

JOB DESCRIPTION

Position: Analyst

Education: Graduation

Job Location: Sion, Mumbai

Travel: Should be open to travel (Domestic and International)

Job Description

The Analyst will work under a Project Manager for various research assignments and will engage in all aspects of research and evaluation, provide oversight to various projects, and collaborate with other staff. Activities will include collecting data/information (by travelling and/or telephone interviews), organizing, and analyzing data; preparing reports; developing research and evaluation proposals; supporting Project Managers in managing projects timelines.

Responsibilities:

Collection

- **Primary Research:** This involves In person/Telephonic Interviews in India or overseas with or without interpreter. For domestic travels many face to face interviews will be done with industry experts. Thus, Travel will be integral part of the role
- **Secondary Research:** Searches of published information database containing financial information, internet searches and searches of paid database and brokerage report

Organization

- Cleanse/Format gathered data through Primary and Secondary to ensure the availability of useable data
- Perform data entry using formatted databases

Analysis

- Tabulation/charting of findings and drawing out inferences based on market data, Presentations of findings - Relative proportion of work will vary with experience

Presentation

- Support Project Manager/s in designing and preparing final Report Presentation using data/information gathered through primary and secondary research

Other Requirements

- Ability to work against tight deadlines
- Ability to work on unstructured projects somewhat independently
- Proficiency in MS Excel, MS Word and MS PowerPoint
- Expertise, or great comfort with numbers
- Working knowledge of various statistical tools will be an added advantage
- Foreign Language Proficiency will be added advantage

Qualifications

- Graduate and/or Post Graduate from good institute
- First class in Graduation & Post Graduation
- Prior work experience in research, consulting and brokerage houses will be added advantage

About AGR

AGR Knowledge Services Pvt. Ltd is into Research and Consulting providing outsourced research solutions to some of the world's largest manufacturing, financial services, consulting and technology companies.

AGR derives its unique global research expertise by leveraging two decades of strategic consulting pedigree from its parent company.

Our team has accomplished more than 3000 assignments for over 250 global clients with over 2/3rd of the revenue coming from repeat clients.

Website - www.avalonglobalresearch.com

Why Join AGR

- AGR is one of the oldest in the research, consulting and analytics industry with over 2000 employees
- All Managers (and levels above that) work on a P&L model which means they have full control on the sales revenue and costs. The P&L Head or Partner earns 20% of the profits in addition to the salary. There is no cap on the bonus.
- We work with top companies globally and most of our projects involve managing international clients and hence international travel
- We have been steadily growing our topline and bottom-line in the last few years.
- We focus on higher margin /consulting type assignments offering us better profits and hence a better bonus to the team.
- ESOP structure to be in place soon
- Our culture: Open & Independent, result oriented, cordial, high level of respondent exposure etc.