



Job Description

Management Trainee | Sales & Marketing

Description of roles & expectations

- Build good Working relationship with Clients
- Understand the core values of the company and its goals
Research the market and related products for possible business opportunities
- PAN India competitive Market Research and Data analysis in Real Estate and Financial market
- Present the product favorably and in a structured professional manner
- Maintain and Develop relationships with channel partners in person and via telephone calls and e-mails
- Follow up with potential customers to prospect for new business.
- Advise on forth coming product developments
- Develop Square Yards as a brand by ensuring Service standards in line with company polices

Joining Location
Mumbai

Vacancy for
Multiple

Compensation Benefits

	Yearly CTC	Monthly CTC
CTC	5,00,000	41,666
Salary Components		
Basic	1,11,080	9,257
HRA	34,522	2,877
Statutory Benefits		
PF (Employer Part)	13,330	1,111
LWF (Employer Part)	0	0
ESIC (Employer Part)	4,960	413
Statutory Bonus	7,000	583
Performance Linked Allowances*		
Performance Linked Payout	79,108	6,592
Performance Linked Payout2	2,50,000	20,833
Monthly Gross	4,74,710	39,559
PF (Employee Part)	13,330	1,111
LWF (Employee Part)	0	0
ESIC (Employee Part)	1,092	91
PA Tax	2,400	200
PA Cover	180	15
Net Pay	4,57,708	38,142

- Amounts mentioned, and their payout is contingent on meeting indicative performance threshold, as defined from time to time
- Performance and salary are subject to review in 6 months, provided defined performance targets are met

Desired Candidate Profile

- An emphatic communicator with pleasant personality
- Self-driven, well groomed, results-oriented professional with a positive outlook
- Structured and process oriented
- Zeal for multitasking
- Comprehensive towards Facts and Figures

Selection Process

- Cumulative list of batches (CVs and Count on Mail).
- Group Discussion
- Personnel Interview with the Management
- Psychometric Analysis
- Letter of Intent

Why Us

- Highly Competitive Compensation
- Global Movement Opportunities
- Best Incentive Structure
- Supersonic growth
- Employee Stock Options
- Bi Annual Appraisals for sales
- Healthcare & Insurance
- Fun, Dynamic Environment
- Diversified role
- Fastest Growing Cross Border Real Estate Platform