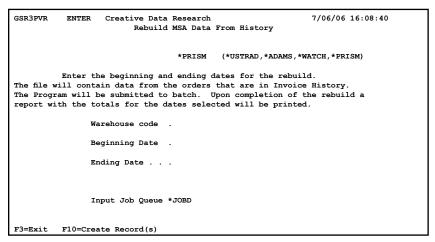
Enter the ending date of the week's reporting period for the **Week Ending Date** (6,n) field, and continue with step 5 below.

4. Distributors with multiple warehouses, must select option 6 (Rebuild MSA Data From History) after the end of day process is complete.

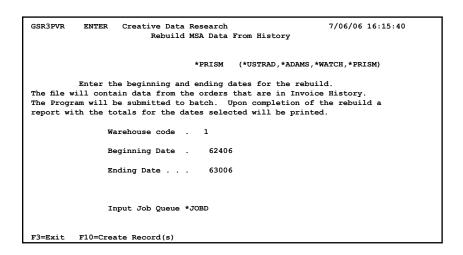


Note: The Rebuild MSA Data From History screen must also be used by any distributor who must rebuild data for the PRISM program for the same reporting period.

Enter \*PRISM at the top of the screen as illustrated below.



Enter the warehouse code for the **Warehouse Code** (6,a) field, and enter the starting and ending dates of the reporting period for the **Beginning Date** and **Ending Date** (6,n) fields.

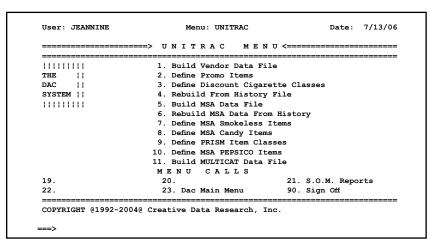


- 5. Press <F10> (Create Records), and press <Enter> when prompted to confirm.
- 6. Press <F3> (Exit).

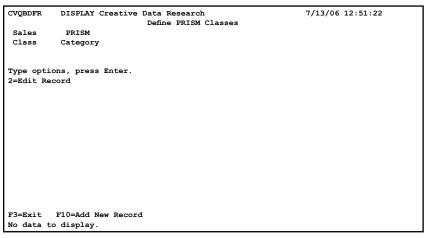
After completing the instructions above, distributors must e-mail the data file from their AS400 to Swedish Match.

# **Defining PRISM Item Classes**

The instructions which follow describe adding the necessary records before the PRISM module can be used for manufacturer reporting. Information about editing and deleting these records is also included below.



1. Select option 9 (Define PRISM Item Classes) from the Unitrac Menu screen. The Define PRISM Classes screen appears with the *No data to display* message if no records were previously added.



Press <F10> (Add New Record). The Edit PRISM Classes KEY SCREEN screen appears.

```
CVQCE1R ADD Creative Data Research 7/13/06 12:54:18
Edit PRISM Classes KEY SCREEN

Application Id . . . : 015
Sales Class . . . . .

F3=Exit F4=Search F9=Go to 'Change' mode
```

3. Enter a sales class number of the necessary products for the **Sales Class** (5,n) field, and press <Enter>. If necessary, press <F4> to select a sales class number from the Select Sales Class Master screen.

```
CVQCEIR ADD Creative Data Research 7/13/06 13:21:58
Edit PRISM Classes Details

Application Id . . . : 015 ADAMS Sales Classes

Sales Class . . . : 300 SMOKLESS TOBACCO-NON-FLAVORED

PRISM Category . .

F3=Exit
```

As illustrated above, the Edit PRISM Classes Details screen appears with the number and description of the sales class.

4. Enter the necessary value for the **PRISM Category** (6,n) field (as designated by Swedish Match), and press <Enter> when complete.

```
CVQCEIR ADD Creative Data Research 7/13/06 13:28:21
Edit PRISM Classes Details

Application Id . . . : 015 ADAMS Sales Classes

Sales Class . . . : 300 SMOKLESS TOBACCO-NON-FLAVORED

PRISM Category . . 88

F3=Exit

CONFIRM: Y (Y/N)
```

5. Press <Enter> when prompted to confirm. The Edit PRISM Classes KEY SCREEN screen appears with the *Record added* message.

```
CVQCEIR ADD Creative Data Research 7/13/06 13:29:20
Edit PRISM Classes KEY SCREEN

Application Id . . . : 015
Sales Class . . . . .

F3=Exit F4=Search F9=Go to 'Change' mode Record added.
```

6. If necessary, users can repeat the previous instructions (beginning with step 3) to continue adding PRISM item class records, and press <F3> to exit when data entry is complete. The Define PRISM Classes screen appears.

```
CVQBDFR
          DISPLAY Creative Data Research
                                                              7/13/06 13:31:43
                            Define PRISM Classes
 Sales
           PRISM
 Class
           Category
Type options, press Enter.
2=Edit Record
                  Sales Class Desc.
                                               PRISM
  Sales
                                               Category
     300 SMOKLESS TOBACCO-NON-FLAVORED
F3=Exit
         F10=Add New Record
```

After PRISM item class records are added, the 2=Edit Record option can be used to change and delete the records.