

# next

Here's detailed, realistic pitch deck content for **LinkedIn**—perfect for use as PPTX slides in your app demo:

# **LinkedIn Sample Pitch Deck**

### Slide 1: Title & Team

- LinkedIn: Professional Networking Redefined
- Founders: Reid Hoffman, Allen Blue, Konstantin Guericke, Eric Ly, Jean-Luc Vaillant

#### Slide 2: Vision

- "Connecting the world's professionals to make them more productive and successful."
- Universal platform for identity, experience, and relationships.

### Slide 3: Problem Statement

- Professionals lack an easy way to connect, find opportunities, and showcase expertise online.
- Recruiters spend hours manually sourcing candidates; networking is slow and often local.

### Slide 4: Solution

- Online professional profiles: resume, endorsements, skills, projects.
- Network graph tailored to career needs—connect, message, recommend peers.
- Job board and recruiting tools for hires and referrals.

## Slide 5: Market Opportunity

- Recruiting industry: \$450B global market.
- 900M professionals worldwide; 60M jobs posted annually.
- B2B opportunities: sales, consulting, services.

#### Slide 6: Business Model

- Freemium platform: free profile, paid premium (InMail, listing boosts, analytics).
- Recruiter subscriptions, targeted ads, enterprise hiring tools.
- Company profiles for employer branding.

# Slide 7: Go-To-Market Strategy

- Seed product with Silicon Valley, top US universities, and professional groups.
- Viral invites: connect with colleagues, get endorsements.
- Partnerships: recruiting firms, business schools, events.

## Slide 8: Traction / Validation

- 1M users in first year, 200K job applications via platform.
- 70% user growth from member invites.
- 200+ enterprise recruiters signed up for premium tools.
- Positive press: Wall Street Journal, Fast Company.

## Slide 9: Competition

- Monster.com: classic job board, poor networking.
- Facebook: social, lacks professional focus.
- Xing/Viadeo: regional players, limited global scale.
- LinkedIn: identity, network, jobs, and content for professionals.

### Slide 10: Product Roadmap

- Advanced analytics, company insights, content publishing.
- API for HR integrations (ATS, onboarding).
- Mobile app with messaging, networking, and job search.

### Slide 11: Team Background

- Reid Hoffman: PayPal, SocialNet, expert in viral platforms.
- Allen Blue: Product, Stanford, design lead.
- Jean-Luc Vaillant: CTO, distributed systems background.

# Slide 12: Key Risks / Red Flags

- Marketplace chicken-and-egg: need both users and recruiters to scale.
- Privacy/security for professional data.
- Monetization dependent on premium conversion.
- Network fatigue—users may not engage regularly.

# Slide 13: Financials & Projections

- Year 1: \$1M revenue, 1M users.
- Year 2: \$8M revenue, 5M users.
- Premium conversion target: 5% of base.

### Slide 14: Funding Ask

Seeking \$4M Series A to expand tech, sales, marketing, global markets.

### Slide 15: Closing / CTA

- LinkedIn connects opportunity with talent, skills, and networks worldwide.
- Join us to build the professional graph for the planet.

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