



## **SDE - Customer Engineering**

Mumbai, Maharashtra, India

What do Microsoft, The Gap, Royal Bank of Scotland, Lockheed Martin, and top Open Source projects like JQuery have in common? They all use BrowserStack, as do over 25,000 other customers!

BrowserStack is the innovation leader in the fast growing market for automated application testing. Since launching in 2011, our mission has been bold yet simple: To be the testing infrastructure for the internet. 10 years and billions of tests later, we are ready for our next phase of hyper growth. Bootstrapped for the first 6 years, we continue to be profitable since inception with a near exponential growth in customers around the globe. Recently, we closed \$50M in Series A funding from Accel.

### **Responsibilities:**

- Be responsible for the prospect's end-to-end technical evaluation BrowserStack
- Have the opportunity to lead customer engineering activities including technical discovery, RFP responses, technical value proposition, architectural guidance, sales support and ongoing client relationships
- Devising smart engineering solutions to enable customers to reach their development goals with BrowserStack.
- You will get opportunities to learn & develop on different technologies as per the customer needs. This involves programming, security, networks, etc.
- Opportunity to design and lead comprehensive technical sessions in the sales cycle
- Developing an understanding of our technology portfolio and the competitive landscape for automated application and browser testing solutions • Work with cross-functional teams in ensuring ongoing customer success

**Required Qualifications:**

- Bachelor's degree in Computer Science, Computer Engineering or related technical discipline graduating in 2022 with a CGPA > 6.5
- Object-oriented design and coding skills.
- Strong software development background including design patterns, data structures, test driven development.
- Familiarity with agile software development and deployment methodologies and the modern Software Development Life Cycle (SDLC)
- Good communication skills.
- Ability to handle multiple competing priorities in a fast-paced environment.
- Ability to break down complex concepts into easily understood frameworks and models.
- Disciplined self-starter, does whatever it takes in order to succeed • Ability to work well in a highly dynamic / team environment; excellent communication skills; strong team player.
- Able to work with clients in different time zones as required