

Discount, Region & Payment Method Analysis

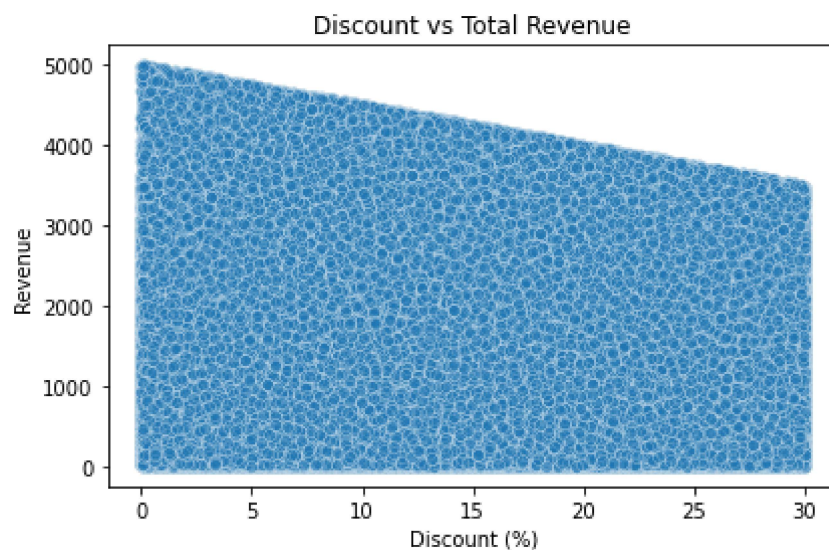
1. Impact of Discount on Revenue and Quantity

```
In [91]: 1 correlation = df[['Discount (%)', 'Total Revenue', 'Quantity']].corr()
2         print(correlation)
```

	Discount (%)	Total Revenue	Quantity
Discount (%)	1.000000	-0.126697	-0.000752
Total Revenue	-0.126697	1.000000	0.589763
Quantity	-0.000752	0.589763	1.000000

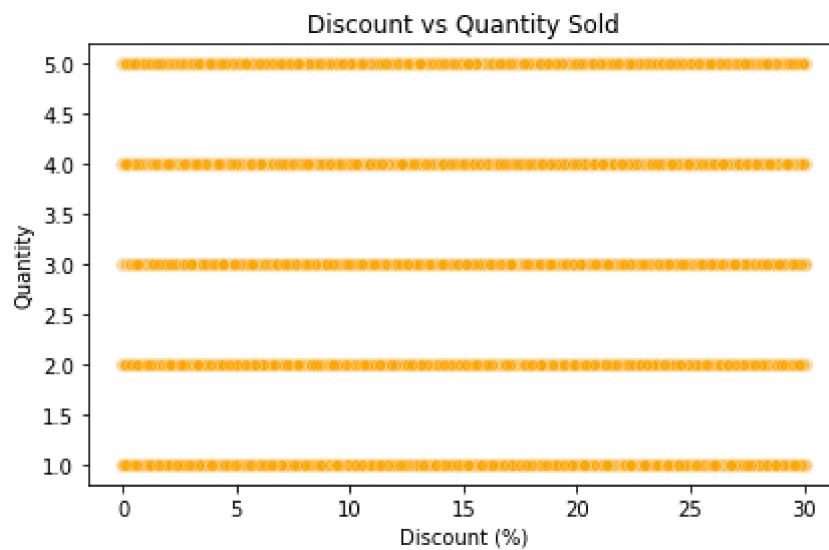
Scatter Plot: Discount vs Revenue

```
In [93]: 1 import seaborn as sns
2         import matplotlib.pyplot as plt
3
4         sns.scatterplot(x='Discount (%)', y='Total Revenue', data=df, alpha=0.5)
5         plt.title('Discount vs Total Revenue')
6         plt.xlabel('Discount (%)')
7         plt.ylabel('Revenue')
8         plt.tight_layout()
9         plt.show()
```



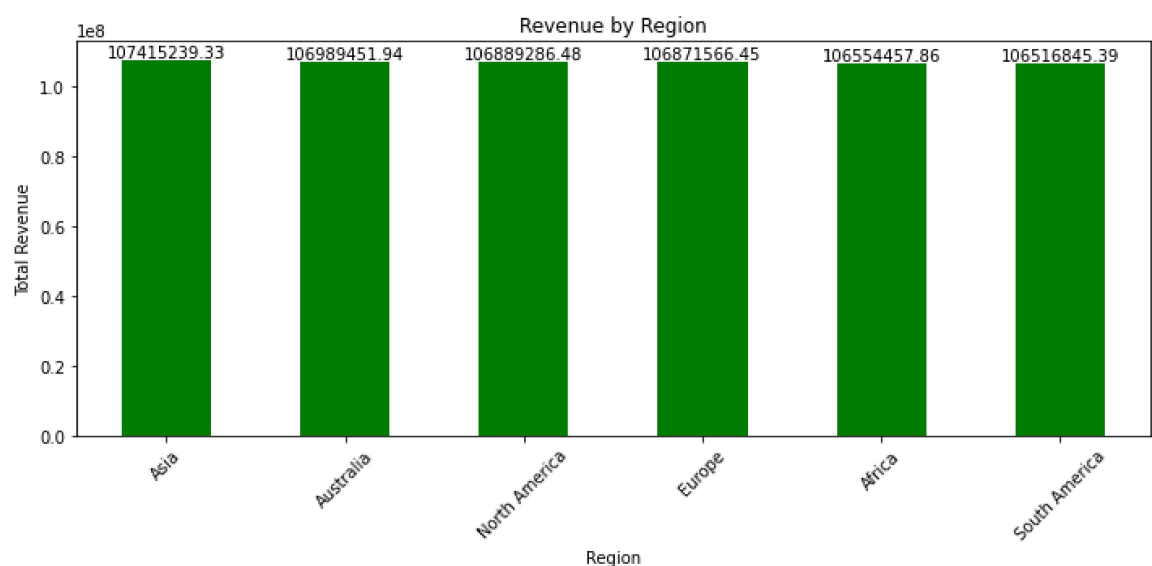
Scatter Plot: Discount vs Quantity

```
In [97]: 1 sns.scatterplot(x='Discount (%)', y='Quantity', data=df, alpha=0.5, col
2 plt.title('Discount vs Quantity Sold')
3 plt.xlabel('Discount (%)')
4 plt.ylabel('Quantity')
5 plt.tight_layout()
6 plt.show()
```



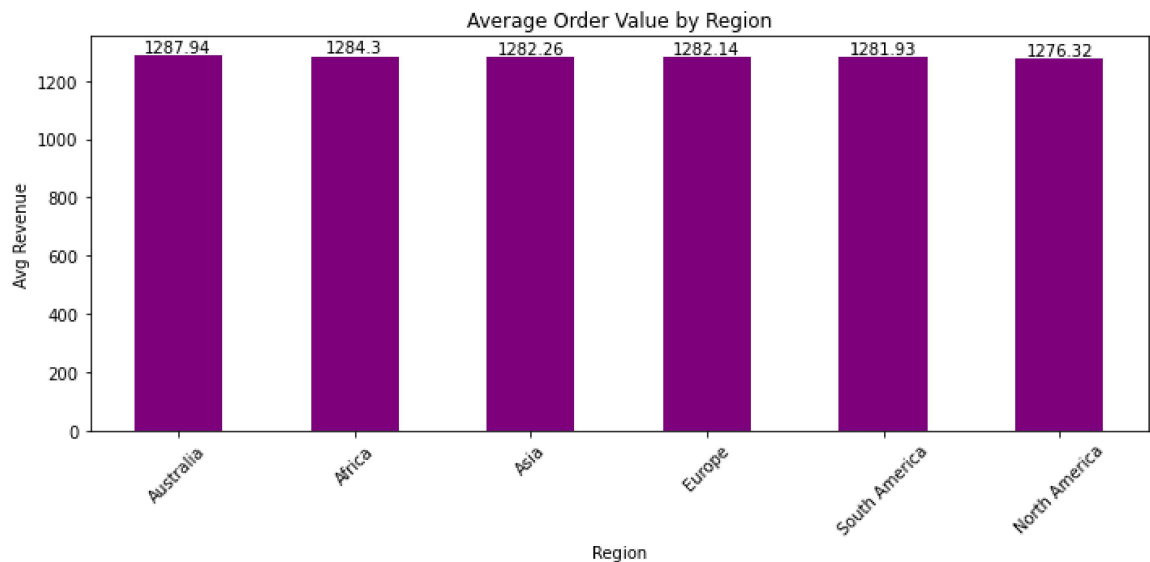
2. Revenue Distribution by Region

```
In [112]: 1 region_revenue = df.groupby('Region')['Total Revenue'].sum().sort_value
2
3 region_revenue.plot(kind='bar', title='Revenue by Region', figsize=(10,
4 plt.ylabel('Total Revenue')
5 plt.xticks(rotation=45)
6 for i, v in enumerate(region_revenue):
7     plt.text(i, v, str(round(v, 2)), color='black', ha='center', va='bo
8 plt.tight_layout()
9 plt.show()
```



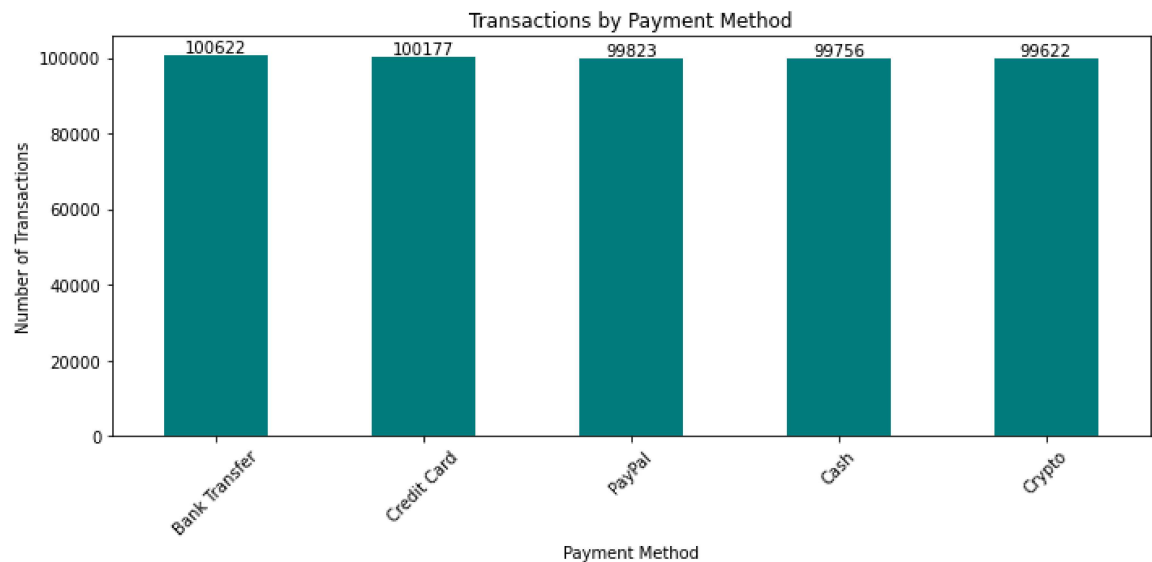
Average Revenue per Orer by Region

```
In [114]: 1 avg_revenue_region = df.groupby('Region')['Total Revenue'].mean().sort_
2
3 avg_revenue_region.plot(kind='bar', title='Average Order Value by Region
4 plt.ylabel('Avg Revenue')
5 plt.xlabel('Region')
6 plt.xticks(rotation=45)
7 for i, v in enumerate(avg_revenue_region):
8     plt.text(i, v, str(round(v, 2)), color='black', ha='center', va='bo
9 plt.tight_layout()
10 plt.show()
```



3. Payment Method Analysis

```
In [113]: 1 payment_summary = df['Payment Method'].value_counts()
2
3 payment_summary.plot(kind='bar', title='Transactions by Payment Method'
4 plt.ylabel('Number of Transactions')
5 plt.xlabel('Payment Method')
6 plt.xticks(rotation=45)
7 for i, v in enumerate(payment_summary):
8     plt.text(i, v, str(round(v, 2)), color='black', ha='center', va='bottom')
9 plt.tight_layout()
10 plt.show()
```



Revenue by Payment Method

```
In [115]: 1 revenue_by_payment = df.groupby('Payment Method')['Total Revenue'].sum(  
2  
3 revenue_by_payment.plot(kind='bar', title='Revenue by Payment Method',  
4 plt.ylabel('Total Revenue')  
5 plt.xlabel('Payment Method')  
6 plt.xticks(rotation=45)  
7 for i, v in enumerate(revenue_by_payment):  
8     plt.text(i, v, str(round(v, 2)), color='black', ha='center', va='bottom')  
9 plt.tight_layout()  
10 plt.show()
```

