

AYUSH SHARMA

Sr. Salesforce Developer/ Dev Lead

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Jaipur India

[PORTFOLIO](#)



CORPORATE EXPERIENCE

Salesforce Developer & Administrator

Appsavio Solution and Success Partners

06/2018 – present

Having been an integral part of the Appsavio Team for over Five years, I initially joined as a Salesforce Developer and was recently promoted to the role of Development Lead six months ago. Throughout this tenure, I have successfully delivered numerous projects encompassing various Salesforce products and technologies.

In my current capacity, I oversee a portfolio of at least distinct projects, collaborating with diverse team members. My responsibilities entail managing task allocations within the development team, providing comprehensive technical guidance, conducting thorough code reviews to ensure adherence to coding standards, and adeptly handling high-priority tasks as needed.

PROJECTS

Service Cloud Implementations

Fully configured multiple SF Service Cloud instances from scratch.

Proficient in Omni Channel skill-based and Queue-based routing for Chat and Case, Live Agent Setup, Knowledge Article setup, Jira Integration, Lightning Page configurations, Auto-response rules, and Entitlement processes.

Experience Cloud Implementations

Implemented multiple Experience Cloud instances from Scratch.

Proficient with Embedded Chat Setup, Knowledge Article for external users, Sharing for External users using Sharing sets (for Non-Plus), Case Contact Roles, Account Contact Relationship.

Have experience implementing for Non-Profit org. Using Power of Us package, Fundraising integrations, Gamification, Custom onboarding process for Guest users.

EDUCATION

Bachelor of Technology

Rajasthan Technical University

08/2014 – 05/2018

CERTIFICATIONS

Salesforce Certified PD 2

Salesforce Certified PD 1

Salesforce Certified CPQ Specialist

Pardot Specialist

Mulesoft Developer 1

Salesforce Certified Admin

Salesforce Certified App Builder

Copado Certified Developer

Copado Certified Administrator

Copado Certified Consultant

TECHNOLOGIES

SERVICE CLOUD

SALES CLOUD

SALESFORCE CPQ

FINANCIAL SERVICE CLOUD

SFMC ACCOUNT ENGAGEMENT(PARDOT)

EXPERIENCE CLOUD

DOCUSIGN/DOCUGEN

LIVE AGENT CHAT

APEX TRIGGER

APEX BATCH

LWC

FLOWS

AURA COMPONENTS

INTEGRATIONS

REST/SOAP APIS

MIDDLEWARES: JITTERBIT, BOOMI, MULESOFT

CUSTOM INTEGRATIONS

POSTMAN

SFDX CLI

VSCODE

PYTHON

VERSION CONTROL: AZURE, GITHUB, DEVOPS CENTER, COPADO, GITLAB

Salesforce CPQ/Docusign Implementations

Implemented 4 CPQ instances.

Proficient with Product Rules, Pricing Rules, Contract/Opportunity Renewal process, Quote calculator plugin, Quote Document Generation.

Implemented 5 projects for Docusign+Docugen with/without CPQ. Hands on generating dynamic signable forms.

Salesforce Development

This is by far my best skill. A very good conceptual knowledge and hands on experience with Apex Triggers, Batch, LWC, LMS, Aura Components, Visualforce pages etc.

Along with declarative automation tools e.g Record Trigger, Screen, Platform Event flow. Experience with process builder and workflows.

Salesforce Integrations

Implemented numerous Integrations with Salesforce and third party using Custom Rest/Soap apis and with Middlewares Jitterbit, Boomi, Mulesoft Anypoint, Mulesoft Composer as well. Integrated Nestuite with SF using Jitterbit and Boomi.

Integrated Client's third party server with SF using Mulesoft. Experience with Api clients like Postman, Workbench. Experience with different SF APIs Rest, Soap, Bulk, Streaming APIs (Platform Events, Push Topics).

VS CODE EXTENSIONS And Web Tools

Create some VScode extensions using Typescript

[JASPEX](#)

[Salesforce Metadata Info](#)

[Salesforce Test Suite Manager](#)

[JSON to APEX](#)

TRAILHEAD SCORE

Trailhead



323
Badges

233,450
Points

32
Trails

Profile: <https://trailblazer.me/id/ayusharmadev>