

# *DAC*

## *User Guide*

### **DAC Closing Procedures**

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# Preface

The Closing Procedures application is used for end of day, end of week, end of period and end of year processing.

```
User: JEANNINE          Menu: DACCV1          Date: 8/10/12
=====> THE DAC SOFTWARE SYSTEM <=====
||||||| Distributor Analysis and Control |||||
||||||| MAIN OPERATIONS MENU |||||
=====
||||||| 1. File Maintenance Menu
THE   || 2. Accounts Receivable
DAC   || 3. Billing System
SYSTEM || 4. Inventory System
||||||| 5. Purchasing System
||||||| 6. Reports Menu
||||||| 7. Truck Scheduling
||||||| 8. Closing Procedures
||||||| 9. Integration
||||||| 10. Other Functions Menu
||||||| 11. Accounts Payable
||||||| 12. General Ledger
||||||| 90. Sign Off
=====
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==>
```

Select option 8 (Closing Procedures) of the Main Operations Menu screen. The Closing Procedures screen appears.

```
User: JEANNINE          Menu: CLCV1          Date: 5/12/06
=====> CLOSING PROCEDURES <=====
=====
||||||| 1. End Of Day Processing
THE   || 2. End Of Week Processing
DAC   || 3. End Of Period Processing
SYSTEM || 4. End Of Year Processing
||||||| 5. Select End Of Day Reports

                                     MENU CALLS
19.                                     20.                                     21.
22.                                     23. Dac Main Menu                               90. Sign Off
=====
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==>
```

DAC users have the option of automatically closing the day, (as well as the week, period and year if desired) when posting customer orders. Refer to Posting Orders of the Billing document for additional information.

DAC closing procedures should never be run without first verifying that no one will be using DAC at the time, with one exception. Those using Accounts Payable (A/P) and General Ledger (G/L) may continue using the system if no A/P and G/L files are saved during the closing process. Refer to Working With Closing Applications of the Accounts Payable document and the General Ledger document for information about the closing processes of A/P and G/L.

Refer to Appendix A for lists of the DAC programs which run and the database files which are affected when the DAC closing procedures are run.

# Working With End of Day

The End Of Day (EOD) Processing application is run by the distributor after posting of the day's orders is complete. Refer to Posting Orders of the Billing document for additional information.

If EOD processing is ever run after midnight of the day on which invoice posting is done, DAC calendar records ***must be used***. Refer to Working With Calendar Records of the System File Maintenance document for additional information.

The End Of Day application can also be used to close a week, period and year. If DAC calendar records are used, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

Refer to the DAC Default System Options document for information about:

- **Auto Run End Of Day** field of the SYS033 (Billing Options).
- SYS011 (User Point: End of Day) default system option where user-specific functions can be designated to execute with end of day processing.

*It is strongly recommended that those who use remote communications stop CVICOM before running end of day closing procedures.* Refer to Working With Remote Communications of the Billing document for additional information.

---

## Using End Of Day Processing

The instructions below include using the End Of Day Processing application to handle end of week, end of period and end of year processing with end of day (EOD) processing.

***If DAC calendar records are used, users must add the calendar records for an upcoming year before closing the current year.*** Refer to Adding Calendar Records of the System File Maintenance document for additional information.

***Users should contact CDR support personnel if the End Of Day Processing application is interrupted.*** Refer to Working With Closing Control Display below for an example of the Notification of Incomplete Function screen which appears when the end of day processing is interrupted.

Refer to Selecting End Of Day Reports for information about selecting the optional reports printed during EOD processing.

```
User: JEANNINE           Menu: DACCV1           Date: 8/10/12
=====> THE DAC SOFTWARE SYSTEM <=====
||||||| Distributor Analysis and Control |||||
||||||| MAIN OPERATIONS MENU |||||
=====
||||||| 1. File Maintenance Menu
THE    || 2. Accounts Receivable
DAC    || 3. Billing System
SYSTEM || 4. Inventory System
||||||| 5. Purchasing System
        || 6. Reports Menu
        || 7. Truck Scheduling
        || 8. Closing Procedures
        || 9. Integration
        || 10. Other Functions Menu
        || 11. Accounts Payable
        || 12. General Ledger
        || 90. Sign Off
=====
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==>
```

1. Select option 8 (Closing Procedures) from the Main Operations Menu screen. The Closing Procedures screen appears.

```

User: JEANNINE          Menu: CLCV1          Date: 7/25/06

=====> C L O S I N G   P R O C E D U R E S <=====
=====
|||||||      1. End Of Day Processing
THE  ||      2. End Of Week Processing
DAC  ||      3. End Of Period Processing
SYSTEM ||    4. End Of Year Processing
|||||||      5. Select End Of Day Reports

                                M E N U   C A L L S
19.                                20.
22.                                23. Dac Main Menu      21.
                                           90. Sign Off

=====
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=>>

```

2. Select option 1 (End Of Day Processing) from the Closing Procedures screen. The Start A Closing screen appears with *End Day* in the upper right corner. The \*\*\*  
*WARNING \*\*\* There are no posted orders!* message appears if customer orders have not yet been posted.

```

DSQ1PVR   ENTER   Creative Data Research          7/25/06 11:00:36
                        Start a Closing

Press F6 to continue this closing, F3 to abort.          **** End Day ****

Production Date . . . . . : 7/25/06
Production Day . . . . . : 2 TUESDAY
Current Week . . . . . : 30
Current Period/Month . . . : 7
Current Quarter . . . . . : 2
Current Year . . . . . : 6

F3=Exit F6=Submit F8=Access closing schedule

```

3. Verify that the correct date appears for the **Production Date** field.
4. To also close the week, period, or year after closing the day, press <F8> (Access closing schedule).



DSQ1PVR	ENTER	Creative Data Research	7/25/06 11:04:56
Start a Closing			
Press F6 to continue this closing, F3 to abort.			**** End Day ****
Production Date . . . . .	:	7/25/06	
Production Day . . . . .	:	2 TUESDAY	
Current Week . . . . .	:	30	
Current Period/Month . . . . .	:	7	
Current Quarter . . . . .	:	2	
Current Year . . . . .	:	6	
After End Of Day Run-->	No Function	(W=EOW, P=EOP)	
After End Of Week Run-->	No Function	(P=EOP)	
After End Of Period Run-->	No Function	(Y=EOY)	
F3=Exit F6=Submit F8=Access closing schedule			

To close only the week with the day, enter *W* (EOW) for the **After End Of Day Run** field.

To close only the period with the day, enter *P* (EOP) for the **After End Of Day Run** field.

To close only the week and period with the day:

- Enter *W* (EOW) for the **After End Of Day Run** field, and
- Enter *P* (EOP) for the **After End Of Week Run** field.

To close only the period and year with the day:

- Enter *P* (EOP) for the **After End Of Day Run** field,
- Leave the **After End Of Week Run** field blank, and
- Enter *Y* (EOY) for the **After End Of Period Run** field.

To close the week, period and year with the day:

- Enter *W* (EOW) for the **After End Of Day Run** field,
- Enter *P* (EOP) for the **After End Of Week Run** field, and
- Enter *Y* (EOY) for the **After End Of Period Run** field.

DSQ1PVR	ENTER	Creative Data Research	7/25/06 13:00:36
Start a Closing			
Press F6 to continue this closing, F3 to abort.			**** End Day ****
Production Date . . . . .	:	7/25/06	
Production Day . . . . .	:	2 TUESDAY	
Current Week . . . . .	:	30	
Current Period/Month . . . . .	:	7	
Current Quarter . . . . .	:	2	
Current Year . . . . .	:	6	
After End Of Day Run-->	P	No Function	(W=EOW, P=EOP)
After End Of Week Run-->		No Function	(P=EOP)
After End Of Period Run-->		No Function	(Y=EOY)
F3=Exit F6=Submit F8=Access closing schedule			

5. Press <F6> (Submit) when data entry is complete, and press <Enter> when prompted to confirm. The Closing Procedures screen appears.

---

## Printing End Of Day Reports

Many of the following reports are automatically generated during end of day (EOD) processing. Several others are printed if selected by using the Select End of Day Reports application (described below).

- A/R Daily Recap - BSOEPFR.
- Cancelled Order Report - DSRWPFR. The Cancelled Order Report can also be printed using option 2 (Cancelled Order Report) of the Billing Reports screen. Refer to Cancelling Orders of the Billing document for additional information. Regardless of which method is used, all cancelled orders are deleted from the system after the report prints.  
  
A detailed version of the Cancelled Order Report is printed by entering *\*YES* for the **Print Can Order Rpt Dtls** field of the SYS033 (Billing Options) default system option. Refer to the DAC Default System Options document for additional information.
- Company Profile Net-Daily - CVGSPFR. Prints by using EOD user point. Contact CDR support personnel for additional information.
- Company Profile Report-D - DSPIPFR (optional). This report can also be printed using option 3 (DAILY/PTD Company Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Credits By Area - GSFNPFR (optional). Refer to Working With Credit Tracking Reports in the Billing document for information about printing other credit reports.
- Credits By Customer - GSFFPFR (optional). Refer to Working With Credit Tracking Reports in the Billing document for information about printing other credit reports.
- Credits By Reason Code - GSFDPFPR (optional). Refer to Working With Credit Tracking Reports in the Billing document for information about printing other credit reports.
- Credits By Salesman - GSFEPPFR (optional). Refer to Working With Credit Tracking Reports in the Billing document for information about printing other credit reports.

- Credits By Whse Area/Reason Code - GSDRPFR (optional). Refer to Working With Credit Tracking Reports in the Billing document for information about printing other credit reports.
- Daily Adjustments And Payments - DSVEPFR (optional).
- Daily Inventory Postings (2) - CVQMPFR. Prints by using EOD user point. Contact CDR support personnel for additional information.
- Daily Line Items By Zone - BSM0PFR (optional).
- Daily Lost Sales By Buyer - BSL4PFR (optional). Refer to Working With Inventory Reports of the Warehousing document for information about printing lost sales reports for posted orders before running end of day.
- Daily Lost Sales By Whs/Customer Name - BSJCPFR (optional).
- Daily Sales Journal By Warehouse - DCHQPFR.
- Deal Activity Recap - CVRNPFR.
- Expired Contract List - DSQ5PFR.
- Expired Retail Audit List - GSHTPFR.
- Expiring Deal Details Rpt - GWANPFR.
- G/L Inventory Prt/Post - GSUJPFR. Prints if using DAC General Ledger.
- G/L Report - GSDLPFR. Prints if using DAC General Ledger.
- Invoice Exception Report - BSL2PFR (optional).
- Invoice Register - DSMNPFR.
- Invoice Register - GSJ0PFR. This version of the Invoice Register, which is not an EOD report, prints each time invoices are posted.
- Invoice Register (Net Cost) - GSJAPFR. Prints by using EOD user point. Contact CDR support personnel for additional information.

- Large Credits Report - GSN0PFR (optional). Refer to the DAC Default System Options document for information about the **Min. Value For Large Credits** field of the SYS015 default system option.
- Line/Unit Count By Cat. - BSAKPFR (optional).
- Lost Sale By Sales Rep And Cust - DSN3PFR. Refer to Working With Inventory Reports of the Warehousing document for information about printing lost sales reports for posted orders before running end of day.
- Order Exception Report (optional) - DSZSPFR and GSB2PFR. The detailed version of the Order Exception Report (GSB2PFR) is printed by entering 2 for the **Profit Warning Report Ver** field of the SYS001 default system option. Refer to the DAC Default System Options document for additional information.

The Order Exception Report printed during end of day processing lists the line items of *posted orders* for which the gross profit percentage is lower than the percentage designated by the **Order Profit Warning Percentage** field of the SYS001 default system option. Refer to the DAC Default System Options document for additional information.

Refer to the Billing document for information about printing the Order Exception Report (DSZSPFR) which lists the line items of *open orders*.

- Print Expired Deals/Promotions - DSN6PFR. Refer to the DAC Default System Options document for information about the **EOD Promo.Rpt Details?** field of the SYS002 default system option.
- Route Delivery Manifest - DSRDPFR (optional).
- Salesman Profile Daily (Net) - CVGUPFR. Print by using EOD user point. Contact CDR support personnel for additional information.
- Salesman Profile Report-D - DSOYPFR (optional). This report can also be printed using option 5 (DAILY/PTD Salesman Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.

```

User: JEANNINE          Menu: DACCv1          Date: 8/10/12
=====
> THE DAC SOFTWARE SYSTEM <=====
||||||| Distributor Analysis and Control |||||
||||||| MAIN OPERATIONS MENU |||||
=====
|||||||
THE  || 1. File Maintenance Menu
DAC  || 2. Accounts Receivable
SYSTEM || 3. Billing System
||||||| 4. Inventory System
      || 5. Purchasing System
      || 6. Reports Menu
      || 7. Truck Scheduling
      || 8. Closing Procedures
      || 9. Integration
      || 10. Other Functions Menu
      || 11. Accounts Payable
      || 12. General Ledger
      || 90. Sign Off
=====
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==>

```

1. Select option 8 (Closing Procedures) from the Main Operations Menu screen. The Closing Procedures screen appears.

```

User: JEANNINE          Menu: CLCV1          Date: 5/18/06
=====
> CLOSING PROCEDURES <=====
|||||||
THE  || 1. End Of Day Processing
DAC  || 2. End Of Week Processing
SYSTEM || 3. End Of Period Processing
||||||| 4. End Of Year Processing
      || 5. Select End Of Day Reports
=====

          M E N U   C A L L S
19.          20.          21.
22.          23. Dac Main Menu  90. Sign Off
=====
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==>

```

2. Select option 5 (Select End Of Day Reports) from the Closing Procedures screen. The Specify End Of Day Reports screen appears.

```

GSOJEFR  CHANGE  Creative Data Research  5/18/06 12:06:07
          Specify End Of Day Reports

Type options, press Enter.

? Report      Description                      Run?
BSAKPFR$     Line/Unit Count By Category      Y
BSJCPFR$     Daily Lost Sales By Customer      Y
BSL2PFR$     Invoice Exception                  Y
BSL4PFR$     Daily Lost Sales By Vendor        Y
BSMOPFR$     Daily Line Items By Zone          Y
DSOYPFR$     Salesman Profile                  Y
DSPIPFR$     Company Profile                    Y
DSRDPFR$     Delivery Manifest                  Y
DSVEPFR$     Daily Adjustments And Payments    Y
GSB2PFR$     Order Exception                    Y
GSDRPFR$     Credit Tracking Report By Area/Reason Y
GSFDPFR$     Credit Tracking Report By Reason Code Y
GSFEPFR$     Credit Tracking Report By Salesman  Y      +

F3=Exit

```

3. Press <Page Down> and <Page Up> to scroll through the screen's entire list of optional reports.

GSOJEFR    CHANGE    Creative Data Research		5/18/06 12:18:09
Specify End Of Day Reports		
Type options, press Enter.		
?	Report      Description	Run?
	GSFFPFR\$    Credit Tracking Report By Customer	Y
	GSFNPFR\$    Credit Tracking Report By Area.	Y
	GSNOPFR\$    Large Credits.	Y
F3=Exit		

4. Enter **Y** in the **Run?** column fields, as necessary, to select the optional reports to be printed during end of day processing.
5. Press <Enter> when data entry is complete, and press <Enter> when prompted to confirm.
6. Press <F3> to exit. The Closing Procedures screen appears.

## A/R Daily Recap

Creative Data Research, Inc.		A/R Daily Recap	CUSTCONF	BSOEPFR	6/01/07 13:41:57	Page	1
	A/R Beginning Balance	259562.58					
43	Invoices (From Billing)	37418.28					
0	Invoices (From A/R)	.00					
0	Credits	.00					
1	Debit Adjustments	.02					
0	Credit Adjustments	.00					
62	Payments	143471.21					
0	Discounts Taken	.00					
	A/R Ending Balance :	153509.67					
** END OF REPORT **							

## Cancelled Order Report

Creative Data Research, Inc.			Cancelled Order Report		JEANNINE	DSRWPFPR	8/10/07 14:23:43	Page	1		
Invoice	Amount	Cust#	Name	Reason	Canceled by	Ord Src	Rte	Pick Date	Time	Inv.Prt Date	Created by
294	3633.16	320055	OCEAN SPRINGS QUICK STOP	C CANCEL ORDER	JEANNINE	C	500				JEANNINE
297	3968.74	100301	THREE RIVERS CHEVRON	C CANCEL ORDER	JEANNINE	C	100				JEANNINE
** END OF REPORT **											

Refer to the DAC Default System Options document for information about using the **Print Can Order Rpt Dtls** field of the SYS033 (Billing Options) default system option to print the Cancelled Order Report with information about the items of cancelled orders as illustrated below.

Creative Data Research, Inc.			Cancelled Order Report			JEANNINE DSRWPFPR		8/10/07 13:18:32 Page		1	
Invoice	Amount	Cust# Name	Reason		Canceled by	Ord Src	Rte	Pick Date	Time	Inv.Prt Date	Created by
286	4354.90	770060 PACKS FOOD STORE	C CANCEL ORDER		JEANNINE	C 120					JEANNINE
		Item W.H.	Description	Qty	U/M	Price	Extended				Location
		108300 1	B&H MENT 100 LT	10	CTN	45.20	452.00				1001
		131200 1	BEST VALUE MENT 100 LT	10	CTN	30.80	308.00				1011
		101300 1	CARLTON MENTHOL	10	CTN	47.20	472.00				1009
		130585 1	GPC 100 ULTRA BOX	10	CTN	34.79	347.90				1007
		102811 1	LIGGETT SELECT FF MENTH BOX 100	10	CTN	29.99	299.90				1120
		113200 1	MARLBORO 100 BOX	10	CTN	39.45	394.50				1005
		118800 1	VANTAGE MENT 100	10	CTN	44.73	447.30				1003
		120200 1	WINSTON 100 LIGHT	10	CTN	42.67	426.70				1106
		930030 1	CAPTAIN BLACK GOLD POUCH	2	PK	24.70	49.40				2105
		439635 1	HERSHEY BITES 11 OZ	4	BAG	26.40	105.60				3205
		439397 1	HERSHEY HUGS 12 OZ	4	BAG	35.10	140.40				3220
		439394 1	HERSHEY KISSES 12 OZ	4	CSE	70.20	280.80				3222
		403078 1	HERSHEY NUGGET ASSORTED	4	CS	72.34	289.36				3230
		616600 1	HERSHEY CHOCOLATE SYRUP BOTTLE 24OZ	5	EA	1.66	8.30				3210
		561759 1	KEEBLER CLUB CRACKER 5.25 OZ	5	BOX	11.30	56.50				3335
		561161 1	KEEBLER PECAN SANDIES 2 OZ	5	BOX	13.65	68.25				3305
		902400 1	BIC CLASSIC MED BLACK 2PK	9	EA	.59	5.31				1999
		802662 1	BIC LIGHTER MINI CLASSIC 3PK	9	PK	2.26	20.34				1017
		902663 1	ZIPPO BLACK MATT	9	EA	20.26	182.34				1901
288	3649.89	100802 CRANKY CORNER QUICK STOP	C CANCEL ORDER		JEANNINE	C 110					JEANNINE
		Item W.H.	Description	Qty	U/M	Price	Extended				Location
		108300 1	B&H MENT 100 LT	10	CTN	34.71	347.10				1001
		131200 1	BEST VALUE MENT 100 LT	10	CTN	20.31	203.10				1011
		101300 1	CARLTON MENTHOL	10	CTN	36.71	367.10				1009
		130585 1	GPC 100 ULTRA BOX	10	CTN	24.30	243.00				1007
		102811 1	LIGGETT SELECT FF MENTH BOX 100	10	CTN	19.50	195.00				1120
		113200 1	MARLBORO 100 BOX	10	CTN	28.96	289.60				1005
		118800 1	VANTAGE MENT 100	10	CTN	34.24	342.40				1003
		120200 1	WINSTON 100 LIGHT	10	CTN	32.18	321.80				1106
		930030 1	CAPTAIN BLACK GOLD POUCH	2	PK	21.62	43.24				2105
		439635 1	HERSHEY BITES 11 OZ	4	BAG	26.40	105.60				3205
		439397 1	HERSHEY HUGS 12 OZ	4	BAG	35.10	140.40				3220
		439394 1	HERSHEY KISSES 12 OZ	4	CSE	70.20	280.80				3222
		403078 1	HERSHEY NUGGET ASSORTED	4	CS	72.34	289.36				3230
		616600 1	HERSHEY CHOCOLATE SYRUP BOTTLE 24OZ	5	EA	1.66	8.30				3210
		561759 1	KEEBLER CLUB CRACKER 5.25 OZ	5	BOX	11.30	56.50				3335
		561161 1	KEEBLER PECAN SANDIES 2 OZ	5	BOX	13.65	68.25				3305
		902400 1	BIC CLASSIC MED BLACK 2PK	9	EA	.59	5.31				1999
		802662 1	BIC LIGHTER MINI CLASSIC 3PK	9	PK	2.26	20.34				1017
		902663 1	ZIPPO BLACK MATT	9	EA	20.26	182.34				1901
** END OF REPORT **											



## Company Profile Net-Daily

Creative Data Research, Inc.		Company Profile Net-Daily		CUSTCONF	CVGSPFR	6/01/07 13:41:55 Page		1	
Cat. No.	Description Name	-- TODAY --							
		Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	21386.30	20261.12	1125.18	5.26	58.68	28.99		694
2	TOBACCO	1010.64	834.44	176.20	17.43	2.77	4.54		67
4	CANDY/GUM	9811.38	7900.33	1911.05	19.48	26.92	49.23		224
5	GROCERY	2845.27	2546.48	298.79	10.50	7.81	7.70		268
9	LIGHTERS	1392.23	1021.75	370.48	26.61	3.82	9.54		169
Totals:		36445.82	32564.12	3881.70	10.65				1447
Cat. No.	Description Name	-- PERIOD TO DATE --							
		Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	165597.33	157034.57	8562.76	5.17	54.18	23.75		5402
2	TOBACCO	9871.52	8158.92	1712.60	17.35	3.23	4.75		668
4	CANDY/GUM	98779.23	78311.80	20467.43	20.72	32.32	56.78		2136
5	GROCERY	17933.21	16283.36	1649.85	9.20	5.87	4.58		1850
9	LIGHTERS	13462.68	9805.40	3657.28	27.17	4.40	10.15		1640
Totals:		305643.97	269594.05	36049.92	11.79				11952
** END OF REPORT **									

## Company Profile Report-D

Creative Data Research, Inc.		Company Profile Report-D		CUSTCONF	DSPIPFPR	6/01/07 13:41:58 Page		1	
Cat. No.	Description Name	-- TODAY --							
		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	21386.30	20452.47	933.83	4.37	58.68	27.10		694
2	TOBACCO	1010.64	855.54	155.10	15.35	2.77	4.50		67
4	CANDY/GUM	9811.38	8076.81	1734.57	17.68	26.92	50.33		224
5	GROCERY	2845.27	2571.86	273.41	9.61	7.81	7.93		268
9	LIGHTERS	1392.23	1042.76	349.47	25.10	3.82	10.14		169
Totals:		36445.82	32999.44	3446.38	9.46				1447
Cat. No.	Description Name	-- PERIOD TO DATE --							
		Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	165597.33	158356.45	7240.88	4.37	54.18	22.30		5402
2	TOBACCO	9871.52	8362.92	1508.60	15.28	3.23	4.65		668
4	CANDY/GUM	98779.23	80025.78	18753.45	18.99	32.32	57.75		2136
5	GROCERY	17933.21	16419.62	1513.59	8.44	5.87	4.66		1850
9	LIGHTERS	13462.68	10007.44	3455.24	25.67	4.40	10.64		1640
Totals:		305643.97	273172.21	32471.76	10.62				11952
** END OF REPORT **									

## Credits By Area

Creative Data Research, Inc.		Credits By Area			CUSTCONF	GSFNPFPR	6/01/07 13:42:02 Page		1
		Sales Today	Sales WTD	Sales PTD	Sales YTD	Cost Today	Cost WTD	Cost PTD	Cost YTD
Warehouse Code 1									
Totals for Area 1				507.63-	507.63-			459.01-	459.01-
Totals For Whse. 1				507.63-	507.63-			459.01-	459.01-
Final totals				507.63-	507.63-			459.01-	459.01-
** END OF REPORT **									

## Credits By Customer

Creative Data Research, Inc.		Credits By Customer			CUSTCONF	GSFFPFR	6/01/07 13:42:03 Page		1
Customer	Name	Sales Today	Sales WTD	Sales PTD	Sales YTD	Cost Today	Cost WTD	Cost PTD	Cost YTD
Warehouse Code 1									
100002	DIANNE'S GROCERY			381.68-	381.68-			339.94-	339.94-
320001	BIG P MINI MART			125.95-	125.95-			119.07-	119.07-
Totals For Whse. 1				507.63-	507.63-			459.01-	459.01-
Final totals				507.63-	507.63-			459.01-	459.01-
** END OF REPORT **									

## Credits By Reason Code

Creative Data Research, Inc.		Credits By Reason Code			CUSTCONF	GSFDPFR	6/01/07 13:42:03 Page		1
Reason	Description	Sales Today	Sales WTD	Sales PTD	Sales YTD	Cost Today	Cost WTD	Cost PTD	Cost YTD
Warehouse Code 1									
C	CANCEL ORDER			381.68-	381.68-			339.94-	339.94-
G	Good Merchandise			125.95-	125.95-			119.07-	119.07-
Totals For Whse. 1				507.63-	507.63-			459.01-	459.01-
Final totals				507.63-	507.63-			459.01-	459.01-
** END OF REPORT **									

## Credits By Salesman

Creative Data Research, Inc.		Credits By Salesman			CUSTCONF	GSFEPFR	6/01/07 13:42:03 Page		1
Salesman	Name	Sales Today	Sales WTD	Sales PTD	Sales YTD	Cost Today	Cost WTD	Cost PTD	Cost YTD
Warehouse Code 1									
10	SAM			381.68-	381.68-			339.94-	339.94-
20	JOE			125.95-	125.95-			119.07-	119.07-
Totals For Whse. 1				507.63-	507.63-			459.01-	459.01-
Final totals				507.63-	507.63-			459.01-	459.01-
** END OF REPORT **									

## Credits By Whse Area/Reason Code

Creative Data Research, Inc.		Credits By Whse. Area/Reason Code			CUSTCONF	GSDRPFR	6/01/07 13:42:02 Page		1
Reason	Description	Sales Today	Sales WTD	Sales PTD	Sales YTD	Cost Today	Cost WTD	Cost PTD	Cost YTD
Warehouse Code 1									
C	CANCEL ORDER			381.68-	381.68-			339.94-	339.94-
G	Good Merchandise			125.95-	125.95-			119.07-	119.07-
Totals for Area 1				507.63-	507.63-			459.01-	459.01-
Totals For Whse. 1				507.63-	507.63-			459.01-	459.01-
Final totals				507.63-	507.63-			459.01-	459.01-
** END OF REPORT **									

## Daily Adjustments And Payments

Creative Data Research, Inc.      Daily Adjustments & Payments      CUSTCONF    DSVEPFR      6/01/07 13:41:57 Page      1

Transaction Date    5/04/07

Transaction Type Adjustment

Corp. Number	Cust. Number	Customer Name	Original Amount	Remaining Amount	Check Number	Reason
770031	770031	TAYLOR'S MINI MART	.02	.00		ADJUSTMENT
Totals For: Adjustment			.02			

Transaction Type Payment

Corp. Number	Cust. Number	Customer Name	Original Amount	Remaining Amount	Check Number	Reason
100301	100301	THREE RIVERS CHEVRON	10769.00	.00	15048	
100801	100801	BARON EXPRESS #2 BP	2854.94	.00	4102	
320001	320001	BIG P MINI MART	2290.72	.00	410	
320001	320001	BIG P MINI MART	2290.72	2164.77	8410	
320033	320033	KINGS GROCERY	5494.36	.00	741203	
320055	320055	OCEAN SPRINGS QUICK STOP	5233.34	.00	54004	
320091	320091	LIL SHORT STOP - VANCLEVE	4796.64	.00	15000015	
320092	320092	LIL SHORT STOP - OCEAN SPRINGS	5597.95	.00	15046	
500101	500101	UNION GROVE GROCERY	1000.00	1000.00	48040	
770031	770031	TAYLOR'S MINI MART	11700.90	.00	695556	
770031	770031	TAYLOR'S MINI MART	.04	.00	W/O	ADJUSTMENT
771230	771230	B & D FOOD STORE	1582.86	.00	74024	
771230	771230	B & D FOOD STORE	1582.86	943.74	15404	
800333	800333	KINGS FOREST EXXON	5400.87	.00	541	
900100	900400	USA CONVENIENCE STORE #400	1399.36	.00	6520000023	
900100	900500	USA CONVENIENCE STORE #500	27.03	.00	9810256	
Totals For: Payment			62021.59			

Transaction Date    6/01/07

Transaction Type Payment

Corp. Number	Cust. Number	Customer Name	Original Amount	Remaining Amount	Check Number	Reason
99000	99000	99 MART PLUS	5259.75	.00		
100001	100001	STOP 'N SHOP	287.49	.00		
100001	100001	STOP 'N SHOP	144.03	.00		
100001	100001	STOP 'N SHOP	691.51	.00		
100001	100001	STOP 'N SHOP	668.81	.00		
100002	100002	DIANNE'S GROCERY	281.13	.00		
100002	100002	DIANNE'S GROCERY	396.95	.00		
100002	100002	DIANNE'S GROCERY	4630.59	.00		
100003	100003	BOB'S SHELL	900.00	.00		
100003	100003	BOB'S SHELL	1650.82	.00		
100003	100003	BOB'S SHELL	705.70	.00		
100003	100003	BOB'S SHELL	929.35	.00		
100004	100004	SNYDER'S STOP & GO	4630.59	.00		
100004	100004	SNYDER'S STOP & GO	761.69	.00		
100004	100004	SNYDER'S STOP & GO	1001.34	.00		

## Daily Adjustments And Payments (continued)

Creative Data Research, Inc.		Daily Adjustments & Payments		CUSTCONF	DSVEPFR	6/01/07 13:41:57 Page	2
Corp. Number	Cust. Number	Customer Name	Original Amount	Remaining Amount	Check Number	Reason	
100222	100222	TODD'S COUNTRY CORNER	4630.59	.00			
100222	100222	TODD'S COUNTRY CORNER	1173.13	.00			
100801	100801	BARON EXPRESS #2 BP	119.19	.00			
100850	100850	EXPRESS WAY FOOD MART	1520.54	.00			
100850	100850	EXPRESS WAY FOOD MART	678.42	.00			
100855	100855	GAS-N-SHOP #6	289.01	.00			
100855	100855	GAS-N-SHOP #6	449.70	.00			
100855	100855	GAS-N-SHOP #6	531.49	.00			
100857	100857	JR FOOD MART - FOLSOM	3630.59	.00			
100857	100857	JR FOOD MART - FOLSOM	1223.97	.00			
100900	100900	JR FOOD MART - ABITA	4630.59	.00			
100900	100900	JR FOOD MART - ABITA	595.58	.00			
300133	300133	SAIA'S SUPERMARKET	4630.59	.00			
300133	300133	SAIA'S SUPERMARKET	616.44	.00			
500101	500101	UNION GROVE GROCERY	55.77	.00			
500101	500101	UNION GROVE GROCERY	799.80	.00			
500101	500101	UNION GROVE GROCERY	4630.59	.00			
500101	500101	UNION GROVE GROCERY	524.92	.00			
700180	700180	L & M GROCERY	4630.59	.00			
700180	700180	L & M GROCERY	992.06	.00			
770001	770001	TEXAS TRUCK STOP	5259.75	.00			
770001	770001	TEXAS TRUCK STOP	1162.80	.00			
770001	770001	TEXAS TRUCK STOP	640.51	.00			
770005	770005	PARK IT MARKET	5259.75	.00			
770005	770005	PARK IT MARKET	717.30	.00			
770060	770060	PACKS FOOD STORE	5259.75	.00			
770060	770060	PACKS FOOD STORE	748.86	.00			
800237	800237	DANNY & CLYDE'S FOOD STORE #20	476.13	.00			
800237	800237	DANNY & CLYDE'S FOOD STORE #20	1259.27	.00			
800333	800333	KINGS FOREST EXXON	603.18	.00			
900100	900200	USA CONVENIENCE STORE #200	769.01	.00			
Totals For: Payment			81449.62				
Final totals			143471.23				
** END OF REPORT **							

# Daily Inventory Postings (1 of 2)

Creative Data Research, Inc. Daily Inventory Postings										CUSTCONF CVMOPFR 8/06/07 17:14:29 Page 1			
										Debit Amount Credit Amount Net Change			
Invoice W.H.	Item	Category	1 CIGARETTES	U/M	Ship Qty	Ovrd.Cost	Base Cost	Net Cost	SaleTX	StampTX	Allowance	Inv	
Category 1 CIGARETTES													
243 1	130585 GPC 100 ULTRA BOX	2 CTN	10				229.50	227.00	9.72	36.10		Y	
244 1	102811 LIGGETT SELECT FF MENTH BOX 100	2 CTN	10				181.50	177.00	7.80	36.10		Y	
245 1	102815 LIGGETT SELECT ULTRA 100 BX	2 CTN	4				72.60	70.80	3.12	14.44		Y	
245 1	113200 MARLBORO 100 BOX	2 CTN	2				55.12	53.40	2.32	7.22	4.00	Y	
245 1	115401 FALL MALL 100 BOX	2 CTN	6				169.32	168.18	7.10	21.66		Y	
246 1	118800 VANTAGE MENT 100	2 CTN	6				197.34	195.90	8.22	21.66		Y	
247 1	111700 KOOL MENT 100 MILD	2 CTN	6				184.98	184.02	7.60	21.66		Y	
Cost of Goods Sold										1,076.30			
Category 2 TOBACCO										1,076.30			
Category 3 CIGARS													
Category 4 CANDY/GUM													
Invoice W.H.	Item	Category	5 GROCERY	U/M	Ship Qty	Ovrd.Cost	Base Cost	Net Cost	SaleTX	StampTX	Allowance	Inv	
Category 5 GROCERY													
245 1	439394 HERSHEY KISSES 12 OZ	2 CSE	3				168.48	165.12	8.42			Y	
247 1	439397 HERSHEY HUGS 12 OZ	2 BAG	5				140.40	137.60	5.78			Y	
248 1	418950 HERSHEY ALMOND 36CT	2 BOX	6				82.08	78.30				Y	
248 1	439394 HERSHEY KISSES 12 OZ	2 CSE	8				449.28	440.32				Y	
248 1	439336 HERSHEY PLAIN GIANT BAR	2 BOX	8				245.76	240.88				Y	
Cost of Goods Sold										1,062.22			
Category 5 GROCERY										1,062.22			
Category 6 DRUGS/HBA													
Category 7 PAPER PRODUCTS													
Invoice W.H.	Item	Category	8 GENERAL MERCHANDISE	U/M	Ship Qty	Ovrd.Cost	Base Cost	Net Cost	SaleTX	StampTX	Allowance	Inv	
Category 8 GENERAL MERCHANDISE													
Category 9 LIGHTERS													
246 1	902663 ZIPPO BLACK MATT	2 EA	8				120.96	118.56	6.48			Y	
248 1	902663 ZIPPO BLACK MATT	2 EA	8				120.96	118.56				Y	
249 1	902400 BIC CLASSIC MED BLACK 2PK	2 EA	1-				.44	.43	.02			Y	
249 1	902662 BIC LIGHTER MINI CLASSIC 3PK	2 PK	1-				1.52	1.48	.09			Y	
Cost of Goods Sold										237.12			
Category 10 MISC										237.12			
Invoice W.H.	Item	Category	10 MISC	U/M	Ship Qty	Ovrd.Cost	Base Cost	Net Cost	SaleTX	StampTX	Allowance	Inv	
Category 10 MISC													
244 1	999999 MIN ORDER CHG	1 CHG	1									Y	
Cost of Goods Sold										235.21			
Beginning Inventory										235.21			
Total Change										126,612.30			
** END OF REPORT **													

Creative Data Research, Inc.				Daily Inventory Postings				CUSTCONF CVMOPFR 8/06/07 17:14:29 Page 2			
				Debit Amount Credit Amount Net Change							
Category 8 GENERAL MERCHANDISE											
Category 9 LIGHTERS											
Invoice W.H.	Item	U/M	Ship Qty	Ovrd.Cost	Base Cost	Net Cost	SaleTX	StampTX	Allowance	Inv	
Category 9 LIGHTERS											
	Number Description										
246 1	902663 ZIPPO BLACK MATT	2 EA	8		120.96	118.56	6.48			Y	
248 1	902663 ZIPPO BLACK MATT	2 EA	8		120.96	118.56				Y	
249 1	902400 BIC CLASSIC MED BLACK 2PK	2 EA	1-	.44	.44-	.43-	M .02-			Y	
249 1	802662 BIC LIGHTER MINI CLASSIC 3PK	2 PK	1-	1.52	1.52-	1.48-	M .09-			Y	
Cost of Goods Sold				237.12		1.91-	235.21				
					Category Total	235.21-					
Category 10 MISC											
Invoice W.H.	Item	U/M	Ship Qty	Ovrd.Cost	Base Cost	Net Cost	SaleTX	StampTX	Allowance	Inv	
Category 10 MISC											
	Number Description										
244 1	999999 MIN ORDER CHG	1 CHG	1								
Cost of Goods Sold											
Beginning Inventory				129,099.48							
Total Change				2,487.18-							
Ending Inventory				126,612.30							
** END OF REPORT **											

## Daily Inventory Postings (2 of 2)

Creative Data Research, Inc.		Daily Inventory Postings		CUSTCONF	CYQMPFR	8/06/07 17:14:29	Page	1
Category 1 CIGARETTES				Debit Amount	Credit Amount	Net Change		
Cost of Goods Sold				1,076.30		1,076.30		
					Category Total	1,076.30-		
Category 2 TOBACCO								
Category 3 CIGARS								
Category 4 CANDY/GUM								
Cost of Goods Sold				1,062.22		1,062.22		
					Category Total	1,062.22-		
Category 5 GROCERY								
Cost of Goods Sold				113.45		113.45		
					Category Total	113.45-		
Category 6 DRUGS/HBA								
Category 7 PAPER PRODUCTS								
Category 8 GENERAL MERCHANDISE								
Category 9 LIGHTERS								
Cost of Goods Sold				237.12	1.91-	235.21		
					Category Total	235.21-		
Category 10 MISC								
Cost of Goods Sold								
Beginning Inventory		129,099.48	Total Change	2,487.18-	Ending Inventory	126,612.30		
** END OF REPORT **								

## Daily Line Items By Zone

Creative Data Research, Inc.		Daily Line Items By Zone		CUSTCONF	BSM0PFR	6/01/07 13:41:59 Page	1
				Total Lines	Total Pieces		
Warehouse 1		MAIN WAREHOUSE					
Route No. KT0601							
Total For Area:				1	1		
Total For Area: 1		MAIN WAREHOUSE		35	35		
Total For Route: KT0601				36	36		
Orders		1					
Route No. 100							
Total For Area:				6	6		
Total For Area: 1		MAIN WAREHOUSE		256	380		
Total For Route: 100		MONDAY - IN TOWN		262	386		
Orders		11					
Route No. 110							
Total For Area:				5	5		
Total For Area: 1		MAIN WAREHOUSE		195	237		
Total For Route: 110		MONDAY - PAST HWY 25		200	242		
Orders		9					
Route No. 120							
Total For Area:				4	4		
Total For Area: 1		MAIN WAREHOUSE		173	217		
Total For Route: 120		MONDAY - HOUSTON		177	221		
Orders		8					
Route No. 200							
Total For Area:				1	1		
Total For Area: 1		MAIN WAREHOUSE		35	35		
Total For Route: 200		TUESDAY - MISSISSIPPI		36	36		
Orders		1					
Route No. 210							
Total For Area:				3	3		
Total For Area: 1		MAIN WAREHOUSE		130	293		
Total For Route: 210		TUESDAY - EAST SIDE		133	296		
Orders		6					

Creative Data Research, Inc.		Daily Line Items By Zone		CUSTCONF	BSM0PFR	6/01/07 13:41:59 Page	2
				Total Lines	Total Pieces		
Route No. 300							
Total For Area:				1	1		
Total For Area: 1		MAIN WAREHOUSE		40	51		
Total For Route: 300		WEDNESDAY - MANDEVILLE		41	52		
Orders 2							
Route No. 500							
Total For Area:				4	4		
Total For Area: 1		MAIN WAREHOUSE		146	175		
Total For Route: 500		FRIDAY - MISSISSIPPI		150	179		
Orders 5							
Total For Whse: 1				1035	1448		
Final totals				1035	1448		
** END OF REPORT **							

## Daily Lost Sales By Buyer

Creative Data Research, Inc.			Daily Lost Sales By Buyer			CUSTCONF		BSL4PFR		6/01/07 13:41:58 Page				1	
Warehouse 1		MAIN WAREHOUSE													
Current Buyer															
Item	Description	Line	Lost	Qty	Qty	Std	Qty	Last	Last	Last	Buy	Location	Buy		
Number		Count	Qty	OH	Avl	U/M	OO	PO #	Rcv Q	Rcv Date	U/M		MFR		
130585	GPC 100 ULTRA BOX	0	1.0	409.0	409.0	CTN	.0	43	1	6/01/07	CSE 1007		A		
Vendor RJR100 R.J. REYNOLDS TOBACCO INC.		Lost Sale		24.30	% of Total 100.00		Lost Sale W/O MFR Out				24.30				
Buyer Totals		Total Lost Sales		24.30	% of Total 100.00		Lost Sales W/O MFR Outs				24.30				
Final totals		Lost Sales		24.30	Lost Sales W/O MFR Outs						24.30				
** END OF REPORT **															

## Daily Lost Sales By Whs/Customer Name

Creative Data Research, Inc.		Dly Lostsales by Whs/Customer Name			CUSTCONF	BSJCPFR	6/01/07 13:41:58 Page			1
Invoice Number	Invoice Date	Item Number	U/M	Description	Quantity Ordered	Quantity Shipped	Lost Qty	Lost Sale	Lost Base Cost	Lost Profit
Warehouse 1										
167	6/01/07	130585	2	CTN GPC 100 ULTRA BOX	6	5	1	24.30	22.95	1.35
** Customer 800237 DANNY & CLYDE'S FOOD STORE #20								24.30	22.95	1.35
Final totals								Total Lost Sale	24.30	1.35
** END OF REPORT **										



## Daily Sales Journal By Warehouse

Creative Data Research, Inc.			Daily Sales Journal By Warehouse			CUSTCONF	DCHQPFR	6/01/07 13:41:57 Page 1		
Invoice Number	Customer Number	Name	Invoice Amount	Invoice Base Cost	Profit	Profit %	Cig. Ctns.	Tax Stamps	Sales Tax	Potential Commission
Warehouse 1 MAIN WAREHOUSE										
Sales Rep. 10 SAM										
165	100801	BARON EXPRESS #2 BP	375.83	348.55	27.28	7.25	11	39.71	15.04	
185	100801	BARON EXPRESS #2 BP	894.34	787.20	107.14	11.97	15	58.06	35.79	
181	100002	DIANNE'S GROCERY	2070.93	1956.09	114.84	5.54	34	132.53	82.83	
169	100855	GAS-N-SHOP #6	1223.60	1152.91	70.69	5.77	48	173.28	48.95	
190	100855	GAS-N-SHOP #6	894.34	787.20	107.14	11.97	15	58.06	35.79	
191	100855	GAS-N-SHOP #6	894.34	787.20	107.14	11.97	15	58.06	35.79	
172	800333	KINGS FOREST EXXON	700.14	658.14	42.00	5.99	13	55.75	27.98	
194	800333	KINGS FOREST EXXON	841.30	787.20	54.10	6.43	15	58.06	33.63	
180	700180	L & M GROCERY	167.77	152.08	15.69	9.35	3	20.62	6.71	
196	700180	L & M GROCERY	894.34	787.20	107.14	11.97	15	58.06	35.79	
173	770060	PACKS FOOD STORE	176.53	170.83	5.70	3.22	4	56.40	.00	
200	770060	PACKS FOOD STORE	1055.79	948.65	107.14	10.14	15	219.51	.00	
201	770005	PARK IT MARKET	1055.79	948.65	107.14	10.14	15	219.51	.00	
203	100004	SNYDER'S STOP & GO	894.34	787.20	107.14	11.97	15	58.06	35.79	
204	100001	STOP 'N SHOP	894.34	787.20	107.14	11.97	15	58.06	35.79	
177	100222	TODD'S COUNTRY CORNER	545.39	471.66	73.73	13.51	5	18.05	21.81	
207	100222	TODD'S COUNTRY CORNER	894.34	787.20	107.14	11.97	15	58.06	35.79	
Sales Rep. Totals 10			14473.45	13105.16	1368.29	9.45	268	1399.84	487.48	

Creative Data Research, Inc.			Daily Sales Journal By Warehouse			CUSTCONF	DCHQPFR	6/01/07 13:41:57 Page 2		
Invoice Number	Customer Number	Name	Invoice Amount	Invoice Base Cost	Profit	Profit %	Cig. Ctns.	Tax Stamps	Sales Tax	Potential Commission
Warehouse 1 MAIN WAREHOUSE										
Sales Rep. 20 JOE										
184	771230	B & D FOOD STORE	1002.75	948.65	54.10	5.39	15	219.51	.00	
182	320001	BIG P MINI MART	631.79	593.06	38.73	6.13	11	19.80	.00	
186	320001	BIG P MINI MART	866.21	759.07	107.14	12.36	15	29.93	.00	
166	100802	CRANKY CORNER QUICK STOP	214.95	203.43	11.52	5.35	6	24.57	8.60	
187	100802	CRANKY CORNER QUICK STOP	894.34	787.20	107.14	11.97	15	58.06	35.79	
167	800237	DANNY & CLYDE'S FOOD STORE #20	486.16	449.10	37.06	7.62	14	51.51	19.44	
188	800237	DANNY & CLYDE'S FOOD STORE #20	894.34	787.20	107.14	11.97	15	58.06	35.79	
168	100850	EXPRESS WAY FOOD MART	529.16	435.87	93.29	17.62		.00	21.18	
189	100850	EXPRESS WAY FOOD MART	890.72	787.20	103.52	11.62	15	58.06	35.65	
170	100900	JR FOOD MART - ABITA	574.73	538.54	36.19	6.29	16	60.70	22.99	
183	100900	JR FOOD MART - ABITA	3238.61	3088.27	150.34	4.64	90	324.90	129.55	
192	100900	JR FOOD MART - ABITA	894.34	787.20	107.14	11.97	15	58.06	35.79	
171	100857	JR FOOD MART - FOLSOM	878.67	842.22	36.45	4.14	27	97.47	35.15	
193	100857	JR FOOD MART - FOLSOM	894.34	787.20	107.14	11.97	15	58.06	35.79	
202	300133	SAIA'S SUPERMARKET	894.34	787.20	107.14	11.97	15	58.06	35.79	
205	770031	TAYLOR'S MINI MART	1055.79	948.65	107.14	10.14	15	219.51	.00	
178	770001	TEXAS TRUCK STOP	786.54	720.21	66.33	8.43	14	197.40	.00	
179	770001	TEXAS TRUCK STOP	449.46	390.22	59.24	13.18	8	114.79	.00	
206	770001	TEXAS TRUCK STOP	1055.79	948.65	107.14	10.14	15	219.51	.00	
174	990000	99 MART PLUS	538.03	467.88	70.15	13.03	5	76.52	.00	
Sales Rep. Totals 20			17671.06	16057.02	1614.04	9.13	341	2004.48	451.51	

Creative Data Research, Inc.			Daily Sales Journal By Warehouse			CUSTCONF	DCHQPFR	6/01/07 13:41:57 Page 3		
Invoice Number	Customer Number	Name	Invoice Amount	Invoice Base Cost	Profit	Profit %	Cig. Ctns.	Tax Stamps	Sales Tax	Potential Commission
Warehouse 1 MAIN WAREHOUSE										
Sales Rep. 30 BOB										
195	320033	KINGS GROCERY	866.21	759.07	107.14	12.36	15	29.93	.00	
197	320092	LIL SHORT STOP - OCEAN SPRINGS	866.21	759.07	107.14	12.36	15	29.93	.00	
198	320091	LIL SHORT STOP - VANCELEVE	866.21	759.07	107.14	12.36	15	29.93	.00	
199	320055	OCEAN SPRINGS QUICK STOP	866.21	759.07	107.14	12.36	15	29.93	.00	
175	900300	USA CONVENIENCE STORE #300	170.00	162.01	7.99	4.70	4	14.44	6.80	
176	900600	USA CONVENIENCE STORE #600	666.47	638.97	27.50	4.12	21	78.75	26.67	
Sales Rep. Totals 30			4301.31	3837.26	464.05	10.78	85	212.91	33.47	
Warehouse 1 Totals			36445.82	32999.44	3446.38	9.45	694	3617.23	972.46	
Final totals			36445.82	32999.44	3446.38	9.45	694	3617.23	972.46	
** END OF REPORT **										

## Deal Activity Recap

Creative Data Research, Inc.		Deal Activity Recap			CUSTCONF	CVRNPFR	7/31/07 16:33:26	Page	1
SELECTION CRITERIA: From		-	* E X P I R A T I O N   N O T I C E *						
Deal #	Description	From	-	To	Distributor		Retailer		
					\$ Incentive	% Incentive	Deal Total	Fixed Price	Cents Off   % Off
D E A L   T Y P E B Buydown Allowance									
VENDOR KEE001 KEEBLER COMPANY									
=====									
10	cookie deal	7/01/07		7/31/07	.75				.75
Final totals->		Distributor Total		.00	Retailer Amount		.00	Combined Amount	.00
** END OF REPORT **									

## Expired Contract List

Creative Data Research-SUPPORT					Expired Contract List			JTIPPIN	DSQ5PFR	8/16/99 13:53:47 Page 1	
Billing Matrix	Cust. Number	Cat. #	Sales Class	Prod. Class	Item Number	Contract Type	Contract Percent	Price Amount	Cost Amount	Start Date	End Date
	127850	2				List Less	4.00				8/15/99
	127850	5				List Less	4.00				8/15/99
	127850	6				List Less	4.00				8/15/99
	127850	7				List Less	4.00				8/15/99
	127850	9				List Less	4.00				8/15/99
	127850	10				List Less	4.00				8/15/99
	127850	11				List Less	4.00				8/15/99
12000		2				List Less	2.00				8/15/99
12000		5				List Less	2.00				8/15/99
12000		6				List Less	3.00				8/15/99
12000		7				List Less	4.00				8/15/99
12000		9				List Less	4.00				8/15/99
12000		10				List Less	4.00				8/15/99
12000		11				List Less	4.00				8/15/99
** END OF REPORT **											

## Expired Retail Audit List

Creative Data Research, Inc.		Expired Retail Audit List			JEANNINE	GSHTPFR	8/17/07 16:55:26	Page	1
Cust/ Matrix	Customer Scope		Itm/Class/Cat. Item Scope				Start Date	Expiration Date	Status
10	USA	CONVENIENCE STORE RETAILS	561158	KEEBLER CHIPS DELUXE	2OZ		2/01/07	8/17/07	EXPIRED
10	USA	CONVENIENCE STORE RETAILS	561161	KEEBLER PECAN SANDIES	2 OZ		2/01/07	8/17/07	EXPIRED
10	USA	CONVENIENCE STORE RETAILS	561167	KEEBLER VIENNA CREMES	2OZ		2/01/07	8/17/07	EXPIRED
10	USA	CONVENIENCE STORE RETAILS	561759	KEEBLER CLUB CRACKER	5.25 OZ		2/01/07	8/17/07	EXPIRED
** END OF REPORT **									

## Expiring Deal Details Rpt

Creative Data Research, Inc.		Expiring Deal Details Rpt		CUSTCONF	GWANPFR	7/31/07 16:33:26 Page		1
Deal	Deal Description	Item	Item Description	Vendor	Deal Start	Deal End		
Number		Number		Number	Date	Date		
10	cookie deal	561158	KEEBLER CHIPS DELUXE 20Z	KEE001	7/01/07	7/31/07		
** END OF REPORT **								

## G/L Inventory Prt/Post

Creative Data Research, Inc.	G/L Inventory Prt/Post  1	CUSTCONF	GSUJPF	6/01/07 13:42:08 Page		1
Warehouse Code 1						
Transaction Type R						
Transaction Type R						
Warehouse Code 1						
Final totals						
** END OF REPORT **						

## G/L Report

Creative Data Research, Inc.      G/L Report      CUSTCONF    GSDLPFR    6/01/07 13:42:10 Page    1

Company 001

Application 001 ACCOUNTS RECEIVABLE

TYPE / RSN	Description	Debit Cost C.	Debit Account	Credit Cost C.	Credit Account	Post Sts	Amount	
A	A ADJUSTMENT	10	120	10	100	P	.02	
P		10	100	10	120	P	143,471.17	
P	A ADJUSTMENT					P	.04	NO ACCT #
							143,471.23	

Application 001 ACCOUNTS RECEIVABLE

143,471.23

Creative Data Research, Inc.      G/L Report      CUSTCONF    GSDLPFR    6/01/07 13:42:10 Page    2

Company 001

Application 002 CATEGORY SALES

SALES GRP	CATEGORY	Description	Debit Cost C.	Debit Account	Credit Cost C.	Credit Account	Post Sts	Amount
	1	CIGARETTES	10	120	10	510	P	21,386.30
	2	TOBACCO	10	120	10	520	P	1,010.64
	4	CANDY/GUM	10	120	10	540	P	9,811.38
	5	GROCERY	10	120	10	550	P	2,845.27
	9	LIGHTERS	10	120	10	590	P	1,392.23

Application 002 CATEGORY SALES

36,445.82

Creative Data Research, Inc.      G/L Report      CUSTCONF    GSDLPFR    6/01/07 13:42:10 Page    3

Company 001

Application 003 CATEGORY COST

SALES GRP	CATEGORY	Description	Debit Cost C.	Debit Account	Credit Cost C.	Credit Account	Post Sts	Amount
	1	CIGARETTES	10	800	10	190	P	16,799.50
	2	TOBACCO	10	800	10	190	P	678.83
	4	CANDY/GUM	10	800	10	190	P	7,900.33
	5	GROCERY	10	800	10	190	P	2,546.48
	9	LIGHTERS	10	800	10	190	P	1,021.75

Application 003 CATEGORY COST

28,946.89

## G/L Report (continued)

Creative Data Research, Inc.      G/L Report      CUSTCONF    GSDLPFR    6/01/07 13:42:10 Page    4

Company 001

Application 004 INVENTORY

TY/CAT/RSN	Description	Debit Cost C.	Debit Account	Credit Cost C.	Credit Account	Post Sts	Amount
R 1	CIGARETTES	10	190	10	290	P	19,838.40
R 2	TOBACCO	10	190	10	290	P	468.72
R 4	CANDY/GUM	10	190	10	290	P	78,763.57
R 5	GROCERY	10	190	10	290	P	1,091.12
R 9	LIGHTERS	10	190	10	290	P	2,244.60
Application 004							102,406.41

Creative Data Research, Inc.      G/L Report      CUSTCONF    GSDLPFR    6/01/07 13:42:10 Page    5

Company 001

Application 005 SALES TAX

STATE	Description	Debit Cost C.	Debit Account	Credit Cost C.	Credit Account	Post Sts	Amount
LA		10	120	10	225	P	972.46
Application 005							972.46

Creative Data Research, Inc.      G/L Report      CUSTCONF    GSDLPFR    6/01/07 13:42:10 Page    6

Company 001

Application 007 STAMP TAX

TAX C	ST	Description	Debit Cost C.	Debit Account	Credit Cost C.	Credit Account	Post Sts	Amount
100	LA		10	800	10	226	P	1,812.22
200	LA		10	800	10	226	P	92.90
100	MS		10	800	10	226	P	154.80
200	MS		10	800	10	226	P	14.65
100	TX		10	800	10	226	P	1,494.60
200	TX		10	800	10	226	P	48.06
Application 007								3,617.23

Company 001

\*\* END OF REPORT \*\*

## Invoice Exception Report

Creative Data Research, Inc.      Invoice Exception Report      CUSTCONF    BSL2PFR    6/01/07 13:42:01 Page    1

Salesman: 20      JOE

Cust # 800237    DANNY & CLYDE'S FOOD STORE #20      Address: 68083 HWY 59      (    )      Sub Sts Y

COVINGTON      LA 70445 -

Qtyord	Qtyshp	Item #	Description	Pack	Size	U/M	Invoice	Route	Date	Reason
6	5	130585	GPC 100 ULTRA BOX	10		CTN	167	100	5/04/07	Out Of Stock

\*\* END OF REPORT \*\*

Invoice Register

Creative Data Research, Inc.				Invoice Register				CUSTCONF				DSMNPR				6/01/07 13:41:57				Page		1	
Start Date 6/01/07 Ending Date 6/01/07																							
Trans. Date	Invoice Number	Cust. No.	Customer Name	Invoice Total	Invoice Base	Gross Profit	Profit %	Sales Tax	Stamp Tax	Lines	Route	Seq.	Cig Qty	Bund.	Totes								
6/01/07	165	100801	BARON EXPRESS #2 BP	390.87	348.55	27.28	7.26	15.04	39.71	5	300		11	0	0								
6/01/07	166	100802	CRANKY CORNER QUICK STOP	223.55	203.43	11.52	5.36	8.60	24.57	6	110		6	0	0								
6/01/07	167	800237	DANNY & CLYDE'S FOOD STORE #20	505.60	449.10	37.06	7.62	19.44	51.51	10	100		14	4	0								
6/01/07	168	100850	EXPRESS WAY FOOD MART	550.34	435.87	93.29	17.63	21.18		7	110			0	0								
6/01/07	169	100855	GAS-N-SHOP #6	1272.55	1152.91	70.69	5.78	48.95	173.28	6	210		48	0	0								
6/01/07	170	100900	JR FOOD MART - ABITA	597.72	538.54	36.19	6.30	22.99	60.70	9	210		16	0	0								
6/01/07	171	100857	JR FOOD MART - FOLSOM	913.82	842.22	36.45	4.15	35.15	97.47	3	110		27	0	0								
6/01/07	172	800333	KINGS FOREST EXXON	728.12	658.14	42.00	6.00	27.98	55.75	11	100		13	7	0								
6/01/07	173	770060	PACKS FOOD STORE	176.53	170.83	5.70	3.23		56.40	3	120		4	0	0								
6/01/07	174	99000	99 MART PLUS	538.03	467.88	70.15	13.04		76.52	10	120		5	0	0								
6/01/07	175	900300	USA CONVENIENCE STORE #300	176.80	162.01	7.99	4.70	6.80	14.44	7	100		4	0	0								
6/01/07	176	900600	USA CONVENIENCE STORE #600	693.14	638.97	27.50	4.13	26.67	78.75	14	100		21	0	0								
6/01/07	177	100222	TODD'S COUNTRY CORNER	567.20	471.66	73.73	13.52	21.81	18.05	13	100		5	0	0								
6/01/07	178	770001	TEXAS TRUCK STOP	786.54	720.21	66.33	8.43		197.40	13	120		14	0	0								
6/01/07	179	770001	TEXAS TRUCK STOP	449.46	390.22	59.24	13.18		114.79	7	120		8	0	0								
6/01/07	180	700180	L & M GROCERY	174.48	152.08	15.69	9.35	6.71	20.62	4	110		3	0	0								
6/01/07	181	100002	DIANNE'S GROCERY	2153.76	1956.09	114.84	5.55	82.83	132.53	27	100		34	0	0								
6/01/07	182	320001	BIG P MINI MART	631.79	593.06	38.73	6.13		19.80	6	500		11	0	0								
6/01/07	183	100900	JR FOOD MART - ABITA	3368.16	3088.27	150.34	4.64	129.55	324.90	10	210		90	0	0								
6/01/07	184	771230	B & D FOOD STORE	1002.75	948.65	54.10	5.40		219.51	36	XT0601		15	0	0								
6/01/07	185	100801	BARON EXPRESS #2 BP	930.13	787.20	107.14	11.98	35.79	58.06	36	300		15	0	0								
6/01/07	186	320001	BIG P MINI MART	866.21	759.07	107.14	12.37		29.93	36	500		15	0	0								
6/01/07	187	100802	CRANKY CORNER QUICK STOP	930.13	787.20	107.14	11.98	35.79	58.06	36	110		15	0	0								
6/01/07	188	800237	DANNY & CLYDE'S FOOD STORE #20	930.13	787.20	107.14	11.98	35.79	58.06	36	100		15	0	0								
6/01/07	189	100850	EXPRESS WAY FOOD MART	926.37	787.20	103.52	11.62	35.65	58.06	36	110		15	0	0								
6/01/07	190	100855	GAS-N-SHOP #6	930.13	787.20	107.14	11.98	35.79	58.06	36	210		15	0	0								
6/01/07	191	100855	GAS-N-SHOP #6	930.13	787.20	107.14	11.98	35.79	58.06	36	210		15	0	0								
6/01/07	192	100900	JR FOOD MART - ABITA	930.13	787.20	107.14	11.98	35.79	58.06	36	210		15	0	0								
6/01/07	193	100857	JR FOOD MART - FOLSOM	930.13	787.20	107.14	11.98	35.79	58.06	36	110		15	0	0								
6/01/07	194	800333	KINGS FOREST EXXON	874.93	787.20	54.10	6.43	33.63	58.06	36	110		15	0	0								
6/01/07	195	320033	KINGS GROCERY	866.21	759.07	107.14	12.37		29.93	36	200		15	0	0								
6/01/07	196	700180	L & M GROCERY	930.13	787.20	107.14	11.98	35.79	58.06	36	110		15	0	0								
6/01/07	197	320092	LIL SHORT STOP - OCEAN SPRINGS	866.21	759.07	107.14	12.37		29.93	36	500		15	0	0								
6/01/07	198	320091	LIL SHORT STOP - VANCELEVE	866.21	759.07	107.14	12.37		29.93	36	500		15	0	0								
6/01/07	199	320055	OCEAN SPRINGS QUICK STOP	866.21	759.07	107.14	12.37		29.93	36	500		15	0	0								
6/01/07	200	770060	PACKS FOOD STORE	1055.79	948.65	107.14	10.15		219.51	36	120		15	0	0								
6/01/07	201	770005	PARK IT MARKET	1055.79	948.65	107.14	10.15		219.51	36	120		15	0	0								
6/01/07	202	300133	SAIA'S SUPERMARKET	930.13	787.20	107.14	11.98	35.79	58.06	36	110		15	0	0								
6/01/07	203	100004	SNYDER'S STOP & GO	930.13	787.20	107.14	11.98	35.79	58.06	36	100		15	0	0								
6/01/07	204	100001	STOP 'N SHOP	930.13	787.20	107.14	11.98	35.79	58.06	36	100		15	0	0								
6/01/07	205	770031	TAYLOR'S MINI MART	1055.79	948.65	107.14	10.15		219.51	36	120		15	0	0								
6/01/07	206	770001	TEXAS TRUCK STOP	1055.79	948.65	107.14	10.15		219.51	36	120		15	0	0								
6/01/07	207	100222	TODD'S COUNTRY CORNER	930.13	787.20	107.14	11.98	35.79	58.06	36	100		15	0	0								
6/01/07 ** Totals for Date **				37418.28	32999.44	3446.38	9.21	972.46	3617.23	1035			694										
Final totals				37418.28	32999.44	3446.38	9.21	972.46	3617.23	1035			0										
Total Invoices				37418.28	Total Credits																		
Invoice Lines : 1035				1035	Credit Lines : 0																		
** END OF REPORT **																							

# Invoice Register (Posting)

This version of the Invoice Register, which is not an EOD report, prints each time invoices are posted.

Creative Data Research, Inc.			Invoice Register			CUSTCONF			GSJOPFR			6/01/07 13:41:53 Page			1		
Invoice Number	Cust #	Customer Name	Invoice Total	Invoice Base Cost	Gross Profit	Profit %	Sales Tax	Stamp Tax	Lines	Route	Seq.	Cig Qty	Bund.	Totes			
Warehouse 1																	
MAIN WAREHOUSE																	
165	100801	BARON EXPRESS #2 BP	390.87	348.55	27.28	6.98	15.04	39.71	5	300	0	11	0	0			
166	100802	CRANKY CORNER QUICK STOP	223.55	203.43	11.52	5.15	8.60	24.57	6	110	0	6	0	0			
167	800237	DANNY & CLYDE'S FOOD STORE #20	505.60	449.10	37.06	7.33	19.44	51.51	10	100	0	14	4	0			
168	100850	EXPRESS WAY FOOD MART	550.34	435.87	93.29	16.95	21.18		7	110	0	0	0	0			
169	100855	GAS-N-SHOP #6	1272.55	1152.91	70.69	5.55	48.95	173.28	6	210	0	48	0	0			
170	100900	JR FOOD MART - ABITA	597.72	538.54	36.19	6.05	22.99		9	210	0	16	0	0			
171	100857	JR FOOD MART - FOLSOM	913.82	842.22	36.45	3.99	35.15	97.47	3	110	0	27	0	0			
172	800333	KINGS FOREST EXXON	728.12	658.14	42.00	5.77	27.98		11	100	0	13	7	0			
173	770060	PACKS FOOD STORE	176.53	170.83	5.70	3.23		56.40	3	120	0	4	0	0			
174	990000	99 MART PLUS	538.03	467.88	70.15	13.04		76.52	10	120	0	5	0	0			
175	900300	USA CONVENIENCE STORE #300	176.80	162.01	7.99	4.52	6.80		7	100	0	4	0	0			
176	900600	USA CONVENIENCE STORE #600	693.14	638.97	27.50	3.97	26.67		14	100	0	21	0	0			
177	100222	TODD'S COUNTRY CORNER	567.20	471.66	73.73	13.00	21.81		13	100	0	5	0	0			
178	770001	TEXAS TRUCK STOP	786.54	720.21	66.33	8.43		18.05	13	120	0	14	0	0			
179	770001	TEXAS TRUCK STOP	449.46	390.22	59.24	13.18		114.79	7	120	0	8	0	0			
180	700180	L & M GROCERY	174.48	152.08	15.69	8.99	6.71	20.62	4	110	0	3	0	0			
181	100002	DIANNE'S GROCERY	2153.76	1956.09	114.84	5.33	82.83	132.53	27	100	0	34	0	0			
182	320001	BIG P MINI MART	631.79	593.06	38.73	6.13		19.80	6	500	0	11	0	0			
183	100900	JR FOOD MART - ABITA	3368.16	3088.27	150.34	4.46	129.55	324.90	10	210	0	90	0	0			
184	771230	B & D FOOD STORE	1002.75	948.65	54.10	5.40		219.51	36	KT0601	0	15	0	0			
185	100801	BARON EXPRESS #2 BP	930.13	787.20	107.14	11.52	35.79	58.06	36	300	0	15	0	0			
186	320001	BIG P MINI MART	866.21	759.07	107.14	12.37		29.93	36	500	0	15	0	0			
187	100802	CRANKY CORNER QUICK STOP	930.13	787.20	107.14	11.52	35.79	58.06	36	110	0	15	0	0			
188	800237	DANNY & CLYDE'S FOOD STORE #20	930.13	787.20	107.14	11.52	35.79	58.06	36	100	0	15	0	0			
189	100850	EXPRESS WAY FOOD MART	926.37	787.20	103.52	11.17	35.65	58.06	36	110	0	15	0	0			
190	100855	GAS-N-SHOP #6	930.13	787.20	107.14	11.52	35.79	58.06	36	210	0	15	0	0			
191	100855	GAS-N-SHOP #6	930.13	787.20	107.14	11.52	35.79	58.06	36	210	0	15	0	0			
192	100900	JR FOOD MART - ABITA	930.13	787.20	107.14	11.52	35.79	58.06	36	210	0	15	0	0			
193	100857	JR FOOD MART - FOLSOM	930.13	787.20	107.14	11.52	35.79	58.06	36	110	0	15	0	0			
194	800333	KINGS FOREST EXXON	874.93	787.20	54.10	6.18	33.63	58.06	36	100	0	15	0	0			
195	320033	KINGS GROCERY	866.21	759.07	107.14	12.37		29.93	36	200	0	15	0	0			
196	700180	L & M GROCERY	930.13	787.20	107.14	11.52	35.79	58.06	36	110	0	15	0	0			
197	320092	LIL SHORT STOP - OCEAN SPRINGS	866.21	759.07	107.14	12.37		29.93	36	500	0	15	0	0			
198	320091	LIL SHORT STOP - VANCELEVE	866.21	759.07	107.14	12.37		29.93	36	500	0	15	0	0			
199	320055	OCEAN SPRINGS QUICK STOP	866.21	759.07	107.14	12.37		29.93	36	500	0	15	0	0			
200	770060	PACKS FOOD STORE	1055.79	948.65	107.14	10.15		219.51	36	120	0	15	0	0			
201	770005	PARK IT MARKET	1055.79	948.65	107.14	10.15		219.51	36	120	0	15	0	0			
202	300133	SAIA'S SUPERMARKET	930.13	787.20	107.14	11.52	35.79	58.06	36	110	0	15	0	0			
203	100004	SNYDER'S STOP & GO	930.13	787.20	107.14	11.52	35.79	58.06	36	100	0	15	0	0			
204	100001	STOP 'N SHOP	930.13	787.20	107.14	11.52	35.79	58.06	36	100	0	15	0	0			
205	770031	TAYLOR'S MINI MART	1055.79	948.65	107.14	10.15		219.51	36	120	0	15	0	0			
206	770001	TEXAS TRUCK STOP	1055.79	948.65	107.14	10.15		219.51	36	120	0	15	0	0			
207	100222	TODD'S COUNTRY CORNER	930.13	787.20	107.14	11.52	35.79	58.06	36	100	0	15	0	0			
Warehouse 1																	
			37418.28	32999.44	3446.38		972.46	3617.23	1035			694					
Total Invoices:			37418.28														
Invoice Lines . . :			1035														
Total Credits:																	
Credit Lines . . :			1035														
Final totals			37418.28	32999.44	3446.38		972.46	3617.23	1035			694					
Total Invoices:			37418.28														
Invoice Lines . . :			1035														
** END OF REPORT **																	



## Invoice Register (Net Cost)

Creative Data Research, Inc.		Invoice Register (Net Cost)			CUSTCONF	GSJAPFR	6/01/07 13:41:55 Page 1			
Invoice Number	Customer Number	Name	Invoice Amount	Invoice Net Cost	Profit	Profit %	Cig. Ctns.	Tax Stamps	Sales Tax	Potential Commission
Sales Rep. 10		SAM								
165	100801	BARON EXPRESS #2 BP	375.83	345.11	30.72	8.17	11	39.71	15.04	
185	100801	BARON EXPRESS #2 BP	894.34	775.38	118.96	13.30	15	58.06	35.79	
181	100002	DIANNE'S GROCERY	2070.93	1932.37	138.56	6.69	34	132.53	82.83	
169	100855	GAS-N-SHOP #6	1223.60	1129.51	94.09	7.68	48	173.28	48.95	
190	100855	GAS-N-SHOP #6	894.34	775.38	118.96	13.30	15	58.06	35.79	
191	100855	GAS-N-SHOP #6	894.34	775.38	118.96	13.30	15	58.06	35.79	
172	800333	KINGS FOREST EXXON	700.14	648.93	51.21	7.31	13	55.75	27.98	
194	800333	KINGS FOREST EXXON	841.30	775.38	65.92	7.83	15	58.06	33.63	
180	700180	L & M GROCERY	167.77	149.87	17.90	10.66	3	20.62	6.71	
196	700180	L & M GROCERY	894.34	775.38	118.96	13.30	15	58.06	35.79	
173	770060	PACKS FOOD STORE	176.53	169.99	6.54	3.70	4	56.40	.00	
200	770060	PACKS FOOD STORE	1055.79	936.83	118.96	11.26	15	219.51	.00	
201	770005	PARK IT MARKET	1055.79	936.83	118.96	11.26	15	219.51	.00	
203	100004	SNYDER'S STOP & GO	894.34	775.38	118.96	13.30	15	58.06	35.79	
204	100001	STOP 'N SHOP	894.34	775.38	118.96	13.30	15	58.06	35.79	
177	100222	TODD'S COUNTRY CORNER	545.39	464.31	81.08	14.86	5	18.05	21.81	
207	100222	TODD'S COUNTRY CORNER	894.34	775.38	118.96	13.30	15	58.06	35.79	
Sales Rep. Totals 10			14473.45	12916.79	1556.66	10.75	268	1399.84	487.48	

Creative Data Research, Inc.		Invoice Register (Net Cost)			CUSTCONF	GSJAPFR	6/01/07 13:41:55 Page 2			
Invoice Number	Customer Number	Name	Invoice Amount	Invoice Net Cost	Profit	Profit %	Cig. Ctns.	Tax Stamps	Sales Tax	Potential Commission
Sales Rep. 20		JOE								
184	771230	B & D FOOD STORE	1002.75	936.83	65.92	6.57	15	219.51	.00	
182	320001	BIG P MINI MART	631.79	589.83	41.96	6.64	11	19.80	.00	
186	320001	BIG P MINI MART	866.21	747.25	118.96	13.73	15	29.93	.00	
166	100802	CRANKY CORNER QUICK STOP	214.95	201.74	13.21	6.14	6	24.57	8.60	
187	100802	CRANKY CORNER QUICK STOP	894.34	775.38	118.96	13.30	15	58.06	35.79	
167	800237	DANNY & CLYDE'S FOOD STORE #20	486.16	444.35	41.81	8.60	14	51.51	19.44	
188	800237	DANNY & CLYDE'S FOOD STORE #20	894.34	775.38	118.96	13.30	15	58.06	35.79	
168	100850	EXPRESS WAY FOOD MART	529.16	427.93	101.23	19.13		.00	21.18	
189	100850	EXPRESS WAY FOOD MART	890.72	775.38	115.34	12.94	15	58.06	35.65	
170	100900	JR FOOD MART - ABITA	574.73	533.22	41.51	7.22	16	60.70	22.99	
183	100900	JR FOOD MART - ABITA	3238.61	3068.74	169.87	5.24	90	324.90	129.55	
192	100900	JR FOOD MART - ABITA	894.34	775.38	118.96	13.30	15	58.06	35.79	
171	100857	JR FOOD MART - FOLSOM	878.67	836.91	41.76	4.75	27	97.47	35.15	
193	100857	JR FOOD MART - FOLSOM	894.34	775.38	118.96	13.30	15	58.06	35.79	
202	300133	SAIA'S SUPERMARKET	894.34	775.38	118.96	13.30	15	58.06	35.79	
205	770031	TAYLOR'S MINI MART	1055.79	936.83	118.96	11.26	15	219.51	.00	
178	770001	TEXAS TRUCK STOP	786.54	709.85	76.69	9.75	14	197.40	.00	
179	770001	TEXAS TRUCK STOP	449.46	383.46	66.00	14.68	8	114.79	.00	
206	770001	TEXAS TRUCK STOP	1055.79	936.83	118.96	11.26	15	219.51	.00	
174	99000	99 MART PLUS	538.03	460.72	77.31	14.36	5	76.52	.00	
Sales Rep. Totals 20			17671.06	15866.77	1804.29	10.21	341	2004.48	451.51	

Creative Data Research, Inc.		Invoice Register (Net Cost)			CUSTCONF	GSJAPFR	6/01/07 13:41:55 Page 3			
Invoice Number	Customer Number	Name	Invoice Amount	Invoice Net Cost	Profit	Profit %	Cig. Ctns.	Tax Stamps	Sales Tax	Potential Commission
Sales Rep. 30		BOB								
195	320033	KINGS GROCERY	866.21	747.25	118.96	13.73	15	29.93	.00	
197	320092	LIL SHORT STOP - OCEAN SPRINGS	866.21	747.25	118.96	13.73	15	29.93	.00	
198	320091	LIL SHORT STOP - VANCELEVE	866.21	747.25	118.96	13.73	15	29.93	.00	
199	320055	OCEAN SPRINGS QUICK STOP	866.21	747.25	118.96	13.73	15	29.93	.00	
175	900300	USA CONVENIENCE STORE #300	170.00	160.08	9.92	5.83	4	14.44	6.80	
176	900600	USA CONVENIENCE STORE #600	666.47	631.48	34.99	5.25	21	78.75	26.67	
Sales Rep. Totals 30			4301.31	3780.56	520.75	12.10	85	212.91	33.47	
Final totals			36445.82	32564.12	3881.70	10.65	694	3617.23	972.46	
** END OF REPORT **										

## Large Credits Report

Creative Data Research, Inc.	Large Credits Report				CUSTCONF	GSN0PFR	7/31/07 16:33:27	Page	1
Customer Name	Cust #	Inv. #	Salesman	Reason/Description		Lines	Credit Total		
BARON EXPRESS #2 BP	100801	215	10	G Good Merchandise		36	930.13-		
Final totals							930.13-		
** END OF REPORT **									

Only credit memos which equal or exceed the amount entered for the **Min. Value For Large Credits** field of the SYS015 default system option are included in the Large Credits Report illustrated above. Refer to the DAC Default System Options document for additional information.

## Line/Unit Count By Cat.

Creative Data Research, Inc.		Line/Unit Count By Cat.		CUSTCONF	BSAKPFR	6/01/07 13:42:02	Page	1
Cat.	Description	Invoice Line/Unit Count		Credit Line/Unit Count				
1	CIGARETTES	440	694	0	0			
2	TOBACCO	59	67	0	0			
4	CANDY/GUM	194	224	0	0			
5	GROCERY	177	268	0	0			
9	LIGHTERS	140	169	0	0			
10	MISC	25	25	0	0			
Final totals		1035	1447	0	0			
** END OF REPORT **								

## Lost Sale By Sales Rep And Cust

Creative Data Research, Inc.				Lost Sale By Sales Rep and Cust		CUSTCONF	DSN3PFR	6/01/07 13:41:58 Page		1	
Invoice Number	Invoice Date	Item Number	U/M	Description		Qty Order	Qty Ship	Lost Qty	Lost Sale	Lost Base Cost	Lost Profit
167	6/01/07	130585	CTN	GPC 100 ULTRA BOX		6	5	1	24.30	22.95	1.35
Customer Totals :						Total			24.30	22.95	1.35
Sales Rep. 20		JOE				Total			24.30	22.95	1.35
Final totals						Total Lost Sale			24.30	22.95	1.35
** END OF REPORT **											

# Order Exception Report

Creative Data Research, Inc.			Order Exception Report			JEANNINE	DSZSPFR	8/13/07	9:20:17	Page	1
Invoice	Customer Name	Item # Description	Net Cost	Net %	Base Cost	GP %	Unit Price				
Posted	Orders Only										
298	DIANNE'S GROCERY	108300 B&H MENT 100 LT	33.12	4.58	33.36	3.89	34.71				
298		131761 BASIC FF 100 BOX	28.06	5.20	28.25	4.56	29.60				
298		100500 CAMEL FILTER 85 BOX	30.67	4.69	30.83	4.20	32.18				
298		101300 CARLTON MENTHOL	35.13	4.30	35.36	3.68	36.71				
298		125800 DORAL FF MENT 100	28.03	5.21	28.22	4.57	29.57				
298		111700 KOOL MENT 100 MILD	30.67	4.69	30.83	4.20	32.18				
298		418950 HERSHEY ALMOND 36CT	13.05	7.84	13.68	3.39	14.16				
298		439635 HERSHEY BITES 11 OZ	20.70	5.31	21.12	3.39	21.86				
298		439397 HERSHEY HUGS 12 OZ	27.52	5.30	28.08	3.37	29.06				
** END OF REPORT **											

The detailed version of the Order Exception Report illustrated below is printed by entering 2 for the **Profit Warning Report Ver** field of the SYS001 default system option. Refer to the DAC Default System Options document for additional information.

Creative Data Research, Inc.			Order Exception Report			JEANNINE	GSB2PFR	8/13/07	9:25:38	Page	1
Item	Description	Qty	Price	Base Cost	Percent	Net Cost	Percent	Allow. Type	Start	Cont.	S.Cls Cat.
Inv. #	298 Status Posted	Cust. 100002 DIANNE'S GROCERY			Matrix			0	Alt Price	CD	W.H. 1
108300	B&H MENT 100 LT	10	34.71	33.36	3.89	33.12	4.58				100 1
131761	BASIC FF 100 BOX	10	29.60	28.25	4.56	28.06	5.20				101 1
100500	CAMEL FILTER 85 BOX	10	32.18	30.83	4.20	30.67	4.69				100 1
101300	CARLTON MENTHOL	10	36.71	35.36	3.68	35.13	4.30				101 1
125800	DORAL FF MENT 100	10	29.57	28.22	4.57	28.03	5.21				101 1
111700	KOOL MENT 100 MILD	10	32.18	30.83	4.20	30.67	4.69				100 1
418950	HERSHEY ALMOND 36CT	4	14.16	13.68	3.39	13.05	7.84			2 6	400 4
439635	HERSHEY BITES 11 OZ	4	21.86	21.12	3.39	20.70	5.31			2 6	400 4
439397	HERSHEY HUGS 12 OZ	4	29.06	28.08	3.37	27.52	5.30			2 6	400 4
** END OF REPORT **											

## Print Expired Deals/Promotions

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Creative Data Research, Inc.      Print Expired Deals / Promotions  CUSTCONF  DSN6PFR    7/31/07 16:33:31 Page    1

      Description      Posted  End Date  Total Sale  Cost Amount  Qty Sold  Unit  Promo  Extension

      Type A  Customer Promotions

Item Number 561158  KEEBLER CHIPS DELUXE  20Z

Customer      Customer Name
Number
100900  JR FOOD MART - ABITA      7/31/07  7/31/07      58.00      43.40      20  CTN      .75      15.00
      Salesman 20      JOE      58.00      43.40      20      15.00

900600  USA CONVENIENCE STORE #600      7/31/07  7/31/07      55.80      43.40      20  CTN      .75      15.00
900500  USA CONVENIENCE STORE #500      7/31/07  7/31/07      83.70      65.10      30  CTN      .75      22.50
900400  USA CONVENIENCE STORE #400      7/31/07  7/31/07      55.80      43.40      20  CTN      .75      15.00
900300  USA CONVENIENCE STORE #300      7/31/07  7/31/07      27.90      21.70      10  CTN      .75      7.50
      Salesman 30      BOB      223.20      173.60      80      60.00

561158  KEEBLER CHIPS DELUXE  20Z      7/31/07  7/31/07      281.20      217.00      100  CTN      .75      75.00

      Type A
** END OF REPORT **
  
```

If **\*YES** is entered for the **EOD Promo.Rpt Details?** field of the SYS002 default system option, details are included in the Print Expired Deals/Promotions report as illustrated above. Refer to the DAC Default System Options document for additional information.

## Route Delivery Manifest

CDR Customer Conference			Route Delivery Manifest		JEANNINE	DSRDPFR	5/27/13 8:45:50	Page 1
Start Date	5/27/13	End Date	5/27/13	Start Route	End Route 999999			
Route No. 100								
Delivery Sequence	Customer Number	Customer Name		Invoice Number	Invoice Amount	Sensitive Qty	Invoice Terms Description	
0	100801	BARON EXPRESS #2 BP		8790	61.71	1	2% 3 NET 7	
1	100001	STOP 'N SHOP		8754	15038.48	210	2% 3 NET 7	
2	260501	BIG JOHN'S QUICK STOP #1		8760	18864.27	280	CASH NO CHECKS	
3	100301	THREE RIVERS CHEVRON		8759	12673.78	176	CASH NO CHECKS	
4	100003	BOB'S SHELL		8756	19751.15	274	2% 3 NET 7	
5	100222	TODD'S COUNTRY CORNER		8758	3255.44	47	2% 10 NET 30	
5	100222	TODD'S COUNTRY CORNER		8792	4521.73	158	2% 10 NET 30	
6	100002	DIANNE'S GROCERY		8755	17870.27	267	2% 10 NET 30	
7	100004	SNYDER'S STOP & GO		8757	13414.48	197	2% 3 NET 7	
Totals for Route 100		Cash	31538.05	Charge	73913.26	105451.31	1610	

CDR Customer Conference		Route Delivery Manifest		JEANNINE		DSRDPFR		5/27/13 8:45:50 Page		2	
Route No. 120											
Delivery Sequence	Customer Number	Customer Name		Invoice Number	Invoice Amount	Sensitive Qty	Invoice Description	Terms			
0	99000	99 MART PLUS		8753	21486.12	273	2% 3 NET	7			
0	770001	TEXAS TRUCK STOP		8761	13238.18	176	2% 3 NET	7			
2	770005	PARK IT MARKET		8762	15125.16	197	2% 3 NET	7			
3	770031	TAYLOR'S MINI MART		8763	22924.08	280	2% 3 NET	7			
6	770060	PACKS FOOD STORE		8764	20972.42	267	CASH	NO CHECKS			
8	771230	B & D FOOD STORE		8765	3833.26	55	2% 3 NET	7			
Totals for Route 120		Cash	20972.42	Charge	76606.80	97579.22	1248				
Final totals		Cash	52510.47	Charge	150520.06	203030.53	2858				
** END OF REPORT **											

## Salesman Profile Daily (Net)

Creative Data Research, Inc.		Salesman Profile Daily(Net)		CUSTCONF	CVGUPFR	6/01/07 13:41:54	Page	1
10 - SAM								
Cat. No.	Description Name	TODAY			Pct.	%TS	%TP	Qty Each Qty SSU
		Sales	Net Cost	Margin				
1	CIGARETTES	8061.78	7616.46	445.32	5.52	55.70	28.61	268
2	TOBACCO	503.70	412.82	90.88	18.04	3.48	5.84	31
4	CANDY/GUM	4301.96	3538.14	763.82	17.76	29.72	49.07	100
5	GROCERY	1083.47	970.03	113.44	10.47	7.49	7.29	110
9	LIGHTERS	522.54	379.34	143.20	27.40	3.61	9.20	68
Totals:		14473.45	12916.79	1556.66	10.76			587
Cat. No.	Description Name	PERIOD TO DATE			Pct.	%TS	%TP	Qty Each Qty SSU
		Sales	Net Cost	Margin				
1	CIGARETTES	77085.05	73083.63	4001.42	5.19	53.51	23.66	2516
2	TOBACCO	4970.64	4109.64	861.00	17.32	3.45	5.09	330
4	CANDY/GUM	47371.14	37784.67	9586.47	20.24	32.89	56.68	1034
5	GROCERY	8283.72	7546.31	737.41	8.90	5.75	4.36	870
9	LIGHTERS	6336.69	4609.46	1727.23	27.26	4.40	10.21	775
Totals:		144047.24	127133.71	16913.53	11.74			5646
Commission Today:		.00						
Commission PTD :		.00	Promo Dollars PTD:	.00				

Creative Data Research, Inc.		Salesman Profile Daily(Net)		CUSTCONF	CVGUPFR	6/01/07 13:41:54	Page	2
20 - JOE								
Cat. No.	Description Name	TODAY			Pct.	%TS	%TP	Qty Each Qty SSU
		Sales	Net Cost	Margin				
1	CIGARETTES	10996.65	10451.73	544.92	4.96	62.23	30.20	341
2	TOBACCO	377.64	314.16	63.48	16.81	2.14	3.52	27
4	CANDY/GUM	4178.53	3316.46	862.07	20.63	23.65	47.78	95
5	GROCERY	1456.41	1301.93	154.48	10.61	8.24	8.56	129
9	LIGHTERS	661.83	482.49	179.34	27.10	3.75	9.94	78
Totals:		17671.06	15866.77	1804.29	10.21			680
Cat. No.	Description Name	PERIOD TO DATE			Pct.	%TS	%TP	Qty Each Qty SSU
		Sales	Net Cost	Margin				
1	CIGARETTES	60613.23	57642.49	2970.74	4.90	56.40	24.19	1867
2	TOBACCO	3232.64	2672.60	560.04	17.32	3.01	4.56	216
4	CANDY/GUM	32879.36	25925.80	6953.56	21.15	30.59	56.61	706
5	GROCERY	6343.13	5745.82	597.31	9.42	5.90	4.86	636
9	LIGHTERS	4408.73	3207.40	1201.33	27.25	4.10	9.78	534
Totals:		107477.09	95194.11	12282.98	11.43			4044
Commission Today:		.00						
Commission PTD :		.00	Promo Dollars PTD:	.00				

Creative Data Research, Inc.		Salesman Profile Daily(Net)		CUSTCONF	CVGUPFR	6/01/07 13:41:54		Page	3
30 - BOB									
Cat.	Description	TODAY							
No.	Name	Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	2327.87	2192.93	134.94	5.80	54.12	25.91		85
2	TOBACCO	129.30	107.46	21.84	16.89	3.01	4.19		9
4	CANDY/GUM	1330.89	1045.73	285.16	21.43	30.94	54.76		29
5	GROCERY	305.39	274.52	30.87	10.11	7.10	5.93		29
9	LIGHTERS	207.86	159.92	47.94	23.06	4.83	9.21		23
Totals:		4301.31	3780.56	520.75	12.11				180
Cat.	Description	PERIOD TO DATE							
No.	Name	Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	27899.05	26308.45	1590.60	5.70	51.55	23.21		1019
2	TOBACCO	1668.24	1376.68	291.56	17.48	3.08	4.25		122
4	CANDY/GUM	18528.73	14601.33	3927.40	21.20	34.24	57.31		396
5	GROCERY	3306.36	2991.23	315.13	9.53	6.11	4.60		344
9	LIGHTERS	2717.26	1988.54	728.72	26.82	5.02	10.63		331
Totals:		54119.64	47266.23	6853.41	12.66				2262
Commission Today:		.00							
Commission PTD :		.00	Promo Dollars PTD:	.00					
** END OF REPORT **									

## Salesman Profile Report-D

Creative Data Research, Inc.		Salesman Profile Report-D		CUSTCONF	DSOYPFR	6/01/07 13:41:58 Page		1	
10 - SAM									
Cat.	Description	TODAY							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	8061.78	7698.88	362.90	4.50	55.70	26.52		268
2	TOBACCO	503.70	423.52	80.18	15.92	3.48	5.86		31
4	CANDY/GUM	4301.96	3615.99	685.97	15.95	29.72	50.13		100
5	GROCERY	1083.47	979.57	103.90	9.59	7.49	7.59		110
9	LIGHTERS	522.54	387.20	135.34	25.90	3.61	9.89		68
Totals:		14473.45	13105.16	1368.29	9.45				587
Cat.	Description	PERIOD TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	77085.05	73705.48	3379.57	4.38	53.51	22.23		2516
2	TOBACCO	4970.64	4212.64	758.00	15.25	3.45	4.99		330
4	CANDY/GUM	47371.14	38611.56	8759.58	18.49	32.89	57.61		1034
5	GROCERY	8283.72	7608.11	675.61	8.16	5.75	4.44		870
9	LIGHTERS	6336.69	4704.48	1632.21	25.76	4.40	10.73		775
Totals:		144047.24	128842.27	15204.97	10.56				5646
Commission Today:		.00							
Commission PTD :		.00	Promo Dollars PTD:	.00					

Creative Data Research, Inc.		Salesman Profile Report-D			CUSTCONF	DSOYPFR	6/01/07 13:41:58 Page		2
20 - JOE									
Cat.	Description	TODAY							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	10996.65	10536.25	460.40	4.19	62.23	28.52		341
2	TOBACCO	377.64	321.66	55.98	14.82	2.14	3.47		27
4	CANDY/GUM	4178.53	3391.98	786.55	18.82	23.65	48.73		95
5	GROCERY	1456.41	1314.77	141.64	9.73	8.24	8.78		129
9	LIGHTERS	661.83	492.36	169.47	25.61	3.75	10.50		78
Totals:		17671.06	16057.02	1614.04	9.13				680
Cat.	Description	PERIOD TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	60613.23	58092.73	2520.50	4.16	56.40	22.74		1867
2	TOBACCO	3232.64	2737.00	495.64	15.33	3.01	4.47		216
4	CANDY/GUM	32879.36	26494.14	6385.22	19.42	30.59	57.60		706
5	GROCERY	6343.13	5793.82	549.31	8.66	5.90	4.96		636
9	LIGHTERS	4408.73	3273.44	1135.29	25.75	4.10	10.24		534
Totals:		107477.09	96391.13	11085.96	10.31				4044
Commission Today:		.00							
Commission PTD :		.00	Promo Dollars PTD:	.00					

Creative Data Research, Inc.		Salesman Profile Report-D		CUSTCONF	DSOYPFR	6/01/07 13:41:58 Page		3	
30 - BOB									
Cat.	Description	TODAY							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	2327.87	2217.34	110.53	4.75	54.12	23.82		85
2	TOBACCO	129.30	110.36	18.94	14.65	3.01	4.08		9
4	CANDY/GUM	1330.89	1068.84	262.05	19.69	30.94	56.47		29
5	GROCERY	305.39	277.52	27.87	9.13	7.10	6.01		29
9	LIGHTERS	207.86	163.20	44.66	21.49	4.83	9.62		23
Totals:		4301.31	3837.26	464.05	10.79				180
Cat.	Description	PERIOD TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	27899.05	26558.24	1340.81	4.81	51.55	21.69		1019
2	TOBACCO	1668.24	1413.28	254.96	15.28	3.08	4.13		122
4	CANDY/GUM	18528.73	14920.08	3608.65	19.48	34.24	58.38		396
5	GROCERY	3306.36	3017.69	288.67	8.73	6.11	4.67		344
9	LIGHTERS	2717.26	2029.52	687.74	25.31	5.02	11.13		331
Totals:		54119.64	47938.81	6180.83	11.42				2262
Commission Today:		.00							
Commission PTD :		.00	Promo Dollars PTD:	.00					
** END OF REPORT **									

# Working With End of Week

The End Of Week Processing application can also be used to close a period and year. If DAC calendar records, rather than the system's date, are used to designate closing dates, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

Refer to the DAC Default System Options document for information about the SYS012 (User Point: End of Week) default system option where user-specific functions can be designated to execute with end of week processing.

---

## Using End Of Week Processing

The instructions below describe using the End Of Week Processing application to handle end of period and end of year processing with end of week (EOW) processing.

***If DAC calendar records are used, users must add the calendar records for an upcoming year before closing the current year.*** Refer to Adding Calendar Records of the System File Maintenance document for additional information.

***Users should contact CDR support personnel if the End Of Week Processing application is interrupted.***

Refer to Using End Of Day Processing for information about running end of week automatically after end of day.

```
User: JEANNINE          Menu: DACCv1          Date: 8/10/12
=====
> THE DAC SOFTWARE SYSTEM <=====
||||||| Distributor Analysis and Control |||||
||||||| MAIN OPERATIONS MENU |||||
=====
||||||| 1. File Maintenance Menu
THE    || 2. Accounts Receivable
DAC    || 3. Billing System
SYSTEM || 4. Inventory System
||||||| 5. Purchasing System
||||||| 6. Reports Menu
||||||| 7. Truck Scheduling
||||||| 8. Closing Procedures
||||||| 9. Integration
||||||| 10. Other Functions Menu
||||||| 11. Accounts Payable
||||||| 12. General Ledger
||||||| 90. Sign Off
=====
COPYRIGHT ©1992-2012© Creative Data Research, Inc.
==>
```

1. Select option 8 (Closing Procedures) from the Main Operations Menu screen. The Closing Procedures screen appears.



```

User: JEANNINE                      Menu: CLCV1                      Date: 7/28/06

===== > C L O S I N G   P R O C E D U R E S <=====
=====
|||||||
THE    ||          1. End Of Day Processing
DAC    ||          2. End Of Week Processing
SYSTEM ||          3. End Of Period Processing
|||||||          4. End Of Year Processing
|||          5. Select End Of Day Reports

                                M E N U   C A L L S
19.                                20.                                21.
22.                                23. Dac Main Menu                    90. Sign Off
=====
COPYRIGHT @1992-2004@ Creative Data Research, Inc.

==>

```

2. Select option 2 (End Of Week Processing) from the Closing Procedures screen. The Start A Closing screen appears with *End Week* in the upper right corner.

```

DSQ1PVR  ENTER  Creative Data Research                      7/28/06  9:07:25
                        Start a Closing

Press F6 to continue this closing, F3 to abort.          **** End Week ****

Current Week . . . . . : 30
Current Period/Month . . . . : 7
Current Quarter . . . . . : 2
Current Year . . . . . : 6

F3=Exit  F6=Submit  F8=Access closing schedule

```

3. To also close the period or year after closing the week, press <F8> (Access closing schedule).

```

DSQ1PVR  ENTER  Creative Data Research                      7/28/06 10:25:55
                        Start a Closing

Press F6 to continue this closing, F3 to abort.          **** End Week ****

Current Week . . . . . : 30
Current Period/Month . . . . : 7
Current Quarter . . . . . : 2
Current Year . . . . . : 6

After End Of Week Run-->      No Function          (P=EOP)
After End Of Period Run-->    No Function          (Y=EOY)

F3=Exit  F6=Submit  F8=Access closing schedule

```

To close only the period with the week, enter *P* (EOP) for the **After End Of Week Run** field.

To close the period and year with the week:

- Enter *P* (EOP) for the **After End Of Week Run** field, and
- Enter *Y* (EOY) for the **After End Of Period Run** field.

```
DSQ1PVR  ENTER  Creative Data Research  7/28/06 10:32:32
                        Start a Closing

Press F6 to continue this closing, F3 to abort.      **** End Week ****

Current Week . . . . . : 30
Current Period/Month . . . . : 7
Current Quarter . . . . . : 2
Current Year . . . . . : 6

After End Of Week Run--> P No Function      (P=EOP)
After End Of Period Run--> No Function      (Y=EOY)

F3=Exit F6=Submit F8=Access closing schedule
```

4. Press <F6> (Submit) when data entry is complete.

```
DSQ1PVR  ENTER  Creative Data Research  7/28/06 10:33:50
                        Start a Closing

Press F6 to continue this closing, F3 to abort.      **** End Week ****

Current Week . . . . . : 30
Current Period/Month . . . . : 7
Current Quarter . . . . . : 2
Current Year . . . . . : 6

After End Of Week Run--> P End of Period      (P=EOP)
After End Of Period Run--> No Function      (Y=EOY)

F3=Exit F6=Submit F8=Access closing schedule

CONFIRM: Y (Y/N)
```

5. Press <Enter> when prompted to confirm. The Closing Procedures screen appears.

---

## Printing End Of Week Reports

Many of the following reports are automatically generated during end of week (EOW) processing.

- Company Profile Report-W - DSXNPRF. This report can also be printed using option 2 (WTD/YTD Company Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Company Profile Weekly (Net) - CVGTPRF. Prints by using EOW user point. Contact CDR support personnel for additional information.

- Cumulative Sales Analysis - CVGAPFR. This report can be printed, rather than the Cumulative Sales Comparison report described below, if the fiscal year is different than the calendar year. Contact CDR support personnel for additional information.
- Cumulative Sales By Category - BSNIPFR.
- Cumulative Sales By Category - CVGBPFR. This report can be printed, rather than the Cumulative Sales By Category report described above, if the fiscal year is different than the calendar year. Contact CDR support personnel for additional information.
- Cumulative Sales By Salesrep - BSNEPFR.
- Cumulative Sales Comparison - BSMCPFR.
- Cumulative Salesman Totals - CVGCPFR. This report can be printed, rather than the Cumulative Sales By Salesrep report described above, if the fiscal year is different than the calendar year. Contact CDR support personnel for additional information.
- Inventory Cost Report - BSMYPFR.
- Sales Journal - DSPBPFR.
- Salesman Profile Report-W - DSXOPFR. This report can also be printed using option 4 (WTD/YTD Salesman Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Salesman Profile Weekly (Net) - CVGVPRF. Prints by using EOW user point. Contact CDR support personnel for additional information.
- Weekly Category Outs Summary - BSLWPFR.
- Weekly Lost Sales Cust/Rep - GWOMPFR. Prints by using EOW user point. Contact CDR support personnel for additional information. Refer to Working With Inventory Reports of the Warehousing document for information about printing lost sales reports for posted orders before running end of day.
- Weekly Sales Recap - GWFAPFR.
- Weekly Sensitive Totals - BSM5PFR

## Company Profile Report-W

Creative Data Research, Inc.		Company Profile Report-W		CUSTCONF	DSXNPFR	8/03/07 13:39:14 Page		1	
Cat.	Description	WEEK TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	7895.39	7542.17	353.22	4.47	64.87	30.35		257
2	TOBACCO	1044.34	872.92	171.42	16.41	8.58	14.73		89
4	CANDY/GUM	703.86	527.70	176.16	25.03	5.78	15.14		25
5	GROCERY	1773.12	1517.60	255.52	14.41	14.57	21.95		220
9	LIGHTERS	743.91	546.32	197.59	26.56	6.11	16.98		111
10	MISC	10.00	.00	10.00	100.00	.08	.86		
Totals:		12170.62	11006.71	1163.91	9.56				702
Cat.	Description	YEAR TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	173492.72	165898.62	7594.10	4.38	54.59	22.58		5659
2	TOBACCO	10915.86	9235.84	1680.02	15.39	3.43	4.99		757
4	CANDY/GUM	99483.09	80553.48	18929.61	19.03	31.30	56.28		2161
5	GROCERY	19706.33	17937.22	1769.11	8.98	6.20	5.26		2070
9	LIGHTERS	14206.59	10553.76	3652.83	25.71	4.47	10.86		1751
10	MISC	10.00	.00	10.00	100.00	.00	.03		256
Totals:		317814.59	284178.92	33635.67	10.58				12654
** END OF REPORT **									

## Company Profile Weekly (Net)

Creative Data Research, Inc.		Company Profile Weekly (Net)		CUSTCONF	CVGTFPR	8/03/07 13:39:14 Page		1	
Cat.	Description	WEEK TO DATE							
No.	Name	Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	7895.39	7465.58	429.81	5.44	64.87	32.61		257
2	TOBACCO	1044.34	853.22	191.12	18.30	8.58	14.50		89
4	CANDY/GUM	703.86	513.28	190.58	27.08	5.78	14.46		25
5	GROCERY	1773.12	1485.56	287.56	16.22	14.57	21.82		220
9	LIGHTERS	743.91	535.10	208.81	28.07	6.11	15.84		111
10	MISC	10.00	.00	10.00	100.00	.08	.76		
Totals:		12170.62	10852.74	1317.88	10.83				702
Cat.	Description	YEAR TO DATE							
No.	Name	Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	173492.72	164500.15	8992.57	5.18	54.59	24.07		5659
2	TOBACCO	10915.86	9012.14	1903.72	17.44	3.43	5.09		757
4	CANDY/GUM	99483.09	78825.08	20658.01	20.77	31.30	55.28		2161
5	GROCERY	19706.33	17768.92	1937.41	9.83	6.20	5.18		2070
9	LIGHTERS	14206.59	10340.50	3866.09	27.21	4.47	10.35		1751
10	MISC	10.00	.00	10.00	100.00	.00	.03		256
Totals:		317814.59	280446.79	37367.80	11.76				12654
** END OF REPORT **									

## Cumulative Sales Analysis

This report can be printed if the fiscal year is different than the calendar year.

Creative Data Research, Inc.									
Cumulative Sales Analysis									
JEANNINE CVGAPFR 8/10/07 14:23:56 Page 1									
Week 17									
* * * W E E K * * * Period 3									
Sales Wtd %Diff Profit Wtd Prf% D A T E * * * *FISCAL YEAR* Starting Week 26									
Sales Wtd %Diff Profit Wtd Prf% D A T E * * * Y E A R T O D A T E * * *									
Sales Wtd %Diff Profit Wtd Prf% D A T E * * * Profit Ytd Prf% %Diff									
Salesrep 10	SAM CARRINGTON								
Category 1 CIGARETTES									
*This Year*	40223.04	1755.06	4.36	119285.27	5226.03	4.38	119285.27	5226.03	4.38
*Last Year*									
Category 2 TOBACCO									
*This Year*	370.86	56.06	15.12	5959.62	911.02	15.29	5959.62	911.02	15.29
*Last Year*									
Category 4 CANDY/GUM									
*This Year*	6600.09	1129.89	17.12	53455.55	9781.58	18.30	53455.55	9781.58	18.30
*Last Year*									
Category 5 GROCERY									
*This Year*	1518.07	148.52	9.78	9742.43	818.00	8.40	9742.43	818.00	8.40
*Last Year*									
Category 9 LIGHTERS									
*This Year*	2393.25	601.77	25.14	9141.13	2344.25	25.65	9141.13	2344.25	25.65
*Last Year*									
Category 10 MISC									
*This Year*	20.00	20.00	100.00	30.00	30.00	100.00	30.00	30.00	100.00
*Last Year*									
Salesrep	SAM CARRINGTON								
*This Year*	51125.31	3711.30	7.26	197614.00	19110.88	9.67	197614.00	19110.88	9.67
*Last Year*									
Creative Data Research, Inc.									
Cumulative Sales Analysis									
JEANNINE CVGAPFR 8/10/07 14:23:56 Page 2									

## Cumulative Sales Analysis (continued)

Week 17									
***		WEEK		T O		D A T E		***	
Sales Wtd		%Diff		Profit Wtd		Prf%		%Diff	
Period 3									
***		***		***		***		***	
Sales Ptd		%Diff		Profit Ptd		Prf%		%Diff	
*FISCAL YEAR* Starting Week 26									
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Sales Ytd		%Diff		Profit Ytd		Prf%		%Diff	
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## Cumulative Sales Analysis (continued)

Week 17	W E E K				T O				D A T E				P r f %				W E E K				T O				D A T E				P r f %				W E E K				T O				D A T E				P r f %			
Sales Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff	Profit Wtd	%Diff													
Salesrep 30 BOB STEVENS																																																
Category 1 CIGARETTES																																																
*This Year*		18786.30		851.24	4.53																																											
*Last Year*																																																
Category 2 TOBACCO																																																
*This Year*		191.14		22.02	11.52																																											
*Last Year*																																																
Category 4 CANDY/GUM																																																
*This Year*		5088.17		719.93	14.15																																											
*Last Year*																																																
Category 5 GROCERY																																																
*This Year*		1032.28		111.87	10.84																																											
*Last Year*																																																
Category 9 LIGHTERS																																																
*This Year*		1053.99		227.59	21.59																																											
*Last Year*																																																
Category 10 MISC																																																
*This Year*																																																
*Last Year*																																																
Salesrep BOB STEVENS																																																
*This Year*		26151.88		1932.65	7.39																																											
*Last Year*																																																
Final Ttls		104543.79		7648.49	7.32																																											

\*\* END OF REPORT \*\*

## Cumulative Sales By Category (per calendar year)

This report can be printed if the fiscal year is *not* different than the calendar year.

Creative Data Research-SUPPORT										Cumulative Sales by Category										9/17/01 9:42:48 Page 1											
Week 7					Period 2					JTIIPPIN					BSNIPFR					Y E A R					T O D A T E						
*** Sales Wtd		WEEK %Diff		T O D A T E		*** %Diff		*** Sales Ptd		WEEK %Diff		TOTAL T O D A T E		*** %Diff		*** Sales Ytd		*** %Diff		Y E A R Profit Ytd		T O D A T E Prof%									
Category 1 CIGARETTES																															
*This Year*		905929.46		8.98		13144.59		1.45		13.50		2633329.34		12.27		39354.49		1.49		27.56		6058266.93		11.98		92932.25		1.53		13.93	
*Last Year*		831209.47				11580.51						2345386.62				30849.76						5409821.71				81566.91					
Category 2 TOBACCO																															
*This Year*		109837.15		10.50-		3939.90		3.59		16.67-		359137.36		.97		12327.27		3.43		9.55-		807854.61		2.49-		28057.12		3.47		11.76-	
*Last Year*		122726.61				4728.39						355676.97				13630.31						828499.67				31797.23					
Category 3 HBC REPACK																															
*This Year*		34757.51		49.77		6680.83		19.22		47.74		90355.36		28.34		17998.95		19.92		31.50		208191.30		26.35		42748.07		20.53		34.06	
*Last Year*		23206.85				4521.87						70398.26				13687.20						164773.17				31885.10					
Category 4 STORE SUPPLIES CASE LABEL																															
*This Year*		13285.98		17.88		2687.82		20.23		5.85		38391.02		11.63		7895.05		20.56		4.93		84249.55		1.10-		17749.32		21.07		4.45-	
*Last Year*		11270.52				2539.11						34389.28				7523.81						85191.40				18576.61					
Category 5 STORE SUPPLIES REPACK																															
*This Year*		3635.18		10.94		799.41		21.99		6.75		15714.90		66.07		2357.20		15.00		10.22		31939.56		37.69		5791.60		18.13		10.40	
*Last Year*		3276.57				748.84						9462.60				2138.56						23195.36				5245.58					
Category 6 SINGLE PICK GROCERY REPACK																															
*This Year*		14959.92		1.60-		950.72		6.36		2.42-		45352.03		.10-		2910.17		6.42		2.61-		107842.88		.89-		6863.59		6.36		3.98-	
*Last Year*		15203.96				974.38						45401.60				2988.26						108813.19				7148.50					
Category 7 CASE GROCERY CASE LABEL																															
*This Year*		22707.23		5.75-		1604.16		7.06		11.64-		68917.92		5.06-		5022.65		7.29		8.23-		163258.70		2.71-		12423.63		7.61		3.33-	
*Last Year*		24094.01				1815.57						72591.31				5473.33						167819.50				12852.22					
Category 8 CASE AUTOMOTIVE CASE LABEL																															
*This Year*		17125.36		3.88-		1396.35		8.15		7.78-		54906.13		1.03		4515.44		8.22		3.97-		125383.09		2.55		10539.39		8.41		2.23-	
*Last Year*		17817.39				1514.31						54343.87				4702.33						122262.44				10780.44					
Category 9 GENERAL MOSE REPACK																															
*This Year*		15677.45		18.30-		2835.50		18.09		17.47-		49403.05		9.21-		8974.67		18.17		9.32-		108676.68		3.99-		21049.90		19.37		1.61-	
*Last Year*		19191.17				3436.00						54420.13				9897.83						113201.98				21395.33					
Category 10 CANDY/GUM REPACK																															
*This Year*		54524.81		1.46-		3347.60		6.14		.86-		164285.52		3.86-		9784.84		5.96		2.83-		349929.17		4.80-		20620.42		5.89		4.97-	
*Last Year*		55332.98				3376.84						170881.82				10069.95						367599.69				21699.09					
Category 11 SNACKS REPACK																															
*This Year*		14839.35		.49		1636.72		11.03		3.02-		46238.78		1.73-		5059.08		10.94		3.38-		100611.42		3.97-		10906.87		10.84		6.09-	
*Last Year*		14766.08				1687.71						47054.83				5236.56						104780.30				11614.56					
Category 12 FROZEN & COOLER COOLER BOX																															
*This Year*		12334.59		11.10-		1616.21		13.10		4.83-		34668.76		10.08-		4607.69		13.29		2.66-		75793.84		13.92-		9985.43		13.17		7.58-	
*Last Year*		13874.75				1698.39						38557.70				4733.91						88050.70				10805.44					
Category 13 CASE CANDY, DISPLAYS, CASE LABEL																															
*This Year*		2096.27		241.19		287.90		13.73		459.24		14789.29		87.70		1168.27		7.90		145.68		37102.90		145.56		5016.70		13.52		523.30	
*Last Year*		614.39				51.48						7878.84				475.51						15109.00				804.85					



## DAC Closing Procedures (Rev. 7/08/13)

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## Cumulative Sales By Category (per fiscal year)

This report can be printed if the fiscal year is different than the calendar year.

Creative Data Research, Inc.														Cumulative Sales by Category										JEANNINE		CVGBPFR		8/10/07 14:23:58		Page 1	
Week 17				WEEK				TO DATE				Period 3				4 WEEK TOTAL				TO DATE				FISCAL YEAR* Start Week 26							
***				***				***				***				***				***				***							
Sales Wtd				Profit Wtd				Sales Ptd				Sales Ptd				Profit Ptd				Sales Ytd				Profit Ytd							
%Diff				%Diff				%Diff				%Diff				%Diff				%Diff				%Diff							
Category 1 CIGARETTES														3414.75		4.32		252544.12		11008.85		4.36		252544.12		11008.85		4.36			
*This Year*														79051.40																	
*Last Year*																															
Category 2 TOBACCO														115.20		14.29		11722.22		1795.22		15.31		11722.22		1795.22		15.31			
*This Year*														806.36																	
*Last Year*																															
Category 4 CANDY/GUM														2563.16		15.86		115642.73		21492.77		18.59		115642.73		21492.77		18.59			
*This Year*														16159.64																	
*Last Year*																															
Category 5 GROCERY														368.24		9.82		23454.58		2137.35		9.11		23454.58		2137.35		9.11			
*This Year*														3748.25																	
*Last Year*																															
Category 9 LIGHTERS														1167.14		24.53		18964.73		4819.97		25.42		18964.73		4819.97		25.42			
*This Year*														4758.14																	
*Last Year*																															
Category 10 MISC														20.00		100.00		30.00		30.00		100.00		30.00		100.00					
*This Year*														20.00																	
*Last Year*																															
Final Ttl														104543.79		7.32		422358.38		41284.16		9.77		422358.38		41284.16		9.77			
** END OF REPORT **																															

## Cumulative Sales By Salesrep

This report can be printed if the fiscal year is *not* different than the calendar year.

Creative Data Research-SUPPORT										Cumulative Sales by Salesrep										JTIPPIN BSNEPFR 9/17/01 9:50:17 Page 1										
Week 7					Period 2					Week 4					Week 3					Week 2					Week 1					
Sales	Wtd	%Diff	Profit	Wtd	Prf%	%Diff	Sales	Ptd	%Diff	Profit	Ptd	%Diff	Sales	Ytd	%Diff	Profit	Ytd	%Diff	Sales	Ytd	%Diff	Profit	Ytd	%Diff	Sales	Ytd	%Diff	Profit	Ytd	%Diff
RONNIE TAYLOR																														
*This Year*																														
*Last Year*																														
BETH DAVIES																														
*This Year*	112998.86	66.86		4969.00	4.40	19.51	330107.10	61.20	14039.31	4.25	20.11	763706.02	65.65	33115.13	4.34	25.88														
*Last Year*	67720.70			4157.54	6.14		204769.03		11688.26	5.71		461017.65		26306.34	5.71															
WHSE. ACCOUNT																														
*This Year*	9200.96	38.25-		569.44	6.19	3.27-	67922.38	74.66	3257.24	4.80	112.19	153662.08	71.13	5712.49	3.72	65.43														
*Last Year*	14902.03			588.71	3.95		38887.12		1535.01	3.95		89790.90		3452.93	3.85															
HARRISON FORD																														
*This Year*	2424.61	53.27		352.22	14.53	14.54	6279.76	3.29-	1010.01	16.08	1.50-	14174.59	31.44-	2161.86	15.25	32.13-														
*Last Year*	1581.86			307.49	19.44		6494.05		1025.46	15.79		20676.87		3185.52	15.41															
THOMAS BRADY																														
*This Year*	117881.14	25.21		4380.68	3.72	25.52	352091.24	38.35	12423.35	3.53	29.91	816114.93	41.74	28449.32	3.49	25.81														
*Last Year*	94142.97			3489.87	3.71		254489.70		9562.63	3.76		575781.28		22611.40	3.93															
CARSON TYLER																														
*This Year*	74622.66	2.71		2682.40	3.59	10.57	222083.42	.42	7773.73	3.50	2.10-	517836.63	1.79	17916.65	3.46	2.02														
*Last Year*	72649.94			2425.82	3.34		221133.35		7940.93	3.59		508683.52		17561.62	3.45															
MICHAEL PATTON																														
*This Year*	98853.13	7.09-		4091.88	4.14	1.85-	296855.63	.86-	12304.18	4.14	3.49	663014.77	3.19-	29348.65	4.43	7.89														
*Last Year*	106399.48			4169.15	3.92		299455.10		11888.37	3.97		684919.10		27201.44	3.97															
STEVE MCQUIRE																														
*This Year*	110303.78	91.55		2736.76	2.48	1.43-	314425.52	91.22	8121.69	2.58	8.21	733885.00	95.65	18672.02	2.54	6.25														
*Last Year*	57584.75			2776.73	4.82		164423.75		7505.48	4.56		375096.49		17572.65	4.68															
JENNIFER KILGORE																														
*This Year*	2862.86	6.37-		54.52	1.90	5.75-	9077.57	2.84-	227.69	2.51	30.89	22265.61	90.47	557.92	2.51	151.43														
*Last Year*	3057.67			57.85	1.89		9343.13		173.95	1.86		11689.78		221.89	1.90															
MARK CANNON																														
*This Year*	54067.40	27.61-		2078.95	3.85	23.46-	146018.29	25.98-	5349.15	3.66	23.93-	358269.33	21.35-	13225.50	3.69	16.56-														
*Last Year*	74695.39			2716.44	3.64		197281.38		7032.63	3.56		455548.51		15851.53	3.48															
KATHERINE GRIGGS																														
*This Year*	57568.31	9.36		1199.38	2.08	11.63-	172908.96	11.78	3578.15	2.07	12.06-	368428.60	9.54	8435.63	2.29	13.60-														
*Last Year*	52638.96			1357.33	2.58		154686.10		4069.26	2.63		336338.28		9763.57	2.90															
INDIANA JONES																														
*This Year*	43858.62	9.88		986.51	2.25	13.38	137546.09	3.71	3705.76	2.69	28.12	299961.20	4.14	8247.01	2.75	29.12														
*Last Year*	39912.75			870.08	2.18		132613.14		2892.21	2.18		288023.00		6387.07	2.22															
JIMMY OLSEN																														
*This Year*	32416.19	14.03		1008.40	3.11	47.70	108031.36	17.19	3479.12	3.22	34.03	249423.17	23.34	8505.15	3.41	49.01														
*Last Year*	28426.71			682.72	2.40		92183.45		2595.60	2.82		202214.00		5707.49	2.82															

## Cumulative Sales By Salesrep (continued)

Creative Data Research-SUPPORT										Cumulative Sales by Salesrep										JTIPPIN BSNEPFR 9/17/01 9:50:17 Page 5																							
Week 7					Period 2					Week 4					Week 5					Year					Total																		
Sales		Wtd		Diff		To		Date		Prf%		Diff		Sales		Ptd		Diff		Profit		Ptd		Prf%		Diff		Sales		Ytd		Diff		Profit		Ytd		Prf%		Date		Diff	
K-MART STORES																																											
*This Year*		13478.21		23.79		422.58		3.14		23.46		38914.15		7.35		1322.23		3.40		5.47		89759.43		17.42		2872.78		3.20		3.97													
*Last Year*		10887.74				342.27		3.14				36249.68				1253.60		3.46		76442.98				2762.87		3.61																	
TOBACCO SHACK																																											
*This Year*		29240.93		21.97		875.01		2.99		13.82		76864.68		8.73		2457.97		3.20		4.88		176605.50		15.79		6202.90		3.51		23.70													
*Last Year*		23972.89				768.71		3.21				70687.09				2343.41		3.32		152520.51				5014.13		3.29																	
TANGO OIL CO.																																											
*This Year*		5563.39		24.13		319.38		5.74		14.98		15830.12		9.40		998.42		6.31		33.35		33407.96		4.76-		2107.25		6.31		11.23													
*Last Year*		4481.72				277.76		6.20				14469.27				748.71		5.17		35079.06				1894.41		5.40																	
SUSAN PLATT																																											
*This Year*		105241.10				3880.74		3.69				293357.27				10804.97		3.68		643943.20				22834.51		3.55																	
*Last Year*								1.30										1.51								1.52																	
JOHN KRUBBE																																											
*This Year*		9446.16				401.94		4.26				28659.61				1314.99		4.59		63888.37				2922.47		4.57																	
*Last Year*								1.30										1.51								1.52																	
LARRY JOHNSON																																											
*This Year*		68694.64				2656.87		3.87				199936.79				7706.48		3.85		442421.46				19026.26		4.30																	
*Last Year*								1.30										1.51								1.52																	
TERRELL STORY																																											
*This Year*		106747.90		10.81-		3058.00		2.86		11.37-		310259.25		6.82-		9271.88		2.99		8.93-		702999.86		5.54-		21210.46		3.02		9.73-													
*Last Year*		119690.37				3450.45		2.88				332972.12				10181.97		3.06		744245.87				23499.06		3.16																	
SAVMORE																																											
*This Year*								2.86										2.99								3.02																	
*Last Year*								2.75										2.83								3.03																	
Final TtIs		1256968.31		3.92		43145.95		3.43		5.53		3720646.62		8.35		128302.95		3.45		8.95		8473770.02		7.85		298273.25		3.52		6.37													
		1209447.63				40884.25		3.38				3433724.77				117759.94		3.43		7856809.83				280391.96		3.57																	
** END OF REPORT **																																											

## Cumulative Sales Comparison

This report can be printed if the fiscal year is *not* different than the calendar year.

Creative Data Research-SUPPORT										9/15/01 18:00:00 Page 1									
Week 7										Period 2									
***		WEEK		T O		D A T E		***		4		WEEK		T O		D A T E		***	
Sales Wtd		%Diff	Profit	Wtd	Prf%	%Diff	Sales	Ptd	%Diff	Sales Ptd		%Diff	Profit	Ptd	Prf%	%Diff	Sales Ytd	%Diff	Profit Ytd
Salesrep 190 BETH DAVIES																			
Category 1 CIGARETTES																			
*This Year*		90.72	1424.65	1.87	8.72	221181.90	79.54	4428.75	2.00	12.35	514419.37	86.09	10987.42	2.14	21.71	9026.86			
*Last Year*		39961.59	1310.31			123190.62		3941.92			276422.90								
Category 2 TOBACCO																			
*This Year*		30.45	403.78	3.27	12.20	39588.02	35.37	1287.63	3.25	17.66	92812.57	44.74	2966.21	3.20	21.77	2435.83			
*Last Year*		9468.28	359.86			29242.17		1094.29			64121.46								
Category 3 HBC REPACK																			
*This Year*		92.32	1433.01	21.34	63.82	13683.36	64.58	2976.51	21.75	46.92	29916.83	64.27	6754.05	22.58	59.98	4221.73			
*Last Year*		3491.24	874.74			8313.69		2025.91			18211.46								
Category 4 STORE SUPPLIES CASE LABEL																			
*This Year*		9.38	241.81	20.54	1.95-	3154.46	18.27	669.13	21.21	11.01	7300.49	23.76	1537.39	21.06	10.50	1391.24			
*Last Year*		1076.12	246.62			2667.02		602.72			5898.54								
Category 5 STORE SUPPLIES REPACK																			
*This Year*		166.06	117.10	23.82	135.94	976.95	25.88	227.77	23.31	18.74	2310.57	37.36	523.16	22.64	28.57	406.88			
*Last Year*		184.75	49.63			776.08		191.82			1682.12								
Category 6 SINGLE PICK GROCERY REPACK																			
*This Year*		13.62	63.11	5.95	1.63-	3621.03	33.06	210.56	5.81	15.23	8680.65	26.23	508.99	5.86	8.95	467.15			
*Last Year*		933.60	64.16			2721.18		182.72			6876.55								
Category 7 CASE GROCERY CASE LABEL																			
*This Year*		8.13	113.13	7.32	2.84-	5653.20	10.31	430.88	7.62	2.42-	13417.29	13.11	894.19	6.66	12.76-	1024.98			
*Last Year*		1428.40	116.44			5124.83		441.60			11861.28								
Category 8 CASE AUTOMOTIVE CASE LABEL																			
*This Year*		18.19-	146.15	7.93	40.82-	7524.08	15.13	611.97	8.13	8.48-	15538.49	5.03	1306.37	8.41	13.69-	1513.70			
*Last Year*		2251.72	246.96			6535.23		668.69			14794.16								
Category 9 GENERAL MDSE REPACK																			
*This Year*		21.44	174.09	19.40	22.44	2724.14	28.48	563.77	20.70	34.86	7104.63	46.68	1545.34	21.75	65.88	931.59			
*Last Year*		739.07	142.18			2120.12		418.02			4843.35								
Category 10 CANDY/GUM REPACK																			
*This Year*		18.12	269.26	5.75	15.20-	14487.66	27.51	860.93	5.94	.44	31650.68	22.76	1943.30	6.14	.45-	1952.25			
*Last Year*		3962.29	317.53			11361.10		857.08			25781.37								
Category 11 SNACKS REPACK																			
*This Year*		34.48	182.13	11.08	13.90	4966.84	28.24	563.50	11.35	17.91	11139.86	29.58	1232.96	11.07	10.41	1116.70			
*Last Year*		1222.76	159.89			3872.85		477.90			8596.86								
Category 12 FROZEN & COOLER COOLER BOX																			
*This Year*		114.41	185.67	14.24	105.95	3920.92	95.03	611.13	15.59	114.76	8365.07	94.04	1273.98	15.23	109.24	608.85			
*Last Year*		607.91	90.15			2010.33		284.56			4310.88								
Category 13 CASE CANDY, DISPLAYS, CASE LABEL																			
*This Year*		413.82-	4.00	4.00	60.64	1064.53	566.33	36.97	3.47	77.56	3147.20	55.51	402.22	12.78	446.19	73.64			
*Last Year*		31.83-	2.49			159.76		20.82			2023.71								

## DAC Closing Procedures (Rev. 7/08/13)

Creative Data Research-SUPPORT										9/15/01 18:00:00 Page 81														
CUMULATIVE					SALES					COMPARISON					JTIPPIN					BSMCPFR				
Week 7					Period 2					Week 4					Period 2					Week 4				
WEEK		DATE		TOTAL		TO		DATE		TOTAL		TO		DATE		TOTAL		TO		DATE				
Sales Wtd	%Diff	Profit Wtd	Prf%	%Diff	Sales Ptd	%Diff	Sales Ptd	%Diff	Profit Ptd	Prf%	%Diff	Sales Ytd	%Diff	Profit Ytd	Prf%	%Diff	Sales Ytd	%Diff	Profit Ytd	Prf%	%Diff			
Salesrep 990 SAVMORE																								
Category 1 CIGARETTES																								
*This Year*																								
*Last Year*																								
Category 2 TOBACCO																								
*This Year*																								
*Last Year*																								
Category 9 GENERAL MOSE REPACK																								
*This Year*																								
*Last Year*																								
Category 15 STORE RACKS & FIXTURES																								
*This Year*																								
*Last Year*																								
Category 88 STALE PRODUCT																								
*This Year*																								
*Last Year*																								
Category 99 NON STOCK ITEMS																								
*This Year*																								
*Last Year*																								
Salesrep SAVMORE																								
*This Year*																								
*Last Year*																								
Final ttls		1256968.31		3.92		43145.95		2.86		5.53		3720646.62		8.35		128302.95		2.83		8.95				
		1209447.63				40884.25		3.43				3433724.77				117759.94		3.45		7856809.83				
** END OF REPORT **																								

## Cumulative Salesman Totals

This report can be printed if the fiscal year is different than the calendar year.

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Creative Data Research, Inc.          Cumulative Salesman Totals          JEANNINE   CVGCPFR      8/10/07 14:23:57 Page   1

Week 17
***  WEEK  ***
Sales Wtd %Diff  D A T E  * * * * Period 3
      *Diff  %Diff  Sales Ptd %Diff 4 W E E K  TOTAL TO D A T E  * * * *
      *Diff  %Diff  Sales Ytd %Diff  Profit Ytd  Profit Ytd  Profit Ytd  D A T E  * * * *
Salesrep      SAM CARRINGTON
*This Year*   51125.31
*Last Year*
Salesrep      JOE BADEAUX
*This Year*   27266.60
*Last Year*
Salesrep      BOB STEVENS
*This Year*   26151.88
*Last Year*
Final TtIs    104543.79
** END OF REPORT **
19110.88      9.67      197614.00      19110.88      9.67      19110.88      9.67
13544.19      9.74      139081.79      13544.19      9.74      13544.19      9.74
8629.09      10.07      85662.59      8629.09      10.07      8629.09      10.07
41284.16      9.77      422358.38      41284.16      9.77      41284.16      9.77

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## Inventory Cost Report

Creative Data Research, Inc.		Inventory Cost Report For Week 16		CUSTCONF	BSMYPFR	8/03/07 13:39:18	Page 1
Warehouse 1		MAIN WAREHOUSE					
Category 1	CIGARETTES	168833.99	7542.17	22.39	2.32	.00	
Category 2	TOBACCO	740.19-	872.92	.85	61.18	.00	
Category 4	CANDY/GUM	85863.06	527.70	162.71	.32	.00	
Category 5	GROCERY	559.27-	1517.60	.37	140.54	.00	
Category 9	LIGHTERS	4344.20	546.32	7.95	6.54	.00	
Totals For Whse. 1		257741.79	11006.71	23.42	165.84	.00	
Totals W/O Cigarettes		88907.80	3464.54	25.66	282.32		
Final totals		257741.79	11006.71	23.42	2.22	.00	
Totals W/O Cigarettes		88907.80	3464.54	25.66	2.03		
** END OF REPORT **							

## Sales Journal

Creative Data Research, Inc.		S A L E S J O U R N A L		CUSTCONF	DSPBPFPR	8/03/07 13:39:14 Page 1	
Starting Date 6/02/07		Ending Date 8/03/07					
Sales Rep. 10		SAM					
Invoice Date 7/31/07							
Cust. Number	Customer Name	Invoice Amount	Invoice Base Cost	Invoice Net Cost	Sales Tax	Stamp Tax	Potential Commissions
800333	KINGS FOREST EXXON	289.15	231.20	226.90	11.56	29.10	.86
100801	BARON EXPRESS #2 BP	894.34CR	787.20CR	775.38CR	35.79	58.06	.12CR
*Invoice Date Totals* 7/31/07		605.19CR	556.00CR	548.48CR	24.23CR	28.96CR	.74
Invoice Date 8/01/07							
Cust. Number	Customer Name	Invoice Amount	Invoice Base Cost	Invoice Net Cost	Sales Tax	Stamp Tax	Potential Commissions
100222	TODD'S COUNTRY CORNER	824.40	776.40	754.50	32.98	126.35	.00
770005	PARK IT MARKET	236.76	174.72	171.12	.00	.00	.00
100301	THREE RIVERS CHEVRON	1553.95CR	1358.40CR	1339.60CR	62.16	90.25	.00
*Invoice Date Totals* 8/01/07		492.79CR	407.28CR	413.98CR	29.18CR	36.10	.00
Invoice Date 8/02/07							
Cust. Number	Customer Name	Invoice Amount	Invoice Base Cost	Invoice Net Cost	Sales Tax	Stamp Tax	Potential Commissions
100301	THREE RIVERS CHEVRON	894.24	831.00	825.36	35.77	86.64	.00
100001	STOP 'N SHOP	902.04	787.92	773.40	36.08	43.32	.00
*Invoice Date Totals* 8/02/07		1796.28	1618.92	1598.76	71.85	129.96	.00
Invoice Date 8/03/07							
Cust. Number	Customer Name	Invoice Amount	Invoice Base Cost	Invoice Net Cost	Sales Tax	Stamp Tax	Potential Commissions
100801	BARON EXPRESS #2 BP	179.24	161.14	159.38	6.77	21.66	.00
100003	BOB'S SHELL	295.38	283.23	281.49	11.82	32.49	.00
100002	DIANNE'S GROCERY	463.85	443.35	436.90	18.55	54.15	.00
100855	GAS-N-SHOP #6	286.80	240.40	234.40	11.47	39.10	1.17
770005	PARK IT MARKET	517.88	463.08	457.14	.00	120.72	.53
*Invoice Date Totals* 8/03/07		1743.15	1591.20	1569.31	48.61	268.12	1.70
**Sales Rep. Totals** 10		2441.45	2246.84	2205.61	67.05	405.22	2.44



## Sales Journal (continued)

Creative Data Research, Inc.      S A L E S      J O U R N A L      CUSTCONF    DSPBFR    8/03/07 13:39:14 Page    2

Sales Rep. 20      JOE

Invoice Date    7/31/07

Cust. Number	Customer Name	Invoice Amount	Invoice Base Cost	Invoice Net Cost	Sales Tax	Stamp Tax	Potential Commissions
100900	JR FOOD MART - ABITA	701.60	660.00	655.60	28.06	72.20	.00
100857	JR FOOD MART - FOLSOM	343.50	256.40	251.30	13.74	.00	.00
100802	CRANKY CORNER QUICK STOP	72.34CR	57.87CR	56.71CR	2.89	.00	.00
*Invoice Date Totals*    7/31/07		972.76	858.53	850.19	38.91	72.20	.00

Invoice Date    8/02/07

Cust. Number	Customer Name	Invoice Amount	Invoice Base Cost	Invoice Net Cost	Sales Tax	Stamp Tax	Potential Commissions
770031	TAYLOR'S MINI MART	1017.48	985.08	979.92	.00	338.40	.00
770031	TAYLOR'S MINI MART	80.80	71.76	70.92	.00	.00	.00
*Invoice Date Totals*    8/02/07		1098.28	1056.84	1050.84	.00	338.40	.00

Invoice Date    8/03/07

Cust. Number	Customer Name	Invoice Amount	Invoice Base Cost	Invoice Net Cost	Sales Tax	Stamp Tax	Potential Commissions
100802	CRANKY CORNER QUICK STOP	303.92	287.72	284.28	12.16	43.32	.00
800237	DANNY & CLYDE'S FOOD STORE #20	242.30	228.55	222.00	9.69	36.10	.00
100850	EXPRESS WAY FOOD MART	267.74	251.45	249.73	10.70	31.09	.17
320001	BIG P MINI MART	229.26	190.84	185.54	.00	24.19	.97
770031	TAYLOR'S MINI MART	1223.84	1010.48	993.04	.00	76.30	.29
*Invoice Date Totals*    8/03/07		2267.06	1969.04	1934.59	32.55	211.00	1.43
**Sales Rep. Totals** 20		4338.10	3884.41	3835.62	71.46	621.60	1.43

## Sales Journal (continued)

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Creative Data Research, Inc.      S A L E S   J O U R N A L      CUSTCONF  DSPBPFR      8/03/07 13:39:14 Page   3

Sales Rep. 30      BOB

Invoice Date  7/31/07

Cust.  Customer Name      Invoice      Invoice      Invoice      Sales      Stamp      Potential
Number      Amount      Base Cost      Net Cost      Tax      Tax      Commissions

900600 USA CONVENIENCE STORE #600      390.25      337.60      331.00      15.60      .00      .00
900500 USA CONVENIENCE STORE #500      677.65      588.90      578.10      27.11      .00      .00
900400 USA CONVENIENCE STORE #400      390.25      337.60      331.00      15.60      .00      .00
900300 USA CONVENIENCE STORE #300      252.75      215.50      209.50      10.11      .00      .00

*Invoice Date Totals*  7/31/07      1710.90      1479.60      1449.60      68.42      .00      .00

Invoice Date  8/01/07

Cust.  Customer Name      Invoice      Invoice      Invoice      Sales      Stamp      Potential
Number      Amount      Base Cost      Net Cost      Tax      Tax      Commissions

320092 LIL SHORT STOP - OCEAN SPRINGS      1183.50      1129.50      1121.70      .00      72.00      .00
320091 LIL SHORT STOP - VANCLEVE      1193.65      1139.65      1131.45      .00      72.00      .00
320055 OCEAN SPRINGS QUICK STOP      1222.65      1161.35      1152.55      .00      72.00      .00
900400 USA CONVENIENCE STORE #400      664.67CR      639.46CR      631.38CR      26.59      50.54      .00

*Invoice Date Totals*  8/01/07      2935.13      2791.04      2774.32      26.59CR      165.46      .00

Invoice Date  8/02/07

Cust.  Customer Name      Invoice      Invoice      Invoice      Sales      Stamp      Potential
Number      Amount      Base Cost      Net Cost      Tax      Tax      Commissions

320033 KINGS GROCERY      456.16      364.64      357.32      .00      .00      .00
900400 USA CONVENIENCE STORE #400      384.19CR      339.87CR      334.67CR      15.36      23.93      .02CR

*Invoice Date Totals*  8/02/07      71.97      24.77      22.65      15.36CR      23.93CR      .02CR

Invoice Date  8/03/07

Cust.  Customer Name      Invoice      Invoice      Invoice      Sales      Stamp      Potential
Number      Amount      Base Cost      Net Cost      Tax      Tax      Commissions

320033 KINGS GROCERY      273.70      246.74      239.18      .00      22.52      .46
320092 LIL SHORT STOP - OCEAN SPRINGS      399.37      333.31      325.76      .00      10.80      .00

*Invoice Date Totals*  8/03/07      673.07      580.05      564.94      .00      33.32      .46

**Sales Rep. Totals** 30      5391.07      4875.46      4811.51      26.47      174.85      .44

Final totals      12170.62      11006.71      10852.74      164.98      1201.67      4.31

** END OF REPORT **

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## Salesman Profile Report-W

Creative Data Research, Inc.		Salesman Profile Report-W		CUSTCONF	DSXOPFR	8/03/07 13:39:14 Page		1	
10 - SAM									
Cat.	Description	WEEK TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	1977.18	1885.78	91.40	4.62	80.98	46.97		67
2	TOBACCO	618.12	521.16	96.96	15.69	25.32	49.82		54
4	CANDY/GUM	515.68CR	407.79CR	107.89CR	20.92	21.12	55.44		7
5	GROCERY	59.36CR	53.23CR	6.13CR	10.33	2.43	3.15		6-
9	LIGHTERS	411.19	300.92	110.27	26.82	16.84	56.66		77
10	MISC	10.00	.00	10.00	100.00	.41	5.14		
Totals:		2441.45	2246.84	194.61	7.97				199
Cat.	Description	YEAR TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	79062.23	75591.26	3470.97	4.39	53.97	22.54		2583
2	TOBACCO	5588.76	4733.80	854.96	15.30	3.82	5.55		384
4	CANDY/GUM	46855.46	38203.77	8651.69	18.46	31.99	56.18		1041
5	GROCERY	8224.36	7554.88	669.48	8.14	5.61	4.35		864
9	LIGHTERS	6747.88	5005.40	1742.48	25.82	4.61	11.32		852
10	MISC	10.00	.00	10.00	100.00	.01	.06		121
Totals:		146488.69	131089.11	15399.58	10.51				5845
Commission WTD :		2.44	Promo Dollars WTD:	.00					
Commission YTD :		2.44	Promo Dollars YTD:	.00					

Creative Data Research, Inc.		Salesman Profile Report-W		CUSTCONF	DSXOPFR	8/03/07 13:39:14 Page		2	
20 - JOE									
Cat.	Description	WEEK TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	2592.92	2488.72	104.20	4.02	59.77	22.97		77
2	TOBACCO	352.42	295.76	56.66	16.08	8.12	12.49		29
4	CANDY/GUM	910.46	728.37	182.09	20.00	20.99	40.14		13
5	GROCERY	138.80	115.16	23.64	17.03	3.20	5.21		26
9	LIGHTERS	343.50	256.40	87.10	25.36	7.92	19.20		30
Totals:		4338.10	3884.41	453.69	10.46				175
Cat.	Description	YEAR TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	63206.15	60581.45	2624.70	4.15	56.53	22.75		1944
2	TOBACCO	3585.06	3032.76	552.30	15.41	3.21	4.79		245
4	CANDY/GUM	33789.82	27222.51	6567.31	19.44	30.22	56.91		719
5	GROCERY	6481.93	5908.98	572.95	8.84	5.80	4.97		662
9	LIGHTERS	4752.23	3529.84	1222.39	25.72	4.25	10.59		564
Totals:		111815.19	100275.54	11539.65	10.32				4219
Commission WTD :		1.43	Promo Dollars WTD:	.00					
Commission YTD :		1.43	Promo Dollars YTD:	.00					

Creative Data Research, Inc.		Salesman Profile Report-W		CUSTCONF	DSXOPFR	8/03/07 13:39:14 Page		3
30 - BOB								
Cat.	Description	WEEK TO DATE						
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each Qty SSU
1	CIGARETTES	3325.29	3167.67	157.62	4.74	61.68	30.57	113
2	TOBACCO	73.80	56.00	17.80	24.12	1.37	3.45	6
4	CANDY/GUM	309.08	207.12	101.96	32.99	5.73	19.77	5
5	GROCERY	1693.68	1455.67	238.01	14.05	31.42	46.16	200
9	LIGHTERS	10.78CR	11.00CR	.22	2.04	.20	.04	4
Totals:		5391.07	4875.46	515.61	9.56			328
Cat.	Description	YEAR TO DATE						
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each Qty SSU
1	CIGARETTES	31224.34	29725.91	1498.43	4.80	52.47	22.38	1132
2	TOBACCO	1742.04	1469.28	272.76	15.66	2.93	4.07	128
4	CANDY/GUM	18837.81	15127.20	3710.61	19.70	31.65	55.41	401
5	GROCERY	5000.04	4473.36	526.68	10.53	8.40	7.87	544
9	LIGHTERS	2706.48	2018.52	687.96	25.42	4.55	10.27	335
Totals:		59510.71	52814.27	6696.44	11.25			2590
Commission WTD :		.44	Promo Dollars WTD:	.00				
Commission YTD :		.44	Promo Dollars YTD:	.00				
** END OF REPORT **								

## Salesman Profile Report Weekly (Net)

Creative Data Research, Inc.		Salesman Profile Weekly(Net)		CUSTCONF	CVGVPPFR	8/03/07 13:39:14 Page		1	
10 - SAM									
Cat. No.	Description Name	WEEK TO DATE				%TS	%TP	Qty Each	Qty SSU
		Sales	Net Cost	Margin	Pct.				
1	CIGARETTES	1977.18	1857.46	119.72	6.06	80.98	50.76		67
2	TOBACCO	618.12	509.76	108.36	17.53	25.32	45.95		54
4	CANDY/GUM	515.68CR	403.57CR	112.11CR	21.74	21.12	47.54		7
5	GROCERY	59.36CR	52.63CR	6.73CR	11.34	2.43	2.85		6-
9	LIGHTERS	411.19	294.59	116.60	28.36	16.84	49.44		77
10	MISC	10.00	.00	10.00	100.00	.41	4.24		
Totals:		2441.45	2205.61	235.84	9.66				199
Cat. No.	Description Name	YEAR TO DATE				%TS	%TP	Qty Each	Qty SSU
		Sales	Net Cost	Margin	Pct.				
1	CIGARETTES	79062.23	74941.09	4121.14	5.21	53.97	24.03		2583
2	TOBACCO	5588.76	4619.40	969.36	17.34	3.82	5.65		384
4	CANDY/GUM	46855.46	37381.10	9474.36	20.22	31.99	55.25		1041
5	GROCERY	8224.36	7493.68	730.68	8.88	5.61	4.26		864
9	LIGHTERS	6747.88	4904.05	1843.83	27.32	4.61	10.75		852
10	MISC	10.00	.00	10.00	100.00	.01	.06		121
Totals:		146488.69	129339.32	17149.37	11.71				5845
Commission WTD :		2.44	Promo Dollars WTD:	.00					
Commission YTD :		2.44	Promo Dollars YTD:	.00					

Creative Data Research, Inc.		Salesman Profile Weekly(Net)		CUSTCONF	CVGVPPFR	8/03/07 13:39:14 Page		2	
20 - JOE									
Cat.	Description	WEEK TO DATE							
No.	Name	Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	2592.92	2468.49	124.43	4.80	59.77	24.76		77
2	TOBACCO	352.42	288.86	63.56	18.04	8.12	12.65		29
4	CANDY/GUM	910.46	713.85	196.61	21.59	20.99	39.13		13
5	GROCERY	138.80	113.12	25.68	18.50	3.20	5.11		26
9	LIGHTERS	343.50	251.30	92.20	26.84	7.92	18.35		30
Totals:		4338.10	3835.62	502.48	11.58				175
Cat.	Description	YEAR TO DATE							
No.	Name	Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	63206.15	60110.98	3095.17	4.90	56.53	24.21		1944
2	TOBACCO	3585.06	2961.46	623.60	17.39	3.21	4.88		245
4	CANDY/GUM	33789.82	26639.65	7150.17	21.16	30.22	55.92		719
5	GROCERY	6481.93	5858.94	622.99	9.61	5.80	4.87		662
9	LIGHTERS	4752.23	3458.70	1293.53	27.22	4.25	10.12		564
Totals:		111815.19	99029.73	12785.46	11.43				4219
Commission WTD :		1.43	Promo Dollars WTD:	.00					
Commission YTD :		1.43	Promo Dollars YTD:	.00					

Creative Data Research, Inc.		Salesman Profile Weekly(Net)		CUSTCONF	CVGVPPFR	8/03/07 13:39:14 Page		3	
30 - BOB									
Cat.	Description	WEEK TO DATE							
No.	Name	Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	3325.29	3139.63	185.66	5.58	61.68	32.03		113
2	TOBACCO	73.80	54.60	19.20	26.02	1.37	3.31		6
4	CANDY/GUM	309.08	203.00	106.08	34.32	5.73	18.30		5
5	GROCERY	1693.68	1425.07	268.61	15.86	31.42	46.35		200
9	LIGHTERS	10.78CR	10.79CR	.01	.09	.20	.00		4
Totals:		5391.07	4811.51	579.56	10.75				328
Cat.	Description	YEAR TO DATE							
No.	Name	Sales	Net Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	31224.34	29448.08	1776.26	5.69	52.47	23.90		1132
2	TOBACCO	1742.04	1431.28	310.76	17.84	2.93	4.18		128
4	CANDY/GUM	18837.81	14804.33	4033.48	21.41	31.65	54.26		401
5	GROCERY	5000.04	4416.30	583.74	11.67	8.40	7.85		544
9	LIGHTERS	2706.48	1977.75	728.73	26.93	4.55	9.80		335
Totals:		59510.71	52077.74	7432.97	12.49				2590
Commission WTD :		.44	Promo Dollars WTD:	.00					
Commission YTD :		.44	Promo Dollars YTD:	.00					
** END OF REPORT **									

## Weekly Category Outs Summary

Creative Data Research, Inc.		Weekly Category Outs Summary				CUSTCONF	BSLWPFPR	8/03/07 13:39:17 Page 1			
Description		Lines Out	Units Out	Lost Sales	Lost Profit	% Of Total	Lines Shipped	Units Shipped	Total Lines	Total Units	Warehouse 1
1 CIGARETTES		0	.0			.0	37	257.0	37	257.0	
	% Of Total	.000	.000								
2 TOBACCO		0	.0			.0	10	89.0	10	89.0	
	% Of Total	.000	.000								
4 CANDY/GUM		0	.0			.0	7	25.0	7	25.0	
	% Of Total	.000	.000								
5 GROCERY		0	.0			.0	18	220.0	18	220.0	
	% Of Total	.000	.000								
9 LIGHTERS		0	.0			.0	10	111.0	10	111.0	
	% Of Total	.000	.000								
10 MISC		0	.0			.0	0	.0	0	.0	
	% Of Total	.000	.000								
Warehouse Code 1		0	.0				82	702.0	82	702.0	
	% Of Total	.000									
Final totals		0	.0				82	702.0	82	702.0	
	% Of Total	.000	.000								
** END OF REPORT **											

## Weekly Lost Sales Cust/Rep

Creative Data Research, Inc.		Weekly Lost Sales Cust/Rep				JEANNINE	GWOMPFPR	2/15/08 8:04:01 Page 1			
Invoice Number	Invoice Date	Item Number	U/M	Description		Qty Order	Qty Ship	Lost Qty	Lost Sale	Lost Base Cost	Lost Profit
928	2/14/08	130585 CTN	GPC 100	ULTRA BOX	20PK	8		8	194.40	183.60	10.80
928	2/14/08	111700 CTN	KOOL MENT 100	MILD	20PK	8		8	257.44	246.64	10.80
928	2/14/08	770130 EA	BLACKJACK FULL FLAVOR 16OZ			8		8	56.48	47.36	9.12
928	2/14/08	930030 PK	CAPTAIN BLACK GOLD POUCH		6 PK	8		8	172.96	144.96	28.00
Customer Totals :		100001	STOP 'N SHOP				Total		681.28	622.56	58.72
922	2/14/08	130585 CTN	GPC 100	ULTRA BOX	20PK	2		2	48.60	45.90	2.70
922	2/14/08	111700 CTN	KOOL MENT 100	MILD	20PK	2		2	64.36	61.66	2.70
922	2/14/08	770130 EA	BLACKJACK FULL FLAVOR 16OZ			2		2	14.12	11.84	2.28
922	2/14/08	930030 PK	CAPTAIN BLACK GOLD POUCH		6 PK	2		2	43.24	36.24	7.00
Customer Totals :		100004	SNYDER'S STOP & GO				Total		170.32	155.64	14.68
921	2/13/08	111700 CTN	KOOL MENT 100	MILD	20PK	8		8	257.44	246.64	10.80
921	2/13/08	770130 EA	BLACKJACK FULL FLAVOR 16OZ			8		8	56.48	47.36	9.12
920	2/14/08	130585 CTN	GPC 100	ULTRA BOX	20PK	5		5	121.50	114.75	6.75
920	2/14/08	930030 PK	CAPTAIN BLACK GOLD POUCH		6 PK	5		5	108.10	90.60	17.50
Customer Totals :		100301	THREE RIVERS CHEVRON				Total		543.52	499.35	44.17
918	2/13/08	130585 CTN	GPC 100	ULTRA BOX	20PK	8		8	194.40	183.60	10.80
918	2/13/08	930030 PK	CAPTAIN BLACK GOLD POUCH		6 PK	8		8	172.96	144.96	28.00
Customer Totals :		100801	BARON EXPRESS #2 BP				Total		367.36	328.56	38.80
903	2/11/08	130585 CTN	GPC 100	ULTRA BOX	20PK	2		2	48.60	45.90	2.70
903	2/11/08	111700 CTN	KOOL MENT 100	MILD	20PK	1		1	32.18	30.83	1.35
903	2/11/08	770130 EA	BLACKJACK FULL FLAVOR 16OZ			1		1	7.06	5.92	1.14
903	2/11/08	930030 PK	CAPTAIN BLACK GOLD POUCH		6 PK	8		8	172.96	144.96	28.00
927	2/14/08	130585 CTN	GPC 100	ULTRA BOX	20PK	4		4	97.20	91.80	5.40
927	2/14/08	111700 CTN	KOOL MENT 100	MILD	20PK	3		3	96.54	92.49	4.05
927	2/14/08	770130 EA	BLACKJACK FULL FLAVOR 16OZ			3		3	21.18	17.76	3.42
927	2/14/08	930030 PK	CAPTAIN BLACK GOLD POUCH		6 PK	4		4	86.48	72.48	14.00
Customer Totals :		500101	UNION GROVE GROCERY				Total		562.20	502.14	60.06
919	2/13/08	130585 CTN	GPC 100	ULTRA BOX	20PK	2		2	48.60	45.90	2.70
919	2/13/08	930030 PK	CAPTAIN BLACK GOLD POUCH		6 PK	2		2	43.24	36.24	7.00
Customer Totals :		700180	L & M GROCERY				Total		91.84	82.14	9.70
912	2/11/08	130585 CTN	GPC 100	ULTRA BOX	20PK	2		2	69.58	66.88	2.70

## Weekly Lost Sales Cust/Rep (continued)

Creative Data Research, Inc.				Weekly Lost Sales Cust/Rep		JEANNINE	GWOMPFR	2/15/08	8:04:01	Page	2
Invoice Number	Invoice Date	Item Number	U/M	Description		Qty Order	Qty Ship	Lost Qty	Lost Sale	Lost Base Cost	Lost Profit
912	2/11/08	111700	CTN	KOOL MENT 100 MILD	20PK	2		2	85.34	82.64	2.70
912	2/11/08	770130	EA	BLACKJACK FULL FLAVOR 16OZ		2		2	16.16	13.88	2.28
Customer Totals :							Total		171.08	163.40	7.68
910	2/11/08	130585	CTN	GPC 100 ULTRA BOX	20PK	4		4	97.20	91.80	5.40
910	2/11/08	111700	CTN	KOOL MENT 100 MILD	20PK	3		3	96.54	92.49	4.05
910	2/11/08	770130	EA	BLACKJACK FULL FLAVOR 16OZ		3		3	21.18	17.76	3.42
910	2/11/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	4		4	86.48	72.48	14.00
923	2/14/08	111700	CTN	KOOL MENT 100 MILD	20PK	3		3	96.54	92.49	4.05
923	2/14/08	770130	EA	BLACKJACK FULL FLAVOR 16OZ		3		3	21.18	17.76	3.42
Customer Totals :							Total		419.12	384.78	34.34
913	2/12/08	130585	CTN	GPC 100 ULTRA BOX	20PK	2		2	48.60	45.90	2.70
913	2/12/08	111700	CTN	KOOL MENT 100 MILD	20PK	2		2	63.30	61.66	1.64
913	2/12/08	770130	EA	BLACKJACK FULL FLAVOR 16OZ		2		2	12.04	11.84	.20
913	2/12/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	2		2	37.00	36.24	.76
Customer Totals :							Total		160.94	155.64	5.30
Sales Rep. 10		SAM CARRINGTON					Total		3167.66	2894.21	273.45

Creative Data Research, Inc.				Weekly Lost Sales Cust/Rep		JEANNINE	GWOMPFR	2/15/08	8:04:01	Page	3
Invoice Number	Invoice Date	Item Number	U/M	Description		Qty Order	Qty Ship	Lost Qty	Lost Sale	Lost Base Cost	Lost Profit
916	2/12/08	130585	CTN	GPC 100 ULTRA BOX	20PK	5		5	121.50	114.75	6.75
916	2/12/08	111700	CTN	KOOL MENT 100 MILD	20PK	5		5	160.90	154.15	6.75
916	2/12/08	770130	EA	BLACKJACK FULL FLAVOR 16OZ		5		5	35.30	29.60	5.70
916	2/12/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	5		5	108.10	90.60	17.50
Customer Totals :		100900	JR FOOD MART - ABITA				Total		425.80	389.10	36.70
925	2/15/08	130585	CTN	GPC 100 ULTRA BOX	20PK	8		8	179.92	169.12	10.80
925	2/15/08	111700	CTN	KOOL MENT 100 MILD	20PK	8		8	242.96	232.16	10.80
925	2/15/08	770130	EA	BLACKJACK FULL FLAVOR 16OZ		8		8	54.56	45.44	9.12
925	2/15/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	8		8	167.04	139.04	28.00
Customer Totals :		320001	BIG P MINI MART				Total		644.48	585.76	58.72
917	2/12/08	130585	CTN	GPC 100 ULTRA BOX	20PK	2		2	44.98	42.28	2.70
917	2/12/08	111700	CTN	KOOL MENT 100 MILD	20PK	2		2	60.74	58.04	2.70
917	2/12/08	770130	EA	BLACKJACK FULL FLAVOR 16OZ		2		2	13.64	11.36	2.28
917	2/12/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	2		2	41.76	34.76	7.00
Customer Totals :		380110	MISS STOP N GO #110				Total		161.12	146.44	14.68
926	2/15/08	130585	CTN	GPC 100 ULTRA BOX	20PK	4		4	89.96	84.56	5.40
926	2/15/08	111700	CTN	KOOL MENT 100 MILD	20PK	3		3	91.11	87.06	4.05
926	2/15/08	770130	EA	BLACKJACK FULL FLAVOR 16OZ		3		3	20.46	17.04	3.42
Customer Totals :		380120	MISS STOP N GO #120				Total		201.53	188.66	12.87
914	2/12/08	130585	CTN	GPC 100 ULTRA BOX	20PK	8		8	179.92	169.12	10.80
914	2/12/08	111700	CTN	KOOL MENT 100 MILD	20PK	8		8	242.96	232.16	10.80
914	2/12/08	770130	EA	BLACKJACK FULL FLAVOR 16OZ		8		8	54.56	45.44	9.12
914	2/12/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	8		8	167.04	139.04	28.00
Customer Totals :		380130	MISS STOP N GO #130				Total		644.48	585.76	58.72
924	2/14/08	130585	CTN	GPC 100 ULTRA BOX	20PK	4		4	97.20	91.80	5.40
924	2/14/08	930030	PK	CAPTAIN BLACK GOLD POUCH	6 PK	4		4	86.48	72.48	14.00
Customer Totals :		800237	DANNY & CLYDE'S FOOD STORE #20				Total		183.68	164.28	19.40
Sales Rep. 20		JOE BADEAUX					Total		2261.09	2060.00	201.09

## Weekly Lost Sales Cust/Rep (continued)

Creative Data Research, Inc.		Weekly Lost Sales Cust/Rep		JEANNINE	GWOMPFR	2/15/08	8:04:01	Page	4	
Invoice Number	Invoice Date	Item Number	U/M	Description	Qty Order	Qty Ship	Lost Qty	Lost Sale	Lost Base Cost	Lost Profit
908	2/15/08	130585 CTN	GPC	100 ULTRA BOX	20PK	4	4	89.96	84.56	5.40
908	2/15/08	111700 CTN	KOOL	MENT 100 MILD	20PK	3	3	91.11	87.06	4.05
908	2/15/08	770130 EA	BLACKJACK	FULL FLAVOR 16OZ		3	3	20.46	17.04	3.42
908	2/15/08	930030 PK	CAPTAIN	BLACK GOLD POUCH	6 PK	4	4	83.52	69.52	14.00
Customer Totals :		320091	LIL	SHORT STOP - VANCLEVE			Total	285.05	258.18	26.87
915	2/12/08	130585 CTN	GPC	100 ULTRA BOX	20PK	4	4	89.96	84.56	5.40
915	2/12/08	111700 CTN	KOOL	MENT 100 MILD	20PK	3	3	91.11	87.06	4.05
915	2/12/08	770130 EA	BLACKJACK	FULL FLAVOR 16OZ		3	3	20.46	17.04	3.42
915	2/12/08	930030 PK	CAPTAIN	BLACK GOLD POUCH	6 PK	4	4	83.52	69.52	14.00
933	2/15/08	130585 CTN	GPC	100 ULTRA BOX	20PK	4	4	89.96	84.56	5.40
933	2/15/08	111700 CTN	KOOL	MENT 100 MILD	20PK	3	3	91.11	87.06	4.05
933	2/15/08	770130 EA	BLACKJACK	FULL FLAVOR 16OZ		3	3	20.46	17.04	3.42
933	2/15/08	930030 PK	CAPTAIN	BLACK GOLD POUCH	6 PK	4	4	83.52	69.52	14.00
Customer Totals :		320092	LIL	SHORT STOP - OCEAN SPRINGS			Total	570.10	516.36	53.74
911	2/11/08	130585 CTN	GPC	100 ULTRA BOX	20PK	5	5	121.50	114.75	6.75
911	2/11/08	111700 CTN	KOOL	MENT 100 MILD	20PK	5	5	158.25	154.15	4.10
911	2/11/08	770130 EA	BLACKJACK	FULL FLAVOR 16OZ		5	5	30.10	29.60	.50
911	2/11/08	930030 PK	CAPTAIN	BLACK GOLD POUCH	6 PK	5	5	92.50	90.60	1.90
Customer Totals :		900300	USA	CONVENIENCE STORE #300			Total	402.35	389.10	13.25
Sales Rep. 30		BOB STEVENS					Total	1257.50	1163.64	93.86
Final totals					Total Lost Sale			6686.25	6117.85	568.40
** END OF REPORT **										

## Weekly Sales Recap

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Creative Data Research, Inc.      Weekly Sales Recap      CUSTCONF  GWFAPFR      8/03/07 13:39:14 Page  1
                                (For Week 16 )

Cust #  Name                      Net Sales  Cigarette  Other  Cigs As  Gross  Gross
                                Amount      Sales      Sales  % Of Net Profit Profit %

Director:

Sales Group:

900300  USA CONVENIENCE STORE #300      252.75      .00      252.75      .00      37.25      14.74
100001  STOP 'N SHOP                    902.04      386.52      515.52      42.85      114.12      12.65
100002  DIANNE'S GROCERY                    463.85      463.85      .00      100.00      20.50      4.42
100003  BOB'S SHELL                          295.38      295.38      .00      100.00      12.15      4.11
900400  USA CONVENIENCE STORE #400        658.61-     514.55-     144.06-     78.13      16.88-     2.56
900600  USA CONVENIENCE STORE #600          390.25      .00      390.25      .00      52.65      13.49
900500  USA CONVENIENCE STORE #500          677.65      .00      677.65      .00      88.75      13.10
100801  BARON EXPRESS #2 BP                715.10-     266.48-     448.62-     37.26      89.04-     12.45
100802  CRANKY CORNER QUICK STOP            231.58      303.92      72.34-     131.24      1.73      .75
100850  EXPRESS WAY FOOD MART              267.74      225.38      42.36      84.18      16.29      6.08
100855  GAS-N-SHOP #6                      286.80      .00      286.80      .00      46.40      16.18
100857  JR FOOD MART - FOLSOM              343.50      .00      343.50      .00      87.10      25.36
100900  JR FOOD MART - ABITA               701.60      643.60      58.00      91.73      41.60      5.93
800333  KINGS FOREST EXXON                 289.15      .00      289.15      .00      57.95      20.04
100301  THREE RIVERS CHEVRON               659.71-     5.13      664.84-     .78      132.31-     20.06
100222  TODD'S COUNTRY CORNER              824.40      824.40      .00      100.00      48.00      5.82
800237  DANNY & CLYDE'S FOOD STORE #20     242.30      242.30      .00      100.00      13.75      5.67
320001  BIG P MINI MART                    229.26      .00      229.26      .00      38.42      16.76
320033  KINGS GROCERY                      729.86      162.90      566.96      22.32      118.48      16.23
320091  LIL SHORT STOP - VANCLEVE          1193.65      1193.65      .00      100.00      54.00      4.52
320092  LIL SHORT STOP - OCEAN SPRINGS     1582.87      1289.64      293.23      81.47      120.06      7.58
320055  OCEAN SPRINGS QUICK STOP           1222.65      1193.65      29.00      97.63      61.30      5.01
770005  PARK IT MARKET                     754.64      268.38      486.26      35.56      116.84      15.48
770031  TAYLOR'S MINI MART                2322.12      1177.72      1144.40      50.72      254.80      10.97

Totals For Sales Group:              12170.62      7895.39      4275.23      64.87      1163.91      9.56

Totals For Director:                  12170.62      7895.39      4275.23      64.87      1163.91      9.56

Final totals                          12170.62      7895.39      4275.23      64.87      1163.91      9.56

** END OF REPORT **

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## Weekly Sensitive Totals

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Creative Data Research, Inc.      Weekly Sensitive Totals      CUSTCONF  BSM5PFR      8/03/07 13:39:18 Page  1

Warehouse Code 1      MAIN WAREHOUSE

Warehouse Code 1

Total On Hand  PTD Receipts  PTD Adj.  PTD Trans  PTD Sales

Category Number 1      6500.0      11550.0      80.0      .0      5659.0

Final totals

** END OF REPORT **

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# Working With End of Period

The End Of Period Processing application can also be used to close a year. If DAC calendar records, rather than the system's date, are used to designate closing dates, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

Refer to the DAC Default System Options document for information about the SYS013 (User Point: End of Period) default system option where user-specific functions can be designated to execute with end of period processing.

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## Using End Of Period Processing

The instructions below describe using the End Of Period Processing application to handle end of year processing with end of period (EOP) processing.

***If DAC calendar records are used, users must add the calendar records for an upcoming year before closing the current year.*** Refer to Adding Calendar Records of the System File Maintenance document for additional information.

***Users should contact CDR support personnel if the End Of Period Processing application is interrupted.***

Refer to Using End Of Day Processing for information about running end of period automatically after end of day.

```
User: JEANNINE          Menu: DACCV1          Date: 8/10/12
=====
> THE DAC SOFTWARE SYSTEM <=====
||||||| Distributor Analysis and Control |||||
||||||| MAIN OPERATIONS MENU |||||
=====
|||||||
THE  || 1. File Maintenance Menu
DAC  || 2. Accounts Receivable
SYSTEM || 3. Billing System
||||||| 4. Inventory System
||||||| 5. Purchasing System
||||||| 6. Reports Menu
||||||| 7. Truck Scheduling
||||||| 8. Closing Procedures
||||||| 9. Integration
||||||| 10. Other Functions Menu
||||||| 11. Accounts Payable
||||||| 12. General Ledger
||||||| 90. Sign Off
=====
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==>
```

1. Select option 8 (Closing Procedures) from the Main Operations Menu screen. The Closing Procedures screen appears.

```

User: JEANNINE                      Menu: CLCV1                      Date: 7/28/06

===== > C L O S I N G   P R O C E D U R E S <=====
=====
|||||||      1. End Of Day Processing
THE      ||      2. End Of Week Processing
DAC      ||      3. End Of Period Processing
SYSTEM   ||      4. End Of Year Processing
|||||||      5. Select End Of Day Reports

                                M E N U   C A L L S
19.                                20.                                21.
22.                                23. Dac Main Menu                    90. Sign Off
=====
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==>

```

2. Select option 3 (End Of Period Processing) from the Closing Procedures screen. The Start A Closing screen appears with *End Period* in the upper right corner.

```

DSQ1PVR  ENTER  Creative Data Research                      7/28/06 13:50:41
                                Start a Closing

Press F6 to continue this closing, F3 to abort.          **** End Period ****

Current Week . . . . . : 30
Current Period/Month . . . : 7
Current Quarter . . . . . : 2
Current Year . . . . . : 6

F3=Exit  F6=Submit  F8=Access closing schedule

```

3. To also close the year after closing the period, press <F8> (Access closing schedule).

```

DSQ1PVR  ENTER  Creative Data Research                      7/28/06 14:04:12
                                Start a Closing

Press F6 to continue this closing, F3 to abort.          **** End Period ****

Current Week . . . . . : 30
Current Period/Month . . . : 7
Current Quarter . . . . . : 2
Current Year . . . . . : 6

After End Of Period Run-->    No Function                    (Y=EOY)

F3=Exit  F6=Submit  F8=Access closing schedule

```

Enter Y (EOY) for the **After End Of Period Run** field.

DSQ1PVR	ENTER	Creative Data Research	7/28/06 14:09:36
Start a Closing			
Press F6 to continue this closing, F3 to abort.			**** End Period ****
Current Week	.	.	30
Current Period/Month	.	.	7
Current Quarter	.	.	2
Current Year	.	.	6
After End Of Period Run--> Y End of Year			(Y=EOY)
F3=Exit F6=Submit F8=Access closing schedule			

4. Press <F6> (Submit) when data entry is complete, and press <Enter> when prompted to confirm. The Closing Procedures screen appears.

---

## Printing End Of Period Reports

Most of the following reports are automatically generated during end of period (EOP) processing.

- Company Profile Net-Daily - CVGSPFR. Prints by using EOP user point. Contact CDR support personnel for additional information. Refer to Printing End Of Day Reports above for an example of this report.
- Company Profile Report-D - DSPIPFR. This report can also be printed using option 3 (DAILY/PTD Company Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Item Class Analysis - BSO6PFR.
- Salesman Profile Daily (Net) - CVGUPFR. Print by using EOP user point. Contact CDR support personnel for additional information. Refer to Printing End Of Day Reports above for an example of this report.
- Salesman Profile Report-D - DSOYPFR. This report can also be printed using option 5 (DAILY/PTD Salesman Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.

## Company Profile Report-D

Creative Data Research, Inc.		Company Profile Report-D		CUSTCONF	DSPIFFR	8/14/07	9:14:03	Page	1
Cat. No.	Description Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
Totals:		.00	.00	.00	.00				
Cat. No.	Description Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
Totals:		429886.78	388044.78	41842.00	9.73			12	16593
** END OF REPORT **									

## Item Class Analysis

Creative Data Research, Inc.		Item Class Analysis		CUSTCONF	BSO6PFR	8/14/07 13:27:40 Page		1
Description		Sales Amt. PTD	Base Cost PTD	QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value
Category 1 CIGARETTES								
Class	100 PREMIUM CIGARETTES	7,810.93	7,527.02	9	233			323,275.74
Class	101 DISCOUNT CIGARETTES	7,648.85	7,280.30		273			328,167.14
Class	200 CHEWING TOBACCO	1,295.70	1,256.05		35			57,063.60
Category 1		16,755.48	16,063.37	9	541			708,506.48

Creative Data Research, Inc.		Item Class Analysis		CUSTCONF	BSO6PFR	8/14/07 13:27:40 Page		2
Description		Sales Amt. PTD	Base Cost PTD	QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value
Category 2 TOBACCO								
Class	200 CHEWING TOBACCO	103.10	88.08		15			9,627.25
Class	300 CIGARS	539.04	469.88		26			28,978.32
Category 2		642.14	557.96		41			38,605.57

Creative Data Research, Inc.		Item Class Analysis		CUSTCONF	BSO6PFR	8/14/07 13:27:40 Page		3
Description		Sales Amt. PTD	Base Cost PTD	QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value
Category 4 CANDY/GUM								
Class	400 CANDY BARS	3,890.00	3,399.15		90			513,011.91
Category 4		3,890.00	3,399.15		90			513,011.91

Creative Data Research, Inc.		Item Class Analysis		CUSTCONF	BSO6PFR	8/14/07 13:27:40 Page		4
Description		Sales Amt. PTD	Base Cost PTD	QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value
Category 5 GROCERY								
Class	500 GROCERY	24.30	22.65		15			2,878.25
Class	501 COOKIES	746.95	691.04		62			81,595.68
Class	502 CRACKERS	254.40	230.92		23			19,849.08
Category 5		1,025.65	944.61		100			104,323.01

Creative Data Research, Inc.		Item Class Analysis		CUSTCONF	BSO6PFR	8/14/07 13:27:40 Page		5
Description		Sales Amt. PTD	Base Cost PTD	QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value
Category 9 LIGHTERS								
Class	850 LIGHTERS	887.57	719.88		106			59,494.65
Category 9		887.57	719.88		106			59,494.65

Creative Data Research, Inc.		Item Class Analysis		CUSTCONF	BSO6PFR	8/14/07 13:27:40 Page		6
Description		Sales Amt. PTD	Base Cost PTD	QTY Unit 1	QTY Unit 2	QTY Unit 3	QTY Unit 4	Inventory Value
Category 10 MISC								
Class	999 MISC	20.00	.00	2	10			.00
Category 10		20.00	.00	2	10			.00
Final totals		23,220.84	21,684.97	11	888			1,423,941.62
** END OF REPORT **								

## Salesman Profile Report-D

Creative Data Research, Inc.		Salesman Profile Report-D		CUSTCONF	DSOYPFR	8/14/07	9:14:03	Page	1
10		- SAM CARRINGTON							
Cat.	Description	TODAY							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
Totals:		.00	.00	.00	.00				
Cat.	Description	PERIOD TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	124856.47	119360.44	5496.03	4.40	60.86	27.94	12	3754
2	TOBACCO	6074.34	5144.76	929.58	15.30	2.96	4.73		417
4	CANDY/GUM	53976.19	44177.01	9799.18	18.15	26.31	49.82		1224
5	GROCERY	10319.43	9441.63	877.80	8.51	5.03	4.46		1073
9	LIGHTERS	9885.97	7349.84	2536.13	25.65	4.82	12.89		1178
10	MISC	30.00	.00	30.00	100.00	.01	.15		123
Totals:		205142.40	185473.68	19668.72	9.59			12	7769
Commission Today:		.00							
Commission PTD :		4.37	Promo Dollars PTD:	.00					

Creative Data Research, Inc.		Salesman Profile Report-D		CUSTCONF	DSOYPFR	8/14/07	9:14:03	Page	2
20		- JOE BADEAUX							
Cat.	Description	TODAY							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
Totals:		.00	.00	.00	.00				
Cat.	Description	PERIOD TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	83248.21	79815.06	3433.15	4.12	59.86	25.35		2545
2	TOBACCO	3829.42	3240.00	589.42	15.39	2.75	4.35		261
4	CANDY/GUM	38261.20	30980.55	7280.65	19.03	27.51	53.75		824
5	GROCERY	7679.83	6999.03	680.80	8.86	5.52	5.03		780
9	LIGHTERS	6063.13	4502.96	1560.17	25.73	4.36	11.52		713
Totals:		139081.79	125537.60	13544.19	9.74				5208
Commission Today:		.00							
Commission PTD :		2.39	Promo Dollars	PTD:	.00				

Creative Data Research, Inc.		Salesman Profile Report-D		CUSTCONF	DSOYPFR	8/14/07	9:14:03	Page	3
30		- BOB STEVENS							
Cat.	Description	TODAY							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
Totals:		.00	.00	.00	.00				
Cat.	Description	PERIOD TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	50010.64	47660.97	2349.67	4.70	58.38	27.23		1804
2	TOBACCO	1933.18	1638.40	294.78	15.25	2.26	3.42		147
4	CANDY/GUM	23925.98	19495.44	4430.54	18.52	27.93	51.34		528
5	GROCERY	6032.32	5393.77	638.55	10.59	7.04	7.40		644
9	LIGHTERS	3760.47	2844.92	915.55	24.35	4.39	10.61		443
Totals:		85662.59	77033.50	8629.09	10.07				3616
Commission Today:		.00							
Commission PTD :		1.02	Promo Dollars PTD:	.00					
** END OF REPORT **									

# Working With End of Year

If DAC calendar records, rather than the system's date, are used to designate closing dates, users must add the calendar records for an upcoming year before closing the current year. Refer to Adding Calendar Records of the System File Maintenance document for additional information.

Refer to the DAC Default System Options document for information about the SYS019 (User Point: End of Year) default system option where user-specific functions can be designated to execute with end of year processing.

---

## Using End Of Year Processing

*Users should contact CDR support personnel if the End Of Year Processing application is interrupted.*

*If DAC calendar records are used, users must add the calendar records for an upcoming year before closing the current year.* Refer to Adding Calendar Records of the System File Maintenance document for additional information.

If DAC calendar records *are not used* and the user's fiscal year differs from the calendar year, verify that *\*NO* is entered for the **Calendar Year** field of the SYS005 (Accounting Options) default system option. Refer to the DAC Default System Options document for additional information.

Refer to Working With Item Analysis Reports of the Item File Maintenance document for information about printing year-to-date reports *before closing the current year*.

```
User: JEANNINE          Menu: DACCv1          Date: 8/10/12
======> THE DAC SOFTWARE SYSTEM <=====
||||| Distributor Analysis and Control |||||
||||| MAIN OPERATIONS MENU |||||
=====
||||| 1. File Maintenance Menu
THE   || 2. Accounts Receivable
DAC   || 3. Billing System
SYSTEM || 4. Inventory System
||||| 5. Purchasing System
||||| 6. Reports Menu
||||| 7. Truck Scheduling
||||| 8. Closing Procedures
||||| 9. Integration
||||| 10. Other Functions Menu
||||| 11. Accounts Payable
||||| 12. General Ledger
||||| 90. Sign Off
=====
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==>
```

1. Select option 8 (Closing Procedures) from the Main Operations Menu screen. The Closing Procedures screen appears.

```
User: JEANNINE           Menu: CLCV1           Date: 12/29/06

===== > C L O S I N G   P R O C E D U R E S <=====
=====
|||||||      1. End Of Day Processing
THE  ||      2. End Of Week Processing
DAC  ||      3. End Of Period Processing
SYSTEM ||    4. End Of Year Processing
|||||||      5. Select End Of Day Reports

                                M E N U   C A L L S
19.                                20.
22.                                23. Dac Main Menu      21.
                                           90. Sign Off
=====
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==>
```

2. Select option 4 (End Of Year Processing) from the Closing Procedures screen. The Start A Closing screen appears with *End Year* in the upper right corner.

```
DSQ1PVR   ENTER   Creative Data Research           12/29/06 14:28:40
                        Start a Closing

Press F6 to continue this closing, F3 to abort.      **** End Year ****

Current Week . . . . . : 52
Current Period/Month . . . . : 12
Current Quarter . . . . . : 2
Current Year . . . . . : 6

F3=Exit  F6=Submit  F8=Access closing schedule
```

3. Press <F6> (Submit) when data entry is complete, and press <Enter> when prompted to confirm. The Closing Procedures screen appears.



## Printing End Of Year Reports

Refer to Working With Item Analysis Reports of the Item File Maintenance document for information about year-to-date reports which could be printed to include an entire year of sales data *before closing the current year*.

Most of the following reports are automatically generated during end of year (EOY) processing.

- Company Profile Report-W - DSXNPFR. This report is automatically generated during EOY processing, but can be printed *before closing the current year* using option 2 (WTD/YTD Company Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Company Profile Weekly (Net) - CVGTPRF. Prints by using EOY user point. Contact CDR support personnel for additional information. Refer to Printing End Of Week Reports above for an example of this report.
- Salesman Profile Report-W - DSXOPFR. This report is automatically generated during EOY processing, but can be printed *before closing the current year* using option 4 (WTD/YTD Salesman Profile) of the Sales Analysis screen. Refer to the Sales Analysis Reports document for additional information.
- Salesman Profile Weekly (Net) - CVGVPRF. Prints by using EOY user point. Contact CDR support personnel for additional information. Refer to Printing End Of Week Reports above for an example of this report.

### Company Profile Report-W

Creative Data Research, Inc.		Company Profile Report-W		JEANNINE	DSXNPFR	12/29/07	12:09:53	Page	1
Cat.	Description	WEEK TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	2349.10	2240.60	108.50	4.62	7.55	1.76		80
2	TOBACCO	43.24	36.24	7.00	16.19	.14	.11		2
4	CANDY/GUM	33890.51CR	27501.04CR	6389.47CR	18.85	108.88	103.44		490-
5	GROCERY	134.75	122.35	12.40	9.20	.43	.20		15
9	LIGHTERS	208.35	153.72	54.63	26.22	.67	.88		27
10	MISC	30.00	.00	30.00	100.00	.10	.49		3
Totals:		31125.07CR	24948.13CR	6176.94CR	19.85				363-
Cat.	Description	YEAR TO DATE							
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty Each	Qty SSU
1	CIGARETTES	779157.72	744806.63	34351.09	4.41	69.45	36.47	30	25338
2	TOBACCO	40724.90	34630.02	6094.88	14.97	3.63	6.47	4-	2816
4	CANDY/GUM	175726.80	144007.61	31719.19	18.05	15.66	33.68		4421
5	GROCERY	65830.84	59449.92	6380.92	9.69	5.87	6.77		6456
9	LIGHTERS	59594.89	44792.64	14802.25	24.84	5.31	15.72		7014
10	MISC	840.00	.00	840.00	100.00	.07	.89		404
Totals:		1121875.15	1027686.82	94188.33	8.40			26	46449
** END OF REPORT **									

## Salesman Profile Report-W

Creative Data Research, Inc.		Salesman Profile Report-W		JEANNINE	DSXOPFR	12/29/07	12:09:52	Page	1
10 - SAM CARRINGTON									
Cat. No.	Description Name	WEEK TO DATE						Qty Each	Qty SSU
		Sales	Cost	Margin	Pct.	%TS	%TP		
1	CIGARETTES	2349.10	2240.60	108.50	4.62	21.00	4.77		80
2	TOBACCO	43.24	36.24	7.00	16.19	.39	.31		2
4	CANDY/GUM	13940.73CR	11464.96CR	2475.77CR	17.76	124.63	108.91		202-
5	GROCERY	134.75	122.35	12.40	9.20	1.20	.55		15
9	LIGHTERS	208.35	153.72	54.63	26.22	1.86	2.40		27
10	MISC	20.00	.00	20.00	100.00	.18	.88		2
Totals:		11185.29CR	8912.05CR	2273.24CR	20.32				76-
Cat. No.	Description Name	YEAR TO DATE						Qty Each	Qty SSU
		Sales	Cost	Margin	Pct.	%TS	%TP		
1	CIGARETTES	335154.51	320352.29	14802.22	4.42	69.03	35.99	30	10711
2	TOBACCO	18147.84	15338.18	2809.66	15.48	3.74	6.83		1237
4	CANDY/GUM	78872.89	65109.08	13763.81	17.45	16.25	33.47		1984
5	GROCERY	26041.89	23604.99	2436.90	9.36	5.36	5.93		2559
9	LIGHTERS	26691.84	19980.28	6711.56	25.14	5.50	16.32		3075
10	MISC	600.00	.00	600.00	100.00	.12	1.46		208
Totals:		485508.97	444384.82	41124.15	8.47			30	19774
Commission WTD :		.18	Promo Dollars WTD:	.00					
Commission YTD :		51.63	Promo Dollars YTD:	.00					

Creative Data Research, Inc.		Salesman Profile Report-W		JEANNINE	DSXOPFR	12/29/07	12:09:52	Page	2
20 - JOE BADEAUX									
Cat. No.	Description Name	WEEK TO DATE						Qty Each	Qty SSU
		Sales	Cost	Margin	Pct.	%TS	%TP		
4	CANDY/GUM	13638.52CR	10980.52CR	2658.00CR	19.49	100.07	100.38		197-
10	MISC	10.00	.00	10.00	100.00	.07	.38		1
Totals:		13628.52CR	10980.52CR	2648.00CR	19.43				196-
Cat. No.	Description Name	YEAR TO DATE						Qty Each	Qty SSU
		Sales	Cost	Margin	Pct.	%TS	%TP		
1	CIGARETTES	279142.79	267606.49	11536.30	4.13	69.57	34.64		8548
2	TOBACCO	15050.64	12852.04	2198.60	14.61	3.75	6.60		1020
4	CANDY/GUM	66140.69	53664.35	12476.34	18.86	16.48	37.46		1630
5	GROCERY	22298.17	20146.43	2151.74	9.65	5.56	6.46		2162
9	LIGHTERS	18439.28	13689.80	4749.48	25.76	4.60	14.26		2168
10	MISC	190.00	.00	190.00	100.00	.05	.57		136
Totals:		401261.57	367959.11	33302.46	8.30				15664
Commission WTD :		.00	Promo Dollars WTD:	.00					
Commission YTD :		42.87	Promo Dollars YTD:	.00					

Creative Data Research, Inc.			Salesman Profile Report-W			JEANNINE	DSXOPFR	12/29/07 12:09:52		Page	3
30 - BOB STEVENS											
Cat.	Description	<u>WEEK TO DATE</u>									
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty	Each	Qty	SSU
4	CANDY/GUM	6311.26CR	5055.56CR	1255.70CR	19.90	100.00	100.00				91-
Totals:		6311.26CR	5055.56CR	1255.70CR	19.90						91-
Cat.	Description	<u>YEAR TO DATE</u>									
No.	Name	Sales	Cost	Margin	Pct.	%TS	%TP	Qty	Each	Qty	SSU
1	CIGARETTES	164860.42	156847.85	8012.57	4.86	70.12	40.55				6079
2	TOBACCO	7526.42	6439.80	1086.62	14.44	3.20	5.50		4-		559
4	CANDY/GUM	30713.22	25234.18	5479.04	17.84	13.06	27.73				807
5	GROCERY	17490.78	15698.50	1792.28	10.25	7.44	9.07				1735
9	LIGHTERS	14463.77	11122.56	3341.21	23.10	6.15	16.91				1771
10	MISC	50.00	.00	50.00	100.00	.02	.25				60
Totals:		235104.61	215342.89	19761.72	8.41				4-	11011	
Commission WTD :		.00	Promo Dollars WTD:	.00							
Commission YTD :		20.90	Promo Dollars YTD:	.00							
** END OF REPORT **											

# Working With Closing Control Display

The Closing Control Display application is used by CDR support personnel to display the status of DAC when a closing application is interrupted. Below is an example of the Notification of Incomplete Function screen which appears when the end of day processing is interrupted.

```
DSPPFVR  ENTER  Creative Data Research-Development  6/11/99  9:10:08
                        Notification of Incomplete Function

                        W A R N I N G ! ! !
The last request of this function did not finish normally. The function
must have a normal completion status before it may be requested again.
Press enter to recover and continue processing this function.

Function Name . . . . . : End of Day
Last Step Completed . . : CMPPRFRP

F3=Exit
```

Users should contact CDR support personnel before attempting to re-use a closing application.

The instructions below describe using the Closing Control Display application.

1. Select option 1 (File Maintenance) from the Main Operations Menu screen. The File Maintenance screen appears.

```
User: JEANNINE          Menu: FMCV1          Date:  8/10/12

=====> F I L E   M A I N T E N A N C E <=====
=====
|||||||  1. Customer Related Maintenance
THE  ||  2. Product Related Maintenance
DAC  ||  3. Billing Related Maintenance
SYSTEM || 4. System Options Maintenance
||||||| 5. Inquiry Options
                                           6. Price Maintenance
                                           7. G/L Interface Maintenance
                                           8. Scan Code Maintenance

19. Deletions          M E N U   C A L L S
22.                   20.
                        23. Dac Main Menu
21. Reports
90. Sign Off

=====
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==>
```

2. Select option 4 (System Options Maintenance) from the File Maintenance screen. The System Options screen appears.

```

User: JEANNINE          Menu: SOCV1          Date: 2/23/10

===== > S Y S T E M   O P T I O N S <=====
=====
|||||||
THE    ||                1. Default System Options
DAC    ||                2. Closing Control Display
SYSTEM ||                3. Edit System Messages
|||||||                4. Edit Form Messages
|||||||                5. Edit Pick Print Options
|||||||                6. About DAC CV1
|||||||                7. Work with User Options
|||||||                8. Edit Company Name Master
|||||||                9. Generate Calendar Records
|||||||               10. Edit Calendar File
|||||||               11. Work with Licensed Products

19.                                20.                                21.
22.                                23. Dac Main Menu                90. Sign Off

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==>

```

3. Select option 2 (Closing Control Display) from the System Options screen. The Closing Control Display KEY SCREEN screen appears.

```

DSL1D1R   DISPLAY Creative Data Research-SUPPORT      6/11/99 13:29:40
           Closing Control Display KEY SCREEN

Closing Control Key .

F3=Exit

```

4. Enter one of the following values for the the **Closing Control Key** field and press <Enter>. The Closing Control Display Details screen appears.
  - *ENDAY001* displays the production dates of the current and previous end of day processing, and the last processing steps started and completed.
  - *ENDWK001* displays the production dates of the current and previous end of week processing, and the last processing steps started and completed.
  - *ENDPER01* displays the production dates of the current and previous end of period processing, and the last processing steps started and completed.
  - *ENDYR001* displays the production dates of the current and previous end of year processing, and the last processing steps started and completed.
  - *INVCE001* displays the production dates of the current and previous invoice posting, and the last processing steps started and completed.
  - *CURRENT* displays the current production date.

The current year, quarter, period, week and production day is displayed at the top of every version of the Closing Control Display Details screen.

Below is an example of the Closing Control Display Details screen displayed by entering *ENDAY001* for the **Closing Control Key** field after end of day processing was interrupted.

```

DSL1D1R    DISPLAY Creative Data Research-Development      6/11/99  9:13:52
              Closing Control Display Details

Control Key: ENDAY001  End of Day Processing                Last User: MARK

Year: 99  Quarter: 1  Period:  4  Week:  4  Production Day:  5

              Narrative
Date No. 1:  6/11/99  Current End of Day Date
Date No. 2:  5/12/99  Previous End of Day Date
Date No. 3:
Date No. 4:

Last Step Started... DLYLSVND  Time:  9:05:29  Date:  6/11/99
Last Step Completed: CMPPRFRP  Time:  9:05:29  Date:  6/11/99

              Status Narrative
Recovery Status:                Status 1:  Function to Auto. run
Status 2:                      Status 3:
Status 4:                      Status 5:
Status 6:                      Status 7:

F3=Exit  F5=Reload Subfile  F12=Key screen

```

5. If necessary, press <F12> (Key screen) to continue entering values for the **Closing Control Key** field.

Below is an example of the Closing Control Display Details screen displayed by entering *INVCE001* for the **Closing Control Key** field.

```

DSL1D1R    DISPLAY Creative Data Research-Development      6/11/99 13:48:05
              Closing Control Display Details

Control Key: INVCE001  Invoice Posting                      Last User: MARK

Year: 99  Quarter: 1  Period:  4  Week:  4  Production Day:  5

              Narrative
Date No. 1:  6/04/99  Current Invoice Post Date
Date No. 2:  6/04/99  Previous Invoice Post Dte
Date No. 3:
Date No. 4:

Last Step Started... ORDPST01  Time: 13:25:45  Date:  6/04/99
Last Step Completed: INVPCMPL  Time: 13:25:45  Date:  6/04/99

              Status Narrative
Recovery Status:                Status 1:  Function to Auto. run
Status 2:                      Status 3:
Status 4:                      Status 5:
Status 6:                      Status 7:

F3=Exit  F5=Reload Subfile  F12=Key screen

```

6. Press <F3> to exit. The Systems Options screen appears.

```

User: JEANNINE          Menu: SOCV1          Date: 2/23/10

=====> S Y S T E M   O P T I O N S <=====
THE  || 1. Default System Options
DAC  || 2. Closing Control Display
SYSTEM || 3. Edit System Messages
|||||| 4. Edit Form Messages
|||||| 5. Edit Pick Print Options
|||||| 6. About DAC CV1
|||||| 7. Work with User Options
|||||| 8. Edit Company Name Master
|||||| 9. Generate Calendar Records
|||||| 10. Edit Calendar File
|||||| 11. Work with Licensed Products

19.          20.          21.
22.          23. Dac Main Menu  90. Sign Off

=====
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==>

```

# Appendix A: Data Flow

The DAC data files of the DACDATA and DACACTDATA libraries are listed below, and may be used with the IBM Query program to produce reports and create other data files.

---

## End of Day Processing

Verification of closing and printed reports run prior to these programs:

<u>Program</u>	<u>File Affected and DDS Physical Name</u>
1. DSQ0XFR	Item Change Master (purge item changes) DSCFCPP
2. DSLFXFR	Item Movement Master (daily overrides cleared) DSBAREP
3. DSQ2XFR	Item Allowance Master DSBKCPP Item Allowance Detail (purge expired deals) DSBLCPP
4. DSUYXFR calls:	
DSOCXFR	Item Special Tracking (marked expired) DSCDCPP
DSOHXFR	Salesman Comm. File (post expired to comm.) DSB3CPP Item Special Tracking (mark as posted) DSCDCPP
DSN6PFR	Item Special Tracking (print expired) DSCDCPP
DSOIXFR	Item Special Tracking (delete expired) DSCDCPP
5. DSQ5PFR calls:	
DSQ6XFR	Contract Master (delete expired contracts) DSBJCPP
6. DSQ3XFR	Retail Master (delete expired retails)
7. DSO6XFR	Salesman Analysis File (clear daily fields) DSB4CPP
8. DSOQXFR	Item Balance Master (update item balance quantity on-hand from location if warehouse management active) IIAFREL0
9. DSR3XFR calls:	
ORDTOHST	Order Header History OHHST Order Detail History ODHST Order Header DSBTCPP Order Detail (moves order to history) DSBUCPP
DSSLXFR	Order Header DSBTCPP Order Detail (purge order moved to hist.) DSBUCPP
10. BSB0XFR calls:	
BSB1UPR	(CLP to Archive Order History to tape and purge archived orders)
11. DSWXXFR	E-Mail Header (purge old mail, used for interface to POS system) DSC1CPP

12. SYW7UPR    Vendor Master DSA9REP  
                  A/P Vendor Master SYVND RP  
                  (refresh A/P vendor master from DACDATA vendor master)  
                  (A/P files in DACACTDATA library used for A/P Interface)
13. SYXBUPR    Item Master IIAAREP  
                  A/P Item Master SYITMRP  
                  (refresh A/P item master from DACDATA item master  
                  used for A/P Interface)
- All the files are saved to tape at this point.

---

## End of Week Processing

Verification of closing and printed reports run prior to these programs:

<u>Program</u>	<u>File Affected and DDS Physical Name</u>
1. DSMAXFR	Item Movement Master DSBAREP Item Balance Master DSASREP (perform weekly calculations for purchasing. Move lost sales WTD in balance to previous WTD lost sales in movement and clear)
2. DSQ7XFR	Salesman Analysis File (clear WTD fields) DSB4CPP
3. BSB0XFR	(Archive Invoices)

All the files are saved to tape at this point.

---

## End of Period Processing

Verification of closing and printed reports run prior to these programs:

<u>Program</u>	<u>File Affected and DDS Physical Name</u>
1. DSS4XFR	Item History File DSBAREP Item Balance Master DSASREP (post PTD fields to history and clear)
2. DSS3XFR	Customer History File DSCSCPP Customer Master DSABREP (post PTD fields to history and clear)
3. DSYJXFR	Salesman History File (post to history file) DSB9CPP
4. DSX8XFR	Item Balance Master DSASREP Item Movement Master DSBAREP (clear PTD fields)

5. DSYHXFR Customer Master (clear PTD fields) DSABREP
  6. DSQ8XFR Sales Analysis File (clear PTD fields) DSB4CPP
- All the files are saved to tape at this point.

---

## End of Year Processing

Verification of closing and printed reports run prior to these programs:

<u>Program</u>	<u>File Affected and DDS Physical Name</u>
1. DSS4XFR	Item History File DSBAREP Item Balance Master DSASREP (post PTD fields to history and clear)
2. DSS3XFR	Customer History File DSCSCPP Customer Master DSABREP (post PTD fields to history and clear)
3. DSYJXFR	Salesman History File (post to history file) DSB9CPP
4. DSX8XFR	Item Balance Master DSASREP Item Movement Master DSBAREP (clear PTD fields)
5. DSYHXFR	Customer Master (clear PTD fields) DSABREP
6. DSQ8XFR	Sales Analysis File (clear PTD fields) DSB4CPP

All the files are saved to tape at this point.