## **Step 1: Choose Your Marketplace Type**

#### **General E-Commerce**

The primary purpose of an e-commerce platform is to facilitate the buying and selling of goods or services online, providing convenience, accessibility, and automation for both businesses and customers

## **Step 2: Define Your Business Goals.**

#### 1: Your marketplace aims to solve the following problems:

- 1. Lack of unique, handmade, and affordable artwork: Mass-produced artwork can be impersonal and lacks character. Your handmade paintings offer a unique and personalized touch.
- 2. Difficulty in finding artwork that resonates with individuals: Your diverse range of painting styles, themes, and mediums cater to various tastes and preferences.
- 3. High prices of original artwork: Your affordable pricing makes original, handmade artwork accessible to a wider audience.

### 2: Who is your target audience?

- 1. Demographics: Men, women, and children of all ages
- 2. Psychographics: Individuals seeking unique, handmade, and affordable artwork for personal or professional spaces
- 3. Occupations: Homeowners, office managers, teachers, and students

#### 3: Products

1. Handmade paintings: Oil paintings, acrylic paintings, abstract art, scenery, floral, and more

#### 4: What sets your marketplace apart:

- 1. Affordability: Original, handmade artwork at competitive prices
- 2. Uniqueness: Each painting is handmade, ensuring a one-of-a-kind piece
- 3. Quality: High-quality materials and craftsmanship guarantee a long-lasting artwork

# Step 3: Create a Data Schema

```
[Product]
- ID
- Name
- Price
- Stock
-category
-color
[Order] -----> [Customer]
- Order ID
           - Customer ID
- Product ID
                  - Name
- Quantity
                 - Contact Info
[Shipment]
- Shipment ID
- Order ID
- Status
```