AYUSH SHARMA

Salesforce Developer

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📍 Jaipur India 🪪 PORTFOLIO

CORPORATE EXPERIENCE

Salesforce Developer & Administrator

Appsavio Solution and Success Partners

06/2018 – present

A leading team providing reliable IT Services for different Salesforce Domains (Sales Cloud, Marketing Cloud, Community Cloud, Service Cloud, CPQ)

Worked as a Team member and Team Leader both in a competitive environment where everybody is keen to learn new things every day.

Worked and handled multiple projects simultaneously without dropping the efficiency of work.

Having a great working and fun environment which improves the productivity of the team.

IT PROJECTS

Service / Financial Service Cloud Implementation

08/2020 – Ongoing

Fully configured Omnichannel Lead routing with configured User Skills. Integrated the Calling data with the Five9 systems. Configured the Lead routing depending upon the different time zones and users.

Used technologies: Service Cloud, Omni channel Configuration, Apex Trigger, Apex Batch, and Salesforce Skills.

Salesforce CPQ Implementation

10/2019 - 07/2020

Configured Salesforce CPQ for an Organisation from Scratch. Combined both Native CPQ automation and custom Apex automation to achieve the Client requirements.

Used technologies: Salesforce CPQ, Apex Trigger, Apex Batch, Sales Cloud, and Aura Components.

Salesforce Custom Integrations

Implemented multiple Salesforce Custom Integration with 3rd party systems like **Chargify, Apptopia, Slack, Oracle, Zendesk, Outlook** etc. using the Rest, Soap and bulk APIs and Platform Events.

Used technologies: Apex Batches, Apex Triggers, Rest API, SOAP API, Workflows, Platform Events
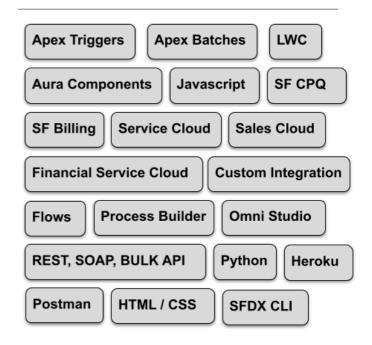
EDUCATION

Bachelor of Technology

AIET Jaipur

08/2014 – 05/2018

CERTIFICATIONS

Salesforce Certified PD 2
Salesforce Certified PD 1
Salesforce Certified CPQ Specialist
Salesforce Certified Admin
Salesforce Certified App Builder
Copado Certified Developer
Copado Certified Administrator
Copado Certified Consultant

TECHNOLOGIES

Apex Triggers	Apex Batches	LWC
Aura Components	Javascript	SF CPQ
SF Billing	Service Cloud	Sales Cloud
Financial Service Cloud		Custom Integration
Flows	Process Builder	Omni Studio
REST, SOAP, BULK API		Python	Heroku
Postman	HTML / CSS	SFDX CLI

Sales Cloud Implementation

Configured Sales cloud for multiple clients. Implemented Custom logics in Apex Trigger and batches and configured Lead Conversion, Contact Roles and Opportunity Life cycle to provide a full end to end business module.

Used technologies: Apex Triggers, Sales Cloud, Flow, Lead Conversion mappings, Sales Process etc.

TOOLS FOR SALESFORCE

JASPEX:

Tool converts Hard Coded JSON into Salesforce JSON generator Class instantly. The app is created in Python and hosted on Heroku.

Platform Event Tester:

Tool subscribes to the desired Platform Events that are created in your Salesforce Org. Once subscribed all the Published Events are visible on the Screen in Tabular form. Implemented Oauth2.0 to Authorize the Salesforce Org. Developed in Python and hosted on Heroku.

VS CODE EXTENSIONS

Salesforce Metadata Info

Salesforce Test Suite Manager

JSON to APEX

TRAILHEAD SCORE

Trailhead

RANGER

162	171,100	11
Badges	Points	Trails

Profile: https://trailblazer.me/id/ayusharmadev