

AYSEGUL DEMIR

Location : London, UK **Mobile:** 07306375524 **Email:** aydemgul@hotmail.com

Portfolio <https://demiraysegul.co.uk/>

Personal Profile

Innovative and motivated Web Developer with the ability to learn fast and adapt rapidly to changing environments. As a results-driven Credit Collection Specialist for over 7 years, my problem-solving ability and experience in developing and implementing innovative solutions for clients have resulted in a better client relationship and increased client loyalty for my previous organizations.

After 7 years of experience in finance, I am seeking a new challenging career in technology and web development that I have always been passionate about. As this is a career change, I have attended a 12-week Software Development Bootcamp, throughout the course, I have been learning HTML, CSS, JavaScript, Python, and MySQL and created an online personal portfolio.

I am eager to contribute to team success with hard work, excellent organizational and communication skills, attention to detail, client support, finance knowledge. I am keen to enhance my knowledge and continue learning new skills within this industry.

Education and IT Training

11/21-Present	Just IT Training Ltd, London Digital Skills Bootcamp: Software Development A twelve week intensive Bootcamp covering the fundamentals of Web and Software development.
09/20-01/21	Udemy, London Web Development Bootcamp: Full-Stack Web Development
Core Modules:	JavaScript, MySQL
Languages:	HTML, CSS, JavaScript, React.js, Node.js
09/15-04/16	University of Beykent, Istanbul/Turkey
Degree:	Master's Degree – Human Resources
09/07-06/09	University of Anadolu, Istanbul/Turkey
Degree:	Bachelor's Degree – Business Administration

IT Skills

Web Technology: HTML5, CSS3, JavaScript, Node.js, React.js, Express.js, MongoDB, Next.js, Rest APIs, CMS (Joomla)

Core Programming Languages: JavaScript, Python, MySQL

Projects: React Project (<https://ayseguld.github.io/my-blog/>)

Build a blog website from scratch using modern tools and technologies: HTML5, CSS3, Bootstrap, React.js, Node.js, and MongoDB.

TinDog Bootstrap Project (<https://ayseguld.github.io/bootstrap/>)

Build a responsive website, utilising HTML5, CSS3, and Bootstrap.

Simon Game Project (<https://ayseguld.github.io/SimonGame/>)

Create a game with animation and sounds.

Using HTML5, CSS3, JavaScript, jQuery programming languages

Dice Game Project (<https://ayseguld.github.io/DiceGame/>)

Build a dice game utilising HTML5, CSS3, JavaScript programming languages

Employment History

08/21-09/21

MyChariti, London
Software Engineer Intern

- Worked within an agile environment, and coordinating with the Scrum Team to prioritise tasks and complete them within timescales.
- Addressed technical queries from the product owner, and working effectively on business requirements for the project.
- Prepared technical and coding documentation for the project and presented at the meeting.
- Worked closely with the UI/UX team and delivered the project according to business requirements and schedule.
- Worked with the back-end task to be able to contribute the different areas of the project
- Led front-end development and assisted with back-end programming for the website.
- Troubleshooting HTML, CSS, JavaScript using the Chrome Dev Tools, and debugger.

05/19-09/19

Arrow Electronics, Istanbul/Turkey
Credit Specialist

- Managed and improved the aging report using Logo Tiger software, updating it by considering new requirements from previous meetings/presentations and new needs.
- Prioritised accounts by filtering information in the System, enabling the negotiation process with the clients for the payment arrangements understanding their needs and issues.
- Attended monthly finance meetings and weekly executive interaction for development goals.
- Worked with the Sales Team to ensure that delinquent accounts are identified in a timely and professional manner.
- Implemented an effective aging report and made necessary changes to the report to make it more automated for other departments.
- 50% overdue invoices over 60 days were collected within 3 months by maintaining ongoing and productive contact with the clients.
- Utilised Logo Tiger System for the review of credit accounts, analysing and making decision on customer's credit status.

05/18-04/19

Cetur Celebi Tourism Company, Istanbul/Turkey
Finance Analyst

- Developed and improved workflow which reduced 30-90 day client's overdue invoices by 75%.
- Used Logo Tiger Software to solve and prioritize client problems related to credit collection process and ensure customer loyalty by establishing excellent relationships with the customers.
- Sent weekly aging report to executives and held meetings with sales team on how to resolve client's overdue invoices.
- Worked proactively with sales team to increase the A/R aging from 50% to 80%.
- Led initiative to development of sending automated message to clients when an invoice due.
- Identified coding and billing problems from clients and resolved errors efficiently in a timely manner.

04/10-12/15

Akbank T.A.S, Istanbul/Turkey
Credit Monitoring and Analyst

- Used Excel to structure client list, analyse data and generate weekly report for a decision-maker.
- Maintained good and proactive customer relations and effectively resolved customer's credit issues.
- Monitored customer credit status by creating aging reports and presented this report to executives for weekly meetings.
- Communicated effectively with the legal team regarding the legal process/procedures to collect on high risk customer accounts.
- Performed and implemented improvements in the customer credit process, reduced aging receivables by 80%.
- Managed the customer complaints process with SAP CRM. Identified and solved the system problems when they occurred.

References available upon request