



## PROFILE

Results-oriented sales professional with over 12 years of professional experience in the field of bakery sales. In-depth knowledge of bakery items and sales. Strong skilled with a commitment to improving team quotas reaching meaningful goals.

## CONTACT

PHONE:  
+971-55-363-7428

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jaise.abdul@gmail.com

## PERSONAL DETAILS:

- Nationality – Indian
- Date of birth - 09/11/1982
- Languages - English, Arabic, Hindi, Malayalam
- Driving License No – 481327/ Light Vehicle Driver
- Religion – Islam

# ABDUL JAISE

## WORK EXPERIENCE

**Salesman & Driver**  
**Golden Grain Automatic Bakery – UAQ**  
2016 - 2022

To conduct routine checks on existing customers/channels to undertake orders and follow up with fulfillments.  
To assist in setting up booths and relevant display items in connection with food fairs and road shows.  
To conduct routine business visits to generate new accounts in food service and retail sectors.  
To support assignments of Sales Manager in attaining targets set

**Salesman & Diver**  
**Oasis Cuisines LLC Food Stuff Company - DUBAI**  
2014–2017

Executing the company's products sales plan across UAE.  
Opening new markets and engaging with new clients & customers from all aspects.  
Providing excellent product information and negotiating products prices & profit margin with our clients.  
Responsible to follow up & collecting cash from sales points & locations and handing it over to the finance department.

## EDUCATION

**SSLC Board of Examination, Government of Kerala**

## KEY SKILLS AND CHARACTERISTICS

- Mature and confident with an ability to work under pressure.
- Self-driven and highly motivated with a talent to make things happen.
- Professional attitude and strong commitment to the job.
- Well known UAE.
- Good interpersonal and customer relationship skills.
- Knowledge of MS Word, MS Office and MS Excel, Knowledge of Internet.