## **DAC** User Guide

## **DAC Closing Procedures**

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### **Preface**

The Closing Procedures application is used for end of day, end of week, end of period and end of year processing.

```
Menu: DACCV1
             ======> THE DAC SOFTWARE SYSTEM <=
               Distributor Analysis and Control
...........
                                                              1111111111111
                          MAIN OPERATIONS MENU
111111111111
                                                              1111111111111
111111111
                       1. File Maintenance Menu
                       2. Accounts Receivable
                       3. Billing System
SYSTEM !!
                       4. Inventory System
111111111
                       5. Purchasing System
                       6. Reports Menu
                       7. Truck Scheduling
                       8. Closing Procedures
                       9. Integration
                      10. Other Functions Menu
                      11. Accounts Payable
                      12. General Ledger
                      90. Sign Off
COPYRIGHT @1992-2012@ Creative Data Research, Inc.
```

Select option 8 (Closing Procedures) of the Main Operations Menu screen. The Closing Procedures screen appears.

```
Menu: CLCV1
User: JEANNINE
                                                        Date: 5/12/06
    ======> C L O S I N G P R O C E D U R E S <=======
111111111
                      1. End Of Day Processing
                      2. End Of Week Processing
DAC
                      3. End Of Period Processing
SYSTEM ||
                      4. End Of Year Processing
                      5. Select End Of Day Reports
                      MENU CALLS
22
                       23. Dac Main Menu
                                                90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc
==>
```

DAC users have the option of automatically closing the day, (as well as the week, period and year if desired) when posting customer orders. Refer to Posting Orders of the Billing document for additional information.

DAC closing procedures should never be run without first verifying that no one will be using DAC at the time, with one exception. Those using Accounts Payable (A/P) and General Ledger (G/L) may continue using the system if no A/P and G/L files are saved during the closing process. Refer to Working With Closing Applications of the Accounts Payable document and the General Ledger document for information about the closing processes of A/P and G/L.

Refer to Appendix A for lists of the DAC programs which run and the database files which are affected when the DAC closing procedures are run.

### **Working With End of Day**

The End Of Day (EOD) Processing application is run by the distributor after posting of the day's orders is complete. Refer to Posting Orders of the Billing document for additional information.

If EOD processing is ever run after midnight of the day on which invoice posting is done, DAC calendar records *must be used*. Refer to Working With Calendar Records of the System File Maintenance document for additional information.

The End Of Day application can also be used to close a week, period and year. If DAC calendar records are used, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

Refer to the DAC Default System Options document for information about:

- Auto Run End Of Day field of the SYS033 (Billing Options).
- SYS011 (User Point: End of Day) default system option where user-specific functions can be designated to execute with end of day processing.

It is strongly recommended that those who use remote communications stop CV1COM before running end of day closing procedures. Refer to Working With Remote Communications of the Billing document for additional information.

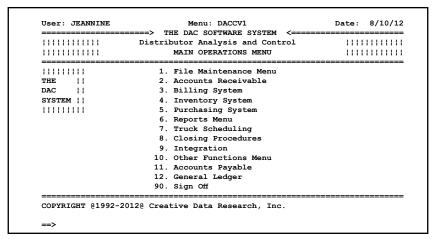
### **Using End Of Day Processing**

The instructions below include using the End Of Day Processing application to handle end of week, end of period and end of year processing with end of day (EOD) processing.

If DAC calendar records are used, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

Users should contact CDR support personnel if the End Of Day Processing application is interrupted. Refer to Working With Closing Control Display below for an example of the Notification of Incomplete Function screen which appears when the end of day processing is interrupted.

Refer to Selecting End Of Day Reports for information about selecting the optional reports printed during EOD processing.



1. Select option 8 (Closing Procedures) from the Main Operations Menu screen. The Closing Procedures screen appears.

2. Select option 1 (End Of Day Processing) from the Closing Procedures screen. The Start A Closing screen appears with *End Day* in the upper right corner. The \*\*\* *WARNING* \*\*\* *There are no posted orders!* mesage appears if customer orders have not yet been posted.

```
DSQ1PVR ENTER Creative Data Research
Start a Closing

Press F6 to continue this closing, F3 to abort.

**** End Day ****

Production Date . . . : 7/25/06
Production Day . . . : 2 TUESDAY
Current Week . . . : 30
Current Period/Month . : 7
Current Quarter . . . : 2
Current Year . . . : 6
```

- 3. Verify that the correct date appears for the **Production Date** field.
- 4. To also close the week, period, or year after closing the day, press <F8> (Access closing schedule).

```
DSO1PVR
           ENTER
                                                                  7/25/06 11:04:56
                   Creative Data Research
                                  Start a Closing
                                                              **** End Day ****
Press F6 to continue this closing, F3 to abort.
Production Date . . . . . : 7/25/06
Production Day . . . . . : 2
Current Week . . . . . . : 30
                                   2 TUESDAY
Current Period/Month . . . :
Current Quarter . . . . . :
Current Year . . . . . . :
                                No Function
After End Of Day Run-->
                                                            (W=EOW, P=EOP)
After End Of Week Run-->
                                                            (P=EOP)
                               No Function
After End Of Period Run--> No Function
F3=Exit F6=Submit F8=Access closing schedule
```

To close only the week with the day, enter W (EOW) for the **After End Of Day Run** field.

To close only the period with the day, enter P (EOP) for the **After End Of Day Run** field.

To close only the week and period with the day:

- Enter W (EOW) for the **After End Of Day Run** field, and
- Enter *P* (EOP) for the **After End Of Week Run** field.

To close only the period and year with the day:

- Enter P (EOP) for the **After End Of Day Run** field,
- Leave the After End Of Week Run field blank, and
- Enter *Y* (EOY) for the **After End Of Period Run** field.

To close the week, period and year with the day:

- Enter W (EOW) for the After End Of Day Run field,
- Enter P (EOP) for the After End Of Week Run field, and
- Enter *Y* (EOY) for the **After End Of Period Run** field.

```
ENTER Creative Data Research
                                                              7/25/06 13:00:36
                                Start a Closing
Press F6 to continue this closing, F3 to abort.
                                                          **** End Day ****
Production Date . . . . . : 7/25/06
Production Day . . . . . :
                                 2 TUESDAY
Current Week . . . . . . :
                               30
Current Period/Month . . . :
Current Quarter . . . . . :
Current Year . . . . . :
After End Of Day Run--> P No Function
After End Of Week Run--> No Function
                                                        (W=EOW, P=EOP)
After End Of Period Run-->
                                                         (P=EOP)
                             No Function
                                                         (Y=EOY)
F3=Exit F6=Submit F8=Access closing schedule
```

5. Press <F6> (Submit) when data entry is complete, and press <Enter> when prompted to confirm. The Closing Procedures screen appears.

### **Printing End Of Day Reports**

Many of the following reports are automatically generated during end of day (EOD) processing. Several others are printed if selected by using the Select End of Day Reports application (described below).

- A/R Daily Recap BSOEPFR.
- Cancelled Order Report DSRWPFR. The Cancelled Order Report can also be printed using option 2 (Cancelled Order Report) of the Billing Reports screen.
   Refer to Cancelling Orders of the Billing document for additional information.
   Regardless of which method is used, all cancelled orders are deleted from the system after the report prints.

A detailed version of the Cancelled Order Report is printed by entering \*YES for the **Print Can Order Rpt Dtls** field of the SYS033 (Billing Options) default system option. Refer to the DAC Default System Options document for additional information.

- Company Profile Net-Daily CVGSPFR. Prints by using EOD user point. Contact CDR support personnel for additional information.
- Company Profile Report-D DSPIPFR (optional). This report can also be printed using option 3 (DAILY/PTD Company Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Credits By Area GSFNPFR (optional). Refer to Working With Credit Tracking Reports in the Billing document for information about printing other credit reports.
- Credits By Customer GSFFPFR (optional). Refer to Working With Credit Tracking Reports in the Billing document for information about printing other credit reports.
- Credits By Reason Code GSFDPFR (optional). Refer to Working With Credit Tracking Reports in the Billing document for information about printing other credit reports.
- Credits By Salesman GSFEPFR (optional). Refer to Working With Credit Tracking Reports in the Billing document for information about printing other credit reports.

- Credits By Whse Area/Reason Code GSDRPFR (optional). Refer to Working With Credit Tracking Reports in the Billing document for information about printing other credit reports.
- Daily Adjustments And Payments DSVEPFR (optional).
- Daily Inventory Postings (2) CVQMPFR. Prints by using EOD user point. Contact CDR support personnel for additional information.
- Daily Line Items By Zone BSM0PFR (optional).
- Daily Lost Sales By Buyer BSL4PFR (optional). Refer to Working With Inventory Reports of the Warehousing document for information about printing lost sales reports for posted orders before running end of day.
- Daily Lost Sales By Whs/Customer Name BSJCPFR (optional).
- Daily Sales Journal By Warehouse DCHQPFR.
- Deal Activity Recap CVRNPFR.
- Expired Contract List DSQ5PFR.
- Expired Retail Audit List GSHTPFR.
- Expiring Deal Details Rpt GWANPFR.
- G/L Inventory Prt/Post GSUJPFR. Prints if using DAC General Ledger.
- G/L Report GSDLPFR. Prints if using DAC General Ledger.
- Invoice Exception Report BSL2PFR (optional).
- Invoice Register DSMNPFR.
- Invoice Register GSJ0PFR. This version of the Invoice Register, which is not an EOD report, prints each time invoices are posted.
- Invoice Register (Net Cost) GSJAPFR. Prints by using EOD user point. Contact CDR support personnel for additional information.

- Large Credits Report GSN0PFR (optional). Refer to the DAC Default System Options document for information about the **Min. Value For Large Credits** field of the SYS015 default system option.
- Line/Unit Count By Cat. BSAKPFR (optional).
- Lost Sale By Sales Rep And Cust DSN3PFR. Refer to Working With Inventory Reports of the Warehousing document for information about printing lost sales reports for posted orders before running end of day.
- Order Exception Report (optional) DSZSPFR and GSB2PFR. The detailed version of the Order Exception Report (GSB2PFR) is printed by entering 2 for the **Profit Warning Report Ver** field of the SYS001 default system option. Refer to the DAC Default System Options document for additional information.

The Order Exception Report printed during end of day processing lists the line items of *posted orders* for which the gross profit percentage is lower than the percentage designated by the **Order Profit Warning Percentage** field of the SYS001 default system option. Refer to the DAC Default System Options document for additional information.

Refer to the Billing document for information about printing the Order Exception Report (DSZSPFR) which lists the line items of *open orders*.

- Print Expired Deals/Promotions DSN6PFR. Refer to the DAC Default System Options document for information about the **EOD Promo.Rpt Details?** field of the SYS002 default system option.
- Route Delivery Manifest DSRDPFR (optional).
- Salesman Profile Daily (Net) CVGUPFR. Print by using EOD user point. Contact CDR support personnel for additional information.
- Salesman Profile Report-D DSOYPFR (optional). This report can also be printed using option 5 (DAILY/PTD Salesman Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.

```
User: JEANNINE
                                                              Date: 8/10/12
                               Menu: DACCV1
                =====> THE DAC SOFTWARE SYSTEM <==
111111111111
                 Distributor Analysis and Control
                                                                1111111111111
1111111111111
                           MAIN OPERATIONS MENU
                                                                1111111111111
                        1. File Maintenance Menu
THE
                        2. Accounts Receivable
                        3. Billing System
DAC
       11
SYSTEM ||
                         4. Inventory System
111111111
                         5. Purchasing System
                        6. Reports Menu
7. Truck Scheduling
                         8. Closing Procedures
                         9. Integration
                        10. Other Functions Menu
                        11. Accounts Payable
                        12. General Ledger
                        90. Sign Off
COPYRIGHT @1992-2012@ Creative Data Research, Inc.
```

1. Select option 8 (Closing Procedures) from the Main Operations Menu screen. The Closing Procedures screen appears.

```
User: JEANNINE
                            Menu: CLCV1
                                                         Date: 5/18/06
          =====> C L O S I N G P R O C E D U R E S <======
                      1. End Of Day Processing
                      2. End Of Week Processing
                     3. End Of Period Processing
SYSTEM | |
                      4. End Of Year Processing
111111111
                      5. Select End Of Day Reports
                      MENU CALLS
                       20.
                       23. Dac Main Menu
                                                 90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

2. Select option 5 (Select End Of Day Reports) from the Closing Procedures screen. The Specify End Of Day Reports screen appears.

SOJEFR	CHANGE Creative Data Research Specify End Of Day Reports	5/18/06 12:06:07
'ype option	s, press Enter.	
Report	Description	Run?
BSAKPFR\$	Line/Unit Count By Category	Y
BSJCPFR\$	Daily Lost Sales By Customer	Y
BSL2PFR\$	Invoice Exception	Y
BSL4PFR\$	Daily Lost Sales By Vendor	Y
BSM0PFR\$	Daily Line Items By Zone	Y
DSOYPFR\$	Salesman Profile	Y
DSPIPFR\$	Company Profile	Y
DSRDPFR\$	Delivery Manifest	Y
DSVEPFR\$	Daily Adjustments And Payments	Y
GSB2PFR\$	Order Exception	Y
GSDRPFR\$	Credit Tracking Report By Area/Reason	Y
GSFDPFR\$	Credit Tracking Report By Reason Code	Y
	Credit Tracking Report By Salesman	Y +

3. Press <Page Down> and <Page Up> to scroll through the screen's entire list of optional reports.

GSOJEFR CHANGE Creative Data Research Specify End Of Day Reports	5/18/06 12:18:09
Type options, press Enter.	
<pre>Report Description GSFFFFR\$ Credit Tracking Report By Customer GSFNPFR\$ Credit Tracking Report By Area. GSNOFFR\$ Large Credits.</pre>	Run? Y Y Y
F3=Exit	

- 4. Enter *Y* in the **Run?** column fields, as necessary, to select the optional reports to be printed during end of day processing.
- 5. Press <Enter> when data entry is complete, and press <Enter> when prompted to confirm.
- 6. Press <F3> to exit. The Closing Procedures screen appears.

### A/R Daily Recap

Creative Data	Research, Inc.	A/R Daily Recap	CUSTCONF	BSOEPFR	6/01/07 13:41:57 Page	1
	A/R Beginning Balance	259562.58				
43	Invoices (From Billing)	37418.28				
0	Invoices (From A/R)	.00				
0	Credits	.00				
1	Debit Adjustments	.02				
0	Credit Adjustments	.00				
62	Payments	143471.21				
0	Discounts Taken	.00				
	A/R Ending Balance :	153509.67				
** END OF REF	PORT **					

### **Cancelled Order Report**

Creative Da	ata Research	n, Inc.		Cancelled Order Report		JEA	NNINE DS	SRWPFR	ε	3/10/07	14:23:43	Page 1	
Invoice	Amount	Cust#	Name		Reason		Canceled by	Ord Src	Rte	Date	Pick Time		Created by
294	3633.16	320055	OCEAN	SPRINGS QUICK STOP	C CANCEL ORDE	R	JEANNINE	C 50	00				JEANNINE
297	3968.74	100301	THREE	RIVERS CHEVRON	C CANCEL ORDE	R	JEANNINE	C 10	00				JEANNINE
** END OF I	REPORT **												

Refer to the DAC Default System Options document for information about using the **Print Can Order Rpt Dtls** field of the SYS033 (Billing Options) default system option to print the Cancelled Order Report with information about the items of cancelled orders as illustrated below.

reative D	ata Researc	h, Inc.		Cancelled Order Report			JEAN	NINE DSR	WPFR	8/10/07	13:18:32	Page	1
Invoice	Amount	Cust#	Name	R	Reason			Canceled by	Ord Rto Src	e Date	Pick Time	Inv.Prt Date	Create by
286	4354.90	770060	PACKS	FOOD STORE C C	CANCEL	ORDE	R	JEANNINE	C 120				JEANNI
		Item	W.H.	Description	ç	Qty	U/M	Price	E	xtended		Lo	cation
		108300	1	B&H MENT 100 LT		10	CTN	45.20		452.00		10	01
		131200	1	BEST VALUE MENT 100 LT		10	CTN	30.80		308.00		10	11
		101300	1	CARLTON MENTHOL		10	CTN	47.20		472.00		10	09
		130585	1	GPC 100 ULTRA BOX		10	CTN	34.79		347.90		10	07
		102811	1	LIGGETT SELECT FF MENTH BOX 100		10	CTN	29.99		299.90		11:	20
		113200	1	MARLBORO 100 BOX		10	CTN	39.45		394.50		10	05
		118800	1	VANTAGE MENT 100		10	CTN	44.73		447.30		10	03
		120200	1	WINSTON 100 LIGHT		10	CTN	42.67		426.70		11	06
		930030	1	CAPTAIN BLACK GOLD POUCH		2	PK	24.70		49.40		21	05
		439635	1	HERSHEY BITES 11 OZ		4	BAG	26.40		105.60		32	05
		439397	1	HERSHEY HUGS 12 OZ		4	BAG	35.10		140.40		32:	20
		439394	1	HERSHEY KISSES 12 OZ		4	CSE	70.20		280.80		32:	22
		403078	1	HERSHEY NUGGET ASSORTED		4	CS	72.34		289.36		32	30
		616600	1	HERSHEY CHOCOLATE SYRUP BOTTLE 2	240Z	5	EA	1.66		8.30		32:	10
		561759	1	KEEBLER CLUB CRACKER 5.25 OZ		5	BOX	11.30		56.50		33:	35
		561161	1	KEEBLER PECAN SANDIES 2 OZ		5	BOX	13.65		68.25		33	05
		902400	1	BIC CLASSIC MED BLACK 2PK		9	EA	.59		5.31		19	99
		802662	1	BIC LIGHTER MINI CLASSIC 3PK		9	PK	2.26		20.34		10	17
		902663	1	ZIPPO BLACK MATT		9	EA	20.26		182.34		19	01
288	3649.89	100802	CRANK	Y CORNER QUICK STOP C C	CANCEL	ORDE	R	JEANNINE	C 110				JEANNI
		Item	W.H.	Description	Ç	Qty	U/M	Price	E	xtended		Lo	cation
		108300	1	B&H MENT 100 LT			CTN	34.71		347.10		10	
		131200	1	BEST VALUE MENT 100 LT		10		20.31		203.10		10	
		101300		CARLTON MENTHOL			CTN	36.71		367.10		10	
		130585		GPC 100 ULTRA BOX		10	CTN	24.30		243.00		10	
		102811		LIGGETT SELECT FF MENTH BOX 100		10	CTN	19.50		195.00		11:	
		113200		MARLBORO 100 BOX		10	CTN	28.96		289.60		10	
		118800		VANTAGE MENT 100		10	CTN	34.24		342.40		10	
		120200		WINSTON 100 LIGHT		10	CTN	32.18		321.80		11	
		930030		CAPTAIN BLACK GOLD POUCH				21.62		43.24		21	
		439635		HERSHEY BITES 11 OZ			BAG	26.40		105.60		32	
		439397		HERSHEY HUGS 12 OZ		4	BAG	35.10		140.40		32:	
		439394		HERSHEY KISSES 12 OZ		4	CSE	70.20		280.80		32:	
		403078		HERSHEY NUGGET ASSORTED		4	CS	72.34		289.36		32	
		616600		HERSHEY CHOCOLATE SYRUP BOTTLE 2	240Z		EA	1.66		8.30		32	
		561759	1	KEEBLER CLUB CRACKER 5.25 OZ		_	BOX	11.30		56.50		33	35
		561161		KEEBLER PECAN SANDIES 2 OZ		_	BOX	13.65		68.25		33	
		902400		BIC CLASSIC MED BLACK 2PK		-	EA	.59		5.31		19	
		802662		BIC LIGHTER MINI CLASSIC 3PK			PK	2.26		20.34		10	
		902663	1	ZIPPO BLACK MATT		9	EA	20.26		182.34		19	01

### **Company Profile Net-Daily**

Cat	. Description			- TODAY					
No.	Name		Sales	Net Cost	Margin	Pct.	%TS	%TP O	ty Each Qty SSU
1	CIGARETTES		21386.30	20261.12	1125.18	5.26	58.68	28.99	694
2	TOBACCO		1010.64	834.44	176.20	17.43	2.77	4.54	67
4	CANDY/GUM		9811.38	7900.33	1911.05	19.48	26.92	49.23	224
5	GROCERY		2845.27	2546.48	298.79	10.50	7.81	7.70	268
9	LIGHTERS		1392.23	1021.75	370.48	26.61	3.82	9.54	169
		Totals:	36445.82	32564.12	3881.70	10.65			1447
at	. Description		PER	IOD TO DATE-					
lo.	Name		Sales	Net Cost	Margin	Pct.	%TS	%TP Q	ty Each Qty SSU
1	CIGARETTES		165597.33	157034.57	8562.76	5.17	54.18	23.75	5402
2	TOBACCO		9871.52	8158.92	1712.60	17.35	3.23	4.75	668
4	CANDY/GUM		98779.23	78311.80	20467.43	20.72	32.32	56.78	2136
5	GROCERY		17933.21	16283.36	1649.85	9.20	5.87	4.58	1850
9	LIGHTERS		13462.68	9805.40	3657.28	27.17	4.40	10.15	1640
		Totals:	305643.97	269594.05	36049.92	11.79			11952
r* 1	END OF REPORT **								

### **Company Profile Report-D**

Cat.	Description			- TODAY -					
No.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each Qty SS
1 CI	GARETTES		21386.30	20452.47	933.83	4.37	58.68	27.10	69
2 TO	BACCO		1010.64	855.54	155.10	15.35	2.77	4.50	6
4 CA	NDY/GUM		9811.38	8076.81	1734.57	17.68	26.92	50.33	22
5 GR	OCERY		2845.27	2571.86	273.41	9.61	7.81	7.93	26
9 LI	GHTERS		1392.23	1042.76	349.47	25.10	3.82	10.14	16
		Totals:	36445.82	32999.44	3446.38	9.46			144
Cat.	Description		PER	IOD TO DATE-					
No.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each Qty SS
1 CI	GARETTES		165597.33	158356.45	7240.88	4.37	54.18	22.30	540
2 TO	BACCO		9871.52	8362.92	1508.60	15.28	3.23	4.65	66
4 CA	NDY/GUM		98779.23	80025.78	18753.45	18.99	32.32	57.75	213
5 GR	OCERY		17933.21	16419.62	1513.59	8.44	5.87	4.66	185
9 LI	GHTERS		13462.68	10007.44	3455.24	25.67	4.40	10.64	164
		Totals:	305643.97	273172.21	32471.76	10.62			1195

### **Credits By Area**

Creative Data Research, Inc.	Credit	ts By Area		CUSTCONF	GSFNPFR	6/01/07 13:42:0	2 Page 1	
Warehouse Code 1	Sales Today	Sales WTD	Sales PTD	Sales YTD	Cost Today	Cost WTD	Cost PTD	Cost YTD
Totals for Area 1			507.63-	507.63-			459.01-	459.01-
Totals For Whse. 1			507.63-	507.63-			459.01-	459.01-
Final totals			507.63-	507.63-			459.01-	459.01-
** END OF REPORT **								

### **Credits By Customer**

Creative Data Research, Inc.	Credits B	y Customer		CUSTCONF G	SFFPFR 6/01	/07 13:42:03 P	age 1	
Customer Name	Sales Today	Sales WTD	Sales PTD	Sales YTD	Cost Today	Cost WTD	Cost PTD	Cost YTD
Warehouse Code 1								
100002 DIANNE'S GROCERY			381.68-	381.68-			339.94-	339.94
320001 BIG P MINI MART			125.95-	125.95-			119.07-	119.07
Totals For Whse. 1			507.63-	507.63-			459.01-	459.01
Final totals			507.63-	507.63-			459.01-	459.01
** END OF REPORT **								

### **Credits By Reason Code**

Creative Data Research, Inc.	Credit	s By Reason C	ode	CUSTCONF	GSFDPFR	6/01/07 13:42:0	3 Page 1	
Reason Description	Sales Today	Sales WTD	Sales PTD	Sales YTD	Cost Today	Cost WTD	Cost PTD	Cost YTD
Warehouse Code 1								
C CANCEL ORDER			381.68-	381.68-			339.94-	339.94-
G Good Merchandise			125.95-	125.95-			119.07-	119.07-
Totals For Whse. 1			507.63-	507.63-			459.01-	459.01-
Final totals			507.63-	507.63-			459.01-	459.01-
** END OF REPORT **								

### **Credits By Salesman**

Creative Data Research, Inc.	Credits	By Salesman		CUSTCONF	GSFEPFR	6/01/07 13:42:03	Page	1	
Salesman Name	Sales Today	Sales WTD	Sales PTD	Sales YTD	Cost Today	Cost WTD	Cost	PTD	Cost YTD
Warehouse Code 1									
10 SAM			381.68-	381.68-			339	.94-	339.94-
20 JOE			125.95-	125.95-			119	.07-	119.07-
Totals For Whse. 1			507.63-	507.63-			459	.01-	459.01-
Final totals			507.63-	507.63-			459	.01-	459.01-
** END OF REPORT **									

### **Credits By Whse Area/Reason Code**

Creative Data Research, Inc.	Credits	s By Whse. Ar	ea/Reason Code	CUSTCONF	GSDRPFR	6/01/07 13:42:02	2 Page 1	
Reason Description	Sales Today	Sales WTD	Sales PTD	Sales YTD	Cost Today	Cost WTD	Cost PTD	Cost YTD
Warehouse Code 1								
C CANCEL ORDER			381.68-	381.68-			339.94-	339.94-
G Good Merchandise			125.95-	125.95-			119.07-	119.07-
Totals for Area 1			507.63-	507.63-			459.01-	459.01-
Totals For Whse. 1			507.63-	507.63-			459.01-	459.01-
Final totals			507.63-	507.63-			459.01-	459.01-
** END OF REPORT **								

### **Daily Adjustments And Payments**

reative Data Research, Inc. Daily Adj	ustments & Payments	C	USTCONF DS	VEPFR 6/01/07	7 13:41:57 Page	1
Transaction Date 5/04/07						
Transaction Type Adjustment						
Corp. Cust. Customer Name	Original	Remaining	Check	Reason		
Number Number	Amount	Amount	Number			
770031 770031 TAYLOR'S MINI MART	. 02	.00		ADJUSTMENT		
Totals For: Adjustment	.02					
Transaction Type Payment						
Corp. Cust. Customer Name	Original	Remaining	Check	Reason		
Number Number	Amount	Amount	Number			
100301 100301 THREE RIVERS CHEVRON	10769.00	.00	15048			
100801 100801 BARON EXPRESS #2 BP	2854.94	.00	4102			
320001 320001 BIG P MINI MART	2290.72	.00	410			
320001 320001 BIG P MINI MART	2290.72	2164.77	8410			
320033 320033 KINGS GROCERY	5494.36	.00	741203			
320055 320055 OCEAN SPRINGS QUICK STOP	5233.34	.00	54004			
320091 320091 LIL SHORT STOP - VANCLEVE	4796.64	.00	15000015			
320092 320092 LIL SHORT STOP - OCEAN SPRINGS	5597.95	.00	15046			
500101 500101 UNION GROVE GROCERY	1000.00	1000.00	48040			
770031 770031 TAYLOR'S MINI MART	11700.90	.00	695556			
770031 770031 TAYLOR'S MINI MART	.04	.00	W/O 74024	ADJUSTMENT		
771230 771230 B & D FOOD STORE	1582.86		15404			
771230 771230 B & D FOOD STORE 800333 800333 KINGS FOREST EXXON	1582.86 5400.87	943.74 .00	15404 541			
900100 900400 USA CONVENIENCE STORE #400	1399.36	.00	6520000023			
900100 900400 USA CONVENIENCE STORE #400	27.03	.00	9810256	•		
Totals For: Payment	62021.59					
Transaction Date 6/01/07						
Transaction Type Payment						
Corp. Cust. Customer Name	Original	Remaining	Check	Reason		
Number Number	Amount	Amount	Number	Reason		
99000 99000 99 MART PLUS	5259.75	.00				
100001 100001 STOP 'N SHOP	287.49	.00				
100001 100001 STOP 'N SHOP	144.03	.00				
100001 100001 STOP 'N SHOP	691.51	.00				
100001 100001 STOP 'N SHOP	668.81	.00				
100002 100002 DIANNE'S GROCERY	281.13	.00				
100002 100002 DIANNE'S GROCERY	396.95	.00				
100002 100002 DIANNE'S GROCERY	4630.59	.00				
100003 100003 BOB'S SHELL	900.00	.00				
100003 100003 BOB'S SHELL	1650.82	.00				
100003 100003 BOB'S SHELL	705.70	.00				
100003 100003 BOB'S SHELL	929.35	.00				
100004 100004 SNYDER'S STOP & GO	4630.59	.00				
100004 100004 SNYDER'S STOP & GO 100004 100004 SNYDER'S STOP & GO	761.69 1001.34	.00				

### **Daily Adjustments And Payments (continued)**

reative	Data F	Research, Inc.	Daily Adjustments & Payments		CUSTCONF	DSVEPFR	6/01/07	13:41:5	7 Page	2
Corp. Number		Customer Name	Original Amount	Remaining Amount	Check Number	Reason				
100222	100222	TODD'S COUNTRY CORNER	4630.59	.00						
100222	100222	TODD'S COUNTRY CORNER	1173.13	.00						
100801	100801	BARON EXPRESS #2 BP	119.19	.00						
100850	100850	EXPRESS WAY FOOD MART	1520.54	.00						
		EXPRESS WAY FOOD MART	678.42	.00						
		GAS-N-SHOP #6	289.01	.00						
		GAS-N-SHOP #6	449.70	.00						
		GAS-N-SHOP #6	531.49	.00						
		JR FOOD MART - FOLSOM	3630.59	.00						
		JR FOOD MART - FOLSOM	1223.97	.00						
		JR FOOD MART - ABITA	4630.59	.00						
		JR FOOD MART - ABITA	595.58	.00						
		SAIA'S SUPERMARKET	4630.59	.00						
		SAIA'S SUPERMARKET	616.44	.00						
		UNION GROVE GROCERY	55.77	.00						
		UNION GROVE GROCERY	799.80	.00						
		. UNION GROVE GROCERY	4630.59	.00						
		UNION GROVE GROCERY	524.92 4630.59	.00						
		L & M GROCERY								
		L & M GROCERY TEXAS TRUCK STOP	992.06	.00						
		TEXAS TRUCK STOP	5259.75 1162.80	.00						
		. TEXAS TRUCK STOP	640.51	.00						
		PARK IT MARKET	5259.75	.00						
		PARK II MARKET	717.30	.00						
		PACKS FOOD STORE	5259.75	.00						
		PACKS FOOD STORE	748.86	.00						
		DANNY & CLYDE'S FOOD S		.00						
		DANNY & CLYDE'S FOOD S		.00						
		KINGS FOREST EXXON	603.18	.00						
		USA CONVENIENCE STORE		.00						
Totals I	For: Pa	yment	81449.62							
inal tot	als		143471.23							
* END OF	F REPOR	RT **								

# Daily Inventory Postings (1 of 2)

		TX Allowance Inv		10 Y	10 Y	44 X	22 4.00 Y	х 99	х 99	х 99						StampTX Allowance Inv		*	*	*	ж	ж				StampTX Allowance Inv		ж	*	*	*		
.4:29 Page 1 Net Change	•	SaleTX StampTX				3.12 14.44					1,076.30	1,076.30-				SaleTX Stamp		8.42	5.78				1,062.22	1,062.22-		SaleTX Stamp		.40	1.81	.19	2.63	113.45	113.45-
8/06/07 17:14:29 Page it Amount Net Chanc		Net Cost		227.00	177.00	70.80		_	195.90	184.02		Category Total				Net Cost		165.12	137.60		440.32	240.88		Category Total		Net Cost				4.35			Category Total
CUSTCONF CVQMPFR 8/06/07 Debit Amount Credit Amount		Base Cost		229.50	181.50	72.60	55.12	169.32	197.34	184.98	1,076.30					Base Cost		168.48	140.40	82.08	449.28	245.76	1,062.22	Cated		Base Cost		90.6	40.16	4.53	60.24	113.45	Catec
CUSTCONF Debit An		ovrd.Cost									1,0					ovrd.Cost							1,06			ovrd.Cost						17	
õ		M Ship	Qty	N 10	N 10	Ν.		9								M Ship	Qty		G 5		8					M Ship	Qty		×		9		
Daily Inventory Postings	Category 1 CIGARETTES	M/U	lon	JLTRA BOX 2 CTN	102811 LIGGETT SELECT FF MENTH BOX 100 2 CTN		8	100 BOX 2 CTN		r 100 MILD 2 CTN			2 TOBACCO	3 CIGARS	4 CANDY/GUM	M/U	lon	SES 12 OZ	12 OZ		KISSES 12 OZ 2 CSE				Category 5 GROCERY	M/U	lon	616600 HERSHEY CHOCOLATE SYRUP BOTTLE 240Z 2 EA	561759 KEEBLER CLUB CRACKER 5.25 OZ 2 BOX	240Z 2	561759 KEEBLER CLUB CRACKER 5.25 OZ 2 BOX		
Creative Data Research, Inc.	Category	Item	Number Description	130585 GPC 100 ULTRA BOX	102811 LIGGETT S	102815 LIGGETT S	113200 MARLBORO 100 BOX	115401 PALL MALL 100 BOX	118800 VANTAGE MENT 100	111700 KOOL MENT 100 MILD	Sold		Category	Category	Category	Item	Number Description	439394 HERSHEY KISSES 12 OZ	439397 HERSHEY HUGS	418950 HERSHEY ALMOND 36CT	439394 HERSHEY KISSES 12 OZ	439336 HERSHEY PLAIN GIANT BAR	Sold		Category	Item	Number Description	616600 HERSHEY C	561759 KEEBLER C	616600 HERSHEY C	561759 KEEBLER C	Sold	
ative Data		Invoice W.H.		243 1	244 1	245 1	245 1	245 1	246 1	247 1	Cost of Goods					Invoice W.H.		245 1	247 1	248 1	248 1	248 1	Cost of Goods Sold			Invoice W.H.		246 1	246 1	247 1	247 1	Cost of Goods Sold	

Category 8 GENERAL MERCHANDISE Category 9 LIGHTERS Invoice W.H. Item Number Description 246 1 902-663 ZIPPO BLACK MATT		1	Dobit Amo	Section Amount Amount Amount Amount	Amount	Mot Change	١ ,		
Item Number	BSFORKBOOD		Out of the	מונר	- Vincent	Nec cliquis	D		
Category Item Number Descriptio	TENCHENDI SE								
Number Description 902663 ZIPPO BLACK MATT	M/D		ovrd.Cost	Base Cost	Net Cost	SaleTX	StampTX	SaleTX StampTX Allowance	Inv
902663 ZIPPO BLACK MATT		Qty							
	2 EA	80		120.96	118.56	6.48			×
902663 ZIPPO BLACK MATT	2 EA	80		120.96	118.56				×
902400 BIC CLASSIC MED BLACK 2PK	K 2PK 2 EA	4	. 44	-44-	.43- M				×
802662 BIC LIGHTER MINI CLASSIC 3PK	SSIC 3PK 2 PK	4	1.52	1.52-	1.48- M				×
Cost of Goods Sold			237.12	.12	1.91-	235.21	1		
				Categor	Category Total	235.2	1-		
Category 10 MISC									
Invoice W.H. Item	M/U	M Ship	ovrd.Cost	Base Cost	Net Cost		StampTX	SaleTX StampTX Allowance	Inv
Number Description		Qty							
244 1 999999 MIN ORDER CHG	1 CHG								
Cost of Goods Sold									
Beginning Inventory 129,099.48 Total Change ** END OF REPORT **		18- Enc	2,487.18- Ending Inventory	126,612.30	0				

# Daily Inventory Postings (2 of 2)

Net Change	1,076.30	1,076.30-				1,062.22	1,062.22-		113.45	113.45-					235.21	235.21-								
Credit Amount Net	1	Category Total				1	Category Total			Category Total					1.91-	Category Total			126,612.30					
Debit Amount	1,076.30					1,062.22			113.45						237.12				2,487.18- Ending Inventory					
Category 1 CIGARETTES			y 2 TOBACCO	y 3 CIGARS	y 4 CANDY/GUM			y 5 GROCERY			y 6 DRUGS/HBA	Y 7 PAPER PRODUCTS	y 8 GENERAL MERCHANDISE	y 9 LIGHTERS			Category 10 MISC		129,099.48 Total Change 2,487					
Category	Cost of Goods Sold		Category	Category	Category	Cost of Goods Sold		Category	Cost of Goods Sold		Category	Category	Category	Category	Cost of Goods Sold		Category	Cost of Goods Sold	Beginning Inventory 129,0	** END OF REPORT **				

### Daily Line Items By Zone

eacive bace	a Research, Inc.	Daily Line Item	ms by Zone	CUSTCONF	BSM0PFR	6/01/07 13:41:59 Page	
			Total Lines	Total Pieces			
Marehouse 1	MAIN WARE	EHOUSE					
Route No.	. KT0601						
Total	For Area:		1	1			
Total	For Area: 1	MAIN WAREHOUSE	35	35			
Total For	Route: KT0601		36	36			
Route No.	. 100						
Total	For Area:		6	6			
Total	For Area: 1	MAIN WAREHOUSE	256	380			
Total For	Route: 100	MONDAY - IN TOWN	262	386			
Route No.	. 110						
Total	For Area:		5	5			
Total	For Area: 1	MAIN WAREHOUSE	195	237			
Total For	Route: 110	MONDAY - PAST HWY 25	200	242			
Route No.	. 120						
Total	For Area:		4	4			
Total	For Area: 1	MAIN WAREHOUSE	173	217			
Total For	Route: 120 8	MONDAY - HOUSTON	177	221			
Route No.	. 200						
Total	For Area:		1	1			
Total	For Area: 1	MAIN WAREHOUSE	35	35			
Total For	Route: 200	TUESDAY - MISSISSIPPI	36	36			
Route No.	. 210						
Total	For Area:		3	3			
Total	For Area: 1	MAIN WAREHOUSE	130	293			
Total For	Route: 210	TUESDAY - EAST SIDE	133	296			

	Total Lines				
		Total Pieces			
	1	1			
1 MAIN WAREHOUSE	40	51			
00 WEDNESDAY - MANDEVILLE	41	52			
	4	4			
1 MAIN WAREHOUSE	146	175			
00 FRIDAY - MISSISSIPPI	150	179			
	1035	1448			
	1035	1448			
(	1 MAIN WAREHOUSE	1 MAIN WAREHOUSE 40 00 WEDNESDAY - MANDEVILLE 41  4 1 MAIN WAREHOUSE 146 00 FRIDAY - MISSISSIPPI 150 1035	1 MAIN WAREHOUSE 40 51 00 WEDNESDAY - MANDEVILLE 41 52  4 4 1 MAIN WAREHOUSE 146 175 00 FRIDAY - MISSISSIPPI 150 179 1035 1448	1 MAIN WAREHOUSE 40 51 00 WEDNESDAY - MANDEVILLE 41 52  4 4 1 MAIN WAREHOUSE 146 175 00 FRIDAY - MISSISSIPPI 150 179 1035 1448	1 MAIN WAREHOUSE 40 51 00 WEDNESDAY - MANDEVILLE 41 52  4 4 1 MAIN WAREHOUSE 146 175 00 FRIDAY - MISSISSIPPI 150 179 1035 1448

### **Daily Lost Sales By Buyer**

Creative Data Rese	earch, Inc. Dai	ly Lost S	Sales By Bu	yer	C	JSTCONF	BSL4P	FR	6/01/0	7 13	:41:58 Pa	ge	1	
Warehouse 1	MAIN WAREHOUSE													
Current Buyer														
Item Number	Description		Line Count	Lost Qty	Qty OH	Qty Avl	Std U/M	Qty 00	Last L PO # R		Last Rcv Date	-	Location	Buy MFR Sts Out
130585 GPC 100 U	ULTRA BOX		0	1.0	409.0	409.0	CTN	. 0	43	1	6/01/07	CSE	1007	A
Vendor RJR100	R.J. REYNOLDS TOBACCO INC.		Lost Sale	:	24.30 %	of Tota	1 100.0	) Los	t Sale	W/O 1	MFR Out	2	4.30	
Buyer Totals	Total Lost Sales	24.30	% of Tota	1 100.	00 Los	t Sales	W/O MFR	Outs	24	.30				
Final totals	Lost Sales	24.30			Los	t Sales	W/O MFR	Outs	24	. 30				
** END OF REPORT *	*													

### **Daily Lost Sales By Whs/Customer Name**

reative Data Researd	ch, Inc.		Dly Lostsales	by Whs/Custome	er Name	CUS	CONF	BSJC	PFR	6/01/07 13:41:58	Page :
	Item Number	U/M	Description		Quantity Ordered			Lost Qty	Lost Sale	Lost Base Cost	Lost Profit
arehouse 1											
167 6/01/07	130585	2 CTN GPC 10	0 ULTRA BOX		6		5	1	24.3	22.95	1.35
** Customer 800237 I	DANNY &	CLYDE'S FOOD	STORE #20						24.3	22.95	1.35
Final totals					,	Total	Lost	Sale	24.3	22.95	1.35
* END OF REPORT **											

### **Daily Sales Journal By Warehouse**

Creative Data Research, Inc.	Daily Sales Journal B	y Warehouse	CUSTO	CONF DC	HQPFR	6/01/07	13:41:57 Pa	ige 1
Invoice Customer Name	Invoice	Invoice	Profit	Profit	Cig.	Tax	Sales Po	tential
Number Number	Amount	Base Cost		8	Ctns.	Stamps	Tax	
ommission								
Warehouse 1 MAIN WAREHOUSE								
Sales Rep. 10 SAM								
165 100801 BARON EXPRESS #2 BP	375.83	348.55	27.28	7.25	11	39.71	15.04	
185 100801 BARON EXPRESS #2 BP	894.34	787.20	107.14	11.97	15	58.06	35.79	
181 100002 DIANNE'S GROCERY	2070.93	1956.09	114.84	5.54	34	132.53	82.83	
169 100855 GAS-N-SHOP #6	1223.60	1152.91	70.69	5.77	48	173.28	48.95	
190 100855 GAS-N-SHOP #6	894.34	787.20	107.14	11.97	15	58.06	35.79	
191 100855 GAS-N-SHOP #6	894.34	787.20	107.14	11.97	15	58.06	35.79	
172 800333 KINGS FOREST EXXON	700.14	658.14	42.00	5.99	13	55.75	27.98	
194 800333 KINGS FOREST EXXON	841.30	787.20	54.10	6.43	15	58.06	33.63	
180 700180 L & M GROCERY	167.77	152.08	15.69	9.35	3	20.62	6.71	
196 700180 L & M GROCERY	894.34	787.20	107.14	11.97	15	58.06	35.79	
173 770060 PACKS FOOD STORE	176.53	170.83	5.70	3.22	4	56.40	.00	
200 770060 PACKS FOOD STORE	1055.79	948.65	107.14	10.14	15	219.51	.00	
201 770005 PARK IT MARKET	1055.79	948.65	107.14	10.14	15	219.51	.00	
203 100004 SNYDER'S STOP & GO	894.34	787.20	107.14	11.97	15	58.06	35.79	
204 100001 STOP 'N SHOP	894.34	787.20	107.14	11.97	15	58.06	35.79	
177 100222 TODD'S COUNTRY CORNER	545.39	471.66	73.73	13.51	5	18.05	21.81	
207 100222 TODD'S COUNTRY CORNER	894.34	787.20	107.14	11.97	15	58.06	35.79	
Sales Rep. Totals 10	14473.45	13105.16	1368.29	9.45	268	1399.84	487.48	

nvoice Customer Name Number Number	Invoice Amount		Profit	Profit %	Cig. Ctns.	Tax Stamps		ential ommissior
arehouse 1 MAIN WAREHOUSE								
ales Rep. 20 JOE								
184 771230 B & D FOOD STORE	1002.75	948.65	54.10	5.39	15	219.51	.00	
182 320001 BIG P MINI MART	631.79	593.06	38.73	6.13	11	19.80	.00	
186 320001 BIG P MINI MART	866.21	759.07	107.14	12.36	15	29.93	.00	
166 100802 CRANKY CORNER QUICK STOP	214.95	203.43	11.52	5.35	6	24.57	8.60	
187 100802 CRANKY CORNER QUICK STOP	894.34	787.20	107.14	11.97	15	58.06	35.79	
167 800237 DANNY & CLYDE'S FOOD STORE #20	486.16	449.10	37.06	7.62	14	51.51	19.44	
188 800237 DANNY & CLYDE'S FOOD STORE #20	894.34	787.20	107.14	11.97	15	58.06	35.79	
168 100850 EXPRESS WAY FOOD MART	529.16	435.87	93.29	17.62		.00	21.18	
189 100850 EXPRESS WAY FOOD MART	890.72	787.20	103.52	11.62	15	58.06	35.65	
170 100900 JR FOOD MART - ABITA	574.73	538.54	36.19	6.29	16	60.70	22.99	
183 100900 JR FOOD MART - ABITA	3238.61	3088.27	150.34	4.64	90	324.90	129.55	
192 100900 JR FOOD MART - ABITA	894.34	787.20	107.14	11.97	15	58.06	35.79	
171 100857 JR FOOD MART - FOLSOM	878.67	842.22	36.45	4.14	27	97.47	35.15	
193 100857 JR FOOD MART - FOLSOM	894.34	787.20	107.14	11.97	15	58.06	35.79	
202 300133 SAIA'S SUPERMARKET	894.34	787.20	107.14	11.97	15	58.06	35.79	
205 770031 TAYLOR'S MINI MART	1055.79	948.65	107.14	10.14	15	219.51	.00	
178 770001 TEXAS TRUCK STOP	786.54	720.21	66.33	8.43	14	197.40	.00	
179 770001 TEXAS TRUCK STOP	449.46	390.22	59.24	13.18	8	114.79	.00	
206 770001 TEXAS TRUCK STOP	1055.79	948.65	107.14	10.14	15	219.51	.00	
174 99000 99 MART PLUS	538.03	467.88	70.15	13.03	5	76.52	.00	
ales Rep. Totals 20	17671.06	16057.02	1614.04	9.13	341	2004.48	451.51	

nvoice Customer Name	Invoice	e Invoice	Profit	Profit	Cig.	Tax	Sales	Potential
Number Number	Amoun	t Base Cost		8	Ctns.	Stamps	Tax	Commissio
Marehouse 1 MAIN WAREHOUSE								
sales Rep. 30 BOB								
195 320033 KINGS GROCERY	866.21	759.07	107.14	12.36	15	29.93	.0	)
197 320092 LIL SHORT STOP - OCEAN SPRINGS	866.21	759.07	107.14	12.36	15	29.93	.0	0
198 320091 LIL SHORT STOP - VANCLEVE	866.21	759.07	107.14	12.36	15	29.93	.0	)
199 320055 OCEAN SPRINGS QUICK STOP	866.21	759.07	107.14	12.36	15	29.93	.0	ס
175 900300 USA CONVENIENCE STORE #300	170.00	162.01	7.99	4.70	4	14.44	6.8	ס
176 900600 USA CONVENIENCE STORE #600	666.47	638.97	27.50	4.12	21	78.75	26.6	7
ales Rep. Totals 30	4301.31	3837.26	464.05	10.78	85	212.91	33.4	7
arehouse 1 Totals	36445.82	32999.44	3446.38	9.45	694	3617.23	972.4	6
inal totals	36445.82	32999.44	3446.38	9.45	694	3617.23	972.4	6

### **Deal Activity Recap**

Creative Data Research, Inc. Deal Activity Recap CUSTCONF CVRNPFR 7/31/07 16:33:26 Page \* E X P I R A T I O N N O T I C E \* SELECTION CRITERIA: From Deal # Description -Distributor-\$ Incentive % Incentive Deal Total D E A L T Y P E B Buydown Allowance VENDOR KEE001 KEEBLER COMPANY 7/01/07 7/31/07 .75 10 cookie deal .75 Final totals-> Distributor Total .00 Retailer Amount .00 Combined Amount .00 \*\* END OF REPORT \*\*

### **Expired Contract List**

Billing	Cust.	Cat.	Sales	Prod.	Item	Contract	Contract	Price	Cost	Start	End	
Matrix	Number	#	Class	Class	Number	Туре	Percent	Amount	Amount	Date	Date	
	127850	2				List Less	4.00				8/15/99	
	127850	5				List Less	4.00				8/15/99	
	127850	6				List Less	4.00				8/15/99	
	127850	7				List Less	4.00				8/15/99	
	127850	9				List Less	4.00				8/15/99	
	127850	10				List Less	4.00				8/15/99	
	127850	11				List Less	4.00				8/15/99	
12000		2				List Less	2.00				8/15/99	
12000		5				List Less	2.00				8/15/99	
12000		6				List Less	3.00				8/15/99	
12000		7				List Less	4.00				8/15/99	
12000		9				List Less	4.00				8/15/99	
12000		10				List Less	4.00				8/15/99	
12000		11				List Less	4.00				8/15/99	
	F REPORT											

### **Expired Retail Audit List**

	Research, Inc.		-	red Retail Audit L					7 16:55:26	-
Cust/	Customer Scope			<pre>Itm/Class/Cat.</pre>	Item Scop	oe .		Start	Expiration	Status
Matrix								Date	Date	
10	USA CONVENIENCE	STORE	RETAILS	561158	KEEBLER C	CHIPS DELUXE	20Z	2/01/07	8/17/07	EXPIRED
10	USA CONVENIENCE	STORE	RETAILS	561161	KEEBLER P	ECAN SANDIES	2 OZ	2/01/07	8/17/07	EXPIRED
10	USA CONVENIENCE	STORE	RETAILS	561167	KEEBLER V	VIENNA CREMES	20Z	2/01/07	8/17/07	EXPIRED
10	USA CONVENIENCE	STORE	RETAILS	561759	KEEBLER C	LUB CRACKER	5.25 OZ	2/01/07	8/17/07	EXPIRED

### **Expiring Deal Details Rpt**

Creative Data Research, Inc.	Expiring Deal Details Rpt	CUSTCONF GWANPFR 7/31/07 16:33:26 Page	1
Deal Deal Description	Item Item Description	Vendor Deal Start Deal End	
Number	Number	Number Date Date	
10 cookie deal	561158 KEEBLER CHIPS DELUXE 20Z	KEE001 7/01/07 7/31/07	
** END OF REPORT **			

### **G/L Inventory Prt/Post**

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Creative Data Research, Inc. G/L Inventory Prt/Post | 1 CUSTCONF GSUJPFR 6/01/07 13:42:08 Page 1

Warehouse Code 1

Transaction Type R

Warehouse Code 1

Final totals

** END OF REPORT **
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### G/L Report

	G/L	=					6/01/07			
Company 001										
Application 001 ACCOUNTS RECEIVABLE										
TYPE / RSN Description			Debit Cost C.	Debit Account	Credit Cost C.	Credit Account		Amount		
A A ADJUSTMENT			10	120	10	100	P	.02		
P			10	100	10	120	P	143,471.17		
P A ADJUSTMENT							P	.04	NO A	ACCT
Application 001 ACCOUNTS RECEIVABLE								143,471.23		

Application 002	CATEGORY SALES							
SALES GRP CATE	GORY Description	Debit	Debit	Credit	Credit	Post	Amount	
		Cost C.	Account	Cost C.	Account	Sts		
1	CIGARETTES	10	120	10	510	P	21,386.30	
2	TOBACCO	10	120	10	520	P	1,010.64	
4	CANDY/GUM	10	120	10	540	P	9,811.38	
5	GROCERY	10	120	10	550	P	2,845.27	
9	LIGHTERS	10	120	10	590	P	1,392.23	
Application 002	CATEGORY SALES						36,445.82	

Company 001										
Company 001										
Application 0	03 C	ATEGORY COST								
SALES GRP C	ATEGO	RY Description		Debit	Debit	Credit	Credit	Post	Amount	
				Cost C.	Account	Cost C.	Account	Sts		
	1	CIGARETTES		10	800	10	190	P	16,799.50	
	2	TOBACCO		10	800	10	190	P	678.83	
	4	CANDY/GUM		10	800	10	190	P	7,900.33	
	5	GROCERY		10	800	10	190	P	2,546.48	
	9	LIGHTERS		10	800	10	190	P	1,021.75	
Application	003 C	ATEGORY COST							28,946.89	

### G/L Report (continued)

R 2 TOBACCO 10 190 10 2 R 4 CANDY/GUM 10 190 10 2	290 P		
R 2 TOBACCO 10 190 10 2 R 4 CANDY/GUM 10 190 10 2		19,838.40	
	290 P		
	290 P		
R 5 GROCERY 10 190 10 2	290 P	1,091.12	
R 9 LIGHTERS 10 190 10 2	290 P		
pplication 004		102,406.41	

Creative Data Resear	ch, Inc.	G/L	Report			CUSTCONF	GSDLPFR	6/01/07	13:42:10 Page	5
Company 001										
Application 005 S.	ALES TAX									
STATE	Description			Debit Cost C.	Debit Account	Credit Cost C.	Credit Account		Amount	
LA				10	120	10	225	P	972.46	
Application 005									972.46	

••	tion 007 STAM	r IAA							
rax c	ST	Description	Debit	Debit	Credit	Credit	Post	Amount	
			Cost C.	Account	Cost C.	Account	Sts		
100	LA		10	800	10	226	P	1,812.22	
	LA		10	800	10	226	P	92.90	
100	MS		10	800	10	226	P	154.80	
200	MS		10	800	10	226	P	14.65	
100	TX		10	800	10	226	P	1,494.60	
200	TX		10	800	10	226	P	48.06	
Applio	cation 007							3,617.23	
Company	001								

### **Invoice Exception Report**

Principal Part	Sales					
Invoice Cust. Customer Name   Invoice   Invoice   Cust. Customer Name	Sales Tax					
165   100801 BARON EXPRESS # 2 BP   230.87   348.55   27.28   165   100850 CRANKY CORNER QUICK STOP   505.60   494.10   37.06   165   100850 CRANKY CORNER QUICK STOP   505.60   494.10   37.06   168   100850 CRANKY CORNER QUICK STOP   550.34   495.87   39.29   169   100850 CRANKY CORNER WAY FOOD MART - ABITA   112.25   112.2   112.		Stamp Tax	Lines Route	Seq.	Cig Bund. Qty	. Totes
165 100822 TARNEY CORRER QUICK STOP   505.66   449.10   31.52   165.20   165 100825 EXPRESS WAY FOOD MART   550.34   445.10   31.52   165.00   449.10   31.52   165.00   32.20   165.00   32.20   175.25   175.25   175.25   175.25   175.25   175.25   175.20   175.2	15.04	39.71	5 300		11	
168 800237 NANNY & CLYDE'S FOOD STORE #20   505.60   449.10   37.06     168 100855 GAS-N-SHOP #6   50.34   435.87   93.29     169 100855 GAS-N-SHOP #6   55.36   43.87   93.29     170 100900 ON FOOD MART - ABITA   513.82   42.21   170.69     171 100857 ON FOOD MART - ABITA   513.82   45.14   42.00     172 800333 KINGS FORDS EXCEN   40.00   40.00     173 770066 DACKS FOOD STORE #300   176.83   40.15     174 99000 USA CONVENTENCE STORE #600   693.14   638.91   70.15     175 90030 USA CONVENTENCE STORE #600   693.14   638.91   70.15     176 90000 USA CONVENTENCE STORE #600   693.14   638.91   70.15     177 100222 TODD'S CONTENT CORNER   449.46   638.01   70.15     178 10022 TODD'S CONTENT CORNER   600   693.14   638.91   70.15     179 770001 TEXAS TRUCK STOP   449.46   390.22   59.24     181 100002 DIANNE'S GROCKEN   786.54   780.22   59.24     181 100002 DIANNE'S GROCKEN   786.54   780.20   107.14     182 320001 BIG P MINI MART   ABITA   336.16   390.13   787.20   107.14     182 320001 BIG P MINI MART   ABITA   330.13   787.20   107.14     183 100900 ON FOOD STORE #20   66.21   759.07   107.14     184 100805 CRANY CORNER QUICK STOP   930.13   787.20   107.14     185 100805 CRANY CORNER PEOP #6   930.13   787.20   107.14     185 100805 CRANY CORNER PEOP #6   930.13   787.20   107.14     185 100805 CRANY CORNER PEOP #6   930.13   787.20   107.14     185 100805 CRANY STOP #6   930.13   787.20   107.14     185 100805 CRANY STORE #20 #6   930.13   787.20   107.14     185 100805 CRANY STORE #20 #6   930.13   787.20   107.14     185 100805 CRANY STORE #20 #6   108.00     185 100805 CRANY STORE #20 #6   108.00     185 100805 CRANY STORE #20 #6   108.00     185 100805 CRANY STORE #20 #20 #20 #20 #20 #20 #20 #20 #20 #20	8.60	24.57			9	0 0
169   100855 GAS-N-SIROP # #   150.34   153.87   193.29   1169   100855 GAS-N-SIROP # #   150.34   152.34   152.34   150.34   150.0005 GAS-N-SIROP # #   150.34   1	19.44	51.51			14	
100   100	21.18					
171   1008907 JR POOD MART = ABITAN   5917,72   538.54   36.19     172   800333 KINGS FOREST EXXON   728.12   658.14   42.00     173   800333 KINGS FOREST EXXON   728.12   170.68   45.00     174   99000 99 MART = FOLSOM   728.12   170.68   70.15     175   900200 USA CONVENIENCE STORE #300   176.80   162.01   7.99     176   900600 USA CONVENIENCE STORE #300   176.80   162.01   7.99     177   100222 TODD'S CONVENIENCE STORE #300   176.80   162.01   7.99     178   970001 TEXAS TRUCK STOP   449.46   390.22   59.24     180   700180 L & M GROCERY   74.48   152.02   10.20     181   100002 D TRANS TRUCK STOP   74.48   155.00   114.84     181   100002 D TRANS TRUCK STOP   70.00   70.14     182   320001 BLG P MINI MART   80.00   70.10   70.14     183   100900 JR FOOD MART - ABITAN   3368.16   390.23   787.20     184   800237 DANNY & CALYDE'S FOOD STORE #20   930.13   787.20   107.14     185   100805 GAS-N-SROP #6   930.13   787.20   107.14     186   10085 GAS-N-SROP #6   930.13   787.20   107.14     181   10085 GAS-N-SROP #6   930.13   787.20   107.14     181   10085 GAS-N-SROP #6   930.13   787.20   107.14     182   32003 LILI SHORT STOP P VANCLEYE   866.21   759.07   107.14     184   800333 KINGS FOREST EXXON   866.21   759.07   107.14     185   32003 LILI SHORT STOP P VANCLEYE   866.21   759.07   107.14     186   700180 L & M GROCERY   866.21   759.07   107.14     187   20000 STORE T EXXON   866.21   759.07   107.14     188   80033 KINGS FOREST EXXON   866.21   759.07   107.14     189   32005 CERAN STRINGS FOREST EXXON   866.21   759.07   107.14     180   32005 CERAN STRINGS FOREST EXXON   866.21   759.07   107.14     180   32005 GAS-N-SROP #6   930.13   787.20   107.14     180   32005 GAS-N-SROP #6   930.13   787.20   107.14     180   300004 SNYDER S STOP & GO   930.13   787.20   107.14     201   700000 STOP V NSHOP   70070 STORE   7007	48.95	173.28			48	
171 10020 PARTE PENDON MART PLOS   176 53   170 84 42.22   36.45   170 800 933 MRNOS PORRER EXON STORE   176 53   170 84 42.22   36.45   170 800 93 MART PLUS   538 03   467.88   70.15   170 9300 09 MART PLUS   538 03   467.88   70.15   170 9300 09 MART PLUS   538 03   467.88   70.15   170 9300 09 MART PLUS   570 0   176 00   162 01   7.99   170 000 09 MART PLUS   570 0   176 0   170 0	22.99	60.70	9 210		16	
172 3000 0 9 MART PLUS   176 53   170 83   57 00     173 770066 PACKS FOOD STORE #300   176 53   170 83   57 00     174 99000 99 MART PLUS   176 53   170 83   57 00     175 90060 USA CONVENIENCE STORE #300   633 .14   638 .91   70 .15     176 900600 USA CONVENIENCE STORE #600   633 .14   638 .91   70 .15     177 100222 TODD'S COUNTRY CORNER #600   557 20   471 .66   73 .73     178 770001 TEXAS TRUCK STOP   749 .46   390 .22   59 .24     180 770001 TEXAS TRUCK STOP   714 .48   152 .08   155 .09     181 100002 DIANNE'S GROCERY   238 .13   76 .155 .09   114 .84     182 320001 BIG P MINI MART   3368 .16   3988.27   150 .34     184 771220 B & D POOD NART   230 .13   787 .20   107 .14     184 100800 TARON EXPESS #2 BP   866 .21   759 .07   107 .14     187 10080C TANKY CORNER PUCK STOP   990 .13   787 .20   107 .14     187 10080C TANKY CORNER PUCK STOP   990 .13   787 .20   107 .14     187 10080C TANKY CORNER PUCK STOP   990 .13   787 .20   107 .14     189 10080D TAR FOOD MART   ABITA   866 .21   759 .07   107 .14     191 100855 GAS-N-SHOP #6   990 .13   787 .20   107 .14     192 100855 GAS-N-SHOP #6   990 .13   787 .20   107 .14     193 100857 JR FOOD MART - FOLSON   866 .21   759 .07   107 .14     194 800333 KINGS FOREST EXXON   866 .21   759 .07   107 .14     195 320092 LIL SHORT STOP - OACEAN SPRINGS   866 .21   759 .07   107 .14     196 320095 LIL SHORT STOP - VANCIEVE   866 .21   759 .07   107 .14     196 320095 LIL SHORT STOP - VANCIEVE   866 .21   759 .07   107 .14     196 320095 LIL SHORT STOP - VANCIEVE   866 .21   759 .07   107 .14     196 320095 LIL SHORT STOP - VANCIEVE   866 .21   759 .07   107 .14     197 320095 LIL SHORT STOP - VANCIEVE   866 .21   759 .07   107 .14     198 320095 LIL SHORT STOP - VANCIEVE   866 .21   759 .07   107 .14     198 320095 LIL SHORT STOP - VANCIEVE   866 .21   759 .07   107 .14     198 320095 LIL SHORT STOP F GO   990 .13   787 .20   107 .14     202 300133 SAIN'S SUDEN STOP F GO   990 .13   787 .20   107 .14     202 300133 SAIN'S SUDEN STOP F GO   990 .13   787 .20   107 .	35.15	97.47			27	
174 39000 99 PARCER PRODE STOREE 175 900300 USA CONVENIENCE STORE #300 176 90060 09 PARCET PLUS 176 90060 09 SARCET PLUS 177 90001 USA CONVENIENCE STORE #600 177 100022 TODD'S COUNTENC STORE #600 177 100022 TODD'S COUNTENC STORE 180 770010 LEXAS TRUCK STOP 180 770010 LEXAS TRUCK STOP 181 100002 DIANNE'S GROCERY 181 100002 DIANNE'S GROCERY 182 320001 BLG P WINI MART 182 320001 BLG P WINI MART 183 100900 JR POOD BLOOKE 184 771230 B & D FOOD STORE #20 186 21 70000 JR POOD BLOOKE 187 100000 JR POOD BLOOKE 188 80023 JRANGE GLYDE'S FOOD STORE #20 189 100855 GAS-N-SHOP #6 189 100855 GAS-N-SHOP #6 190 100855 GAS-N-SHOP #6 191 100855 GAS-N-SHOP #6 192 100900 JR FOOD MART ABITA 193 100857 JR FOOD MART ABITA 194 80033 KINGS GROCERY 195 10085 CAS-N-SHOP #6 196 100855 GAS-N-SHOP #6 197 32003 JR JRANGE GLYDE'S FOOD STORE #20 198 10085 LIL SHORT STOP - CRAN SPRINGS #65.21 759.07 107.14 198 10085 JR JRANGE GLYDE'S FOOD STORE #20 199 200050 JR FOOD MART - ABITA 191 100855 GAS-N-SHOP #6 192 100950 JR FOOD MART - FOLSOM 194 800333 KINGS GROCERY 195 20030 JR JRANGE GLYDE'S FOOD STORE #20 196 700180 L & M GROCERY 196 700180 L & M GROCERY 197 320032 LIL SHORT STOP - CRAN SPRINGS #66.21 759.07 107.14 198 320031 LIL SHORT STOP - VANCIEVE 199 32005 PARK IT MARKET 199 32005 PARK IT MARKET 199 32005 PARK IT MARKET 199 32003 SAILS STORE STORE TO - VANCIEVE 199 32003 SAILS STORE STORE TO - VANCIEVE 199 32003 BASIA'S STORE FOOD STORE 190 30013 SAILS STORE STORE TO - VANCIEVE 190 30013 SAILS STORE STORE TO - VANCIEVE 190 32003 BASIA'S STORE STORE TO - TANGE TO - 107.14 191 32003 BASIA'S STORE STORE TO - 107.14 192 32003 BASIA'S STORE STORE TO - 107.14 193 32003 BASIA'S STORE STORE TO - 107.14 194 30033 SAILS STORE STORE TO - 107.14 195 32003 BASIA'S STORE STORE TO - 107.14 196 32003 BASIA'S STORE STORE TO - 107.14 197 32003 BASIA'S STORE STORE TO - 107.14 198 32013 BAS	27.98	55.75			13	
175 9000300 USA CONVENTENCE STORE #300   176.38   36.7467.88   70.15   175 900300 USA CONVENTENCE STORE #300   693.14   638.97   27.50   17.1 100222 TODD'S CONVENTENCE STORE #400   693.14   638.97   27.50   17.1 100222 TODD'S CONVENTENCE STORE #400   693.14   638.97   27.50   17.1 100222 TODD'S CONVENTENCE STORE #49.46   390.22   59.24   180 700011 TEXAS TRUCK STOP   174 48   152.08   15.50   114.84   181 100002 DIAMBE'S GROCERY   182 320001 BIG P MINI MART   183 100900 US FOOD MART   281 100000 US FOOD WART   281 1000000 US FOOD WART   281 10000000 US FOOD WART   281 1000000 US FOOD WART   281 10000000000000000000000000000000000		56.40			4	
175 900000 USA CONVENTENCE STORE #300		76.52			ഹ	
176 900600 USA CONVENIENCE STORE #600   693.14   638.97   27.50     177 100222 TODD'S COUNTRY CORNER   766.24   770.21   66.33     178 770001 TEXAS TRCCK STOP   740.46   390.22   59.24     180 770001 TEXAS TRCCK STOP   740.46   390.22   59.24     181 100002 DIANNE'S GROCERY   215.3	6.80	14.44	7 100		4	
177   100222 TODD'S COUNTRY CORNER   567.20   471.66   73.73   179   179   170021 TODD'S COUNTRY CORNER   786.54   720.21   66.33   179   170001 TEXAS TRUCK STOP   449.46   469.46   390.22   56.33   181   100002 DIANNE'S GROCERY   174.48   152.08   115.69   182   182   320001 BIG P MINI MART   481.71230   821.79   593.06   38.73   182   100900 JR FOOD MART - ABITA   2368.16   3088.27   150.34   184   100800 JR FOOD MART - ABITA   2368.16   3088.27   150.34   185   100800 JR FOOD STORE #20   930.13   787.20   107.14   186   320001 BIG P MINI MART   800237 DAIN'S CLYDE'S FOOD STORE #20   930.13   787.20   107.14   187   100850 EXPRESS WAY FOOD MART   800337   787.20   107.14   197   100850 EXPRESS WAY FOOD MART   80030.13   787.20   107.14   197   100850 EXPRESS WAY FOOD MART   80030.13   787.20   107.14   197   100850 EXPRESS WAY FOOD MART   80030.13   787.20   107.14   197   100850 EXPRESS WAY FOOD MART   80030.13   787.20   107.14   197   100850 EXPRESS WAY FOOD MART   80030.13   787.20   107.14   197   100850 EXPRESS WAY FOOD MART   80030.13   787.20   107.14   198   320091 LIL SHORT STOP   VANCLERY   866.21   759.07   107.14   198   320055 OCEAN SPRINGS PORER   806.21   759.07   107.14   108   320051 LIL SHORT STOP   VANCLERY   866.21   759.07   107.14   108   320055 OCEAN SPRINGS PORER   806.21   759.07   107.14   108   320055 OCEAN SPRINGS PORER   806.21   759.07   107.14   108   320051 LIL SHORT STOP   VANCLERY   866.21   759.07   107.14   108   320051 LIL SHORT STOP   VANCLERY   800.13   787.20   107.14   107.14   108   320051 LIL SHORT STOP   600   930.13   787.20   107.14   107.14   108   320051 LIL SHORT STOP   600   930.13   787.20   107.14   107.1	26.67	78.75			21	
178 770001 TEXAS TRUCK STOP 179 770001 TEXAS TRUCK STOP 179 770001 TEXAS TRUCK STOP 180 7001801 L & M GROCERY 181 100002 DIANNE'S GROCERY 181 100002 DIANNE'S GROCERY 182 100002 DIANNE'S GROCERY 183 100000 JR PODD MART ABITA 183 100000 JR PODD MART ABITA 184 771230 B & D FOOD STORE 185 100000 JR PODD STORE 186 320001 BARON EXPRESS #2 BP 186 320001 BARON EXPRESS #2 BP 187 100801 BARON EXPRESS #2 BP 188 800237 DANNY & CIYDE'S FOOD STORE 189 100850 GRAWKY CORNER QUICK STOP 189 100850 GRAWKY CORNER QUICK STOP 180 100855 GAS-N-SHOP #6 191 100855 GAS-N-SHOP #6 192 100850 JR FOOD MART - FOLSOM 193 100850 JR FOOD MART - FOLSOM 194 800333 KINGS FOREST EXXON 195 320031 LIL SHORT STOP - VANCLEVE 196 320051 LIL SHORT STOP - VANCLEVE 197 320052 LIL SHORT STOP - VANCLEVE 198 320051 LIL SHORT STOP - VANCLEVE 199 320051 LIL SHORT STOP - VANCLEVE 199 320055 OCEAN SPRINGS QUICK STOP 198 320055 OCEAN SPRINGS QUICK STOP 199 320055 OCEAN SPRINGS QUICK STOP 190 320051 STOR STORE AGO STORE 190 320055 OCEAN SPRINGS QUICK STOP 190 320055 OCEAN SPRINGS QUICK STOP 190 320051 STOR STORE AGO STORE 190 320055 OCEAN SPRINGS QUICK STOP 190 320055 OCEAN SPRINGS GO STORE 190 320055 OCEAN SPRINGS QUICK STOP 190 320051 STOR STORE AGO STORE 190 320055 OCEAN SPRINGS GO STORE 190 320	21.81	18.05	13 100		2	
1179 770001 TEXAS TRUCK STOP 1180 700180 L & M GROCERY 1181 100002 DIANNE'S GROCERY 1181 100002 DIANNE'S GROCERY 1182 320001 BIG P MINI MART - ABITA 1182 320001 BIG P MINI MART - ABITA 1182 100900 JR ROOD MART - ABITA 1185 100900 JR ROOD MART - ABITA 1186 100901 BARON EXPRESS #2 BP 1188 800237 DANNY & CLYDE'S FOOD STORE #20 1189 100950 EXPRESS WAY FOOD MART - ABITA 1189 100950 GRAWY CORNER QUICK STOP 1190 100955 GAS-N-SHOP #6 191 100955 GAS-N-SHOP #6 192 100900 JR FOOD MART - FOLSOM 193 100950 JR FOOD MART - FOLSOM 194 800333 KINGS GROCERY 195 100900 JR FOOD MART - FOLSOM 196 320033 KINGS GROCERY 196 320031 KINGS GROCERY 197 320092 LIL SHORT STOP - OCEAN SPRINGS 198 320091 LIL SHORT STOP - OCEAN SPRINGS 199 320055 CASAN SPRINGS QUICK STOP 199 320055 CASAN SPRINGS QUICK STOP 199 32001 LIL SHORT STOP - VANCENCE 199 32001 AN ARTERT 190 32005 CASAN SPRINGS 190 320055		197.40	13 120		14	
180   100002 DIANNE'S GROCERY   174 48   152.08   15.69   182   250001 BIG P MINI MART   31.79   3568.16   39.80   38.73   32.80000 JR POOD MART - ABITA   3368.16   3088.27   150.34   184   150.3000 JR POOD MART - ABITA   3368.16   3088.27   150.34   184   172.00 B & D FOOD STORE   200.13   787.20   107.14   186   320001 BIG P MINI MART   200.13   787.20   107.14   186   320001 BIG P MINI MART   200.13   787.20   107.14   188   3000237 DANNY & CLYDE'S FOOD STORE #20   930.13   787.20   107.14   189   100850 EXPRESS WAY FOOD MART   866.21   787.20   107.14   191   100855 GAS-N-SHOP #6   930.13   787.20   107.14   191   100855 GAS-N-SHOP #6   930.13   787.20   107.14   191   100855 GAS-N-SHOP #6   930.13   787.20   107.14   192   100800 JR FOOD MART - FOLSOM   877.20   107.14   193   100857 JR FOOD MART - FOLSOM   877.20   107.14   193   100857 JR FOOD MART - FOLSOM   877.20   107.14   193   20033 KINGS FOREST EXXON   866.21   759.07   107.14   194   320092 LIL SHORT STOP - OCEAN SPRINGS   866.21   759.07   107.14   198   320055 OCEAN SPRINGS   866.21   759.07   107.14   198   320055 OCEAN SPRINGS   866.21   759.07   107.14   198   320055 DANN RET STOP - OCEAN SPRINGS   866.21   759.07   107.14   198   320055 DANN RET STOP - VANCLEVE   866.21   759.07   107.14   198   320055 DANN RET STOP - GOOD STORE   1055.79   948.65   107.14   203   70005 STORE RED S		114.79	7 120		80	
181 100002 DIANNE'S GROCERY 182 30001 BIG P MINI MART 183 100900 JR FOOD STORE 184 771230 B & D FOOD STORE 186 3100801 BARON EXPRESS #2 BP 186 320001 BIG P MINI MART 186 320001 BIG P MINI MART 187 100801 BARON EXPRESS #2 BP 188 30001 BIG P MINI MART 189 100802 CRANKY CORNER QUICK STOP 189 100805 CRANKY CORNER QUICK STOP 189 100805 CRANKY CORNER QUICK STOP 180 100855 GAS-N-SHOP #6 191 100855 GAS-N-SHOP #6 192 100800 JR FOOD MART - ABITA 193 100800 JR FOOD MART - EOLSOM 194 800333 KINGS POREST EXXON 195 320033 KINGS POREST EXXON 196 320033 KINGS POREST EXXON 197 320092 LIL SHORT STOP - CREAN SPRINGS 198 320091 LIL SHORT STOP - VANCLEVE 199 320091 LIL SHORT STOP - VANCLEVE 199 320093 LIL SHORT STOP - VANCLEVE 199 320091 LIL SHORT STOP - VANCLEVE 199 320091 STOP NARKET 109 320013 SAIA'S SUPERMARKET 109 320013 SAIA'S SUPERMARKET 109 320013 SAIA'S SUPERMARKET 109 320013 SAIA'S SUPERMARKET 109 32001 STOP NARKET 10000 STOP NARKET 10000 STOP NARKET 100000 STOP NARKET 1000000 STOP NARKET 100000 STOP NARKET 1000000 STOP NARKET 1000000 STOP NARKET 1000000000000000000000000000000000000	6.71	20.62	4 110		٣	
182 320001 BIG P MINI MART - ABITA	82.83	132.53	27 100		34	
183 100900 JR FOOD MART - ABITA  184 71220 B & ED FOOD STORE  186 320001 BIG P MINI MART  186 320001 BIG P MINI MART  187 2000 B & ED FOOD STORE  188 3000.13 787.20 107.14  188 800237 DANNY & CLYDE'S FOOD STORE #20 930.13 787.20 107.14  189 100850 EXPRESS WAY FOOD MART  190 100855 GAS-N-SHOP #6 930.13 787.20 107.14  191 100855 GAS-N-SHOP #6 930.13 787.20 107.14  192 100900 JR FOOD MART - ABITA  193 100850 JR FOOD MART - FOLSOM  194 800333 KINGS FOREST EXXON  195 30033 KINGS FOREST EXXON  196 320031 LIL SHORT STOP - CCEAN SPRINGS  196 320092 LIL SHORT STOP - CCEAN SPRINGS  197 320092 LIL SHORT STOP - VANCLEVE  199 320055 OCEAN SPRINGS QUICK STOP  199 320055 OCEAN SPRINGS QUICK STOP  200 770006 PARK IT MARKET  201 770005 PARK IT MARKET  202 300133 SAIA'S SUPERMARKET  203 100001 STOP 'N SHOP  204 100001 STOP 'N SHOP  205 77001 TAYLOR'S MINI MART  206 77001 TAYLOR'S MINI MART  207 100727 100727 107.14  207 100727 100727 107.14  207 100727 100727 107.14  207 100727 10071 TAYLOR'S MINI MART  207 100727 107.14  208 10001 STOP 'N SHOP  207 100727 107.14  208 10001 STOP 'N SHOP  208 1001 14 1055.79  209 48.65  207 100727 100727 10071 107.14  207 100727 100727 10071 100727 10071 107.14  207 100727 100727 10071 100727 100727 10071 100727 10		19.80	9 200		11	
184 771230 B & D FOOD STORE   1002.75   948.65   54.10     185 100801 BARON EXPERSS #2 BP   930.13   787.20   107.14     187 100802 CRANKY CORNER QUICK STOP   930.13   787.20   107.14     188 800237 DANNY & CLYDF S FOOD STORE #20   930.13   787.20   107.14     188 800237 DANNY & CLYDF S FOOD MART   920.13   787.20   107.14     190 100855 GAS-N-SHOP #6   930.13   787.20   107.14     191 100855 GAS-N-SHOP #6   930.13   787.20   107.14     192 100807 JR FOOD MART - ABITA   930.13   787.20   107.14     193 100857 JR FOOD MART - FOLSOM   874.93   787.20   107.14     194 800333 KINGS FOREST EXXON   874.93   787.20   107.14     195 320033 KINGS FOREST EXXON   866.21   759.07   107.14     196 320091 LIL SHORT STOP - OCEAN SPRINGS   866.21   759.07   107.14     198 320055 CCRAN SPRINGS QUICK STOP   866.21   759.07   107.14     198 320055 CCRAN SPRINGS QUICK STOP   866.21   759.07   107.14     198 320055 CCRAN SPRINGS QUICK STOP   866.21   759.07   107.14     198 320055 CCRAN SPRINGS QUICK STOP   866.21   759.07   107.14     201 770005 PARK IT MARKET   930.13   787.20   107.14     202 770011 SALY S SUPERMARKET   930.13   787.20   107.14     203 100013 STOP N SIGP   205.07   105.14     204 100001 STOP N SIGP   205.07   105.14     205 770011 STALL STANDARY CORNER   948.65   107.14     206 770011 STALL STANDARY CORNER   948.65   107.14     207 77002 PARK IT MARKET   1055.79   948.65   107.14     208 770011 STALL STANDARY CORNER   948.65   107.14     209 770011 STALL STANDARY CORNER   948.65   107.14     201 770012 STALL STANDARY CORNER   948.65   107.14     201 770012 STALL STANDARY CORNER   948.65   107.14     201 770013 STALL STANDARY CORNER   948.65   107.14     201 770014 STANDARY CORNER   948.65   107.14     201 770015 PARK STOP & 948.65   107.14     201 770017 STANDARY CORNER	129.55	324.90			06	
185 100801 BARON EXPRESS #2 BP 186 320001 BIGC PAINT MAXT 186 320001 BIGC PAINT MAXT 188 800237 DANNY & CINDER QUICK STOP 189 100850 EXPRESS WAY FOOD MART 189 100850 EXPRESS WAY FOOD MART 189 100855 GAS-N-SHOP #6 191 100855 GAS-N-SHOP #6 192 100900 JR FOOD WART - ABITA 193 100850 JR FOOD WART - FOLSOM 194 800333 KINGS FOREST EXXON 195 320033 KINGS FOREST EXXON 196 320033 KINGS GROCERY 196 320031 KINGS FOREST EXXON 197 320032 LIL SHORT STOP - OCEAN SPRINGS 198 320051 LIL SHORT STOP - VANCLEVE 199 320052 CIL SHORT STOP - VANCLEVE 199 320055 GAST STOP & COCEAN SPRINGS 199 320055 CASTA STRINGS FOREST EXXON 196 320051 LIL SHORT STOP - VANCLEVE 199 320055 CASTA STOP & COCEAN SPRINGS 196 22005 AND STORE 198 320051 LIL SHORT STOP - OCEAN SPRINGS 198 320051 LIL SHORT STOP - VANCLEVE 199 320055 CASTA STRINGS FOOD STORE 200 770006 PARKS STOP & COCEAN SPRINGS 201 770005 PARK TIT WARKET 202 300133 SAIA'S SUPERMARKET 203 100004 STORE & COCEAN STOP 204 100001 STOP 'N SHOP 205 770011 TAXINGS TOP & COCEAN STOP 206 770001 STORE STOP & COCEAN STOP 207 770001 STORE STOP & COCEAN STOP 208 770001 STORE STOP & COCEAN STOP 209 770001 STORE STOP & COCEAN STOP 200 770001 STORE STORE STORE COCEAN STOP 200 770001 STORE STORE STORE COCEAN		219.51			15	
186 320001 BIG P MINI MART   187 100810 ENGRENKY CORNER QUICK STOP   187 100810 ENGRENKY CORNER QUICK STOP   188 800237 DANINY & CLYDE'S FOOD STORE #20   930.13   787.20   107.14     189 100850 EXPRESS WAY FOOD MART   926.37   787.20   107.14     191 100855 GAS-N-SHOP #6   930.13   787.20   107.14     192 100900 JR FOOD MART - ABITA   930.13   787.20   107.14     193 100857 JR FOOD MART - FOLSOM   877.20   107.14     194 800333 KINGS ENGEST EXXON   866.21   789.20   107.14     195 320033 KINGS ENCERY STOP - OCEAN SPRINGS   866.21   789.20   107.14     196 320051 LIL SHORT STOP - VANCIEVE   866.21   759.07   107.14     198 320052 CCEAN SPRINGS QUICK STOP   866.21   759.07   107.14     198 320051 LIL SHORT STOP - VANCIEVE   866.21   759.07   107.14     198 320055 CCEAN SPRINGS QUICK STOP   866.21   759.07   107.14     198 320055 CCEAN SPRINGS QUICK STOP   866.21   759.07   107.14     202 300133 SAIA'S SUDERMARKET   930.13   787.20   107.14     203 100004 SARX IN SHORE STOP & GO   930.13   787.20   107.14     204 100001 STOP 'N SHOP   206 770001 STORE   206 7700	35.79	58.06			15	
187   100802 CRANKY CORNER QUICK STOP   930.13   787.20   107.14     188   800237   DANNY & CLYDE'S FOOD STORE #20   930.13   787.20   107.14     189   100850 EXPRESS WAY FOOD MART   930.13   787.20   103.14     191   100855 GAS-N-SHOP #6   930.13   787.20   107.14     191   100855 GAS-N-SHOP #6   930.13   787.20   107.14     192   100850 TAR FOOD MART - ABITA   930.13   787.20   107.14     193   100857 JR FOOD MART - FOLSOM   874.93   787.20   107.14     194   800333 KINGS POREST EXXON   874.93   787.20   107.14     195   320033 KINGS GROCERY   966.21   759.07   107.14     196   320031 LIL SHORT STOP - CCEAN SPRINGS   866.21   759.07   107.14     198   320050 LIL SHORT STOP - VANCLEVE   866.21   759.07   107.14     198   320050 CORAN SERINGS QUICK STOP   866.21   759.07   107.14     198   320050 CORAN SERINGS QUICK STOP   866.21   759.07   107.14     201   770005 PARK IT MARKET   930.13   787.20   107.14     202   300033 SALK'S SUDERMARKET   930.13   787.20   107.14     203   100004 STOP & GO   930.13   787.20   107.14     204   100001 STOP 'N SHOP   948.65   107.14     205   770011 TAXLOR'S MINI MART   1055.79   948.65   107.14     206   770011 TAXLOR'S MINI MART   1055.79   948.65   107.14     207   77002 CONNURS FOODENER   948.65   107.14     207   77001 TAXLOR'S MINI MART   1055.79   948.65   107.14     207   77002 CONNURS FOODENER   948.65   107.14     207   77001 TAXLOR'S MINI MART   1055.79   948.65   107.14     207   77001 TAXLOR'S STORE   948.65   107.14     207   77001 TAXLOR'S MINI MART   1055.79   948.65   107.14     207   77001 TAXLOR'S MINI MART   1055.79   948.65   107.14     207   77001 TAXLOR'S MINI MART   1055.79   107.14     207   77001 TAXLOR'S MINI MART   1055.79   948.65   107.14     207   77001 TAXLOR'S TORE TORE TORE TORE TORE TORE TORE TORE		29.93	36 500		15	
188 800237 DANNY & CLYDE'S FOOD STORE #20 930.13 787.20 107.14     199 100855 GAS-N-SHOP #6 930.13 787.20 107.14     191 100855 GAS-N-SHOP #6 930.13 787.20 107.14     192 100805 JAS-N-SHOP #6 930.13 787.20 107.14     192 100807 JR FOOD MART - ABITA 930.13 787.20 107.14     194 800333 KINGS FOREST EXON 866.21 787.20 107.14     195 320033 KINGS GROCERY 96 90.13 787.20 107.14     195 320031 KINGS GROCERY 97.00 107.14     196 320031 LL SHORT STOP - CAEAN SPRINGS 866.21 759.07 107.14     198 320051 LLL SHORT STOP - VANCLEVE 866.21 759.07 107.14     199 320052 CAEAN SPRINGS QUICK STOP 866.21 759.07 107.14     199 320055 CAEAN SPRINGS QUICK STOP 866.21 759.07 107.14     201 770005 PARK STOP - VANCLEVE 866.21 759.07 107.14     202 300133 SAIA'S SUPERMARKET 900 STORE 900.13 787.20 107.14     203 100004 STORE STOP & GO 930.13 787.20 107.14     204 100001 STOP 'N SHOP STOP & GO 930.13 787.20 107.14     205 770031 TAXLOR'S MINI MART 1055.79 948.65 107.14     206 770031 TAXLOR'S MINI MART 1055.79 948.65 107.14     207 77005 COUNTRY CORNER 900 900.13 787.20 107.14     207 77005 COUNTRY CORNER 900 900.13 787.20 107.14     207 77005 COUNTRY CORNER 900 900.13 787.20 107.14     207 77005 TAXLOR'S MINI MART 1055.79 948.65 107.14     207 77005 TAXLOR'S MINI MART 1057.79 948.65 107.14     207 77005 TAXLOR'S MINI MART 1057.79 948.65 107.14     207 77005 TAXLOR'S TORDARS	35.79	58.06			15	
189 100850 EXPRESS WAY FOOD MART 926.37 787.20 103.52 190 100855 GAS-N-GHOPP #6 191 100855 GAS-N-GHOP #6 192 100800 JR FOOD WART - ABITA 930.13 787.20 107.14 193 100850 JR FOOD WART - FOLSOM 930.13 787.20 107.14 194 800333 KINGS FOREXT EXXON 866.21 787.20 107.14 195 320033 KINGS GROCERY 966.21 789.70 107.14 196 320091 LIL SHORT STOP - OCEAN SPRINGS 866.21 789.70 107.14 198 320091 LIL SHORT STOP - VANCIEVE 866.21 759.07 107.14 199 320055 CCEAN SPRINGS QUICK STOP 1055.79 948.65 107.14 201 770005 PARK IT WARKET 1056.79 948.65 107.14 202 300133 SAIA'S SUPERMARKET 930.13 787.20 107.14 203 100004 SAIVE STOP & GO 930.13 787.20 107.14 204 100001 STOP 'N SHOP POOL 990.13 787.20 107.14 205 770031 TAXLOR'S MINI MART 1055.79 948.65 107.14 206 770031 TAXLOR'S MINI MART 1055.79 948.65 107.14 207 770001 STOP 'N SHOP POOL 990.13 787.20 107.14 206 770001 STOP 'N SHOP POOL 990.13 787.20 107.14 207 770001 STOP 'N SHOP POOL 990.13 787.20 107.14 208 770001 STOP 'N SHOP POOL 990.13 787.20 107.14 207 770001 STOP 'N SHOP POOL 990.13 787.20 107.14 208 770001 STOP 'N SHOP POOL 990.13 787.20 107.14 208 770001 STOP 'N SHOP POOL 990.13 787.20 107.14 209 770001 STOP 'N SHOP POOL 990.13 787.20 107.14 201 770000 STOP 'N SHOP POOL 990.13 787.20 107.14 201 770000 STOP 'N SHOP POOL 990.13 787.20 107.14 201 770000 STOP 'N SHOP POOL 990.13 787.20 107.14 201 770000 STOP 'N SHOP POOL 990.13 787.20 107.14	35.79	58.06			15	
190   100855 GAS-N-SHOP #6   930.13   787.20   107.14     191   100855 GAS-N-SHOP #6   930.13   787.20   107.14     191   100855 GAS-N-SHOP #6   930.13   787.20   107.14     193   100857 JR FOOD MART - FOLSOM   930.13   787.20   107.14     194   800333 KINGS FOREST EXXON   874.93   787.20   107.14     195   320033 KINGS FOREST EXXON   866.21   759.07   107.14     196   320032 LIL SHORT STOP - OCEAN SPRINGS   866.21   759.07   107.14     197   320092 LIL SHORT STOP - VANCLEVE   866.21   759.07   107.14     198   320052 CCRAN SENTINGS QUICK STOP   866.21   759.07   107.14     198   320055 CCRAN SENTINGS QUICK STOP   866.21   759.07   107.14     201   770006 PACKS FOOD STORE   1055.79   948.65   107.14     202   300133 SALA'S SUPERMARKET   866.21   787.20   107.14     203   100004 SINDER'S STOP & GO   930.13   787.20   107.14     204   100001 STOP 'N SHOP   948.65   107.14     205   770031 TAXLOR'S MINI MART   1055.79   948.65   107.14     206   77001 TAXLOR'S MINI MART   1055.79   948.65   107.14     207   77001 TAXLOR'S MINI MART   1055.79   107.14	35.65	58.06			12	
191   1008E5 GAS-N-SHOP #6   192   1008E5 GAS-N-SHOP #6   193   1008E5 GAS-N-SHOP #6   194   1008E5 GAS-N-SHOP #6   195   1009E0 JR FOOD MART - ABITA   193   1008E7 JR FOOD MART - FOLSOM   194   195   1008E7 JR FOOD MART - FOLSOM   194   195   1008E7 JR FOOD MART - FOLSOM   195   197	35.79	58.06	36 210		1 1 2	
192   100900 JR FOOD MART - ABITA   930.13   787.20   107.14     193   100857 JR FOOD MART - FOLSOM   930.13   787.20   107.14     194   800333 KINGS EPGEST EXXON   866.21   787.20   107.14     195   320033 KINGS EROCERY   866.21   789.70   107.14     196   7320092 LIL SHORT STOP - OCEAN SPRINGS   866.21   789.70   107.14     198   320091 LIL SHORT STOP - VANCIEVE   866.21   759.07   107.14     199   320055 CCEAN SPRINGS QUICK STOP   866.21   759.07   107.14     200   770005 PARK IT WARKET   1055.79   948.65   107.14     201   770005 PARK IT WARKET   930.13   787.20   107.14     202   300133 SAIA'S SUPERMARKET   930.13   787.20   107.14     203   770001 STOP N SHOP   60   930.13   787.20   107.14     204   100001 STOP N SHOP   948.65   107.14     205   770031 TAXLOR'S MINI MART   1055.79   948.65   107.14     206   770001 TEXAS TRUCKK STOP   948.65   107.14     207   770001 TEXAS TRUCKK STOP   948.65   107.14     206   770001 TEXAS TRUCKK STOP   948.65   107.14     207   770007 TODAY STOP   70007 TATORY STOP   700007 TATORY	35.79	58.06			1 5	
193 100857 JR FOOD MART - FOLSOM 194 800333 KINGS FOREST EXXON 195 320033 KINGS FOREST EXXON 196 700180 L. & M. GROCERY 197 320092 LIL SHORT STOP - OCEAN SPRINGS 197 320092 LIL SHORT STOP - VANCIEVE 198 320091 LIL SHORT STOP - VANCIEVE 198 320091 LIL SHORT STOP - VANCIEVE 198 320091 LIL SHORT STOP - VANCIEVE 198 320095 LIL SHORT STOP - VANCIEVE 198 320091 LIL SHORT STOP - OCEAN SPRINGS 107 107 100 107 107 107 107 107 107 107	35.79	90.85			. r	
194 800333 KINGS FOREST EXXON 195 320033 KINGS FOREST EXXON 196 320033 KINGS FOREST EXXON 197 320032 LIL SHORT STOP - OCEAN SPRINGS 198 320092 LIL SHORT STOP - VANCLEVE 198 320091 LIL SHORT STOP - VANCLEVE 198 320091 LIL SHORT STOP - VANCLEVE 199 320055 COEAN SPRINGS QUICK STOP 196 320093 LIL SHORT STOP - OFFI 199 320055 COEAN STORE 199 320055 COEAN STORE 199 320055 COEAN STORE 201 770005 PARK IT WARKET 202 300133 SALA'S SUPERMARKET 203 300013 SALA'S SUPERMARKET 204 100001 STOP 'N SHOP 205 770031 TAXIOR'S MINI MART 206 770001 TAXIOR'S MINI MART 207 77001 TAXIOR'S MINI MART 207 77001 TAXIOR'S COUNTRY CORRER 207 77001 347 20 107 14	35.70	90.85			, t	
195 320033 KIRGS GROCERY 196 700180 L & M GROCERY 196 700180 L & M GROCERY 197 320092 LIL SHORT STOP - CCEAN SPRINGS 198 320091 LIL SHORT STOP - VANCLEVE 198 320091 LIL SHORT STOP - VANCLEVE 199 320095 OCEAN SPRINGS QUICK STOP 200 770060 PACKS FOOD STORE 201 770005 PARK IT MARKET 202 300133 SALA'S SUPERMARKET 203 100004 SNYDER'S STOP & GO 204 100001 STOP 'N SHOP 205 770031 TAXIOR'S MINI MART 206 770001 EXAS TROCK STOP 206 770001 EXAS TROCK STOP 207 770031 TAXIOR'S MINI MART 208 770031 TAXIOR'S MINI MART 209 770031 TAXIOR'S GOTHERS 207 77003 TAXIOR'S GOTHERS 20		00.00			7 -	
195 320032 ILI SHORT SCREEKY 196 700180 L & M GROCCERY 197 320092 LIL SHORT STOP - OCEAN SPRINGS 197 320092 LIL SHORT STOP - VANCIEVE 198 320091 LIL SHORT STOP - OCEAN SPRINGS 105 500 770006 PACKS FOOD STORE 201 770006 PACKS FOOD STORE 202 300133 SALA'S SUPERANKET 203 100004 SNYDEN'S STOP & GO 204 100001 STOP 'N SHOP 205 770031 TAXIOR'S MINI MART 206 770001 TAXIOR'S MINI MART 207 770037 A7010/22 TODIN'S COUNTRY CORNER 207 770071 TAXIOR'S COUNTRY CORNER 207 770071 TAXIOR'S COUNTRY CORNER 207 770071 A77007 A77010 A7701 A7	33.03	38.00			C 1	
196 700180 L & M GROCERY 197 320092 LIL SHORT STOP - OCEAN SPRINGS 866.21 759.07 107.14 198 320091 LIL SHORT STOP - VANCIEVE 866.21 759.07 107.14 199 320055 OCEAN SPRINGS QUICK STOP 866.21 759.07 107.14 199 320055 OCEAN SPRINGS QUICK STOP 866.21 759.07 107.14 201 770005 PARK IT WARKET 1055.79 948.65 107.14 202 300133 SAIA'S SUPERMARKET 930.13 787.20 107.14 203 100004 STOP & GO 990.13 787.20 107.14 204 100001 STOP 'N SHOP 90 90 90 13 787.20 107.14 205 770031 TAXIOR'S MINI MART 1055.79 948.65 107.14 206 770031 TAXIOR'S MINI MART 1055.79 948.65 107.14 207 770001 TEXAS THORK STOP 90 90 90 91 91 91 91 91 91 91 91 91 91 91 91 91		29.93	36 200		15	
197 320092 LIL SHORT STOP - OCEAN SPRINGS 866.21 759.07 107.14  198 320091 LIL SHORT STOP - VANCLEVE 866.21 759.07 107.14  199 320055 OCEAN SPRINGS QUICK STOP 866.21 759.07 107.14  200 770060 PACKS FOOD STORE 1055.79 948.65 107.14  201 770005 PARK IT MARKET 1055.79 948.65 107.14  202 300133 SAIA'S SUDERMARKET 930.13 787.20 107.14  203 100004 SNYDER'S STOP & GO 930.13 787.20 107.14  204 100001 STOP 'N SHOP 930.13 787.20 107.14  205 770031 TAXLOR'S MINI MART 1055.79 948.65 107.14  206 770031 TAXLOR'S MINI MART 1055.79 948.65 107.14  207 770031 TAXLOR'S COUNTRY CORRER 930.13 787.20 107.14	35.79	58.06			15	
198 320091 LIL SHORT STOP - VANCLEVE   866.21   759.07   107.14     199 320055 COEAN SPRINGS QUICK STOP   866.21   759.07   107.14     199 320055 COEAN SPRINGS QUICK STOP   105.79   948.65   107.14     201 770005 PARK IT MARKET   1055.79   948.65   107.14     202 300133 SALA'S SUPERMARKET   930.13   787.20   107.14     203 100004 SNYDEN'S STOP & GO   930.13   787.20   107.14     204 100001 STOP 'N SHOP   930.13   787.20   107.14     205 770031 TAXLOR'S MINI MART   1055.79   948.65   107.14     206 770001 TEXAS TROCK STOP   948.65   107.14     207 710022 TODIN'S COUNTRY CORRER   948.65   107.14     207 710022 TODIN'S COUNTRY CORRER   948.65   107.14     208 209 200 200 200 200 200 200 200 200 200		29.93	36 500		15	
199 320055 OCEAN SPRINGS QUICK STOP   866.21   759.07   107.14		29.93			15	
200 770006 PACKS FOOD STORE 1055.79 948.65 107.14 201 770005 PARK IT WARKET 1055.79 948.65 107.14 202 300133 2ALA'S SUDERMARKET 9301.13 787.20 107.14 203 100004 SNYDER'S STOP & GO 930.13 787.20 107.14 204 100001 STOP 'N SHOP 930.13 787.20 107.14 205 770031 TAXLOR'S MINI MART 1055.79 948.65 107.14 205 770031 TAXLOR'S MINI MART 1055.79 948.65 107.14 206 770001 TEXAS TRUCK STOP 107.24 207 7100.29 TODIV'S COUNTRY CORRER 940.13 787.20 107.14		29.93	36 500		15	
201 770005 PARK IT MARKET 1055.79 948.65 107.14 202 300133 SALA'S SUPERMARKET 930.13 787.20 107.14 203 100004 SNYDEN'S STOP & GO 930.13 787.20 107.14 204 100001 STOP 'N SHOP 930.13 787.20 107.14 205 770031 TAXLOR'S MINI MART 1055.79 948.65 107.14 205 770031 TAXLOR'S MINI MART 1055.79 948.65 107.14 206 770001 TEXAS TROCK STOP 948.65 107.14 207 7100.29 TODIN'S COUNTRY CORREP 948.65 107.14		219.51			15	
202 300133 SAIX'S SUPERMARKET 990.13 787.20 107.14 203 100004 SNYDER'S STOP & GO 930.13 787.20 107.14 204 100001 STOP 'N SHOP 930.13 787.20 107.14 205 770031 TAYLOR'S MINI MART 1055.79 948.65 107.14 206 770031 TEASAS TRUCK STOP 1055.79 948.65 107.14 207 710022 TODD'S COUNTRY CORME 930.13 787.20 107.14		219.51	36 120		12	
203 1000004 SNYDER'S STOP & GO 930.13 787.20 107.14 204 100001 STOP 'N SHOP 930.13 787.20 107.14 205 770031 TAXLOR'S MINI MART 1055.79 948.65 107.14 206 770031 TAXLOR'S STOP PART 1055.79 948.65 107.14 206 770031 TAXLOR'S STORMERY CORMER 930.13 787.20 107.14 207.107.27 707.010.75 COUNTRY CORMER 930.13 787.20 107.14	35 79	90 85				
203 100004 SIDEAS SIDEA SOLUTION SIDEA SIDEA SOLUTION SIDEA	1 . 0	00.00			) 4	
204 100001 STOP 'N SHOP 940.13 787.20 107.14 205 770031 TAYLOK'S MINI MART 1055.79 948.65 107.14 206 770001 TEXAS TRUCK STOPP 1055.79 948.65 107.14 207 100.29 TODIX'S CONTRYPY CORRER 940.13 787.20 107.14	33.79	28.00			C ;	
205 770031 TAXTORYS MINI MART 1055.79 948.65 107.14 206 770001 TAXAS TRUCK STOP 1055.79 948.65 107.14 207 1107.27 months of contrarpy corresponding to the contrary corresponding to the correspondi	35.79	98.06			15	
206 770001 TEXAS IRUCK STOP 107.14 207 100222 TODB/S COUNTRY CORNER 930 13 787.20 107.14		219.51	36 120		12	
207 100222 TODD'S COTINTRY CORNER		219.51			15	
	35.79	58.06	36 100		15	
		1				
6/UL/U/ ** TOTALS FOR DATE ** 5/40 US 3/2010.44 5/40 U.Z.	972.46	3617.23	1035		4,	
37418.28 32999.44 3446.38 9.21	972.46	3617.23	1035		0	
Total Invoices 37418.28 Total Credits Invoice Lines .: 1035 Credit Lines .: 0						

Invoice Register (Posting)

This version of the Invoice Register, which is not an EOD report, prints each time invoices are posted.

Number	r Name	Invoice	Invoice	m	Profit								
1 100801 100802 800237 100855 100856 100857 800333 770060 99000	#U440	Total	Base Cost	Profit	dР	Sales Tax	Stamp L Tax	Lines R	Route	Seq.	Cig Bund. Qty		Totes
100801 100802 800237 100855 100855 100857 100857 800333 770060 99000 90000	KEHOUSE												
100802 100802 10085 1008	da C# Sogdan Moded	79 006	348 55	90 70	80	7	30 71	Ľ	008	c	;	c	-
800237 100855 100855 100857 800333 770060 990000	CRANKY CORNER OUICK STOP	223.55	203.43	11.52	5.15	8.60	24.57	9	110	0	9	0	0
100850 100855 100900 100857 800333 770060 99000 900300	DANNY & CLYDE'S FOOD STORE #20	505.60	449.10	37.06	7.33	19.44	51.51	10	100	0	14	4	0
100855 100990 100857 800333 770060 99000 900300	EXPRESS WAY FOOD MART	550.34	435.87	93.29	16.95	21.18		7	110	0	0	0	0
100900 100857 800333 770060 99000 900300	HOP #6	1272.55	1152.91	70.69	5.55	48.95	173.28	9	210	0	48	0	0
100857 800333 770060 99000 900300	JR FOOD MART - ABITA	597.72	538.54	36.19	6.05	22.99	60.70	თ	210	0	16	0	0
800333 770060 99000 900300	MART - FOLSOM	913.82	842.22	36.45	3.99	35.15	97.47	m	110	0	27	0	0
770060 99000 900300	KINGS FOREST EXXON	728.12	658.14	42.00	5.77	27.98	55.75	11	100	0	13	7	0
900900	PACKS FOOD STORE	176.53	170.83	5.70	3.23		56.40	m	120	0	4	0	0
900300	PLUS	538.03	467.88	70.15	13.04		76.52	10	120	0	S	0	0
009006	USA CONVENIENCE STORE #300	176.80	162.01	7.99	4.52	6.80	14.44	7	100	0	4	0	0
	USA CONVENIENCE STORE #600	693.14	638.97	27.50	3.97	26.67	78.75	14	100	0	21	0	0
177 100222 TODD'S	TODD'S COUNTRY CORNER	567.20	471.66	73.73	13.00	21.81	18.05	13	100	0	Ŋ	0	0
770001	TEXAS TRUCK STOP	786.54	720.21	66.33	8.43		197.40	13	120	0	14	0	0
770001	TEXAS TRUCK STOP	449.46	390.22	59.24	13.18		114.79	7	120	0	8	0	0
700180	ROCERY	174.48	152.08	15.69	8.99	6.71	20.62	4	110	0	ю	0	0
100002	DIANNE'S GROCERY	2153.76	1956.09	114.84	5.33	82.83	132.53	27	100	0	34	0	0
182 320001 BIG P M	BIG P MINI MART	631.79	593.06	38.73	6.13		19.80	9	500	0	11	0	0
100900	JR FOOD MART - ABITA	3368.16	3088.27	150.34	4.46	129.55	324.90	10	210	0	06	0	0
771230	B & D FOOD STORE	1002.75	948.65	54.10	5.40		219.51	36	KT0601	0	15	0	0
100801	BARON EXPRESS #2 BP	930.13	787.20	107.14	11.52	35.79	58.06	36	300	0	15	0	0
320001	BIG P MINI MART	866.21	759.07	107.14	12.37		29.93	36	500	0	15	0	0
100802	CRANKY CORNER QUICK STOP	930.13	787.20	107.14	11.52	35.79	58.06	36	110	0	15	0	0
800237	DANNY & CLYDE'S FOOD STORE #20	930.13	787.20	107.14	11.52	35.79	58.06	36	100	0	15	0	0
189 100850 EXPRESS	EXPRESS WAY FOOD MART	926.37	787.20	103.52	11.17	35.65	58.06		110	0	15	0	0
190 100855 GAS-N-SHOP #6	нов #6	930.13	787.20	107.14	11.52	35.79	58.06		210	0	15	0	0
100855	нов #6	930.13	787.20	107.14	11.52	35.79	58.06		210	0	15	0	0
100900	JR FOOD MART - ABITA	930.13	787.20	107.14	11.52	35.79	58.06		210	0	15	0	0
100857	JR FOOD MART - FOLSOM	930.13	787.20	107.14	11.52	35.79	58.06		110	0	15	0	0
800333	KINGS FOREST EXXON	874.93	787.20	54.10	6.18	33.63	58.06		100	0	15	0	0
195 320033 KINGS GROCERY	ROCERY	866.21	759.07	107.14	12.37		29.93	36	200	0	15	0	0
196 700180 L & M GROCERY	ROCERY	930.13	787.20	107.14	11.52	35.79	58.06		110	0	15	0	0
197 320092 LIL SHO	LIL SHORT STOP - OCEAN SPRINGS	866.21	759.07	107.14	12.37		29.93	36	500	0	15	0	0
198 320091 LIL SHO	LIL SHORT STOP - VANCLEVE	866.21	759.07	107.14	12.37		29.93	36	500	0	15	0	0
199 320055 OCEAN S	OCEAN SPRINGS QUICK STOP	866.21	759.07	107.14	12.37		29.93	36	500	0	15	0	0
200 770060 PACKS F	PACKS FOOD STORE	1055.79	948.65	107.14	10.15		219.51	36	120	0	15	0	0
201 770005 PARK IT	PARK IT MARKET	1055.79	948.65	107.14	10.15		219.51	36	120	0	15	0	0
300133	SATA'S SUPERMARKET	930.13	787.20	107.14	11.52	35.79	58.06	36	110	c	7.	c	c
10000	CO 3 GOERS S'AGRONS	030.13	787	107	11 52	35.79	9 0		0 0		, t		
1000	2000	01.000	07.101	1 7 7 7	1 1 1			0 0	0 0		) H		•
TOOOT	SHOP	930.13	/8/.20	TO/. T4	77.77	35.79	28.06	99	100	Э (	T?	۰ د	۰ د
770031	TAYLOR'S MINI MART	1055.79	948.65	107.14	10.15		219.51	36	120	0	15	0	0
770001	TEXAS TRUCK STOP	1055.79	948.65	107.14	10.15		219.51	36	120	0	15	0	0
207 100222 TODD'S	TODD'S COUNTRY CORNER	930.13	787.20	107.14	11.52	35.79	58.06	36	100	0	15	0	0
•							1				į		
Warehouse 1		3/418.28	32999.44	3446.38		9/2.46	361/.23	1035			694		
Total	Total Invoices: 37418.28	Total Credits:											
Invoic	Invoice Lines : 1035	Credit Lines											
Final totals		37418	.28 32999.44	3446.38	.38	972.46	16 3617.23		1035		694		
	Total Invoices: 37418.28 Invoice Lines . : 1035	Total Credits: Credit Lines											

### **Invoice Register (Net Cost)**

nvoice Customer Name Number Number	Invoice Amount	Invoice Net Cost	Profit	Profit %	Cig. Ctns.	Tax Stamps	Sales I Tax	Potential Commission
ales Rep. 10 SAM								
165 100801 BARON EXPRESS #2 BP	375.83	345.11	30.72	8.17	11	39.71	15.04	ı
185 100801 BARON EXPRESS #2 BP	894.34	775.38	118.96	13.30	15	58.06	35.79	•
181 100002 DIANNE'S GROCERY	2070.93	1932.37	138.56	6.69	34	132.53	82.83	3
169 100855 GAS-N-SHOP #6	1223.60	1129.51	94.09	7.68	48	173.28	48.95	5
190 100855 GAS-N-SHOP #6	894.34	775.38	118.96	13.30	15	58.06	35.79	•
191 100855 GAS-N-SHOP #6	894.34	775.38	118.96	13.30	15	58.06	35.79	•
172 800333 KINGS FOREST EXXON	700.14	648.93	51.21	7.31	13	55.75	27.98	3
194 800333 KINGS FOREST EXXON	841.30	775.38	65.92	7.83	15	58.06	33.63	3
180 700180 L & M GROCERY	167.77	149.87	17.90	10.66	3	20.62	6.71	L
196 700180 L & M GROCERY	894.34	775.38	118.96	13.30	15	58.06	35.79	•
173 770060 PACKS FOOD STORE	176.53	169.99	6.54	3.70	4	56.40	. 00	)
200 770060 PACKS FOOD STORE	1055.79	936.83	118.96	11.26	15	219.51	. 00	)
201 770005 PARK IT MARKET	1055.79	936.83	118.96	11.26	15	219.51	. 00	)
203 100004 SNYDER'S STOP & GO	894.34	775.38	118.96	13.30	15	58.06	35.79	•
204 100001 STOP 'N SHOP	894.34	775.38	118.96	13.30	15	58.06	35.79	•
177 100222 TODD'S COUNTRY CORNER	545.39	464.31	81.08	14.86	5	18.05	21.81	L
207 100222 TODD'S COUNTRY CORNER	894.34	775.38	118.96	13.30	15	58.06	35.79	•
ales Rep. Totals 10	14473.45	12916.79	1556.66	10.75	268	1399.84	487.48	3

nvoice Customer Name Number Number	Invoice Amount	Invoice Net Cost	Profit	Profit	Cig. Ctns.	Tax Stamps	Sales P	otential Commissio
Number Number	miodife	Nec cosc		·	cons.	Бсамрз	Iun	COMMITSSI
ales Rep. 20 JOE								
184 771230 B & D FOOD STORE	1002.75	936.83	65.92	6.57	15	219.51	.00	
182 320001 BIG P MINI MART	631.79	589.83	41.96	6.64	11	19.80	.00	
186 320001 BIG P MINI MART	866.21	747.25	118.96	13.73	15	29.93	.00	
166 100802 CRANKY CORNER QUICK STOP	214.95	201.74	13.21	6.14	6	24.57	8.60	
187 100802 CRANKY CORNER QUICK STOP	894.34	775.38	118.96	13.30	15	58.06	35.79	
167 800237 DANNY & CLYDE'S FOOD STORE #20	486.16	444.35	41.81	8.60	14	51.51	19.44	
188 800237 DANNY & CLYDE'S FOOD STORE #20	894.34	775.38	118.96	13.30	15	58.06	35.79	
168 100850 EXPRESS WAY FOOD MART	529.16	427.93	101.23	19.13		.00	21.18	
189 100850 EXPRESS WAY FOOD MART	890.72	775.38	115.34	12.94	15	58.06	35.65	
170 100900 JR FOOD MART - ABITA	574.73	533.22	41.51	7.22	16	60.70	22.99	
183 100900 JR FOOD MART - ABITA	3238.61	3068.74	169.87	5.24	90	324.90	129.55	
192 100900 JR FOOD MART - ABITA	894.34	775.38	118.96		15	58.06	35.79	
171 100857 JR FOOD MART - FOLSOM	878.67	836.91	41.76	4.75	27	97.47	35.15	
193 100857 JR FOOD MART - FOLSOM	894.34	775.38	118.96	13.30	15	58.06	35.79	
202 300133 SAIA'S SUPERMARKET	894.34	775.38	118.96	13.30	15	58.06	35.79	
205 770031 TAYLOR'S MINI MART	1055.79	936.83	118.96	11.26	15	219.51	.00	
178 770001 TEXAS TRUCK STOP	786.54	709.85	76.69	9.75	14	197.40	.00	
179 770001 TEXAS TRUCK STOP	449.46	383.46	66.00		8	114.79	.00	
206 770001 TEXAS TRUCK STOP	1055.79	936.83	118.96	11.26	15	219.51	.00	
174 99000 99 MART PLUS	538.03	460.72	77.31	14.36	5	76.52	.00	
les Rep. Totals 20	17671.06	15866.77	1004 20	10.21	341	2004.48	451.51	

Invoice Customer Name	Invoice	Invoice	Profit	Profit	Cig.	Tax	Sales	Potential
Number Number	Amount	Net Cost		8	Ctns.	Stamps	Tax	Commission
Sales Rep. 30 BOB								
195 320033 KINGS GROCERY	866.21	747.25	118.96	13.73	15	29.93	. 00	)
197 320092 LIL SHORT STOP - OCEAN SPRINGS	866.21	747.25	118.96	13.73	15	29.93	. 00	)
198 320091 LIL SHORT STOP - VANCLEVE	866.21	747.25	118.96	13.73	15	29.93	. 0	)
199 320055 OCEAN SPRINGS QUICK STOP	866.21	747.25	118.96	13.73	15	29.93	. 00	)
175 900300 USA CONVENIENCE STORE #300	170.00	160.08	9.92	5.83	4	14.44	6.8	)
176 900600 USA CONVENIENCE STORE #600	666.47	631.48	34.99	5.25	21	78.75	26.6	7
Sales Rep. Totals 30	4301.31	3780.56	520.75	12.10	85	212.91	33.4	7
Final totals	36445.82	32564.12	3881.70	10.65	694	3617.23	972.4	5
** END OF REPORT **								

### **Large Credits Report**

Creative Data Research, Inc.	Large C	Credits R	eport	CUSTCONF	GSN0PFR 7/	'31/07 16:33:27 Page	1
Customer Name	Cust #	Inv. #	Salesman	Reason/Description	Lines	Credit Total	
BARON EXPRESS #2 BP	100801	215	10	G Good Merchandise	36	930.13-	
Final totals						930.13-	
** END OF REPORT **							

Only credit memos which equal or exceed the amount entered for the **Min. Value For Large Credits** field of the SYS015 default system option are included in the Large Credits Report illustrated above. Refer to the DAC Default System Options document for additional information.

### Line/Unit Count By Cat.

			_			_	
Cat.	Description	Invoice Line/Uni	it Count	Credit Line/Unit	Count		
1	CIGARETTES	440	694	0	0		
2	TOBACCO	59	67	0	0		
4	CANDY/GUM	194	224	0	0		
5	GROCERY	177	268	0	0		
9	LIGHTERS	140	169	0	0		
10	MISC	25	25	0	0		
Final	totals	1035	1447	0	0		
	D OF REPORT **	1035	1447	O O	U		

### **Lost Sale By Sales Rep And Cust**

		Ship	Qty	Sale	Cost	Lost Profit
167 6/01/07 130585 CTN GPC 100 ULTRA BOX	6	5	1	24.30	22.95	1.35
Customer Totals : 800237 DANNY & CLYDE'S FOOD STORE #20		Total		24.30	22.95	1.35
ales Rep. 20 JOE		Total		24.30	22.95	1.35
anal totals	otal Los	t Sale		24.30	22.95	1.35
* END OF REPORT **						

## **Order Exception Report**

Cart town Date Date the Cart	Order Percention Description	GEOSCO THE COURT OF COURT		2 71.00.9 70/51/8	-
CLEACLIVE DATA NESSERICII, 1110.	Order paception report			9:20:17 Fage	4
Invoice Customer Name	Item # Description	Net Cost Net % I	Base Cost G	GP % Unit Price	
Posted Orders Only					
298 DIANNE'S GROCERY	108300 B&H MENT 100 LT		33.36		
298	131761 BASIC FF 100 BOX		28.25		
298	100500 CAMEL FILTER 85 BOX	30.67 4.69	30.83	4.20 32.18	
298	101300 CARLTON MENTHOL		35.36		
298	125800 DORAL FF MENT 100		28.22		
298	111700 KOOL MENT 100 MILD		30.83		
298	418950 HERSHEY ALMOND 36CT		13.68		
298	439635 HERSHEY BITES 11 OZ		21.12		
298	439397 HERSHEY HUGS 12 OZ		28.08		
** END OF REPORT **					

The detailed version of the Order Exception Report illustrated below is printed by entering 2 for the Profit Warning Report Ver field of the SYS001 default system option. Refer to the DAC Default System Options document for additional information.

	S.Cls Cat.	P.CLs		100 1	101 1	100	101	101	100	400 4	400 4	400 4	
Page 1	tart Cont.	End Type/Scope P.CLs	W.H. 1							2 6	2 6	2 6	
8/13/07 9:25:38 Page	Allow. Type Start		Alt Price CD										
GSB2PFR	st Percent		0	·	8.06 5.20		35.13 4.30				0.70 5.31		
JEANNINE G	Percent Net Cost Percent		Matrix	3.89 33	4.56 28		3.68 35				3.39 20	3.37 27	
	Base Cost Per						35.36 3						
cion Report	Price Bas		INE'S GROCERY	34.71	29.60	32.18	36.71	29.57	32.18	14.16	21.86	29.06	
Order Exception	Qty		Cust. 100002 DIANNE'S	10	10	10	10	10	10	4	4	4	
Creative Data Research, Inc.	Description		298 Status Posted	108300 B&H MENT 100 LT	131761 BASIC FF 100 BOX	100500 CAMEL FILTER 85 BOX	101300 CARLTON MENTHOL	125800 DORAL FF MENT 100	111700 KOOL MENT 100 MILD	418950 HERSHEY ALMOND 36CT	439635 HERSHEY BITES 11 OZ	439397 HERSHEY HUGS 12 OZ	REPORT **
Creative D	Item		Inv. #	108300 B&H	131761 BAS	100500 CAM	101300 CAR	125800 DOR	111700 KOO	418950 HER	439635 HER	439397 HER	** END OF REPORT **

### **Print Expired Deals/Promotions**

	Descri	pton	Posted	End Date	Total Sale	Cost Amount	Qty Sold	Unit	Promo	Extension
		Тур	e A Cus	tomer Promo	tions					
tem Numb	er 561158 KEEBLER CHIE	S DELUXE 20Z								
Customer Number	Customer Nam		Posted	End Date	Total Sale	Cost Amount	Total Qty Sold		Promo Amount	Promotion Extension
100900	JR FOOD MART - ABITA		7/31/07	7/31/07	58.00	43.40	20	CTN	.75	15.00
	Salesman 20 JC	DE			58.00	43.40	20			15.00
900600	USA CONVENIENCE STORE	#600	7/31/07	7/31/07	55.80	43.40	20	CTN	.75	15.00
900500	USA CONVENIENCE STORE	#500	7/31/07	7/31/07	83.70	65.10	30	CTN	.75	22.50
900400	USA CONVENIENCE STORE	#400	7/31/07	7/31/07	55.80	43.40	20	CTN	.75	15.00
900300	USA CONVENIENCE STORE	#300	7/31/07	7/31/07	27.90	21.70	10	CTN	.75	7.50
	Salesman 30 BC	В			223.20	173.60	80			60.00
561158	KEEBLER CHIPS DELUXE	20Z	7/31/07	7/31/07	281.20	217.00	100	CTN	.75	75.0
Type A										
* END OF	REPORT **									

If \*YES is entered for the **EOD Promo.Rpt Details?** field of the SYS002 default system option, details are included in the Print Expired Deals/Promotions report as illustrated above. Refer to the DAC Default System Options document for additional information.

### **Route Delivery Manifest**

tart Date	5/27/13	End Date	5/27/13	Start	Route	End F	oute 9999	99					
ute No. 100													
Delivery	Customer	Custome	r Name			Invoice	Invoice		Sensitive	Invoi	ce Terms		
Sequence	Number					Number	Amount		Qty	Descr	iption		
0	100801	BARON E	XPRESS #2	BP		8790	. 6	1.71	1	2% 3	NET 7		
1	100001	STOP 'N	SHOP			8754	1503	8.48	210	2% 3	NET 7		
2	260501	BIG JOH	N'S QUICK	STOP #	1	8760	1886	4.27	280	CASH	NO CHECKS		
3	100301	THREE R	IVERS CHEV	RON		8759	1267	3.78	176	CASH	NO CHECKS		
4	100003	BOB'S S	HELL			8756	1975	1.15	274	2% 3	NET 7		
5	100222	TODD'S	COUNTRY CO	RNER		8758	325	5.44	47	2% 10	NET 30		
5	100222	TODD'S	COUNTRY CO	RNER		8792	452	1.73	158	2% 10	NET 30		
6	100002	DIANNE'	S GROCERY			8755	1787	0.27	267	2% 10	NET 30		
7	100004	SNYDER'	S STOP & C	Ю		8757	1341	4.48	197	2% 3	NET 7		
tals for Ro	ute 100	Cash	31538.0	5 Ch	arge	73913.26	10545	1.31	1610				

oute No. 120	,									
-	Customer	Customer	Name			Invoice		Invoice Terms		
Sequence	Number				Number	Amount	Qty	Description		
0	99000	99 MART I	PLUS		8753	21486.12	273	2% 3 NET 7		
0	770001	TEXAS TRU	JCK STOP		8761	13238.18	176	2% 3 NET 7		
2	770005	PARK IT N	MARKET		8762	15125.16	197	2% 3 NET 7		
3	770031	TAYLOR'S	MINI MART		8763	22924.08	280	2% 3 NET 7		
6	770060	PACKS FOO	DD STORE		8764	20972.42	267	CASH NO CHECKS	3	
8	771230	B & D FOO	DD STORE		8765	3833.26	55	2% 3 NET 7		
tals for Ro	oute 120	Cash	20972.42	Charge	76606.80	97579.22	1248			
nal totals		Cash	52510.47	Charge	150520.06	203030.53	2858			
END OF REI	ORT **									

### **Salesman Profile Daily (Net)**

reative	Data Research	, Inc.	Salesman Profile Da	aily(Net)	CUSTCONF	CVGUPFR	6/01/07	13:41	:54 Page	1
	10	- SAM								
Cat.	Description		т	ODAY						
No.	Name		Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty ssu
1 CIG	ARETTES		8061.78	7616.46	445.32	5.52	55.70	28.61		268
2 TOBA	ACCO		503.70	412.82	90.88	18.04	3.48	5.84		31
4 CANI	Y/GUM		4301.96	3538.14	763.82	17.76	29.72	49.07		100
5 GROO	CERY		1083.47	970.03	113.44	10.47	7.49	7.29		110
9 LIGH	ITERS		522.54	379.34	143.20	27.40	3.61	9.20		68
		Totals:	14473.45	12916.79	1556.66	10.76				587
Cat.	Description		PERI	OD TO DATE-						
No.	Name		Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1 CIG	ARETTES		77085.05	73083.63	4001.42	5.19	53.51	23.66		2516
2 TOB	ACCO		4970.64	4109.64	861.00	17.32	3.45	5.09		330
4 CANI	Y/GUM		47371.14	37784.67	9586.47	20.24	32.89	56.68		1034
5 GROO	CERY		8283.72	7546.31	737.41	8.90	5.75	4.36		870
9 LIGH	ITERS		6336.69	4609.46	1727.23	27.26	4.40	10.21		775
		Totals:	144047.24	127133.71	16913.53	11.74				5646
Commissi	on Today:	.00								
Commissi	on PTD :	.00	Promo Dollars PTD:	.00						

Creative Data Research,	Inc.	Salesman Profile Da	aily(Net)	CUSTCONF C	VGUPFR	6/01/07	13:41	:54 Page 2
20	- JOE							
Cat. Description		———то	DAY		_			
No. Name		Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each Qty SSU
1 CIGARETTES		10996.65	10451.73	544.92	4.96	62.23	30.20	341
2 TOBACCO		377.64	314.16	63.48	16.81	2.14	3.52	27
4 CANDY/GUM		4178.53	3316.46	862.07	20.63	23.65	47.78	95
5 GROCERY		1456.41	1301.93	154.48	10.61	8.24	8.56	129
9 LIGHTERS		661.83	482.49	179.34	27.10	3.75	9.94	78
	Totals:	17671.06	15866.77	1804.29	10.21			680
Cat. Description		PERIC	DD TO DATE-					
No. Name		Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each Qty SSU
1 CIGARETTES		60613.23	57642.49	2970.74	4.90	56.40	24.19	1867
2 TOBACCO		3232.64	2672.60	560.04	17.32	3.01	4.56	216
4 CANDY/GUM		32879.36	25925.80	6953.56	21.15	30.59	56.61	706
5 GROCERY		6343.13	5745.82	597.31	9.42	5.90	4.86	636
9 LIGHTERS		4408.73	3207.40	1201.33	27.25	4.10	9.78	534
	Totals:	107477.09	95194.11	12282.98	11.43			4044
Commission Today:	.00							
Commission PTD :	.00	Promo Dollars PTD:	.00					

	30	- вов								
Cat.	Description		——то	DAY						
No.	Name		Sales	Net Cost	Margin	Pct.	%TS	% <b>TP</b>	Qty Each	Qty SSU
1 CI	GARETTES		2327.87	2192.93	134.94	5.80	54.12	25.91		85
2 TC	BACCO		129.30	107.46	21.84	16.89	3.01	4.19		9
4 CF	NDY/GUM		1330.89	1045.73	285.16	21.43	30.94	54.76		29
5 GF	ROCERY		305.39	274.52	30.87	10.11	7.10	5.93		29
9 LI	GHTERS		207.86	159.92	47.94	23.06	4.83	9.21		23
		Totals:	4301.31	3780.56	520.75	12.11				180
Cat.	Description		PERIC	D TO DATE-						
No.	Name		Sales	Net Cost	Margin	Pct.	%TS	% <b>TP</b>	Qty Each	Qty ssu
1 CI	GARETTES		27899.05	26308.45	1590.60	5.70	51.55	23.21		1019
2 TC	BACCO		1668.24	1376.68	291.56	17.48	3.08	4.25		122
4 CF	NDY/GUM		18528.73	14601.33	3927.40	21.20	34.24	57.31		396
5 GF	ROCERY		3306.36	2991.23	315.13	9.53	6.11	4.60		344
9 LI	GHTERS		2717.26	1988.54	728.72	26.82	5.02	10.63		331
		Totals:	54119.64	47266.23	6853.41	12.66				2262
	ssion Today:	.00								
Commis	ssion PTD :	.00	Promo Dollars PTD:	.00						
** FNF	OF REPORT **									

### Salesman Profile Report-D

rea	tive Data Research,	Inc.	Salesman Profile R	eport-D	CUSTCONF D	SOYPFR	6/01/07	13:41	:58 Page	1
	10	- SAM								
Cat.	Description		т	ODAY		_				
lo.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES		8061.78	7698.88	362.90	4.50	55.70	26.52		268
2	TOBACCO		503.70	423.52	80.18	15.92	3.48	5.86		31
4	CANDY/GUM		4301.96	3615.99	685.97	15.95	29.72	50.13		100
5	GROCERY		1083.47	979.57	103.90	9.59	7.49	7.59		110
9	LIGHTERS		522.54	387.20	135.34	25.90	3.61	9.89		68
		Totals:	14473.45	13105.16	1368.29	9.45				587
at.	Description		PERI	OD TO DATE-						
Ю.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES		77085.05	73705.48	3379.57	4.38	53.51	22.23		2516
2	TOBACCO		4970.64	4212.64	758.00	15.25	3.45	4.99		330
4	CANDY/GUM		47371.14	38611.56	8759.58	18.49	32.89	57.61		1034
5	GROCERY		8283.72	7608.11	675.61	8.16	5.75	4.44		870
9	LIGHTERS		6336.69	4704.48	1632.21	25.76	4.40	10.73		775
		Totals:	144047.24	128842.27	15204.97	10.56				5646
Comm	ission Today:	.00								
	ission PTD :	.00	Promo Dollars PTD:	.00						

reative Data Research	, Inc.	Salesman Profile Re	eport-D	CUSTCONF I	SOYPFR	6/01/07	13:41	:58 Page	2
20	- JOE								
Cat. Description		———то	DDAY		_				
No. Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each Q	ty SSU
1 CIGARETTES		10996.65	10536.25	460.40	4.19	62.23	28.52		341
2 TOBACCO		377.64	321.66	55.98	14.82	2.14	3.47		27
4 CANDY/GUM		4178.53	3391.98	786.55	18.82	23.65	48.73		95
5 GROCERY		1456.41	1314.77	141.64	9.73	8.24	8.78		129
9 LIGHTERS		661.83	492.36	169.47	25.61	3.75	10.50		78
	Totals:	17671.06	16057.02	1614.04	9.13				680
Cat. Description		PERIC	DD TO DATE-						
No. Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each Q	ty SSU
1 CIGARETTES		60613.23	58092.73	2520.50	4.16	56.40	22.74		1867
2 TOBACCO		3232.64	2737.00	495.64	15.33	3.01	4.47		216
4 CANDY/GUM		32879.36	26494.14	6385.22	19.42	30.59	57.60		706
5 GROCERY		6343.13	5793.82	549.31	8.66	5.90	4.96		636
9 LIGHTERS		4408.73	3273.44	1135.29	25.75	4.10	10.24		534
	Totals:	107477.09	96391.13	11085.96	10.31				4044
Commission Today:	.00								
Commission PTD :	.00	Promo Dollars PTD:	.00						

30	- вов								
Cat. Description		———то	DAY		_				
o. Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty ssu
1 CIGARETTES		2327.87	2217.34	110.53	4.75	54.12	23.82		85
2 TOBACCO		129.30	110.36	18.94	14.65	3.01	4.08		9
4 CANDY/GUM		1330.89	1068.84	262.05	19.69	30.94	56.47		29
5 GROCERY		305.39	277.52	27.87	9.13	7.10	6.01		29
9 LIGHTERS		207.86	163.20	44.66	21.49	4.83	9.62		23
	Totals:	4301.31	3837.26	464.05	10.79				180
Cat. Description		PERIC	DD TO DATE-						
No. Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1 CIGARETTES		27899.05	26558.24	1340.81	4.81	51.55	21.69		1019
2 TOBACCO		1668.24	1413.28	254.96	15.28	3.08	4.13		122
4 CANDY/GUM		18528.73	14920.08	3608.65	19.48	34.24	58.38		396
5 GROCERY		3306.36	3017.69	288.67	8.73	6.11	4.67		344
9 LIGHTERS		2717.26	2029.52	687.74	25.31	5.02	11.13		331
	Totals:	54119.64	47938.81	6180.83	11.42				2262
Commission Today:	.00								
Commission PTD :	.00	Promo Dollars PTD:	.00						

### Working With End of Week

The End Of Week Processing application can also be used to close a period and year. If DAC calendar records, rather than the system's date, are used to designate closing dates, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

Refer to the DAC Default System Options document for information about the SYS012 (User Point: End of Week) default system option where user-specific functions can be designated to execute with end of week processing.

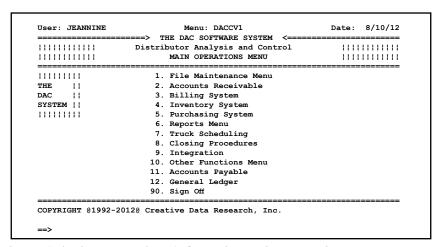
### **Using End Of Week Processing**

The instructions below describe using the End Of Week Processing application to handle end of period and end of year processing with end of week (EOW) processing.

If DAC calendar records are used, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

Users should contact CDR support personnel if the End Of Week Processing application is interrupted.

Refer to Using End Of Day Processing for information about running end of week automatically after end of day.



1. Select option 8 (Closing Procedures) from the Main Operations Menu screen. The Closing Procedures screen appears.

2. Select option 2 (End Of Week Processing) from the Closing Procedures screen. The Start A Closing screen appears with *End Week* in the upper right corner.

```
DSQ1FVR ENTER Creative Data Research Start a Closing

Press F6 to continue this closing, F3 to abort. **** End Week ****

Current Week . . . . : 30
Current Period/Month . . : 7
Current Quarter . . . : 2
Current Year . . . : 6
```

3. To also close the period or year after closing the week, press <F8> (Access closing schedule).

To close only the period with the week, enter P (EOP) for the **After End Of** Week Run field.

To close the period and year with the week:

- Enter P (EOP) for the **After End Of Week Run** field, and
- Enter *Y* (EOY) for the **After End Of Period Run** field.

```
DSQ1PVR ENTER Creative Data Research
Start a Closing

Press F6 to continue this closing, F3 to abort.

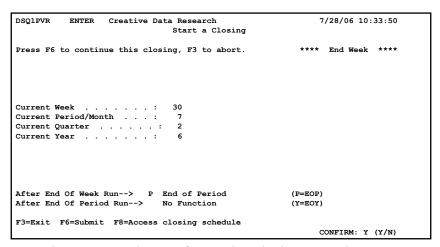
**** End Week ****

Current Week . . . . . : 30
Current Period/Month . . : 7
Current Quarter . . . . : 2
Current Year . . . . : 6

After End Of Week Run--> P No Function (P=EOP)
After End Of Period Run--> No Function (Y=EOY)

F3=Exit F6=Submit F8=Access closing schedule
```

4. Press <F6> (Submit) when data entry is complete.



5. Press <Enter> when prompted to confirm. The Closing Procedures screen appears.

### **Printing End Of Week Reports**

Many of the following reports are automatically generated during end of week (EOW) processing.

- Company Profile Report-W DSXNPRF. This report can also be printed using option 2 (WTD/YTD Company Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Company Profile Weekly (Net) CVGTPRF. Prints by using EOW user point. Contact CDR support personel for additional information.

- Cumulative Sales Analysis CVGAPFR. This report can be printed, rather than the Cumulative Sales Comparison report described below, if the fiscal year is different than the calendar year. Contact CDR support personel for additional information.
- Cumulative Sales By Category BSNIPFR.
- Cumulative Sales By Category CVGBPFR. This report can be printed, rather than the Cumulative Sales By Category report described above, if the fiscal year is different than the calendar year. Contact CDR support personel for additional information.
- Cumulative Sales By Salesrep BSNEPFR.
- Cumulative Sales Comparison BSMCPFR.
- Cumulative Salesman Totals CVGCPFR. This report can be printed, rather than the Cumulative Sales By Salesrep report described above, if the fiscal year is different than the calendar year. Contact CDR support personel for additional information.
- Inventory Cost Report BSMYPFR.
- Sales Journal DSPBPFR.
- Salesman Profile Report-W DSXOPFR. This report can also be printed using option 4 (WTD/YTD Salesman Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Salesman Profile Weekly (Net) CVGVPRF. Prints by using EOW user point. Contact CDR support personel for additional information.
- Weekly Category Outs Summary BSLWPFR.
- Weekly Lost Sales Cust/Rep GWOMPFR. Prints by using EOW user point. Contact CDR support personel for additional information. Refer to Working With Inventory Reports of the Warehousing document for information about printing lost sales reports for posted orders before running end of day.
- Weekly Sales Recap GWFAPFR.
- Weekly Sensitive Totals BSM5PFR

### **Company Profile Report-W**

1 CIGARETTES 7895.39 7542.17 353.22 4.47 64.87 30.35 25 2 TOBACCO 1044.34 872.92 171.42 16.41 8.58 14.73 8 4 CANDY/GUM 703.86 527.70 176.16 25.03 5.78 15.14 2 5 GROCERY 1773.12 1517.60 255.52 14.41 14.57 21.95 22 9 LIGHTERS 743.91 546.32 197.59 26.56 6.11 16.98 11 10 MISC 10.00 .00 10.00 100.00 .08 .86  Totals: 12170.62 11006.71 1163.91 9.56 70  Cat. Description Year TO DATE  No. Name Sales Cost Margin Pct. %TS %TF Qty Each Qty SS 1 CIGARETTES 173492.72 165898.62 7594.10 4.38 54.59 22.58 566 2 TOBACCO 10915.86 9235.84 1680.02 15.39 3.43 4.99 75 4 CANDY/GUM 99483.09 80553.48 18929.61 19.03 31.30 56.28 216 5 GROCERY 19706.33 17937.22 1769.11 8.98 6.20 5.26 207 9 LIGHTERS 14206.59 10553.76 3652.83 25.71 4.47 10.86 178 10 MISC 10.00 .00 10.00 100.00 .00 .03 25	Cat	. Description			WEEK TO DATE					
2 TOBACCO	No.	Name		Sales	Cost	Margin	Pct.	%TS	%TP Qty Each	Qty SS
4 CANDY/GUM 703.86 527.70 176.16 25.03 5.78 15.14 2 5 GROCERY 1773.12 1517.60 255.52 14.41 14.57 21.95 22 9 LIGHTERS 743.91 546.32 197.59 26.56 6.11 16.98 11 10 MISC 10.00 .00 10.00 100.00 .08 .86  Totals: 12170.62 11006.71 1163.91 9.56 70  Cat. Description No. Name Sales Cost Margin Pct. %TS %TP Qty Each Qty SS 1 CIGARETTES 173492.72 165898.62 7594.10 4.38 54.59 22.58 566 2 TOBACCO 10915.86 9235.84 1680.02 15.39 3.43 4.99 75 4 CANDY/GUM 99483.09 80553.48 18929.61 19.03 31.30 56.28 216 5 GROCERY 19706.33 17937.22 1769.11 8.98 6.20 5.26 207 9 LIGHTERS 14206.59 10553.76 3652.83 25.71 4.47 10.86 175 10 MISC 10.00 .00 10.00 100.00 .00 .03 25	1	CIGARETTES		7895.39	7542.17	353.22	4.47	64.87	30.35	25
5 GROCERY 5 GROCERY 7 1773.12 1517.60 255.52 14.41 14.57 21.95 22 9 LIGHTERS 7 43.91 546.32 197.59 26.56 6.11 16.98 11 10 MISC 10.00 .00 10.00 100.00 .08 .86  Totals: 12170.62 11006.71 1163.91 9.56 70  Cat. Description No. Name Sales Cost Margin Pct. %TS %TP Qty Each Qty SS 1 CIGARETTES 173492.72 165898.62 7594.10 4.38 54.59 22.58 566 2 TOBACCO 10915.86 9235.84 1680.02 15.39 3.43 4.99 75 4 CANDY/GUM 99483.09 80553.48 18929.61 19.03 31.30 56.28 216 5 GROCERY 19706.33 17937.22 1769.11 8.98 6.20 5.26 207 9 LIGHTERS 14206.59 10553.76 3652.83 25.71 4.47 10.86 175 10 MISC 10.00 .00 10.00 100.00 .00 .00 .03 25	2	TOBACCO		1044.34	872.92	171.42	16.41	8.58	14.73	8
9 LIGHTERS 743.91 546.32 197.59 26.56 6.11 16.98 11 10 MISC 10.00 .00 10.00 100.00 .08 .86  Totals: 12170.62 11006.71 1163.91 9.56 70  Cat. Description No. Name Sales Cost Margin Pct. %TS %TF Qty Each Qty SS 1 CIGARETTES 173492.72 165898.62 7594.10 4.38 54.59 22.58 568 2 TOBACCO 10915.86 9235.84 1680.02 15.39 3.43 4.99 75 4 CANDY/GUM 99483.09 80553.48 18929.61 19.03 31.30 56.28 216 5 GROCERY 19706.33 17937.22 1769.11 8.98 6.20 5.26 207 9 LIGHTERS 14206.59 10553.76 3652.83 25.71 4.47 10.86 175 10 MISC 10.00 .00 10.00 100.00 .00 .03 25	4	CANDY/GUM		703.86	527.70	176.16	25.03	5.78	15.14	2
10 MISC  10.00  .00  10.00  10.00  .08  .86  Totals:  12170.62  11006.71  1163.91  9.56  70  Cat. Description  No. Name  Sales  Cost Margin  Pct. %TS %TP Qty Each Qty SS  1 CIGARETTES  173492.72  165898.62  7594.10  4.38  54.59  22.58  565  2 TOBACCO  10915.86  9235.84  1680.02  15.39  3.43  4.99  75  4 CANDY/GUM  99483.09  80553.48  18929.61  19.03  31.30  56.28  216  5 GROCERY  19706.33  17937.22  1769.11  8.98  6.20  5.26  207  9 LIGHTERS  14206.59  10553.76  3652.83  25.71  4.47  10.86  175  10 MISC	5	GROCERY		1773.12	1517.60	255.52	14.41	14.57	21.95	22
Totals: 12170.62 11006.71 1163.91 9.56 70  Cat. Description YEAR TO DATE—  No. Name Sales Cost Margin Pct. %TS %TP Qty Each Qty SS 1 CIGARETTES 173492.72 165898.62 7594.10 4.38 54.59 22.58 566 2 700 10915.86 9235.84 1680.02 15.39 3.43 4.99 75 4 CANDY/GUM 99483.09 80553.48 18929.61 19.03 31.30 56.28 216 5 GROCERY 19706.33 17937.22 1769.11 8.98 6.20 5.26 207 9 LIGHTERS 14206.59 10553.76 3652.83 25.71 4.47 10.86 175 10 MISC 10.00 .00 .00 10.00 100.00 .00 .03 25	9	LIGHTERS		743.91	546.32	197.59	26.56	6.11	16.98	11
Cat.         Description         YEAR TO DATE————————————————————————————————————	10	MISC		10.00	.00	10.00	100.00	.08	.86	
No. Name Sales Cost Margin Pct. %TS %TP Qty Each Qty SS 1 CIGARETTES 173492.72 165898.62 7594.10 4.38 54.59 22.58 56 2 TOBACCO 10915.86 9235.84 1680.02 15.39 3.43 4.99 75 4 CANDY/GUM 99483.09 80553.48 18929.61 19.03 31.30 56.28 216 5 GROCERY 19706.33 17937.22 1769.11 8.98 6.20 5.26 207 9 LIGHTERS 14206.59 10553.76 3652.83 25.71 4.47 10.86 177 10 MISC 10.00 .00 10.00 100.00 .00 .03 25			Totals:	12170.62	11006.71	1163.91	9.56			70
1 CIGARETTES     173492.72     165898.62     7594.10     4.38     54.59     22.58     565       2 TOBACCO     10915.86     9235.84     1680.02     15.39     3.43     4.99     75       4 CANDY/GUM     99483.09     80553.48     18929.61     19.03     31.30     56.28     216       5 GROCERY     19706.33     17937.22     1769.11     8.98     6.20     5.26     207       9 LIGHTERS     14206.59     10553.76     3652.83     25.71     4.47     10.86     175       10 MISC     10.00     .00     10.00     100.00     .00     .00     .03     25	Cat	. Description			YEAR TO DATE					
2 TOBACCO     10915.86     9235.84     1680.02     15.39     3.43     4.99     75       4 CANDY/GUM     99483.09     80553.48     18929.61     19.03     31.30     56.28     216       5 GROCERY     19706.33     17937.22     1769.11     8.98     6.20     5.26     207       9 LIGHTERS     14206.59     10553.76     3652.83     25.71     4.47     10.86     175       10 MISC     10.00     .00     10.00     100.00     .00     .03     25	No.									Qty SS
4 CANDY/GUM 99483.09 80553.48 18929.61 19.03 31.30 56.28 216 5 GROCERY 19706.33 17937.22 1769.11 8.98 6.20 5.26 207 9 LIGHTERS 14206.59 10553.76 3652.83 25.71 4.47 10.86 175 10 MISC 10.00 .00 10.00 100.00 .00 .03 25										565
5 GROCERY 19706.33 17937.22 1769.11 8.98 6.20 5.26 207 9 LIGHTERS 14206.59 10553.76 3652.83 25.71 4.47 10.86 175 10 MISC 10.00 .00 10.00 100.00 .00 .03 25	2							3.43		75
9 LIGHTERS 14206.59 10553.76 3652.83 25.71 4.47 10.86 175 10 MISC 10.00 .00 10.00 100.00 .00 .03 25	4	CANDY/GUM		99483.09	80553.48	18929.61	19.03	31.30	56.28	216
10 MISC 10.00 .00 10.00 100.00 .00 .03 25	5	GROCERY		19706.33	17937.22	1769.11	8.98	6.20	5.26	207
	9	LIGHTERS		14206.59	10553.76	3652.83	25.71	4.47	10.86	175
Totals: 317814.59 284178.92 33635.67 10.58 1265	10	MISC		10.00	.00	10.00	100.00	.00	.03	25
			Totals:	317814.59	284178.92	33635.67	10.58			1265

### **Company Profile Weekly (Net)**

Cat	. Description			WEEK TO DATE					
No.	Name		Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each Qty SSU
1	CIGARETTES		7895.39	7465.58	429.81	5.44	64.87	32.61	257
2	TOBACCO		1044.34	853.22	191.12	18.30	8.58	14.50	89
4	CANDY/GUM		703.86	513.28	190.58	27.08	5.78	14.46	25
5	GROCERY		1773.12	1485.56	287.56	16.22	14.57	21.82	220
9	LIGHTERS		743.91	535.10	208.81	28.07	6.11	15.84	111
10	MISC		10.00	.00	10.00	100.00	.08	.76	
		Totals:	12170.62	10852.74	1317.88	10.83			702
Cat	. Description		————-	EAR TO DATE-					
No.	Name		Sales	Net Cost	Margin	Pct.	%TS	% <b>TP</b>	Qty Each Qty SSU
1	CIGARETTES		173492.72	164500.15	8992.57	5.18	54.59	24.07	5659
2	TOBACCO		10915.86	9012.14	1903.72	17.44	3.43	5.09	757
4	CANDY/GUM		99483.09	78825.08	20658.01	20.77	31.30	55.28	2161
5	GROCERY		19706.33	17768.92	1937.41	9.83	6.20	5.18	2070
9	LIGHTERS		14206.59	10340.50	3866.09	27.21	4.47	10.35	1751
10	MISC		10.00	.00	10.00	100.00	.00	.03	256
		Totals:	317814.59	280446.79	37367.80	11.76			12654

### **Cumulative Sales Analysis**

This report can be printed if the fiscal year is different than the calendar year.

Creative Data Research, Inc.	arch, II	nc.	Cui	Cumulative	e Sales Analysis	lysis	JEANNINE	E CVGAPFR	8/10/(	8/10/07 14:23:56 Page	н			
Week 17 * * * Sales Wtd		WEEK %Diff	T O I Profit Wtd	DATE Prf%	* * * %Diff	Period 3 * * * 4 W Sales Ptd %Diff	WEEK TOTAL H Profit Ptd	OTAL T O Ptd Prf%	D A T E %Diff	*FISCAL YE: * * * * * * * * * * * * * * * * * * *	YEAR* Star * Y E	*FISCAL YEAR* Starting Week 26 * * * YEAR TO Ytd %Diff Profit Ytd Prf%	DATE % %Diff	* *
Salesrep 10 SAN	SAM CARRINGTON	NGTON												
Category 1 CIGARETTES *This Year* 40223.(*Last Year*	ARETTES 40223.04		1755.06		4.36	119285.27		5226.03	4.38	119285.27	5.27	5226.03		4.38
Category 2 TOBACCO *This Year* *Last Year*	370.86		56.06		15.12	5959.62		911.02	15.29	595	5959.62	911.02		15.29
Category 4 CANDY/GUM *This Year* 6600. *Last Year*	//GUM 6600.09		1129.89		17.12	53455.55		9781.58	18.30	5345	53455.55	9781.58		18.30
Category 5 GROCERY *This Year* 15: *Last Year*	1518.07		148.52		9.78	9742.43		818.00	8.40	974	9742.43	818.00		8.40
Category 9 LIGHTERS *This Year* 239 *Last Year*	ERS 2393.25		601.77		25.14	9141.13		2344.25	25.65	914	9141.13	2344.25		25.65
Category 10 MISC *This Year* *Last Year*	20.00		20.	20.00 100.00	00.	30.00		30.00	100.00	er)	30.00	30	30.00 100.00	00.
Salesrep SAN	SAM CARRINGTON	NGTON												
*This Year* 5112	51125.31		3711.30		7.26	197614.00		19110.88	9.67	197614.00	4.00	19110.88		9.67
*Last Year* Creative Data Research, Inc.	arch, Ir	nc.	Cu	Cumulative	e Sales Analysis	lysis	JEANNINE	E CVGAPFR	8/10/0	8/10/07 14:23:56 Page	8			

Cumulative Sales Analysis (continued)

E E		4.12	15.39	19.03	8.86	25.73			9.74				
DATE % %Diff			589.42 15		80.80								
leek 26 T O I Prf%		3433.15	589	7280.65	680	1560.17			13544.19				
*FISCAL YEAR* Starting Week 26 * * * Y E A R T O Ytd %Diff Profit Ytd Prf													
L YEAR* * * %Diff		83248.21	3829.42	38261.20	7679.83	6063.13			139081.79	ge 3			
		83	ĸ	38	7	6			139	8/10/07 14:23:56 Page			
*										/07 14:3			
D A T E %Diff		4.12	15.39	19.03	8.86	25.73			9.74	8/10			
T O Prf%		3433.15	589.42	7280.65	680.80	1560.17			13544.19	CVGAPFR			
WEEK TOTAL f Profit Ptd						-			Ħ	JEANNINE			
WEEK Pro										JEAN			
od 3 * 4 W		83248.21	3829.42	38261.20	7679.83	6063.13			139081.79				
Period * * * Sales Ptd		w		.,					13	alysis			
* * *		m	9	ıo		4			10	Sales Analysis			
DATE Prf%		4.03	15.19	15.95	9.00	25.77			7.35	Cumulative			
o D 2 Wtd 1		808.45	37.12	713.34	107.85	337.78			2004.54	Cumu			
K TO Profit Wtd													
W E E K %Diff	EAUX	10	10		-	2		EAUX	_	Inc.			
Week 17 * * * Sales Wtd	JOE BADEAUX	Category 1 CIGARETTES *This Year* 20042.06 *Last Year*	OBACCO 244.36	4 CANDY/GUM :* 4471.38 :*	5 GROCERY r* 1197.90 r*	IGHTERS 1310.90	ISC	JOE BADEAUX	27266.60	'Last Year* Creative Data Research, Inc.			
w	ер 20	ry 1 C. Year* Year*	Category 2 TOBACCO *This Year* 244 *Last Year*	ry 4 C. Year* Year*	ry 5 G Year* Year*	Category 9 LIGHTERS *This Year* 131 *Last Year*	Category 10 MISC *This Year* *Last Year*	ď	Year*	Year* ive Data			
	Salesrep 20	Category 1 *This Year* *Last Year*	Catego *This *Last	Category 4 *This Year* *Last Year*	Category 5 *This Year* *Last Year*	Category 9 *This Year* *Last Year*	Category 10 *This Year* *Last Year*	Salesrep	*This Year*	*Last Year* Creative D			

Cumulative Sales Analysis (continued)

k 26 I O DATE Prf%%Diff		2349.67	294.78	4430.54	638.55	915.55			8629.09		41284.16	
*FISCAL YEAR* Starting Week 26 * * * Y E A R T O Ytd %Diff Profit Ytd Prif											•	
SCAL YEAR* * * * %Diff		50010.64	1933.18	23925.98	6032.32	3760.47			85662.59		422358.38	
* * * * Sales Ytd											4	
D A T E %Diff		4.70	15.25	18.52	10.59	24.35			10.01		9.77	
T O Prf%		2349.67	294.78	4430.54	638.55	915.55			8629.09		41284.16	
WEEK TOTAL f Profit Ptd											4	
3 4 %Dif		50010.64	1933.18	23925.98	6032.32	3760.47			85662.59		422358.38	
Period * * * Sales Ptd		200	ij	23(	9	, M			85(		4223	
* * # # # # # # # # # # # # # # # # # #		4.53	11.52	14.15	10.84	21.59			7.39		7.32	
DATE Prf%												
T O Profit Wtd		851.24	22.02	719.93	111.87	227.59			1932.65		7648.49	
WEEK %Diff	ENS							ENS				
Week 17 * * * Sales Wtd	BOB STEVENS	Category 1 CIGARETTES *This Year* 18786.30 *Last Year*	OBACCO 191.14	4 CANDY/GUM c* 5088.17	FROCERY 1032.28	.IGHTERS 1053.99	IISC	BOB STEVENS	26151.88		104543.79	**
	Salesrep 30	gory 1 C s Year* t Year*	Category 2 TOBACCO *This Year* 15 *Last Year*	Category 4 C *This Year* *Last Year*	Category 5 GROCERY *This Year* 103 *Last Year*	Category 9 LIGHTERS *This Year* 105 *Last Year*	Category 10 MISC *This Year* *Last Year*	Salesrep	*This Year*	*Last Year*	Final Ttls	** END OF REPORT **

Cumulative Sales By Category (per calendar year)

This report can be printed if the fiscal year is not different than the calendar year.

*	13.93	11.76-	34.06	4.45-	10.40	3.98-	3.33-	2.23-	1.61	4.97	6.09-	7.58-	523.30
DATE %Diff	1.53	3.47	20.53	21.07	18.13	6.36	7.61	8.41	19.37	5.89	10.84	13.17	13.52
TO DF	92932.25 81566.91	28057.12 31797.23	42748.07 31885.10	17749.32	5791.60 5245.58	6863.59 7148.50	12423.63 12852.22	10539.39	21049.90	20620.42 21699.09	10906.87	9985.43 10805.44	5016.70 804.85
Y E A R Profit Ytd	11.98	2.49-	26.35	1.10-	37.69	-68	2.71-	2.55	. 66 . 69	4.80-	3.97-	13.92-	145.56
* * * td %Diff	6058266.93 5409821.71	807854.61 828499.67	208191.30 164773.17	84249.55 85191.40	31939.56 23195.36	107842.88 108813.19	163258.70 167819.50	125383.09 122262.44	108676.68 113201.98	349929.17 367599.69	100611.42 104780.30	75793.8 <b>4</b> 88050.70	37102.90 15109.00
* * * Sales Ytd	27.56	9.55-	31.50	4.93	10.22	2.61-	8.23-	3.97-	9.32-	2.83-	3.38-	2.66-	145.68
DATE %Diff	1.49	3.43	19.92	20.56	15.00	6.42	7.29	8.22	18.17	5.96	10.94	13.29	7.90
L T O	39354.49 30849.76	12327.27 13630.31	17998.95 13687.20	7895.05 7523.81	2357.20 2138.56	2910.17 2988.26	5022.65 5473.33	4515.44 4702.33	8974.67 9897.83	9784.84 10069.95	5059.08 5236.56	4607.69 4733.91	1168.27
E E K Profit	12.27	.97	28.34	11.63	66.07	.10-	5.06-	1.03	9.21-	3.86-	1.73-	10.08-	87.70
Period 2 * * * 4 W Sales Ptd %Diff	2633329.34 2345386.62	359137.36 355676.97	90355.36 70398.26	38391.02 34389.28	15714.90 9462.60	45352.03 45401.60	68917.92 72591.31	54906.13 54343.87	49403.05 54420.13	164285.52 170881.82	46238.78 47054.83	34668.76 38557.70	14789.29 7878.84
*	13.50	16.67-	47.74	5.85	6.75	2.42-	11.64-	7.78-	17.47-	98.	3.02-	4.83-	459.24
₩.	1.45	3.59	19.22	20.23	21.99	6.36	7.06	8.15	18.09	6.14	11.03	13.10	13.73
TO DATE Profit Wtd Prf%	13144.59	3939.90 4728.39	6680.83 4521.87	2687.82 2539.11	799.41 748.84	2K 950.72 974.38	1604.16 1815.57	EL 1396.35 1514.31	2835.50 3436.00	3347.60 3376.84	1636.72 1687.71	)X 1616.21 1698.39	SE LABEL 287.90 51.48
W E E K %Diff Pro	86.8	10.50-	49.77	CASE LABEL 17.88	REPACK 10.94	OCERY REPA( 1.60-	ASE LABEL 5.75-	E CASE LABI 3.88-	EPACK 18.30-	CK 1.46-	64.	R COOLER BO	SPLAYS, CA: 241.19
Week 7 * * * Sales Wtd	1 CIGARETTES :* 905929.46 :* 831209.47	TOBACCO 109837.15 122726.61	3 HBC REPACK ** 34757.51 :* 23206.85	4 STORE SUPPLIES c* 13285.98 c* 11270.52	5 STORE SUPPLIES REPACK ** 3635.18 10.94 ** 3276.57	6 SINGLE PICK GROCERY REPACK -* 14959.92 1.60- -* 15203.96	Category 7 CASE GROCERY CASE LABEL *This Year* 22707.23 5.75- *Last Year* 24094.01	8 CASE AUTOMOTIVE CASE LABEL: 17125.36 3.88- 17817.39	9 GENERAL MDSE REPACK ** 15677.45 18.3 :* 19191.17	Category 10 CANDY/GUM REPACK *This Year* 54524.81 : *Last Year* 55332.98	SNACKS REPACK 14839.35 14766.08	Category 12 FROZEN & COOLER COOLER BOX *This Year* 12334.59 11.10-*Last Year* 13874.75	Category 13 CASE CANDY, DISPLAYS, CASE LABEL **This Year* 2006.27 241.19 287.: **Last Year* 614.39 51
	Category 1 C *This Year* *Last Year*	Category 2 T *This Year* *Last Year*	Category 3 H *This Year* *Last Year*	Category 4 S *This Year* *Last Year*	Category 5 S *This Year* *Last Year*	Category 6 S *This Year* *Last Year*	Category 7 C *This Year* *Last Year*	Category 8 C *This Year* *Last Year*	Category 9 G *This Year* *Last Year*	Category 10 C *This Year* *Last Year*	Category 11 S *This Year* *Last Year*	Category 12 F *This Year* *Last Year*	Category 13 C *This Year* *Last Year*

# Cumulative Sales By Category (continued)

9/1//01 9:42:48 Page	* * * * YEAR Sales Ytd %Diff Profit Ytd	1.30- 220847.49 4.67- 231673.29	.79 1796.84 51.79	100.00-	.00- 7974.94- 139.10- 20391.15	8.95 8473770.02 7.85 7856809.83
OTIPPIN BSNIPFR	TO DATE * * Prf* % Soiff Se	6248.34 6.07 1. 6330.77	78.84 2.55 947.79 3.85		100.00-	128302.95 3.45 8. 117759.94 3.43
•	2 4 WEEK TOTAL %Diff Profit Ptd	102934.23 2.19- 62 105245.40 63	3094.84 327.30 724.27		871.91- 104.09- 21311.27	3720646.62 8.35 1283 3433724.77 1177
ve Sales by Category	Period E * * * * * * * * * * * * * * * * * *	6.21 .36 1025 1052	1.72 72.81- 30		213	3.43 5.53 37206 3.38 34337
Cumulative	K TO DAT Profit Wtd Prf?	2217.96 2209.82	.28			43145.95 40884.25
Creative Data Kesearch-SUPPORT	Week 7 *** WEE Sales Wtd %Diff	Category 14 BEVERAGE CASE LABEL *This Year* 35691.30 1.98 *Last Year* 34998.09	Category 15 STORE RACKS & FIXTURES *This Year* 16.28 92.64-*Last Year* 221.45	Category 88 STAIE PRODUCT *This Year* *Last Year*	Category 99 NON STOCK ITEMS *This Year* 449.53- 102.07- *Last Year* 21643.34	Final Ttls 1256968.31 3.92 1209447.63

# Cumulative Sales By Category (per fiscal year)

This report can be printed if the fiscal year is different than the calendar year.

	E * * *	4.36	15.31	18.59	9.11	25.42	100.00	9.77	
	D A T Prf%	11008.85	1795.22	21492.77	2137.35	4819.97	30.00 100.00	41284.16	
rage 1	Start Week 2 AR TO Profit Ytd								
8/10/0/ 14:23:38 Fage	*FISCAL YEAR* Start Week 26  * * * * YEAR TO Sales Ytd %Diff Profit Ytd	252544.12	11722.22	115642.73	23454.58	18964.73	30.00	422358.38	
CVGBFFR	*	4.36	15.31	18.59	9.11	25.42	0.00	9.77	
CEANNINE	TO DATE Prf% %Diff	11008.85	1795.22 13	21492.77 14	2137.35	4819.97 28	30.00 100.00	41284.16	
	3 4 W E E K TOTAL %Diff Profit Ptd	Ħ		,		·		4.	
gory	Period 3 * * * 4 W Sales Ptd %Diff	252544.12	11722.22	115642.73	23454.58	18964.73	30.00	422358.38	
sales by category	* * * %Diff Sa.	01	0	10	O.	m	0	01	
	DATE Prf%	4.32	14.29	15.86	9.82	24.53	100.00	7.32	
CUMULATIVE	T O Profit Wtd	3414.75	115.20	2563.16	368.24	1167.14	20.00 100.00	7648.49	
nc.	W E E K %Diff								
Creative Data Research, Inc.	Week 17 * * * Sales Wtd	CIGARETTES 79051.40	TOBACCO 806.36	CANDY/GUM 16159.64	GROCERY 3748.25	LIGHTERS 4758.14	MISC 20.00	104543.79	PORT **
		Category 1 C *This Year* *Last Year*	Category 2 TOBACCO *This Year* 8'	Category 4 CANDY/GUM *This Year* 16159 *Last Year*	Category 5 GROCERY *This Year* *Last Year*	Category 9 LIGHTERS *This Year* 4758 *Last Year*	Category 10 MISC *This Year* *Last Year*	Final Ttls	** END OF REPORT **

**Cumulative Sales By Salesrep** 

This report can be printed if the fiscal year is not different than the calendar year.

*		25.88	65.43	32.13-	25.81	2.02	7.89	6.25	151.43	16.56-	13.60-	29.12	49.01
DATE %Diff	3.84	4.34	3.72	15.25 15.41	3.49 3.93	3.46	4.43	2.54	2.51	3.69 3.48	2.29	2.75	3.41
T O Prf%	967.09	33115.13 26306.34	5712.49 3452.93	2161.86 3185.52	28449.32 22611.40	17916.65 17561.62	29348.65 27201.44	18672.02 17572.65	557.92 221.89	13225.50 15851.53	8435.63 9763.57	8247.01 6387.07	8505.15 5707.49
Y E A R Profit Ytd		65.65	71.13	31.44-	41.74	1.79	3.19-	95.65	90.47	21.35-	9.54	4.14	23.34
* * * td %Diff	25165.79	763706.02 461017.65	153662.08 89790.90	14174.59 20676.87	816114.93 575781.28	517836.63 508683.52	663014.77 684919.10	733885.00 375096.49	22265.61 11689.78	358269.33 455548.51	368428.60 336338.28	299961.20 288023.00	249423.17 202214.00
* * * Sales Ytd		20.11	112.19	1.50-	29.91	2.10-	3.49	8.21	30.89	23.93-	12.06-	28.12	34.03
D A T E %Diff	4.32	4.25	4.80 3.95	16.08 15.79	3.53	3.50	3.97	2.58 4.56	2.51	3.66	2.07	2.69	3.22
L T O	213.14	14039.31 11688.26	3257.24 1535.01	1010.01 1025.46	12423.35 9562.63	7773.73	12304.18 11888.37	8121.69 7505.48	227.69 173.95	5349.15 7032.63	3578.15 4069.26	3705.76 2892.21	3479.12 2595.60
WEEK TOTAL f Profit Ptd		61.20	74.66	3.29-	38.35	.42	-98-	91.22	2.84-	25.98-	11.78	3.71	17.19
Period 2 * * * 4 W Sales Ptd %Diff	4937.22	330107.10 204769.03	67922.38 38887.12	6279.76 6494.05	352091.24 254489.70	222083.42 221133.35	296855.63 299455.10	314425.52 164423.75	9077.57 9343.13	146018.29 197281.38	172908.96 154686.10	137546.09 132613.14	108031.36 92183.45
*		19.51	3.27-	14.54	25.52	10.57	1.85-	1.43-	5.75-	23.46-	11.63-	13.38	47.70
ы % !	16.87	4.40 6.14	6.19 3.95	14.53 19.44	3.72	3.59	3.92	2.48 4.82	1.90	3.85	2.08	2.25	3.11
TO DAT Profit Wtd Prf		4969.00 4157.54	569.44 588.71	352.22 307.49	4380.68 3489.87	2682.40 2425.82	4091.88 4169.15	2736.76 2776.73	54.52 57.85	2078.95 2716.44	1199.38 1357.33	986.51 870.08	1008.40 682.72
Week 7 * * * WEEK Sales Wtd %Diff Pr	RONNIE TAYLOR	BETH DAVIES 112998.86 66.86 67720.70	WHSE. ACCOUNT 9200.96 38.25- 14902.03	HARRISON FORD 2424.61 53.27 1581.86	THOMAS BRADY 117881.14 25.21 94142.97	CARSON TYLER 74622.66 2.71 72649.94	MICHAEL PATTON 98853.13 7.09- 106399.48	STEVE MCQUIRE 110303.78 91.55 57584.75	JENNIFER KILGORE 2862.86 6.37- 3057.67	MARK CANNON 54067.40 27.61- 74695.39	KATHERINE GRIGGS 57568.31 9.36 52638.96	INDIANA JONES 43858.62 9.88 39912.75	JIMMY OLSEN 32416.19 14.03 28426.71
.s. ∗ α)	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*

Cumulative Sales By Salesrep (continued)

	*	3.97	23.70	11.23				9.73-		6.37	
	DATE %Diff	3.20	3.51 3.29	6.31	3.55	4.57	4.30	3.02	3.02	3.52	
ω	T O Prf%	2872.78 2762.87	6202.90 5014.13	2107.25 1894.41	22834.51	2922.47	19026.26	21210.46 23499.06		298273.25 280391.96	
9:50:17 Page	Y E A R Profit Ytd	17.42	15.79	4.76-				5.54-		7.85	
9/17/01 9:50:	* * * Ytd %Diff	89759.43 76442.98	176605.50 152520.51	33407.96 35079.06	643943.20	63888.37	442421.46	702999.86 744245.87		8473770.02 7856809.83	
	* * * Sales Y	5.47	4.88	33.35				8.93-		8.95	
BSNEPFR	DATE %Diff	3.40 3.46	3.20	6.31	3.68 1.51	4.59 1.51	3.85 1.51	2.99 3.06	2.99 2.83	3.45	
MITEPIN	L T O	1322.23 1253.60	2457.97 2343.41	998.42 748.71	10804.97	1314.99	7706.48	9271.88 10181.97		128302.95 117759.94	
	E E K TOTAL Profit Ptd	7.35	8.73	9.40				6.82-		8.35 1	
۵.	iod 2 * 4 W E Ptd %Diff	38914.15 36249.68	76864.68 70687.09	15830.12 14469.27	293357.27	28659.61	199936.79	310259.25 332972.12		3720646.62 3433724.77	
by Salesrep	Period * * * * Sales Ptd	23.46	13.82	14.98	Ñ		Ĥ	11.37- 33		5.53 372	
ve Sales by	E * *	3.14 2	2.99 1 3.21	5.74 1	3.69 1.30	4.26	3.87	2.86 1	2.86	3.43	
Cumulative	TO DATE Profit Wtd Prf%	422.58 342.27	875.01 768.71	319.38 277.76	3880.74	401.94	2656.87	3058.00 3450.45		43145.95 40884.25	
IPPORT	WEEK %Diff Pr	TORES 23.79	SHACK 21.97	.L CO. 24.13	ATT	BBE	HNSON	STORY 10.81-		3.92	
Research-SU	Week 7 * * * Sales Wtd	K-MART STORES 13478.21 23.7 10887.74	TOBACCO SHACK 29240.93 21.: 23972.89	TANGO OIL CO. 5563.39 24.7	SUSAN PLATT 105241.10	JOHN KRUBBE 9446.16	LARRY JOHNSON 68694.64	TERRELL STORY 106747.90 10.3 119690.37	SAVMORE	1256968.31 1209447.63	NT * *
Creative Data Research-SUPPORT	≱ * Ø	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Salesrep *This Year* *Last Year*	Final Itls	** END OF REPORT **

### **Cumulative Sales Comparison**

This report can be printed if the fiscal year is not different than the calendar year.

		*		2.14 21.71	3.20 21.77	22.58 59.98	21.06 10.50	22.64 28.57	5.86 8.95	6.66 12.76-	8.41 13.69	21.75 65.88	6.14 .45-	11.07 10.41	15.23 109.24	12.78 446.19
		DATE %Diff														
		T O Prf%		10987.42 9026.86	2966.21 2435.83	6754.05 4221.73	1537.39 1391.24	523.16 406.88	508.99	894.19 1024.98	1306.37 1513.70	1545.34 931.59	1943.30 1952.25	1232.96 1116.70	1273.98 608.85	402.22
		Y E A R Profit Ytd		86.09	44.74	64.27	23.76	37.36	26.23	13.11	5.03	46.68	22.76	29.58	94.04	55.51
: oo Fage		* * * Ytd %Diff		514419.37 276422.90	92812.57 64121.46	29916.83 18211.46	7300.49 5898.54	2310.57 1682.12	8680.65 6876.55	13417.29 11861.28	15538.49 14794.16	7104.63 4843.35	31650.68 25781.37	11139.86 8596.86	8365.07 4310.88	3147.20
9/13/01 18:00:00 Fage		* * * Sales Ytd		12.35	17.66	46.92	11.01	18.74	15.23	2.42-	8.48-	34.86	. 44	17.91	114.76	77.56
/ст/6		DATE %Diff		2.00	3.25	21.75	21.21	23.31	5.81	7.62	8.13	20.70	5.94	11.35	15.59	3.47
DSMCFFR		TOTAL T O		4428.75 3941.92	1287.63	2976.51 2025.91	669.13 602.72	227.77 191.82	210.56 182.72	430.88	611.97 668.69	563.77	860.93 857.08	563.50	611.13 284.56	36.97
NIAATIO		E E K Profit		79.54	35.37	64.58	18.27	25.88	33.06	10.31	15.13	28.48	27.51	28.24	95.03	566.33
COMPARTSON	Period 2	* * * 4 W Sales Ptd %Diff		221181.90 123190.62	39588.02 29242.17	13683.36 8313.69	3154.46 2667.02	976.95 776.08	3621.03 2721.18	5653.20 5124.83	7524.08 6535.23	2724.14 2120.12	14487.66 11361.10	4966.84 3872.85	3920.92 2010.33	1064.53
SALES	н	*		8.72	12.20	63.82	1.95-	135.94	1.63-	2.84-	40.82-	22.44	15.20-	13.90	105.95	60.64
		1%		1.87	3.27	21.34	20.54	23.82	5.95	7.32	7.93	19.40	5.75	11.08	14.24	4.00
COMOLATIVE		TO DATE Profit Wtd Prf8		1424.65 1310.31	403.78 359.86	1433.01 874.74	L 241.81 246.62	117.10 49.63	CK 63.11 64.16	113.13	EL 146.15 246.96	174.09 142.18	269.26 317.53	182.13 159.89	ox 185.67 90.15	CASE LABEL
OFFORT		WEEK %Diff Pro	IES	90.72	30.45	92.32	S CASE LABE 9.38	S REPACK 166.06	ROCERY REPAC 13.62	CASE LABEL 8.13	VE CASE LABI 18.19-	REPACK 21.44	ACK 18.12	34.48	ER COOLER B 114.41	ISPLAYS, CAS 413.82-
A Kesearon-S	Week 7	* * * Sales Wtd	BETH DAVIES	CIGARETTES 76216.09 39961.59	TOBACCO 12352.16 9468.28	3 HBC REPACK ** 6714.47 :* 3491.24	STORE SUPPLIES CASE LABEL 1177.08 9.38 1076.12	CORE SUPPLIE: 491.55 184.75	SINGLE PICK GROCERY REPACK 1060.79 13.62 933.60	ASE GROCERY ( 1544.61 1428.40	ASE AUTOMOTIT 1842.12 2251.72	GENERAL MDSE REPACK 897.59 21.4 739.07	ANDY/GUM REP. 4680.63 3962.29	SNACKS REPACK 1644.40 1222.76	NOZEN & COOLER COOL: 1303.46 114.41 607.91	Category 13 CASE CANDY, DISPLAYS, *This Year* 99.89 413.82-
Creative Data Research-SUFFORI	_	41	Salesrep 190	Category 1 Cl *This Year* *Last Year*	Category 2 TC *This Year* *Last Year*	Category 3 HE *This Year* *Last Year*	Category 4 ST *This Year* *Last Year*	Category 5 STORE SUPPLIES REPACK *This Year* 491.55 166.06 *Last Year* 184.75	Category 6 S1 *This Year* *Last Year*	Category 7 CASE GROCERY CASE LABEL *This Year* 1544.61 8.13 *Last Year* 1428.40	Category 8 CASE AUTOMOTIVE CASE LABEL *This Year* 1842.12 18.19- *Last Year* 2251.72	Category 9 GE *This Year* *Last Year*	Category 10 CANDY/GUM REPACK *This Year* 4680.63 1: *Last Year* 3962.29	Category 11 SN *This Year* *Last Year*	Category 12 FROZEN & COOLER COOLER BOX *This Year* 1303.46 114.41 *Last Year* 607.91	Category 13 C? *This Year*

# Cumulative Sales Comparison (continued)

	* *								6.37
	A T E %Diff							3.02	3.52
	TO DZ								298273.25 280391.96
	Y E A R Profit Ytd								7.85
00 Page 81	* * * td %Diff								8473770.02 7856809.83
9/15/01 18:00:00 Page	* * * Sales Ytd								8.95
9/15/0	DATE %Diff							2.99 83	3.45
BSMCPFR	T O Prf%								128302.95 117759.94
JTIPPIN	WEEK TOTAL f Profit Ptd								8.35 12
COMPARISON	Period 2 * * * 4 W E Sales Ptd %Diff								3720646.62 3433724.77
SALES	*								5.53
	DATE * ; Prf% %Diff							2.86	3.43 3.38
CUMULATIVE	TO DA Profit Wtd Pi								43145.95 40884.25
PPORT	WEEK %Diff P				EPACK	FIXTURES			3.92
Creative Data Research-SUPPORT	Week 7 * * * * Sales Wtd	SAVMORE	:IGARETTES	OBACCO	Category 9 GENERAL MDSE REPACK *This Year* *Last Year*	Category 15 STORE RACKS & FIXTURES *This Year*	TALE PRODUCT	Category 99 NON STOCK ITEMS *This Year* *Last Year* Salesrep SAVMORE *This Year*	1256968.31 1209447.63 PORT **
Creative Dat		Salesrep 990	<pre>Category 1 CIGARETTES *This Year* *Last Year*</pre>	Category 2 TOBACCO *This Year*	Category 9 G *This Year* *Last Year*	Category 15 S *This Year* *Last Year*	Category 88 STALE PRODUCT *This Year* *Last Year*	Category 99 N *This Year* *Last Year* Salesrep *This Year* *Last Year*	Final Ttls 1256968 120944' ** END OF REPORT **

### **Cumulative Salesman Totals**

This report can be printed if the fiscal year is different than the calendar year.

### **Inventory Cost Report**

reative Data Research, Inc.	Inventory Cost Re For Week 16	-	CUS	STCONF	BSMYPFR	8/03/07	13:39:18 Page	
	Ir	nventory	CGS	# Of Weeks	Turns	Lost Sales		
Warehouse 1 MAIN WAREHOUSE								
Category 1 CIGARETTES	16	68833.99	7542.17	22.39	2.32	.00		
Category 2 TOBACCO		740.19-	872.92	. 85	61.18	.00		
Category 4 CANDY/GUM	8	85863.06	527.70	162.71	.32	.00		
Category 5 GROCERY		559.27-	1517.60	.37	140.54	.00		
Category 9 LIGHTERS		4344.20	546.32	7.95	6.54	.00		
Totals For Whse. 1	25	57741.79	11006.71	23.42	165.84	.00		
Totals W/O Cigarettes	8	88907.80	3464.54	25.66	282.32			
Final totals	25	57741.79	11006.71	23.42	2.22	.00		
Totals W/O Cigarettes	8	88907.80	3464.54	25.66	2.03			
* END OF REPORT **								

### Sales Journal

Turbice Sales Stamp Potential Customer Name    Invoice	reative	e Data Research,	Inc.	SALES	OURNA	L	CUSTCONF	DSPBPFR	8/03/07	13:39:14 Page	1
NOTICE Date 7/31/07  USET. Customer Name Umber  Notice Date 7/31/07  USET. Customer Name Umber  Notice Date 7/31/07  USET. Customer Name Umber  Notice Date 7/31/07  Notice Date 8/01/07  USET. Customer Name  Notice Date 8/01/07  USET. Customer Name Notice Date Notice Date Notice Date 8/01/07  USET. Customer Name Notice Date Noti	tarting	g Date 6/02/07	Ending Date	8/03/07							
UNITED NAME   Invoice   Invoice   Invoice   Invoice   Sales   Stamp   Potential Commissions	ales Re	ep. 10 SAM									
Amount Base Cost Net Cost Tax Tax Commissions  289.15 231.20 226.90 11.56 29.10 .86 00801 BARON EXPRESS \$2 BP 894.34 CR 787.20 CR 775.38 CR 35.79 58.06 .12 CR Invoice Date Totals* 7/31/07 605.19 CR 556.00 CR 548.48 CR 24.23 CR 28.96 CR .74  Notice Date 8/01/07  ust. Customer Name Invoice Base Cost Net Cost Tax Tax Potential Amount Base Cost Net Cost Tax Tax Commissions  00222 TODD'S COUNTRY CORNER 236.76 174.72 171.12 .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	nvoice	Date 7/31/07									
BARON EXPRESS #2 BP		Customer Name									
Invoice Date Totals* 7/31/07 605.19CR 556.00CR 548.48CR 24.23CR 28.96CR .74  Invoice Date 8/01/07  Sust. Customer Name  Invoice Date 8/01/07  Sust. Customer Name  Invoice Date 8/02/07  Invoice Date 8/02/07  Sust. Customer Name  Invoice Date Sustant Marker Sustant Sustan											
Invoice Date 8/01/07   Invoice   Invoice   Invoice   Invoice   Sales   Stamp   Potential   Commissions	00801	BARON EXPRESS #2	2 BP	894.3	4CR	87.20CR	775.38CR	35.79	58.06	.12CR	
Amount   Base Cost   Net Cost   Tax   Tax   Commissions	Invoice	e Date Totals*	7/31/07	605.1	.9CR !	56.00CR	548.48CR	24.23CR	28.96CR	.74	
Amount   Base Cost   Net Cost   Tax   Tax   Commissions	nvoice	Date 8/01/07									
170005   PARK IT MARKET   236.76   174.72   171.12   .00	ust. Jumber	Customer Name									
1553.95CR 1358.40CR 1339.60CR 62.16 90.25 .00  Invoice Date Totals* 8/01/07 492.79CR 407.28CR 413.98CR 29.18CR 36.10 .00  Invoice Date 8/02/07  Sust. Customer Name	00222	TODD'S COUNTRY	CORNER	824.4	.0	76.40	754.50	32.98	126.35	.00	
Invoice Date Totals* 8/01/07  492.79CR 407.28CR 413.98CR 29.18CR 36.10 .00  nvoice Date 8/02/07  sust. Customer Name  Invoice Base Cost Net Cost Tax Tax Commissions  00301 THREE RIVERS CHEVRON 894.24 831.00 825.36 35.77 86.64 .00 00001 STOP 'N SHOP 902.04 787.92 773.40 36.08 43.32 .00  Invoice Date Totals* 8/02/07 1796.28 1618.92 1598.76 71.85 129.96 .00  Invoice Date 8/03/07  sust. Customer Name  Invoice Dat											
Transition   Trans	00301	THREE RIVERS CHI	EVRON	1553.9	5CR 1:	358.40CR	1339.60CR	62.16	90.25	.00	
Trivoice	Invoice	e Date Totals* 8	8/01/07	492.7	9CR	107.28CR	413.98CR	29.18CR	36.10	.00	
Amount Base Cost Net Cost Tax Tax Commissions  1.00301 THREE RIVERS CHEVRON 894.24 831.00 825.36 35.77 86.64 .00  1.00001 STOP 'N SHOP 902.04 787.92 773.40 36.08 43.32 .00  2.10voice Date Totals* 8/02/07 1796.28 1618.92 1598.76 71.85 129.96 .00  2.10voice Date 8/03/07  2.10st. Customer Name Invoice Invoice Sales Stamp Potential Number Base Cost Net Cost Tax Tax Commissions  1.00801 BARON EXPRESS #2 BP 179.24 161.14 159.38 6.77 21.66 .00  1.00003 BOB'S SHELL 295.38 283.23 281.49 11.82 32.49 .00  1.00002 DIANNE'S GROCERY 463.85 443.35 436.90 18.55 54.15 .00  1.00855 GAS-N-SHOP #6 286.80 240.40 234.40 11.47 39.10 1.17  1.70005 PARK IT MARKET 517.88 463.08 457.14 .00 120.72 .53	nvoice	Date 8/02/07									
.00301 THREE RIVERS CHEVRON 894.24 831.00 825.36 35.77 86.64 .00 .00001 STOP 'N SHOP 902.04 787.92 773.40 36.08 43.32 .00 Invoice Date Totals* 8/02/07 1796.28 1618.92 1598.76 71.85 129.96 .00 Invoice Date 8/03/07  Stat. Customer Name Invoice Invoice Sales Stamp Potential Number Tax Commissions00801 BARON EXPRESS #2 BP 179.24 161.14 159.38 6.77 21.66 .0000003 BOB'S SHELL 295.38 283.23 281.49 11.82 32.49000002 DIANNE'S GROCERY 463.85 443.35 436.90 18.55 54.1500855 GAS-N-SHOP #6 286.80 240.40 234.40 11.47 39.10 1.17770005 PARK IT MARKET 517.88 463.08 457.1400 120.7253		Customer Name									
#Invoice Date Totals* 8/02/07 1796.28 1618.92 773.40 36.08 43.32 .00  #Invoice Date Totals* 8/02/07 1796.28 1618.92 1598.76 71.85 129.96 .00  #Invoice Date 8/03/07  **Ust. Customer Name	Number			Amount	Base Co	st Net	Cost	Tax	Tax	Commissions	
Tinvoice Date Totals* 8/02/07 1796.28 1618.92 1598.76 71.85 129.96 .00  Envoice Date 8/03/07  Cust. Customer Name	.00301	THREE RIVERS CH	EVRON	894.2	:4	31.00		35.77	86.64	.00	
Transition Date 8/03/07  Transition Date 8/03/08  Transition Date 9/03/08  Transition Date 9/03/	.00001	STOP 'N SHOP		902.0	4	87.92	773.40	36.08	43.32	.00	
Turst. Customer Name Invoice Invoice Invoice Sales Stamp Potential Amount Base Cost Net Cost Tax Tax Commissions  00801 BARON EXPRESS #2 BP 179.24 161.14 159.38 6.77 21.66 .00 00003 BOB'S SHELL 295.38 283.23 281.49 11.82 32.49 .00 00002 DIANNE'S GROCERY 463.85 443.35 436.90 18.55 54.15 .00 00855 GAS-N-SHOP #6 286.80 240.40 234.40 11.47 39.10 1.17 70005 PARK IT MARKET 517.88 463.08 457.14 .00 120.72 .53	Invoice	e Date Totals* 8	8/02/07	1796.2	8 10	518.92	1598.76	71.85	129.96	.00	
Amount         Base Cost         Net Cost         Tax         Tax         Commissions           .00801         BARON EXPRESS #2 BP         179.24         161.14         159.38         6.77         21.66         .00           .00003         BOB'S SHELL         295.38         283.23         281.49         11.82         32.49         .00           .00002         DIANNE'S GROCERY         463.85         443.35         436.90         18.55         54.15         .00           .00855         GAS-N-SHOP #6         286.80         240.40         234.40         11.47         39.10         1.17           .70005         PARK IT MARKET         517.88         463.08         457.14         .00         120.72         .53	nvoice	Date 8/03/07									
.00003     BOB'S SHELL     295.38     283.23     281.49     11.82     32.49     .00       .00002     DIANNE'S GROCERY     463.85     443.35     436.90     18.55     54.15     .00       .00855     GAS-N-SHOP #6     286.80     240.40     234.40     11.47     39.10     1.17       .70005     PARK IT MARKET     517.88     463.08     457.14     .00     120.72     .53		Customer Name									
00002     DIANNE'S GROCERY     463.85     443.35     436.90     18.55     54.15     .00       00855     GAS-N-SHOP #6     286.80     240.40     234.40     11.47     39.10     1.17       70005     PARK IT MARKET     517.88     463.08     457.14     .00     120.72     .53			2 BP								
.00855 GAS-N-SHOP #6 286.80 240.40 234.40 11.47 39.10 1.17 170005 PARK IT MARKET 517.88 463.08 457.14 .00 120.72 .53			_								
70005 PARK IT MARKET 517.88 463.08 457.14 .00 120.72 .53			r								
Invoice Date Totals* 8/03/07 1743.15 1591.20 1569.31 48.61 268.12 1.70											
	Invoice	e Date Totals* {	8/03/07	1743.1	.5 1!	91.20	1569.31	48.61	268.12	1.70	
*Sales Rep. Totals** 10 2441.45 2246.84 2205.61 67.05 405.22 2.44	*Sales	Rep. Totals** 10	0	2441.4	5 22	46.84	2205.61	67.05	405.22	2.44	

### Sales Journal (continued)

reative Data Research, Inc.	SALES JO	URNAL	CUSTCONF	DSPBPFR	8/03/07	13:39:14 Page
ales Rep. 20 JOE						
nvoice Date 7/31/07						
ust. Customer Name	Invoice	Invoice	Invoice	Sales	Stamp	Potential
umber	Amount	Base Cost	Net Cost	Tax	Tax	Commissions
00900 JR FOOD MART - ABITA	701.60	660.00	655.60	28.06	72.20	.00
00857 JR FOOD MART - FOLSOM	343.50	256.40	251.30	13.74	.00	.00
00802 CRANKY CORNER QUICK STOP	72.34CR	57.87CR	56.71CR	2.89	.00	.00
Invoice Date Totals* 7/31/07	972.76	858.53	850.19	38.91	72.20	.00
nvoice Date 8/02/07						
ust. Customer Name	Invoice	Invoice	Invoice	Sales	Stamp	Potential
umber	Amount	Base Cost	Net Cost	Tax	Tax	Commissions
70031 TAYLOR'S MINI MART	1017.48	985.08	979.92	.00	338.40	.00
70031 TAYLOR'S MINI MART	80.80	71.76	70.92	.00	.00	.00
Invoice Date Totals* 8/02/07	1098.28	1056.84	1050.84	.00	338.40	.00
nvoice Date 8/03/07						
ust. Customer Name	Invoice	Invoice	Invoice	Sales	Stamp	Potential
umber	Amount	Base Cost	Net Cost	Tax	Tax	Commissions
00802 CRANKY CORNER QUICK STOP	303.92	287.72	284.28	12.16	43.32	.00
00237 DANNY & CLYDE'S FOOD STORE #20	242.30	228.55	222.00	9.69	36.10	.00
00850 EXPRESS WAY FOOD MART	267.74	251.45	249.73	10.70	31.09	.17
20001 BIG P MINI MART	229.26	190.84	185.54	.00	24.19	. 97
70031 TAYLOR'S MINI MART	1223.84	1010.48	993.04	.00	76.30	.29
Invoice Date Totals* 8/03/07	2267.06	1969.04	1934.59	32.55	211.00	1.43
*Sales Rep. Totals** 20	4338.10	3884.41	3835.62	71.46	621.60	1.43

### Sales Journal (continued)

reativ	e Data Research, Inc.	SALES JOI	URNAL	CUSTCONF	DSPBPFR	8/03/07	13:39:14 Page
ales R	.ер. 30 вов						
nvoice	Date 7/31/07						
ust. Jumber	Customer Name	Invoice Amount	Invoice Base Cost	Invoice Net Cost	Sales Tax	Stamp Tax	Potential Commissions
00600	USA CONVENIENCE STORE #600	390.25	337.60	331.00	15.60	.00	.00
00500	USA CONVENIENCE STORE #500	677.65	588.90	578.10	27.11	.00	.00
00400	USA CONVENIENCE STORE #400	390.25	337.60	331.00	15.60	.00	.00
00300	USA CONVENIENCE STORE #300	252.75	215.50	209.50	10.11	.00	.00
Invoic	e Date Totals* 7/31/07	1710.90	1479.60	1449.60	68.42	.00	.00
nvoice	Date 8/01/07						
Cust.	Customer Name	Invoice	Invoice	Invoice	Sales	Stamp	Potential
umber		Amount	Base Cost	Net Cost	Tax	Tax	Commissions
20092	LIL SHORT STOP - OCEAN SPRINGS	1183.50	1129.50	1121.70	.00	72.00	.00
20091	LIL SHORT STOP - VANCLEVE	1193.65	1139.65	1131.45	.00	72.00	.00
20055	OCEAN SPRINGS QUICK STOP	1222.65	1161.35	1152.55	.00	72.00	.00
00400	USA CONVENIENCE STORE #400	664.67CR	639.46CR	631.38CR	26.59	50.54	.00
Invoic	e Date Totals* 8/01/07	2935.13	2791.04	2774.32	26.59CR	165.46	.00
nvoice	Date 8/02/07						
Cust. Number	Customer Name	Invoice Amount	Invoice Base Cost	Invoice Net Cost	Sales Tax	Stamp Tax	Potential Commissions
20033	KINGS GROCERY	456.16	364.64	357.32	.00	.00	.00
00400	USA CONVENIENCE STORE #400	384.19CR	339.87CR	334.67CR	15.36	23.93	.02CR
Invoic	e Date Totals* 8/02/07	71.97	24.77	22.65	15.36CR	23.93CR	.02CR
nvoice	Date 8/03/07						
Cust. Tumber	Customer Name	Invoice Amount	Invoice Base Cost	Invoice Net Cost	Sales Tax	Stamp Tax	Potential Commissions
20033	KINGS GROCERY	273.70	246.74	239.18	.00	22.52	.46
320092	LIL SHORT STOP - OCEAN SPRINGS	399.37	333.31	325.76	.00	10.80	.00
Invoic	e Date Totals* 8/03/07	673.07	580.05	564.94	.00	33.32	.46
*Sales	Rep. Totals** 30	5391.07	4875.46	4811.51	26.47	174.85	. 44
7inn1 +	otals	12170.62	11006.71	10852.74	164.98	1201.67	4.31

### Salesman Profile Report-W

rea	tive Data Research	inc.	Salesman Profile Re	eport-w	CUSTCONF DS	XOPFR	8/03/0	1 13:39	14 Page	1
	10	- SAM								
Cat.	Description		WEER	K TO DATE-						
Ю.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES		1977.18	1885.78	91.40	4.62	80.98	46.97		67
2	TOBACCO		618.12	521.16	96.96	15.69	25.32	49.82		54
4	CANDY/GUM		515.68CR	407.79CR	107.89CR	20.92	21.12	55.44		7
5	GROCERY		59.36CR	53.23CR	6.13CR	10.33	2.43	3.15		6-
9	LIGHTERS		411.19	300.92	110.27	26.82	16.84	56.66		77
10	MISC		10.00	.00	10.00	100.00	.41	5.14		
		Totals:	2441.45	2246.84	194.61	7.97				199
Cat.	Description		————УЕА	R TO DATE-						
١o.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES		79062.23	75591.26	3470.97	4.39	53.97	22.54		2583
2	TOBACCO		5588.76	4733.80	854.96	15.30	3.82	5.55		384
4	CANDY/GUM		46855.46	38203.77	8651.69	18.46	31.99	56.18		1041
5	GROCERY		8224.36	7554.88	669.48	8.14	5.61	4.35		864
9	LIGHTERS		6747.88	5005.40	1742.48	25.82	4.61	11.32		852
10	MISC		10.00	.00	10.00	100.00	.01	.06		121
		Totals:	146488.69	131089.11	15399.58	10.51				5845
Comm	ission WTD :	2.44	Promo Dollars WTD:	.00						
Comm	ission YTD :	2.44	Promo Dollars YTD:	.00						

reative Data R	desearch, Inc.	Salesman Profile R	eport-W	CUSTCONF D	SXOPFR	8/03/0	7 13:39	:14 Page 2
	20 - JOE							
at. Descri	ption	WEE	K TO DATE-					
lo. Name		Sales	Cost	Margin	Pct.	%TS	% <b>TP</b>	Qty Each Qty SSU
1 CIGARETTES		2592.92	2488.72	104.20	4.02	59.77	22.97	77
2 TOBACCO		352.42	295.76	56.66	16.08	8.12	12.49	29
4 CANDY/GUM		910.46	728.37	182.09	20.00	20.99	40.14	13
5 GROCERY		138.80	115.16	23.64	17.03	3.20	5.21	26
9 LIGHTERS		343.50	256.40	87.10	25.36	7.92	19.20	30
	Totals:	4338.10	3884.41	453.69	10.46			175
at. Descri	ption	————УЕА	R TO DATE-					
lo. Name		Sales	Cost	Margin	Pct.	%TS	% <b>TP</b>	Qty Each Qty SSU
1 CIGARETTES		63206.15	60581.45	2624.70	4.15	56.53	22.75	1944
2 TOBACCO		3585.06	3032.76	552.30	15.41	3.21	4.79	245
4 CANDY/GUM		33789.82	27222.51	6567.31	19.44	30.22	56.91	719
5 GROCERY		6481.93	5908.98	572.95	8.84	5.80	4.97	662
9 LIGHTERS		4752.23	3529.84	1222.39	25.72	4.25	10.59	564
	Totals:	111815.19	100275.54	11539.65	10.32			4219
Commission WTD	: 1.43	Promo Dollars WTD:	.00					
Commission YTD	: 1.43	Promo Dollars YTD:	.00					

30	- BOB							
at. Description		WEEK	TO DATE-					
). Name		Sales	Cost	Margin	Pct.	%TS	% <b>TP</b>	Qty Each Qty SSU
L CIGARETTES		3325.29	3167.67	157.62	4.74	61.68	30.57	113
TOBACCO		73.80	56.00	17.80	24.12	1.37	3.45	6
A CANDY/GUM		309.08	207.12	101.96	32.99	5.73	19.77	5
GROCERY		1693.68	1455.67	238.01	14.05	31.42	46.16	200
LIGHTERS		10.78CR	11.00CR	.22	2.04	.20	.04	4
	Totals:	5391.07	4875.46	515.61	9.56			328
t. Description		YEAR	TO DATE-					
). Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each Qty SSU
CIGARETTES		31224.34	29725.91	1498.43	4.80	52.47	22.38	1132
TOBACCO		1742.04	1469.28	272.76	15.66	2.93	4.07	128
CANDY/GUM		18837.81	15127.20	3710.61	19.70	31.65	55.41	
GROCERY		5000.04	4473.36	526.68	10.53	8.40	7.87	544
LIGHTERS		2706.48	2018.52	687.96	25.42	4.55	10.27	335
	Totals:	59510.71	52814.27	6696.44	11.25			2590
ommission WTD :	. 44	Promo Dollars WTD:	.00					
ommission YTD :	. 44	Promo Dollars YTD:	.00					

### Salesman Profile Report Weekly (Net)

rea	tive Data Research,	Inc.	Salesman Profile We	ekly(Net)	CUSTCONF CV	GVPFR	8/03/0	7 13:39	:14 Pag	e 1
		- SAM								
Cat.	Description		WEER	TO DATE-						
Ю.	Name		Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Ea	ch Qty SSU
1	CIGARETTES		1977.18	1857.46	119.72	6.06	80.98	50.76		67
2	TOBACCO		618.12	509.76	108.36	17.53	25.32	45.95		54
4	CANDY/GUM		515.68CR	403.57CR	112.11CR	21.74	21.12	47.54		7
5	GROCERY		59.36CR	52.63CR	6.73CR	11.34	2.43	2.85		6-
9	LIGHTERS		411.19	294.59	116.60	28.36	16.84	49.44		77
10	MISC		10.00	.00	10.00	100.00	.41	4.24		
		Totals:	2441.45	2205.61	235.84	9.66				199
Cat.	Description		YEAF	R TO DATE-						
No.	Name		Sales	Net Cost	Margin	Pct.	%TS	% <b>TP</b>	Qty Ea	ch Qty SSU
1	CIGARETTES		79062.23	74941.09	4121.14	5.21	53.97	24.03		2583
2	TOBACCO		5588.76	4619.40	969.36	17.34	3.82	5.65		384
4	CANDY/GUM		46855.46	37381.10	9474.36	20.22	31.99	55.25		1041
5	GROCERY		8224.36	7493.68	730.68	8.88	5.61	4.26		864
	LIGHTERS		6747.88	4904.05	1843.83	27.32	4.61	10.75		852
10	MISC		10.00	.00	10.00	100.00	.01	.06		121
		Totals:	146488.69	129339.32	17149.37	11.71				5845
Comm	ission WTD :	2.44	Promo Dollars WTD:	.00						
Comm	ission YTD :	2.44	Promo Dollars YTD:	.00						

reative Data Research,	inc.	Salesman Profile We	ekiy(Net)	CUSTCONF C	VGVPFR	8/03/0	/ 13:39	:14 Page 2
20	- JOE							
at. Description		WEEK	TO DATE-					
lo. Name		Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each Qty SSU
1 CIGARETTES		2592.92	2468.49	124.43	4.80	59.77	24.76	77
2 TOBACCO		352.42	288.86	63.56	18.04	8.12	12.65	29
4 CANDY/GUM		910.46	713.85	196.61	21.59	20.99	39.13	13
5 GROCERY		138.80	113.12	25.68	18.50	3.20	5.11	26
9 LIGHTERS		343.50	251.30	92.20	26.84	7.92	18.35	30
	Totals:	4338.10	3835.62	502.48	11.58			175
at. Description		YEAR	R TO DATE-					
o. Name		Sales	Net Cost	Margin	Pct.	%TS	% <b>TP</b>	Qty Each Qty SSU
1 CIGARETTES		63206.15	60110.98	3095.17	4.90	56.53	24.21	1944
2 TOBACCO		3585.06	2961.46	623.60	17.39	3.21	4.88	245
4 CANDY/GUM		33789.82	26639.65	7150.17	21.16	30.22	55.92	719
5 GROCERY		6481.93	5858.94	622.99	9.61	5.80	4.87	662
9 LIGHTERS		4752.23	3458.70	1293.53	27.22	4.25	10.12	564
	Totals:	111815.19	99029.73	12785.46	11.43			4219
commission WTD :	1.43	Promo Dollars WTD:	.00					

30	- BOB								
at. Description		WEEK	TO DATE-						
No. Name		Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each Q	ty SSU
1 CIGARETTES		3325.29	3139.63	185.66	5.58	61.68	32.03		113
2 TOBACCO		73.80	54.60	19.20	26.02	1.37	3.31		6
4 CANDY/GUM		309.08	203.00	106.08	34.32	5.73	18.30		5
5 GROCERY		1693.68	1425.07	268.61	15.86	31.42	46.35		200
9 LIGHTERS		10.78CR	10.79CR	.01	.09	.20	.00		4
	Totals:	5391.07	4811.51	579.56	10.75				328
Cat. Description		YEAR	TO DATE-						
No. Name		Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each Q	ty SSU
1 CIGARETTES		31224.34	29448.08	1776.26	5.69	52.47	23.90		1132
2 TOBACCO		1742.04	1431.28	310.76	17.84	2.93	4.18		128
4 CANDY/GUM		18837.81	14804.33	4033.48	21.41	31.65	54.26		401
5 GROCERY		5000.04	4416.30	583.74	11.67	8.40	7.85		544
9 LIGHTERS		2706.48	1977.75	728.73	26.93	4.55	9.80		335
	Totals:	59510.71	52077.74	7432.97	12.49				2590
Commission WTD :	. 44	Promo Dollars WTD:	.00						
Commission YTD :	. 44	Promo Dollars YTD:	.00						

### **Weekly Category Outs Summary**

Description		Lines	Units	Lost	Lost	% Of		Units	Total	Total	
		Out	Out	Sales	Profit	Total	Shipped	Shipped	Lines	Units W	arehouse
1 CIGARETTES		0	.0			.0	37	257.0	37	257.0	
	% Of Total	.000	.000								
2 TOBACCO		0	.0			.0	10	89.0	10	89.0	
	% Of Total	.000	.000								
4 CANDY/GUM		0	.0			.0	7	25.0	7	25.0	
	% Of Total	.000	.000								
5 GROCERY		0	.0			.0	18	220.0	18	220.0	
	% Of Total	.000	.000								
9 LIGHTERS		0	.0			. 0	10	111.0	10	111.0	
	% Of Total	.000	.000								
10 MISC		0	.0			.0	0	.0	0	. 0	
	% Of Total	.000	.000								
Warehouse Code 1		0	.0				82	702.0	82	702.0	
	% Of Total										
Final totals		0	.0				82	702.0	82	702.0	
	% Of Total	.000	.000								
** END OF REPORT **											

### Weekly Lost Sales Cust/Rep

Creative	Data Rese	arch, Inc.		Weekly Lost Sales	Cust/Rep	JEANNINE	: GW	OMPFR	2/15/08	8:04:01 Page	e 1
	Invoice Date	Item Number	U/M	I Description		Qty Order		Lost Qty	Lost Sale	Lost Base Cost	Lost Profit
928	2/14/08	130585	TN	GPC 100 ULTRA BOX	20PK	8		8	194.40	183.60	10.80
928	2/14/08	111700 0	TN	KOOL MENT 100 MILD	20PK	8		8	257.44	246.64	10.80
928	2/14/08	770130 E	A	BLACKJACK FULL FLAVOR 160Z		8		8	56.48	47.36	9.12
928	2/14/08	930030 I	ĸ	CAPTAIN BLACK GOLD POUCH	6 PK	8		8	172.96	144.96	28.00
Custom	er Totals	: 10000	1	STOP 'N SHOP			Tota	al	681.28	622.56	58.7
922	2/14/08	130585	TN	GPC 100 ULTRA BOX	20PK	2		2	48.60	45.90	2.70
922	2/14/08	111700 0	TN	KOOL MENT 100 MILD	20PK	2		2	64.36	61.66	2.70
922	2/14/08	770130 E	A	BLACKJACK FULL FLAVOR 160Z		2		2	14.12	11.84	2.28
922	2/14/08	930030 I	K	CAPTAIN BLACK GOLD POUCH	6 PK	2		2	43.24	36.24	7.00
Custom	er Totals	: 10000	4	SNYDER'S STOP & GO			Tota	al	170.32	155.64	14.6
921	2/13/08	111700 0	TN	KOOL MENT 100 MILD	20PK	8		8	257.44	246.64	10.80
921	2/13/08	770130 E	A	BLACKJACK FULL FLAVOR 160Z		8		8	56.48	47.36	9.12
920	2/14/08	130585 0	TN	GPC 100 ULTRA BOX	20PK	5		5	121.50	114.75	6.75
920	2/14/08	930030 I	ĸ	CAPTAIN BLACK GOLD POUCH	6 PK	5		5	108.10	90.60	17.50
Custom	er Totals	: 10030	1	THREE RIVERS CHEVRON			Tota	al	543.52	499.35	44.1
				GPC 100 ULTRA BOX	20PK	8			194.40	183.60	10.80
918	2/13/08	930030 I	ĸ	CAPTAIN BLACK GOLD POUCH	6 PK	8		8	172.96	144.96	28.00
Custom	er Totals	: 10080	1	BARON EXPRESS #2 BP			Tota	al	367.36	328.56	38.8
	2/11/08			GPC 100 ULTRA BOX	20PK	2		2		45.90	2.70
	2/11/08			KOOL MENT 100 MILD	20PK	1		1	32.18	30.83	1.35
	2/11/08			BLACKJACK FULL FLAVOR 160Z		1		1		5.92	1.14
	2/11/08			CAPTAIN BLACK GOLD POUCH	6 PK	8		8	172.96	144.96	28.00
	2/14/08			GPC 100 ULTRA BOX	20PK	4		4	97.20	91.80	5.40
	2/14/08			KOOL MENT 100 MILD	20PK	3		3	96.54	92.49	4.05
	2/14/08			BLACKJACK FULL FLAVOR 160Z		3		3	21.18	17.76	3.42
927	2/14/08	930030 I	ĸ	CAPTAIN BLACK GOLD POUCH	6 PK	4		4	86.48	72.48	14.00
Custom	er Totals	: 50010	1	UNION GROVE GROCERY			Tota	al	562.20	502.14	60.0
	2/13/08			GPC 100 ULTRA BOX	20PK	2		2		45.90	2.70
919	2/13/08	930030 I	K	CAPTAIN BLACK GOLD POUCH	6 PK	2		2	43.24	36.24	7.00
Custom	er Totals	: 70018	0	L & M GROCERY			Tota	al	91.84	82.14	9.7
912	2/11/08	130585	TN	GPC 100 ULTRA BOX	20PK	2		2	69.58	66.88	2.70

### Weekly Lost Sales Cust/Rep (continued)

Invoice Number	Invoice Date	Item Number	U/M	1 Description		Qty Order		Lost Qty	Lost Sale	Lost Base Cost	Lost Profit
912	2/11/08	111700	СПИ	KOOL MENT 100 MILD	20PK	2		2	85.34	82.64	2.70
	2/11/08			BLACKJACK FULL FLAVOR 160Z	2011	2		2	16.16	13.88	2.28
Custome	er Totals	: 7700	05	PARK IT MARKET			Tota	1	171.08	163.40	7.6
910	2/11/08	130585	CTN	GPC 100 ULTRA BOX	20PK	4		4	97.20	91.80	5.40
910	2/11/08	111700	CTN	KOOL MENT 100 MILD	20PK	3		3	96.54	92.49	4.05
910	2/11/08	770130	EA	BLACKJACK FULL FLAVOR 160Z		3		3	21.18	17.76	3.42
910	2/11/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	4		4	86.48	72.48	14.00
923	2/14/08	111700	CTN	KOOL MENT 100 MILD	20PK	3		3	96.54	92.49	4.05
923	2/14/08	770130	EA	BLACKJACK FULL FLAVOR 160Z		3		3	21.18	17.76	3.42
Custome	er Totals	: 8003	33	KINGS FOREST EXXON			Tota	1	419.12	384.78	34.3
913	2/12/08	130585	CTN	GPC 100 ULTRA BOX	20PK	2		2	48.60	45.90	2.70
913	2/12/08	111700	CTN	KOOL MENT 100 MILD	20PK	2		2	63.30	61.66	1.64
913	2/12/08	770130	EA	BLACKJACK FULL FLAVOR 160Z		2		2	12.04	11.84	.20
913	2/12/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	2		2	37.00	36.24	.76
Custome	er Totals	: 9002	00	USA CONVENIENCE STORE #200			Tota	1	160.94	155.64	5.3
ales Rep.	. 10	SAM CARE	INGT	ON			Tota	1	3167.66	2894.21	273.4

Creative	Data Resea	irch, Inc	•	Weekly Lost Sales Cust/	Rep	JEANNIN	E GWO	MPFR	2/15/08	8:04:01 Page	3
	Invoice Date	Item Number	U/M	M Description		Qty Order		Lost Qty	Lost Sale	Lost Base Cost	Lost Profit
916	2/12/08	130585	CTN	GPC 100 ULTRA BOX	20PK	5		5	121.50	114.75	6.75
916	2/12/08	111700	CTN	KOOL MENT 100 MILD	20PK	5		5	160.90	154.15	6.75
916	2/12/08	770130	EA	BLACKJACK FULL FLAVOR 160Z		5		5	35.30	29.60	5.70
916	2/12/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	5		5	108.10	90.60	17.50
Custom	mer Totals	: 1009	00	JR FOOD MART - ABITA			Tota	1	425.80	389.10	36.7
925	2/15/08	130585	CTN	GPC 100 ULTRA BOX	20PK	8		8	179.92	169.12	10.80
925	2/15/08	111700	CTN	KOOL MENT 100 MILD	20PK	8		8	242.96	232.16	10.80
925	2/15/08	770130	EΑ	BLACKJACK FULL FLAVOR 160Z		8		8	54.56	45.44	9.12
925	2/15/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	8		8	167.04	139.04	28.00
Custom	mer Totals	: 3200	01	BIG P MINI MART			Tota	1	644.48	585.76	58.7
917	2/12/08	130585	CTN	GPC 100 ULTRA BOX	20PK	2		2	44.98	42.28	2.70
917	2/12/08	111700	CTN	KOOL MENT 100 MILD	20PK	2		2	60.74	58.04	2.70
917	2/12/08	770130	EΑ	BLACKJACK FULL FLAVOR 160Z		2		2	13.64	11.36	2.28
917	2/12/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	2		2	41.76	34.76	7.00
Custom	er Totals	: 3801	10	MISS STOP N GO #110			Tota	1	161.12	146.44	14.6
	2/15/08			GPC 100 ULTRA BOX	20PK	4		4	89.96	84.56	5.40
	2/15/08			KOOL MENT 100 MILD	20PK	3		3		87.06	4.05
926	2/15/08	770130 1	EA	BLACKJACK FULL FLAVOR 160Z		3		3	20.46	17.04	3.42
Custom	er Totals	: 3801	20	MISS STOP N GO #120			Tota	1	201.53	188.66	12.8
	2/12/08	130585	CTN	GPC 100 ULTRA BOX	20PK	8		8	179.92	169.12	10.80
914	2/12/08	111700	CTN	KOOL MENT 100 MILD	20PK	8		8	242.96	232.16	10.80
	2/12/08	770130	EΑ	BLACKJACK FULL FLAVOR 160Z		8		8		45.44	9.12
914	2/12/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	8		8	167.04	139.04	28.00
Custom	er Totals	: 3801	30	MISS STOP N GO #130			Tota	1	644.48	585.76	58.7
				GPC 100 ULTRA BOX	20PK	4		4	97.20	91.80	5.40
924	2/14/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	4		4	86.48	72.48	14.00
Custom	er Totals	: 8002	37	DANNY & CLYDE'S FOOD STORE #20			Tota	1	183.68	164.28	19.4
Sales Rep	. 20	JOE BADE	AUX				Tota	1	2261.09	2060.00	201.0

### Weekly Lost Sales Cust/Rep (continued)

reative i	Data Kesea	iren, inc.		Weekly Lost Sales Cus	с/кер	JEANNINE	GWOM	PFR	2/15/08	8:04:01 Pa	ge 4
	Invoice		U/M	1 Description				Lost	Lost	Lost Base	Lost
Number	Date	Number				Order S	hip	Qty	Sale	Cost	Profit
908	2/15/08	130585	CTN	GPC 100 ULTRA BOX	20PK	4		4	89.96	84.56	5.40
908	2/15/08	111700	CTN	KOOL MENT 100 MILD	20PK	3		3	91.11	87.06	4.05
908	2/15/08	770130 I	EΑ	BLACKJACK FULL FLAVOR 160Z		3		3	20.46	17.04	3.42
908	2/15/08	930030 1	PK	CAPTAIN BLACK GOLD POUCH	6 PK	4		4	83.52	69.52	14.00
Custome	er Totals	: 32009	91	LIL SHORT STOP - VANCLEVE			Total		285.05	258.18	26.8
915	2/12/08	130585	CTN	GPC 100 ULTRA BOX	20PK	4		4	89.96	84.56	5.40
915	2/12/08	111700	CTN	KOOL MENT 100 MILD	20PK	3		3	91.11	87.06	4.05
915	2/12/08	770130 E	EΑ	BLACKJACK FULL FLAVOR 160Z		3		3	20.46	17.04	3.42
915	2/12/08	930030 1	PK	CAPTAIN BLACK GOLD POUCH	6 PK	4		4	83.52	69.52	14.00
933	2/15/08	130585	CTN	GPC 100 ULTRA BOX	20PK	4		4	89.96	84.56	5.40
933	2/15/08	111700	CTN	KOOL MENT 100 MILD	20PK	3		3	91.11	87.06	4.05
933	2/15/08	770130 E	EA	BLACKJACK FULL FLAVOR 160Z		3		3	20.46	17.04	3.42
933	2/15/08	930030 1	PK	CAPTAIN BLACK GOLD POUCH	6 PK	4		4	83.52	69.52	14.00
Custome	er Totals	: 32009	92	LIL SHORT STOP - OCEAN SPRINGS			Total		570.10	516.36	53.7
911	2/11/08	130585	CTN	GPC 100 ULTRA BOX	20PK	5		5	121.50	114.75	6.75
911	2/11/08	111700	CTN	KOOL MENT 100 MILD	20PK	5		5	158.25	154.15	4.10
911	2/11/08	770130 I	EΑ	BLACKJACK FULL FLAVOR 160Z		5		5	30.10	29.60	. 50
911	2/11/08	930030 1	PK	CAPTAIN BLACK GOLD POUCH	6 PK	5		5	92.50	90.60	1.90
Custome	er Totals	: 90030	00	USA CONVENIENCE STORE #300			Total		402.35	389.10	13.2
ales Rep	. 30	BOB STEVE	ENS				Total		1257.50	1163.64	93.8
inal tota						Total Los			6686.25	6117.85	568.4

<sup>\*\*</sup> END OF REPORT \*\*

### Weekly Sales Recap

Creative D	ata Research, Inc. We	ekly Sales Recap (For Week 16 )	•	CUSTCONF GWFAPFR 8/03/07 13:39:			3/07 13:39:14 Page	
Cust #	Name	Net Sales Amount	Cigarette Sales	Other Sales	Cigs As % Of Net	Gross Profit	Gross Profit %	
Direc	tor:							
s	ales Group:							
900300	USA CONVENIENCE STORE #300	252.75	.00	252.75	.00	37.25	14.74	
100001	STOP 'N SHOP	902.04	386.52	515.52	42.85	114.12	12.65	
100002	DIANNE'S GROCERY	463.85	463.85	.00	100.00	20.50	4.42	
100003	BOB'S SHELL	295.38	295.38	.00	100.00	12.15	4.11	
900400	USA CONVENIENCE STORE #400	658.61-	514.55-	144.06-	78.13	16.88-		
900600	USA CONVENIENCE STORE #600	390.25	.00	390.25	.00	52.65		
900500	USA CONVENIENCE STORE #500	677.65	.00	677.65	.00	88.75	13.10	
		715.10-	266.48-	448.62-	37.26	89.04-		
100802	CRANKY CORNER QUICK STOP	231.58	303.92	72.34-	131.24	1.73	.75	
100850	EXPRESS WAY FOOD MART GAS-N-SHOP #6	267.74 286.80	225.38 .00	42.36 286.80	84.18 .00	16.29 46.40	6.08 16.18	
100855	JR FOOD MART - FOLSOM	343.50	.00	343.50	.00	87.10	25.36	
100857	JR FOOD MART - ABITA	701.60	643.60	58.00	91.73	41.60	5.93	
	KINGS FOREST EXXON	289.15	.00	289.15	.00	57.95	20.04	
100301	THREE RIVERS CHEVRON	659.71-	5.13	664.84-	.78	132.31-		
	TODD'S COUNTRY CORNER	824.40	824.40	.00	100.00	48.00	5.82	
800237	DANNY & CLYDE'S FOOD STORE #20	242.30	242.30	.00	100.00	13.75	5.67	
320001	BIG P MINI MART	229.26	.00	229.26	.00	38.42	16.76	
320033	KINGS GROCERY	729.86	162.90	566.96	22.32	118.48	16.23	
320091	LIL SHORT STOP - VANCLEVE	1193.65	1193.65	.00	100.00	54.00	4.52	
320092	LIL SHORT STOP - OCEAN SPRINGS	1582.87	1289.64	293.23	81.47	120.06	7.58	
320055	OCEAN SPRINGS QUICK STOP	1222.65	1193.65	29.00	97.63	61.30	5.01	
	PARK IT MARKET	754.64	268.38	486.26	35.56	116.84	15.48	
770031	TAYLOR'S MINI MART	2322.12	1177.72	1144.40	50.72	254.80	10.97	
т	otals For Sales Group:	12170.62	7895.39	4275.23	64.87	1163.91	9.56	
Total	s For Director:	12170.62	7895.39	4275.23	64.87	1163.91	9.56	
Final tota	ls	12170.62	7895.39	4275.23	64.87	1163.91	9.56	
** END OF	DEDODU **							

### **Weekly Sensitive Totals**

Creative Data Research, Inc.	Weekly Sensative T	otals	CUSTCONF	BSM5PFR	8/03/07 13:39:18 Page	
Warehouse Code 1 MAIN WAREHOUSE						
Warehouse Code 1						
	Total On Hand	PTD Receipts	PTD Adj. PTD	Trans PTD	Sales	
Category Number 1	6500.0	11550.0	80.0	.0	5659.0	
Final totals						
** END OF REPORT **						

### Working With End of Period

The End Of Period Processing application can also be used to close a year. If DAC calendar records, rather than the system's date, are used to designate closing dates, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

Refer to the DAC Default System Options document for information about the SYS013 (User Point: End of Period) default system option where user-specific functions can be designated to execute with end of period processing.

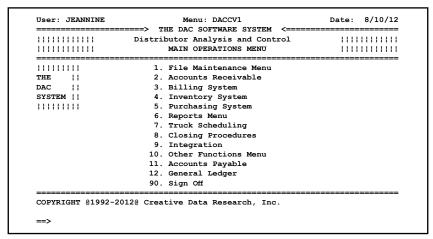
### **Using End Of Period Processing**

The instructions below describe using the End Of Period Processing application to handle end of year processing with end of period (EOP) processing.

If DAC calendar records are used, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

Users should contact CDR support personnel if the End Of Period Processing application is interrupted.

Refer to Using End Of Day Processing for information about running end of period automatically after end of day.



1. Select option 8 (Closing Procedures) from the Main Operations Menu screen. The Closing Procedures screen appears.

2. Select option 3 (End Of Period Processing) from the Closing Procedures screen. The Start A Closing screen appears with *End Period* in the upper right corner.

```
DSQ1PVR ENTER Creative Data Research
Start a Closing

Press F6 to continue this closing, F3 to abort. **** End Period ****

Current Week . . . . . : 30
Current Period/Month . . : 7
Current Quarter . . . : 2
Current Year . . . : 6
```

3. To also close the year after closing the period, press <F8> (Access closing schedule).

```
DSQ1PVR ENTER Creative Data Research 7/28/06 14:04:12 Start a Closing

Press F6 to continue this closing, F3 to abort. **** End Period ****

Current Week . . . . . : 30
Current Period/Month . . : 7
Current Quarter . . . . : 2
Current Year . . . . : 6
```

Enter *Y* (EOY) for the **After End Of Period Run** field.

```
DSQ1PVR ENTER Creative Data Research Start a Closing

Press F6 to continue this closing, F3 to abort. **** End Period ****

Current Week . . . . . : 30
Current Period/Month . . : 7
Current Quarter . . . . : 2
Current Year . . . . : 6
```

4. Press <F6> (Submit) when data entry is complete, and press <Enter> when prompted to confirm. The Closing Procedures screen appears.

### **Printing End Of Period Reports**

Most of the following reports are automatically generated during end of period (EOP) processing.

- Company Profile Net-Daily CVGSPFR. Prints by using EOP user point. Contact CDR support personnel for additional information. Refer to Printing End Of Day Reports above for an example of this report.
- Company Profile Report-D DSPIPFR. This report can also be printed using option 3 (DAILY/PTD Company Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Item Class Analysis BSO6PFR.
- Salesman Profile Daily (Net) CVGUPFR. Print by using EOP user point. Contact CDR support personnel for additional information. Refer to Printing End Of Day Reports above for an example of this report.
- Salesman Profile Report-D DSOYPFR. This report can also be printed using option 5 (DAILY/PTD Salesman Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.

### **Company Profile Report-D**

Cat.	Description			- TODAY -							
Νο.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty	Each	Qty ssu
		Totals:	.00	.00	.00	.00					
Cat.	Description		PER	IOD TO DATE-							
٩o.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty	Each	Qty SSU
1 C	GARETTES		258115.32	246836.47	11278.85	4.37	60.04	26.96		12	8103
2 TC	BACCO		11836.94	10023.16	1813.78	15.32	2.75	4.33			825
4 C7	NDY/GUM		116163.37	94653.00	21510.37	18.52	27.02	51.41			2576
5 GF	ROCERY		24031.58	21834.43	2197.15	9.14	5.59	5.25			2497
9 L	GHTERS		19709.57	14697.72	5011.85	25.43	4.58	11.98			2334
LO MI	SC		30.00	.00	30.00	100.00	.01	.07			258
		Totals:	429886.78	388044.78	41842.00	9.73				12	16593
** ENI	OF REPORT **										

### Item Class Analysis

Creative Data Research, Inc.	Item Class Analysis		CUSTCONF	BSO6PFR	8/14	4/07 13:27:40	Page 1
Description Category 1 CIGARETTES	Sales Amt. PTD	Base Cost PTD	QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value
Class 100 PREMIUM CIGARETTES	7,810.93	7,527.02	9	233			323,275.74
Class 101 DISCOUNT CIGARETTES	7,648.85	7,280.30		273			328,167.14
Class 200 CHEWING TOBACCO	1,295.70	1,256.05		35			57,063.60
Category 1	16,755.48	16,063.37	9	541			708,506.48

Creative Data Research, Inc.	Item Class Analysis		CUSTCONF	BSO6PFR	8/1	4/07 13:27:	40 Page 2
Description	Sales Amt. PTD	Base Cost PTD	QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value
Category 2 TOBACCO							
Class 200 CHEWING TOBACCO	103.10	88.08		15			9,627.25
Class 300 CIGARS	539.04	469.88		26			28,978.32
Category 2	642.14	557.96		41			38,605.57

Creative Data Research, Inc.	Item Class Analysis	CUSTCONF	BSO6PFR	8/14	/07 13:27:40	Page 3	
Description  Category 4 CANDY/GUM	Sales Amt. Base Cos PTD PTD	t QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value	
Class 400 CANDY BARS	3,890.00 3,399	. 15	90			513,011.91	1
Category 4	3,890.00 3,399	.15	90			513,011.91	1

Creativ	e Data Research, Inc.	Item Class Analysis		CUSTCONF	BSO6PFR	8/1	4/07 13:27:40	Page 4
	Description	Sales Amt. PTD	Base Cost PTD	QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value
Categor	y 5 GROCERY							
Class	500 GROCERY	24.30	22.65		15			2,878.2
Class	501 COOKIES	746.95	691.04		62			81,595.6
Class	502 CRACKERS	254.40	230.92		23			19,849.0
Categor	v 5	1,025.65	944.61		100			104,323.0

Creative Data Research, Inc.	Item Class Analysis		CUSTCONF	BSO6PFR	8/1	4/07 13:27:40	Page 5
Description	Sales Amt. PTD	Base Cost	QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value
Category 9 LIGHTERS							
Class 850 LIGHTERS	887.57	719.88		106			59,494.65
Category 9	887.57	719.88		106			59,494.65

Description	Sales Amt. PTD	Base Cost PTD	QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value
	20.00	.00	2	10			.0
	20.00	.00	2	10			.0
	23,220.84	21,684.97	11	888			1,423,941.6
•							
	Description	20.00 20.00 23,220.84	PTD PTD  20.00 .00  20.00 .00  23,220.84 21,684.97	PTD PTD Unit 1  20.00 .00 2  20.00 .00 2  23,220.84 21,684.97 11	PTD PTD Unit 1 Unit 2  20.00 .00 2 10  20.00 .00 2 10  23,220.84 21,684.97 11 888	PTD PTD Unit 1 Unit 2 Unit 3  20.00 .00 2 10  20.00 .00 2 10  23,220.84 21,684.97 11 888	PTD PTD Unit 1 Unit 2 Unit 3 Unit 4  20.00 .00 2 10  20.00 .00 2 10  23,220.84 21,684.97 11 888

### Salesman Profile Report-D

	10	- SAM CARRING	TON							
Cat.	Description		т	ODAY		_				
No.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SS
		Totals:	.00	.00	.00	.00				
Cat.	Description		PERI	OD TO DATE-						
No.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty ss
1 CI	GARETTES		124856.47	119360.44	5496.03	4.40	60.86	27.94	12	375
2 TO	BACCO		6074.34	5144.76	929.58	15.30	2.96	4.73		41
4 CA	NDY/GUM		53976.19	44177.01	9799.18	18.15	26.31	49.82		122
5 GR	OCERY		10319.43	9441.63	877.80	8.51	5.03	4.46		107
9 LI	GHTERS		9885.97	7349.84	2536.13	25.65	4.82	12.89		117
10 MI	sc		30.00	.00	30.00	100.00	.01	.15		12
		Totals:	205142.40	185473.68	19668.72	9.59			12	776
Commis	sion Today:	.00								
Commis	sion PTD :	4.37	Promo Dollars PTD:	.00						

	ve Data Research,	11101	Salesman Profile R	cport D	CUSTCONF D	SOYPFR	8/14/07	,	.vo ruge	2
	20	- JOE BADEAU	УX							
Cat.	Description		т	ODAY		_				
No.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SS
		Totals:	.00	.00	.00	.00				
Cat.	Description		PERI	OD TO DATE-						
No.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SS
1 CI	GARETTES		83248.21	79815.06	3433.15	4.12	59.86	25.35		254
	BACCO		3829.42	3240.00	589.42	15.39	2.75	4.35		26:
4 CA	NDY/GUM		38261.20	30980.55	7280.65	19.03	27.51	53.75		824
5 GR	OCERY		7679.83	6999.03	680.80	8.86	5.52	5.03		780
9 LI	GHTERS		6063.13	4502.96	1560.17	25.73	4.36	11.52		71:
		Totals:	139081.79	125537.60	13544.19	9.74				520
Commis	sion Today:	.00								
Commis	sion PTD :	2.39	Promo Dollars PTD:	.00						

	30	- BOB STEVEN	is								
Cat.	Description		———тс	DAY		_					
No.	Name		Sales	Cost	Margin	Pct.	%TS	% <b>TP</b>	Qty I	Each	Qty
		Totals:	.00	.00	.00	.00					
Cat.	Description		PERIC	D TO DATE-							
No.	Name		Sales	Cost	Margin	Pct.	%TS	% <b>TP</b>	Qty I	Each	Qty
1 CIG	ARETTES		50010.64	47660.97	2349.67	4.70	58.38	27.23			1
2 TOE	ACCO		1933.18	1638.40	294.78	15.25	2.26	3.42			
4 CAN	DY/GUM		23925.98	19495.44	4430.54	18.52	27.93	51.34			
5 GRO	CERY		6032.32	5393.77	638.55	10.59	7.04	7.40			
9 LIG	HTERS		3760.47	2844.92	915.55	24.35	4.39	10.61			
		Totals:	85662.59	77033.50	8629.09	10.07					3
Commiss	ion Today:	.00									
Commiss	ion PTD :	1.02	Promo Dollars PTD:	.00							

### Working With End of Year

If DAC calendar records, rather than the system's date, are used to designate closing dates, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

Refer to the DAC Default System Options document for information about the SYS019 (User Point: End of Year) default system option where user-specific functions can be designated to execute with end of year processing.

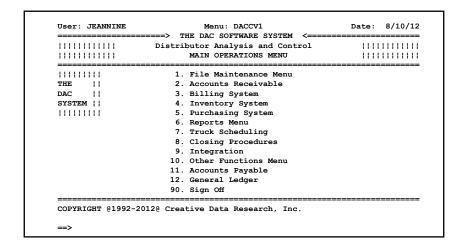
### **Using End Of Year Processing**

Users should contact CDR support personnel if the End Of Year Processing application is interrupted.

If DAC calendar records are used, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

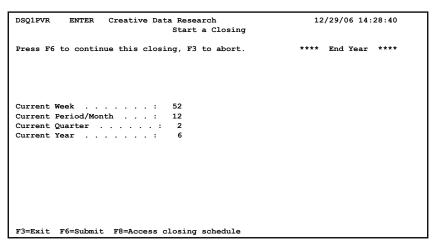
If DAC calendar records *are not used* and the user's fiscal year differs from the calendar year, verify that \*NO is entered for the Calendar Year field of the SYS005 (Accounting Options) default system option. Refer to the DAC Default System Options document for additional information.

Refer to Working With Item Analysis Reports of the Item File Maintenance document for information about printing year-to-date reports *before closing the current year*.



1. Select option 8 (Closing Procedures) from the Main Operations Menu screen. The Closing Procedures screen appears.

2. Select option 4 (End Of Year Processing) from the Closing Procedures screen. The Start A Closing screen appears with *End Year* in the upper right corner.



3. Press <F6> (Submit) when data entry is complete, and press <Enter> when prompted to confirm. The Closing Procedures screen appears.

### **Printing End Of Year Reports**

Refer to Working With Item Analysis Reports of the Item File Maintenance document for information about year-to-date reports which could be printed to include an entire year of sales data *before closing the current year*.

Most of the following reports are automatically generated during end of year (EOY) processing.

- Company Profile Report-W DSXNPRF. This report is automatically generated during EOY processing, but can be printed *before closing the current year* using option 2 (WTD/YTD Company Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Company Profile Weekly (Net) CVGTPRF. Prints by using EOY user point. Contact CDR support personel for additional information. Refer to Printing End Of Week Reports above for an example of this report.
- Salesman Profile Report-W DSXOPFR. This report is automatically generated during EOY processing, but can be printed *before closing the current year* using option 4 (WTD/YTD Salesman Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Salesman Profile Weekly (Net) CVGVPRF. Prints by using EOY user point. Contact CDR support personel for additional information. Refer to Printing End Of Week Reports above for an example of this report.

### **Company Profile Report-W**

Cat				EK TO DATE						
No.	Name		Sales	Cost	Margin	Pct.	%TS	%TP Qty I	Each	Qty SSU
1	CIGARETTES		2349.10	2240.60	108.50	4.62	7.55	1.76		80
2	TOBACCO		43.24	36.24	7.00	16.19	.14	.11		2
4	CANDY/GUM		33890.51CR	27501.04CR	6389.47CR	18.85	108.88	103.44		490
5	GROCERY		134.75	122.35	12.40	9.20	. 43	.20		15
9	LIGHTERS		208.35	153.72	54.63	26.22	. 67	.88		27
10	MISC		30.00	.00	30.00	100.00	.10	. 49		3
		Totals:	31125.07CR	24948.13CR	6176.94CR	19.85				363
Cat	. Description		—————УЕА	R TO DATE-						
No.	Name		Sales	Cost	Margin	Pct.	%TS	%TP Qty I	Each	Qty SSU
1	CIGARETTES		779157.72	744806.63	34351.09	4.41	69.45	36.47	30	25338
2	TOBACCO		40724.90	34630.02	6094.88	14.97	3.63	6.47	4-	2816
4	CANDY/GUM		175726.80	144007.61	31719.19	18.05	15.66	33.68		4421
5	GROCERY		65830.84	59449.92	6380.92	9.69	5.87	6.77		6456
9	LIGHTERS		59594.89	44792.64	14802.25	24.84	5.31	15.72		7014
10	MISC		840.00	.00	840.00	100.00	. 07	. 89		404
		Totals:	1121875.15	1027686.82	94188.33	8.40			26	46449

### Salesman Profile Report-W

		- SAM CARRING								
at.				K TO DATE						
ο.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Eac	h Qty SSU
1	CIGARETTES		2349.10	2240.60	108.50	4.62	21.00	4.77		80
2	TOBACCO		43.24	36.24	7.00	16.19	. 39	. 31		2
4	CANDY/GUM		13940.73CR	11464.96CR	2475.77CR	17.76	124.63	108.91		202-
5	GROCERY		134.75	122.35	12.40	9.20	1.20	. 55		15
9	LIGHTERS		208.35	153.72	54.63	26.22	1.86	2.40		27
0	MISC		20.00	.00	20.00	100.00	.18	. 88		2
		Totals:	11185.29CR	8912.05CR	2273.24CR	20.32				76-
at.	Description		YEAI	R TO DATE-						
٥.	Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Eac	h Qty SSU
1	CIGARETTES		335154.51	320352.29	14802.22	4.42	69.03	35.99	30	10711
2	TOBACCO		18147.84	15338.18	2809.66	15.48	3.74	6.83		1237
4	CANDY/GUM		78872.89	65109.08	13763.81	17.45	16.25	33.47		1984
5	GROCERY		26041.89	23604.99	2436.90	9.36	5.36	5.93		2559
9	LIGHTERS		26691.84	19980.28	6711.56	25.14	5.50	16.32		3075
0	MISC		600.00	.00	600.00	100.00	.12	1.46		208
		Totals:	485508.97	444384.82	41124.15	8.47			30	19774
omn	nission WTD :	.18	Promo Dollars WTD:	.00						
omn	nission YTD :	51.63	Promo Dollars YTD:	.00						

20	- JOE BADEAU	x							
Cat. Description			TO DATE-						
No. Name		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
4 CANDY/GUM		13638.52CR	10980.52CR	2658.00CR	19.49	100.07	100.38		197-
10 MISC		10.00	.00	10.00	100.00	.07	. 38		1
	Totals:	13628.52CR	10980.52CR	2648.00CR	19.43				196-
Cat. Description		YEAR	TO DATE-						
No. Name		Sales	Cost	Margin	Pct.	%TS		Qty Each	Qty SSU
1 CIGARETTES		279142.79	267606.49	11536.30	4.13	69.57	34.64		8548
2 TOBACCO		15050.64	12852.04	2198.60	14.61	3.75	6.60		1020
4 CANDY/GUM		66140.69	53664.35	12476.34	18.86	16.48	37.46		1630
5 GROCERY		22298.17	20146.43	2151.74	9.65	5.56	6.46		2162
9 LIGHTERS		18439.28	13689.80	4749.48	25.76	4.60	14.26		2168
10 MISC		190.00	.00	190.00	100.00	.05	. 57		136
	Totals:	401261.57	367959.11	33302.46	8.30				15664
Commission WTD :	.00	Promo Dollars WTD:	.00						
Commission YTD :	42.87	Promo Dollars YTD:	.00						

ription Tota	6311	WEEK TO DATE  les Cos  .26CR 5055.5			%TS	%TP	Qty Each	Qty SSU
Tota	6311		-		%TS	%TP	Qty Each	Qty SSU
Tota		.26CR 5055.5	1055 700					
Tota			70CK 1255.700	CR 19.90	100.00	100.00		91-
	dls: 6311	.26CR 5055.5	56CR 1255.700	CR 19.90				91-
ription		YEAR TO DATE						
	Sal	les Cos	st Margin	Pct.	%TS	% <b>TP</b>	Qty Each	Qty SSU
3	164860	.42 156847.8	35 8012.57	4.86	70.12	40.55		6079
	7526.	.42 6439.8	30 1086.62	14.44	3.20	5.50	4-	559
	30713	.22 25234.1	18 5479.04	17.84	13.06	27.73		807
	17490.	.78 15698.5	50 1792.28	10.25	7.44	9.07		1735
						16.91		1771
	50	.00 .0	00 50.00	100.00	.02	.25		60
Tota	als: 235104	.61 215342.8	39 19761.72	8.41			4-	11011
.00	Promo Dollars W	rd: .00	)					
): 20.90	Promo Dollars Y	TD: .00	)					
	Tota	Sal  S 164860. 7526. 30713. 17490. 14463. 50. Totals: 235104.	Sales Cos  S 164860.42 156847.8 7526.42 6439.8 30713.22 25234.1 17490.78 15698.8 14463.77 11122.8 50.00 Totals: 235104.61 215342.8 D: .00 Promo Dollars WTD: .00	Sales Cost Margin  S 164860.42 156847.85 8012.57 7526.42 6439.80 1086.62 30713.22 25234.18 5479.04 17490.78 15698.50 1792.28 14463.77 11122.56 3341.21 50.00 0.00  Totals: 235104.61 215342.89 19761.72  D: .00 Promo Dollars WTD: .00	Sales Cost Margin Pct.  S 164860.42 156847.85 8012.57 4.86 7526.42 6439.80 1086.62 14.44 30713.22 25234.18 5479.04 17.84 17490.78 15698.50 1792.28 10.25 14463.77 11122.56 3341.21 23.10 50.00 .00 50.00 100.00  Totals: 235104.61 215342.89 19761.72 8.41 D: .00 Promo Dollars WTD: .00	Sales Cost Margin Pct. %TS  164860.42 156847.85 8012.57 4.86 70.12 7526.42 6439.80 1086.62 14.44 3.20 30713.22 25234.18 5479.04 17.84 13.06 17490.78 15698.50 1792.28 10.25 7.44 14463.77 11122.56 3341.21 23.10 6.15 50.00 .00 50.00 100.00 .02  Totals: 235104.61 215342.89 19761.72 8.41  D: .00 Promo Dollars WTD: .00	Sales Cost Margin Pct. %TS %TP  S 164860.42 156847.85 8012.57 4.86 70.12 40.55 7526.42 6439.80 1086.62 14.44 3.20 5.50 30713.22 25234.18 5479.04 17.84 13.06 27.73 17490.78 15698.50 1792.28 10.25 7.44 9.07 14463.77 11122.56 3341.21 23.10 6.15 16.91 50.00 .00 50.00 100.00 .02 .25  Totals: 235104.61 215342.89 19761.72 8.41  D: .00 Promo Dollars WTD: .00	Sales Cost Margin Pct. %TS %TP Qty Each  164860.42 156847.85 8012.57 4.86 70.12 40.55 7526.42 6439.80 1086.62 14.44 3.20 5.50 4- 30713.22 25234.18 5479.04 17.84 13.06 27.73 17490.78 15698.50 1792.28 10.25 7.44 9.07 14463.77 11122.56 3341.21 23.10 6.15 16.91 50.00 50.00 100.00 .02 .25  Totals: 235104.61 215342.89 19761.72 8.41 4-

### **Working With Closing Control Display**

The Closing Control Display application is used by CDR support personnel to display the status of DAC when a closing application is interrupted. Below is an example of the Notification of Incomplete Function screen which appears when the end of day processing is interrupted.

```
DSPPPVR ENTER Creative Data Research-Development 6/11/99 9:10:08

Notification of Incomplete Function

W A R N I N G ! ! !

The last request of this function did not finish normally. The function must have a normal completion status before it may be requested again. Press enter to recover and continue processing this function.

Function Name . . . . : End of Day Last Step Completed . . : CMPPRFRP
```

Users should contact CDR support personnel before attempting to re-use a closing application.

The instructions below describe using the Closing Control Display application.

1. Select option 1 (File Maintenance) from the Main Operations Menu screen. The File Maintenance screen appears.

```
User: JEANNINE
                                                           Date: 8/10/12
                             Menu: FMCV1
   ========> FILE MAINTENANCE <========
                       1. Customer Related Maintenance
111111111
                       2. Product Related Maintenance
DAC
                       3. Billing Related Maintenance
SYSTEM | |
                       4. System Options Maintenance
                       5. Inquiry Options
                        6. Price Maintenance
                       7. G/L Interface Maintenance
8. Scan Code Maintenance
                       MENU CALLS
19. Deletions
                                                  21. Reports
22.
                        23. Dac Main Menu
                                                  90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

2. Select option 4 (System Options Maintenance) from the File Maintenance screen. The System Options screen appears.

```
Menu: SOCV1
User: JEANNINE
                                                               Date: 2/23/10
                     => SYSTEM OPTIONS <=
111111111
                         1. Default System Options
THE
                         2. Closing Control Display
DAC
                         3. Edit System Messages
SYSTEM !!
                        4. Edit Form Messages
5. Edit Pick Print Options
111111111
                         6. About DAC CV1
                         7. Work with User Options
                         8. Edit Company Name Master
                         9. Generate Calendar Records
                        10. Edit Calendar File
                        11. Work with Licensed Products
                          23. Dac Main Menu
                                                     90. Sign Off
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

3. Select option 2 (Closing Control Display) from the System Options screen. The Closing Control Display KEY SCREEN screen appears.

```
DSLIDIR DISPLAY Creative Data Research-SUPPORT 6/11/99 13:29:40
Closing Control Display KEY SCREEN

Closing Control Key .
```

- 4. Enter one of the following values for the the **Closing Control Key** field and press <Enter>. The Closing Control Display Details screen appears.
  - *ENDAY001* displays the production dates of the current and previous end of day processing, and the last processing steps started and completed.
  - *ENDWK001* displays the production dates of the current and previous end of week processing, and the last processing steps started and completed.
  - *ENDPER01* displays the production dates of the current and previous end of period processing, and the last processing steps started and completed.
  - *ENDYR001* displays the production dates of the current and previous end of year processing, and the last processing steps started and completed.
  - *INVCE001* displays the production dates of the current and previous invioce posting, and the last processing steps started and completed.
  - *CURRENT* displays the current production date.

The current year, quarter, period, week and production day is displayed at the top of every version of the Closing Control Display Details screen.

Below is an example of the Closing Control Display Details screen displayed by entering *ENDAY001* for the **Closing Control Key** field after end of day processing was interrupted.

```
DST.1D1R
          DISPLAY Creative Data Research-Development
                                                            6/11/99 9:13:52
                        Closing Control Display Details
Control Key: ENDAY001 End of Day Processing
                                                         Last User: MARK
Year: 99 Quarter: 1 Period: 4 Week: 4 Production Day:
Date No. 1: 6/11/99 Current End of Day Date
Date No. 2: 5/12/99 Previous End of Day Date
Date No. 3:
Date No. 4:
Last Step Started..: DLYLSVND Time: 9:05:29 Date:
Last Step Completed: CMPPRFRP Time: 9:05:29 Date: 6/11/99
                                                   Status Narrative
Recovery Status:
                                       Status 1:
                                                   Function to Auto. run
Status 2:
                                       Status 3:
Status 4:
                                       Status 5:
Status 6:
                                        Status 7:
F3=Exit F5=Reload Subfile F12=Key screen
```

5. If necessary, press <F12> (Key screen) to continue entering values for the **Closing Control Key** field.

Below is an example of the Closing Control Display Details screen displayed by entering *INVCE001* for the **Closing Control Key** field.

```
DSL1D1R
           DISPLAY Creative Data Research-Development
                                                                  6/11/99 13:48:05
                         Closing Control Display Details
Control Key: INVCE001 Invoice Posting
                                                             Last User: MARK
Year: 99 Quarter: 1 Period: 4 Week: 4 Production Day:
                       Narrative
Date No. 1: 6/04/99 Current Invoice Post Date Date No. 2: 6/04/99 Previous Invoice Post Dte
Date No. 4:
Last Step Started..: ORDPST01 Time: 13:25:45 Date: 6/04/99
Last Step Completed: INVPCMPL Time: 13:25:45 Date: 6/04/99
                                                       Status Narrative
                                          Status 1:
                                                       Function to Auto. run
Recovery Status:
Status 2:
                                          Status 3:
Status 4:
                                          Status 5:
Status 6:
                                          Status 7:
F3=Exit F5=Reload Subfile F12=Key screen
```

6. Press <F3> to exit. The Systems Options screen appears.

```
User: JEANNINE
                             Menu: SOCV1
                                                           Date: 2/23/10
            ======> S Y S T E M O P T I O N S <=========
                       1. Default System Options
111111111
THE ||
                       2. Closing Control Display
DAC
                       3. Edit System Messages
                       4. Edit Form Messages
111111111
                       5. Edit Pick Print Options
                       6. About DAC CV1
                       7. Work with User Options
                       8. Edit Company Name Master
                       9. Generate Calendar Records
                      10. Edit Calendar File
                      11. Work with Licensed Products
19.
                                                 90. Sign Off
                        23. Dac Main Menu
22.
COPYRIGHT @1992-2004@ Creative Data Research, Inc.
```

### **Appendix A: Data Flow**

The DAC data files of the DACDATA and DACACTDATA libraries are listed below, and may be used with the IBM Query program to produce reports and create other data files.

### **End of Day Processing**

Verification of closing and printed reports run prior to these programs:

Pro	ogram	File Affected and DDS Physical Name
1.	DSQ0XFR	Item Change Master (purge item changes) DSCFCPP
2.	DSLFXFR	Item Movement Master (daily overrides cleared) DSBAREP
3.	DSQ2XFR	Item Allowance Master DSBKCPP
		Item Allowance Detail (purge expired deals) DSBLCPP
4.	DSUYXFR ca	alls:
	DSOCXFR	Item Special Tracking (marked expired) DSCDCPP
	DSOHXFR	Salesman Comm. File (post expired to comm.) DSB3CPP
		Item Special Tracking (mark as posted) DSCDCPP
	DSN6PFR	Item Special Tracking (print expired) DSCDCPP
	DSOIXFR	Item Special Tracking (delete expired) DSCDCPP
5.	DSQ5PFR cal	lls:
	DSQ6XFR	Contract Master (delete expired contracts) DSBJCPP
6.	DSQ3XFR	Retail Master (delete expired retails)
7.	DSO6XFR	Salesman Analysis File (clear daily fields) DSB4CPP
8.	DSOQXFR	Item Balance Master (update item balance quantity on-hand
		from location if warehouse management active) IIAFREL0
9.	DSR3XFR ca	lls:
	ORDTOHST	Order Header History OHHST
		Order Detail History ODHST
		Order Header DSBTCPP
		Order Detail (moves order to history) DSBUCPP
	DSSLXFR	Order Header DSBTCPP
		Order Detail (purge order moved to hist.) DSBUCPP
10.	BSB0XFR cal	lls:
	BSB1UPR (C	LP to Archive Order History to tape and purge archived orders)
11.	DSWXXFR	E-Mail Header (purge old mail, used for interface

to POS system) DSC1CPP

12. SYW7UPR Vendor Master DSA9REP

A/P Vendor Master SYVNDRP

(refresh A/P vendor master from DACDATA vendor master) (A/P files in DACACTDATA library used for A/P Interface)

13. SYXBUPR Item Master IIAAREP

A/P Item Master SYITMRP

(refresh A/P item master from DACDATA item master

used for A/P Interface)

All the files are saved to tape at this point.

### **End of Week Processing**

Verification of closing and printed reports run prior to these programs:

<u>Progr</u>	am	File Affected and DDS Physical Name
1. D	SMAXFR	Item Movement Master DSBAREP
		Item Balance Master DSASREP
		(perform weekly calculations for purchasing. Move lost
		sales WTD in balance to previous WTD lost sales
		in movement and clear)
2. D	SQ7XFR	Salesman Analysis File (clear WTD fields) DSB4CPP
3. BS	B0XFR	(Archive Invoices)
All th	e files are sa	aved to tape at this point.

### **End of Period Processing**

Verification of closing and printed reports run prior to these programs:

Program	File Affected and DDS Physical Name
1. DSS4XFR	Item History File DSBAREP
	Item Balance Master DSASREP
	(post PTD fields to history and clear)
2. DSS3XFR	Customer History File DSCSCPP
	Customer Master DSABREP
	(post PTD fields to history and clear)
3. DSYJXFR	Salesman History File (post to history file) DSB9CPP
4. DSX8XFR	Item Balance Master DSASREP
	Item Movement Master DSBAREP
	(clear PTD fields)

5. DSYHXFR Customer Master (clear PTD fields) DSABREP
 6. DSQ8XFR Sales Analysis File (clear PTD fields) DSB4CPP
 All the files are saved to tape at this point.

### **End of Year Processing**

Verification of closing and printed reports run prior to these programs:

Program	File Affected and DDS Physical Name
1. DSS4XFR	Item History File DSBAREP
	Item Balance Master DSASREP
	(post PTD fields to history and clear)
2. DSS3XFR	Customer History File DSCSCPP
	Customer Master DSABREP
	(post PTD fields to history and clear)
3. DSYJXFR	Salesman History File (post to history file) DSB9CPP
4. DSX8XFR	Item Balance Master DSASREP
	Item Movement Master DSBAREP
	(clear PTD fields)
5. DSYHXFR	Customer Master (clear PTD fields) DSABREP
6. DSQ8XFR	Sales Analysis File (clear PTD fields) DSB4CPP
All the files are sa	aved to tape at this point.