

**Associate, Corporate Strategy and Development****The Opportunity:**

As an Associate, Corporate Strategy & Development you will contribute to the strategic thinking behind key decisions and discussions around the Cactus's top priorities. The Associate will have the opportunity to support the firm's senior management in the development and execution of critical corporate initiatives.

**Responsibilities:**

- Researching and evaluating market trends, emerging challenges / opportunities, and regulatory developments to form strategic insights and implications for the Cactus's businesses
- Conducting analyses such as competitive benchmarking to support the development and execution of the strategic projects
- Assisting on investment / M&A initiatives of Cactus Communications
- Preparing presentations and supplementary materials for internal / external meetings and conferences for the firm's senior management
- Partnering with colleagues from various business units / functions to help drive forward business initiatives through organic as well as inorganic means

**Requirements:**

You have outstanding academic standing and professional achievement in prior work experiences

- You have a strong track record of leadership in an academic or extra-curricular setting
- You have exceptional analytical and quantitative problem-solving skills
- You have the ability to review and synthesize complex information and form independent judgment, as well as sharp attention to detail
- You have strong work ethics and can work effectively and collaboratively in a team environment
- You have outstanding communication skills and are able to convey complex ideas effectively and confidently, both verbally and in writing
- You have excellent time management skills, as well as the ability to meet competing deadlines and handle high-pressure situations
- You are culturally sensitive and adaptable, with a high level of maturity



- Undergraduate / Graduate degree in business or finance, or a CA with 0-2 years of prior professional work experience since graduation
- You are motivated, curious and independent, with a desire to learn, and be a part of a growing company
- You are motivated to learn from people with deep industry insights – but also willing to challenge and question decisions and ask intelligent questions

**Job Location:**

Remote, anywhere in India

**Remuneration:**

1,000,000 – 1,500,000 per annum

**About us:**

Cactus Communications is a technology company accelerating scientific advancement. We collaborate with researchers, universities, publishers, academic societies, and life science organizations. We offer AI-powered scholarly publishing solutions for journals and researchers; editorial, translation, education, and training solutions for researchers; strategic and tactical scientific content solutions to global life science organizations; and solutions for science dissemination and engagement with peers, public, and policymakers for wider research outreach. We also incubate seed-stage and early-stage startups that share our mission to solve global problems with science and technology solutions. We have offices in London, Princeton, Singapore, Beijing, Shanghai, Tokyo, Seoul, Aarhus, and Mumbai; a global workforce of over 3,000 experts; and customers from over 190 countries.

**Know about our Culture:**

The CACTUS culture is the glue that binds us together as we work towards the same shared goal.

*We are “One CACTUS”. You are a Cactizen regardless of where you work.  
We take pride in our diversity, respect each other, and call out bias whenever we see it.  
We focus on outcomes rather than formalities. Everyone is on first-name basis.  
We are selective and hire only those who share our vision and values*



CACTUS has always been driven by its culture. It sets us apart and attracts people who want to maximize their potential at work and in life. It describes our unique work practices in three aspects: People & Life, Performance & Career, and Business & Leadership.

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