

# AYUSH KUMAR VERMA — PERSONAL & PROFESSIONAL PROFILE

**Life Story:** I am Ayush Kumar Verma, currently pursuing my Master's in Mathematics and Computing at IIT Dhanbad. I come from Sarifabad village in Barabanki, Uttar Pradesh, raised in a farming family that taught me discipline, resilience, and structured thinking from an early age.

**Education:** M.Sc. Mathematics and Computing at IIT (ISM) Dhanbad (2024–2026). B.Sc. Mathematics from Dr. Rammanohar Lohia Avadh University (2020–2023). Strong foundation in algorithms, statistics, and mathematical reasoning.

**Motivation:** I am driven by building AI systems that augment human decision-making. I focus on real-world, human-in-the-loop, and agentic AI systems rather than isolated academic models.

**Superpower:** Designing production-grade agentic AI systems using LangGraph, RAG, LLMs, and structured orchestration that coordinate decisions, actions, and human feedback.

**Handling Challenges:** I break problems into modules, prototype fast, iterate based on feedback, and optimize for reliability under deadlines.

**Growth Areas:** Advanced multi-agent coordination, large-scale AI optimization, and human-centered AI design.

**Work Experience:** AI Engineer Intern at Zetheta Algorithms (May–Jul 2025), building NLP microservices with 91% model accuracy.

**Projects:** Multi-Agent Trip Planning System using LangGraph, APIs, and Streamlit. Property Analytics Platform with ML-driven insights.

**Skills:** Python, SQL, C++, LLMs, RAG, LangGraph, NLP, ML, Deep Learning, and system orchestration.

**Personal Interests:** Lawn tennis, fitness, and continuous self-improvement through disciplined routines.

## 100x.inc — COMPANY KNOWLEDGE BASE

**Company Overview:** 100x.inc is an AI-first company that builds production-grade AI agents designed to fully replace human roles, not assist them. The company focuses on delivering measurable business outcomes such as revenue growth, cost reduction, and operational efficiency.

**Mission:** To help businesses achieve 100x outcomes by deploying autonomous AI agents that operate continuously and reliably.

**Founder:** Nik Shah, Co-Founder and CEO, an operator-focused leader building AI systems capable of replacing even founder-level roles.

**What 100x Builds:** Autonomous AI agents that handle real conversations, follow human playbooks, make decisions, take actions, and run 24/7 without human fallback.

**Agent Examples:** Sales Closer Agents, Operations Agents, Onboarding Agents, and Intake Agents replacing core business workflows.

**Engineering Culture:** High ownership, fast shipping, accountability, comfort with ambiguity, and focus on outcomes over titles.

**Engineer Expectations:** Build and deploy production agents quickly, translate human workflows into agent logic, iterate based on feedback, and optimize for reliability.

**Success Metrics:** Task completion rate, conversion rate, revenue impact, reduction in human effort, and production

reliability.

**What 100x Is Not:** Not a dashboard company, not a chatbot demo company, not slow-moving, and not low-impact automation.