

Revenue Analysis

Cost Analysis

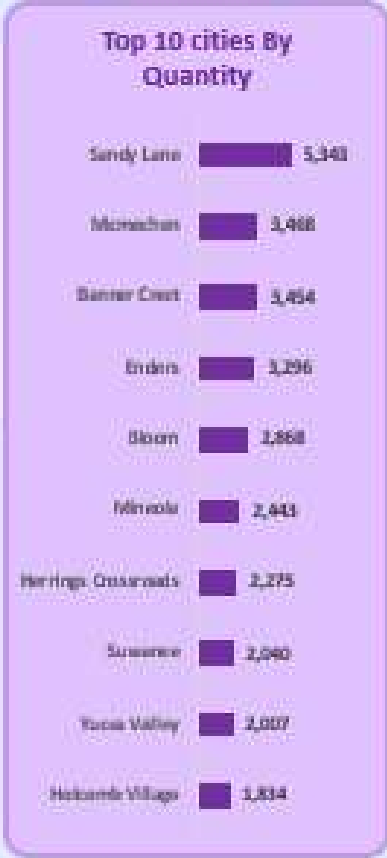
Year

2018
2019

Month

January
February
March
April
May
June
July
August
September
October
November
December

| | | | | | |
|-------------|-------------|--------|---------------|--------|-----------|
| Revenue | Total Cost | GM% | GoodsValue | QTY | No.Trucks |
| \$5,461,024 | \$3,771,646 | 30.94% | \$144,687,597 | 69,869 | 23 |



Cost Analysis

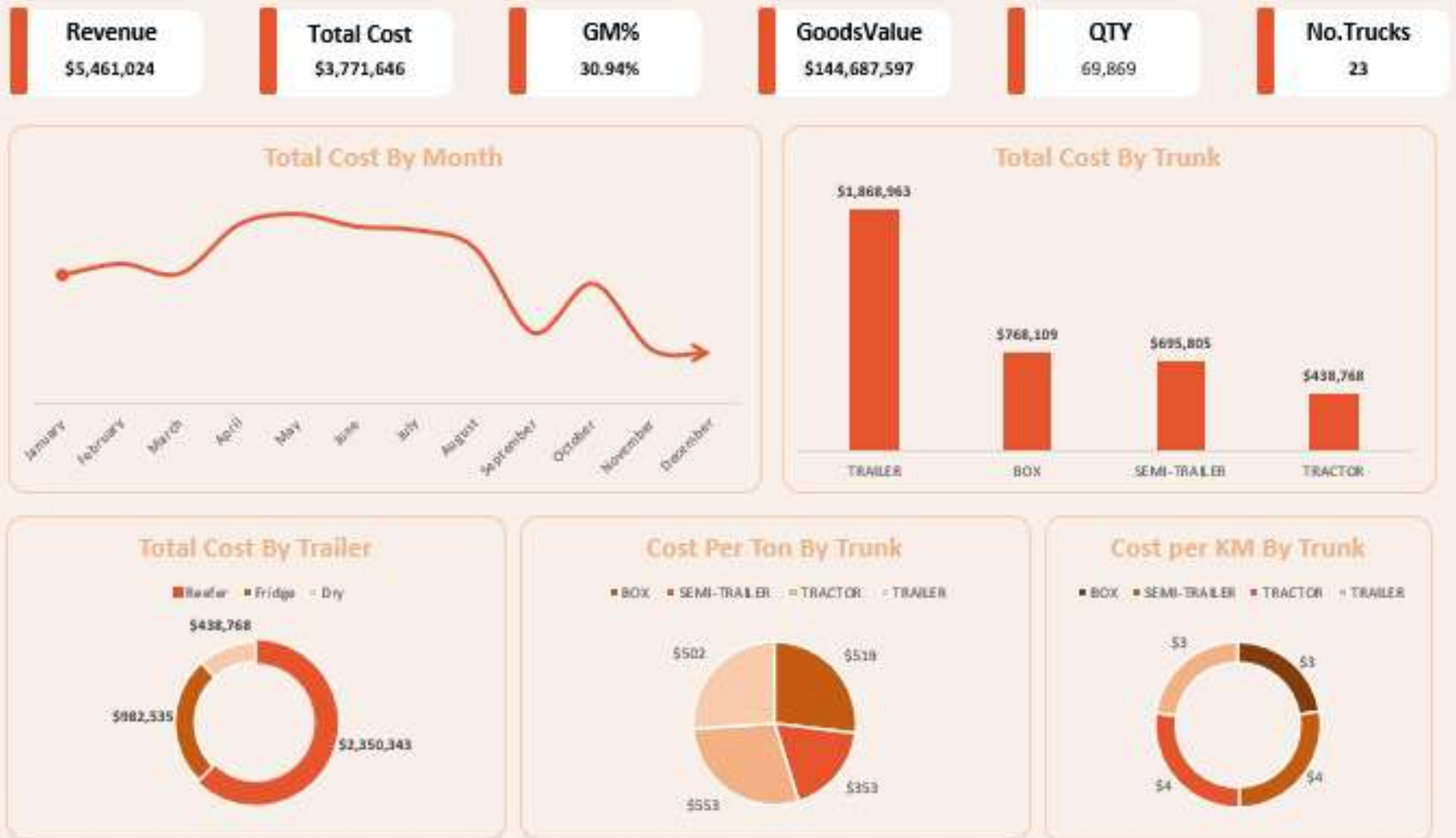
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Total Cost By Month

| Month | Total Cost |
|-----------|-------------|
| January | \$1,868,963 |
| February | \$1,900,000 |
| March | \$1,850,000 |
| April | \$2,100,000 |
| May | \$2,300,000 |
| June | \$2,250,000 |
| July | \$2,200,000 |
| August | \$2,150,000 |
| September | \$1,500,000 |
| October | \$1,800,000 |
| November | \$1,600,000 |
| December | \$1,500,000 |

Total Cost By Trunk

| Trunk Type | Total Cost |
|--------------|-------------|
| TRAILER | \$1,868,963 |
| BOX | \$768,109 |
| SEMI-TRAILER | \$695,805 |
| TRACTOR | \$438,768 |

Total Cost By Trailer

| Trailer Type | Total Cost |
|--------------|-------------|
| Reefer | \$2,350,343 |
| Fridge | \$982,535 |
| Dry | \$438,768 |

Cost Per Ton By Trunk

| Trunk Type | Cost Per Ton |
|--------------|--------------|
| BOX | \$502 |
| SEMI-TRAILER | \$519 |
| TRACTOR | \$353 |
| TRAILER | \$553 |

Cost per KM By Trunk

| Trunk Type | Cost per KM |
|--------------|-------------|
| BOX | \$3 |
| SEMI-TRAILER | \$3 |
| TRACTOR | \$4 |
| TRAILER | \$4 |