

Introduction

The given code performs a data analysis and model building on a dataset contained in a file called "ahs_insurance_sample.xlsx". The dataset seems to be related to insurance policies, and the ultimate goal is to predict whether a customer will buy insurance or not. The code can be divided into several parts, which are explained below.

Data exploration:

The code reads the data from the file using pandas library's `read_excel` function, and stores it in a dataframe called "df". The `describe()` method is then used to get a summary of the dataset, which includes count, mean, standard deviation, minimum, and maximum values of each column. The `info()` method is used to get information about the dataset, such as the number of non-null values in each column and the data type of each column.

Handling missing values:

Next, the code checks for missing values using the `isnull()` method followed by the `sum()` and `sort_values()` methods. The result shows the number of missing values in each column in descending order. There are 5 columns that contain null values, which will be handled later on. The code then checks for duplicate values in the dataset using the `duplicated()` method followed by the `sum()` method. The result shows that there are no duplicate values in the dataset.

Exploratory analysis of the BUYI column:

The code then performs exploratory analysis of the target column, which is called "BUYI". The `value_counts()` method is used to get the count of each unique value in the column. Since the dataset is imbalanced, with much fewer 0 values than 1 values, the code decides to use the `f1_score` as a metric to evaluate the performance of the models. The code also uses a bar plot to visualize the distribution of the target variable.

Exploratory analysis of the features:

The code then performs further exploratory analysis on the other columns in the dataset using a pair plot. The pair plot shows the relationship between each pair of features in the dataset. The code observes that some features are uniformly distributed, while others have anomalies. The code decides to investigate the correlation between features and the target variable and uses a catplot to plot the ZSMHC and HHAGE columns against BUYI. The result shows that the larger the ZSMHC value, the closer it gets to 1 as a target. For the HHAGE column, there is barely any difference between the 0 and 1 values. The code uses a scatter plot to illustrate these results.

Features correlation

The code then creates a correlation matrix plot using the heatmap method from seaborn library. The correlation matrix shows the correlation coefficients between each pair of

features in the dataset. The code uses the correlation matrix to identify the columns that have a lot of missing values and do not correlate with other features and removes them from the dataframe.

Training and comparing machine learning models

The code then builds several machine learning models using 5-fold cross-validation. The models are Decision Trees, Random Forest, Light GBM, SVM, KNN, and XG Boost. The code uses the `f1_score` as the evaluation metric for the models. The code outputs the `f1_score` for each model in each fold of the cross-validation and calculates the average `f1_score` for each model over all folds. The code selects the Random Forest model as the best model and decides to tune its hyperparameters for better performance.

Calculating the annual profit

The goal of the annual profit calculation is to estimate the potential profit or loss that the insurance company can expect to earn or lose based on the model's predictions. The calculation is based on a set of assumptions about the costs and revenues associated with each policy.

In this particular code snippet, the calculation of annual profit is done in the following way:

1. A new data frame `dfCopyForProfit` has been created that excludes the target column `BUYI`, as it is not needed for the calculation of annual profit.
2. The missing values in the target column `BUYI` are replaced with 0, which is the negative class of the target.
3. The `randomForestModel` is used to predict the target values for each row of the `dfCopyForProfit` data frame.
4. For each row in the predicted target values, the corresponding annual profit is calculated using the following formula:
 - If the predicted value is 1 and matches the actual value in the data frame, then 30% of the corresponding `AMTI` value is added to the total profit and a fixed fee of 500 USD is subtracted from it.
 - If the predicted value is 1 but does not match the actual value in the data frame, then a fixed penalty of 200 USD is subtracted from the total profit.
 - If the predicted value is 0, then there is no profit or penalty associated with it.
5. The total profit or loss is calculated by summing the profit/penalty associated with each row.
6. The final result is displayed as the total annual profit or loss that the insurance company can expect to earn or lose based on the model's predictions.

It is important to note that the calculation of annual profit is based on certain assumptions and may not reflect the actual performance of the insurance policy in practice. The assumptions made in this code snippet include the fixed fee and penalty amounts, as well as the assumption that the `AMTI` column is a reliable estimate of the actual amount of

insurance purchased by the customer. Therefore, it is important to carefully review and adjust these assumptions based on real-world data and feedback from customers.