

Table Visuals

Sub-Category	Sales	Quantity	Profit
Tables	206967	1241	-17,725
Supplies	46679	647	-1,189
Storage	223860	3158	21,279
Phones	330047	3289	44,516
Paper	78475	5178	34,054
Machines	189242	440	3,385
Labels	12505	1400	5,546
Furnishings	91704	3563	13,059
Fasteners	3024	914	950
Envelopes	16477	906	6,964
Copiers	149530	234	55,618
Chairs	328452	2356	26,590
Bookcases	114879	868	-3,473
Total	2297339	37873	286,397

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Formatting a Table

Measures about Sub-Category

Sub-Category ▼	Sales	Quantity	Profit
Tables	206967	1241	-17,725
Supplies	46679	647	-1,189
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Phones	330047	3289	44,516
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Chairs	328452	2356	26,590
Bookcases	114879	868	-3,473
Total	2297339	37873	286,397

Conditional Formatting in Table Visual

Sub-Category	Sales	Profit	Quantity
Copiers	149530	↑ 55,618	234
Phones	330047	↑ 44,516	3289
Accessories	167400	↑ 41,937	2976
Paper	78475	↑ 34,054	5178
Binders	203425	→ 30,222	5974
Chairs	328452	→ 26,590	2356
Storage	223860	→ 21,279	3158
Appliances	107537	→ 18,138	1729
Furnishings	91704	→ 13,059	3563
Envelopes	16477	→ 6,964	906
Art	27136	→ 6,528	3000
Labels	12505	↓ 5,546	1400
Machines	189242	↓ 3,385	440
Fasteners	3024	↓ 950	914
Supplies	46670	↓ 1,180	647
Total	2297339	286,397	37873

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Change Aggregation in Table Visual

Sub-Category	Average of Profit	Max of Sales	Quantity	%GT Profit
Copiers	818	17500	234	19.42%
Phones	50	4549	3289	15.54%
Accessories	54	3347	2976	14.64%
Paper	25	734	5178	11.89%
Binders	20	9893	5974	10.55%
Chairs	43	4416	2356	9.28%
Storage	25	2934	3158	7.43%
Appliances	39	2625	1729	6.33%
Furnishings	14	1336	3563	4.56%
Envelopes	27	605	906	2.43%
Art	8	1113	3000	2.28%
Labels	15	786	1400	1.94%
Machines	29	22638	440	1.18%
Total	29	22638	37873	100.00%

Matrix Visual

Sub-Category	Central	East	South	West	Total
Accessories	33962	45038	27280	61120	167400
Appliances	23581	34191	19525	30240	107537
Art	5763	7497	4662	9214	27136
Binders	56926	53500	37032	55967	203425
Bookcases	24153	43819	10900	36007	114879
Chairs	85227	96262	45177	101786	328452
Copiers	37260	53220	9300	49750	149530
Envelopes	4638	4375	3344	4120	16477
Fasteners	776	821	504	923	3024
Furnishings	15256	29067	17310	30071	91704
Labels	2454	2607	2358	5086	12505
Machines	26800	66107	53890	42445	189242
Paper	17491	20174	14146	26664	78475
Phones	72410	100628	58211	98608	330017
Total	501252	678828	391748	725511	2297339

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Conditional Formatting in Matrix Visual

Sub-Category	Central	East	South	West	Total
Copiers	↑ 15,609	↑ 17,023	↘ 3,659	↑ 19,327	55,618
Phones	↑ 12,323	↑ 12,315	↗ 10,767	↗ 9,111	44,516
Accessories	↗ 7,252	↗ 11,196	↗ 7,005	↑ 16,485	41,937
Paper	↗ 6,972	↗ 9,015	↗ 5,947	↑ 12,119	34,054
Binders	↘ -1,044	↗ 11,268	↘ 3,901	↑ 16,097	30,222
Chairs	↗ 6,593	↗ 9,358	↗ 6,612	↘ 4,028	26,590
Storage	↘ 1,970	↗ 8,389	↘ 2,274	↗ 8,645	21,279
Appliances	↘ -2,639	↗ 8,391	↘ 4,124	↗ 8,261	18,138
Furnishings	↓ -3,906	↗ 5,881	↘ 3,443	↗ 7,641	13,059
Envelopes	↘ 1,778	↘ 1,812	↘ 1,465	↘ 1,909	6,964
Art	↘ 1,195	↘ 1,900	↘ 1,059	↘ 2,374	6,528
Labels	↘ 1,073	↘ 1,129	↘ 1,041	↘ 2,303	5,546
Machines	↘ -1,486	↗ 6,929	↘ -1,439	↘ -619	3,385
Fasteners	↘ 237	↘ 264	↘ 174	↘ 275	950
Supplies	↘ -662	↘ -1,155	↘ 2	↘ 626	-1,189
Total	39,706	91,523	46,749	108,418	286,397



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Hierarchies in Matrix Visual

Category	2016	2017	2018	2019	Total
[-] Furniture	157188	170517	198908	215389	742002
[-] Central	32912	35588	50770	44518	163788
Consumer	20125	22303	19372	24421	86221
Corporate	5673	6225	26246	13941	52085
Home Office	7114	7060	5152	6156	25482
[+] East	47233	53815	46390	60851	208289
[+] South	26966	24105	27925	38310	117306
[+] West	50077	57009	73823	71710	252619
[-] Office Supplies	151778	137247	183959	246134	719118
[+] Central	37007	25466	45791	58768	167032
[+] East	35968	42663	61815	65100	205546
[+] South	25957	31253	28665	39786	125661
[+] West	52846	37865	47688	82480	220879
[-] Technology	175285	162793	226384	271757	836219
[+] Central	33931	41820	50871	43810	170432
Total	484251	470557	609251	733280	2297339

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Subtotal and Total in Matrix Visual

Category	Sales
 Furniture	742002
Bookcases	114879
Chairs	328452
Furnishings	91704
Tables	206967
 Office Supplies	719118
Appliances	107537
Art	27136
Binders	203425
Envelopes	16477
Fasteners	3024
Labels	12505
Paper	78475
Storage	223860
Supplies	16679
Total	2297339

Number Formatting in Matrix and Table

Region	Central			East			South			West	
Sub-Category	Sales	Profit	Quantity	Sales	Profit	Quantity	Sales	Profit	Quantity	Sales	Profit
Copiers	37K	16K	49	53K	17K	71	9K	4K	26	50K	17K
Phones	72K	12K	713	101K	12K	982	58K	11K	526	99K	12K
Accessories	34K	7K	716	45K	11K	724	27K	7K	504	61K	11K
Paper	17K	7K	1225	20K	9K	1400	14K	6K	851	27K	9K
Binders	57K	-1K	1473	54K	11K	1652	37K	4K	981	56K	11K
Chairs	85K	7K	615	96K	9K	676	45K	7K	331	102K	9K
Storage	46K	2K	724	72K	8K	907	36K	2K	488	71K	8K
Appliances	24K	-3K	470	34K	8K	474	20K	4K	293	30K	8K
Furnishings	15K	-4K	758	29K	6K	1015	17K	3K	615	30K	6K
Envelopes	5K	2K	206	4K	2K	267	3K	1K	206	4K	2K
Art	6K	1K	678	7K	2K	849	5K	1K	547	9K	2K
Labels	2K	1K	284	3K	1K	420	2K	1K	216	5K	1K
Machines	27K	-1K	66	66K	7K	165	54K	-1K	62	42K	7K
Fasteners	1K	0K	227	1K	0K	208	1K	0K	126	1K	0K
Total	501K	40K	8780	679K	92K	10618	392K	47K	6209	726K	106K