

# PITCH DECK

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A BASIC TEMPLATE TO HELP YOU CHART YOUR  
STARTUP

# PROBLEM

What is the problem you are trying to solve?  
Validate the problem with real life examples

# SOLUTION

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What is your solution to the problem?

# Target Customers

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Who are the users of your product/  
service?

Who are the buyers of your product/  
service?

# USP

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How are you different from your competitors?

# Competitors

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Who are your competitors?

# TOOLS / SKILLSETS

Skills that you possess as a team to solve the problem statement. What are the tools that you will be using to solve the problem selected

# MILESTONES

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Milestones you have reached so far. For

ex: prototypes, patents, pilots etc.

Milestones for the next 1, 3, and 5 months if possible



# THE TEAM

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Introduce your founding members

Along with credentials, you can mention why they're involved

Exhibit unity in thinking, in strategy