

## Key Insights from the Sales Dashboard

- 1. **The West region leads in total sales**, significantly outperforming other regions, suggesting strong customer engagement and market presence in that area.
- 2. **Technology emerged as the top-performing category**, contributing the largest share of sales, indicating a growing demand for tech products.
- 3. **December consistently shows a sales peak**, highlighting a seasonal trend likely driven by year-end promotions or holiday shopping behavior.
- 4. Office Supplies category shows lower sales despite high transaction volume, which could indicate low-value sales or an opportunity to increase average order value.