## How Outsourced Estimating Can Save You Up to 60% in Overhead Costs

In the fast-paced world of construction, every dollar and every hour counts. Contractors and builders are constantly searching for ways to reduce overhead, streamline bidding, and **win more projects**— all without sacrificing quality or accuracy. One of the smartest, most cost-effective solutions today? **Outsourced estimating services**.

At first glance, outsourcing your estimating needs may seem like a luxury. But when you break down the numbers and consider the value, it quickly becomes clear: **outsourced construction estimating services can cut overhead by up to 60%**, without compromising on precision or turnaround time.

In this post, we'll explore how outsourcing your estimates can transform your business, save you thousands, and help you submit **more accurate construction bids** that actually win jobs.

## What Is Outsourced Estimating?

Outsourced estimating involves hiring a third-party firm or specialist to perform your construction cost estimates and **material take-offs**. These services typically include:

- Complete quantity take-offs
- Labor and material cost estimation
- Zip-code-specific pricing
- Trade-specific breakdowns
- Bid preparation and proposal support

Instead of employing a full-time estimator (or team), you pay only for the estimates you need, when you need them.

✓ Need a fast, reliable quote? Get an Estimate Now →

## The True Cost of In-House Estimating

To understand the savings potential, you first need to understand what **in-house estimating actually costs.** 

Let's say you hire a full-time estimator:

Average Salary: \$65,000-\$90,000/year

• Payroll Taxes & Benefits: +20–30%

Software & Licensing: \$2,000-\$5,000/year

Training & Continuing Education: \$1,000-\$3,000/year

(F) Total Annual Cost: \$90,000-\$120,000+

And that's just one person. Larger firms with multiple estimators may be spending **hundreds of thousands annually** on overhead—whether they have bids to complete or not.

In contrast, **outsourcing your estimates** means you only pay per project. No salaries. No benefits. No fixed costs.

#### **★ How Outsourced Estimating Saves Up to 60%**

Here's exactly how outsourcing your **construction estimating services** can help you slash your overhead costs:

### 1. No Salaries or Payroll Expenses

With outsourced estimating, you're not locked into a full-time salary, benefits, or workers' comp costs. You pay **only for the estimates you need**, making it a true on-demand solution.

### 2. No Expensive Software or Tools

Estimating software like PlanSwift, Bluebeam, RSMeans, or Trimble can cost thousands annually. When you outsource, you gain access to this tech without buying or managing it yourself.

### 3. Zero Training or Management Required

Hiring and training staff is time-consuming and expensive. Outsourced estimating firms already have **skilled, trained experts** with years of trade-specific experience.

## 4. **✓** Faster Turnaround = More Bids

In-house teams may be bogged down with multiple tasks or limited bandwidth. With outsourced estimating, you get **estimates in 24–48 hours**, so you can **bid more projects** and increase your win ratio.

Pro Tip: More bids submitted = more jobs won. That alone boosts profitability beyond just saving on overhead.

## Real-World Example: In-House vs Outsourced

Project Type	In-House Estimator	Genius Estimate Outsourced
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Small Remodel Estimator still paid monthly \$100-\$150 / flat

Medium Commercial Full breakdown required, 3–5 days \$200–\$400, delivered in 48 hours

Large-Scale Build May require multiple estimators \$500-\$1000, team of experts included

**Result**: Up to **60% savings** on estimating costs per month, and a more flexible bidding workflow.

# More Benefits Beyond Cost Savings

Outsourcing your estimating doesn't just save money—it adds strategic value to your construction business.

## **✓** 1. Increased Bidding Capacity

Faster, more efficient estimates mean you can **bid on more projects without delay.** Our clients have seen **up to 3x more bids submitted** monthly after outsourcing.

## **☑** 2. Improved Bid Accuracy

With access to **experienced estimators**, trade-specific knowledge, and up-to-date **material take-offs**, you submit estimates that reflect real construction conditions—not guesswork.

## **✓** 3. Lower Risk of Underbidding

Underbidding can destroy profits and relationships. Outsourced experts reduce that risk by ensuring your bids are **realistic**, **accurate**, **and competitive**.

Check out our recent blog: The True Cost of Underbidding (And How to Prevent It)

## **✓** 4. Scalable for Busy Seasons

Have a busy bidding season coming up? No need to panic-hire staff. With outsourcing, you can **scale up instantly** by leveraging our team of estimators on-demand.

Ready to grow your estimating power without growing your payroll?
 Get an Estimate Now

# **What's Included in Our Estimating Services?**

At **Genius Estimate**, our construction estimating services include everything you need to submit professional, winning bids:

- Trade-Specific Quantity Take-offs
- Residential & Commercial Estimating
- Zip-Code Based Pricing (USA, UK, AUS)
- Labor, Equipment & Material Costs
- Profit Margin & Overhead Recommendations
- Fast Turnaround (24–48 Hours)
- Revisions Included (No Extra Fees)

We support contractors across all major trades—drywall, concrete, electrical, MEP, roofing, framing, and more.

## Case Study: How a GC Saved \$70K in a Year

A mid-size general contractor in Texas outsourced all take-offs and estimates to Genius Estimate in 2023. Here's what changed:

- Before: 2 in-house estimators, costing \$170K/year
- After: Outsourced all estimates at ~\$3,000/month
- **Result**: Saved \$70,000+ in year one, increased bid submissions by 40%, and won 17 new jobs.

### Final Thoughts: Is Outsourcing Right for You?

If you're a contractor, builder, or developer trying to grow your business, control costs, and **win more bids**, outsourcing your estimating is not just smart—it's essential.

You're not just buying a service. You're investing in:

- Scalable expertise
- Faster, more accurate construction bids
- Real overhead savings
- Better profit margins
- More time for project management and growth

Want to see how much you can save?

Click here to Get an Estimate in Minutes

No commitments. No pressure. Just better estimating.

https://genius-estimate.vercel.app/contact