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# A Workshop on BFSI Industry.

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IDBI Intech Limited

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## **IDBI Intech Limited - A 3 Day Workshop on Industry – Academics Collaboration**

### **Preface:**

IDBI Intech Limited is a wholly owned subsidiary of IDBI Bank Ltd Incorporated in the year 2000. Headquartered in Mumbai, we have offices in Pune, Delhi, Chennai & Hyderabad. IDBI Intech provides bouquet of services for organizations, having Major focus on Banking and Financial Sector. With more than 50 satisfied customers from leading Banks and Financial Institutions, we are one of India's growing company in IT Sector. IDBI Intech has been accredited with ISO 9001:2008 certification.



### **The Growth Engine:**

Our growth is strongly based upon high quality of human resource which we possess in the form of 700+ Strong Techno-functional experts, Domain Experts with 15+ Years of Experience, Technology Experts with 20+ years of Industry Experience & we have a Development & Knowledge Centers in Mumbai & Pune.

Following Data in a tabular form will give you an idea about skillsets we possess.

Sr. No.	Technical Skillsets
1	C# .Net, ASP .Net
2	Core Java, Advanced Java, Servlets, Apache, Tomcat
3	Oracle, PL SQL, Shell scripting
4	SAS, Advance SAS
5	SSIS, SSRS, SSAS
6	Linux, Unix, AIX, VM ware
7	Android Development
8	Oracle reports/Crystal Reports
9	Python /AI & Machine Learning

Sr. No.	Functional Skillsets
1	Finacle / FEBA Implementation & Migration
2	Cash Management /Payment System
3	Risk & Fraud Management
4	Treasury
5	Analytics
6	Net-Mobile Banking

Sr. No.	Testing - Functional & Technical
1	User Acceptance Testing
2	Black Box testing
3	Security Testing –Appsec and VA (Vulnerability Assessment)

Sr. No.	Certifications
1	Oracle Certification
2	Microsoft Certification
3	VM Ware - VCP 5.0 Certification
4	CISA, CISSP AND CISM
5	PMP (Project Management Professional)

### The Objective of the Workshop:

IDBI Intech LTD (Intech) is a new edge technology company providing innovative solutions to customers in the BFSI segments across the globe. Intech has a wide range of Information Technology-related products and services including Application Development, Infrastructure Services, Contact Center Services and Trainings. Some of the established software products of Intech are i-AML (Anti Money Laundering), i-Recon (end-to-end reconciliation of payment channels), i@Connect (middleware solution for payment gateways) etc. Intech has a workforce of approximately 1400+ people serving clients across India and global geographies. It enjoys a phenomenal reputation in the BFSI sector through wide domain and technology expertise while providing innovative solutions to help organizations for profitable growth.



IDBI Intech Limited often recruits fresh students from various campuses and found a common occurrence in the student community looking forward to make a career in BFSI Sector. The students are unaware of the basic tenets of BFSI Sector and also new technologies. The gestation or training period after inducting such students is often long till they are ready to take up the challenges of the industry.

IDBI Intech Limited would like to bridge this gap and with that philosophy we are taking a maiden step towards joining hands with Educational Institutes to bring about a positive change in the student community from the perspective of Industry Readiness.

## The Basic Outline of the Workshop:

### Day 1)

#### Domain Knowledge – What is Banking :

- Awareness about BFSI Industry through a presentation by Domain Expert
- Explanation of all the basic terminologies and industry standards
- RBI Guidelines and importance of mandatory regulations
- Important aspects like Money Laundering, Reconciliation etc

**BFSI** (Banking Financial Services Insurance) – Structure of Banking ,Financial Services and Insurance Industry; different kind of banks / insurance industry; Market leaders in BFSI, BFSI sector Regulators (RBI, SEBI, IRDA, PFRDA).

**Banking** – What is Banking? Types of Bank (Public / Private / Small, etc.).

**Bank Performance Management** - Financial statements, Assessment of profitability (ROA / ROE ) and the Key factors inducing the profitability of banking industry (Liquidity / Asset Quality & Solvency / interest rate / overhead costs).

#### Asset Classification & NPA management

##### Trade Finance:

- What is Trade Finance?
- Trade Finance Products
- Typical Trade Cycle

##### Banks & Payments:

- What is Payment for Banks?
- NEFT, RTGS, ACH, Wire, IMPS



#### Other Important Aspects

- Credit/Lending to Industry, Infrastructure, Agri, MSME.
- Financial Inclusion
- Direct Benefit transfers
- Push for digital economy
- ATM usage
- Banking sector distress/bad loans, early warning signals & NPA management.
- Money laundering
- Capital Adequacy
- Segment wise revenue & profitability
- Gross NPA and settlements



## Day 2)

### Industry Standards & Requirements:

- BFSI Industry is evolving at a rapid pace.
- The Domain & Technology fusion is an essential aspect.
- Outline of expected skillsets from BFSI Sector in terms of Domain & Technology.



Basic architecture of technical solutions in the banking industry  
(CBS/Net banking architecture)

Technologies used in day-to-day banking (Windows , Unix/Linux,C,C++, Java, J2EE MS-SQL/Oracle, Websphere/Weblogic/ JBoss)

Payment systems (NEFT/RTGS/UPI/SWIFT/SFMS)

### Processes & Technologies.

- Client related processes followed in BFSI Sector. E.g. An account opening.
- Technologies in action at the backend which handles these processes.
- New trends in processes and technologies.
- Role of Technology in Banking ; Technological solutions employed in Banking Industry (Core Banking Solution , CRM, Net Banking solution , NACH, Cash Management Solutions, Card Management, AML, EDW, ATM, Mobile Banking , DMS, CTS, different Middleware solutions etc)

### Emerging Technologies in BFSI

- Cloud Services
- Artificial Intelligence (AI)
- Robotics Process Automation (RPA)
- Big Data
- Internet of Things (IoT)

An Interactive session between students and IDBI Intech Personnel.



## Day 3)

A Written Test : 30 mins

HR Videos: 30 mins

Mock Interviews and Guidance : 7 Hours

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